RS Number	RS Information RS Information Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
16	Augusta Technical College 3200 Augusta Tech Drive Augusta, GA 30906 706-771-4044 Contact: John W. Arena Jr	3
	jarena@augustatech.edu TOTAL INTERVIEWEES	

Robinson, Cynthia

From:

Robinson, Cynthia

Sent:

Wednesday, February 27, 2008 12:00

To:

'ASU'; 'GA DEPT OF LABOR'; 'GAB'; 'GOODS ENT'; 'Paine College'; 'RICHMOND/BURKE

COUNTY'; 'USCA'

Cc:

Augusta Full-Timers

Subject:

Job Vacancy/IT Director

Attachments: IT Director.doc

Good Afternoon, Ladies and Gentlemen:

Clear Channel Augusta is currently seeking to fill the following employment opening as shown on the attached notices for: IT Director

You are encouraged to refer qualified applicants to us for these openings.

It is our policy to provide equal employment opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, or any other characteristic protected by law, in all personnel actions.

We specifically encourage referral of qualified minority and female applicants.

Thank you for your assistance. If you know of any other organization which may be of assistance in our equal employment opportunity effort, we would appreciate you forwarding that information to us.

Sincerely,

Cynthia Robinson

CYNTHIA ROBINSON Administrative Assistant Clear Channel Augusta Phone: 706-396-6000 Ext 111 Office Fax: 706-396-6010 National Fax: 706-396-6011

Clary, Jeannine

From: John Arena [jarena@augustatech.edu]

Sent: Wednesday, March 05, 2008 15:07

To: Clary, Jeannine

Subject: RE: Job Vacancy/IT Director

Jeannine:

I have forwarded the IT Director job posting to our students as well as our Networking Department; hopefully, we can find a couple of good candidates for you.

John W. Arena Jr.
Computer Programming Instructor
Computer Programming Department Chair
AITP Advisor
Augusta Technical College
3200 Augusta Tech Drive
Augusta, GA 30906
706-771-4044 (office phone)
706-771-4016 (fax)
jarena@augustatech.edu

From: Clary, Jeannine [mailto:JeannineClary@clearchannel.com]

Sent: Tuesday, March 04, 2008 3:23 PM

To: John Arena

Subject: Job Vacancy/IT Director

Hello John,

I am Joe Sepielli's daughter Jeannine Clary. I work at Clear Channel Radio here in Augusta. Please find the attached job posting for an IT Director. My father said you may know of some qualifying candidates for this position. The position will be available this coming Monday & we are looking to fill this position ASAP. So please have anyone interested send in their resume. If you would like me to make a special recommendation just let me know.

Thanks.

Jeannine Clary

Clear Channel Radio

706-396-6000 ext 121

















Employment Opportunity Notice

DATE:

2/26/2008

TITLE:

IT Director

DEPARTMENT:

Engineering

JOB DUTIES & RESPONSIBILITIES:

Microsoft Windows: Installation, maintenance, and repair of Windows 2000 and XP workstations.

Installation, maintenance, and repair of Windows Server 2003 servers.

Active Directory: Knowledge of user account administration.

Redirection of Home Folders.

Login Script fundamentals.

Assigning user rights on workstations.

Setting up Exchange E-mail accounts in Outlook.

Creating machine accounts.

Joining machines to the Domain.

Security Group and Distribution List membership.

Networking: Basic knowledge of TCP/IP, DHCP, and DNS.

Knowledge of Cisco switch administration a plus, but not required.

Business Process: Understanding of capital purchasing process.

Being able to balance purchasing needs and monthly budgets.

Broadcasting Specific: Understanding of flow of audio from studio equipment, through automation system, out to

transmitter, and into On-Air signal.

Basic understanding of RF transmission systems, including Studio to Transmitter links and FM and AM signal transmission.

Interfacing of TCP/IP addressable broadcast equipment via HTTP or Telnet to other equipment across the network. User administration and rights assignment within Nexgen automation system.

Understand terminology as it relates to the Nexgen automation system.

Understand interfacing of Traffic and Billing systems, Sales Order entry, and Music Scheduling, and how it merges into the on-air automation process. Must be able to isolate problems in any part of the process.

Understanding of EAS, Transmitter, and Tower light logging requirements and the ability ensure logging is 100% compliant with FCC rules.

Must be able to solve problems over the phone or via remote access at any time, day or night

MINIMUM REQUIREMENTS: See Above **EDUCATION REQUIRED:** Some College

SKILLS REQUIRED: See Above

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clear Channel Radio "IT Director Position" 2743 Perimeter Pkwy, Bldg. 100 Suite 300, Augusta GA 30909

Fax: 706-396-6010 E-Mail: SteveBurke@clearchannel.com

Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.

CLEAR CHANNEL IS AN EQUAL OPPORTUNITY EMPLOYER

1

Job Posting Editor

You are about to create the following job posting. Click the 'Finish' button to finish or 'Back' to make any necessary changes.

Job Title: IT DIRECTOR

Division: Radio

Job Category: Engineering

Internal Post Date: 2/27/2008

External Post Date: 2/27/2008

Expiration Date: 05/27/2008

Alternate Contact:

Country: United States

State: Georgia

City: Central/Augusta

Job Description: Clear Channel CSRA operates the following stations in the Augusta market: 104.3 WBBQ -

Eagle 105.7 – 102.3 The Bull – 96.3 Kiss FM – Power 107 – ESPN Radio 1380 and Hallelujah 1340. We need a candidate that can handle the IT needs for the cluster.

Is Blind:

Num. Positions: 1

No

Job Requirements: Microsoft Windows: Installation, maintenance, and repair of Windows 2000 and XP workstations. Installation, maintenance, and repair of Windows Server 2003 servers. Active Directory: Knowledge of user account administration. Redirection of Home Folders. Login Script fundamentals. Assigning user rights on workstations. Setting up Exchange E-mail accounts in Outlook. Creating machine accounts. Joining machines to the Domain. Security Group and Distribution List membership. Networking: Basic knowledge of TCP/IP, DHCP, and DNS. Knowledge of Cisco switch administration a plus, but not required. Business Process: Understanding of capital purchasing process. Being able to balance purchasing needs and monthly budgets. Broadcasting Specific: Understanding of flow of audio from studio equipment, through automation system, out to transmitter, and into On-Air signal. Basic understanding of RF transmission systems, including Studio to Transmitter links and FM and AM signal transmission. Interfacing of TCP/IP addressable broadcast equipment via HTTP or Telnet to other other equipment across the network. User administration and rights assignment within Nexgen automation system. Understand terminology as it relates to the Nexgen automation system. Understand interfacing of Traffic and Billing systems, Sales Order entry, and Music Scheduling, and how it merges into the on-air automation process. Must be able to isolate problems in any part of the process. Understanding of EAS, Transmitter, and Tower light logging requirements, and the ability ensure logging is 100% compliant with FCC rules. Must be able to solve problems over the phone or via remote access at any time, day or night.

Edu. Requirements: Some College

Benefits: Medical, Dental, Vision, Life, 401k, EAP, Paid Vacation and Sick Leave

Job Status: Full-Time

Career Level: HS Grad. College exp. pre

Salary:

Screening Questions:

Recruiters:

Back Finish



ITEMS UP TO 80% OFF

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Select Category

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HD) Radio

2 * * * Page *

Tools +



AUGUSTA'S CLASSIC ROCK





Please download, print & fill out the forms below when applying for all open positions with Clear Channel Radio CSRA. Include them with your resume & cover letter to be considered for a position.

Printployment Application (Matterview of St.) Location

Job Posting - IT Director

Posted 2/26/08

IN PARTMENT: Engineering

FOR BUTIES & RESPONSIBILITIES:

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WHIMIM REQUIREMENTS: See Above

- BECAHON REQUIRED: Some College SKe I S REQUIRED: See Above

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+ AND/OATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Er a Charinel Radio "IT Director Position" 74 : Per metar Plavy, Bidg. 190 Suite 300, Augusta GA 45999

7% .96 6610 E Mail: SteveBurke@clearchannel.com

Comen and minorities are encouraged to apply, NO PHORE CALLS PLEASE.



Join Now!

