CONTRACT



WSB-TV PO Box 809036 Chicago, IL 60680-9036 (404) 496-7531

And:

Waterfront Strategies 3050 K Street NW Ste 100 Washington, DC 20007

	Contract / Revision			Alt Order #			
	1112456	1		10748282	2		
<u>Advertiser</u>			Ori	ginal Date	e / R	Revision	
ISS/FF PAC-A			C	2/14/24	/	02/14/24	
Contract Dates	Estimate #	•					
10/29/24 - 11/05/24	12947						
Product							
FF PAC - SKED A							

DA						
<u>B</u>	Billing Cycle	Billing Cale	endar endar	Cash/Trade		
E	OM/EOC	Calendar		Cash		
P	roperty	Account Ex	recutive	Sales Office		
W	VSB-TV	Washingto	n DC CoxF	CoxReps Washi		
<u>S</u>	Special Handling					
	<u>emographic</u>					
Α	dults 35+					
A	gy Code	Advertiser	<u>Code</u>	Product 1/2		
Т	V14573	541		577		
A	gency Ref		Advertiser	Ref		
Р	00018027		P00076298	3-A		

Start/E *Line Ch Start Date End Date Description Time		Spots/	Data DCada	T (Dn -4-	A :
Ellie Oli Otali Bate Ella Bate Beschption	Day		Rate PCode	Type	<u> </u>	Amount
1 WSBTM0/29/24 11/04/24 CH2 Action News at 4:4:30 AM		:30	P-02	NM	5	\$4,500.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/24 11/04/24 MTWTF 5	<u>Rate</u> \$900.00					

2 WSBTV10/29/24 11/04/24 CH2 Action News at 5:5:00 AM		:30	P-02	NM	5	\$7,500.00
Start Date End Date Weekdays Spots/Week Week: 10/29/24 11/04/24 MTWTF 5	<u>Rate</u> \$1.500.00					
	, ,					
3 WSBTM0/29/24 11/04/24 CH2 Action News at 5:5:30 AM		:30	P-02	NM	5	\$9,000.00
Start Date End Date Weekdays Spots/Week	Rate					
Week: 10/29/24 11/04/24 MTWTF 5	\$1,800.00					
4 WSBT\10/29/24 11/04/24 CH2 Action News at 6:6:00 AM		:30	P-02	NM	10	\$34,000.00
Start Date End Date Weekdays Spots/Week	Rate					
Week: 10/29/24 11/04/24 MTWTF 10	\$3,400.00					
5 WSBT\10/29/24 11/04/24 Good Morning America7a-9a		:30	P-02	NM	20	\$82,000.00
Start Date End Date Weekdays Spots/Week	Rate					
Week: 10/29/24 11/04/24 MTWTF 20	\$4,100.00					
6 WSBT\11/02/24 11/02/24 CH2 Action News at 5:5a-6a		:30	P-02	NM	1	\$600.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>					
Week: 10/28/24 11/03/241- 1	\$600.00					
7 WSBT\11/02/24 11/02/24 CH2 Action News at 6:6a-7a		:30	P-02	NM	1	\$1,100.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>					
Week: 10/28/24 11/03/241- 1	\$1,100.00					
8 WSBTV11/02/24 11/02/24 CH2 Action News at 7:7a-8a		:30	P-02	NM	1	\$2,000.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>					
Week: 10/28/24 11/03/241- 1	\$2,000.00					
9 WSBTV11/02/24 11/02/24 CH2 Action News at 8:8a-9a		:30	P-02	NM	1	\$2,700.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>			1		
Week: 10/28/24 11/03/241- 1	\$2,700.00					
10 WSBT\11/02/24 11/02/24 Good Morning America9a-11a		:30	P-02	NM	2	\$6,200.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>			ı		

(* Line Transactions: N = New, E = Edited, D = Deleted)

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| Contract / Revision | Alt Order # | 1112456 / | 10748282

