

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
16	Augusta Technical College 3200 Augusta Tech Drive Augusta, GA 30906 706-771-4044 Contact: John W. Arena Jr jarena@augustatech.edu	N	3
TOTAL INTERVIEWEES			6

Robinson, Cynthia

From: Robinson, Cynthia
Sent: Wednesday, February 27, 2008 12:00
To: 'ASU'; 'GA DEPT OF LABOR'; 'GAB'; 'GOODS ENT'; 'Paine College'; 'RICHMOND/BURKE COUNTY'; 'USCA'
Cc: Augusta Full-Timers
Subject: Job Vacancy/IT Director
Attachments: IT Director.doc

Good Afternoon, Ladies and Gentlemen:

Clear Channel Augusta is currently seeking to fill the following employment opening as shown on the attached notices for: IT Director

You are encouraged to refer qualified applicants to us for these openings.

It is our policy to provide equal employment opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, or any other characteristic protected by law, in all personnel actions.

We specifically encourage referral of qualified minority and female applicants.

Thank you for your assistance. If you know of any other organization which may be of assistance in our equal employment opportunity effort, we would appreciate you forwarding that information to us.

Sincerely,

Cynthia Robinson

CYNTHIA ROBINSON
Administrative Assistant
Clear Channel Augusta
Phone: 706-396-6000 Ext 111
Office Fax: 706-396-6010
National Fax: 706-396-6011

Clary, Jeannine

From: John Arena [jarena@augustatech.edu]
Sent: Wednesday, March 05, 2008 15:07
To: Clary, Jeannine
Subject: RE: Job Vacancy/IT Director

Jeannine:

I have forwarded the IT Director job posting to our students as well as our Networking Department; hopefully, we can find a couple of good candidates for you.

John W. Arena Jr.
Computer Programming Instructor
Computer Programming Department Chair
AITP Advisor
Augusta Technical College
3200 Augusta Tech Drive
Augusta, GA 30906
706-771-4044 (office phone)
706-771-4016 (fax)
jarena@augustatech.edu

From: Clary, Jeannine [mailto:JeannineClary@clearchannel.com]
Sent: Tuesday, March 04, 2008 3:23 PM
To: John Arena
Subject: Job Vacancy/IT Director

Hello John,

I am Joe Sepielli's daughter Jeannine Clary. I work at Clear Channel Radio here in Augusta. Please find the attached job posting for an IT Director. My father said you may know of some qualifying candidates for this position. The position will be available this coming Monday & we are looking to fill this position ASAP. So please have anyone interested send in their resume. If you would like me to make a special recommendation just let me know.

Thanks,

Jeannine Clary

Clear Channel Radio

706-396-6000 ext 121



CLEAR CHANNEL RADIO CSRA



Employment Opportunity Notice

DATE: 2/26/2008

TITLE: IT Director

DEPARTMENT: Engineering

JOB DUTIES & RESPONSIBILITIES:

Microsoft Windows: Installation, maintenance, and repair of Windows 2000 and XP workstations. Installation, maintenance, and repair of Windows Server 2003 servers.

Active Directory: Knowledge of user account administration. Redirection of Home Folders.

Login Script fundamentals.

Assigning user rights on workstations.

Setting up Exchange E-mail accounts in Outlook.

Creating machine accounts.

Joining machines to the Domain.

Security Group and Distribution List membership.

Networking: Basic knowledge of TCP/IP, DHCP, and DNS.

Knowledge of Cisco switch administration a plus, but not required.

Business Process: Understanding of capital purchasing process.

Being able to balance purchasing needs and monthly budgets.

Broadcasting Specific: Understanding of flow of audio from studio equipment, through automation system, out to transmitter, and into On-Air signal.

Basic understanding of RF transmission systems, including Studio to Transmitter links and FM and AM signal transmission.

Interfacing of TCP/IP addressable broadcast equipment via HTTP or Telnet to other equipment across the network.

User administration and rights assignment within Nexgen automation system.

Understand terminology as it relates to the Nexgen automation system.

Understand interfacing of Traffic and Billing systems, Sales Order entry, and Music Scheduling, and how it merges into the on-air automation process. Must be able to isolate problems in any part of the process.

Understanding of EAS, Transmitter, and Tower light logging requirements and the ability ensure logging is 100% compliant with FCC rules.

Must be able to solve problems over the phone or via remote access at any time, day or night

MINIMUM REQUIREMENTS: See Above

EDUCATION REQUIRED: Some College

SKILLS REQUIRED: See Above

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clear Channel Radio "IT Director Position"
2743 Perimeter Pkwy, Bldg. 100 Suite 300, Augusta GA 30909

Fax: 706-396-6010 E-Mail: SteveBurke@clearchannel.com

Women and minorities are encouraged to apply. **NO PHONE CALLS PLEASE.**

CLEAR CHANNEL IS AN EQUAL OPPORTUNITY EMPLOYER

Job Posting Editor

You are about to create the following job posting. Click the 'Finish' button to finish or 'Back' to make any necessary changes.

Job Title: IT DIRECTOR

Division: Radio

Job Category: Engineering

Internal Post Date: 2/27/2008

External Post Date: 2/27/2008

Expiration Date: 05/27/2008

Alternate Contact:

Country: United States

State: Georgia

City: Central/Augusta

Is Blind: No

Num. Positions: 1

Job Description: Clear Channel CSRA operates the following stations in the Augusta market: 104.3 WBBQ – Eagle 105.7 – 102.3 The Bull – 96.3 Kiss FM – Power 107 – ESPN Radio 1380 and Hallelujah 1340. We need a candidate that can handle the IT needs for the cluster.

Job Requirements: Microsoft Windows: Installation, maintenance, and repair of Windows 2000 and XP workstations. Installation, maintenance, and repair of Windows Server 2003 servers. Active Directory: Knowledge of user account administration. Redirection of Home Folders. Login Script fundamentals. Assigning user rights on workstations. Setting up Exchange E-mail accounts in Outlook. Creating machine accounts. Joining machines to the Domain. Security Group and Distribution List membership. Networking: Basic knowledge of TCP/IP, DHCP, and DNS. Knowledge of Cisco switch administration a plus, but not required. Business Process: Understanding of capital purchasing process. Being able to balance purchasing needs and monthly budgets. Broadcasting Specific: Understanding of flow of audio from studio equipment, through automation system, out to transmitter, and into On-Air signal. Basic understanding of RF transmission systems, including Studio to Transmitter links and FM and AM signal transmission. Interfacing of TCP/IP addressable broadcast equipment via HTTP or Telnet to other other equipment across the network. User administration and rights assignment within Nexgen automation system. Understand terminology as it relates to the Nexgen automation system. Understand interfacing of Traffic and Billing systems, Sales Order entry, and Music Scheduling, and how it merges into the on-air automation process. Must be able to isolate problems in any part of the process. Understanding of EAS, Transmitter, and Tower light logging requirements, and the ability ensure logging is 100% compliant with FCC rules. Must be able to solve problems over the phone or via remote access at any time, day or night.

Edu. Requirements: Some College

Benefits: Medical, Dental, Vision, Life, 401k, EAP, Paid Vacation and Sick Leave

Job Status: Full-Time

Career Level: HS Grad. College exp. pre

Salary:

Screening Questions:

Recruiters:

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CLEAR CAREERS IN THE CSRA
LOOK BELOW FOR CURRENT CLEAR CHANNEL OPENINGS IN THE CSRA

Please download, print & fill out the forms below when applying for all open positions with Clear Channel Radio CSRA. Include them with your resume & cover letter to be considered for a position.