.. ZoomPanel

WKSP(FM), WIBL(FM), WEKL(FM), WSGF(AM), WBBQ-FM, WPRW-FM & WYNF(AM)

VACANCY DATA FORM

Full-Time Job Title: Director of Sales	Date Filled: 6/23/08
Recruitment Source ("RS") Referring Hiree: Clear Channel Clear Careers Website	Total Number of Interviewees: 1

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS over 12-month period
2	Augusta State University (ASU) Placement Office 2500 Walton Way Augusta, GA 30904 (706) 737-1604 (706) 731-7097 (fax) Contact: Pat Hyatt	N	0
	phyatt@aug.edu		
3	Georgia Association of Broadcasters (GAB) 8010 Roswell Road, Suite 150 Atlanta, GA 30350 (770) 395-7200 (770) 395-7235 (fax) Contact: Jere Pigue piguej@gab.org	N	0
4	Georgia Department of Labor Placement Office 601 Greene Street Augusta, GA 30901 (706) 721-3131 (706) 721-7680 (fax) Contact: Robbie Ross Robbie.Ross@dol.state.ga.us	N	0

	Notification? (Yes/No)	Referred by RS over 12-month period
Goods Entertainment P.O. Box 1266 Weston, CT 06883 (203) 341-0111 (801) 460-3100 (fax) Contact: Adam Goodman adam@goodsentertainment.com	Y	0
Richmond/Burke County Job Training Authority 209 7th Street Augusta, GA 30901 (706) 722-3001 (706) 721-7395 (fax) Contact: Jackie Dunn dunnjt@bellsouth.net	Y	0
University of South Carolina Aiken (USCA) 471 University Parkway Aiken, SC 29801 (803)641-3440 (803)641-3652 (fax) Contact: Leslie Cobb lesliec@usca.edu	N	0
Clear Channel Clear Careers Website www.clearcareers.com 200 East Basse Road San Antonio, TX 78209 (210) 822-2828	N	Ì
Employee Referral	N	0
Non Employee Referral	N	0
Walk-In	N	0
Station Websites (one or more SEU stations)	N	0
Internal Posting	N	0
Paine College Office of Career Services 1235 15th Street Augusta, GA 30901 706-821-8391-Office 706-432-0708-Fax Contact: Ms. Willie Mae Allen allenw@mail.paine.edu	Y (as of 1/18/08)	0
	P.O. Box 1266 Weston, CT 06883 (203) 341-0111 (801) 460-3100 (fax) Contact: Adam Goodman adam@goodsentertainment.com Richmond/Burke County Job Training Authority 209 7th Street Augusta, GA 30901 (706) 722-3001 (706) 721-7395 (fax) Contact: Jackie Dunn dunnjt@bellsouth.net University of South Carolina Aiken (USCA) 471 University Parkway Aiken, SC 29801 (803)641-3440 (803)641-3452 (fax) Contact: Leslie Cobb lesliec@usca.edu Clear Channel Clear Careers Website www.clearcareers.com 200 East Basse Road San Antonio, TX 78209 (210) 822-2828 Employee Referral Non Employee Referral Non Employee Referral Walk-In Station Websites (one or more SEU stations) Internal Posting Paine College Office of Career Services 1235 15th Street Augusta, GA 30901 706-821-8391-Office 706-432-0708-Fax Contact: Ms. Willie Mae Allen	P.O. Box 1266 Weston, CT 06883 (203) 341-0111 (801) 460-3100 (fax) Contact: Adam Goodman adam@goodsentertainment.com Richmond/Burke County Job Training Authority 209 7th Street Augusta, GA 30901 (706) 722-3001 (706) 722-3001 (706) 721-7395 (fax) Contact: Jackie Dunn dunnjt@bellsouth.net University of South Carolina Aiken (USCA) 471 University Parkway Aiken, SC 29801 (803)641-3440 (803)641-3652 (fax) Contact: Leslie Cobb lesliec@usca.edu Clear Channel Clear Careers Website www.clearcareers.com 200 East Basse Road San Antonio, TX 78209 (210) 822-2828 Employee Referral Non Employee Referral

Robinson, Cynthia

From:

Robinson, Cynthia

Sent:

Wednesday, May 14, 2008 10:46

To:

ASU; GA DEPT OF LABOR; GAB; GOODS ENT; Paine College; RICHMOND/BURKE COUNTY;

Cc:

Augusta Full-Timers; Augusta Part-Timers

Subject: Job Vacancy/Director of Sales

Good Morning, Ladies and Gentlemen:

Clear Channel Augusta is currently seeking to fill the following employment opening as shown on the attached notice for: Director of Sales full-time.

You are encouraged to refer qualified applicants to us for this opening.

It is our policy to provide equal employment opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, or any other characteristic protected by law, in all

We specifically encourage referral of qualified minority and female applicants.

Thank you for your assistance. If you know of any other organization which may be of assistance in our equal employment opportunity effort, we would appreciate you forwarding that information to us.

Sincerely,

Cynthia Robinson



Office Fax: 706-396-6010

















Employment Opportunity Notice

DATE:

5/14/08

TITLE:

Director of Sales

DEPARTMENT:

Sales

JOB DUTIES & RESPONSIBILITIES:

Clear Channel Augusta Ga. is a 7 station cluster looking for a seasoned large-market sales leader for our vacant Director of Sales role. This individual will focus on launching a well-respected sales force towards

Applicants must be able to hold themselves and their staff accountable; communicate effectively and manage a team as individuals. They must possess unquestionable character, professionalism and integrity. The ideal candidate will view obstacles as opportunities and consistently strive to win.

Responsibilities include:

- Conceptualize and execute the strategic plan of the sales department.
- Coach, train, counsel and motivate management and sales team.
- Maximize revenue by allocating the cluster's budget appropriately.
- Oversee sales efforts and analyze market and station revenue activity.
- Customize reporting systems suitable for upper management review.

MINIMUM REQUIREMENTS:

- Deep experience in sales management leadership with a proven track record of meet exceeding revenue goals.
- Strong commitment to creating a "Best in Class" recruitment culture.
- Highly refined interpersonal skills by which to coach, counsel, and mentor our sales staff to the next level of excellence.
- Highly developed business writing and software skills.
- Comprehensive understanding of broadcasting, pricing inventory, ratings, marketing, promotion and collection standards.
- Extensive knowledge of "future focused" sales principles and practices.
- Excellent leadership, negotiating and communication skills.
- Exceptional ability to overcome challenges, meet deadlines and successfully manage related financial pressures.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clear Channel Radio "Director of Sales" 2743 Perimeter Pkwy, Bldg. 100 Suite 300, Augusta GA 30909

Fax: 706-396-6010 E-Mail: AaronWilborn@clearchannel.com

Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.

CLEAR CHANNEL IS AN EQUAL OPPORTUNITY EMPLOYER

11

Job Posting Editor

You are about to update the following job posting. Click the 'Finish' button to finish or 'Back' to make any necessary changes.

Job Title: Director of Sales

Division: Radio Job Category: Sales Internal Post Date: 05/14/2008

External Post Date: 05/14/2008 Expiration Date: 08/14/2008

Alternate Contact: Wilborn, Aaron Country: United States State: Georgia

City: Central/Augusta

Job Description: Clear Channel Augusta Ga. is a 7 station cluster looking for a seasoned large-market sales leader for our vacant Director of Sales role. This individual will focus on launching a wellrespected sales force towards the next level of success. Applicants must be able to hold themselves and their staff accountable; communicate effectively and manage a team as individuals. They must possess unquestionable character, professionalism and integrity. The

Is Blind:

Num. Positions: 1

No

ideal candidate will view obstacles as opportunities and consistently strive to win.

Job Requirements: Responsibilities include: • Conceptualize and execute the strategic plan of the sales department. • Coach, train, counsel and motivate management and sales team. • Maximize revenue by allocating the cluster's budget appropriately. • Oversee sales efforts and analyze market and station revenue activity. • Customize reporting systems suitable for upper management review. MINIMUM REQUIREMENTS: • Deep experience in sales management leadership with a proven track record of meet exceeding revenue goals. • Strong commitment to creating a "Best in Class" recruitment culture. • Highly refined interpersonal skills by which to coach, counsel, and mentor our sales staff to the next level of excellence. • Highly developed business writing and software skills. • Comprehensive understanding of broadcasting, pricing inventory, ratings, marketing, promotion and collection standards. Extensive knowledge of "future focused" sales principles and practices. • Excellent leadership, negotiating and communication skills. • Exceptional ability to overcome

challenges, meet deadlines and successfully manage related financial pressures. Edu. Requirements: Some college preferred but not required

Benefits: Medical, Dental, Vision, Life, 401k, EAP, Paid Vacation and Sick Leave

Job Status: Full-Time

Career Level: High School Graduate, some college exp.

