



**WHO**  
 1801 Grand Ave  
 Des Moines, IA 50309  
 (515) 242-3500

# DELETED CONTRACT

<u>Contract / Revision</u> 160051 /	<u>Alt Order #</u> 07830884
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<u>Product</u> RUBIO FOR PRES 1/19
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<u>Contract Dates</u> 01/19/16 - 01/25/16	<u>Estimate #</u> 119125
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<u>Advertiser</u> Rubio/R/President	<u>Original Date / Revision</u> 07/01/15 / 11/18/15
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<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
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<u>Station</u> WHO	<u>Account Executive</u> Cheryl Long	<u>Sales Office</u> NSO Washingto
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<u>Special Handling</u>
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<u>Demographic</u> Adults 35+
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<u>IDB#</u> 1046	<u>Advertiser Code</u> RUB16	<u>Product Code</u> ORDR
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<u>Agency Ref</u>	<u>Advertiser Ref</u>
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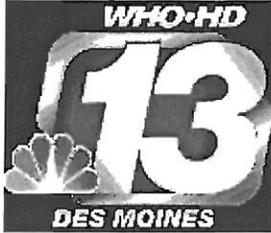
And:

**Smart Media Group LLC**  
 1427 Leslie Avenue  
 Alexandria, VA 22301

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
D 1	13	01/22/16	01/22/16	M-F 1p-2p	1:00 PM-2:00 PM		1:00				NM	0	\$0.00
D 2	13	01/22/16	01/22/16	Channel 13 News @ 10p	10:00 PM-10:35 PM		:30				NM	0	\$0.00
D 3	13	01/22/16	01/22/16	M-F 10a-11a	10:00 AM-11:00 AM		1:00				NM	0	\$0.00
D 4	13	01/22/16	01/22/16	M-F 1035p-1135p	10:35 PM-11:35 PM		:30				NM	0	\$0.00
D 5	13	01/22/16	01/22/16	M-F 1135p-1235a	11:35 PM-12:35 AM		1:00				NM	0	\$0.00
D 6	13	01/22/16	01/22/16	Channel 13 News @ Noon	12:00 PM-1:00 PM		1:00				NM	0	\$0.00
D 7	13	01/22/16	01/22/16	M-F 3p-330p	3:00 PM-3:30 PM		1:00				NM	0	\$0.00
D 8	13	01/22/16	01/22/16	M-F 330p-4p	3:30 PM-4:00 PM		:30				NM	0	\$0.00
D 9	13	01/22/16	01/22/16	Channel 13 News @ 4p	4:00 PM-5:00 PM		:30				NM	0	\$0.00
D 10	13	01/22/16	01/22/16	Today In Iowa	5:00 AM-5:30 AM		:30				NM	0	\$0.00
D 11	13	01/22/16	01/22/16	Channel 13 News @ 5p	5:00 PM-5:30 PM		:30				NM	0	\$0.00
D 12	13	01/22/16	01/22/16	Channel 13 News @ 5p	5:00 PM-5:30 PM		1:00				NM	0	\$0.00
D 13	13	01/22/16	01/22/16	Today In Iowa	530a-6a		:30				NM	0	\$0.00
D 14	13	01/22/16	01/22/16	Channel 13 News @ 6p	6:00 PM-6:30 PM		:30				NM	0	\$0.00
D 15	13	01/22/16	01/22/16	Channel 13 News @ 6p	6:00 PM-6:30 PM		1:00				NM	0	\$0.00
D 16	13	01/22/16	01/22/16	Today In Iowa	6:00 AM-7:00 AM		:30				NM	0	\$0.00
D 17	13	01/22/16	01/22/16	M-F 630p-7p	6:30 PM-7:00 PM		1:00				NM	0	\$0.00
D 18	13	01/22/16	01/22/16	Friday Prime Hour 1	7:00 PM-8:00 PM		:30				NM	0	\$0.00
D 19	13	01/22/16	01/22/16	Friday Prime Hour 1	7:00 PM-8:00 PM		1:00				NM	0	\$0.00
D 20	13	01/22/16	01/22/16	Today	7:00 AM-9:00 AM		:30				NM	0	\$0.00
D 21	13	01/22/16	01/22/16	Today	7:00 AM-9:00 AM		1:00				NM	0	\$0.00
D 22	13	01/22/16	01/22/16	Friday Prime Hour 2	8:00 PM-9:00 PM		1:00				NM	0	\$0.00
D 23	13	01/22/16	01/22/16	M-F 9a-10a	9:00 AM-10:00 AM		:30				NM	0	\$0.00
D 24	13	01/22/16	01/22/16	Friday Prime Hour 3	9:00 PM-10:00 PM		:30				NM	0	\$0.00
D 25	13	01/25/16	01/25/16	M-F 1p-2p	1:00 PM-2:00 PM		:30				NM	0	\$0.00
D 26	13	01/25/16	01/25/16	Channel 13 News @ 10p	10:00 PM-10:35 PM		1:00				NM	0	\$0.00
D 27	13	01/25/16	01/25/16	M-F 10a-11a	10:00 AM-11:00 AM		:30				NM	0	\$0.00
D 28	13	01/25/16	01/25/16	M-F 1035p-1135p	10:35 PM-11:35 PM		1:00				NM	0	\$0.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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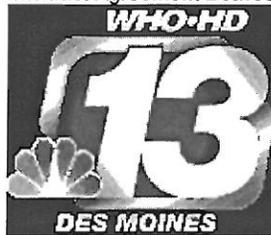
**WHO**  
 1801 Grand Ave  
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<u>Contract / Revision</u> 160051 /		<u>Alt Order #</u> 07830884
<u>Contract Dates</u> 01/19/16 - 01/25/16	<u>Product</u> RUBIO FOR PRES 1/19	<u>Estimate #</u> 119125
<u>Advertiser</u> Rubio/R/President		<u>Original Date / Revision</u> 07/01/15 / 11/18/15