Employment Application | Interview Information

Job Posting - IT Director

Posted 2/26/08

DEPARTMENT: Engineering

JOB DUTIES & RESPONSIBILITIES:

- Microsoft Windows installation, maintenance, and repair of Windows 2000 and XP workstations
- Installation, maintenance, and repair of Windows Server 2003 servers
- Active Directory Knowledge of user account administration
- Administration of Home Folders
- Admin. of fundamental
- Configure user rights on workstations
- Configure Exchange E-mail accounts in Outlook
- Configure machine accounts
- Printing machines to the Domain
- Security Group and Distribution List membership
- Networking Basic knowledge of TCP/IP, DHCP, and DNS
- Knowledge of Cisco switch administration a plus, but not required
- Business Process Understanding of capital purchasing process
- Ability to balance purchasing needs and monthly budget
- Broadcasting Specific Understanding of flow of audio from studio equipment, through on-air facility, from out-to-transmitter, and to On-Air signal
- Basic understanding of RF transmission systems, including Studio to Transmitter link, and M and M signal link
- Configure and troubleshoot addressable broadcast equipment via IP/TCP or to help other departments across the network
- User workstation and rights assignment within Nexgen automation system
- Understand terminology as it relates to the Nexgen automation system
- Understand interfacing of Traffic and Billing systems, Sales Order entry, and Music Scheduling, and how it integrates into the automation process. Must be able to isolate problems in any part of the process
- Understanding of EAS, Transmitter, and Tower light to spig requirements and the ability to troubleshoot to 100% compliance with all rules
- Must be able to solve problems over the phone or via remote access at any time, day or night

MINIMUM REQUIREMENTS: See Above

EDUCATION REQUIRED: Some College

SKILLS REQUIRED: See Above

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clear Channel Radio "IT Director Position"
74 Charter Place, Bldg. 100 Suite 100, Augusta, GA 30600

or via e-mail: Steve.Burke@clearchannel.com

Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.

Take Surveys

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ZoomPanel

**WKSP(FM), WIBL(FM), WEKL(FM), WSGF(AM), WBBQ-FM,
WPRW-FM & WYNF(AM)**

VACANCY DATA FORM

Full-Time Job Title: Director of Sales	Date Filled: 6/23/08
Recruitment Source ("RS") Referring Hire: Clear Channel Clear Careers Website	Total Number of Interviewees: 1

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS over 12-month period
2	Augusta State University (ASU) Placement Office 2500 Walton Way Augusta, GA 30904 (706) 737-1604 (706) 731-7097 (fax) Contact: Pat Hyatt phyatt@aug.edu	N	0
3	Georgia Association of Broadcasters (GAB) 8010 Roswell Road, Suite 150 Atlanta, GA 30350 (770) 395-7200 (770) 395-7235 (fax) Contact: Jere Pigue piguj@gab.org	N	0
4	Georgia Department of Labor Placement Office 601 Greene Street Augusta, GA 30901 (706) 721-3131 (706) 721-7680 (fax) Contact: Robbie Ross Robbie.Ross@dol.state.ga.us	N	0

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS over 12-month period
5	Goods Entertainment P.O. Box 1266 Weston, CT 06883 (203) 341-0111 (801) 460-3100 (fax) Contact: Adam Goodman adam@goodsentertainment.com	Y	0
6	Richmond/Burke County Job Training Authority 209 7th Street Augusta, GA 30901 (706) 722-3001 (706) 721-7395 (fax) Contact: Jackie Dunn dunnjt@bellsouth.net	Y	0
7	University of South Carolina Aiken (USCA) 471 University Parkway Aiken, SC 29801 (803)641-3440 (803)641-3652 (fax) Contact: Leslie Cobb lesliec@usca.edu	N	0
8	Clear Channel Clear Careers Website www.clearcareers.com 200 East Basse Road San Antonio, TX 78209 (210) 822-2828	N	1
9	Employee Referral	N	0
10	Non Employee Referral	N	0
11	Walk-In	N	0
12	Station Websites (one or more SEU stations)	N	0
14	Internal Posting	N	0
15	Paine College Office of Career Services 1235 15th Street Augusta, GA 30901 706-821-8391-Office 706-432-0708-Fax Contact: Ms. Willie Mae Allen allenw@mail.paine.edu	Y (as of 1/18/08)	0
TOTAL INTERVIEWEES			1

Robinson, Cynthia

From: Robinson, Cynthia
Sent: Wednesday, May 14, 2008 10:46
To: ASU; GA DEPT OF LABOR; GAB; GOODS ENT; Paine College; RICHMOND/BURKE COUNTY; USCA
Cc: Augusta Full-Timers; Augusta Part-Timers
Subject: Job Vacancy/Director of Sales

Good Morning, Ladies and Gentlemen:

Clear Channel Augusta is currently seeking to fill the following employment opening as shown on the attached notice for: **Director of Sales** full-time.

You are encouraged to refer qualified applicants to us for this opening.

It is our policy to provide equal employment opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, or any other characteristic protected by law, in all personnel actions.

We specifically encourage referral of qualified minority and female applicants.

Thank you for your assistance. If you know of any other organization which may be of assistance in our equal employment opportunity effort, we would appreciate you forwarding that information to us.

Sincerely,

Cynthia Robinson



CLEAR CHANNEL

CYNTHIA ROBINSON

Administrative Assistant

Phone: 706-396-6000 Ext 111

Office Fax: 706-396-6010



CLEAR CHANNEL

RADIO CSRA



Employment Opportunity Notice

DATE: 5/14/08
TITLE: Director of Sales
DEPARTMENT: Sales

JOB DUTIES & RESPONSIBILITIES:

Clear Channel Augusta Ga. is a 7 station cluster looking for a seasoned large-market sales leader for our vacant **Director of Sales** role. This individual will focus on launching a well-respected sales force towards the next level of success.

Applicants must be able to hold themselves and their staff accountable; communicate effectively and manage a team as individuals. They must possess unquestionable character, professionalism and integrity. The ideal candidate will view obstacles as opportunities and consistently strive to win.

Responsibilities include:

- Conceptualize and execute the strategic plan of the sales department.
- Coach, train, counsel and motivate management and sales team.
- Maximize revenue by allocating the cluster's budget appropriately.
- Oversee sales efforts and analyze market and station revenue activity.
- Customize reporting systems suitable for upper management review.

MINIMUM REQUIREMENTS:

- Deep experience in sales management leadership with a proven track record of meet exceeding revenue goals.
- Strong commitment to creating a "Best in Class" recruitment culture.
- Highly refined interpersonal skills by which to coach, counsel, and mentor our sales staff to the next level of excellence.
- Highly developed business writing and software skills.
- Comprehensive understanding of broadcasting, pricing inventory, ratings, marketing, promotion and collection standards.
- Extensive knowledge of "future focused" sales principles and practices.
- Excellent leadership, negotiating and communication skills.
- Exceptional ability to overcome challenges, meet deadlines and successfully manage related financial pressures.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clear Channel Radio "Director of Sales"
2743 Perimeter Pkwy, Bldg. 100 Suite 300, Augusta GA 30909

Fax: 706-396-6010 E-Mail: AaronWilborn@clearchannel.com

Women and minorities are encouraged to apply. **NO PHONE CALLS PLEASE.**

CLEAR CHANNEL IS AN EQUAL OPPORTUNITY EMPLOYER

Job Posting Editor

You are about to update the following job posting. Click the 'Finish' button to finish or 'Back' to make any necessary changes.

Job Title: Director of Sales

Division: Radio

Job Category: Sales

Internal Post Date: 05/14/2008

External Post Date: 05/14/2008

Expiration Date: 08/14/2008

Alternate Contact: Wilborn, Aaron

Country: United States

State: Georgia

City: Central/Augusta

Is Blind: No

Num. Positions: 1

Job Description: Clear Channel Augusta Ga. is a 7 station cluster looking for a seasoned large-market sales leader for our vacant Director of Sales role. This individual will focus on launching a well-respected sales force towards the next level of success. Applicants must be able to hold themselves and their staff accountable; communicate effectively and manage a team as individuals. They must possess unquestionable character, professionalism and integrity. The ideal candidate will view obstacles as opportunities and consistently strive to win.