Screening Questions:

Recruiters:

Back Finish











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CLEAR CHANNEL OF CURRENT CLEAR CHANNEL OPENINGS IN THE CSRA

Please download, print & fill out the forms below when applying for all open positions with Clear Channel Radio CSRA. Include them with your resume & cover letter to be considered for a position.

Employment Application Interviewee Data Form

Job Posting - Account Executives

Posted May 27, 2008

If you're looking for a way to "kickstart" your life with a new career, then you need to know that Clear Channel Radio CSRA is searching for the next superstar to add to our sales staff.

More Programs≫

Clear Channel Radio CSRA owns and operates the following stations, WBBQ-FM, 102.3 THE BULL, EAGLE 105.7, KISS-FM, and POWER 107. Our Account Executives maintain new and existing station advertisers through prospecting and great client service. Your primary responsibilities will include cold calling, developing new accounts, writing proposals, coordinating commercial copywriting and production and ongoing billing collection. You'll also be responsible for building relationships and selling radio as a marketing solution to help your client meet their key business challenges. You have to be motivated and an enthusiastic self-starter who is able to work effectively in a team environment and also independently. You must also possess excellent oral and written communication skills, time management skills and be detailed oriented. Plus, in this day and time, basic computer skills are a must and you've got to be prepared to contribute to staff meetings and to attend training seminars.

Broadcast sales experience is beneficial, but not critical. Here's what's critical: if you think that you're the selfmotivated, creative, goal-oriented problem solver we're looking for, then we want to talk to you.

At Clear Channel Radio CSRA, it is our policy to provide equal opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, sexual orientation, or any other characteristic protected by law, in all personnel actions. We specifically encourage referral of qualified minority and

MINIMUM REQUIREMENTS: Prior Sales experience.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clear Channel Radio "Account Executive Position" 2743 Perimeter Parkway Building 100, Suite 300 Augusta, GA. 30909 Fax: 706 396-6010 E-mail: aaronwilborn@clearchannel.com

Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.



Job Posting - Director of Sales

Posted May 14, 2008

JOB DUTIES & RESPONSIBILITIES:

Clear Channel Augusta Ga. is a 7 station cluster looking for a seasoned large-market sales leader for our vacant Director of Sales role. This individual will focus on launching a well-respected sales force towards the next level of

Applicants must be able to hold themselves and their staff accountable; communicate effectively and manage a team as individuals. They must possess unquestionable character, professionalism and integrity. The ideal candidate will view obstacles as opportunities and consistently strive to win.

Responsibilities include:

- Conceptualize and execute the strategic plan of the sales department.
- Coach, train, counsel and motivate management and sales team.
- Maximize revenue by allocating the cluster's budget appropriately.
- Oversee sales efforts and analyze market and station revenue activity. Customize reporting systems suitable for upper management review.

MINIMUM REQUIREMENTS:

- Deep experience in sales management leadership with a proven track record of meet exceeding revenue goals.
- Deep expensive in sales management leadership with a provent dark record of mice.
 Strong commitment to creating a "Best in Class" recruitment culture.
 Highly refined interpersonal skills by which to coach, counsel, and mentor our sales staff to the next level of Highly developed business writing and software skills.
- Comprehensive understanding of broadcasting, pricing inventory, ratings, marketing, promotion and collection
- Extensive knowledge of "future focused" sales principles and practices.
- Excellent leadership, negotiating and communication skills.
- Exceptional ability to overcome challenges, meet deadlines and successfully manage related financial pressures.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:



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or Select Category

HOME DJ BLOGS POWER PACK PHOTOS ON DEMAND EVENTS FUN STUFF NEWS 411









Please download, print & fill out the forms below when applying for all open positions with Clear Channel Radio CSRA. Include them with your resume & cover letter to be considered for a position.

左Employment Application 左Interviewee Date Form



Job Posting - Account Executives

Posted May 27, 2008

If you're looking for a way to "lickstant, your life with a new career, tarm you need to know that Clear Chemnel Radio CSRA is specifying for the

Clear Channel Radio CSRA owns and operates the following stations, WBBQ-FM, 102.3 THE BULL, EAGLE 105.7, KISS-FM, and POWER 107. Our Account Executives maintain now and existing station advertisers through prospecting and great clearlisering. Your primary responsibilities will include cold celling, developing new accounts, writing proposals, coordinating commercial copywriting and production and shart key business challenges. You have to be motivated and an enthusiastic self-station which selectively in a team environment and selection and enthusiastic self-station will be be to work effectively in a team environment and selection and enthusiastic self-station will be belief work effectively in a team environment criented. Plus, in this day and time, basic computer skills are a must and you've got to be prepared to contribute to staff meetings and to attend training seminars. Broadcast seles experience is beneficial, but not critical. Here's what's critical if you think that you're the self-motivated creative, good-oriented problem solver we're locking for, then we want to talk to you.

At Clear Channel Radio CSRA, it is our policy to provide equal operationty to all qualified individuals without regard to their rises, ester religion concourage referred of qualified minerty and femous applicable.

MINIMUM REQUIREMENTS: Prior Sales experience

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ADOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clast Channel Radio "Account Executive Pesmon" 2748 Perimeter Part way Building 100, Suite 300 Auguste, 64, 36309 Fax: 703-295-6010 E-mail: aaronwilborn@clearchannel.com

Women and minorius are encouraged to apply. NO PHONE CALLS PLEASE.



Job Posting - Director of Sales

Posted May 14, 2008

JOB DUTIES & RESPONSIBILITIES:
Clear Channel Augusta Ca. is a 7 station cluster looking for a seasoned large-market sales leader for our vacant Director of Sales role. This individual will focus on launching a wall-respected sales force towards the next level of success.

Applicants must be able to hold themselves and their staff accountable; communicate effectively and manage a team as individuals. They must possess unquestionable character, professionalism and integrity. The ideal candidate will view obstactos as opportunities and consistently strive to win.

Responsibilities include:

- Conceptualize and soccute the strategic plan of the sales department.
 Coach, train, counsel and motivate management and sales team.
 Maximize revenue by ellocating the cluster's budget appropriately.
 Oversee sales efforts and analyze market and station revenue activity.
 Customize reporting systems suitable for upper management review.

MINIMUM REQUIREMENTS:

- MINIMUM REQUIREMENTS:

 Deep experience in sales management leadership with a proven track record of meet exceeding revenue goals.

 Strong commitment to creating a "Bast in Cleas" recruitment culture.

 Highly refined interpersonal skills by which to coach, coursel, and mentor our sales staff to the next level of excellence.

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 Extensive knowledge of "future focused" sales principles and practices.

 Excellent leadership, negotiating and communication skills.

 Exceptional ability to overcome challenges, meet deadlinss and successfully manage related financial pressures.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CAMDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clear Channel Radio "Director of Sales Position" 2743 Perimeter Parkway Buldding 100, Suite 300 Auguste, GA. 30909 Fax: 705 395-6010 E-mail: aaronwilborn@clearchannel.com

Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.

Job Posting - Remote Technician

Posted May 5, 2008

Job Description:

Assists the promotions department in a veriety of of capacities. The primary responsibility is softing up and representing the station at on sec appearances at various locations and events

Responsibilities:

Assist and coordinate with Promotions Coordinator, Apolis with set-up and/or execution of specified station events it states and station appearances, maintain station promotion and romote equipment within department, responsible for the color, promotively many of all section vehicles; develop, plan and carry out precinct ways of increasing public awarances; of the struct, Gong district may be a segmen.

Requirements: High school dir loma or equivalent Valid Driver's Licones

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD CONTACT:

Mike Montgomery 2743 Perimeter Parkway Building 100, Suite 300 Augusts, GA. 30903 Fax: 803 279-0220

E-mail: mikemontgomery@clcarchannal.com

Woman and minorities are encouraged to amply, NO PHONE CALLS PLEASE.