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
D 29	13	01/25/16	01/25/16	M-F 1135p-1235a	11:35 PM-12:35 AM		:30				NM	0	\$0.00
D 30	13	01/25/16	01/25/16	M-F 11a-12p	11:00 AM-12:00 PM		:30				NM	0	\$0.00
D 31	13	01/25/16	01/25/16	M-F 11a-12p	11:00 AM-12:00 PM		1:00				NM	0	\$0.00
D 32	13	01/25/16	01/25/16	Channel 13 News @ Noon	12:00 PM-1:00 PM		:30				NM	0	\$0.00
D 33	13	01/25/16	01/25/16	M-F 3p-330p	3:00 PM-3:30 PM		:30				NM	0	\$0.00
D 34	13	01/25/16	01/25/16	M-F 330p-4p	3:30 PM-4:00 PM		1:00				NM	0	\$0.00
D 35	13	01/25/16	01/25/16	Channel 13 News @ 4p	4:00 PM-5:00 PM		1:00				NM	0	\$0.00
D 36	13	01/25/16	01/25/16	Today In Iowa	5:00 AM-5:30 AM		:30				NM	0	\$0.00
D 37	13	01/25/16	01/25/16	Channel 13 News @ 5p	5:00 PM-5:30 PM		:30				NM	0	\$0.00
D 38	13	01/25/16	01/25/16	Today In Iowa	5:30 AM-6:00 AM		:30				NM	0	\$0.00
D 39	13	01/25/16	01/25/16	Channel 13 News @ 6p	6:00 PM-6:30 PM		1:00				NM	0	\$0.00
D 40	13	01/25/16	01/25/16	Today In Iowa	6:00 AM-7:00 AM		1:00				NM	0	\$0.00
D 41	13	01/25/16	01/25/16	M-F 630p-7p	6:30 PM-7:00 PM		:30				NM	0	\$0.00
D 42	13	01/25/16	01/25/16	Today	7:00 AM-9:00 AM		:30				NM	0	\$0.00
D 43	13	01/25/16	01/25/16	Today	7:00 AM-9:00 AM		1:00				NM	0	\$0.00
D 44	13	01/25/16	01/25/16	Monday Prime Hour 2	7:00 PM-9:00 PM		1:00				NM	0	\$0.00
D 45	13	01/25/16	01/25/16	M-F 9a-10a	9:00 AM-10:00 AM		1:00				NM	0	\$0.00
D 46	13	01/25/16	01/25/16	Monday Prime Hour 3	9:00 PM-10:00 PM		:30				NM	0	\$0.00
D 47	13	01/23/16	01/23/16	Sa 10p-1030p	10:00 PM-10:30 PM		:30				NM	0	\$0.00
D 48	13	01/23/16	01/23/16	Sa 1030p-12a	10:35 PM-12:05 AM		1:00				NM	0	\$0.00
D 49	13	01/23/16	01/23/16	Sa 1a-2a	1:05 AM-2:05 AM		1:00				NM	0	\$0.00