 Advertiser
 Original Date / Revision

 ISS/FF PAC-A
 02/14/24 / 02/14/24

 Contract Dates
 Product
 Estimate #

 10/29/24 - 11/05/24
 FF PAC - SKED A
 12947

W: 01 01 15 15 15 1	Start/E		Spots/	D . DO .			
*Line Ch Start Date End Date Descr	<u> </u>	Days	Length Week	Rate PCode	Type S	pots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekday</u> Week: 10/28/24 11/03/242-	<u>Spots/Week</u> 2	<u>Rate</u> \$3,100.00			ŀ		
11 WSBT\11/03/24 11/03/24 CH2 A <u>Start Date</u> <u>End Date</u> <u>Weekday</u> Week: 10/28/24 11/03/241		<u>Rate</u> \$600.00	:30	P-02	NM	1	\$600.00
12 WSBT\11/03/24 11/03/24 CH2 A <u>Start Date</u> <u>End Date</u> <u>Weekday</u> Week: 10/28/24 11/03/241		<u>Rate</u> \$1,100.00	:30	P-02	NM	1	\$1,100.00
13 WSBT\11/03/24 11/03/24 Su 7a- <u>Start Date</u> <u>End Date</u> <u>Weekday</u> Week: 10/28/24 11/03/241	s Spots/Week	M-7:30 AM <u>Rate</u> \$2,000.00	:30	P-02	NM	1	\$2,000.00
14 WSBT\11/03/24 11/03/24 Good Start Date End Date Weekday Week: 10/28/24 11/03/241		<u>Rate</u> \$3,500.00	:30	P-02	NM	1	\$3,500.00
15 WSBT\1/103/24 11/03/24 CH2 A <u>Start Date</u> <u>End Date</u> <u>Weekday</u> Week: 10/28/24 11/03/241		<u>Rate</u> \$2,700.00	:30	P-02	NM	1	\$2,700.00
16 WSBT\\\11/03/24 11/03/24 CH2 A <u>Start Date</u> <u>End Date</u> <u>Weekday</u> Week: 10/28/24 11/03/241		a <u>Rate</u> \$2,200.00	:30	P-02	NM	1	\$2,200.00
17 WSBT\\\10/29/24 11/04/24 Live w <u>Start Date</u> <u>End Date</u> <u>Weekday</u> Week: 10/29/24 11/04/24 MT\\\TF		<u>Rate</u> \$1,600.00	:30	P-02	NM	5	\$8,000.00
18 WSBT\\\10/29/24 11/04/24 M-F 10 Start Date End Date Weekday Week: 10/29/24 11/04/24 MTWTF		a <u>Rate</u> \$1,100.00	:30	P-02	NM	5	\$5,500.00
19 WSBT\10/29/24 11/04/24 The Vi <u>Start Date</u> <u>End Date</u> <u>Weekday</u> Week: 10/29/24 11/04/24 MTWTF	<u>Spots/Week</u>	p <u>Rate</u> \$2,700.00	:30	P-02	NM	5	\$13,500.00
20 WSBT\10/29/24 11/04/24 CH2 A <u>Start Date</u> <u>End Date</u> <u>Weekday</u> Week: 10/29/24 11/04/24 MTWTF		<u>Rate</u> \$2,200.00	:30	P-02	NM	5	\$11,000.00
21 WSBT\\\10/29/24 11/04/24 GMA3 <u>Start Date</u> <u>End Date</u> <u>Weekday</u> Week: 10/29/24 11/04/24 MTWTF		<u>Rate</u> \$1,700.00	:30	P-02	NM	5	\$8,500.00
22 WSBT\10/29/24 11/04/24 Gener <u>Start Date</u> <u>End Date</u> <u>Weekday</u> Week: 10/29/24 11/04/24 MTWTF		<u>Rate</u> \$1,700.00	:30	P-02	NM	5	\$8,500.00
23 WSBT\\\11\\03\\/24 11\\03\\/24 CH2 A <u>Start Date</u> <u>End Date</u> <u>Weekday</u> Week: 10\\\28\\/24 11\\03\\/241	s Spots/Week	30p <u>Rate</u> \$1,900.00	:30	P-02	NM	1	\$1,900.00
24 WSBT\10/29/24 11/04/24 M-F 3; <u>Start Date</u> <u>End Date</u> <u>Weekday</u> Week: 10/29/24 11/04/24 MTWTF	s Spots/Week	<u>Rate</u> \$1,600.00	:30	P-02	NM	5	\$8,000.00
25 WSBT\10/29/24 11/04/24 CH2 A <u>Start Date</u> <u>End Date</u> <u>Weekday</u> Week: 10/29/24 11/04/24 MTWTF		M-5:00 PM <u>Rate</u> \$2,000.00	:30	P-02	NM	10	\$20,000.00

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 10/29/24 - 11/05/24
 FF PAC - SKED A
 12947