Job Posting - Part Time Technical Producer/Board Operator

Posted May 1, 2008





Octions

NOW PLAYING

Gospel Hits

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GO OR Select Category

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Navigation HOME

Hallelujah1340.com



\$89 & up Half-price US eirfares

Up to 75% off Summer cruises from \$189 -

\$110 & up July 4th weekend fares

\$359+ 7-night Barbados trip with flight

\$499+ Affordable 7-night Alaska cruises

\$49/night+ Wknd hotel rates in US cities

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Please download, print & fill out the forms below when applying for all open positions with Clear Channel Radio CSRA. Include them with your resume & cover letter to be considered for a position.

Employment Application ZInterviewee Data Form

Job Posting - Account Executives

Posted May 27, 2008

If you're looking for a way to "kickstart" your life with a new career, then you need to know that Clear Channel Radio CSRA is searching for the next superstar to add to our sales staff.

Clear Channel Radio CSRA owns and operates the following stations, WBBQ-FM, 102.3 THE BULL, EAGLE 105.7, KISS-FM, and POWER 107. Our Account Executives maintain new and existing station advertisers through prospecting and great client service. Your primary responsibilities will include cold calling, developing new accounts, writing proposals, coordinating commercial copywriting and production and ongoing billing collection. You'll also be responsible for building relationships and selling radio as a marketing solution to help your client meet their key business challenges. You have to be motivated and an enthusiastic self-starter who is able to work effectively in a team environment and also independently. You must also possess excellent oral and written communication skills, time management skills and be detailed oriented. Plus, in this day and time, basic computer skills are a must and you've got to be prepared to contribute to staff meetings and to attend training seminars.

Broadcast sales experience is beneficial, but not critical. Here's what's critical: if you think that you're the selfmotivated, creative, goal-oriented problem solver we're looking for, then we want to talk to you.

At Clear Channel Radio CSRA, it is our policy to provide equal opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, sexual orientation, or any other characteristic protected by law, in all personnel actions. We specifically encourage referral of qualified minority and female applicants.

MINIMUM REQUIREMENTS: Prior Sales experience.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clear Channel Radio "Account Executive Position" 2743 Perimeter Parkway Building 100, Suite 300 Augusta, GA. 30909 Fax: 706 396-6010 E-mail: aaronwilborn@clearchannel.com

Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.

Job Posting - Director of Sales*

Posted May 14, 2008

JOB DUTIES & RESPONSIBILITIES:

Clear Channel Augusta Ga. is a 7 station cluster looking for a seasoned large-market sales leader for our vacant Director of Sales role. This individual will focus on launching a well-respected sales force towards the next level of

Applicants must be able to hold themselves and their staff accountable; communicate effectively and manage a team as individuals. They must possess unquestionable character, professionalism and integrity. The ideal candidate will view obstacles as opportunities and consistently strive to win.

Responsibilities include:

- · Conceptualize and execute the strategic plan of the sales department.
- Coach, train, counsel and motivate management and sales team.
- Maximize revenue by allocating the cluster's budget appropriately.
- Oversee sales efforts and analyze market and station revenue activity.
- Customize reporting systems suitable for upper management review.

MINIMUM REQUIREMENTS:

- Deep experience in sales management leadership with a proven track record of meet exceeding revenue goals.
- Strong commitment to creating a "Best in Class" recruitment culture.
- Highly refined interpersonal skills by which to coach, counsel, and mentor our sales staff to the next level of excellence.
- Highly developed business writing and software skills.
- Comprehensive understanding of broadcasting, pricing inventory, ratings, marketing, promotion and collection
- Extensive knowledge of "future focused" sales principles and practices.
- Excellent leadership, negotiating and communication skills.
- Exceptional ability to overcome challenges, meet deadlines and successfully manage related financial pressures.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

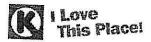




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Please download, print & fill out the forms below when applying for all open positions with Clear Channel Radio CSRA, Include them with your resume & cover letter to be considered for a position.

Job Posting - Account Executives

Job Posting - Director of Sales

Job Posting - Remote Technician

Job Posling - Part Time Technical Producer/Board Operator





Please download, print & fill out the forms below when app CLICK HERE TO DOWNLOAD OR VIEW A COPY OF OUR CURRENT EEO PUBLIC FILE REPORT | all open positions with Clear Channel Radio CSRA. Include with your resume & cover letter to be considered for a po

Employment Application _Interviewee Dala Form

Job Posting - Account Executives

Posted May 27, 2008

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MINIMUM REQUIREMENTS: Prior Sales experience.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required

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Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.

Job Posting - Remote Technician

Posted May 5, 2008

Assists the promotions department in a variety of of capacities. The primary responsit up and representing the station at on-site appearances at various locations and event

Responsibilities:

Responsibilities:
Assist and coordinate with Promotions Coordinator, Assist with set-up and/or executic station events, remotes and station appearances; maintain station promotion and remequipment within department; responsible for the upkeep and maintenance of all station develop, plan and carry out creative ways of increasing public awareness of the station duties may be assigned. duties may be assigned.

Requirements: High school diploma or equivalent Valid Driver's License

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD CONTACT:

Mike Montgomery 2743 Perimeter Parkway Bullding 100, Suite 300 Augusta, GA. 30909 Fax: 803 279-0220 E-mail: mikemontgomery@clearchannel.com

Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.

Job Posting - Part Time Technical Producer/Board Operator

Posted May 1, 2008

Job Description:
Clear Channel Radio - Augusta has Immediate part-time technical producer/board-op Duttes include board-op and show prep assistance. Execute format as designed by m maintain logs, edit live spots, various production duties, commercial audio production, and various other duties as assigned.



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Employment Application interviewee Data Form

Job Posting - Account Executives

Fosted May 27, 2008

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MINIMUM REQUIREMENTS: Prior Sales experience

EDUCATION REQUIRED: Some college profuned but not required

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clear Channel Radio "Account Executivo Position" 2743 Perimeter Parkway Building 100, Suite 300 Augusta, GA 30500 Fax: 705-396-6010 E-mail: aaronwilborn@clearchannel.com

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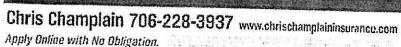
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Miko Montgomery 2743 Pormeter Parkway Building 100, Suite 300 Augusto, GA. 30909 Fax: 803 279-0220 E-mail: mikemontgomery@clearchannel.com

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Posted May 1, 2008







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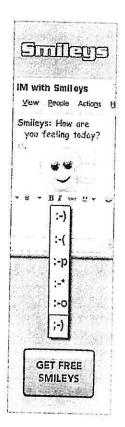
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Requirements:

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Mike Montgomery 2743 Perimeter Parkway Building 100, Suite 300 Augusta, GA. 30909 Fax: 803 279-0220 E-mail: mikemontgomery@clearchannel.com

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Job Posting - Part Time Technical Producer/Board Operator

Posted May 1, 2008

WKSP(FM), WIBL(FM), WEKL(FM), WSGF(AM), WBBQ-FM, WPRW-FM & WYNF(AM)

VACANCY DATA FORM

Full-Time Job Title: Account Executive 6	Date Filled: 6/24/08
Recruitment Source ("RS") Referring Hiree: On-air Announcements	Total Number of Interviewees: 35

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS over 12-month period
2	Augusta State University (ASU) Placement Office 2500 Walton Way Augusta, GA 30904 (706) 737-1604 (706) 731-7097 (fax) Contact: Pat Hyatt phyatt@aug.edu	N	5
3	Georgia Association of Broadcasters (GAB) 8010 Roswell Road, Suite 150 Atlanta, GA 30350 (770) 395-7200 (770) 395-7235 (fax) Contact: Jere Pigue piguej@gab.org	N	0
4	Georgia Department of Labor Placement Office 601 Greene Street Augusta, GA 30901 (706) 721-3131 (706) 721-7680 (fax) Contact: Robbie Ross Robbie.Ross@dol.state.ga.us	N	0

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS over 12-month period
5	Goods Entertainment P.O. Box 1266 Weston, CT 06883 (203) 341-0111 (801) 460-3100 (fax) Contact: Adam Goodman adam@goodsentertainment.com	Y	0
6	Richmond/Burke County Job Training Authority 209 7th Street Augusta, GA 30901 (706) 722-3001 (706) 721-7395 (fax) Contact: Jackie Dunn dunnjt@bellsouth.net	Y	0
7	University of South Carolina Aiken (USCA) 471 University Parkway Aiken, SC 29801 (803)641-3440 (803)641-3652 (fax) Contact: Leslie Cobb lesliec@usca.edu	N	0
8	Clear Channel Clear Careers Website www.clearcareers.com 200 East Basse Road San Antonio, TX 78209 (210) 822-2828	N	7
9	Employee Referral	N	3
10	Non-Employee Referral	N	0
11	Walk-In	N	. 2
12	Station Websites (one or more SEU stations)	N	1
13	On-air Announcements (one or more SEU stations) 2743 Perimeter Parkway Building 100, Suite 300 Augusta, GA 30909 (706) 396-6000	N	10
14	Internal Posting	N	0

