



WASHINGTON, D.C. OFFICE
 fifth floor
 flour mill building
 1000 potomac street nw
 washington, d.c. 20007-3501
 TEL 202 965 7880 FAX 202 965 1729

OTHER OFFICES
 beijing, china
 new york, new york
 portland, oregon
 seattle, washington
 GSBLAW.COM

GARVEY SCHUBERT BARER

A PARTNERSHIP OF PROFESSIONAL CORPORATIONS

Please reply to MELODIE A. VIRTUE
 mvirtue@gsblaw.com
 direct dial: (202) 298-2527

June 24, 2013

Our File No. 22663-00700-61

VIA HAND DELIVERY

RECEIVED - FCC

EEO Staff
 Policy Division, Media Bureau
 Federal Communications Commission
 445 12th Street, S.W.
 Washington, DC 20554

JUN 24 2013
 Federal Communications Commission
 Bureau / Office

STAMP & RETURN

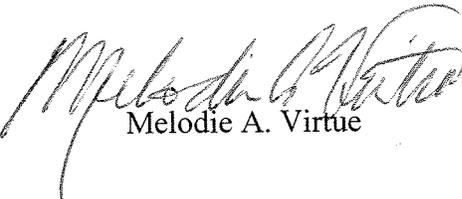
Re: MHR License LLC, FRN 0012576385
 WGH(AM), Newport News, VA, Facility I.D. No. 72103
 WGH-FM, Newport News, VA, Facility I.D. No. 72102
 WVBW(FM), Suffolk, VA, Facility I.D. No. 64000
 WVHT(FM), Norfolk, VA, Facility I.D. No. 71287
 WVSP-FM, Yorktown, VA, Facility I.D. No. 19836
2013 Response to EEO Reporting Conditions

Ladies and Gentlemen:

On behalf of MHR License LLC, licensee of the above-referenced radio stations, I transmit herewith its Response to the EEO Reporting Conditions imposed in *MHR License LLC*, 26 FCC Rcd. 17144, 17148 (2011).

Kindly communicate any questions directly with this office.

Very truly yours,


 Melodie A. Virtue

Enclosure
 MAV:c11

MHR License LLC
900 Laskin Road
Virginia Beach, VA 23451
(757) 437-9800

June 24, 2013

EEO Staff, Policy Division
Media Bureau
Federal Communications Commission
445 12th Street, SW
Washington, DC 20554

Re: MHR License LLC, FRN 0012576385
EEO Reporting in Response to DA 11-2094

Ladies and Gentlemen:

In the *Memorandum Opinion and Order and Notice of Apparent Liability for Forfeiture*, DA 11-2094, released December 30, 2011, the Chief of the Media Bureau ordered MHR License LLC to submit the information listed below, which the licensee has provided in the attached exhibits on behalf of the following stations in its employment unit:

WGH(AM), Newport News, VA, Facility I.D. No. 72103
WGH-FM, Newport News, VA, Facility I.D. No. 72102
WVBW(FM), Suffolk, VA, Facility I.D. No. 64000
WVHT(FM), Norfolk, VA, Facility I.D. No. 71287
WVSP-FM, Yorktown, VA, Facility I.D. No. 19836

No other stations are in that employment unit.

Exhibit A – the unit’s most recent EEO public file report;

Exhibit B – dated copies of all advertisements, bulletins, letters, faxes, e-mails, or other communications announcing each full-time vacancy for the preceding reporting year;

Exhibit C – the recruitment source that referred the hiree for each full-time vacancy and the job title of each full-time vacancy;

Exhibit D – the total number of interviewees for each full-time vacancy for the preceding reporting year and the referral source for each interviewee; and

Exhibit E – the sources contacted by the Licensee for each of its full-time openings during the reporting year.

The undersigned declares under penalty of perjury under the laws of the United States of America that the foregoing is true and correct based on documentation provided by the Unit's Business Manager.



David J. Wilhelm
Vice President / Assistant Secretary

Attachments (5)

cc: Local Public Inspection Files

EXHIBIT A

2013 ANNUAL EEO PUBLIC FILE REPORT

MAX MEDIA OF HAMPTON ROADS LLC (MHR LICENSE LLC)

Stations: WGH(AM), Newport News, VA
WGH-FM, Newport News, VA
WV BW(FM), Suffolk, VA
WVHT(FM), Norfolk, VA
WVSP-FM, Yorktown, VA

Reporting Period: May 22, 2012 – May 21, 2013

No. of Full-time Employees: More than 10
Small Market Exemption: No

During the Reporting Period, seven full time positions were filled. The information required by FCC Rule 73.2080(c)(6) is provided in the charts that follow.

INITIATIVES

The employment unit engaged in the following broad outreach initiatives in accordance with various elements of FCC Rule 73.2080(c)(2):

*Established an **internship** program designed to assist members of the community to acquire skills needed for broadcast employment.*

- (1) Three students from Virginia Wesleyan College interned between May 21, 2012 and January 23, 2013 for periods ranging from 2 to 14 weeks. These students worked with management in various departments including Sales, Interactive and Promotions.
- (2) Three students from Old Dominion University interned between May 22, 2012 and May 6, 2013 for periods ranging from 6 to 12 weeks. Two worked in programming/ESPN and one worked with management in various departments including Sales, Interactive and Promotions.
- (3) One student from Norfolk State University interned from August 28, 2012 to December 1, 2012 working with our Promotions Directors to satisfy a Mass Communications internship program.
- (4) One student from Liberty University interned from August 30, 2012 to December 15, 2012 working with management in various departments including Sales, Interactive and Promotions to satisfy a Communications internship program.

- (5) Two students placed in our program by the Virginia Association of Broadcasters interned from June 4, 2012 to July 27, 2017 working with management in various departments including Sales, Interactive and Promotions and Programming.

*Established **training** programs designed to enable station personnel to acquire skills that could qualify them for higher level positions.*

- (1) A volunteer student from VCU was mentored/trained by our Interactive Department Management team from May 23, 2012 to August 15, 2012. In 2013, the volunteer applied and was hired for a part-time Interactive Media Coordinator position. She received further mentoring and training and moved into a full-time Interactive Media Coordinator position supporting multiple offices.

LIST OF POSITIONS FILLED

DATE OF HIRE	JOB TITLE	RECRUITMENT SOURCE REFERRING HIREE
7/2/12	Senior Account Executive	Word of Mouth Referral
7/10/12	Sports Talk Host	Allaccess.com
11/19/12	Entry Level Account Executive	Word of Mouth Referral
11/26/12	Entry Level Account Executive	Word of Mouth Referral
1/14/13	Business Manager	CareerConnection.com
03/25/13	Interactive Media Coordinator	Vacancy Posting on Employee Board
4/29/13	Account Executive	Employee Referral

INTERVIEWEE REFERRAL SOURCE SUMMARY

Total Number of Persons Interviewed during the Reporting Period: 30

Recruitment Sources Used in Reporting Period	Number of Persons Interviewed that the Source Referred
Hampton University	0
Thomas Nelson Community College	0
Norfolk State University	0
Tidewater Community College	0
Alliance for Women in Media	0
The Virginian Pilot	1
WGH-FM, WVSP-FM, WVBW-FM, WVHT-FM, WGH AM On-Air Announcements	0
Word of Mouth Referral	9
Vacancy Posting on Employee Board	2
Washington Post	0
Allaccess.com	11
Craigslist.com	1
Virginia Employment Commission	1
CareerBuilder.com	2
Daily Press	0
Careerconnection.com	2
Simplyhired.com	1
Virginia Wesleyan College	0
Old Dominion University	0
Total	30

RECRUITING SOURCES USED

Job Title of Position: Senior Account Executive

Date of Hire: 7/02/12

REFERRAL SOURCE	*	ADDRESS OF SOURCE	CONTACT PERSON AT SOURCE	TEL. NO. AND E-MAIL ADDRESS OF SOURCE
Alliance for Women in Media	N	1760 Old Meadow Road, Suite 500, McLean VA 22102	Amy Lotz	703-506-3290
The Virginian Pilot Newspaper	N	Box 449 Norfolk, VA 23501-0449	Ashlee Vogl	Ashlee.Vogl@pilotonline.com 757-622-1455
WGH-FM, WVSP-FM, WVBW-FM, WVHT-FM, WGH AM On-Air Announcements	N	5589 Greenwich Rd, Suite 200, Virginia Beach, VA 23462	Anne Goldberg	agoldberg@maxmediav.com 757.671.1000 ext. 207
Vacancy Posting on Employee Board	N	5589 Greenwich Road Suite 200 Va. Beach, VA 23462	Anne Goldberg	agoldberg@maxmediav.com 757-671-1000 ext 207
Virginia Employment Commission	N	www.vawc.virginia.gov	N/A	N/A
Careerconnection.com	N	www.careerconnection.com	N/A	N/A

Job Title of Position: Sports Talk Host

Date of Hire: 7/10/12

REFERRAL SOURCE	*	ADDRESS OF SOURCE	CONTACT PERSON AT SOURCE	TEL. NO. AND E-MAIL ADDRESS OF SOURCE
Washington Post	N	Classified.washpost.com	N/A	jobsmajoraccounts@washpost.com
Allaccess.com	N	www.allaccess.com	N/A	N/A

Job Title of Position: Entry Level Account Executive

Date of Hire: 11/19/12

Job Title of Position: Entry Level Account Executive

Date of Hire: 11/26/12

REFERRAL SOURCE	*	ADDRESS OF SOURCE	CONTACT PERSON AT SOURCE	TEL. NO. AND E-MAIL ADDRESS OF SOURCE
Thomas Nelson Community College	N	99 Thomas Nelson Dr. Hampton, VA 23666	Franz Albertini	albertinif@tncc.edu 757-865-5882
Norfolk State University	N	Student Services Center,	James Tallmadge	jtallmadge@nsu.edu

		Suite 318 700 Park Avenue Norfolk, VA 23504		757-823-8462
Tidewater Community College	N	1428 Cedar Road, Chesapeake, VA 23322	Babi Brock	bbrock@tcc.edu 757-822-7228
The Virginian Pilot Newspaper	N	Box 449 Norfolk, VA 23501-0449	Ashlee Vogl	Ashlee.Vogl@pilotonline.com 757-622-1455
Vacancy Posting on Employee Board	N	5589 Greenwich Road Suite 200 Va. Beach, VA 23462	Anne Goldberg	agoldberg@maxmediava.com 757-671-1000 ext 207

Job Title of Position: Business Manager

Date of Hire: 1/14/13

REFERRAL SOURCE	*	ADDRESS OF SOURCE	CONTACT PERSON AT SOURCE	TEL. NO. AND E-MAIL ADDRESS OF SOURCE
Hampton Univ.	N	Career Counseling and Planning Center 111 Wigwam E Hampton, VA 23668	Andre Ledoux	Andre.ledoux@hamp ton.edu 757-727-5331
Thomas Nelson Community College	N	99 Thomas Nelson Dr. Hampton, VA 23666	Franz Albertini	albertinif@tncc.edu 757-865-5882
Norfolk State University	N	Student Services Center, Suite 318 700 Park Avenue Norfolk, VA 23504	James Tallmadge	jtallmadge@nsu.edu 757-823-8462
Tidewater Community College	N	1428 Cedar Road, Chesapeake, VA 23322	Babi Brock	bbrock@tcc.edu 757-822-7228
Alliance for Women in Media	N	1760 Old Meadow Road, Suite 500, McLean VA 22102	Amy Lotz	703-506-3290
The Virginian Pilot Newspaper	N	Box 449 Norfolk, VA 23501-0449	Ashlee Vogl	Ashlee.Vogl@pilotonline.com 757-622-1455
Vacancy Posting on Employee Board	N	5589 Greenwich Road Suite 200 Va. Beach, VA 23462	Anne Goldberg	agoldberg@maxmediava.com 757-671-1000 ext 207
Virginia Employment Commission	N	www.vawc.virginia.gov	N/A	N/A
Careerbuilder.com	N	www.careerbuilder.com	N/A	N/A
Careerconnection.com	N	www.careerconnection.com	N/A	N/A
Simplyhired.com	N	www.simplyhired.com	N/A	N/A

