

**ISSUE (Non-candidate) ADVERTISEMENT
AGREEMENT FORM**

WOLUT

I, HMS, hereby request station time as follows: See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

Check one:

- Ad "communicates a message relating to any political matter of national importance" by referring to (1) a legally qualified candidate for federal office; (2) an election to federal office; (3) a national legislative issue of public importance (e.g., health care legislation, IRS tax code, etc.); or (4) a political issue that is the subject of controversy or discussion at the national level.
- Ad does NOT communicate a message relating to any political matter of national importance (e.g., relates only to a state or local issue).

ALL QUESTIONS/BLOCKS MUST BE COMPLETED

Station time requested by: <u>Hulsen Media Services</u>		
Agency name: <u>Hulsen Media Services</u>		
Address: <u>2400 Laramie Trail</u>		
Contact: <u>Kristin Black</u>	Phone number: <u>512-827-3488</u>	Email: <u>kristin@hulsenmedia.com</u>
Name of advertiser/sponsor (list entity's full legal name as disclosed to the Federal Election Commission [for federal committees] with no acronyms; name must match the sponsorship ID in ad):		
Name: <u>Tennessee Education Association</u>		
Address: <u>801 2nd Ave N Nashville, TN 37201</u>		
Contact: <u>Jim Wrye</u>	Phone number: <u>615-242-8392</u>	Email: <u>jwrye@tnea.org</u>
Station is authorized to announce the time as paid for by such person or entity.		
List ALL of the chief executive officers or members of the executive committee or board of directors or other governing group(s) of the advertiser/sponsor (Use separate page if necessary):		
<u>Tanya Coats, President</u>		
<u>Joe Crabtree, Vice President</u>		
<u>Ternance Gibson, Executive Director</u>		
Full member list: <u>https://tnea.org/board-directors</u>		
By signing below, advertiser/sponsor represents that those listed above are the only executive officers, members of the executive committee and board of directors or other governing group(s).		
If ad refers to a federal candidate(s) or federal election, list ALL of the following:		<input checked="" type="checkbox"/> N/A
Name(s) of every candidate referred to:		
Office(s) sought by such candidate(s) (no acronyms or abbreviations):		
Date of election:		
Clearly identify EVERY political matter of national importance referred to in the ad (no acronyms); use separate page if necessary:		<input checked="" type="checkbox"/> N/A

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The advertiser/sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, which may arise from the broadcast of the above-requested advertisement(s). For the above-requested ad(s), the advertiser/sponsor also agrees to prepare a script, transcript or tape, which will be delivered to the station by the log deadlines outlined in the station's disclosure statement.

Advertiser/Sponsor	Station Representative
Signature: <i>Kristin Black</i>	Signature: <i>Steven Flint</i>
Name: <i>Kristin Black</i>	Name: <i>Steven Flint, GM</i>
Date of Request to Purchase Ad Time: <i>9/19/23</i>	Date of Station Agreement to Call Time: <i>9/19/23</i>

TO BE COMPLETED BY STATION ONLY

Ad submitted to station? Yes No Date ad received: *9/21/23*

Note: Must have separate PB-19 forms for each version of the ad (i.e., for every ad with differing copy).

If only one officer, executive committee member or director is listed above, station should ask the advertiser/sponsor in writing if there are any other officers, executive committee members or directors, maintain records of inquiry and update this form if additional officers, members or directors are provided.

Disposition:

- Accepted
- Accepted IN PART (e.g., ad not received to determine content)*
- Rejected – provide reason:

Sell:
 DATE

*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any:

Contract #: <i>5836247</i>	Station Call Letters: <i>WENT</i>	Date Received/Requested: <i>9/20</i>
Est. #:	Station Location: <i>The Cities</i>	Run Start and End Dates: <i>9/22 - 10/5/23</i>

For national issue ads only (not required for state/local issue ads):

Upload order, this disclosure form and invoice (or traffic system print-out) or other material reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased (including date, time, class of time and reasons for any make-goods or rebates) or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.



125 West 55th St
New York, NY 10019

KATZ TELEVISION GROUP

Contract #: 28272533 Changes as of: 9/20/2023 at 2:26 PM Version: Highlighting Revision 1

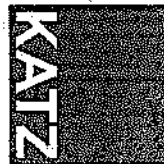
CPE: 91435/3640 Flight: 9/18/23 - 10/8/23 Station: WJMT
Agency: HULSEN MEDIA SERVICES LLC Advertiser: TENNESSEE EDUCATION ASSOCIATION Market: Johnson City-Kingsport-Bristol

2400 LARAMIE TRAIL Product: GENERAL Office: WASHINGTON
AUSTIN, TX 78745 Agency Order #: 12882354 Service: Nielsen

Buyer: Hulsen, Kristin Salesperson: BILL THOMAS Primary Demo: Adults 35+ Total Spots: 11
202-872-5880 Separation: Assistant: BILL THOMAS Total CPM: \$221.05
202-872-5880 Traffic #: 5836247