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS over 12-month period
15	Paine College Office of Career Services	Y	0
	1235 15th Street	(as of 1/18/08)	
	Augusta, GA 30901	5	
	706-821-8391-Office		*
	706-432-0708-Fax		
	Contact: Ms. Willie Mae Allen		
	allenw@mail.paine.edu		
17	Georgia Southern University (referral source not directly contacted by SEU)	N	1
18	Job Fairs (See Tab C for documentation)	N	6
	TOTAL	INTERVIEWEES	35

¥

Robinson, Cynthia

From:

Robinson, Cynthia

Sent:

Tuesday, May 27, 2008 14:35

To:

'ASU'; 'GA DEPT OF LABOR'; 'GAB'; 'GOODS ENT'; 'Paine College'; 'RICHMOND/BURKE

Cc:

Augusta Full-Timers; Augusta Part-Timers

Subject:

Account Executive Posting

Attachments: ACCT EXEC 05-2008.doc

Good morning, Ladies and Gentlemen:

Clear Channel Augusta is currently seeking to fill the following employment opening as shown on the attached notices for: Account Executives full-time.

You are encouraged to refer qualified applicants to us for these openings.

It is our policy to provide equal employment opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, or any other characteristic protected by law, in all personnel actions.

We specifically encourage referral of qualified minority and female applicants.

Thank you for your assistance. If you know of any other organization which may be of assistance in our equal employment opportunity effort, we would appreciate you forwarding that information to us.

Sincerely,

Cynthia Robinson



Administrative Assistant Phone: 706-396--6000 Ext 111 Office Fax: 706-396-6010

















Employment Opportunity Notice

DATE:

05/27/08

TITLE:

Account Executive

DEPARTMENT:

Sales

JOB DUTIES & RESPONSIBILITIES:

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EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

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Clear Channel Radio "Account Executive Position" 2743 Perimeter Pkwy, Bldg. 100 Suite 300, Augusta GA 30909

Fax: 706-396-6010 E-Mail: AaronWilborn@clearchannel.com

Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.

CLEAR CHANNEL IS AN EQUAL OPPORTUNITY EMPLOYER

Job Posting Editor

You are about to update the following job posting. Click the 'Finish' button to finish or 'Back' to make any necessary changes.

Job Title: ACCOUNT EXECUTIVE

Division: Radio Job Category: Sales Internal Post Date: 05/27/2008

External Post Date: 05/27/2008 Expiration Date: 08/27/2008

Alternate Contact: Wilborn, Aaron Country: United States State: Georgia City: Central/Augusta

Job Description: If you're looking for a way to "kickstart" your new career, then you need to know that Clear Channel Radio Augusta, GA is searching for our next set of superstar Account Executives. Clear Channel Radio Augusta, GA owns and operates the following stations, WBBQ 104.3, 102.3 THE BULL, EAGLE 105.7, 96.3 KISS-FM, POWER 107, ESPN, and WSGF. Our Account Executives maintain new and existing station advertisers through prospecting and great client service. Your primary responsibilities will include cold calling, developing new accounts, writing proposals, coordinating commercial copywriting and production and ongoing billing collection. You'll also be responsible for building relationships and selling radio as a marketing solution to help your client meet their key business challenges. You have to be motivated and an enthusiastic self-starter who is able to work effectively in a team environment and also independently. You must also possess excellent oral and written communication skills, time management skills and be detailed oriented. Plus, in this day and time, basic computer skills are a must and you've got to be prepared to contribute to staff meetings and to attend training seminars. Broadcast sales experience is beneficial, but not critical. Here's what's critical: if you think that you're the self-motivated, creative, goal-oriented problem solver we're looking for, then we want to talk to you. At Clear Channel Radio Augusta GA, it is our policy to provide equal opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, sexual orientation, or any other characteristic protected by law, in all personnel actions. We specifically encourage referral of qualified minority and female applicants.

Is Blind:

Num. Positions: 1

No

Job Requirements: Some media experience preferred, but not required.

Edu. Requirements: Some college preferred, but not required.

Benefits: Medical, Dental, Vision, Life, ESPP, 401k, EAP, Paid Vacation and Sick Leave

Job Status: Full-Time

Career Level: High School Graduate, some college exp.

Salary: Screening Questions: Recruiters:

Back Finish

Х



Home Line Up News & Scores Fan Club Other News Station Info

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Stuff To Read

University of Phoenix



Business
Blusing
Folkli Care
Folklinden

* **********

Reportalitis (pagreos

Barbelor's Degrees

Master's Degrees

Constita Justice

Accounting

Doctoral

Psychology



Please download, print & fill out the forms below when applying for all open positions with Clear Channel Radio CSRA. Include them with your resume & cover letter to be considered for a position.

Employment Application ZInterviewee Data Form

Job Posting - Account Executives[₩]

Posted May 27, 2008

If you're looking for a way to "kickstart" your life with a new career, then you need to know that Clear Channel Radio CSRA is searching for the next superstar to add to our sales staff.

More Programs≫

Clear Channel Radio CSRA owns and operates the following stations, WBBQ-FM, 102.3 THE BULL, EAGLE 105.7, KISS-FM, and POWER 107. Our Account Executives maintain new and existing station advertisers through prospecting and great client service. Your primary responsibilities will include cold calling, developing new accounts, writing proposals, coordinating commercial copywriting and production and ongoing billing collection. You'll also be responsible for building relationships and selling radio as a marketing solution to help your client meet their key business challenges. You have to be motivated and an enthusiastic self-starter who is able to work effectively in a team environment and also independently. You must also possess excellent oral and written communication skills, time management skills and be detailed oriented. Plus, in this day and time, basic computer skills are a must and you've got to be prepared to contribute to staff meetings and to attend training seminars.

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MINIMUM REQUIREMENTS: Prior Sales experience.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clear Channel Radio "Account Executive Position" 2743 Perimeter Parkway Building 100, Suite 300 Augusta, GA. 30909 Fax: 706 396-6010 E-mail: aaronwilborn@clearchannel.com

Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE,

Job Posting - Director of Sales

Posted May 14, 2008

JOB DUTIES & RESPONSIBILITIES:

Clear Channel Augusta Ga. is a 7 station cluster looking for a seasoned large-market sales leader for our vacant Director of Sales role. This individual will focus on launching a well-respected sales force towards the next level of

Applicants must be able to hold themselves and their staff accountable; communicate effectively and manage a team as individuals. They must possess unquestionable character, professionalism and integrity. The ideal candidate will view obstacles as opportunities and consistently strive to win.

Responsibilities include:

- Conceptualize and execute the strategic plan of the sales department.
- Coach, train, counsel and motivate management and sales team.
- Maximize revenue by allocating the cluster's budget appropriately.
- Oversee sales efforts and analyze market and station revenue activity.
- Customize reporting systems suitable for upper management review.

MINIMUM REQUIREMENTS:

- Deep experience in sales management leadership with a proven track record of meet exceeding revenue goals.
- Strong commitment to creating a "Best in Class" recruitment culture.
- · Highly refined interpersonal skills by which to coach, counsel, and mentor our sales staff to the next level of
- Highly developed business writing and software skills.
- Comprehensive understanding of broadcasting, pricing inventory, ratings, marketing, promotion and collection
- Extensive knowledge of "future focused" sales principles and practices.
- Excellent leadership, negotiating and communication skills.
- Exceptional ability to overcome challenges, meet deadlines and successfully manage related financial pressures.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:



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or | Select Category

HOME DJBLOGS POWER PACK PHOTOS GN DEMAND EVENTS FUN STUFF NEWS 411









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Employment Application Einterviewee Data Form



Job Posting - Account Executives¥

Posted May 27, 2008

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Clear Channel Redio CSRA owns and operates the following stations, W@BQ-FM, 102.3 THE BULL, EAGLE 106.7, KISS-FM, and POWER 107. Our Account Executives maintain new and existing station advertisers through prespecting and great cleant service. Your primary responsibilities will include cold ceiling, developing new accounts, writing proposals, coordinating commercial copywriting and production and their key business challenges. You have to be motivated and an enthusiastic self-starter who is able to work effectively in a team environment and also independently. You must also possess excellent oral and written communication skills, time management skills and be detailed creating seminars. Broadcast seles experience is beneficial, but not critical. Here's what's critical if you think that you're the self-motivated, creative, goal-oriented problem solver we're looking for, then we want to talk to you.