Job Title of Position: Interactive Media Coordinator

Date of Hire: 3/25/13

REFERRAL SOURCE	*	ADDRESS OF SOURCE	CONTACT PERSON AT SOURCE	TEL. NO. AND E-MAIL ADDRESS OF SOURCE
Vacancy Posting on Employee Board	N	5589 Greenwich Road Suite 200 Va. Beach, VA 23462	Anne Goldberg	agoldberg@maxmedia.com 757-671-1000 ext 207
Craigslist.com	N	www.craigslist.com	N/A	N/A
Careerbuilder.com	N	www.careerbuilder.com		
Daily Press Newspaper	N	www.dailypress.com	N/A	N/A
Virginia Wesleyan College	N	1584 Wesleyan Dr, Norfolk, VA 23502	LaShay Wyatt	Ph: 757.455.3200 lw Wyatt@vwc.edu
Old Dominion University	N	5115 Hampton Blvd, Norfolk, VA 23529	Caleb Holland	Ph: 757.683.3000 cahollan@odu.edu

Job Title of Position: Account Executive

Date of Hire: 4/29/13

REFERRAL SOURCE	*	ADDRESS OF SOURCE	CONTACT PERSON AT SOURCE	TEL. NO. AND E-MAIL ADDRESS OF SOURCE
Hampton Univ.	N	Career Counseling and Planning Center 111 Wigwam E Hampton, VA 23668	Andre Ledoux	Andre.ledoux@hampton.edu 757-727-5331
Thomas Nelson Community College	N	99 Thomas Nelson Dr. Hampton, VA 23666	Franz Albertini	albertinif@tncc.edu 757-865-5882
Norfolk State University	N	Student Services Center, Suite 318 700 Park Avenue Norfolk, VA 23504	James Tallmadge	jtallmadge@nsu.edu 757-823-8462
Vacancy Posting on Employee Board	N	5589 Greenwich Road Suite 200 Va. Beach, VA 23462	Anne Goldberg	agoldberg@maxmedia.com 757-671-1000 ext 207
Careerbuilder.com	N	www.careerbuilder.com	N/A	N/A
Daily Press Newspaper	N	www.dailypress.com	N/A	N/A

* Indicate "Y" (yes) or "N" (no) if the organization requested that the station provide it with notice of all job vacancies.

EXHIBIT B

Recruiting Sources Used
Reporting Period: 5/22/12 - 5/21/13

Job Title of Position: Senior Account Executive

Date of Hire: 7/02/12

Referral Source	*	Address of Source	Contact Person at Source	Tel. No. and E-Mail Address of Source
Alliance for Women in Media	N	1760 Old Meadow Road, Suite 500, McLean VA 22102	Amy Lotz	703-506-3290
The Virginian Pilot Newspaper	N	Box 449 Norfolk, VA 23501-0449	Ashlee Vogl	Ashlee.Vogl@pilotonline.com 757-622-1455
WGH-FM, WVSP-FM, WVBW-FM, WVHT-FM, WGH AM On-Air Announcements	N	5589 Greenwich Rd, Suite 200, Virginia Beach, VA 23462	Anne Goldberg	agoldberg@maxmediava.com 757.671.1000 ext. 207
Vacancy Posting on Employee Board	N	5589 Greenwich Road Suite 200 Va. Beach, VA 23462	Anne Goldberg	agoldberg@maxmediava.com 757-671-1000 ext 207
Virginia Employment Commission	N	www.vawc.virginia.gov	N/A	N/A
Careerconnection.com	N	www.careerconnection.com	N/A	N/A

Notes:

1. By posting in the Virginian Pilot newspaper the ad is automatically posted on Careerconnection.com.

Max Media of Hampton Roads, WGH-FM, WVBW, WVSP, WVHT and WGH-AM has a unique opportunity for a Senior Account Representative to handle a well established account list. This position requires strong communication, organizational, customer service and selling skills as well as the ability to work in a competitive and diverse market. Full service radio sales experience is required. Submit resume to kbarton@maxmediava.com. EOE

Anne Goldberg

From: AWM Career Center <system@jobcontrolcenter.com>
Sent: Saturday, July 07, 2012 5:34 AM
To: Anne Goldberg
Subject: AWM Career Center Job Posting Status



Thank you for using AWM Career Center.

Listed below are the job posting(s) that have recently expired or are scheduled to expire this week.

Job Title	ID	Closed / Closing
1. <u>Senior Account Representative</u> (Virginia Beach, VA USA)	4798861	Saturday, 07-07-2012

To renew a Job Ad, you must copy the current or expired Job Ad.

To copy a **CURRENT** Job Ad:

1. Login to your company account at <http://careers.allwomeninmedia.org/hr/>.
2. Click on "Active Jobs" in the JOBS box.
3. Select the "Copy" icon, listed under the "Action" column, on the line of the job you wish to copy.
4. Make any edits, "Preview" the job, and then "Post."

The original job ad will expire as scheduled and the new copy will remain on the site for a full posting cycle.

To copy an **EXPIRED** Job Ad:

1. Login to your company account at <http://careers.allwomeninmedia.org/hr/>
2. Click on "Inactive Jobs" in the JOBS box.
3. Select the "Copy" icon, listed under the "Action" column, on the line of the job you wish to copy.
4. Make any edits, "Preview" the job, and then "Post."

This is a system-generated message. Please do not reply.

AWM Career Center
<http://careers.allwomeninmedia.org>

671166/773274



AWM Career Center

Secure Checkout

Payment Method	Confirm Purchase	Receipt
----------------	------------------	---------



**Your job has been posted. It will appear online within the next hour.
Thank you for posting at AWM Career Center**

The charge on your Visa statement will appear as "Boxwood Technology, Inc."

Please print this confirmation page for your records using the print button above.

A copy of this receipt/confirmation has been sent to agoldberg@maxmediava.com.

Invoice #: 1703376
Date Posted: Wednesday, June 06, 2012
Job Package Used: Single 30-day Online Job Posting Package
Job ID: 4798861
Postings Remaining: 0 of 1
Credit Card: *****2004
Charge: \$350.00 USD
Appears As: Boxwood Technology, Inc.

Invoice Detail (1703376)

Max Media of Hampton Roads LLC
 Anne Goldberg
 5589 Greenwich Road Suite 200
 Virginia Beach, VA 23462 USA
 757-671-1000 ext 207
agoldberg@maxmediava.com

Wednesday, June 6, 2012
Invoice #: 1703376
Aged: PAID
Total: \$350.00 USD
Balance: \$0.00 USD
PO Number: -

Type	Date	Amount	Description
Invoice	Jun 6, 2012	\$350.00	Single 30-day Online Job Posting Package
Payment	Jun 6, 2012	\$(350.00)	Paid by Visa card ending in 2004

Any credit card charges appear on your statement as "Boxwood Technology, Inc."

[Back to Account Overview](#)

[Post Another Job](#)

[View Posting](#)

Customer Service: 1-888-491-8833 Ext. 2270 (Extension Required)



ABOUT SSL
CERTIFICATES

Customer Service: 1-888-491-8833 Ext. 2270 (Extension Required)

Alliance for Women in Media

Anne Goldberg

AWM Career Center <billing@boxwoodtech.com>
Wednesday, June 06, 2012 4:40 PM
Anne Goldberg
Your receipt



**Your job has been posted. It will appear online within the next hour.
Thank you for posting at AWM Career Center**

The charge on your Visa statement will appear as "Boxwood Technology, Inc."

Invoice #: 1703376
Date Posted: Wednesday, June 06, 2012
Job Package Used: Single 30-day Online Job Posting Package
Job ID: 4798861
Postings Remaining: 0 of 1
Credit Card: *****2004
Charge: \$350.00 USD
Appears As: Boxwood Technology, Inc.

Invoice Detail (1703376)

Max Media of Hampton Roads LLC
Anne Goldberg
5589 Greenwch Road Suite 200
Virginia Beach, VA 23462 USA
757-671-1000 ext 207
agoldberg@maxmediava.com

Wednesday, June 6, 2012
Invoice #: 1703376
Aged: PAID
Total: \$350.00 USD

Balance: \$0.00 USD

PO Number:

Type	Date	Amount	Description
Invoice	Jun 6, 2012	\$350.00	Single 30-day Online Job Posting Package
Payment	Jun 6, 2012	\$(350.00)	Paid by Visa card ending in 2004

Any credit card charges appear on your statement as "Boxwood Technology, Inc."

Customer Service: 1-888-491-8833 Ext. 2270 (Extension Required)

Note: This is a system-generated e-mail. Please do not respond.

Anne Goldberg

From: Ashlee Locklear <ashlee.locklear@pilotonline.com>
Sent: Wednesday, June 06, 2012 8:53 AM
To: Anne Goldberg
Subject: Re: Ad Placement

Hi Anne,

Thanks for your patience with my system being down :)

- 2 Sundays in print with 7 days online **\$659.15**
- Sunday & Wednesday in print with 7 days online **\$546.07**

Senior Account Representative

Max Media of Hampton Roads, WGH-FM, WWBW, WVSP, WVHT and WGH-AM has a unique opportunity for a Senior Account Representative to handle a well established account list. This position requires strong communication, organizational, customer service and selling skills as well as the ability to work in a competitive and diverse market. Full service radio sales experience is required. Submit resume to kbarton@maxmediava.com. EOF

Please let me know if you have any questions or concerns :)

Thanks,

Ashlee Locklear

Pilot Media Companies

Recruitment Inside Sales Executive
Office 757.222.5462 • Fax 757.446.2036
ashlee.locklear@pilotonline.com

150 W. Brambleton Ave., Norfolk, VA 23510
PilotOnline.com | CareerConnection.com



On Tue, Jun 5, 2012 at 3:49 PM, Ashlee Locklear <ashlee.locklear@pilotonline.com> wrote:
Hi Anne,

We are having some system issues right now with our quoting system, as soon as it is up and running I will send you several quotes and proof :)

I should be able to send you this information before 5pm today.

Thanks,

Ashlee Locklear

Pilot Media Companies

Recruitment Inside Sales Executive
Office 757.222.5462 • Fax 757.446.2036
ashlee.locklear@pilotonline.com

150 W. Brambleton Ave., Norfolk, VA 23510
PilotOnline.com | CareerConnection.com



On Tue, Jun 5, 2012 at 2:27 PM, Anne Goldberg <agoldberg@maxmediava.com> wrote:

Hello Ashlee,

I need to run another ad for an open Senior Account Representative position. I am attaching what should run. You can find us under Hampton Roads Radio or our billed account number is 10266868. I would like the ad to run in the paper over two Sundays or one Sunday and a few weekdays. Can you let me know which is the less expensive of those options? Thanks, Anne

Anne Goldberg

Business Manager

Max Media of Hampton Roads LLC

POSTED 6-6-12 aj

Employee Board

Max Media of Hampton Roads, WGH-FM, WVBW, WVSP, WVHT and WGH-AM has a unique opportunity for a Senior Account Representative to handle a well established account list. This position requires strong communication, organizational, customer service and selling skills as well as the ability to work in a competitive and diverse market. Full service radio sales experience is required. Submit resume to kbarton@maxmediava.com. EOE

REMOVE POSTING: 6-15-12

Virginia Job Order Print Document

Job Order: 294552

Print Date: 6/7/2012 4:30:36 PM

Office: VEC-Norfolk

LWIA/Region: Hampton Roads

Employer Information:

Employer Name: Max Media Of Hampton Roads LLC

How to Apply: Via Email

Company Website: <http://www.eagle97.com>

Application Comments: Send resume to kbarton@maxmediava.com

Location:

Main Address:

Max Media Of Hampton Roads LLC
5589 Greenwich Road Suite 200

Mailing Address:

5589 GREENWICH RD STE 200

Virginia Beach, VA 23462

VIRGINIA BCH, VA 23462

Contact:

Contact: Keith Barton

Title: Director of Sales

Phone: (757) 671-1000
x226

Fax:

Email: kbarton@maxmediava.com

Job Details:

Occupational Code: 41309900 Sales Representatives, Services, All Other

Job Title: Senior Account Representative

Industry Code: 515112 - This U.S. industry comprises establishments primarily engaged in broadcasting aural programs by radio to the public. Programming may originate in their own studio, from an affiliated network, or from external sources.

Number of Positions: 1

Referrals: 15

Earliest Date to Display: 6/7/2012

Last Date Job Order Will Display: 6/15/2012

Type of Job: Regular

Job Time Type: Full Time (30 Hours or More)

Duration: Over 150 Days

Special Job Category:

Job Duties and Skills:

Description:

Max Media of Hampton Roads LLC, WGH-FM, WVBW-FM, WVSP-FM, WVHT-FM, WGH-AM has a unique opportunity for a Senior Account Representative to handle a well established account list.