Job Requirements: Responsibilities include: • Conceptualize and execute the strategic plan of the sales department. • Coach, train, counsel and motivate management and sales team. • Maximize revenue by allocating the cluster's budget appropriately. • Oversee sales efforts and analyze market and station revenue activity. • Customize reporting systems suitable for upper management review. **MINIMUM REQUIREMENTS:** • Deep experience in sales management leadership with a proven track record of meet exceeding revenue goals. • Strong commitment to creating a "Best in Class" recruitment culture. • Highly refined interpersonal skills by which to coach, counsel, and mentor our sales staff to the next level of excellence. • Highly developed business writing and software skills. • Comprehensive understanding of broadcasting, pricing inventory, ratings, marketing, promotion and collection standards. • Extensive knowledge of "future focused" sales principles and practices. • Excellent leadership, negotiating and communication skills. • Exceptional ability to overcome challenges, meet deadlines and successfully manage related financial pressures.

Edu. Requirements: Some college preferred but not required

Benefits: Medical, Dental, Vision, Life, 401k, EAP, Paid Vacation and Sick Leave

Job Status: Full-Time

Career Level: High School Graduate,some college exp.

Salary:

Screening Questions:

Recruiters:

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Please download, print & fill out the forms below when applying for all open positions with Clear Channel Radio CSRA. Include them with your resume & cover letter to be considered for a position.

[Employment Application](#) [Interviewee Data Form](#)

Job Posting - Account Executives

Posted May 27, 2008

If you're looking for a way to "kickstart" your life with a new career, then you need to know that Clear Channel Radio CSRA is searching for the next superstar to add to our sales staff.

[More Programs >>](#)

Clear Channel Radio CSRA owns and operates the following stations, WBBQ-FM, 102.3 THE BULL, EAGLE 105.7, KISS-FM, and POWER 107. Our Account Executives maintain new and existing station advertisers through prospecting and great client service. Your primary responsibilities will include cold calling, developing new accounts, writing proposals, coordinating commercial copywriting and production and ongoing billing collection. You'll also be responsible for building relationships and selling radio as a marketing solution to help your client meet their key business challenges. You have to be motivated and an enthusiastic self-starter who is able to work effectively in a team environment and also independently. You must also possess excellent oral and written communication skills, time management skills and be detailed oriented. Plus, in this day and time, basic computer skills are a must and you've got to be prepared to contribute to staff meetings and to attend training seminars.

Broadcast sales experience is beneficial, but not critical. Here's what's critical: if you think that you're the self-motivated, creative, goal-oriented problem solver we're looking for, then we want to talk to you.

At Clear Channel Radio CSRA, it is our policy to provide equal opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, sexual orientation, or any other characteristic protected by law, in all personnel actions. We specifically encourage referral of qualified minority and female applicants.

MINIMUM REQUIREMENTS: Prior Sales experience.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clear Channel Radio "Account Executive Position"
2743 Perimeter Parkway
Building 100, Suite 300
Augusta, GA. 30909
Fax: 706 396-6010
E-mail: aaronwilborn@clearchannel.com

Women and minorities are encouraged to apply. **NO PHONE CALLS PLEASE.**

* Job Posting - Director of Sales

Posted May 14, 2008

JOB DUTIES & RESPONSIBILITIES:

Clear Channel Augusta Ga. is a 7 station cluster looking for a seasoned large-market sales leader for our vacant Director of Sales role. This individual will focus on launching a well-respected sales force towards the next level of success.

Applicants must be able to hold themselves and their staff accountable; communicate effectively and manage a team as individuals. They must possess unquestionable character, professionalism and integrity. The ideal candidate will view obstacles as opportunities and consistently strive to win.

Responsibilities include:

- Conceptualize and execute the strategic plan of the sales department.
- Coach, train, counsel and motivate management and sales team.
- Maximize revenue by allocating the cluster's budget appropriately.
- Oversee sales efforts and analyze market and station revenue activity.
- Customize reporting systems suitable for upper management review.

MINIMUM REQUIREMENTS:

- Deep experience in sales management leadership with a proven track record of meet exceeding revenue goals.
- Strong commitment to creating a "Best in Class" recruitment culture.
- Highly refined interpersonal skills by which to coach, counsel, and mentor our sales staff to the next level of excellence.
- Highly developed business writing and software skills.
- Comprehensive understanding of broadcasting, pricing inventory, ratings, marketing, promotion and collection standards.
- Extensive knowledge of "future focused" sales principles and practices.
- Excellent leadership, negotiating and communication skills.
- Exceptional ability to overcome challenges, meet deadlines and successfully manage related financial pressures.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:



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Please download, print & fill out the forms below when applying for all open positions with Clear Channel Radio CSRA. Include them with your resume & cover letter to be considered for a position.

Employment Application Interview Date Form

Job Posting - Account Executives

Posted May 27, 2008

If you're looking for a way to "kickstart" your life with a new career, then you need to know that Clear Channel Radio CSRA is searching for the next superstar to add to our sales staff.

Clear Channel Radio CSRA owns and operates the following stations, WBBQ-FM, 102.3 THE BULL, EAGLE 105.7, KISS-FM, and POWER 107. Our Account Executives maintain new and existing station advertisers through prospecting and great client service. Your primary responsibilities will include cold calling, developing new accounts, writing proposals, coordinating commercial copywriting and production and ongoing billing collection. You'll also be responsible for building relationships and selling radio as a marketing solution to help your client meet their key business challenges. You have to be motivated and an enthusiastic self-starter who is able to work effectively in a team environment and also independently. You must also possess excellent oral and written communication skills, time management skills and be detail-oriented. Plus, in this day and time, basic computer skills are a must and you've got to be prepared to contribute to staff meetings and to attend training seminars. Broadcast sales experience is beneficial, but not critical. Here's what's critical: if you think that you're the self-motivated, creative, goal-oriented problem solver we're looking for, then we want to talk to you.

At Clear Channel Radio CSRA, it is our policy to provide equal opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, sexual orientation, or any other characteristic protected by law in all personnel actions. We equally encourage referral of qualified minority and female applicants.

MINIMUM REQUIREMENTS: Prior Sales experience

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clear Channel Radio "Account Executive Position"
2743 Perimeter Park-way
Building 100, Suite 300
Augusta, GA 30609
Fax: 703 996-8010
E-mail: aaronwilborn@clearchannel.com

Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.



Job Posting - Director of Sales *

Posted May 14, 2008

JOB DUTIES & RESPONSIBILITIES:

Clear Channel Augusta Ga. is a 7 station cluster looking for a seasoned large-market sales leader for our vacant Director of Sales role. This individual will focus on launching a well-respected sales force towards the next level of success. Applicants must be able to hold themselves and their staff accountable; communicate effectively and manage a team as individuals. They must possess unquestionable character, professionalism and integrity. The ideal candidate will view obstacles as opportunities and consistently strive to win.

Responsibilities include:

- Conceptualize and execute the strategic plan of the sales department.
- Coach, train, counsel and motivate management and sales team.
- Maximize revenue by allocating the cluster's budget appropriately.
- Oversee sales efforts and analyze market and station revenue activity.
- Customize reporting systems suitable for upper management review.

MINIMUM REQUIREMENTS:

- Deep experience in sales management leadership with a proven track record of meet/exceeding revenue goals.
- Strong commitment to creating a "Best in Class" recruitment culture.
- Highly refined interpersonal skills by which to coach, counsel, and mentor our sales staff to the next level of excellence.
- Highly developed business writing and software skills.
- Comprehensive understanding of broadcasting, pricing inventory, ratings, marketing, promotion and collection standards.
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- Excellent leadership, negotiating and communication skills.
- Exceptional ability to overcome challenges, meet deadlines and successfully manage related financial pressures.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clear Channel Radio "Director of Sales Position"
 2743 Panimeter Parkway
 Building 100, Suite 300
 Augusta, GA 30909
 Fax: 709 395-6010
 E-mail: aaronwilborn@clearchannel.com

Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.