D 50	13	01/23/16	01/23/16	Sa 12p-530p	2:30 PM-4:00 PM		:30				NM	0	\$0.00
D 51	13	01/23/16	01/23/16	Sa 12p-530p	2:30 PM-4:00 PM		1:00				NM	0	\$0.00
D 52	13	01/23/16	01/23/16	Channel 13 News @ 6p	6:00 PM-6:30 PM		:30				NM	0	\$0.00
D 53	13	01/23/16	01/23/16	Channel 13 News @ 6p	6:00 PM-6:30 PM		1:00				NM	0	\$0.00
D 54	13	01/23/16	01/23/16	Sa 6a-8a	6:00 AM-8:00 AM		:30				NM	0	\$0.00
D 55	13	01/23/16	01/23/16	Sa 6a-8a	6:00 AM-8:00 AM		1:00				NM	0	\$0.00
D 56	13	01/23/16	01/23/16	Sa 630p-7p	6:30 PM-7:00 PM		:30				NM	0	\$0.00
D 57	13	01/23/16	01/23/16	Saturday Prime	7:00 PM-10:00 PM		:30				NM	0	\$0.00
D 58	13	01/23/16	01/23/16	Saturday Prime	7:00 PM-10:00 PM		:30				NM	0	\$0.00
D 59	13	01/23/16	01/23/16	Saturday Prime	7:00 PM-10:00 PM		1:00				NM	0	\$0.00
D 60	13	01/23/16	01/23/16	Sa 8a-10a	8:00 AM-10:00 AM		1:00				NM	0	\$0.00
D 61	13	01/24/16	01/24/16	Late Run News	10:00 PM-10:30 PM		1:00				NM	0	\$0.00
D 62	13	01/24/16	01/24/16	Su 10a-11a	10:00 AM-11:00 AM		:30				NM	0	\$0.00
D 63	13	01/24/16	01/24/16	Su 1035p-1105p	10:35 PM-11:05 PM		:30				NM	0	\$0.00
D 64	13	01/24/16	01/24/16	Channel 13 News @ 5p	5:00 PM-5:30 PM		:30				NM	0	\$0.00
D 65	13	01/24/16	01/24/16	Channel 13 News @ 5p	5:00 PM-5:30 PM		1:00				NM	0	\$0.00
D 66	13	01/24/16	01/24/16	Sunday Prime Hour 1	6:00 PM-8:00 PM		:30				NM	0	\$0.00
D 67	13	01/24/16	01/24/16	Su 7a-8a	7:00 AM-8:00 AM		:30				NM	0	\$0.00
D 68	13	01/24/16	01/24/16	Su 7a-8a	7:00 AM-8:00 AM		1:00				NM	0	\$0.00
D 69	13	01/24/16	01/24/16	NFL Reg Ssn Late Gm	7:15 PM-10:30 PM		1:00				NM	0	\$0.00
D 70	13	01/24/16	01/24/16	Su 8a-10a	8:00 AM-9:30 AM		:30				NM	0	\$0.00
D 71	13	01/24/16	01/24/16	Su 8a-10a	8:00 AM-9:30 AM		1:00				NM	0	\$0.00