Special Software/Hardware Skills Needed: No

Special Skills:

Position requires strong communication, organizational, customer service and selling skills as well as the ability to work in a competitive and diverse market. Full service radio sales experience is required.

Job Requirements:

Minimum Age:

Test Done By: No test required

Required Tests: NA

Hiring Requirements:

Hiring Requirements Other:

Education Level: Bachelor's Degree

Months of Experience: 36

Requires a Drivers License: Yes, Operator License

Near Public Transportation: No

Drivers License Certification:

Drivers License Endorsements: No Endorsements

Compensation and Hours:

Minimum Salary: **35000.00 Year**

Maximum Salary: **120000.00 Year**

Pay Comments: **DOE (Depends on Experience)**

Supplemental Compensation: **No**

Hours per Week: **Hours Vary**

Actual Hours:

Shift: **Other, see job description**

Benefits: **Medical, Dental, Life Insurance, Vacation, Holidays, Sick Leave, 401K, Short/Long Term Disability**

Other Benefits: **No Benefits Listed**

Job Order Information to be Displayed Online:

Job Order Information Online: **Job details, employer name and contact information will be displayed online.**

Other Information:

Green Job: **No**

Subsidized by ARRA (Stimulus): **No**

Featured Job: **No**

In an Enterprise Zone: **No**

Federal Contractor: **No**

Court Ordered Affirmative Action: **No**

Staff Information:

Category: **Regular (Non Domestic)**

Job Developer Mandatory Listing: **NA**

Status: **Pending Employer Verification**

Employer Status: **Open and available**

Reason: **NA**

Future Release From Hold:

Job Order Followup: **6/17/2012**

Recruiting Sources Used
Reporting Period: 5/22/12 - 5/21/13

Job Title of Position: Sports Talk Host

Date of Hire: 7/10/12

Referral Source	*	Address of Source	Contact Person at Source	Tel. No. and E-Mail Address of Source
Washington Post	N	Classified.washpost.com	N/A	jobsmajoraccounts@washpost.com
Allaccess.com	N	www.allaccess.com	N/A	N/A



Washington Post Media

The Washington Post
1150 15th Street NW
Washington, DC 20071
202.334.6000

Date: Thursday, April 26, 2012
To: Anne Goldberg, Max Media of Hampton Roads, LLC
From: Maureen O'Connell, JOBS
Re: Receipt

Thank you for your purchase of a recruitment ad (Sports Talk Host) for publication on April 22, 2012, in **JOBS**. The total cost of your purchase was \$954.00. A VISA card with the last four digits of 1998, and an expiration date of 2/2014, was used to pay for this purchase. If you have any questions or concerns, please call or email me.

Maureen O'Connell
JOBS Advertising Unit
(202) 334-7018
ococonnellmn@washpost.com

Anne Goldberg

From: The Washington Post Classified Advertising <employads@washpost.com>
Sent: Wednesday, April 25, 2012 10:07 AM
To: Anne Goldberg
Subject: Washington Post Jobs Renewal Notice



News
Advertising
Subscriptions



Dear Washington Post Advertiser,

Thank you for running your classified ad (#0011495665) in The Washington Post. Your ad run is complete.

Run this ad again

Run again without changes

If you'd like to renew your ad, click "Renew As-Is". A customer service representative will contact you to confirm run-dates and payment information.



Run again with changes

If you'd like to make changes to your ad text, schedule, or classification, click "Renew with changes".



Please Note:

To place another ad, visit classified.washpost.com

If you do not wish to renew at this time, you do not need to take any action. Please do not reply to this email.

If you have any questions give us a call at 202-334-4100 or [visit our web site](http://visit.our.web.site).

Deadline for Sunday Jobs is 1PM the Friday prior to publication.

Account Information:

Account Number:

2010199386

Email:

agoldberg@maxmediava.com

About ad # 0011495665

Classification:

00000905

Created By:

OCONNELLMN

Price:

\$954.00

Text of ad:

Media SPORTS TALK HOST Locally-owned and operated, ESPN network-affiliated, Top 50 market radio station in the Middle Atlantic is looking for a Sports Talk host who knows that being on the radio is MORE than just being on the radio. We want someone who is proficient in the use of social media and web content. This person can go beyond the headlines and create compelling content in a PPM world ... a hustler who comes with some, and has the ability to develop, key local and national contacts. If this is you, please send a resume, an MP3 of your latest air work and anything else to backup your case to hrsportsradio757@gmail.com

Run dates:

• 2012-04-22

Thank You
Sincerely,



The Washington Post Classifieds
202-334-4100

If you would prefer not to receive renewal notices when you place ads, [click here](#) to be removed from our list.

This message contains an advertisement from The Washington Post, 1150 15th St. NW, Washington, DC 20071. If you do not wish to receive any such e-mail from The Washington Post, please [click here](#) to be removed from our list.

Anne Goldberg

From: John Shomby
Sent: Tuesday, April 17, 2012 7:31 AM
To: Anne Goldberg
Subject: FW: stealth job opening

For your files, here is the All Access ad.

From: Nicole DeRosa [mailto:nderosa@allaccess.com]
Sent: Monday, April 16, 2012 6:18 PM
To: John Shomby
Subject: RE: stealth job opening

Hi John,

Your Stealth Ad post has now been added to the All Access website.

To view your ad please use this link: <http://www.allaccess.com/forum/viewtopic.php?f=26&t=25740>

Thank you!

Nicole DeRosa

All Access Music Group
28955 Pacific Coast Highway, Suite 210
Malibu, CA 90265
tel: 310.457.6616
fax: 310.457.8058

From: John Shomby [mailto:jshomby@maxmediava.com]
Sent: Monday, April 16, 2012 7:44 AM
To: nderosa@allaccess.com
Subject: stealth job opening

Nicole,

I'd like this posted for the next two weeks, if at all possible, in the stealth openings. All materials should be sent to: hrrsportsradio757@gmail.com.
Let me know if you need anything else.

John Shomby
Director of Programming and Operations
Max Media of Hampton Roads, LLC
WGH-AM, WGH-FM, WVBW-FM, WVHT-FM, WVSP-FM
5589 Greenwich Rd.
Suite 200
Virginia Beach, VA 23462
"Chase Perfection"

HS HyperLocal Website Featuring UP-TO-THE-MINUTE High School Scores & Stats
 HIGH SCHOOL SPORTS SITE
 216-831-3761 | HIGH.SCHOOL.SPORTS@ENVISIONRADIO.COM

Welcome to AllAccess.com, the web's largest radio and music industry community. Sign up now!

search by keyword ...

Home > All Forums > Job Market > Stealth Jobs

Forums

Search Forum Rules FAQ

Sports Talk Host needed for ESPN network-affiliated radio

Forum rules

To reply to a **Stealth Job Opening**, just click stealth@allaccess.com in the ad. Please include in the subject line the BOX # and position to which your MP3 and resume are going or we cannot deliver them properly. Please, do not call or email All Access about information regarding these Stealth Job searches as we will not be able to give you any details. To post a new **Stealth Job Opening**, send all the job info and the email address to which you'd like the audio and resumes forwarded, to Nicole DeRosa at nderosa@allaccess.com.
 Post a reply

Search this topic... Search

1 post • Page 1 of 1

Sports Talk Host needed for ESPN network-affiliated radio

by [nicolederosa](#) » Mon Apr 16, 2012 3:17 pm

Locally-owned and operated, ESPN network-affiliated, Top 50 market radio station in the Middle Atlantic is looking for a Sports Talk host who knows that being on the radio is MORE than just being on the radio. We want someone who is proficient in the use of social media and web content. This person can go beyond the headlines and create compelling content in a PPM world.. A hustler who comes with some, and has the ability to develop, key local and national contacts. If this is you, please send a resume, an MP3 of your latest air work and anything else to backup your case.

How To Apply: It's important to put: "BOX # 150 Stealth Search For: Sports Talk Host needed for ESPN network-affiliated, Top 50 market radio station" in the subject line; attach air check - mp3 demos and your resume to stealth@allaccess.com and it will be forwarded to the station for this EOE position.
 nicolederosa

Posts: 33
 Joined: Wed Feb 08, 2012 12:07 pm
 Top

Post a reply

1 post • Page 1 of 1

[Return to Stealth Jobs](#)

Jump to: [Stealth Jobs](#)

[Board index](#)

The team • All times are UTC - 8 hours [DST]
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ATTENTION TALENT!
ARE YOU?
A GREAT TALENT?
A GREAT MORNING SHOW?
YOU NEED A GREAT AGENT!
 Contact **Lee Strasser**
 Grand Visions, Inc.
lee@strasser@gmail.com
 561-371-0323



HyperLocal Website Featuring UP-TO-THE-MINUTE High School Scores & Stats
 216-831-3761 | HIGH.SCHOOL.SPORTS@ENVISIONRADIO.COM

Radio Formats

Alternative
 Contemp Christian
 Country
 Hot/Mod/AC
 News/Talk/Sports
 Rock
 Top 40/M
 Top 40/R
 Triple A
 Urban/UAC

Jobs

Job Openings
 Situations Wanted
 Stealth Jobs
 VO/Imaging/Tracking

SongDish

Forums

Net Talk
 Promo/Marketing
 Internet/Digital
 Sales & Mgmt
 Engineering/Tech
 Research Doctor

Charts & Data

Mediabase
 Song Charts
 Airplay Add Board
 RateTheMusic
 StreetPulse
 Blg Champagne
 Stock Index

Local Directories

New York Directory
 Los Angeles Directory
 Chicago Directory
 Nashville Directory
 San Francisco Directory
 Atlanta Directory
 Dallas Directory
 Houston Directory
 San Antonio Directory
 More Local Directories

How can we help you?

I have a comment/suggestion
 I have a tip for Net News
 I'd like to advertise on the site
 I have a business opportunity
 I have an Industry Directory update
 I have an Arbitron/Ratings correction
 I'm having trouble with the website
 I'd like to contribute content

All Access Music Group

28955 Pacific Coast Highway
 Suite 210
 Malibu, CA 90265
 310.457.8816 (P)
 310.457.8058 (F)

Net News

Net News Home

Columns

Power Player
 PD Chronicles
 The Letter

Ratings

Arbitron
 Eastlan
 Nielsen

People

Industry Directory
 Power Player
 Passport Approved



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Recruiting Sources Used

Reporting Period: 5/22/12 - 5/21/13

Job Title of Position: Entry Level Account Executive

Date of Hire: 11/19/12

Job Title of Position: Entry Level Account Executive

Date of Hire: 11/26/12

Referral Source	*	Address of Source	Contact Person at Source	Tel. No. and E-Mail Address of Source
Thomas Nelson Community College	N	99 Thomas Nelson Dr. Hampton, VA 23666	Franz Albertini	albertinif@tncc.edu 757-865-5882
Norfolk State University	N	Student Services Center, Suite 318 700 Park Avenue Norfolk, VA 23504	James Tallmadge	jtallmadge@nsu.edu 757-823-8462
Tidewater Community College	N	1428 Cedar Road, Chesapeake, VA 23322	Babi Brock	bbrock@tcc.edu 757-822-7228
The Virginian Pilot Newspaper	N	Box 449 Norfolk, VA 23501-0449	Ashlee Vogl	Ashlee.Vogl@pilotonline.com 757-622-1455
Vacancy Posting on Employee Board	N	5589 Greenwich Road Suite 200 Va. Beach, VA 23462	Anne Goldberg	agoldberg@maxmediava.com 757-671-1000 ext 207

Anne Goldberg

From: Anne Goldberg
Sent: Friday, September 28, 2012 9:24 AM
To: albertinif@tncc.edu
Subject: Job Opportunity
Attachments: POSITION OPENING ENTRY LEVEL AE SEPT 2012.doc

Please post the attached open position today or at your earliest convenience. This should remain posted until October 12, 2012. Would you be so kind as to send me a confirmation of the posting?

Thank you,

Anne Goldberg
Business Manager
Max Media of Hampton Roads LLC

POSITION OPENING

Max Media of Hampton Roads LLC has an open position for an entry level Account Executive responsible for selling on air and digital advertising for 5 radio properties. College degree preferred. Send resume to cbryant@maxmediava.com. No phone calls.

Anne Goldberg

To: jtallmadge@nsu.edu
Subject: Job Opportunity
Attachments: POSITION OPENING ENTRY LEVEL AE SEPT 2012.doc

Please post the attached open position today or at your earliest convenience. This should remain posted until October 12, 2012. Would you be so kind as to send me a confirmation of the posting?