Job Posting - Remote Technician

Posted May 5, 2008

Job Description:

Assists the promotions department in a variety of capacities. The primary responsibility is setting up and representing the station at on site appearances at various locations and events.

Responsibilities:

Assist and coordinate with Promotions Coordinator. Assist with set-up and/or execution of specified station events, remotes and on-air appearances, maintain station promotion and remote equipment within department, responsible for the upkeep and maintenance of all station vehicles; develop, plan and carry out creative ways of increasing public awareness of the station. Other duties may be assigned.

Requirements:

High school diploma or equivalent
Valid Driver's License



CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD CONTACT:



Mike Montgomery
 2743 Panimeter Parkway
 Building 100, Suite 300
 Augusta, GA 30909
 Fax: 803 279-0220
 E-mail: mikemontgomery@clearchannel.com

Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.

Job Posting - Part Time Technical Producer/Board Operator

Posted May 1, 2008

Grace Restoration Church +   **Come join us!**
 Sunday at 5pm
 Tuesday at 6:30pm

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 Gospel Hits

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Hallelujah1340.com

TRAVEL DEALS
 Sherman's Top 25

Published on 06/11/08

\$89 & up
 Half-price US
 airfares

Up to 75% off
 Summer cruises
 from \$189


\$110 & up
 July 4th weekend
 fares

\$359+
 7-night Barbados
 trip with flight

\$499+
 Affordable 7-night
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\$49/night+
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 **CLEAR CHANNEL**
 CLEAR CAREERS IN THE CSRA

[LOOK BELOW FOR CURRENT CLEAR CHANNEL OPENINGS IN THE CSRA](#)

Please download, print & fill out the forms below when applying for all open positions with Clear Channel Radio CSRA. Include them with your resume & cover letter to be considered for a position.

Employment Application Interviewee Data Form

Job Posting - Account Executives

Posted May 27, 2008

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MINIMUM REQUIREMENTS: Prior Sales experience.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clear Channel Radio "Account Executive Position"
2743 Perimeter Parkway
Building 100, Suite 300
Augusta, GA. 30909
Fax: 706 396-6010
E-mail: aaronwilborn@clearchannel.com

Women and minorities are encouraged to apply. **NO PHONE CALLS PLEASE.**

Job Posting - Director of Sales*

Posted May 14, 2008

JOB DUTIES & RESPONSIBILITIES:

Clear Channel Augusta Ga. is a 7 station cluster looking for a seasoned large-market sales leader for our vacant Director of Sales role. This individual will focus on launching a well-respected sales force towards the next level of success.

Applicants must be able to hold themselves and their staff accountable; communicate effectively and manage a team as individuals. They must possess unquestionable character, professionalism and integrity. The ideal candidate will view obstacles as opportunities and consistently strive to win.

Responsibilities include:

- Conceptualize and execute the strategic plan of the sales department.
- Coach, train, counsel and motivate management and sales team.
- Maximize revenue by allocating the cluster's budget appropriately.
- Oversee sales efforts and analyze market and station revenue activity.
- Customize reporting systems suitable for upper management review.

MINIMUM REQUIREMENTS:

- Deep experience in sales management leadership with a proven track record of meet exceeding revenue goals.
- Strong commitment to creating a "Best in Class" recruitment culture.
- Highly refined interpersonal skills by which to coach, counsel, and mentor our sales staff to the next level of excellence.
- Highly developed business writing and software skills.
- Comprehensive understanding of broadcasting, pricing inventory, ratings, marketing, promotion and collection standards.
- Extensive knowledge of "future focused" sales principles and practices.
- Excellent leadership, negotiating and communication skills.
- Exceptional ability to overcome challenges, meet deadlines and successfully manage related financial pressures.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:



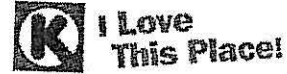
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Please download, print & fill out the forms below when applying for all open positions with Clear Channel Radio CSRA. Include them with your resume & cover letter to be considered for a position.

Job Posting - Account Executives

Job Posting - Director of Sales

Job Posting - Remote Technician

Job Posting - Part Time Technical Producer/Board Operator



CLICK HERE TO DOWNLOAD OR VIEW A COPY OF OUR CURRENT EEO PUBLIC FILE REPORT

Please download, print & fill out the forms below when applying for all open positions with Clear Channel Radio CSRA. Include with your resume & cover letter to be considered for a position.

Employment Application Interviewee Data Form

Job Posting - Account Executives

Posted May 27, 2008

If you're looking for a way to "kickstart" your life with a new career, then you need to look. Clear Channel Radio CSRA is searching for the next superstar to add to our sales staff.

Clear Channel Radio CSRA owns and operates the following stations, WBBQ-FM, 10. BULL, EAGLE 105.7, KISS-FM, and POWER 107. Our Account Executives maintain existing station advertisers through prospecting and great client service. Your primary responsibilities will include cold calling, developing new accounts, writing proposals, commercial copywriting and production and ongoing billing collection. You'll also be building relationships and selling radio as a marketing solution to help your client meet business challenges. You have to be motivated and an enthusiastic self-starter who is effectively in a team environment and also independently. You must also possess excellent written communication skills, time management skills and be detail oriented. PI and time, basic computer skills are a must and you've got to be prepared to contribute meetings and to attend training seminars. Broadcast sales experience is beneficial, but here's what's critical: if you think that you're the self-motivated, creative, goal-oriented solver we're looking for, then we want to talk to you.

At Clear Channel Radio CSRA, it is our policy to provide equal opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, or any other characteristic protected by law, in all personnel actions. We encourage referral of qualified minority and female applicants.

MINIMUM REQUIREMENTS: Prior Sales experience.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME

Clear Channel Radio "Account Executive Position"
2743 Perimeter Parkway
Building 100, Suite 300
Augusta, GA 30909
Fax: 706 396-6010
E-mail: aaronwilborn@clearchannel.com

Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.

* Job Posting - Director of Sales

Posted May 14, 2008

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Clear Channel Radio "Director of Sales Position"
 2743 Perimeter Parkway
 Building 100, Suite 300
 Augusta, GA, 30909
 Fax: 706 396-6010
 E-mail: aaronwilborn@clearchannel.com

Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.

Job Posting - Remote Technician

Posted May 5, 2008

Job Description:

Assists the promotions department in a variety of of capacities. The primary responsit up and representing the station at on-site appearances at various locations and event

Responsibilities:

Assist and coordinate with Promotions Coordinator; Assist with set-up and/or executio station events, remotes and station appearances; maintain station promotion and rem equipment within department; responsible for the upkeep and maintenance of all stati develop, plan and carry out creative ways of increasing public awareness of the stati duties may be assigned.

Requirements:

High school diploma or equivalent
Valid Driver's License

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD CONTACT:

Mike Montgomery
 2743 Perimeter Parkway
 Building 100, Suite 300
 Augusta, GA, 30909
 Fax: 803 279-0220
 E-mail: mikemontgomery@clearchannel.com

Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.

Job Posting - Part Time Technical Producer/Board Operator

Posted May 1, 2008

Job Description:

Clear Channel Radio - Augusta has immediate part-time technical producer/board-op Duties include board-op and show prep assistance. Execute format as designed by m maintain logs, edit live spots, various production duties, commercial audio production, and various other duties as assigned.



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Please download, print & fill out the forms below when applying for all open positions with Clear Channel Radio CSRA. Include them with your resume & cover letter to be considered for a position.