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<u>Contract / Revision</u> 160051 /	<u>Alt Order #</u> 07830884
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<u>Contract Dates</u> 01/19/16 - 01/25/16	<u>Product</u> RUBIO FOR PRES 1/19	<u>Estimate #</u> 119125
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<u>Advertiser</u> Rubio/R/President	<u>Original Date / Revision</u> 07/01/15 / 11/18/15
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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
D 72	13	01/24/16	01/24/16	Sunday Prime Hour 3	8:00 PM-10:00 PM		1:00				NM	0	\$0.00
D 73	13	01/24/16	01/24/16	Su 8a-10a	9:30 AM-10:00 AM		:30				NM	0	\$0.00
D 74	13	01/21/16	01/21/16	M-F 1p-2p	1:00 PM-2:00 PM		:30				NM	0	\$0.00
D 75	13	01/21/16	01/21/16	Channel 13 News @ 10p	10:00 PM-10:35 PM		1:00				NM	0	\$0.00
D 76	13	01/21/16	01/21/16	M-F 10a-11a	10:00 AM-11:00 AM		:30				NM	0	\$0.00
D 77	13	01/21/16	01/21/16	M-F 1035p-1135p	10:35 PM-11:35 PM		1:00				NM	0	\$0.00
D 78	13	01/21/16	01/21/16	M-F 1135p-1235a	11:35 PM-12:35 AM		1:00				NM	0	\$0.00
D 79	13	01/21/16	01/21/16	M-F 11a-12p	11:00 AM-12:00 PM		:30				NM	0	\$0.00
D 80	13	01/21/16	01/21/16	Channel 13 News @ Noon	12:00 PM-1:00 PM		1:00				NM	0	\$0.00
D 81	13	01/21/16	01/21/16	M-F 3p-330p	3:00 PM-3:30 PM		:30				NM	0	\$0.00
D 82	13	01/21/16	01/21/16	M-F 330p-4p	3:30 PM-4:00 PM		1:00				NM	0	\$0.00
D 83	13	01/21/16	01/21/16	Channel 13 News @ 4p	4:00 PM-5:00 PM		1:00				NM	0	\$0.00
D 84	13	01/21/16	01/21/16	Today In Iowa	5:00 AM-5:30 AM		:30				NM	0	\$0.00
D 85	13	01/21/16	01/21/16	Channel 13 News @ 5p	5:00 PM-5:30 PM		:30				NM	0	\$0.00
D 86	13	01/21/16	01/21/16	Channel 13 News @ 5p	5:00 PM-5:30 PM		1:00				NM	0	\$0.00
D 87	13	01/21/16	01/21/16	Today In Iowa	5:30 AM-6:00 AM		:30				NM	0	\$0.00
D 88	13	01/21/16	01/21/16	Channel 13 News @ 6p	6:00 PM-6:30 PM		:30				NM	0	\$0.00
D 89	13	01/21/16	01/21/16	Channel 13 News @ 6p	6:00 PM-6:30 PM		1:00				NM	0	\$0.00
