

CONTRACT



WHKO-FM
Cox Radio, Inc.
PO Box 83192
Chicago, IL 60691-0192
(855) 333-2676

<u>Contract / Revision</u> 437480 /		<u>Alt Order #</u> 32039483
<u>Product</u> Issue		
<u>Contract Dates</u> 08/02/18 - 08/15/18		<u>Estimate #</u> 82815
<u>Advertiser</u> ISS/Communications Workers of America-A		<u>Original Date / Revision</u> 08/06/18 / 08/06/18
<u>Billing Cycle</u> EOM	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WHKO-FM	<u>Account Executive</u> Philadelphia Christal	<u>Sales Office</u> Christal Philade
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agency Code</u> RI13287	<u>Advertiser Code</u> CWA	<u>Product 1/2</u> CWA
<u>Agency Ref</u> P00036191	<u>Advertiser Ref</u> 13063	

And:

Katz Communications Inc
125 West 55th St
3rd Floor
New York, NY 10019

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	PCode	Rtn	Type	Spots	Amount
1	WHKO	08/02/18	08/08/18	Morning Drive	6:00 AM-10:00 AM		1:00			P-03		NM	2	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		08/02/18	08/08/18	---TF--				2	\$275.00					
2	WHKO	08/02/18	08/08/18	Midday	10:00 AM-3:00 PM		1:00			P-03		NM	3	\$825.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		08/02/18	08/08/18	---TF--				3	\$275.00					
3	WHKO	08/02/18	08/08/18	Afternoon Drive	3:00 PM-7:00 PM		1:00			P-03		NM	2	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		08/02/18	08/08/18	---TF--				2	\$275.00					
N 4	WHKO	08/06/18	08/08/18	Morning Drive	6:00 AM-10:00 AM		1:00			P-03		NM	5	\$1,375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		08/06/18	08/12/18	MTW----				5	\$275.00					
N 5	WHKO	08/06/18	08/08/18	Midday	10a-3p		1:00			P-03		NM	5	\$1,375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		08/06/18	08/12/18	MTW----				5	\$275.00					
N 6	WHKO	08/06/18	08/08/18	Afternoon Drive	3p-7p		1:00			P-03		NM	5	\$1,375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		08/06/18	08/12/18	MTW----				5	\$275.00					
D 7	WHKO	08/13/18	08/15/18	Morning Drive	6:00 AM-10:00 AM		1:00			P-03		NM	0	\$0.00
D 8	WHKO	08/13/18	08/15/18	Midday	10:00 AM-3:00 PM		1:00			P-03		NM	0	\$0.00
D 9	WHKO	08/13/18	08/15/18	Afternoon Drive	3:00 PM-7:00 PM		1:00			P-03		NM	0	\$0.00
Totals								0.00				22	\$6,050.00	

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
07/30/18 - 08/26/18	22	\$6,050.00	(\$907.50)	\$5,142.50
Totals	22	\$6,050.00	(\$907.50)	\$5,142.50

(* Line Transactions: N = New, E = Edited, D = Deleted)

CMG does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity. This non-discrimination provision is a condition of each advertising contract with CMG whether verbal or written.

Two week advance cancellation notice is required unless otherwise specified in writing.

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay CMG within terms specified and until payment in full is received by CMG. Payment by advertiser to agency or to service or payment by agency to service shall not constitute payment to CMG. Cox Media Group will not be bound by conditions, printed or otherwise on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

Thank you for your business!



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Cox Radio, Inc.
PO Box 83192
Chicago, IL 60691-0192
(855) 333-2676

<u>Contract / Revision</u>	<u>Alt Order #</u>
437480 /	32039483

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
08/02/18 - 08/15/18	Issue	82815

<u>Advertiser</u>	<u>Original Date / Revision</u>
ISS/Communications Wo	08/06/18 / 08/06/18

Signature: _____ **Date:** _____

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Thank you for your business!

REVISED

Aug 06, 18
32039483 Mod# 1 Ver# 3 (Last = Orig CF)
CHRISTAL RADIO
WHKO-FM (Dayton, OH)
LINDSAY COOPER
PHILADELPHIA
Katz Media Group
125 West 55th Street 3rd Floor
New York, NY 10019

DDS CONT# 0
C/P/E: CWA / CWA / 82815

SALESPERSON FAX#

PH #

BYR Helen Hanratty
ADV COMMUNICATIONS WORKERS OF AMERICA
PDT Issue
FLT Aug 02, 18 - Aug 15, 18

*** REP ORDER COMMENT ***

**** 8/6/2018 10:02:00 AM: FLIGHT NOW ENDS 8.8. TOTAL DOLLARS REMAIN THE SAME.**
**** 8/6/2018 10:02:00 AM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.**
**** 8/6/2018 10:02:00 AM: THIS IS A REVISED ORDER. DO NOT DOUBLE BOOK. PLEASE CONFIRM WITH MICHAEL.MERGET@KATZRADIOGROUP.COM OR CALL 215-557-4208. THANK YOU!**

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS	
		<u>FLIGHT 1</u>								
	1.1	...TF..	6A - 10A	60	8/2/2018 - 8/3/2018	1W	2	\$275.00	2	
	1.2	...TF..	10A - 3P	60	8/2/2018 - 8/3/2018	1W	3	\$275.00	3	
	1.3	...TF..	3P - 7P	60	8/2/2018 - 8/3/2018	1W	2	\$275.00	2	
			** WEEKLY FLIGHT TOTALS **					7	\$1,925.00	
		<u>FLIGHT 2</u>								
C	2.1	MTWTF..	6A - 10A	60	8/6/2018 - 8/10/2018	1W	3	\$275.00		
C	2.2	MTWTF..	10A - 3P	60	8/6/2018 - 8/10/2018	1W	3	\$275.00		
C	2.3	MTWTF..	3P - 7P	60	8/6/2018 - 8/10/2018	1W	3	\$275.00		
CHG	2.4	MTW....	6A - 10A	60	8/6/2018 - 8/8/2018	1W	5	\$275.00	5	
CHG	2.5	MTW....	10A - 3P	60	8/6/2018 - 8/8/2018	1W	5	\$275.00	5	
CHG	2.6	MTW....	3P - 7P	60	8/6/2018 - 8/8/2018	1W	5	\$275.00	5	
			** WEEKLY FLIGHT TOTALS **					15	\$4,125.00	
		<u>FLIGHT 3</u>								
CHG	3.1	MTW....	6A - 10A	60	8/13/2018 - 8/15/2018	1W	0	\$275.00	0	
CHG	3.2	MTW....	10A - 3P	60	8/13/2018 - 8/15/2018	1W	0	\$275.00	0	
CHG	3.3	MTW....	3P - 7P	60	8/13/2018 - 8/15/2018	1W	0	\$275.00	0	
			** WEEKLY FLIGHT TOTALS **					0	\$0.00	

Aug 06, 18
 CONT# **32039483** Mod# 1 Ver# 3 (Last = Orig CF)
 REP **CHRISTAL RADIO**

DDS CONT# **0**
 C/P/E: **CWA / CWA / 82815**

	Aug 18						
SPOTS	22						
CASH	6050.00						
TRADE	0.00						
NSL	0.00						
TOTAL	6050.00						
							TOTAL
SPOTS							22
CASH							6,050.00
TRADE							0.00
NSL							0.00
TOTAL							6,050.00

**** Competitive Comments ****

SVC: SP18 MSA ARB
 Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.