Employment Application Interviewee Data Form

Job Posting - Account Executives

Posted May 27, 2008

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Clear Channel Radio CSRA owns and operates the following stations, **WBBC-FM, 102.9 THE GULL, EAGLE 105.7, KISS-FM, and POWER 107**. Our Account Executives maintain new and existing station advertisers through prospecting and great client service. Your primary responsibilities will include cold calling, developing new accounts, writing proposals, coordinating commercial copywriting and production and ongoing billing collection. You'll also be responsible for building relationships and selling radio as a marketing solution to help your client meet their key business challenges. You have to be motivated and an enthusiastic self-starter who is able to work effectively in a team environment and also independently. You must also possess excellent oral and written communication skills, time management skills and be detail-oriented. Plus, in this day and time, basic computer skills are a must and you've got to be prepared to contribute to staff meetings and to attend training seminars. Broadcast sales experience is beneficial, but not critical. Here's what's critical: if you think that you're the self-motivated, creative, goal-oriented problem solver we're looking for, then we want to talk to you.

At Clear Channel Radio CSRA, it is our policy to provide equal opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, sexual orientation, or any other characteristics protected by law, in all personnel actions. We specifically encourage referral of qualified minority and female applicants.

MINIMUM REQUIREMENTS: Prior Sales experience.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clear Channel Radio "Account Executive Position"
2743 Perimeter Parkway
Building 100, Suite 300
Auguste, GA 30600
Fax: 706-396-0010
E-mail: aaronwilborn@clearchannel.com

Women and minorities are encouraged to apply. **NO PHONE CALLS PLEASE.**

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Job Posting - Director of Sales *

Posted May 14, 2008

JOB DUTIES & RESPONSIBILITIES:

Clear Channel Augusta, Ga. is a 7 station cluster looking for a seasoned large-market sales leader for our vacant Director of Sales role. This individual will focus on launching a well-respected sales force towards the next level of success. Applicants must be able to hold themselves and their staff accountable; communicate effectively and manage a team as individuals. They must possess unquestionable character, professionalism and integrity. The ideal candidate will view obstacles as opportunities and consistently strive to win.

Responsibilities include:

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- Extensive knowledge of "future focused" sales principles and practices.
- Excellent leadership, negotiating and communication skills.
- Exceptional ability to overcome challenges, meet deadlines and successfully manage related financial processes.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clear Channel Radio "Director of Sales Position"
 2743 Perimeter Parkway
 Building 100, Suite 300
 Augusta, GA 30909
 Fax: 703 395-6010
 E-mail: aaronwilbom@clearchannel.com

Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.

Job Posting - Remote Technician

Posted May 5, 2008

Job Description:

Assists the promotions department in a variety of capacities. The primary responsibility is setting up and representing the station at on-site appearances at various locations and events.

Responsibilities:

Assist and coordinate with Promotions Coordinator; Assist with set-up and/or execution of specified station events, remote and on-air appearances; maintain station promotion and remote equipment within department; responsible for the upkeep and maintenance of all station vehicles; develop, plan and carry out creative ways of increasing public awareness of the station. Other duties may be assigned.

Requirements:

High school diploma or equivalent
Valid Driver's License

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD CONTACT:

Miko Montgomery
 2743 Perimeter Parkway
 Building 100, Suite 300
 Augusta, GA 30903
 Fax: 803 279-0220
 E-mail: mikemontgomery@clearchannel.com

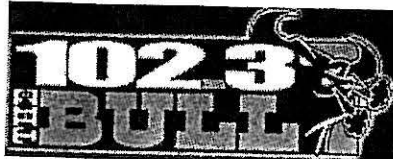
Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.

Job Posting - Part Time Technical Producer/Board Operator

Posted May 1, 2008

Chris Champlain 706-228-3937 www.chrischamplaininsurance.com

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[Employment Application](#) [Interviewee Data Form](#)

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Posted May 27, 2008

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MINIMUM REQUIREMENTS: Prior Sales experience.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clear Channel Radio "Account Executive Position"
2743 Perimeter Parkway
Building 100, Suite 300
Augusta, GA. 30909
Fax: 706 396-6010
E-mail: aaronwilborn@clearchannel.com

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Job Posting - Director of Sales*

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- Comprehensive understanding of broadcasting, pricing inventory, ratings, marketing, promotion and collection standards.
- Extensive knowledge of "future focused" sales principles and practices.
- Excellent leadership, negotiating and communication skills.
- Exceptional ability to overcome challenges, meet deadlines and successfully manage related financial pressures.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.



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Augusta, GA, 30909
Fax: 706 396-6010
E-mail: aaronwilborn@clearchannel.com

Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.

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Job Posting - Director of Sales

Posted May 14, 2008

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Job Posting - Remote Technician

Posted May 5, 2008

Job Description:

Assists the promotions department in a variety of capacities. The primary responsibility is setting up and representing the station at on-site appearances at various locations and events.

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Requirements:

High school diploma or equivalent
Valid Driver's License

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD CONTACT:

Mike Montgomery
2743 Perimeter Parkway
Building 100, Suite 300
Augusta, GA. 30909
Fax: 803 279-0220
E-mail: mikemontgomery@clearchannel.com

Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.

Job Posting - Part Time Technical Producer/Board Operator

Posted May 1, 2008

**WKSP(FM), WIBL(FM), WEKL(FM), WSGF(AM), WBBQ-FM,
WPRW-FM & WYNF(AM)**

VACANCY DATA FORM

Full-Time Job Title: Account Executive 6	Date Filled: 6/24/08
Recruitment Source ("RS") Referring Hire: On-air Announcements	Total Number of Interviewees: 35

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS over 12-month period
2	Augusta State University (ASU) Placement Office 2500 Walton Way Augusta, GA 30904 (706) 737-1604 (706) 731-7097 (fax) Contact: Pat Hyatt phyatt@aug.edu	N	5
3	Georgia Association of Broadcasters (GAB) 8010 Roswell Road, Suite 150 Atlanta, GA 30350 (770) 395-7200 (770) 395-7235 (fax) Contact: Jere Pigue piguej@gab.org	N	0
4	Georgia Department of Labor Placement Office 601 Greene Street Augusta, GA 30901 (706) 721-3131 (706) 721-7680 (fax) Contact: Robbie Ross Robbie.Ross@dol.state.ga.us	N	0

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS over 12-month period
5	Goods Entertainment P.O. Box 1266 Weston, CT 06883 (203) 341-0111 (801) 460-3100 (fax) Contact: Adam Goodman adam@goodsentertainment.com	Y	0
6	Richmond/Burke County Job Training Authority 209 7th Street Augusta, GA 30901 (706) 722-3001 (706) 721-7395 (fax) Contact: Jackie Dunn dunnjt@bellsouth.net	Y	0
7	University of South Carolina Aiken (USCA) 471 University Parkway Aiken, SC 29801 (803)641-3440 (803)641-3652 (fax) Contact: Leslie Cobb leslic@usca.edu	N	0
8	Clear Channel Clear Careers Website www.clearcareers.com 200 East Basse Road San Antonio, TX 78209 (210) 822-2828	N	7
9	Employee Referral	N	3
10	Non-Employee Referral	N	0
11	Walk-In	N	2
12	Station Websites (one or more SEU stations)	N	1
13	On-air Announcements (one or more SEU stations) 2743 Perimeter Parkway Building 100, Suite 300 Augusta, GA 30909 (706) 396-6000	N	10
14	Internal Posting	N	0

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS over 12-month period
15	Paine College Office of Career Services 1235 15th Street Augusta, GA 30901 706-821-8391-Office 706-432-0708-Fax Contact: Ms. Willie Mae Allen allenw@mail.paine.edu	Y <i>(as of 1/18/08)</i>	0
17	Georgia Southern University <i>(referral source not directly contacted by SEU)</i>	N	1
18	Job Fairs <i>(See Tab C for documentation)</i>	N	6
TOTAL INTERVIEWEES			35

Robinson, Cynthia

From: Robinson, Cynthia
Sent: Tuesday, May 27, 2008 14:35
To: 'ASU'; 'GA DEPT OF LABOR'; 'GAB'; 'GOODS ENT'; 'Paine College'; 'RICHMOND/BURKE COUNTY'; 'USCA'
Cc: Augusta Full-Timers; Augusta Part-Timers
Subject: Account Executive Posting
Attachments: ACCT EXEC 05-2008.doc

Good morning, Ladies and Gentlemen:

Clear Channel Augusta is currently seeking to fill the following employment opening as shown on the attached notices for: Account Executives full-time.

