

Sales Order

Stations: KOZI-FM, KZAL-FM
 Contract Name: TOGETHER FOR PROGRESS NOV 22
 Contract#: 1772002402
 Start Date: 11/01/22 End Date: 11/07/22
 Revenue Type: National Agency Type: Cash
 Advertiser: TOGETHER FOR PROGRESS
 Address: _____
 City: _____ State: _____ Zip: _____
 Phone: (202) 675-6936
 Product Name: 11/1-11/7 EST 11963 ISSUE
 Estimate #: 11963
 Competitive Code: Political

Agency: MEDIA FINANCIAL SERVICES
 Address: 1655 PALM BEACH LAKES BLVD
SUITE 903
 City: WEST PALM
BEACH State: FL Zip: 33401
 Buyer: _____
 Tax Schedule: _____ (None)
 Agency Commission %: 15
 Billing Cycle: Standard
 Salesperson: 6208NREP Comm %: 15
 Makegood Policy: Within Contract Dates

KOZI-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	11/01/22	11/01/22		6:00 AM	10:00 AM	60		3							3	D	50.00	3	150.00	3
2	11/01/22	11/01/22		3:00 PM	7:00 PM	60		3							3	D	40.00	3	120.00	3
3	11/02/22	11/02/22		6:00 AM	10:00 AM	60			3						3	D	50.00	3	150.00	3
4	11/02/22	11/02/22		3:00 PM	7:00 PM	60			3						3	D	40.00	3	120.00	3
5	11/03/22	11/03/22		6:00 AM	10:00 AM	60				3					3	D	50.00	3	150.00	3
6	11/03/22	11/03/22		3:00 PM	7:00 PM	60				3					3	D	40.00	3	120.00	3
7	11/04/22	11/04/22		6:00 AM	10:00 AM	60					3				3	D	50.00	3	150.00	3
8	11/04/22	11/04/22		3:00 PM	7:00 PM	60					3				3	D	40.00	3	120.00	3
9	11/05/22	11/05/22		6:00 AM	7:00 PM	60						6			6	D	25.00	6	150.00	3
10	11/06/22	11/06/22		6:00 AM	7:00 PM	60							6		6	D	25.00	6	150.00	3
11	11/07/22	11/07/22		6:00 AM	10:00 AM	60	3								3	D	50.00	3	150.00	3
12	11/07/22	11/07/22		3:00 PM	7:00 PM	60	2								2	D	40.00	2	80.00	3

TOTAL GROSS \$1,610.00, NET \$1,368.50

KZAL-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	11/01/22	11/01/22		6:00 AM	10:00 AM	60		2							2	D	50.00	2	100.00	2
2	11/01/22	11/01/22		10:00 AM	3:00 PM	60		2							2	D	35.00	2	70.00	2
3	11/01/22	11/01/22		3:00 PM	7:00 PM	60		2							2	D	50.00	2	100.00	2
4	11/02/22	11/02/22		6:00 AM	10:00 AM	60			2						2	D	50.00	2	100.00	2
5	11/02/22	11/02/22		10:00 AM	3:00 PM	60			2						2	D	35.00	2	70.00	2
6	11/02/22	11/02/22		3:00 PM	7:00 PM	60			2						2	D	50.00	2	100.00	2
7	11/03/22	11/03/22		6:00 AM	10:00 AM	60				2					2	D	50.00	2	100.00	2
8	11/03/22	11/03/22		10:00 AM	3:00 PM	60				2					2	D	35.00	2	70.00	2
9	11/03/22	11/03/22		3:00 PM	7:00 PM	60				2					2	D	50.00	2	100.00	2
10	11/04/22	11/04/22		6:00 AM	10:00 AM	60					2				2	D	50.00	2	100.00	2
11	11/04/22	11/04/22		10:00 AM	3:00 PM	60					2				2	D	35.00	2	70.00	2
12	11/04/22	11/04/22		3:00 PM	7:00 PM	60					2				2	D	50.00	2	100.00	2
13	11/05/22	11/05/22		6:00 AM	7:00 PM	60						6			6	D	20.00	6	120.00	3
14	11/06/22	11/06/22		6:00 AM	7:00 PM	60							6		6	D	20.00	6	120.00	3
15	11/07/22	11/07/22		6:00 AM	10:00 AM	60	2								2	D	50.00	2	100.00	2
16	11/07/22	11/07/22		10:00 AM	3:00 PM	60	2								2	D	35.00	2	70.00	2

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
17	11/07/22	11/07/22		3:00 PM	7:00 PM	60	2							2	D	50.00	2	100.00	2

TOTAL GROSS \$1,590.00, NET \$1,351.50

Billing Projections: By Month
 Nov 22
 CA 3,200.00
 ST 3,200.00

Print Spot Prices

TOTAL SPOTS 83
 GROSS TOTAL \$ 3,200.00
 ADJUSTED SPOTS 83
 ADJUSTED TOTAL \$ 3,200.00

APPROVE DECLINE
 Traffic Manager
 Sales Manager
 National Sales Manager
 Local Sales Manager