D 90	13	01/21/16	01/21/16	Today In Iowa	6:00 AM-7:00 AM		1:00				NM	0	\$0.00
D 91	13	01/21/16	01/21/16	M-F 630p-7p	6:30 PM-7:00 PM		1:00				NM	0	\$0.00
D 92	13	01/21/16	01/21/16	Thursday Prime Hour 1	7:00 PM-8:00 PM		:30				NM	0	\$0.00
D 93	13	01/21/16	01/21/16	Today	7:00 AM-9:00 AM		1:00				NM	0	\$0.00
D 94	13	01/21/16	01/21/16	Thursday Prime Hour 2	8:00 PM-9:00 PM		1:00				NM	0	\$0.00
D 95	13	01/21/16	01/21/16	M-F 9a-10a	9:00 AM-10:00 AM		1:00				NM	0	\$0.00
D 96	13	01/21/16	01/21/16	Thursday Prime Hour 3	9:00 PM-10:00 PM		1:00				NM	0	\$0.00
D 97	13	01/19/16	01/19/16	M-F 1p-2p	1:00 PM-2:00 PM		:30				NM	0	\$0.00
D 98	13	01/19/16	01/19/16	Channel 13 News @ 10p	10:00 PM-10:35 PM		1:00				NM	0	\$0.00
D 99	13	01/19/16	01/19/16	M-F 10a-11a	10:00 AM-11:00 AM		:30				NM	0	\$0.00
D 100	13	01/19/16	01/19/16	M-F 1035p-1135p	10:35 PM-11:35 PM		1:00				NM	0	\$0.00
D 101	13	01/19/16	01/19/16	M-F 1135p-1235a	11:35 PM-12:35 AM		1:00				NM	0	\$0.00
D 102	13	01/19/16	01/19/16	M-F 11a-12p	11:00 AM-12:00 PM		:30				NM	0	\$0.00
D 103	13	01/19/16	01/19/16	Channel 13 News @ Noon	12:00 PM-1:00 PM		1:00				NM	0	\$0.00
D 104	13	01/19/16	01/19/16	M-F 3p-330p	3:00 PM-3:30 PM		:30				NM	0	\$0.00
D 105	13	01/19/16	01/19/16	M-F 330p-4p	3:30 PM-4:00 PM		1:00				NM	0	\$0.00
D 106	13	01/19/16	01/19/16	Channel 13 News @ 4p	4:00 PM-5:00 PM		1:00				NM	0	\$0.00
D 107	13	01/19/16	01/19/16	Today In Iowa	5:00 AM-5:30 AM		:30				NM	0	\$0.00
D 108	13	01/19/16	01/19/16	Channel 13 News @ 5p	5:00 PM-5:30 PM		:30				NM	0	\$0.00
D 109	13	01/19/16	01/19/16	Channel 13 News @ 5p	5:00 PM-5:30 PM		1:00				NM	0	\$0.00
D 110	13	01/19/16	01/19/16	Today In Iowa	5:30 AM-6:00 AM		:30				NM	0	\$0.00
D 111	13	01/19/16	01/19/16	Channel 13 News @ 6p	6:00 PM-6:30 PM		:30				NM	0	\$0.00
D 112	13	01/19/16	01/19/16	Channel 13 News @ 6p	6:00 PM-6:30 PM		1:00				NM	0	\$0.00
D 113	13	01/19/16	01/19/16	Today In Iowa	6:00 AM-7:00 AM		1:00				NM	0	\$0.00
D 114	13	01/19/16	01/19/16	M-F 630p-7p	6:30 PM-7:00 PM		:30				NM	0	\$0.00