You are encouraged to refer qualified applicants to us for these openings.

It is our policy to provide equal employment opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, or any other characteristic protected by law, in all personnel actions.

We specifically encourage referral of qualified minority and female applicants.

Thank you for your assistance. If you know of any other organization which may be of assistance in our equal employment opportunity effort, we would appreciate you forwarding that information to us.

Sincerely,

Cynthia Robinson



CLEAR CHANNEL

CYNTHIA ROBINSON

Administrative Assistant

Phone: 706-396-6000 Ext 111

Office Fax: 706-396-6010



Employment Opportunity Notice

DATE: 05/27/08
TITLE: Account Executive
DEPARTMENT: Sales

JOB DUTIES & RESPONSIBILITIES:

If you're looking for a way to "kick start" your career, then you need to know that Clear Channel Radio CSRA is searching for our next set of superstar Account Executives. Clear Channel Radio CSRA owns and operates the following stations, **WBBQ 104.3, 102.3 THE BULL, EAGLE 105.7, 96.3 KISS-FM, POWER 107, ESPN 1380, and WSGF 1340.** Our Account Executives maintain new and existing station advertisers through prospecting and great client service. Your primary responsibilities will include cold calling, developing new accounts, writing proposals, coordinating commercial copywriting and production and ongoing billing collection. You'll also be responsible for building relationships and selling radio as a marketing solution to help your client meet their key business challenges. You have to be motivated and an enthusiastic self-starter who is able to work effectively in a team environment and also independently. You must also possess excellent oral and written communication skills, time management skills and be detailed oriented. Plus, in this day and time, basic computer skills are a must and you've got to be prepared to contribute to staff meetings and to attend training seminars. Broadcast sales experience is beneficial, but not critical. Here's what's critical: if you think that you're the self-motivated, creative, goal-oriented problem solver we're looking for, then we want to talk to you. At Clear Channel Radio CSRA, it is our policy to provide equal opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, sexual orientation, or any other characteristic protected by law, in all personnel actions. We specifically encourage referral of qualified minority and female applicants.

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EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clear Channel Radio "Account Executive Position"
2743 Perimeter Pkwy, Bldg. 100 Suite 300, Augusta GA 30909

Fax: 706-396-6010 E-Mail: AaronWilborn@clearchannel.com

Women and minorities are encouraged to apply. **NO PHONE CALLS PLEASE.**

CLEAR CHANNEL IS AN EQUAL OPPORTUNITY EMPLOYER

x

Job Posting Editor

You are about to update the following job posting. Click the 'Finish' button to finish or 'Back' to make any necessary changes.

Job Title: ACCOUNT EXECUTIVE

Division: Radio

Job Category: Sales

Internal Post Date: 05/27/2008

External Post Date: 05/27/2008

Expiration Date: 08/27/2008

Alternate Contact: Wilborn, Aaron

Country: United States

State: Georgia

City: Central/Augusta

Is Blind: No

Num. Positions: 1

Job Description: If you're looking for a way to "kickstart" your new career, then you need to know that Clear Channel Radio Augusta, GA is searching for our next set of superstar Account Executives. Clear Channel Radio Augusta, GA owns and operates the following stations, WBBQ 104.3, 102.3 THE BULL, EAGLE 105.7, 96.3 KISS-FM, POWER 107, ESPN, and WSGF. Our Account Executives maintain new and existing station advertisers through prospecting and great client service. Your primary responsibilities will include cold calling, developing new accounts, writing proposals, coordinating commercial copywriting and production and ongoing billing collection. You'll also be responsible for building relationships and selling radio as a marketing solution to help your client meet their key business challenges. You have to be motivated and an enthusiastic self-starter who is able to work effectively in a team environment and also independently. You must also possess excellent oral and written communication skills, time management skills and be detailed oriented. Plus, in this day and time, basic computer skills are a must and you've got to be prepared to contribute to staff meetings and to attend training seminars. Broadcast sales experience is beneficial, but not critical. Here's what's critical: if you think that you're the self-motivated, creative, goal-oriented problem solver we're looking for, then we want to talk to you. At Clear Channel Radio Augusta GA, it is our policy to provide equal opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, sexual orientation, or any other characteristic protected by law, in all personnel actions. We specifically encourage referral of qualified minority and female applicants.

Job Requirements: Some media experience preferred, but not required.

Edu. Requirements: Some college preferred, but not required.

Benefits: Medical, Dental, Vision, Life, ESPP, 401k, EAP, Paid Vacation and Sick Leave

Job Status: Full-Time

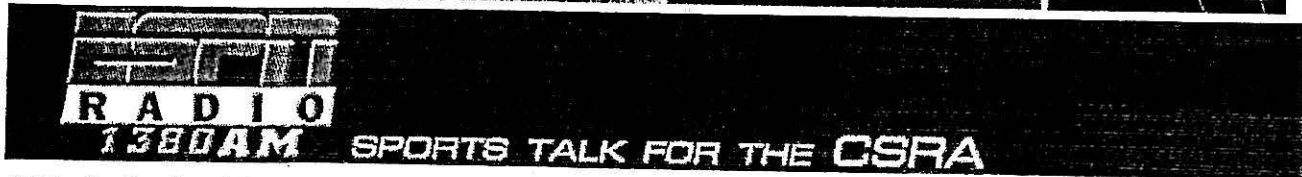
Career Level: High School Graduate, some college exp.

Salary:

Screening Questions:

Recruiters:

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[Employment Application](#) [Interviewee Data Form](#)

Job Posting - Account Executives*

Posted May 27, 2008

If you're looking for a way to "kickstart" your life with a new career, then you need to know that Clear Channel Radio CSRA is searching for the next superstar to add to our sales staff.

[More Programs»](#)

Clear Channel Radio CSRA owns and operates the following stations, WBBQ-FM, 102.3 THE BULL, EAGLE 105.7, KISS-FM, and POWER 107. Our Account Executives maintain new and existing station advertisers through prospecting and great client service. Your primary responsibilities will include cold calling, developing new accounts, writing proposals, coordinating commercial copywriting and production and ongoing billing collection. You'll also be responsible for building relationships and selling radio as a marketing solution to help your client meet their key business challenges. You have to be motivated and an enthusiastic self-starter who is able to work effectively in a team environment and also independently. You must also possess excellent oral and written communication skills, time management skills and be detailed oriented. Plus, in this day and time, basic computer skills are a must and you've got to be prepared to contribute to staff meetings and to attend training seminars.

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MINIMUM REQUIREMENTS: Prior Sales experience.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:

Clear Channel Radio "Account Executive Position"
2743 Perimeter Parkway
Building 100, Suite 300
Augusta, GA. 30909
Fax: 706 396-6010
E-mail: aaronwilborn@clearchannel.com

Women and minorities are encouraged to apply. **NO PHONE CALLS PLEASE.**

Job Posting - Director of Sales

Posted May 14, 2008

JOB DUTIES & RESPONSIBILITIES:

Clear Channel Augusta Ga. is a 7 station cluster looking for a seasoned large-market sales leader for our vacant Director of Sales role. This individual will focus on launching a well-respected sales force towards the next level of success.

Applicants must be able to hold themselves and their staff accountable; communicate effectively and manage a team as individuals. They must possess unquestionable character, professionalism and integrity. The ideal candidate will view obstacles as opportunities and consistently strive to win.