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MINIMUM REQUIREMENTS: Prior Sales experience.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clear Channel Radio "Account Executive Positron" 274S Perimeter Parkway Building 109, Suite 300 Auguste, GA. 30909 Fax: 703 396-6010 E-mell: aaronwilborn@clearchannel.com

Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.







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\$89 & up Haff-price US airfares

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\$110 & up July 4th weekend fares

\$359+ 7-night Barbedos trip with flight

\$4994 Affordable 7-night Alaska cruises

\$49might+ Wknd hotel rates in US cities

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Employment Application Interviewee Data Form

Job Posting - Account Executives[★]

Posted May 27, 2008

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MINIMUM REQUIREMENTS: Prior Sales experience.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clear Channel Radio "Account Executive Position" 2743 Perimeter Parkway Building 100, Suite 300 Augusta, GA. 30909 Fax: 706 396-6010 E-mail: aaronwilborn@clearchannel.com

Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.

Job Posting - Director of Sales

Posted May 14, 2008

JOB DUTIES & RESPONSIBILITIES:

Clear Channel Augusta Ga. is a 7 station cluster looking for a seasoned large-market sales leader for our vacant Director of Sales role. This individual will focus on launching a well-respected sales force towards the next level of

Applicants must be able to hold themselves and their staff accountable; communicate effectively and manage a team as individuals. They must possess unquestionable character, professionalism and integrity. The ideal candidate will view obstacles as opportunities and consistently strive to win.

Responsibilities include:

- Conceptualize and execute the strategic plan of the sales department.
- Coach, train, counsel and motivate management and sales team.
- Maximize revenue by allocating the cluster's budget appropriately.
- Oversee sales efforts and analyze market and station revenue activity.
- Customize reporting systems suitable for upper management review.

MINIMUM REQUIREMENTS:

- Deep experience in sales management leadership with a proven track record of meet exceeding revenue goals.
- Strong commitment to creating a "Best in Class" recruitment culture.
- · Highly refined interpersonal skills by which to coach, counsel, and mentor our sales staff to the next level of
- Highly developed business writing and software skills.
- Comprehensive understanding of broadcasting, pricing inventory, ratings, marketing, promotion and collection
- Extensive knowledge of "future focused" sales principles and practices.
- Excellent leadership, negotiating and communication skills.
- Exceptional ability to overcome challenges, meet deadlines and successfully manage related financial pressures.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:





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Please download, print & fill out the forms below when applying for all open positions with Clear Channel Radio CSRA. Include them with your resume & cover letter to be considered for a position.

Job Posting - Account Executives

Job Posting - Director of Sales

Job Posting - Remote Technician

Job Posting - Part Time Technical Producer/Board Operator





Please download, print & fill out the forms below when app all open positions with Clear Channel Radio CSRA. Included with your resume & cover letter to be considered for a positions with your resume.

Employment Application Interviewee Data Form

≭ Job Posting - Account Executives

Posted May 27, 2008

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Clear Channel Radio CSRA owns and operates the following stations, WBBQ-FM, 10 BULL, EAGLE 105.7, KISS-FM, and POWER 107. Our Account Executives maintain existing station advertisers through prospecting and great client service. Your primary responsibilities will include cold calling, developing new accounts, writing proposals, or commercial copywriting and production and ongoing billing collection. You'll also be rebuilding relationships and selling radio as a marketing solution to help your client mee business challenges. You have to be motivated and an enthusiastic self-starter who is effectively in a team environment and also independently. You must also possess excand written communication skills, time management skills and be detailed oriented. Pland time, basic computer skills are a must and you've got to be prepared to contribute meetings and to attend training seminars. Broadcast sales experience is beneficial, bit here's what's critical; if you think that you're the self-motivated, creative, goal-orienter solver we're tooking for, then we want to talk to you.

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MINIMUM REQUIREMENTS: Prior Sales experience.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUM

Clear Channel Radio "Account Executive Position" 2743 Perimeter Parkway Building 100, Suite 300 Augusta, GA. 30909 Fax: 706 395-8010 E-mail: aaronwilborn@clearchannel.com

Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.

Job Posting - Director of Sales

Posted May 14, 2008

FACTE 1057

WORKS RECRUITING ATTENTION AUTO MECHANICS

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Job fair Saturday June 14^m9a-4p @ The Double Tree Hotel Bring a current resume!



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Employment Application Interviewee Data Form

Job Posting - Account Executives

Fosted May 27, 2008

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MINIMUM REQUIREMENTS: Prior Sales experience.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required,

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clear Channel Radio "Account Executive Position" 2743 Perimeter Parkway Building 100, Suite 300 Augusta, GA. 30900 Fax: 705-395-6010 E-mail: aaronwilborn@clearchannel.com

Vibrary and minorities are encouraged to apply, NO PHONE CALLS PLEASE.

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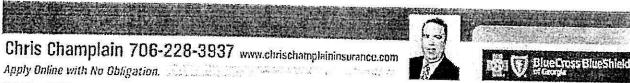


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Please download, print & fill out the forms below when applying for all open positions with Clear Channel Radio CSRA. Include them with your resume & cover letter to be considered for a position.

Employment Application Interviewee Data Form

Job Posting - Account Executives*

Posted May 27, 2008

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MINIMUM REQUIREMENTS: Prior Sales experience.

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SKILLS REQUIRED: Some media experience, but not required.

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Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.

Job Posting - Director of Sales

Posted May 14, 2008

JOB DUTIES & RESPONSIBILITIES:

Clear Channel Augusta Ga, is a 7 station cluster looking for a seasoned large-market sales leader for our vacant Director of Sales role. This individual will focus on launching a well-respected sales force towards the next level

Applicants must be able to hold themselves and their staff accountable; communicate effectively and manage a team as individuals. They must possess unquestionable character, professionalism and integrity. The ideal candidate will view obstacles as opportunities and consistently strive to win.

Responsibilities include:

- Conceptualize and execute the strategic plan of the sales department.
- Coach, train, counsel and motivate management and sales team.
- Maximize revenue by allocating the cluster's budget appropriately.
- Oversee sales efforts and analyze market and station revenue activity.
- Customize reporting systems suitable for upper management review.

MINIMUM REQUIREMENTS:

- Deep experience in sales management leadership with a proven track record of meet exceeding revenue
- Strong commitment to creating a "Best in Class" recruitment culture.
- · Highly refined interpersonal skills by which to coach, counsel, and mentor our sales staff to the next level of Highly developed business writing and software skills.
- Comprehensive understanding of broadcasting, pricing inventory, ratings, marketing, promotion and collection
- Extensive knowledge of "future focused" sales principles and practices.
- Excellent leadership, negotiating and communication skills.
- Exceptional ability to overcome challenges, meet deadlines and successfully manage related financial

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.



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Employment Application Interviewee Data Form

Job Posting - Account Executives*

Posted May 27, 2008

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MINIMUM REQUIREMENTS: Prior Sales experience.

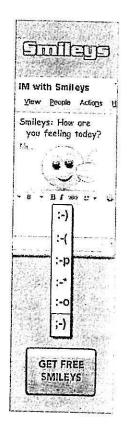
EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clear Channel Radio "Account Executive Position"
2743 Perimeter Parkway
Building 100, Suite 300
Augusta, GA. 30909
Fax: 706 396-8010
E-mail: aaronwilborn@clearchannel.com

Women and minorilies are encouraged to apply. NO PHONE CALLS PLEASE.