#	Day/Time	DP	Program	Rate	A3SP Rating	Len	9/18 - 9/30													
							9/18	9/19	9/20	9/21	9/22	9/23	9/24	9/25	9/26	9/27	9/28	9/29	9/30	
1	Su 9a-10a		FOX News Sunday	\$120.00	0.3	30	0	0	0	0	0	0	1	0	0	0	0	0		
REV 2	M-F 2:10p-11p		News 5 on FOX	\$360.00	1.6	30	0	0	0	1	0	0	0	1	0	1	0	0		
3	Su 10p-10:30p		News 5 on FOX	\$300.00	1.7	30	0	0	0	0	0	0	1	0	0	0	0	0		
TOTALS:							0	0	0	0	1	0	2	1	0	1	1	0	0	





125 West 55th St
New York, NY 10019

KATZ TELEVISION GROUP

Contract # 28272533 Changes as of: 9/20/2023 at 2:26 PM Version: Highlighting Revision 1

CPE: 91435/3640 Flight: 9/18/23 - 10/6/23 Station: WENI
 Agency: HULSEN MEDIA SERVICES LLC Advertiser: TENNESSEE EDUCATION ASSOCIATION Market: Johnson City-Kingsport, Bristol

2400 LARAMIE TRAIL Product: GENERAL Office: WASHINGTON
 AUSTIN, TX 78745 Agency Order #: 12882364 Buyer: Hulsen, Kristin Service: Nielsen

Salesperson: BILL THOMAS Separation: Primary Demo: Adults 35+ Assistant: BILL THOMAS
 202-872-5880 202-872-5880 Total Spots: 11 Total CPM: \$221.05
 Total GRP: 15.2 Traffic #: 5836247

#	Day/Time	DP	Program	Rate	A35P Rating	Len	10/1 - 10/6								Total Spots	Total \$	CPP	GRP
							10/1	10/2	10/3	10/4	10/5	10/6	10/7	10/8				
1	Su 9a-10a		FOX News Sunday	\$120.00	0.3	30	1	0	0	0	0	0	0	0	2	\$240.00	\$400.00	0.6
REV 2	M-F 10p-11p		News 5 on FOX	\$360.00	1.6	30	0	1	0	1	0	0	0	0	7	\$2,520.00	\$225.00	11.2
3	Su 10p-10:30p		News 5 on FOX	\$300.00	1.7	30	1	0	0	0	0	0	0	0	2	\$600.00	\$176.47	3.4
TOTALS:							2	1	0	1	1	0	0	0	11	\$3,360.00	\$221.05	15.2



125 West 55th St
New York, NY 10019

Contract # 28272533 Changes as of: 9/20/2023 at 2:26 PM Version: Highlighting Revision 1

CPE: 91/435/3640 Agency: HULSEN MEDIA SERVICES LLC
Flight: 9/18/23 - 10/8/23 Advertiser: TENNESSEE EDUCATION ASSOCIATION
Station: WENT Market: Johnson City-Kingspt. Bristol
2400 LARAMIE TRAIL AUSTIN, TX 78745 Product: GENERAL
Agency Order #: 12882354 Buyer: Hulsén, Kristin
Salesperson: BILL THOMAS 202-872-5880
Office: WASHINGTON
Service: Nielsen
Primary Demo: Adults 35+
Assistant: BILL THOMAS 202-872-5890
Total Spots: 11
Total CPM: \$221.05
Total GRP: 15.2
Traffic #: 5836247

Separation:

Special Instructions starts 9/22 now

Date/Time	Added by	Comment
09/20/23 2:26 PM	System	Notice Received.

Competitive Information	
Market Budget:	\$3,360
WENT Share:	100%
Comment:	Competitive Unknown

Daypart Summary					
Day/Time	% Distrib	Spots	Dollars	CPP	GRP
Total	100%	11	\$3,360.00	\$221.05	15.2

Monthly Summary			
Month	Spots	Dollars	Total
2023-Sep	3	\$780.00	
2023-Oct	8	\$2,580.00	
Total	11	\$3,360.00	

Transaction History							
Trans	Created/Received	Created by	Status	Spot	\$ Chg	Contract \$	Comment
Revision	9/20/23 2:26 PM	BILL THOMAS	Revised		\$0	\$3,360.00	Changes: Special Instructions from: to starts 9/22 now. 1 buyline added or modified.
Queued for Electronic Contracting	9/20/23 12:02 PM				\$0	\$0	
New	9/20/23 11:59 AM	BILL THOMAS	Confirmed	11	\$3,360.00	\$3,360.00	

Non-Discrimination Policy
 PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.