Responsibilities include:

- Conceptualize and execute the strategic plan of the sales department.
- Coach, train, counsel and motivate management and sales team.
- Maximize revenue by allocating the cluster's budget appropriately.
- Oversee sales efforts and analyze market and station revenue activity.
- Customize reporting systems suitable for upper management review.

MINIMUM REQUIREMENTS:

- Deep experience in sales management leadership with a proven track record of meet exceeding revenue goals.
- Strong commitment to creating a "Best in Class" recruitment culture.
- Highly refined interpersonal skills by which to coach, counsel, and mentor our sales staff to the next level of excellence.
- Highly developed business writing and software skills.
- Comprehensive understanding of broadcasting, pricing inventory, ratings, marketing, promotion and collection standards.
- Extensive knowledge of "future focused" sales principles and practices.
- Excellent leadership, negotiating and communication skills.
- Exceptional ability to overcome challenges, meet deadlines and successfully manage related financial pressures.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:



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Please download, print & fill out the forms below when applying for all open positions with Clear Channel Radio CSRA. Include them with your resume & cover letter to be considered for a position.

Employment Application Interviewee Data Form

Job Posting - Account Executives*

Posted May 27, 2006

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MINIMUM REQUIREMENTS: Prior Sales experience.

EDUCATION REQUIRED: Some college preferred but not required.




SKILLS REQUIRED: Some media experience, but not required.


CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:


Clear Channel Radio "Account Executive Position"
2748 Perimeter Parkway
Building 100, Suite 300
Augusta, GA 30909
Fax: 706 396-8010
E-mail: aaronwilborn@clearchannel.com

Women and minorities are encouraged to apply. NO PHONE CALLS PLEASE.



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Published on 07/17/08

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Alaska cruises

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 [Employment Application](#)  [Interviewee Data Form](#)

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Posted May 27, 2008

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MINIMUM REQUIREMENTS: Prior Sales experience.

EDUCATION REQUIRED: Some college preferred but not required.

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Fax: 706 396-6010
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Job Posting - Director of Sales

Posted May 14, 2008

JOB DUTIES & RESPONSIBILITIES:

Clear Channel Augusta Ga. is a 7 station cluster looking for a seasoned large-market sales leader for our vacant Director of Sales role. This individual will focus on launching a well-respected sales force towards the next level of success.

Applicants must be able to hold themselves and their staff accountable; communicate effectively and manage a team as individuals. They must possess unquestionable character, professionalism and integrity. The ideal candidate will view obstacles as opportunities and consistently strive to win.

Responsibilities include:

- Conceptualize and execute the strategic plan of the sales department.
- Coach, train, counsel and motivate management and sales team.
- Maximize revenue by allocating the cluster's budget appropriately.
- Oversee sales efforts and analyze market and station revenue activity.
- Customize reporting systems suitable for upper management review.

MINIMUM REQUIREMENTS:

- Deep experience in sales management leadership with a proven track record of meet exceeding revenue goals.
- Strong commitment to creating a "Best in Class" recruitment culture.
- Highly refined interpersonal skills by which to coach, counsel, and mentor our sales staff to the next level of excellence.
- Highly developed business writing and software skills.
- Comprehensive understanding of broadcasting, pricing inventory, ratings, marketing, promotion and collection standards.
- Extensive knowledge of "future focused" sales principles and practices.
- Excellent leadership, negotiating and communication skills.
- Exceptional ability to overcome challenges, meet deadlines and successfully manage related financial pressures.

EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.

CANDIDATES WHO MEET THE ABOVE REQUIREMENTS SHOULD SEND RESUME TO:



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Job Posting - Account Executives

Job Posting - Director of Sales

Job Posting - Remote Technician

Job Posting - Part Time Technical Producer/Board Operator



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Job Posting - Director of Sales

Posted May 14, 2008



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Job Posting - Director of Sales

Posted May 14, 2008

JOB DUTIES & RESPONSIBILITIES:

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MINIMUM REQUIREMENTS:

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EDUCATION REQUIRED: Some college preferred but not required.

SKILLS REQUIRED: Some media experience, but not required.



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Posted May 27, 2008

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Smileys IM with Smileys View People Actions H Smileys: How are you feeling today? :-D :-P :-* :-O ;-)

IDB #: _____
 Advertiser No: 543
 Start Date: 06/05/2008
 AE: PSA
 Month Type: Calendar
 Revenue Type: Network Revenue
 Entered: 06/04/2008 11:03 AM by mmgreen
 Last Update: 06/04/2008 11:03 AM by mmgreen
 Note: Est. # WYNF/AE RECRUTMENT ADS
 Note 2:
 Spl Req Inv:

Order No: 36844
 End Date: 07/31/2008
 Co-op: No
 Package: No
 Revision #: 1
 Agency Commission: 0%

CLEAR CHANNEL AE RECRUTMENT
 .
 .
 . GA 30906

Market Station	Bind To	Start Date	End Date	No Of Weeks	Rate	Skip							Spots/ W.	Spot Length	Ord Spots	Ord Cost
						W	M	T	W	T	F	S				
1 Augusta WYNF-AM Commercial	06:00-19:00	06/05/08	06/08/08	1		0	0	0	0	5	5	5	5	20	30	20
2 Augusta WYNF-AM Commercial	06:00-19:00	06/09/08	07/27/08	7		0	5	5	5	5	5	5	5	35	30	245
3 Augusta WYNF-AM Commercial	06:00-19:00	07/28/08	07/31/08	1		0	5	5	5	5	0	0	0	20	30	20

Ordered Spots: 285

Ordered Gross:	\$0.00
Agency Commission:	\$0.00
Ordered Net:	\$0.00
Misc. Revenue Gross:	\$0.00
Agency Commission:	\$0.00
Misc. Revenue Net:	\$0.00
Total Net Due:	\$0.00

	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Amt. Ord.:	130	155	0	0	0	0	0	0	0	0	0	0	0
Gross:	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net:	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

When signed below, this is a contract for advertising on the radio stations named above, made with the owner of those stations, subject to those terms and conditions beginning on the last page of this Order Confirmation. Except when this contract is executed by advertiser itself, it is agreed that advertiser's agency makes this contract both for itself and advertiser.

Accepted for Company: _____ Accepted for Advertiser: _____

Participating Customers
 CLEAR CHANNEL AE RECRUTMENT 100%

IDB #:		Order No:	36841
Advertiser No:	543	End Date:	07/31/2008
Start Date:	06/05/2008	Co-op:	No
AE:	PSA	Package:	No
Month Type:	Calendar	Revision #:	6
Revenue Type:	Network Revenue	Agency Commission:	0%
Entered:	06/04/2008 11:01 AM by mmgreen		
Last Update:	07/14/2008 04:05 PM by angelav		
Note:	Est. # WBBQ/AE RECRUTMENT ADS		
Note 2:			
Spl Req Inv:			

CLEAR CHANNEL AE RECRUITMENT
GA 30906

Market Station	Bind To	Start Date	End Date	No Of Weeks	Rate	Skip	W	M	T	W	T	F	S	S	Spots/ W.	Spot Length	Ord Spots	Ord Cost
1 Augusta WBBQ	06:00-23:59 Commercial	06/05/08	06/08/08	1		0	0	0	0	5	5	5	5		20	30	20	
2 Augusta WBBQ	06:00-23:59 Commercial	06/09/08	06/10/08	1		0	5	5	5	5	5	5	5		35	30	10	
3 Augusta WBBQ	06:00-23:59 Commercial	07/28/08	07/31/08	1		0	5	5	5	5	0	0	0		20	30	20	
4 Augusta WBBQ	06:00-23:59 Commercial	06/16/08	06/27/08	2		0	5	5	5	5	5	5	5		35	30	60	
5 Augusta WBBQ	06:00-23:59 Commercial	06/30/08	07/02/08	1		0	5	5	5	5	5	5	5		35	30	15	
6 Augusta WBBQ	06:00-23:59 Commercial	07/07/08	07/08/08	1		0	5	5	5	5	5	5	5		35	30	10	
7 Augusta WBBQ	06:00-23:59 Commercial	07/14/08	07/14/08	1		0	5	5	5	5	5	5	5		35	30	5	
8 Augusta WBBQ	06:00-23:59 Commercial	07/16/08	07/27/08	2		0	5	5	5	5	5	5	5		35	30	60	

