

# Sales Order

Stations: KOZI-FM, KZAL-FM Agency: MEDIA FINANCIAL SERVICES  
 Contract Name: TOGETHER FOR PROG OCTOBER 22 Address: 1655 PALM BEACH LAKES BLVD  
 Contract#: 1772002398 SUITE 903  
 Start Date: 10/25/22 End Date: 10/31/22 City: WEST PALM  
 Revenue Type: National Agency Type: Cash BEACH State: FL Zip: 33401  
 Advertiser: TOGETHER FOR PROGRESS Buyer: \_\_\_\_\_  
 Address: \_\_\_\_\_ Tax Schedule: \_\_\_\_\_ (None)  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ Agency Commission %: 15  
 Phone: (202) 675-6936 Billing Cycle: Standard  
 Product Name: 10/25-10/31 EST 11962 ISS Salesperson: 6208NREP Comm %: 15  
 Estimate #: 11962 Makegood Policy: Within Contract Dates  
 Competitive Code: Political

## KOZI-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	10/25/22	10/25/22		6:00 AM	10:00 AM	60		3						3	D	50.00	3	150.00	2
2	10/25/22	10/25/22		3:00 PM	7:00 PM	60		3						3	D	40.00	3	120.00	2
3	10/26/22	10/26/22		6:00 AM	10:00 AM	60			3					3	D	50.00	3	150.00	2
4	10/26/22	10/26/22		3:00 PM	7:00 PM	60			3					3	D	40.00	3	120.00	2
5	10/27/22	10/27/22		6:00 AM	10:00 AM	60				3				3	D	50.00	3	150.00	2
6	10/27/22	10/27/22		3:00 PM	7:00 PM	60				3				3	D	40.00	3	120.00	2
7	10/28/22	10/28/22		6:00 AM	10:00 AM	60					3			3	D	50.00	3	150.00	2
8	10/28/22	10/28/22		3:00 PM	7:00 PM	60					3			3	D	40.00	3	120.00	2
9	10/29/22	10/29/22		6:00 AM	7:00 PM	60						6		6	D	25.00	6	150.00	3
10	10/30/22	10/30/22		6:00 AM	7:00 PM	60							6	6	D	25.00	6	150.00	3
11	10/31/22	10/31/22		6:00 AM	10:00 AM	60	3							3	D	50.00	3	150.00	2
12	10/31/22	10/31/22		3:00 PM	7:00 PM	60	2							2	D	40.00	2	80.00	2

TOTAL GROSS \$1,610.00, NET \$1,368.50

## KZAL-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	10/25/22	10/25/22		6:00 AM	10:00 AM	60		2						2	D	50.00	2	100.00	2
2	10/25/22	10/25/22		10:00 AM	3:00 PM	60		2						2	D	35.00	2	70.00	2
3	10/25/22	10/25/22		3:00 PM	7:00 PM	60		2						2	D	50.00	2	100.00	2
4	10/26/22	10/26/22		6:00 AM	10:00 AM	60			2					2	D	50.00	2	100.00	2
5	10/26/22	10/26/22		10:00 AM	3:00 PM	60			2					2	D	35.00	2	70.00	2
6	10/26/22	10/26/22		3:00 PM	7:00 PM	60			2					2	D	50.00	2	100.00	2
7	10/27/22	10/27/22		6:00 AM	10:00 AM	60				2				2	D	50.00	2	100.00	2
8	10/27/22	10/27/22		10:00 AM	3:00 PM	60				2				2	D	35.00	2	70.00	2
9	10/27/22	10/27/22		3:00 PM	7:00 PM	60				2				2	D	50.00	2	100.00	2
10	10/28/22	10/28/22		6:00 AM	10:00 AM	60					2			2	D	50.00	2	100.00	2
11	10/28/22	10/28/22		10:00 AM	3:00 PM	60					2			2	D	35.00	2	70.00	2
12	10/28/22	10/28/22		3:00 PM	7:00 PM	60					2			2	D	50.00	2	100.00	2
13	10/29/22	10/29/22		6:00 AM	7:00 PM	60						6		6	D	20.00	6	120.00	2
14	10/30/22	10/30/22		6:00 AM	7:00 PM	60							6	6	D	20.00	6	120.00	2
15	10/31/22	10/31/22		6:00 AM	10:00 AM	60	2							2	D	50.00	2	100.00	2
16	10/31/22	10/31/22		10:00 AM	3:00 PM	60	2							2	D	35.00	2	70.00	2

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
17	10/31/22	10/31/22		3:00 PM	7:00 PM	60	2							2	D	50.00	2	100.00	2

TOTAL GROSS \$1,590.00, NET \$1,351.50

Billing Projections: By Month

	Oct 22	Nov 22
CA	3,200.00	0.00
ST	2,700.00	500.00

Print Spot Prices

TOTAL SPOTS ..... 83  
 GROSS TOTAL \$ ..... 3,200.00  
 ADJUSTED SPOTS ..... 83  
 ADJUSTED TOTAL \$ ..... 3,200.00

APPROVE    DECLINE

- Traffic Manager
- Sales Manager
- National Sales Manager
- Local Sales Manager