Thank you,

Anne Goldberg
Business Manager
Max Media of Hampton Roads LLC

POSITION OPENING

Max Media of Hampton Roads LLC has an open position for an entry level Account Executive responsible for selling on air and digital advertising for 5 radio properties. College degree preferred. Send resume to cbryant@maxmediava.com. No phone calls.

Anne Goldberg

To: bbrock@tcc.edu
Subject: Job Opportunity
Attachments: POSITION OPENING ENTRY LEVEL AE SEPT 2012.doc

Please post the attached open position today or at your earliest convenience. This should remain posted until October 12, 2012. Would you be so kind as to send me a confirmation of the posting?

Thank you,

Anne Goldberg
Business Manager
Max Media of Hampton Roads LLC

POSITION OPENING

Max Media of Hampton Roads LLC has an open position for an entry level Account Executive responsible for selling on air and digital advertising for 5 radio properties. College degree preferred. Send resume to cbryant@maxmediava.com. No phone calls.

Anne Goldberg

From: Babi Brock <bbrock@tcc.edu>
Sent: Friday, September 28, 2012 12:32 PM
To: Anne Goldberg
Subject: RE: Job Opportunity

Good Afternoon:

Your job opportunity has been posted. Thank you for advertising the posting for student at TCC with Career and Employment Services. Take care!

Babi

From: Anne Goldberg [mailto:agoldberg@maxmediava.com]
Sent: Friday, September 28, 2012 9:49 AM
To: Babi Brock
Subject: Job Opportunity

Please post the attached open position today or at your earliest convenience. This should remain posted until October 12, 2012. Would you be so kind as to send me a confirmation of the posting?

Thank you,

Anne Goldberg
Business Manager
Max Media of Hampton Roads LLC

CONFIDENTIALITY NOTICE: This email message, including any attachments, is for the sole use of the intended recipient(s) and may contain confidential and privileged information or otherwise be protected by law. Any access, use, disclosure or distribution of this email message by anyone other than the intended recipient(s) is unauthorized and prohibited. If you are not an intended recipient (or an agent acting on an intended recipient's behalf), please contact the sender by reply email and immediately destroy all copies of the original message. Virus scanning is recommended on all email attachments.

Anne Goldberg

From: Ashlee Locklear <ashlee.locklear@pilotonline.com>
Sent: Thursday, September 27, 2012 3:59 PM
To: Anne Goldberg
Subject: Re: Employment recruitment ad

All set :)

Thanks,

Ashlee Locklear

Pilot Media Companies

Recruitment Inside Sales Executive
Office 757.222.5462 • Fax 757.446.2036
ashlee.locklear@pilotonline.com

150 W. Brambleton Ave., Norfolk, VA 23510
PilotOnline.com | CareerConnection.com



On Thu, Sep 27, 2012 at 3:56 PM, Anne Goldberg <agoldberg@maxmediava.com> wrote:

Great. Let's do it.

From: Ashlee Locklear [mailto:ashlee.locklear@pilotonline.com]
Sent: Thursday, September 27, 2012 3:50 PM

To: Anne Goldberg
Subject: Re: Employment recruitment ad

Sorry the only reason I ask is because your account was set up before I started here and the company name is Hampton Roads Radio with a phone number of 757-671-1000. So when I type in

Max Media in our system to process your ad nothing comes up and I never can remember the name its under.

- Sunday & Wednesday in print with 7 days online \$347.54

Account Executive

Entry level, for Max Media of Hampton Roads LLC.
Responsible for selling on air and digital advertising for 5 radio properties. College degree preferred.
Send resume to cbryant@maxmediava.com.

Thanks,

Ashlee Locklear

Pilot Media Companies

Recruitment Inside Sales Executive
Office 757.222.5462 • Fax 757.446.2036
ashlee.locklear@pilotonline.com

150 W. Brambleton Ave., Norfolk, VA 23510
PilotOnline.com | CareerConnection.com



On Thu, Sep 27, 2012 at 3:43 PM, Anne Goldberg <agoldberg@maxmediava.com> wrote:

You would think by now I would know to provide that before you have to ask. It is 10266868

From: Ashlee Locklear [mailto:ashlee.locklear@pilotonline.com]

Sent: Thursday, September 27, 2012 3:36 PM

To: Anne Goldberg

Subject: Re: Employment recruitment ad

Hi Anne,

whats the account number again?

Thanks,

Ashlee Locklear

Pilot Media Companies

Recruitment Inside Sales Executive
Office 757.222.5462 • Fax 757.446.2036
ashlee.locklear@pilotonline.com

150 W. Brambleton Ave., Norfolk, VA 23510
PilotOnline.com | CareerConnection.com



On Thu, Sep 27, 2012 at 3:10 PM, Anne Goldberg <agoldberg@maxmediava.com> wrote:

Good Afternoon Ashlee,

We would like to run an advertisement for a position we have open. Below is the copy. Can you give me the cost to run this on Sunday, Sept 30 and Wednesday October 3 in print with the 7 days online?

Max Media of Hampton Roads LLC has an opening for an entry level Account Executive responsible for selling on air and digital advertising for 5 radio properties. College degree preferred. Send resume to cbryant@maxmediava.com.

Anne Goldberg

From: Anne Goldberg
Sent: Thursday, September 27, 2012 3:48 PM
To: 'Ashlee Locklear'
Subject: RE: Employment recruitment ad

Great. Let's do it.

From: Ashlee Locklear [mailto:ashlee.locklear@pilotonline.com]
Sent: Thursday, September 27, 2012 3:50 PM
To: Anne Goldberg
Subject: Re: Employment recruitment ad

Sorry the only reason I ask is because your account was set up before I started here and the company name is Hampton Roads Radio with a phone number of 757-671-1000. So when I type in Max Media in our system to process your ad nothing comes up and I never can remember the name its under.

- Sunday & Wednesday in print with 7 days online \$347.54

Account Executive

Entry level, for Max Media of Hampton Roads LLC.
Responsible for selling on air and digital advertising for 5 radio properties. College degree preferred.
Send resume to bryant@maxmediava.com.

Thanks,

Ashlee Locklear

Pilot Media Companies

Recruitment Inside Sales Executive
Office 757.222.5462 • Fax 757.446.2036
ashlee.locklear@pilotonline.com

150 W. Brambleton Ave., Norfolk, VA 23510
PilotOnline.com | CareerConnection.com



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Sent: Thursday, September 27, 2012 3:36 PM
To: Anne Goldberg
Subject: Re: Employment recruitment ad

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Thanks,

Ashlee Locklear

Pilot Media Companies

Recruitment Inside Sales Executive
Office 757.222.5462 • Fax 757.446.2036
ashlee.locklear@pilotonline.com

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Max Media of Hampton Roads LLC has an opening for an entry level Account Executive responsible for selling on air and digital advertising for 5 radio properties. College degree preferred. Send resume to cbryant@maxmediava.com.

Anne Goldberg

From: Anne Goldberg
Sent: Thursday, September 27, 2012 3:35 PM
To: 'Ashlee Locklear'
Subject: RE: Employment recruitment ad

You would think by now I would know to provide that before you have to ask. It is 10266868

From: Ashlee Locklear [mailto:ashlee.locklear@pilotonline.com]
Sent: Thursday, September 27, 2012 3:36 PM
To: Anne Goldberg
Subject: Re: Employment recruitment ad

Hi Anne,

whats the account number again?

Thanks,

Ashlee Locklear

Pilot Media Companies

Recruitment Inside Sales Executive
Office 757.222.5462 • Fax 757.446.2036
ashlee.locklear@pilotonline.com

150 W. Brambleton Ave., Norfolk, VA 23510
PilotOnline.com | CareerConnection.com



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Max Media of Hampton Roads LLC has an opening for an entry level Account Executive responsible for selling on air and digital advertising for 5 radio properties. College degree preferred. Send resume to cbryant@maxmediava.com.

POSTED ON EMPLOYEE BOARDS 9-27-12

POSITION OPENING

Max Media of Hampton Roads LLC has an open position for an entry level Account Executive responsible for selling on air and digital advertising for 5 radio properties. College degree preferred. Send resume to cbryant@maxmediava.com. No phone calls.

Recruiting Sources Used
Reporting Period: 5/22/12 - 5/21/13

Job Title of Position: Business Manager

Date of Hire: 1/14/13

Referral Source	*	Address of Source	Contact Person at Source	Tel. No. and E-Mail Address of Source
Hampton Univ.	N	Career Counseling and Planning Center	Andre Ledoux	Andre.ledoux@hampton.edu
		111 Wigwam E		757-727-5331
		Hampton, VA 23668		
Thomas Nelson Community College	N	99 Thomas Nelson Dr. Hampton, VA 23666	Franz Albertini	albertinif@tncc.edu 757-865-5882
Norfolk State University	N	Student Services Center, Suite 318	James Tallmadge	jtallmadge@nsu.edu
		700 Park Avenue		757-823-8462
		Norfolk, VA 23504		
Tidewater Community College	N	1428 Cedar Road, Chesapeake, VA 23322	Babi Brock	bbrock@tcc.edu 757-822-7228
Alliance for Women in Media	N	1760 Old Meadow Road, Suite 500, McLean VA 22102	Amy Lotz	703-506-3290
The Virginian Pilot Newspaper	N	Box 449	Ashlee Vogl	Ashlee.Vogl@pilotonline.com
		Norfolk, VA 23501-0449		757-622-1455
Vacancy Posting on Employee Board	N	5589 Greenwich Road	Anne Goldberg	agoldberg@maxmediava.com
		Suite 200		757-671-1000 ext 207
		Va. Beach, VA 23462		
Virginia Employment Commission	N	www.vawc.virginia.gov	N/A	N/A
Careerbuilder.com	N	www.careerbuilder.com	N/A	N/A
Careerconnection.com	N	www.careerconnection.com	N/A	N/A
Simplyhired.com	N	www.simplyhired.com	N/A	N/A

Notes:

1. By posting in the Virginia Pilot newspaper the same ad is automatically posted on Careerconnection.com.
2. We did not directly post on simplyhired.com but by posting to other sources it was available on this site and was a source for one of the candidates interviewed.

Max Media of Hampton Roads LLC is seeking a Business Manager. A bachelor's degree in business or accounting is preferred, but not required. Qualifications include 2 years professional accounting experience, ability to multi-task and solid MS Office software experience. Knowledge of Great Plains accounting software a plus. Qualified candidates should e-mail resume to dpaulus@maxmediava.com.

MMHR is an Equal Opportunity Employer

Anne Goldberg

To: andre.ledoux@hamptonu.edu; albertinif@tncc.edu; jtallmadge@nsu.edu; bbrock@tcc.edu
Subject: Job Posting
Attachments: Business Manager posting.doc

Good Afternoon,

I sent an e-mail earlier today asking that you post the position we have open for a Business Manager for Max Media of Hampton Roads LLC. Unfortunately, I had the incorrect e-mail address on that posting. Please substitute the attached for the one you received from me earlier today. Sorry for the inconvenience. I would appreciate an e-mail confirmation when you post the position.

Thank you,

Anne Goldberg
Business Manager
Max Media of Hampton Roads LLC

Anne Goldberg

To: andre.ledoux@hamptonu.edu; albertinif@tncc.edu; jtallmadge@nsu.edu; bbrock@icc.edu
Subject: Job Posting
Attachments: Business Manager posting.doc

Please post the attached on or before Monday, November 19, 2012. I would appreciate a confirmation of the posting sent to agoldberg@maxmediava.com.
Thank you.

Anne Goldberg
Business Manager
Max Media of Hampton Roads LLC



**Your job has been posted. It will appear online within the next hour.
Thank you for posting at AWM Career Center**

The charge on your Visa statement will appear as "Boxwood Technology, Inc."

Invoice #: 1786632
Date Posted: Thursday, November 15, 2012
Job Package Used: Single 30-day Online Job Posting Package
Job ID: 4996415
Postings Remaining: 0 of 1
Credit Card: *****2004
Charge: \$350.00 USD
Appears As: Boxwood Technology, Inc.

Invoice Detail (1786632)

Max Media of Hampton Roads LLC
 Anne Goldberg
 5589 Greenwich Road Suite 200
 Virginia Beach, VA 23462 USA
 757-671-1000 ext 207
 agoldberg@maxmediava.com

Thursday, November 15, 2012
Invoice #: 1786632
Aged: PAID
Total: \$350.00 USD
Balance: \$0.00 USD
PO Number: -

Type	Date	Amount	Description
Invoice	Nov 15, 2012	\$350.00	Single 30-day Online Job Posting Package
Payment	Nov 15, 2012	\$(350.00)	Paid by Visa card ending in 2004

Any credit card charges appear on your statement as "Boxwood Technology, Inc."