., GA 30906

Order Confirmation

Page 1 of 2

Printed: 07/30/2008 13:24:25

IDB #:

Advertiser No:

543

Order No: End Date:

36844 07/31/2008

Start Date:

06/05/2008

Co-op:

No

AE:

PSA

Package: Revision #:

No 0%

Month Type:

Calendar

Agency Commission:

Revenue Type: Network Revenue

Entered: Last Update: 06/04/2008 11:03 AM by mmgreen

Note:

06/04/2008 11:03 AM by mmgreen Est. # WYNF/AE RECRUTMENT ADS

Note 2:

Spl Req Inv:

Market Station	Bind To	Start Date	End Date	No Of Weeks	Rate	Skip W.	M	Т	W	Т	F	s	s	Spots/ W.	Spot Length	Ord Spots	Ord Cost
1 Augusta WYNF-AN	06:00-19:00 Commercial	06/05/08	06/08/08	1	the second s	0	0	0	0	5	5	5	5	20	30	20	Part of the Telephone (See
2 Augusta WYNF-AM	06:00-19:00	06/09/08	07/27/08	7		0	5	5	5	5	5	5	5	35	30	245	
3 Augusta WYNF-AN	06:00-19:00	07/28/08	07/31/08	1		0	5	5	5	5	0	0	0	20	30	20	

Ordered Spots:	285		
- ensu opola.	200	Ordered Gross:	\$0.00
		Agency Commission:	\$0.00
		Ordered Net:	\$0.00
		Misc. Revenue Gross:	\$0.00
		Agency Commission:	\$0.00
		Misc. Revenue Net:	\$0.00
		Total Net Due:	\$0.00

	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr		•
Amt. Ord.:	130	155	0	0	n	0	0	12		MGI	Apr	May	Jun
Gross:	0.00	0.00	0.00	0.00	0.00	0.00	0	U	0	0	0	0	0
Net:	0.00	0.00	0.00	0.00			0.00	0.00	0.00	0.00	0.00	0.00	0.00
	E		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

When signed below, this is a contract for advertising on the radio stations named above, made with the owner of those stations, subject to those terms and conditions beginning on the last page of this Order Confirmation. Except when this contract is executed by advertiser itself, it is agreed that advertiser's agency makes this contract both for itself and advertiser.

Accepted	TOF	Company:	
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Accepted for Advertiser:

Participating Customers

CLEAR CHANNEL AE RECRUITMENT



GA 30906

Order Confirmation

Page 1 of 2

Printed: 07/30/2008 13:24:00

IDB #:

Advertiser No:

543

Order No: End Date: Co-op:

36843 07/31/2008

Start Date:

AE:

06/05/2008 **PSA**

Calendar

Package: Revision #:

No No

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

0%

Month Type:

Agency Commission:

Revenue Type: Network Revenue

Entered:

06/04/2008 11:02 AM by mmgreen

Last Update:

06/04/2008 11:03 AM by mmgreen

Note:

Est. # WSGF/AE RECRUTMENT ADS

Agency Commission:

Misc. Revenue Gross:

Agency Commission:

Ordered Net:

Note 2:

Spl Reg Inv:

Market Station	Bind To	Start Date	End Date	No Of Weeks	Rate	Skip W.	M	Т	W	T	F	s	s	Spots/ W.	Spot Length	Ord Spots	Ord Cost
 Augusta WSGF-AM 	06:00-19:00 Commercial	06/05/08	06/08/08	1	South Committees of the Committee of the	0	0	0	0	5	5	5	5	20	30	20	THE RESERVE OF THE PERSON NAMED IN
2 Augusta WSGF-AM	06:00-19:00	06/09/08	07/27/08	7		0	5	5	5	5	5	5	5	35	30	245	
3 Augusta WSGF-AM	06:00-19:00	07/28/08	07/31/08	1		0	5	5	5	5	0	0	0	20	30	20	
The state of the s				Order	ed Spots:	285	202 2					Ord	lere	d Gross	•		\$0.00

										sc. Revenu otal Net Du			\$0.00 \$0.00
	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Marr	1 90-8000
Amt. Ord.:	130	155	0	0	0	0	•				Mbi	May	Jun
Gross:	0.00	0.00	0.00	0.00	0.00	-	0	0	0	0	0	0	0
Net:	0.00	0.00	0.00			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Mariento.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

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¥ 24 EV24 503		
Accepted for Company:	AND STORY OF THE STORY OF	
	Accepted for Advertiser:	
Participating Customers		

CLEAR CHANNEL AE RECRUITMENT



., GA 30906

Order Confirmation

Page 1 of 2

Printed: 07/30/2008 13:23:38

IDB #:

Advertiser No: 543

Order No: End Date: 36842 07/31/2008

Start Date:

06/05/2008

Co-op: Package: No No

AE:

PSA

Revision #: Agency

2 0%

Month Type:

Calendar

Commission:

Revenue Type: Network Revenue

Entered: Last Update: 06/04/2008 11:02 AM by mmgreen 06/11/2008 04:33 PM by angelav

Note:

Est. # WIBL/AE RECRUTMENT ADS

Note 2:

Spl Req Inv:

Market Station	Bind To	Start Date	End Date	No Of Weeks	Rate	Skip W.	M	T	w	T	F	s	s	Spots/ W.	Spot Length	Ord Spots	Ord Cost
1 Augusta WIBL-FM	06:00-23:59 Commercial	06/05/08	06/08/08	1	nied be un overloom	0	0	0	0	5	5	5	5	20	30	20	
Augusta WIBL-FM	06:00-23:59	06/09/08	06/12/08	1		0	5	5	5	5	5	5	5	35	30	20	
Augusta WIBL-FM	06:00-23:59 Commercial	07/28/08	07/31/08	1		0	5	5	5	5	0	0	0	20	30	20	
Augusta WIBL-FM	06:00-23:59 Commercial	06/16/08	07/27/08	6		0	5	5	5	5	5	5	5	35	30	210	

Ordered Spots:	270	Ordered Gross:	\$0.00
		Agency Commission:	\$100 m
		Ordered Net:	\$0.00
			\$0.00
		Misc. Revenue Gross:	\$0.00
		Agency Commission:	\$0.00
		Misc. Revenue Net:	\$0.00
		Total Net Due:	W
		TOTAL MET DUE:	\$0.00

	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	A	D. B.	
Amt. Ord.: Gross: Net:	115 0.00 0.00	155 0.00 0.00	0 0.00 0.00	Apr 0 0.00 0.00	May 0 0.00 0.00	Jun 0 0.00 0.00							

When signed below, this is a contract for advertising on the radio stations named above, made with the owner of those stations, subject to those terms and conditions beginning on the last page of this Order Confirmation. Except when this contract is executed by advertiser itself, it is agreed that advertiser's agency makes this contract both for itself and advertiser.

Logobied to COMBINATION.	Acce	pted	for	Company:
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Accepted for Advertiser:

Participating Customers

CLEAR CHANNEL AE RECRUITMENT



Order Confirmation

Page 1 of 2

Printed: 07/30/2008 13:23:17

IDB #:

Advertiser No: 543

Order No: End Date:

36841 07/31/2008

Start Date:

06/05/2008

Co-op: Package:

No No

AE:

PSA Calendar Revision #: Agency Commission: 6 0%

Month Type:

Revenue Type: Network Revenue

Entered:

Last Update:

06/04/2008 11:01 AM by mmgreen 07/14/2008 04:05 PM by angelav

Note:

Est. # WBBQ/AE RECRUTMENT ADS

Note 2:

Spl Req Inv:

., GA 30906

Market Station	Bind To	Start Date	End Date	No Of Weeks	Rate	Skip W.		ī	w	т	F	S	s	Spots/	Spot Length	Ord Spots	Ord	
1 Augusta WBBQ	06:00-23:59 Commercial	06/05/08	06/08/08	1	# 1 5 mg (= 11. (c) # 2 mg (# # # # # #	0	0	0	0	5	5	5	5	20	30	20	Cost	***
2 Augusta WBBQ	06:00-23:59 Commercial	06/09/08	06/10/08	1		0	5	5	5	5	5	5	5	35	30	10		
3 Augusta WBBQ	06:00-23:59 Commercial	07/28/08	07/31/08	1		0	5	5	5	5	0	0	0	20	30	20		
4 Augusta WBBQ	06:00-23:59 Commercial	06/16/08	06/27/08	2		0	5	5	5	5	5	5	5	35	30	60		
5 Augusta WBBQ	06:00-23:59 Commercial	06/30/08	07/02/08	1		0	5	5	5	5	5	5	5	35	30	15		
6 Augusta WBBQ	06:00-23:59 Commercial	07/07/08	07/08/08	1		0	5	5	5	5	5	5	5	35	30	10		
WBBQ	Augusta 06:00-23:59 0 WBBQ Commercial	07/14/08	07/14/08	1		0	5	5	5	5	5	5	5	35	30	5		
8 Augusta WBBQ		07/16/08	07/27/08	2		0	5	5	5	5	5	5	5	35	30	60		
			Andreas and Andrea	Ordere	d Spots:	200						 						<u>-18</u>

