August 1, 2017 - July 31, 2018

I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree	
Board Operator	2, 4-11, 15-16, 18-19, 21-22, 25, 28, 30, 32-33, 35	22	
KFI News Anchor/Reporter	1-2, 4-11, 13-16, 18-19, 24-25, 27-28, 30-33, 35	27	
On Air Talent	2, 4-11, 14-15, 18-19, 25, 27-30, 32-33, 35	27	
Sales Operations	2, 4-12, 14-22, 25-26, 28-33, 35	22	
Sales - Marketing Assistant	2, 4-12, 14-19, 25, 28-30, 32-33, 35	12	
Brand Manager	1-2, 4-11, 14-19, 21-22, 25, 27-33, 35	22	
Brand Manager	1-2, 4-11, 14-19, 21-22, 25, 27-33, 35	22	
Digital Content Producer	2, 4-11, 14-19, 21-22, 25, 28-30, 32-33, 35	22	
VP of Sales	1-2, 4-12, 14-19, 25, 28-33, 35	12	
Graphic Designer	2, 6-11, 14-20, 25, 28-33, 35	20	
Account Executive	2, 6-11, 14-19, 25-26, 28-30, 32-33, 35	26	
Digital Project Coordinator	2, 6-12, 14-19, 25, 28-33, 35	12	
National Sales Assistant	1-2, 6-12, 14-19, 22, 25, 27-33, 35	22	
Sales Operations	2, 6-12, 14-19, 25, 28-30, 32-33, 35	12	
Associate Digital Content Producer	2-3, 6-11, 14-23, 25-26, 28-30, 32-33, 35-36	22	
KFI News General Assignment Reporter	1-3, 6-12, 14-19, 25-26, 28-36	34	
Manager, Facility & Office Services in Los Angeles	2-3, 6-11, 14-20, 25, 28-30, 32-33, 35- 36	20	
Account Coordinator	2-3, 6-12, 14-19, 25, 28-30, 32-33, 35- 36	12	
Account Executive	2-3, 6-12, 14-19, 25, 28-30, 32-33, 35- 36	12	
AM Account Executive	2-3, 6-12, 14-19, 25, 28-30, 32-33, 35- 36	12	
AM Account Executive	2-3, 6-12, 14-19, 25, 28-30, 32-33, 35- 36	12	
Operations Manager	1-3, 6-11, 14-19, 21-22, 25-26, 28-30, 32-33, 35-36	22	
Account Executive	2-3, 6-12, 14-19, 25, 28-30, 32-33, 35- 36	12	
Account Executive	2-3, 6-12, 14-19, 25, 28-30, 32-33, 35- 36	12	
Sales Project Manager	2-3, 6-12, 14-20, 28-30, 32-33, 35-36	12	

August 1, 2017 - July 31, 2018

I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree
Brand Coordinator	1-3, 6-12, 14-20, 27-33, 35-36	27
Brand Coordinator	2-3, 6-11, 14-19, 28-30, 32-33, 35-36	19
Executive Assistant	3, 6-12, 14-19, 28-30, 32-33, 35-36	12
iHeart Account Executive	2-3, 6-12, 14-19, 28-33, 35-36	12
Imaging Production Director	1, 3, 6-11, 14-19, 22, 28-30, 32-33, 35- 36	22
Account Executive	3, 6-12, 14-19, 28-30, 32-33, 35-36	12

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
1	All Access 28955 Pacific Coast Hwy Suite 210 Malibu, California 90265 Phone : (310) 457-6616 Url : www.allaccess.com N/A N/A Manual Posting	N	2	
2	Art Institute of California - Hollywood 5250 Lankershim Blvd North Hollywood, California 91601 Phone : 818.299.5235 Url : www.aii.edu Email : DeaThomas@aii.edu Deanna Thomas	N	0	
3	Art Institute of California - Hollywood 5250 Lankershim Blvd. North Hollywood, California 91601 Phone : 818-299-5219 Url : www.aii.edu Email : nicsmith@aii.edu Nicole Smith	Y	0	
4	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6175 Url : www.aii.edu Email : agboyd@aii.edu Fax : 1-310-314-6050 Alex Boyd	N	0	
5	Prong 2 Ended Date: 9/28/2017 Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6087 Url : www.aii.edu Email : rvann@aii.edu Roberta Vann	N	0	

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
6	6 Burbank Employment Student Training (BEST) Burbank City Hall 275 East Olive Ave Burbank, California 91502 Phone : 818-238-5021 Url : www.burbankca.gov Email : burbankworkforceconnection@burbankca.gov Fax : 1-818-238-5199 Lidia Termanyan		0	
7	Cal State University, Los Angeles 5151 State University Drive Los Angeles, California 90032 Phone : 323-343-3280 Url : www.calstatela.edu/careers Email : careers@cslanet.calstatela.edu Christopher Lenz	N	0	
8	California Broadcasters Assoc. 915 "L" Street Suite #1150 Sacramento, California 95814 Phone : 916-444-2237 Url : http://www.yourcba.com Joe Berry Manual Posting	N	0	
9	California State University - Northridge 18111 Nordhoff Street University Hall, Suite 105 Northridge, California 91330 Phone : 818-677-2878 Url : www.csun.edu Email : career.center@csun.edu Fax : 1-818-677-4593 Career Services	Y	0	
10	CalJobs Employment Development Dept 800 Capitol Mall, Suite 5000 Sacramento, California 95814 Phone : (916) 654-8210 Url : http://www.caljobs.ca.gov/ Patty N/A Manual Posting	Y	0	