Called on 11-16 @ 10:20 A & SPOKE WITH HEATHER. SHE CHANGED THE E-MAIL ADDRESS IN THE AD TO bizmanager@maxmediava.com
 Customer Service: 1-888-491-8833 Ext. 2270 (Extension Required)

Anne Goldberg

From: AWM Career Center <system@jobcontrolcenter.com>
Sent: Saturday, December 15, 2012 4:37 AM
To: Anne Goldberg
Subject: AWM Career Center Job Posting Status



Thank you for using AWM Career Center.

Listed below are the job posting(s) that have recently expired or are scheduled to expire this week.

Job Title	ID	Closed / Closing
1. <u>Business Manager</u> (Virginia Beach, VA USA)	4996415	Saturday, 12-15-2012

To renew a Job Ad, you must copy the current or expired Job Ad.

To copy a CURRENT Job Ad:

1. Login to your company account at <http://careers.allwomeninmedia.org/hr/>.
2. Click on "Active Jobs" in the JOBS box.
3. Select the "Copy" icon, listed under the "Action" column, on the line of the job you wish to copy.
4. Make any edits, "Preview" the job, and then "Post."

The original job ad will expire as scheduled and the new copy will remain on the site for a full posting cycle.

To copy an EXPIRED Job Ad:

1. Login to your company account at <http://careers.allwomeninmedia.org/hr/>
2. Click on "Inactive Jobs" in the JOBS box.
3. Select the "Copy" icon, listed under the "Action" column, on the line of the job you wish to copy.
4. Make any edits, "Preview" the job, and then "Post."

This is a system-generated message. Please do not reply.

AWM Career Center

<http://careers.allwomeninmedia.org>

671166/773274

ADVERTISING INVOICE AND STATEMENT



Pilot Media
P.O. Box 449
Norfolk, Virginia 23501-0449

INVOICE NUMBER	STATEMENT PERIOD	ADVERTISER/CLIENT NAME
2488565	01/01/13 - 01/31/13	HAMPTON ROADS RADIO
DUE DATE	TOTAL AMOUNT DUE	
	.00	

TO VIEW AND PAY ONLINE GO TO:	http://vapilot.billtrust.com
USE THIS ENROLLMENT CODE:	PRK TMB PKS

Questions regarding your current charges? Please call (757) 446-2717

SAVE TIME AND MONEY WITH OUR FREE E-BILLING INVOICING SERVICE!

You can now receive Advertising bills much faster with our email bill delivery! With email delivery, your Advertising bills are sent once per day in one, easy to open file. You can even download our invoice data directly into your accounting package (such as QuickBooks®). To sign up, please proceed to <https://vapilot.billtrust.com>.

DATE	AD NUMBER	DESCRIPTION	BILLED UNITS	GROSS AMOUNT	CHARGES / DISCOUNTS	NET AMOUNT
12/31/12		Balance Forward				916.77
01/23/13	0	00006118				-916.77

STATEMENT OF ACCOUNT AGING OF PAST DUE AMOUNTS

*UNAPPLIED AMOUNTS ARE INCLUDED IN TOTAL AMOUNT

CURRENT NET AMOUNT	30 DAYS	60 DAYS	OVER 90 DAYS	TOTAL AMOUNT DUE
0.00	0.00	0.00	0.00	0.00

▲ PLEASE DETACH AND RETURN LOWER PORTION WITH YOUR PAYMENT ▲



Pilot Media
P.O. Box 449
Norfolk, Virginia 23501-0449

STATEMENT PERIOD	BILLING DATE	INVOICE NUMBER
01/01/13 - 01/31/13	01/31/13	2488565
ADVERTISER/CLIENT NAME		BILLED ACCOUNT NO.
HAMPTON ROADS RADIO		10266868
TOTAL AMOUNT DUE	REMITTANCE AMOUNT	CHECK NO.
0.00		

BILL TO:

345 1 AV 0.360 E0180X 10402 D824055725 P1331575 0001:0002



HAMPTON ROADS RADIO
5589 GREENWICH RD STE 200
VIRGINIA BEACH VA 23462-6565



REMIT TO:



Pilot Media
P.O. Box 79917
Baltimore, MD 21279-0917

0002488565000000000008

Anne Goldberg

From: Ashlee Locklear <ashlee.locklear@pilotonline.com>
Sent: Friday, November 16, 2012 8:32 AM
To: Anne Goldberg
Subject: Re: Business Manager ad

Same price, please review ad to make sure correct.

Business Manager

For Max Media of Hampton Roads LLC. A bachelor's degree in business or accounting is preferred, but not required. Qualifications include 2 years professional accounting experience, ability to multi-task and solid MS Office software experience. Knowledge of Great Plains accounting software a plus. Qualified candidates should e-mail resume to bizmanager@maxmediava.com
MMHR is an Equal Opportunity Employer

Thanks,

Ashlee Locklear
Pilot Media Companies
Recruitment Inside Sales Executive
Office 757.222.5462 Fax 757.446.2036
ashlee.locklear@pilotonline.com
150 W. Brambleton Ave., Norfolk VA 23510
PilotOnline.com | CareerConnection.com

On Thu, Nov 15, 2012 at 4:27 PM, Anne Goldberg <agoldberg@maxmediava.com> wrote:

Hi Ashlee,

I have attached the ad we want to run with the correct e-mail address. Please use this for the paper and on line.

Thanks,

Anne Goldberg

Business Manager

Max Media of Hampton Roads LLC

Anne Goldberg

From: Anne Goldberg
Sent: Thursday, November 15, 2012 4:18 PM
To: Ashlee Locklear (Ashlee.Locklear@pilotonline.com)
Subject: Business Manager ad
Attachments: Business Manager posting.doc

Hi Ashlee,

I have attached the ad we want to run with the correct e-mail address. Please use this for the paper and on line.

Thanks,

Anne Goldberg
Business Manager
Max Media of Hampton Roads LLC

Max Media of Hampton Roads LLC is seeking a Business Manager. A bachelor's degree in business or accounting is preferred, but not required. Qualifications include 2 years professional accounting experience, ability to multi-task and solid MS Office software experience. Knowledge of Great Plains accounting software a plus. Qualified candidates should e-mail resume to bizmanager@maxmediava.com.

MMHR is an Equal Opportunity Employer

Anne Goldberg

From: Ashlee Locklear <ashlee.locklear@pilotonline.com>
Sent: Thursday, November 15, 2012 9:18 AM
To: Anne Goldberg
Subject: Re: Ad for Business Manager
Attachments: Business Manager.pdf

All set Anne, thank you for your business with Pilot Media :)

Thanks,

Ashlee Locklear
Pilot Media Companies
Recruitment Inside Sales Executive
Office 757.222.5462 Fax 757.446.2036
ashlee.locklear@pilotonline.com
150 W.Brambleton Ave., Norfolk VA 23510
PilotOnline.com | CareerConnection.com

On Thu, Nov 15, 2012 at 9:14 AM, Anne Goldberg <agoldberg@maxmediava.com> wrote:

Good Morning Ashlee,

We would like to run this ad for 2 Sundays and 2 Wednesdays in print with the 7 days on line for \$916.77. Please start this to on Sunday, November 24, 2012. I am attaching the copy. Let me know if you need any more information from me. As a reminder we are listed with you under the name of Hampton Roads Radio. Thanks, Anne

Anne Goldberg

Business Manager

Max Media of Hampton Roads LLC

Anne Goldberg

To: Ashlee Locklear (Ashlee.Locklear@pilotonline.com)
Subject: Ad for Business Manager
Attachments: Business Manager posting.doc

Good Morning Ashlee,

We would like to run this ad for 2 Sundays and 2 Wednesdays in print with the 7 days on line for \$916.77. Please start this to on Sunday, November 24, 2012. I am attaching the copy. Let me know if you need any more information from me. As a reminder we are listed with you under the name of Hampton Roads Radio. Thanks, Anne

Anne Goldberg
Business Manager
Max Media of Hampton Roads LLC

POST ON EMPLOYEE BOARD

Max Media of Hampton Roads LLC is seeking a Business Manager. A bachelor's degree in business or accounting is preferred, but not required. Qualifications include 2 years professional accounting experience, ability to multi-task and solid MS Office software experience. Knowledge of Great Plains accounting software a plus. Qualified candidates should e-mail resume to bizmanager@maxmediava.com.

MMHR is an Equal Opportunity Employer

REMOVE POSTING: 12-10-12

Virginia.gov

- [Online Services](#) |
- [Commonwealth Sites](#) |
- [Help](#) |
- [Governor](#)

For help click the question mark icon.

Job Order Number: 331029

Job Title and Occupation

Job Title: Business Manager
Occupation: Accountants (13201101)
Typical Employment Data: [View Typical Job and Employment Data for Accountants](#)

[[Edit Job Title and Occupation](#)]

Location of this Job (worksite)

Max Media of Hampton Roads LLC
5589 Greenwich Road Suite 200
Virginia Beach , VA 23462
US

To change the location of this job order, please click the [Select Another Location](#) for this job. If other locations do not exist, you will have the opportunity to add a new location which can then be attached to the job order.

[[Edit this Location of this Job](#)] [[Select Another Location for this Job](#)]

Contact Person for this Job

Anne Goldberg
Tel: (757) 671-1000
bizmanager@maxmediava.com

[[Edit Contact Person for this Job](#)] [[Select Another Contact Person for this Job](#)]

Job order information to be displayed online

Option 1 - Job details, employer name and contact information will be displayed online.

[[Edit Online Options](#)]

Job Details

Number of open positions for this job order: 1
Earliest date to display this job order on the system: 11/26/2012
Last date this job order will be displayed on the system: 12/16/2012
Job order follow up date: 12/6/2012
Anticipated hire date: 1/7/2013
Type of job: Regular
Full-Time or Part-Time: Full Time (30 Hours or More)
Anticipated job duration: Over 150 Days
Maximum number of applicants you would like to consider at this time: 25

[[Edit Job Details](#)]

Job Description

Job Description:

Business Manager: A/R, A/P, budgets, month end closing, fixed assets, forecasting, payroll, Human Resources.

[[Edit Job Description](#)]

Skills

Listed below are the skills that are associated with this occupation.

1. maintain account records
2. use accounting or bookkeeping software
3. use accounting terminology
4. use spreadsheet software
5. verify bank or financial transactions
6. analyze financial data
7. analyze financial information to project future revenues or expenses
8. compile data for financial reports
9. compute financial data
10. make revenue forecasts
11. note discrepancies in financial records
12. perform general financial analysis

[[Edit Skills](#)]

Special Software/Hardware skills needed: No

Other specific skills required:

Bachelor's degree in business or accounting preferred, but not required. Two years professional accounting experience. Ability to multi-task and solid MS Office software experience. Knowledge of Great Plains accounting software a plus. MMHR is an Equal Opportunity Employer.

[[Edit Other Skills](#)]

Hiring Requirements

Hiring Requirements: • Reference Checks

Test Requirement: No test required

[[Edit Hiring Requirements](#)]

Minimum Education, Experience, & Age Requirements

Minimum education required: High School Diploma or Equivalent

Typical Education Required: [View Typical Education Requirements for Accountants](#)

**Minimum Months of Experience 24
in Selected Occupation:**

Typical Experience Required: [View Typical Work Experience Requirements for Accountants](#)

[[Edit Minimum Education, Experience, & Age Requirements](#)]

Drivers License Requirements

Is this job accessible by public transportation? No

Is a driver's license required for this position? No

[[Edit Drivers License Requirements](#)]

Compensation and Hours

For an exact salary, not a range, enter the same amount in the minimum and maximum salary fields below.

Minimum Salary: \$40,000.00

Maximum Salary: \$50,000.00

Basis for unit of salary/pay: Year

Typical Labor Market Rates: [View Typical Labor Market Rates for Accountants](#)

Pay Comments: DOE (Depends on Experience)

**Is Supplemental Compensation
offered?** No

Hours Per Week: Hours Not Specified

Shift: Day Shift

[[Edit Compensation and Hours](#)]

Benefits Offered

Benefits offered for this job: Benefits provided outlined below

- Medical
- Dental
- Life Insurance
- Vacation
- Holidays
- Sick Leave
- 401K
- Short/Long Term Disability

A brief description of other benefits you may offer:

[[Edit Benefits Offered](#)]

Job Application Methods Accepted

Check the methods that individuals may use to apply for this job:

- Via Email (bizmanager@maxmediava.com)

[[Edit Job Application Methods Accepted](#)]

Job Applicant Questions

Interview Question Set: (This job does not have a question set tied to it.)