Ordered Spots:	200	Ordered Gross:	\$0.00
		Agency Commission:	\$0.00
		Ordered Net:	\$0.00
		Misc. Revenue Gross:	\$0.00
		Agency Commission:	\$0.00
		Misc. Revenue Net:	\$0.00
		Total Net Due:	\$0.00

	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Amt. Ord.:	95	105	0	0	0	0	0	0	0	0	0	0	0
Gross:	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net:	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

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Accepted for Company: _____

Accepted for Advertiser: _____

Participating Customers
CLEAR CHANNEL AE RECRUITMENT

100%

IDB #:		Order No:	36835
Advertiser No:	543	End Date:	07/31/2008
Start Date:	06/05/2008	Co-op:	No
AE:	PSA	Package:	No
Month Type:	Calendar	Revision #:	2
Revenue Type:	Network Revenue	Agency Commission:	0%
Entered:	06/04/2008 10:55 AM by mmgreen		
Last Update:	07/01/2008 01:50 PM by mmgreen		
Note:	Est. # WPRW/AE RECRUITMENT ADS		
Note 2:			
Spl Req Inv:			

 CLEAR CHANNEL AE RECRUITMENT

 GA 30906

Market Station	Bind To	Start Date	End Date	No Of Weeks	Rate	Skip							Spots/ W.	Spot Length	Ord Spots	Ord Cost
						W	M	T	W	T	F	S				
1 Augusta WPRW	06:00-23:59 Commercial	06/05/08	06/08/08	1		0	0	0	0	5	5	5	5	20	30	20
2 Augusta WPRW	06:00-23:59 Commercial	06/09/08	07/01/08	4		0	5	5	5	5	5	5	5	35	30	115
3 Augusta WPRW	06:00-23:59 Commercial	07/28/08	07/31/08	1		0	5	5	5	5	0	0	0	20	30	20

Ordered Spots:	155	Ordered Gross:	\$0.00
		Agency Commission:	\$0.00
		Ordered Net:	\$0.00
		Misc. Revenue Gross:	\$0.00
		Agency Commission:	\$0.00
		Misc. Revenue Net:	\$0.00
		Total Net Due:	\$0.00

	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Amt. Ord.:	130	25	0	0	0	0	0	0	0	0	0	0	0
Gross:	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net:	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

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Accepted for Company: _____

Accepted for Advertiser: _____

Participating Customers

CLEAR CHANNEL AE RECRUITMENT 100%

IDB #:		Order No:	36834
Advertiser No:	543	End Date:	07/31/2008
Start Date:	06/05/2008	Co-op:	No
AE:	PSA	Package:	No
Month Type:	Calendar	Revision #:	2
Revenue Type:	Network Revenue	Agency Commission:	0%
Entered:	06/04/2008 10:54 AM by mmgreen		
Last Update:	07/01/2008 01:50 PM by mmgreen		
Note:	Est. # WKSP/AE RECRUTMENT ADS		
Note 2:			
Spl Req Inv:			

 CLEAR CHANNEL AE RECRUITMENT

 GA 30906

Market Station	Bind To	Start Date	End Date	No Of Weeks	Rate	Skip							Spots/ W.	Spot Length	Ord Spots	Ord Cost
						W	M	T	W	T	F	S				
1 Augusta WKSP	06:00-23:59 Commercial	06/05/08	06/08/08	1		0	0	0	0	5	5	5	5	20	30	20
2 Augusta WKSP	06:00-23:59 Commercial	06/09/08	07/01/08	4		0	5	5	5	5	5	5	5	35	30	115
3 Augusta WKSP	06:00-23:59 Commercial	07/28/08	07/31/08	1		0	5	5	5	5	0	0	0	20	30	20

Ordered Spots:	155	Ordered Gross:	\$0.00
		Agency Commission:	\$0.00
		Ordered Net:	\$0.00
		Misc. Revenue Gross:	\$0.00
		Agency Commission:	\$0.00
		Misc. Revenue Net:	\$0.00
		Total Net Due:	\$0.00

	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Amt. Ord.:	130	25	0	0	0	0	0	0	0	0	0	0	0
Gross:	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net:	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

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Accepted for Company: _____

Accepted for Advertiser: _____

Participating Customers

CLEAR CHANNEL AE RECRUITMENT 100%

IDB #: _____
 Advertiser No: 543
 Start Date: 06/05/2008
 AE: PSA
 Month Type: Calendar
 Revenue Type: Network Revenue
 Entered: 06/04/2008 10:52 AM by mmgreen
 Last Update: 07/01/2008 01:50 PM by mmgreen
 Note: Est. # WEKL/AE RECRUTMENT ADS
 Note 2:
 Spl Req Inv:

Order No: 36833
 End Date: 07/31/2008
 Co-op: No
 Package: No
 Revision #: 2
 Agency Commission: 0%

CLEAR CHANNEL AE RECRUITMENT

GA 30906

Market Station	Bind To	Start Date	End Date	No Of Weeks	Rate	Skip							Spots/ W.	Spot Length	Ord Spots	Ord Cost
						W	M	T	W	T	F	S				
1 Augusta WEKL	06:00-23:59 Commercial	06/05/08	06/08/08	1		0	0	0	0	5	5	5	5	20	30	20
2 Augusta WEKL	06:00-23:59 Commercial	06/09/08	07/01/08	4		0	5	5	5	5	5	5	5	35	30	115
3 Augusta WEKL	06:00-23:59 Commercial	07/28/08	07/31/08	1		0	5	5	5	5	0	0	0	20	30	20

Ordered Spots:	155	Ordered Gross:	\$0.00
		Agency Commission:	\$0.00
		Ordered Net:	\$0.00
		Misc. Revenue Gross:	\$0.00
		Agency Commission:	\$0.00
		Misc. Revenue Net:	\$0.00
		Total Net Due:	\$0.00

	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Amt. Ord.:	130	25	0	0	0	0	0	0	0	0	0	0	0
Gross:	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net:	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

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Accepted for Company: _____

Accepted for Advertiser: _____

Participating Customers

CLEAR CHANNEL AE RECRUITMENT 100%

**WKSP(FM), WIBL(FM), WEKL(FM), WSGF(AM), WBBQ-FM,
WPRW-FM & WYNF(AM)**

VACANCY DATA FORM

Job Title: Account Executive 7	Date Filled: 7/14/08
Recruitment Source ("RS") Referring Hiree: Job Fair	Total Number of Interviewees: <u>See note below</u>

Note: Please see the Vacancy Data Form for the Account Executive 6 position filled on 6/24/08 for recruitment source information and related documentation. The recruitment efforts used to fill that position, as well as the same interviewees, also apply to this position.

**WKSP(FM), WIBL(FM), WEKL(FM), WSGF(AM), WBBQ-FM,
WPRW-FM & WYNF(AM)**

VACANCY DATA FORM

Job Title: Account Executive 8	Date Filled: 7/14/08
Recruitment Source ("RS") Referring Hiree: Job Fair	Total Number of Interviewees: <u>See note below</u>

Note: Please see the Vacancy Data Form for the Account Executive 6 position filled on 6/24/08 for recruitment source information and related documentation. The recruitment efforts used to fill that position, as well as the same interviewees, also apply to this position.