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
11	Colorado Media School 404 S. Upham Street Lakewood, Colorado 80226 Phone : 303-479-4908 Url : http://beonair.com/denver Email : dbyrd@beonair.com Debbie Byrd	Y	0	
12	Employee Referral	N	22	
13	EntertainmentCareers.net 2118 Wilshire Blvd #401 Santa Monica, California 90403 Phone : (310) 442-0200 Url : www.entertainmentcareers.net Brad Hall	N	0	
14	Fullerton College 321 E. Chapman Avenue Fullerton, California 92832 Phone : 714-992-7121 Url : http://www.fullcoll.edu/ Email : jmerchant@fullcoll.edu Jennifer Merchant	Y	0	
15	Glendale Community College 1500 N Verdugo Rd SR 236 Glendale, California 91208 Phone : 818-240-1000 ext. 5405 Url : www.glendale.edu Email : andrav@glendale.edu Andra Verstraete	Y	0	
16	Homeboy Industries 130 Bruno St Los Angeles, California 90012-1815 Phone : 323-526-1254 x329 Url : www.homeboyindustries.org Email : adelvillar@homeboyindustries.org Angel Del Villar	Y	0	
17	Homeboy Industries 130 Bruno St Los Angeles, California 90012-1815 Phone : 323-526-1254 x342 Url : www.homeboyindustries.org Email : mburton@homeboyindustries.org Mary Ellen Burton	N	0	

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
18	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0	
		N	4	
20	Indeed.com - Not Directly Contacted by SEU	Ν	8	
21	Internal Posting	N	13	
22	Internal Transfer/Promotion	N	9	
23	Internet Ad-not directly contacted by SEU	N	1	
24	JobSpider.com 3000 Stanton Circle Carmichael, California 95608 Phone : 916-488-7065 Url : www.jobspider.com Chris McGarry	N	0	
25 JVS Marina Del Rey Worksource Center 13160 Mindinao Wy Suite 240 Marina Del Rey, California 90292 Phone : 310-309-6000 x 220 Url : www.jvsla.org Email : rmadrid@jvsla.org Fax : 1-310-309-6037 Reina Madrid		Y	0	
26	LinkedIn / Word of Mouth	N	5	
27	Non-Employee Referral	N	5	
28	Ohio Center for Broadcasting-Cleveland 9885 Rockside Rd. #160 Valley View, Ohio Phone : 216-503-5900 x1104 Url : http://beonair.com/cleveland Email : jhardy@beonair.com Janice Hannah-Hardy	Y	0	

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
29	Pepperdine Univ - School of Bus Mgmt 16830 Ventura Blvd. Pepperdine, California 91436 Phone : 818-501-1623 Url : www.pepperdine.edu Email : jennette.reece@pepperdine.edu Jennette Reece	Y	0	
30	SAE Institute, Los Angeles 6700 Santa Monica Blvd Los Angeles, California 90038 Phone : 323-466-6323 Url : http://usa.sae.edu/campuses/losangeles/ Email : e.hernandez@sae.edu Fax : 1-323-466-6321 Edgar Hernandez	Y	0	
31	SCBA (So Cal Broadcasters Assn) 1849 Sawtelle Blvd. Ste 543 Los Angeles, California 90025 Phone : 323-930-5599 Url : www.scba.com Liz Fancher Manual Posting	Ν	0	
32	SELA Worksource Center 3965 S Vermont Ave Los Angeles, California 90037 Phone : 323.730.7900 x227 Url : www.letc.com Email : aguerrero@letc.com Arthur Guerrero	Y	0	
33	University of California, Riverside 900 University Avenue Riverside, California 92521 Phone : 951-827-2736 Linda LaTendresse Manual Posting	Y	0	
34	Unknown (source not adequately identified upon inquiry by SEU)	Ν	1	

August 1, 2017 - July 31, 2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
35	USC Career Planning & Placement Ctr 3601 Trousdale Pkwy Student Union Bldg 110 Los Angeles, California 90089-4897 Phone : 213-740-9538 Url : www.careers.usc.edu Elizabeth Jordan Manual Posting	Y	0
36	www.mediagignow.com 717 Green Valley Road Suite 200 Greensboro, North Carolina 27408 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com	Ν	0
L	TOTAL INTERVIEWS OVER REPO	RTING PERIOD:	70