[[Edit Job Applicant Questions](#)]

Applicant Notification Method

Job applicants can be viewed by selecting the Manage Jobs option and clicking on the number in the applicants column or the applicants link.

Would you like to be notified when a job seeker applies for this No job?

[[Edit Applicant Notification Method](#)]

Job Order Upload Options

Which sites would you like to upload your job to?

[[Edit Job Order Upload Options](#)]

Other Information

Is Veterans Preference given to this job order?	No
Is this a Green Job?	No
Is this job order for work subsidized by the American Recovery & Reinvestment Act (The Stimulus Package)?	No

Are you a Federal Contractor?	No
Does a court ordered affirmative action plan require posting this job order?	No
Does this job order require security clearance?	No
Is this job order for an Enterprise Zone?	No
Is this a mandatory job order being filed in connection with an application to the Department of Labor to employ H-2B, temporary non-agricultural, guest workers in the United States?	No

[[Edit Other Information](#)]

[[View Applicants](#) | [Preview Job Listing](#) | [View Job Order History](#)]

Anne Goldberg

From: CareerBuilder Trust and Site Security <CSI@careerbuilder.com>
Sent: Thursday, November 15, 2012 10:15 AM
To: Anne Goldberg
Subject: Thanks for Your CareerBuilder Order



Hi Anne,

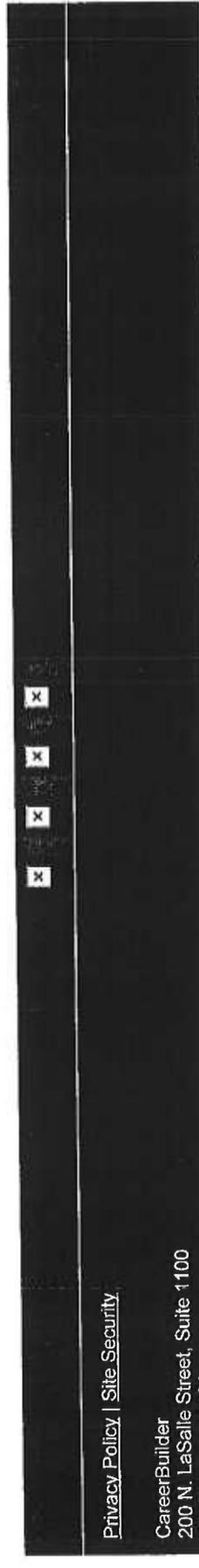
Thank you for your recent order with CareerBuilder! We're looking forward to helping you attract, engage and retain the best people. At this time, your order has been submitted successfully and is in pending status. Please allow up to two hours for your transaction to be processed completely.

Please be aware that any orders that are submitted outside of normal business hours, including weekends, will not be processed until the following day. Normal business hours are Monday - Friday from 8:30 a.m. to 8:30 p.m. ET.

We value your business and we always welcome the opportunity to assist you. If you need any further assistance, please contact our Customer Care team at 1-800-891-8880.

Please Note: This is an automated message. Please [reach out to us](#) with any questions.

Sincerely,
The CareerBuilder Team



[Privacy Policy](#) | [Site Security](#)
CareerBuilder
200 N. LaSalle Street, Suite 1100
Chicago, IL, 60601

[Your Sales Contact](#)

[Your Support Specialist](#)

Welcome, Anne

[Credit Card](#)

[Sign Out](#)



[Home](#) [My CareerBuilder](#) [Products](#) [Solutions](#) [Resources](#) [\\$0.00Checkout](#) [Site Security](#) [Help](#)

Order Confirmation

[Your Cart](#) [Sign In](#) [Billing & Payment](#) [Order Confirmation](#)

Your Transaction Has Been Completed Successfully.

Thanks you for your purchase. You may now post your job at your convenience. Please note that there may be a delay between when you complete the posting process and when your job becomes live on the website while your posting is reviewed by our security team. This delay should not exceed two hours during normal business hours (Monday-Friday 8:30AM to 8:30PM ET).
Your Order # CT-2651315

An invoice will automatically be sent via email within 2 hours of completing the transaction.
Order Summary:

1 Job Posting	\$419.00
Total	\$419.00

Other Customers Also Used

Job Enhancement	\$199.00
Cross Posting	\$89.00
Company Profile	\$480.00

Advanced Hiring Tools

Source & Screen Management

Using data intelligence and media strategies like targeted e-mails and social networking sites, we advertise for you in the most effective mediums for each particular position to drive the most relevant traffic to your Job Postings.

[Post Your Job Now](#)

[Product Details](#)

Your Account

- [View Your Purchased Items](#)
- [View & Edit Your Account Setting](#)
- [Update Contact / Billing Info](#)

Current Account

[Credit Card](#)
[My Sales Contact](#)
 Casual Cobrand 800-891-8880
[My Support Specialist](#)
 Casual Online 800-891-8880

Product Help

- [Sign-Up for a How To Webinar](#)
- [Knowledge Base](#)

Hiring Insights

- [CareerBuilder's Expert Research](#)
- [The Hiring Site - A Community of Hiring professional](#)

SPOKE WITH KIANA ON 11-16, SHE CHANGED THE EMAIL ADDRESS IN THE AD TO bizmanager@maxmediaVA.com

[Help](#) | [Customer Service: 800-891-8880](#) | [Sales: 877-FILL-A-JOB \(877-345-5256\)](#)

CareerBuilder Info	Employers and Recruiters	CareerBuilder International	Partner Sites
About Us	Employers Home	United Kingdom	MSN.com
Work at CareerBuilder	Post a Job	Canada	AOL.com
Affiliate Program	Resource Center	Germany	USAToday.com
Advertising Info	Source & Screen	France	Univision.com
Privacy	Recruitment Software	Netherlands	Tribune Company
Fraud	Empowering Employment	Sweden	McClatchy Company
Terms & Conditions	The Hiring Site (Blog and Articles)	Greece	Gannett Company

[Connect via Social Media](#)

[Employer Sales: 877-FILL-A-JOB](#)

[India](#)

[Spain](#)

[See All International](#)

[Full Partner List](#)

[Your Sales Contact](#)

[Your Support Specialist](#)

Welcome, Anne

[Credit Card](#)

[Sign Out](#)



Access your account for free on your iPhone®

Contact applicants, browse and save applications, or receive alerts for new applications all on the new CareerBuilder Employer App.

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[Jobs & Applications](#) [Resume Search](#) [Talent Intelligence Portal](#) [Account Tools](#)

[Jobs & Applications](#) > [View My Jobs](#) > [Business Manager Jobs In Virginia Beach, Virginia - Max Media of Hampton Roads LLC](#)

Account: Credit Card

[Post a Job](#)

[View My Jobs](#)

[Screeners](#)

[Applications](#)

[Candidate Controls](#)

[My Templates](#)

Your Job [Business Manager] has been successfully posted. It will be active on the CareerBuilder.com website in less than 2 hours during business hours (9am-9pm Mon-Fri)

Business Manager

[Job Posting](#) [View Applications](#) [About This Job](#)

[New](#) [Edit](#) [More](#)

Pending

Job Details:

Business Manager
Max Media of Hampton Roads LLC

[Apply Now >>](#)

[Save It](#) | [Email It](#) | [Print It](#)

[Report this job](#)

Job Snapshot

Location :	
Employee Type :	Full-Time
Industry :	Advertising
Manages Others :	Yes
Job Type :	Accounting
Education :	None
Experience :	At least 2 year(s)
Travel :	None
Relocation Covered :	No
Post Date :	1/1/1970

Contact Information

Contact :	Anne Gokberg
Phone :	757-671-1000
Fax :	757-671-1034

Description

Business Manager

Requirements

Bachelor's degree in business or accounting is preferred, but not required. Qualifications include 2 years professional accounting experience, ability to multi-task and solid MS Office software experience. Knowledge of Great Plains accounting software a plus. Qualified candidates should e-mail resume to [\[Click Here to Email Your Resume\]](#). MMHR is an Equal Opportunity Employer.

[Find Business Manager Salary Information >>](#)

[Click Here to See Training Courses related to this Job >>](#)

[Apply Now >>](#) [Save It](#) | [Email It](#) | [Print It](#) [Report this Job](#)

CareerBuilder.com Advice
For your [privacy and protection](#), when applying to a job online:
Never give your social security number to a prospective employer, provide credit card or bank account information, or perform any sort of monetary transaction. [Learn More >>](#)

By applying to a job using CareerBuilder.com you are agreeing to comply with and be subject to the CareerBuilder.com [Terms and Conditions](#) for use of our website. To use our website, you must agree with the [Terms and Conditions](#) and both meet and comply with their provisions.

[Help](#) | [Customer Service: 800-891-8880](#) | [Sales: 877-FILL-A-JOB \(877-345-5256\)](#)

- | | | | |
|--|---|---|-----------------------------------|
| CareerBuilder Info | Employers and Recruiters | CareerBuilder International | Partner Sites |
| About Us | Employers Home | United Kingdom | MSN.com |
| Work at CareerBuilder | Post a Job | Canada | AOL.com |
| Affiliate Program | Resource Center | Germany | USAToday.com |
| Advertising Info | Source & Screen | France | Univision.com |
| Privacy | Recruitment Software | Netherlands | Tribune Company |
| Fraud | Empowering Employment | Sweden | McClatchy Company |
| Terms & Conditions | The Hiring Site (Blog and Articles) | Greece | Gannett Company |
| Connect via Social Media | Employer Sales: 877-FILL-A-JOB | India | Full Partner List |
| | | Spain | |
| | | See All International | |

Recruiting Sources Used
Reporting Period: 5/22/12 - 5/21/13

Job Title of Position: Interactive Media Coordinator

Date of Hire: 3/25/13

Referral Source	*	Address of Source	Contact Person at Source	Tel. No. and E-Mail Address of Source
Vacancy Posting on Employee Board	N	5589 Greenwich Road Suite 200 Va. Beach, VA 23462	Jackie Kearney	jkearney@maxmedfava.com 757-671-1000 ext 207
Craigslist.com	N	www.craigslist.com	N/A	N/A
Careerbuilder.com	N	www.careerbuilder.com		
Daily Press Newspaper	N	www.dailypress.com	N/A	N/A
Virginia Wesleyan College	N	1584 Wesleyan Dr, Norfolk, VA 23502	LaShay Wyatt	Ph: 757.455.3200 lwyatt@vwc.edu
Old Dominion University	N	5115 Hampton Blvd, Norfolk, VA 23529	Caleb Holland	Ph: 757.683.3000 cahollan@odu.edu

Notes:

1. By posting in the Daily Press newspaper the same ad was automatically posted on Careerbuilder.com for 30 days.

Posted 3/14/13 - 3/21/13

Employee Board

Interactive Media Coordinator (Virginia Beach)

Work within the Interactive Department on coordinating various web components. Implement and facilitate digital packages and sales orders. Work with the sales team to brainstorm solutions for clients. Create and edit graphics and videos for web. Work with both our Norfolk and Denver offices.

Requirement - Must have a BS/BA in Marketing or similar. Photoshop experience is necessary. Knowledge of video editing and web development software a plus.

Max Media is an Equal Opportunity Employer. This company does not and will not discriminate in employment and personnel practices on the basis of race, sex, age, handicap, religion, national origin or any other basis prohibited by applicable law. Hiring, transferring and promotion practices are performed without regard to the above listed items.

Please email your resume and cover letter to Jeff Rimmer - jrimmer@maxmediava.com. No phone calls please.

Jackie Kearney

From: Jeff Rimmer
Sent: Tuesday, March 12, 2013 5:39 PM
To: Jackie Kearney; Erin Galant
Cc: Jeff Rimmer
Subject: Craigslist posting

Attached and link below.

<http://norfolk.craigslist.org/med/3677081808.html>

[CL](#) > [norfolk](#) > [all jobs](#) > [art/media/design jobs](#)

[Reply](#) jng63-3677081808@job.craigslist.org

[flag](#): [miscategorized](#) [prohibited](#) [spam](#) [best of](#)

Posted: 2013-03-12, 5:35PM EDT

Interactive Media Coordinator (Virginia Beach)

Work within the Interactive Department on coordinating various web components. Implement and facilitate the sales team to brainstorm solutions for clients. Create and edit graphics and videos for web. Work with bo

Requirement - Must have a BS/BA in Marketing or similar. Photoshop experience is necessary. Knowledge of software a plus.