Ordered Spots:	200	Ondouglo	
	_00	Ordered Gross:	\$0.00
		Agency Commission:	\$0.00
		Ordered Net:	\$0.00
		Misc. Revenue Gross:	\$0.00
		Agency Commission:	\$0.00
		Misc. Revenue Net:	\$0.00
		Total Net Due:	\$0.00

	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	W	8	
Amt. Ord.: Gross: Net:	95 0.00 0.00	105 0.00 0.00	0 0.00 0.00	Apr 0 0.00 0.00	May 0 0.00 0.00	Jun 0 0.00 0.00							

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Accepted for Company:

Accepted for Advertiser:

Participating Customers

CLEAR CHANNEL AE RECRUITMENT



Order Confirmation

Page 1 of 2

Printed: 07/30/2008 13:22:44

IDB #:

Advertiser No:

543

Order No: End Date: 36835 07/31/2008

Start Date:

06/05/2008

Calendar

Co-op: Package: No

AE:

PSA

Revision #: Agency

No 2 0%

Month Type:

Commission:

Revenue Type: Network Revenue

Entered: Last Update: 06/04/2008 10:55 AM by mmgreen 07/01/2008 01:50 PM by mmgreen

Note:

Est. # WPRW/AE RECRUTMENT ADS

Note 2:

., GA 30906

CLEAR CHANNEL AE RECRUITMENT

Spl Reg Inv:

Market Station	Bind T	0	Start Date	End Date	No Of Weeks	Rate		kip W.		Т	W	Т	F	s	s	Spots/ W.	Spot Length	Ord Spots	Ord Cost
1 Augusta WPRW	06:00-2 Con	3:59 nmercial	06/05/08	06/08/08	1	r The Control of Annual Contro	67 D - 7 M* - 8 - 341	0	0	0	0	5	5	5	5	20	30	20	AND OF THE CITY PROCESS
2 Augusta WPRW	06:00-2		06/09/08	07/01/08	4			0	5	5	5	5	5	5	5	35	30	115	
3 Augusta WPRW	06:00-2		07/28/08	07/31/08	1			0	5	5	5	5	0	0	0	20	30	20	
					Orde	ered Spots:		155			-		i i	Age Orde Misc Age Misc	ncy erec c. R ncy c. R	d Gross: Commis d Net: evenue Commis evenue et Due:	ssion: Gross: ssion:		\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Ja	ın		Fe	b		M	ar	Apr	May	Jun
mt. Ord.:	130	25	0	0	0	0	0			0			0						Jun
iross:	0.00	0.00	0.00	0.00	0.00	0.00	0.00		O.	00		٥			6	0	0	0	0
et:	0.00	0.00	0.00	0.00	0.00	0.00	0.00			00			00 00			.00 .00	0.00	0.00	0.00 0.00

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Accepted	tor	Company:	

Accepted for Advertiser:

Participating Customers

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CLEAR CHANNEL AE RECRUITMENT



., GA 30906

Order Confirmation

Page 1 of 2

Printed: 07/30/2008 13:22:19

IDB #:

Advertiser No: 543

Order No: End Date:

36834 07/31/2008

Start Date:

06/05/2008

Calendar

Co-op: Package: No No

AE: Month Type: **PSA**

Revision #: Agency Commission: 2 0%

Revenue Type: Network Revenue

06/04/2008 10:54 AM by mmgreen

Entered: Last Update:

07/01/2008 01:50 PM by mmgreen

Note:

Est. # WKSP/AE RECRUTMENT ADS

Note 2:

Spl Req Inv:

Market Station	Bind To	Start Date	End Date	No Of Weeks	Rate	Skip W.	M	Т	w	т	F	S	s	Spots/ W.	Spot Length	Ord Spots	Ord Cost
1 Augusta WKSP	06:00-23:59 Commercial	06/05/08	06/08/08	1	Access to the proper	0	0	0	0	5	5	5	5	20	30	20	Watter & Res or or o
2 Augusta WKSP	06:00-23:59 Commercial	06/09/08	07/01/08	4		0	5	5	5	5	5	5	5	35	30	115	
3 Augusta WKSP	06:00-23:59 Commercial	07/28/08	07/31/08	1		0	5	5	5	5	0	0	0	20	30	20	

Ordered Spots:	155	0.1	
roa opoto,	100	Ordered Gross:	\$0.00
		Agency Commission:	\$0.00
		Ordered Net:	\$0.00
		Misc. Revenue Gross:	\$0.00
		Agency Commission:	\$0.00
		Misc. Revenue Net:	\$0.00
		Total Net Due:	\$0.00

	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	A		NO.
Amt. Ord.;	130	25	0	0	0	0	n	0		war	Apr	May	Jun
Gross: Net:	0.00	0.00 0.00	0.00 0.00	0.00 0.00	0.00	0.00	0.00	0.00 0.00	0.00 0.00	0 0.00 0.00	0 0.00 0.00	0 0.00 0.00	0.00 0.00

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Accepted for Company:

Accepted for Advertiser:

Participating Customers

CLEAR CHANNEL AE RECRUITMENT



., GA 30906

Order Confirmation

Page 1 of 2

Printed: 07/30/2008 13:21:41

IDB #:

Advertiser No:

Order No: End Date:

36833 07/31/2008

Start Date:

06/05/2008

Calendar

Co-op: Package: No

AE:

PSA

543

Revision #: Agency Commission: No 0%

Month Type:

Revenue Type: Network Revenue

06/04/2008 10:52 AM by mmgreen

Last Update:

Entered:

07/01/2008 01:50 PM by mmgreen

Note:

Est. # WEKL/AE RECRUTMENT ADS

Note 2:

Spl Reg Inv:

Market Station	Bind To	Start Date	End Date	No Of Weeks Rate	Skip W.	М	Т	W	Т	F	s	s	Spots/ W.	Spot Length	Ord Spots	Ord Cost	
1 Augusta WEKL	06:00-23:59 Commercial	06/05/08	06/08/08	1	0	0	0	0	5	5	5	5	20	30	20	er sammer sin amerika	or ore
2 Augusta WEKL	06:00-23:59 Commercial	06/09/08	07/01/08	4	0	5	5	5	5	5	5	5	35	30	115		
3 Augusta WEKL	06:00-23:59 Commercial	07/28/08	07/31/08	1	0	5	5	5	5	0	0	0	20	30	20		
(1				Ordered Spots:	155						Orc	dere	d Gross			\$0.0	

Ordered Spots:	155	Ordered Gross:	\$0.00
		Agency Commission:	\$0.00
		Ordered Net:	\$0.00
		Misc. Revenue Gross:	\$0.00
		Agency Commission:	\$0.00
		Misc. Revenue Net:	\$0.00
		Total Net Due:	\$0.00
			A 100 - 100

	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Amt. Ord.:	130	25	0	0	0	0	0	0	0	0			0411
Gross: Net:	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Hel.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

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Accepted for Company:	Accepted for Advertiser:	
	recepted for Advertiser.	
lordinination O		

Participating Customers CLEAR CHANNEL AE RECRUITMENT

WKSP(FM), WIBL(FM), WEKL(FM), WSGF(AM), WBBQ-FM, WPRW-FM & WYNF(AM)

VACANCY DATA FORM

Job Title: Account Executive 7	Date Filled: 7/14/08
Recruitment Source ("RS") Referring Hiree: Job Fair	Total Number of Interviewees: See note below

Note: Please see the Vacancy Data Form for the Account Executive 6 position filled on 6/24/08 for recruitment source information and related documentation. The recruitment efforts used to fill that position, as well as the same interviewees, also apply to this position.

WKSP(FM), WIBL(FM), WEKL(FM), WSGF(AM), WBBQ-FM, WPRW-FM & WYNF(AM)

VACANCY DATA FORM

Job Title: Account Executive 8	Date Filled: 7/14/08
Recruitment Source ("RS") Referring Hiree: Job Fair	Total Number of Interviewees: See note below

Note: Please see the Vacancy Data Form for the Account Executive 6 position filled on 6/24/08 for recruitment source information and related documentation. The recruitment efforts used to fill that position, as well as the same interviewees, also apply to this position.