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<u>Advertiser</u> Rubio/R/President		<u>Original Date / Revision</u> 07/01/15 / 11/18/15

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
D 115	13	01/19/16	01/19/16	Tuesday Prime Hour 1	7:00 PM-8:00 PM		:30				NM	0	\$0.00
D 116	13	01/19/16	01/19/16	Today	7:00 AM-9:00 AM		1:00				NM	0	\$0.00
D 117	13	01/19/16	01/19/16	Tuesday Prime Hour 2	8:00 PM-9:00 PM		1:00				NM	0	\$0.00
D 118	13	01/19/16	01/19/16	M-F 9a-10a	9:00 AM-10:00 AM		1:00				NM	0	\$0.00
D 119	13	01/19/16	01/19/16	Tuesday Prime Hour 3	9:00 PM-10:00 PM		:30				NM	0	\$0.00
D 120	13	01/20/16	01/20/16	M-F 1p-2p	1:00 PM-2:00 PM		1:00				NM	0	\$0.00
D 121	13	01/20/16	01/20/16	Channel 13 News @ 10p	10:00 PM-10:35 PM		:30				NM	0	\$0.00
D 122	13	01/20/16	01/20/16	M-F 10a-11a	10:00 AM-11:00 AM		1:00				NM	0	\$0.00
D 123	13	01/20/16	01/20/16	M-F 1035p-1135p	10:35 PM-11:35 PM		:30				NM	0	\$0.00
D 124	13	01/20/16	01/20/16	M-F 1135p-1235a	11:35 PM-12:35 AM		:30				NM	0	\$0.00
D 125	13	01/20/16	01/20/16	M-F 11a-12p	11:00 AM-12:00 PM		1:00				NM	0	\$0.00
D 126	13	01/20/16	01/20/16	Channel 13 News @ Noon	12:00 PM-1:00 PM		:30				NM	0	\$0.00
D 127	13	01/20/16	01/20/16	M-F 3p-330p	3:00 PM-3:30 PM		1:00				NM	0	\$0.00
D 128	13	01/20/16	01/20/16	M-F 330p-4p	3:30 PM-4:00 PM		:30				NM	0	\$0.00
D 129	13	01/20/16	01/20/16	Channel 13 News @ 4p	4:00 PM-5:00 PM		:30				NM	0	\$0.00
D 130	13	01/20/16	01/20/16	Today In Iowa	5:00 AM-5:30 AM		:30				NM	0	\$0.00
D 131	13	01/20/16	01/20/16	Channel 13 News @ 5p	5:00 PM-5:30 PM		:30				NM	0	\$0.00
D 132	13	01/20/16	01/20/16	Channel 13 News @ 5p	5:00 PM-5:30 PM		1:00				NM	0	\$0.00
D 133	13	01/20/16	01/20/16	Today In Iowa	5:30 AM-6:00 AM		:30				NM	0	\$0.00
D 134	13	01/20/16	01/20/16	Channel 13 News @ 6p	6:00 PM-6:30 PM		:30				NM	0	\$0.00
D 135	13	01/20/16	01/20/16	Channel 13 News @ 6p	6:00 PM-6:30 PM		1:00				NM	0	\$0.00
D 136	13	01/20/16	01/20/16	Today In Iowa	6:00 AM-7:00 AM		:30				NM	0	\$0.00
D 137	13	01/20/16	01/20/16	M-F 630p-7p	6:30 PM-7:00 PM		:30				NM	0	\$0.00
D 138	13	01/20/16	01/20/16	Wednesday Prime Hour 1	7:00 PM-8:00 PM		1:00				NM	0	\$0.00
D 139	13	01/20/16	01/20/16	Today	7:00 AM-9:00 AM		:30				NM	0	\$0.00
D 140	13	01/20/16	01/20/16	Today	7:00 AM-9:00 AM		1:00				NM	0	\$0.00
D 141	13	01/20/16	01/20/16	Wednesday Prime Hour 2	8:00 PM-9:00 PM		:30				NM	0	\$0.00
D 142	13	01/20/16	01/20/16	M-F 9a-10a	9:00 AM-10:00 AM		:30				NM	0	\$0.00
D 143	13	01/20/16	01/20/16	Wednesday Prime Hour 3	9:00 PM-10:00 PM		:30				NM	0	\$0.00
<b>Totals</b>											0.00	0	\$0.00

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

(\* Line Transactions: N = New, E = Edited, D = Deleted)  
 Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four week advance cancellation notice is required unless otherwise specified. It is the station's policy not to discriminate on the basis of race or ethnicity in its advertising sales contracts.