Respond to this posting with your resume and cover letter.

Max Media is an Equal Opportunity Employer. This company does not and will not discriminate in employn race, sex, age, handicap, religion, national origin or any other basis prohibited by applicable law. Hiring, trar performed without regard to the above listed items.

- Location: Virginia Beach
- Compensation: based on experience
- Principals only. Recruiters, please don't contact this job poster.
- Please, no phone calls about this job!
- Please do not contact job poster about other services, products or commercial interests.

Posting ID: 3677081808 Posted: 2013-03-12, 5:35PM EDT [email to a friend](#)



If you want to stand out from the crowd, you have to make a difference.

Welcome Jacqueline Kearney | [EDIT PROFILE](#) | [LOGOUT](#)

[CREATE AN AD](#) [BROWSE AD CATEGORIES](#) [HOW IT WORKS](#) [ADVERTISEMENT TYPES AND SIZES](#) [ADVERTISING REACH](#) [FAQ](#) [CONTACT US](#)

[Draft Ads](#) [Ordered Ads](#) [Build New Ad](#)

Ad Summary (start new ad)

Advertiser type: *Business*
 Category: *Employment*
 Classification: *Sales and Marketing*
 Package: *BRONZE - 8 days*
 Price: \$310.00

Print Ad Preview

RADIO BROADCASTING DP23713
 Interactive Media Coordinator to support our local & Denver offices. BS/BA required. Experience in Photoshop, video editing & web development software. Email jrimmer@maxmediava.com. No phone calls. MMHR is an equal opportunity employer.

Online Ad Preview

Job Snapshot
 Location: Virginia Beach , VA 23462
 Employee Type:
 Industry: Sales - Marketing IND061
 Job Type: Marketing JN009
 Experience: College
 Description

Thank You, Jacqueline Kearney

for placing an order with the Daily Press.

Please read your ad carefully the first time it runs. Any errors must be reported the first day of publication. The Daily Press reserves the right to cancel any ad deemed unacceptable at any time.

Contact details

Full name: Jacqueline Kearney
 Phone number: 7578711000 * 207
 Email address: jkearney@maxmediava.com

Order details

Your unique reference number is: **0080028799**.

The price is: \$310.00

Ad Schedule

Daily Press March 14, 2013 - March 21, 2013
 CareerBuilder.com March 14, 2013 - April 12, 2013
 QuickText March 14, 2013 - April 12, 2013

Ad Details

NEWSPAPER AD CONTENT

Industry or Position*	Radio Broadcasting	Headline	Interactive Media Coordinat
Industry Code 1*	Sales - Marketing IND061	Job Type Code*	Marketing JN009
Industry Code 2		Work Type	
Industry Code 3			

Job Location

City*	Virginia Beach	State	VA
Zip Code*	23462	Country	

Job Requirements

Education	Bachelor	Experience	College
Travel	Negligible		

Compensation

Base Pay Per		Base Pay Low	\$
Other Pay		Base Pay High	\$
	o Bonus		o Commission

Job Description

Primary Ad Description*	to support our local & Denver offices. BS/BA required. Experience in Photoshop, video editing & web development software. Email jrimmer@maxmediava.com. No phone calls. MMHR is an equal opportunity employer.	Optional Additional Online Ad Description
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Company Information

Company Name* Max Media of Hampton Roads Company URL

Email for CareerBuilder's Confirmation

Email Address* jrimmer@maxmediava.com

Job Contact Information

Contact Name		Contact Phone
Contact Email		Contact Fax
Apply URL		

[Print Your Order](#)

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[DAILYPRESS.COM](#)
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[FAQ](#)
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[Privacy Policy](#)
[Terms of Service](#)

RADIO BROADCASTING

DP23713

Interactive Media Coordinator to support our local & Denver office. BS/BA required. Experience in Photoshop, video editing & web development software. Email jrimmer@maxmediava.com. No phone calls. MMHR is an equal opportunity employer.

*Scheduled to run
March 14-21 2013
in Daily Press

Careerbuilder
3/14-4/12/13

Jackie Kearney

From: Erin Galant
Sent: Wednesday, March 13, 2013 8:47 AM
To: Jackie Kearney
Subject: FW: Interactive Media Coordinator at Max Media

Here is the email to Virginia Wesleyan for the position.



From: Microsoft Office User <egalant@maxmediava.com>
Date: Wed, 13 Mar 2013 08:45:41 -0400
To: LaShay Wyatt <lwyatt@vwc.edu>
Subject: Interactive Media Coordinator at Max Media

Hi LaShay!

I have another job posting for you if you could please post this, below is our Craig's List ad. Thanks!

Interactive Media Coordinator (Virginia Beach)

Work within the Interactive Department on coordinating various web components. Implement and facilitate digital packages and sales orders. Work with the sales team to brainstorm solutions for clients. Create and edit graphics and videos for web. Work with both our Norfolk and Denver offices.

Requirement - Must have a BS/BA in Marketing or similar. Photoshop experience is necessary. Knowledge of video editing and web development software a plus.

Respond to this posting with your resume and cover letter.

Max Media is an Equal Opportunity Employer. This company does not and will not discriminate in employment and personnel practices on the basis of race, sex, age, handicap, religion, national origin or any other basis prohibited by applicable law. Hiring, transferring and promotion practices are performed without regard to the above listed items.

- Location: Virginia Beach
- Compensation: based on experience
- Principals only. Recruiters, please don't contact this job poster.
- Please, no phone calls about this job!
- Please do not contact job poster about other services, products or commercial interests.



Erin Galant
Director of Interactive Sales
Max Media of Hampton Roads
757-671-1000 ex 225

Jackie Kearney

From: Erin Galant
Sent: Wednesday, March 13, 2013 8:46 AM
To: Jackie Kearney
Subject: FW: Interactive Media Coordinator at Max Media

Here is the email to ODU for the position.



From: Microsoft Office User <egalant@maxmediava.com>
Date: Wed, 13 Mar 2013 08:45:01 -0400
To: "Holland, Caleb A." <cahollan@odu.edu>
Subject: Interactive Media Coordinator at Max Media

Hey Caleb,

I have another job posting for you if you could please post this, below is our Craig's List ad. Thanks!

Interactive Media Coordinator (Virginia Beach)

Work within the Interactive Department on coordinating various web components. Implement and facilitate digital packages and sales orders. Work with the sales team to brainstorm solutions for clients. Create and edit graphics and videos for web. Work with both our Norfolk and Denver offices.

Requirement - Must have a BS/BA in Marketing or similar. Photoshop experience is necessary. Knowledge of video editing and web development software a plus.

Respond to this posting with your resume and cover letter.

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- Location: Virginia Beach
- Compensation: based on experience
- Principals only. Recruiters, please don't contact this job poster.
- Please, no phone calls about this job!
- Please do not contact job poster about other services, products or commercial interests.



Erin Galant

Director of Interactive Sales
Max Media of Hampton Roads

757-671-1000 ex 225

Recruiting Sources Used
Reporting Period: 5/22/12 - 5/21/13

Job Title of Position: Account Executive

Date of Hire: 4/29/13

Referral Source	*	Address of Source	Contact Person at Source	Tel. No. and E-Mail Address of Source
Hampton Univ.	N	Career Counseling and Planning Center 111 Wigwam E Hampton, VA 23668	Andre Ledoux	Andre.ledoux@hampton.edu
				757-727-5331
Thomas Nelson Community College	N	99 Thomas Nelson Dr. Hampton, VA 23666	Franz Albertini	albertinif@tncc.edu
				757-865-5882
Norfolk State University	N	Student Services Center, Suite 318 700 Park Avenue Norfolk, VA 23504	James Tallmadge	jtallmadge@nsu.edu
				757-823-8462
Vacancy Posting on Employee Board	N	5589 Greenwich Road Suite 200 Va. Beach, VA 23462	Jackie Kearney	jkearney@maxmediava.com
				757-671-1000 ext 207
Careerbuilder.com	N	www.careerbuilder.com	N/A	N/A
Daily Press Newspaper	N	www.dailypress.com	N/A	N/A

Notes:

1. I sent a BCC e-mail to the first 3 referral sources so the e-mail does not show their names. The page following the e-mail is a print screen so you can see the BCC line.
2. By posting in the Daily Press newspaper the same ad was automatically posted on Careerbuilder.com for 30 days.

Jackie Kearney

From: Jackie Kearney
Sent: Sunday, April 21, 2013 5:40 PM
Cc: Jackie Kearney
Subject: Account Excecutive Position

Hi,

We have an opening for an Account Executive position (details below) that we'd like you to post on your career page. The close date of this position is 4/30. Please let me know if you have any questions or require further information.

Account Executive Position

Max Media of Hampton Roads has an opening for an Account Executive. This position is responsible for selling on air and digital advertising. Sales experience, strong communication, organization and customer service skills required. Ability to work in a competitive and diverse market. Email kbarton@maxmediava.com. No phone calls. MMHR is an equal opportunity employer.

Thank you,

Jacqueline M. Kearney
Business Manager
Max Media of Hampton Roads, LLC
5589 Greenwich Road, Suite #200
Virginia Beach, VA 23462
Ph: 757-671-1000 Ext. 207
Fx: 757-671-1034



Posted 4/21/13 - 4/30/13

Employee Board

Account Executive Position

Max Media of Hampton Roads has an opening for an Account Executive. This position is responsible for selling on air and digital advertising. Sales experience, strong communication, organization and customer service skills required. Ability to work in a competitive and diverse market. Email kbarton@maxmediava.com. No phone calls. MMHR is an equal opportunity employer.

CREATE AN AD BROWSE AD CATEGORIES HOW IT WORKS ADVERTISEMENT TYPES AND SIZES ADVERTISING REACH FAQ CONTACT US

Draft Ads Ordered Ads Build New Ad

Ad Summary [\[start new ad\]](#)
 Advertiser type: *Individuals*
 Category: *Employment*
 Classification: *Sales and Marketing*
 Package: *BRONZE - 8 days*
 Price: \$310.00

Print Ad Preview
 RADIO BROADCASTING DP24264
 Account Executive responsible for selling on air & digital advertising. Sales experience, strong communication & customer service required. Email kbarlon@maxmediava.com. No phone calls. MMHR is an equal opportunity employer.

Online Ad Preview
Job Snapshot
 Location: Virginia Beach, VA 23462
 Employee Type: Full
 Industry: Sales - Marketing IND061
 Job Type: Sales JN011
 Experience:
 Description

Thank You, Jacqueline Kearney
 for placing an order with the Daily Press.

Please read your ad carefully the first time it runs. Any errors must be reported the first day of publication. The Daily Press reserves the right to cancel any ad deemed unacceptable at any time.

Contact details
 Full name: Jacqueline Kearney
 Phone number: 7576711000 * 207
 Email address: jkearney@maxmediava.com

Order details
 Your unique reference number is: **0080029351**.

The price is: \$310.00

Ad Schedule
 Daily Press April 23, 2013 - April 30, 2013
 careerbuilder.com April 23, 2013 - May 22, 2013
 QuickText April 23, 2013 - May 22, 2013

Ad Details

NEWSPAPER AD CONTENT
 Industry or Position* Radio Broadcasting
 Industry Code 1* Sales - Marketing IND061
 Industry Code 2
 Industry Code 3
 Headline Job Type Code* Account Executive
 Work Type Sales JN011
 Full

Job Location
 City* Virginia Beach
 Zip Code* 23462
 State VA
 Country

Job Requirements
 Education Experience
 Travel

Compensation
 Base Pay Per Base Pay Low \$
 Other Pay Base Pay High \$
 Bonus Commission

Job Description
 responsible for selling on air & digital advertising. Sales experience, strong communication & customer service required. Email kbarlon@maxmediava.com. No phone calls. MMHR is an equal opportunity employer.
 Optional Additional Online Ad Description

Company Information
 Company Name* Max Media of Hampton Roads
 Company URL

Email for CareerBuilder's Confirmation
 Email Address* kbarlon@maxmediava.com

Job Contact Information
 Contact Name Contact Phone
 Contact Email Contact Fax
 Apply URL

[Print Your Order](#)

CREATE AN AD BROWSE AD CATEGORIES HOW IT WORKS ADVERTISEMENT TYPES AND SIZES ADVERTISING REACH FAQ CONTACT US

Draft Ads Ordered Ads Build New Ad

Pick Preferences Build Ad Select Date Confirm Pay

Ad Summary (start new ad)

Advertiser type
Category
Subcategory
Package
Content
Style
Start date
Price: \$310.00

< Previous Step Submit

Confirm Your Order Below

Please review your order details and select the "Submit" button. To change information use the Ad Summary links on the left.