WENT
101 Lee St.
Bristol, VA 24201

Huisen Media Services
2400 Laramie Trail
Austin, TX 78745

Contract # 58362247

Schedule Dates: 09/22/23-10/05/23
Advertiser: Tennessee Education Association (35715)
Agency: Huisen Media Services (15485)
Product: SERVICES-GOVERNMENT/CONSERVATION (1231)
Brand: 91/435/3640 (1932224)
Salesperson: Katz/Dc, Washington DC (4022)
Sales Office: Katz Washington DC
Buyer Name: /
Phone/Fax: /
CPE: 91/435/3640
Account Types: National/Political Issue Agency BRD
Billing Type: Standard
Comments: GENERAL BILL THOMAS

Date Entered: 09/20/23
Last Modified: 09/20/23
Entered By: Party Smith
CO-OP: No
External #: ECR28272533
Demo: A35+
Order Type: Normal
Package Deal:
Commission %: 15.00
Commission: \$504.00
Net Total: \$2,856.00
Sales Tax:

TH Cities (WENT)	Spots	Rate
Bk Broadcast Month	3	\$780.00
Sep. 2023	8	\$2,580.00
Oct. 2023		
Grand Total:	11	\$3,360.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT (1-0.3)	09/24/23-09/24/23	1	:30	9A- FOX-News Sunday	1							1	1	\$120.00	\$120.00	TH Cities (WENT)	FOX News Sunday	9/20/23
2.0	Normal Line / SPOT (1-0.3)	10/01/23-10/01/23	1	:30	9A- FOX-News Sunday	1							1	1	\$120.00	\$120.00	TH Cities (WENT)	FOX News Sunday	9/20/23
3.0	Normal Line / SPOT (2-1.6)	09/22/23-09/22/23	1	:30	10P- News-News 5 on Fox	1							1	1	\$360.00	\$360.00	TH Cities (WENT)	News 5 on FOX	9/20/23
4.0	Normal Line / SPOT (3-1.7)	09/24/23-09/24/23	1	:30	10P- News-News 5 on Fox	1							1	1	\$300.00	\$300.00	TH Cities (WENT)	News 5 on FOX	9/20/23
5.0	Normal Line / SPOT (3-1.7)	10/01/23-10/01/23	1	:30	10P- News-News 5 on Fox	1							1	1	\$300.00	\$300.00	TH Cities (WENT)	News 5 on FOX	9/20/23
6.0	Normal Line / SPOT (2-1.6)	09/25/23-09/28/23	1	:30	10P- News-News 5 on Fox	3							3	3	\$360.00	\$1,080.00	TH Cities (WENT)	News 5 on FOX	9/20/23
7.0	Normal Line / SPOT (2-1.6)	10/02/23-10/05/23	1	:30	10P- News-News 5 on Fox	3							3	3	\$360.00	\$1,080.00	TH Cities (WENT)	News 5 on FOX	9/20/23

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser: _____ Date: _____ Accepted-Station: _____ Date: _____ Comments: _____

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at: <http://sbj.gni.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Patty Smith

From: Thomas, Bill <Bill.Thomas@Katzmedia.com>
Sent: Wednesday, September 20, 2023 2:24 PM
To: Steven Flint; Patty Smith
Subject: [EXT] FW: [EXTERNAL] TEA payment for WEMT-TV: Your payment is authorized. Receipt No: 452611

CAUTION: This email originated from outside of Sinclair. Do not click links or open attachments unless you recognize the sender and know the content is safe.

\$\$

DIRECT LINE:
202-467-8968

William Ryan Thomas
Account Executive
Katz Media Group
Washington, District of Columbia
DC Office: 202.872.5880
E-fax: 917.206.3158
bill.thomas@katzmedia.com



Local Impact.
National Influence.

From: Kristin Black <kristin@hulsenmedia.com>
Sent: Wednesday, September 20, 2023 2:20 PM
To: Thomas, Bill <Bill.Thomas@Katzmedia.com>
Subject: [EXTERNAL] TEA payment for WEMT-TV: Your payment is authorized. Receipt No: 452611

TEA payment for WEMT-TV

Kristin Black
Hulsen Media Services

512-910-0000

kristin@hulsenmedia.com

From: Jeff Solmundson <jeff@hulsenmedia.com>
Sent: Wednesday, September 20, 2023 1:18 PM
To: Kristin Black <kristin@hulsenmedia.com>
Subject: FW: Your payment is authorized. Receipt No: 452611

HMS

Jeff Solmundson
Hulsen Media Services
jeff@hulsenmedia.com
512-415-2080 (Cell)

From: donotreply@mail.paysinclair.com <donotreply@mail.paysinclair.com>
Sent: Wednesday, September 20, 2023 11:27 AM
To: Jeff Solmundson <jeff@hulsenmedia.com>
Subject: Your payment is authorized. Receipt No: 452611



Dear Customer,

Your payment is authorized.

Date: 9/20/2023
Account Number: 8604

Receipt Number: 452611
Payment Amount: \$2,876.00
Check Account ending in: 0480

Should you have any questions regarding this payment, contact us at portaldatacenter@sbtv.com and reference your payment Receipt Number.

Thank you,
Sinclair Broadcast Group

This email was sent from a send-only email address. Please do not reply to this message.

CAUTION: This message originated from outside of the company. Please take all precautions when opening attachments or links from outside sources.