August 1, 2017 - July 31, 2018

III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
1	9/5/2017		Interns from across the country participated in internship programs covering Marketing, Promotions, Programming and Digital. During the period from 9/5/17 - 12/22/17, we hosted 11 interns from: Azusa Pacific University, Bradley University, Cal State Fullerton, Cal State L.A., Cal State Northridge, Citrus College, Emerson College and USC.	7	Internship Manager / Marketing Operations Mgr / APD Exec Producer - Valentine Show Digital Program Director
2	10/26/2017	Participation in events or programs sponsored by educational institutions	Gave a business presentation to Chapman University students on the benefits of internship training programs, highlighting the iHeartMedia L.A. Unpaid Internship Program.	1	Internship Manager
3	11/2/2017	Participation in events or programs sponsored by educational institutions	Participated on a panel of Industry executives at UCLA and offered tips on job searches, applications and interviews for positions within the media and entertainment industry.	1	Internship Manager
4	11/16/2017	Participation in events or programs sponsored by educational institutions	Hosted a group of 11 college students from High Point University at the iHeartMedia L.A. office.	2	APD & MD, KBIG/KOST Internship Program
5	12/4/2017	Participation in events or programs sponsored by educational institutions	Sat with a group of industry professionals at Bradley University's Annual Wrap-up meeting, giving feedback on the Bradley University students that we have hosted as part of our internship program, and giving recommendations and guidance as necessary.	1	Internship Manager
6	1/22/2018	to assist members of the	Interns from across the country participated in internship programs covering Marketing, Promotions, Programming and Digital. During the period from 1/22/18 – 5/18/18, we hosted 13 interns from: Bradley University, Cal State Fullerton, Cal State L.A., Cal State Long Beach, Cal State Northridge, Citrus College, Loyola Marymount University, Pepperdine and USC.	10	Internship Mgr / Marketing Operations Mgr / APD Digital Program Director Video Production Manager

III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
7	2/22/2018	Participation in Job Fairs	Participated in Cal State University, Northridge's Industry Night, an annual career fair/networking event where students and organizations engage in conversations about professional opportunities. The event offers students an excellent opportunity to interact with industry professionals.	1	Internship Manager
8	2/28/2018	Participation in events or programs sponsored by educational institutions	Gave an hour-long presentation of iHeartMedia L.A.'s Unpaid Internship Program to Cal State University L.A. students.	1	Internship Manager
9	3/9/2018	Participation in events or programs sponsored by educational institutions	Participated in the Cal State University, Northridge American Marketing Association Mash-Up. The AMA Mash- Up is a unique networking event where students are given the opportunity to have one-on-one conversations with professionals from various industries, while networking and establishing future relationships.	1	Internship Manager/Marketing
10	3/12/2018	Participation in events or programs sponsored by educational institutions	Participated on a panel of industry executives at Mount St. Mary, offering advice to students interested in pursuing careers in entertainment.	1	Internship Manager
11	3/20/2018	Participation in events or programs sponsored by educational institutions	Hosted 14 Cal State University Northridge students from the CSUN Latino Business Association on a tour of the iHeartMedia L.A. offices. At conclusion of tour, spoke with students about the iHMLA Internship program.	1	Internship Manager
12	3/21/2018	Participation in Job Fairs	Participated in USC's Career Connection Internship & Job Fair event for USC Annenberg students and alumni. This event gave students direct access to company recruiters to learn more about available internships and/or jobs within their companies.	1	Internship Manager
13	4/3/2018	Participation in events or programs sponsored by educational institutions	Participated in an hour-long Information Session at Occidental College. Discussed careers in broadcasting, employment opportunities available at iHeartMedia L.A. and iHMLA's Internship Program.	1	Internship Manager

III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
14	4/11/2018	Participation in events or programs sponsored by educational institutions	Participated in an hour-long Information Session at Biola University. Discussed careers in broadcasting, employment opportunities available at iHeartMedia L.A. and iHMLA's Internship Program.	1	Internship Manager
15	5/2/2018	Establishment of training programs for station personnel	Facilitated a 2-hour public speaking workshop for 60 sales staff members presented by Roger Love. Sellers, managers and support staff learned vocal training and public speaking techniques.	60	SVP of Sales - iHMLA VP of Sales - KIIS/KYSR/KRRL VP of Local/National Sales - iHMLA VP of Sales - KOST/KBIG
16	6/7/2018		Interns from across the country participated in internship programs covering Marketing, Promotions, Programming and Digital. During the period from 6/7/18 – 8/17/18, we hosted 11 interns from: Cal State Long Beach, Cal State Northridge, Cal State San Bernardino, California Lutheran University, Fordham University, High Point University, Los Angeles City College, San Diego State University, San Francisco State University, UC Riverside and USC.	11	Internship Mgr / Marketing Exec Producer, Petros & Money - KLAC Video Production Manager Executive Producer, Valentine Show
17	7/27/2018	Participation in events or programs sponsored by educational institutions	The Senior VP of Sales for iHeartMedia LA, visited Campbell Hall in Studio City, California to speak to 8th and 9th grade students in the Campbell Scholars program about his career in broadcasting and employment opportunities in the broadcast industry today.		SVP of Sales - iHeart Media L.A.