Print Ad Preview

RADIO BROADCASTING DP24264
Account Executive responsible for selling on air & digital advertising. Sales experience, strong communication & customer service required. Email: kbarton@maxmediava.com. No phone calls. MMHR is an equal opportunity employer.

Ad Schedule
Daily Press April 23, 2013 - April 30, 2013
careerbuilder.com April 23, 2013 - May 22, 2013
QuickText April 23, 2013 - May 22, 2013

Ad Details

NEWSPAPER AD CONTENT

Industry or Position*	Radio Broadcasting	Headline	Account Executive
Industry Code 1*	Sales - Marketing IND061	Job Type Code*	Sales JN011
Industry Code 2		Work Type	Full
Industry Code 3			

Job Location		State	VA
City*	Virginia Beach	Country	
Zip Code*	23462		

Job Requirements		Experience	
Education			
Travel			

Compensation		Base Pay Low	\$
Base Pay Per		Base Pay High	\$
Other Pay	<input type="checkbox"/> Bonus		<input type="checkbox"/> Commission

Job Description	responsible for selling on air & digital advertising. Sales experience, strong communication & customer service required. Email kbarton@maxmediava.com. No phone calls. MMHR is an equal opportunity employer.	Optional Additional Online Ad Description
------------------------	--	---

Company Information	Max Media of Hampton Roads	Company URL
Company Name*		

Email for CareerBuilder's Confirmation	kbarton@maxmediava.com
Email Address*	

Job Contact Information	Contact Phone
Contact Name	Contact Fax
Contact Email	
Apply URL	

Your ad will cost: \$310.00

< Previous Step Save as draft Submit

CREATE AN AD BROWSE AD CATEGORIES HOW IT WORKS ADVERTISEMENT TYPES AND SIZES ADVERTISING REACH FAQ CONTACT US

Draft Ads Ordered Ads Build New Ad

Pick Preferences Build Ad Select Date Confirm Pay

Ad Summary [start new ad]

Advertisertype
Category
Subcategory
Package
Content
Style
Price: \$310.00

< Previous Step Continue >

Ad Style

Please choose your print ad style from the options below. Customize your ad with a border (if available) and select "Update Print Ad Preview." To see a larger view of your Print Ad Preview click on the + or the image on the left.

Print Ad Preview

RADIO BROADCASTING DP21864
Account Executive responsible for
selling on air & digital advertising
Sales experience, strong commun-
ication & customer service required
Email kbarton@maxmediava.com
No phone calls. MMHR is an equal
opportunity employer.

Basic

Note: If you choose to include a LOGO on the next page, it
will take up additional lines.
Price: \$310.00

RADIO BROADCASTING DP21864
Account Executive responsible for
selling on air & digital advertising
Sales experience, strong commun-
ication & customer service required
Email kbarton@maxmediava.com
No phone calls. MMHR is an equal
opportunity employer.

Industry or Position*

Radio Broadcasting

Headline

Account Executive

Primary Ad Description*

responsible for selling on air & digital
advertising. Sales experience, strong
communication & customer service
required. Email
kbaron@maxmediava.com. No phone
calls. MMHR is an equal opportunity
employer.

Update Print Ad Preview

< Previous Step Save as draft Continue >

EXHIBIT C

List of Positions Filled
Reporting Period: 5/22/12 - 5/21/13

Date of Hire	Job Title	Recruitment Source Referring Hiree
7/2/2012	Senior Account Executive	Word of Mouth Referral
7/10/2012	Sports Talk Host	Allaccess.com
11/19/2012	Entry Level Account Executive	Word of Mouth Referral
11/26/2012	Entry Level Account Executive	Word of Mouth Referral
1/14/2013	Business Manager	CareerConnection.com
3/25/2013	Interactive Media Coordinator	Vacancy Posting on Employee Board
4/29/2013	Account Executive	Employee Referral

EXHIBIT D

Interview List for Opening
Reporting Period: 5/22/12 - 5/21/13

Job Title of Position: Senior Account Executive

Date of Hire: 7/02/12

Number	Referral Source of Person Interviewed
3	Word of Mouth

Total Number of Persons Interviewed: 3

Job Title of Position: Sports Talk Host

Date of Hire: 7/10/12

Number	Referral Source of Person Interviewed
11	Allaccess.com
1	Word of Mouth

Total Number of Persons Interviewed: 12

Job Title of Position: Entry Level Account Executive

Date of Hire: 11/19/12

Job Title of Position: Entry Level Account Executive

Date of Hire: 11/26/12

Number	Referral Source of Person Interviewed
3	Word of Mouth

Total Number of Persons Interviewed: 3

Job Title of Position: Business Manager

Date of Hire: 1/14/13

Number	Referral Source of Person Interviewed
1	Virginian Pilot
1	Vacancy Posting on Employee Board
1	Virginia Employment Commission
2	Careerconnection.com
1	Simplyhired.com

Total Number of Persons Interviewed: 6

Job Title of Position: Interactive Media Coordinator

Date of Hire: 3/25/13

Number	Referral Source of Person Interviewed
1	Vacancy Posting on Employee Board
1	Craigs List
1	Careerbuilder.com

Total Number of Persons Interviewed: 3

Interview List for Opening

Reporting Period: 5/22/12 - 5/21/13

Job Title of Position: Account Executive

Date of Hire: 4/29/13

Number	Referral Source of Person Interviewed
2	Word of Mouth
1	Careerbuilder.com

Total Number of Persons Interviewed: 3

EXHIBIT E

Recruiting Sources Used
Reporting Period: 5/22/12 - 5/21/13

Job Title of Position: Senior Account Executive

Date of Hire: 7/02/12

Referral Source	*	Address of Source	Contact Person at Source	Tel. No. and E-Mail Address of Source
Alliance for Women in Media	N	1760 Old Meadow Road, Suite 500, McLean VA 22102	Amy Lotz	703-506-3290
The Virginian Pilot Newspaper	N	Box 449 Norfolk, VA 23501-0449	Ashlee Vogl	Ashlee.Vogl@pilotonline.com 757-622-1455
WGH-FM, WVSP-FM, WVBW-FM, WVHT-FM, WGH AM On-Air Announcements	N	5589 Greenwich Rd, Suite 200, Virginia Beach, VA 23462	Anne Goldberg	agoldberg@maxmediava.com 757.671.1000 ext. 207
Vacancy Posting on Employee Board	N	5589 Greenwich Road Suite 200 Va. Beach, VA 23462	Anne Goldberg	agoldberg@maxmediava.com 757-671-1000 ext 207
Virginia Employment Commission	N	www.vawc.virginia.gov	N/A	N/A
Careerconnection.com	N	www.careerconnection.com	N/A	N/A

Recruiting Sources Used
 Reporting Period: 5/22/12 - 5/21/13

Job Title of Position: Sports Talk Host

Date of Hire: 7/10/12

Referral Source	*	Address of Source	Contact Person at Source	Tel. No. and E-Mail Address of Source
Washington Post	N	Classified.washpost.com	N/A	jobsmajoraccounts@washpost.com
Allaccess.com	N	www.allaccess.com	N/A	N/A

Recruiting Sources Used

Reporting Period: 5/22/12 - 5/21/13

Job Title of Position: Entry Level Account Executive

Date of Hire: 11/19/12

Job Title of Position: Entry Level Account Executive

Date of Hire: 11/26/12

Referral Source	*	Address of Source	Contact Person at Source	Tel. No. and E-Mail Address of Source
Thomas Nelson Community College	N	99 Thomas Nelson Dr. Hampton, VA 23666	Franz Albertini	albertinif@tncc.edu 757-865-5882
Norfolk State University	N	Student Services Center, Suite 318 700 Park Avenue Norfolk, VA 23504	James Tallmadge	jtallmadge@nsu.edu 757-823-8462
Tidewater Community College	N	1428 Cedar Road, Chesapeake, VA 23322	Babi Brock	bbrock@tcc.edu 757-822-7228
The Virginian Pilot Newspaper	N	Box 449 Norfolk, VA 23501-0449	Ashlee Vogl	Ashlee.Vogl@pilotonline.com 757-622-1455
Vacancy Posting on Employee Board	N	5589 Greenwich Road Suite 200 Va. Beach, VA 23462	Anne Goldberg	agoldberg@maxmediava.com 757-671-1000 ext 207

Recruiting Sources Used
Reporting Period: 5/22/12 - 5/21/13

Job Title of Position: Business Manager

Date of Hire: 1/14/13

Referral Source	*	Address of Source	Contact Person at Source	Tel. No. and E-Mail Address of Source
Hampton Univ.	N	Career Counseling and Planning Center 111 Wigwam E Hampton, VA 23668	Andre Ledoux	Andre.ledoux@hampton.edu
				757-727-5331
Thomas Nelson Community College	N	99 Thomas Nelson Dr. Hampton, VA 23666	Franz Albertini	albertinif@tncc.edu
				757-865-5882
Norfolk State University	N	Student Services Center, Suite 318 700 Park Avenue Norfolk, VA 23504	James Tallmadge	jtallmadge@nsu.edu
				757-823-8462
Tidewater Community College	N	1428 Cedar Road, Chesapeake, VA 23322	Babi Brock	bbrock@tcc.edu
				757-822-7228
Alliance for Women in Media	N	1760 Old Meadow Road, Suite 500, McLean VA 22102	Amy Lotz	703-506-3290
The Virginian Pilot Newspaper	N	Box 449 Norfolk, VA 23501-0449	Ashlee Vogl	Ashlee.Vogl@pilotonline.com
				757-622-1455
Vacancy Posting on Employee Board	N	5589 Greenwich Road Suite 200 Va. Beach, VA 23462	Anne Goldberg	agoldberg@maxmediava.com
				757-671-1000 ext 207
Virginia Employment Commission	N	www.vawc.virginia.gov	N/A	N/A
Careerbuilder.com	N	www.careerbuilder.com	N/A	N/A
Careerconnection.com	N	www.careerconnection.com	N/A	N/A
Simplyhired.com	N	www.simplyhired.com	N/A	N/A

Recruiting Sources Used

Reporting Period: 5/22/12 - 5/21/13

Job Title of Position: Interactive Media Coordinator

Date of Hire: 3/25/13

Referral Source	*	Address of Source	Contact Person at Source	Tel. No. and E-Mail Address of Source
Vacancy Posting on Employee Board	N	5589 Greenwich Road Suite 200 Va. Beach, VA 23462	Jackie Kearney	jkearney@maxmediava.com 757-671-1000 ext 207
Craigslist.com	N	www.craigslist.com	N/A	N/A
Careerbuilder.com	N	www.careerbuilder.com		
Daily Press Newspaper	N	www.dailypress.com	N/A	N/A
Virginia Wesleyan College	N	1584 Wesleyan Dr, Norfolk, VA 23502	LaShay Wyatt	Ph: 757.455.3200 lwyatt@vwc.edu
Old Dominion University	N	5115 Hampton Blvd, Norfolk, VA 23529	Caleb Holland	Ph: 757.683.3000 cahollan@odu.edu

Recruiting Sources Used

Reporting Period: 5/22/12 - 5/21/13

Job Title of Position: Account Executive

Date of Hire: 4/29/13

Referral Source	*	Address of Source	Contact Person at Source	Tel. No. and E-Mail Address of Source
Hampton Univ.	N	Career Counseling and Planning Center 111 Wigwam E Hampton, VA 23668	Andre Ledoux	Andre.ledoux@hampton.edu
				757-727-5331
Thomas Nelson Community College	N	99 Thomas Nelson Dr. Hampton, VA 23666	Franz Albertini	albertinif@tncc.edu 757-865-5882
Norfolk State University	N	Student Services Center, Suite 318 700 Park Avenue Norfolk, VA 23504	James Tallmadge	jtallmadge@nsu.edu
				757-823-8462
Vacancy Posting on Employee Board	N	5589 Greenwich Road Suite 200 Va. Beach, VA 23462	Jackie Kearney	jkearney@maxmediava.com 757-671-1000 ext 207
Careerbuilder.com	N	www.careerbuilder.com	N/A	N/A
Daily Press Newspaper	N	www.dailypress.com	N/A	N/A