	Start/End		Spots/		
*Line Ch Start Date End Date D	•	Days Length	Week Rate PCode	Type Spots	Amount
26 WSBT\10/29/24 11/04/24 C	H2 Action News at 5լ5p-6p kdays <u>Spots/Week</u> I	:30 Rate 0.00	P-02	NM 10	\$32,000.00
Start Date End Date Wee	H2 Action News at 6¡6p-7p <u>kdays Spots/Week</u> <u>I</u> FF 10 \$4,60	:30 <u>Rate</u> 0.00	P-02	NM 10	\$46,000.00
		:30 <u>Rate</u> 0.00	P-02	NM 5	\$57,000.00
Start Date End Date Wee	H2 Action News at 6¡6p-630p <u>kdays Spots/Week</u> <u>!</u> 1 1 \$2,80	:30 <u>Rate</u> 0.00	P-02	NM 1	\$2,800.00
		:30 <u>Rate</u> 0.00	P-02	NM 5	\$16,000.00
Start Date End Date Wee	I-Su News Rotation 11:30 PM-12:0 Ikdays <u>Spots/Week</u> <u>I</u> 1- 1 \$3,20	<u>Rate</u>	P-02	NM 1	\$3,200.00
Start Date End Date Wee	H2 News Nightbeat	:30 <u>Rate</u> 0.00	P-02	NM 1	\$3,200.00
		Rate	P-02	NM 10	\$15,000.00
		Rate	P-02	NM 5	\$5,500.00
		:30 <u>Rate</u> 0.00	P-02	NM 5	\$3,500.00
		XM :30 Rate 0.00	P-02	NM 5	\$2,000.00
Start Date End Date Wee	a 1135p-1207a 1135p-1207a <u>kdays Spots/Week</u> <u>l</u> 1- 1 \$1,20	:30 <u>Rate</u> 0.00	P-02	NM 1	\$1,200.00
Start Date End Date Wee	u 1135p-1205a Sport1135p-1205a <u>kdays Spots/Week</u> <u>!</u> 1 1 \$1,50	:30 <u>Rate</u> 0.00	P-02	NM 1	\$1,500.00
	kdays Spots/Week I	:30 Rate 0.00	P-02	NM 1	\$900.00
Start Date End Date Wee		:30 <u>Rate</u> 0.00	P-02	NM 1	\$700.00

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 10/29/24 - 11/05/24
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 12947

*Line Ch Start Date End Date Description	Start/End Time Days	Spots/ s Length Week	Rate PCode	Type Spots	Amount
41 WSBT\10/29/24 11/04/24 M-F GA Lottery	,	:30	P-02	NM 2	\$9,400.00
42 WSBT\10/29/24 11/04/24 Entertainment To Start Date End Date Weekdays Sp Week: 10/29/24 11/04/24 MTWTF	onight 730p-8p ots/Week <u>Rate</u> 5 \$5,000.00	:30	P-02	NM 5	\$25,000.00
43 WSBT\11/04/24 11/04/24 Mon Prime Othe <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Sp</u> Week: 11/04/24 11/10/24 2	r 1 8:00 PM-10:00 PN ots/Week <u>Rate</u> 2 \$9,900.00	:30	P-02	NM 2	\$19,800.00
44 WSBT\11/04/24 11/04/24 Mon Prime Hour <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Sp</u> Week: 11/04/24 11/10/24 1	3 10p-11p ots/Week <u>Rate</u> 1 \$8,900.00	:30	P-02	NM 1	\$8,900.00
45 WSBT\10/29/24 10/29/24 Tue Prime Other <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Sp</u> Week: 10/28/24 11/03/24 -2	1 8:00 PM-10:00 PN ots/Week <u>Rate</u> 2 \$8,900.00	:30	P-02	NM 2	\$17,800.00
46 WSBT\10/30/24 10/30/24 Wed Prime Houl <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Sp</u> Week: 10/28/24 11/03/241	- 1 8p-9p <u>ots/Week</u> <u>Rate</u> 1 \$7,900.00	:30	P-02	NM 1	\$7,900.00
47 WSBT\10/31/24 10/31/24 Thur Prime Hour <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Sp</u> Week: 10/28/24 11/03/241	1 8p-9p ots/Week <u>Rate</u> 1 \$10,900.00	:30	P-02	NM 1	\$10,900.00
48 WSBT\10/31/24 10/31/24 Thur Prime Hour <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Sp</u> Week: 10/28/24 11/03/241	2 9p-10p ots/Week <u>Rate</u> 1 \$14,900.00	:30	P-02	NM 1	\$14,900.00
49 WSBT\11/01/24 11/01/24 Fri Prime Other <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Sp</u> Week: 10/28/24 11/03/241	1 9:00 PM-11:00 PN ots/Week <u>Rate</u> 1 \$9,900.00	:30	P-02	NM 1	\$9,900.00
50 WSBT\11/02/24 11/02/24 Sa 11a-12p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Sp</u> Week: 10/28/24 11/03/242-	11a-12p <u>ots/Week</u> <u>Rate</u> 2 \$3,900.00	:30	P-02	NM 2	\$7,800.00
51 WSBT\11/02/24 11/02/24 College FB Reg Start Date End Date Weekdays Sp Week: 10/28/24 11/03/242-	Seasc12:00 PM-3:30 PN ots/Week <u>Rate</u> 2 \$11,900.00	:30	P-02	NM 2	\$23,800.00
	Seasc3:30 PM-7:30 PM ots/Week <u>Rate</u> 2 \$26,900.00	:30	P-02	NM 2	\$53,800.00
53 WSBT\11/02/24 11/02/24 College FB RS I Start Date End Date Weekdays Sp Week: 10/28/24 11/03/241-	0bl He12p-730p ots/Week <u>Rate</u> 1 \$59,900.00	:30	P-02	NM 1	\$59,900.00
54 WSBT\11/02/24 11/02/24 College FB Reg Start Date End Date Weekdays Sp Week: 10/28/24 11/03/242-	Seas 7:30 PM-11:00 PN ots/Week Rate 2 \$39,900.00	:30	P-02	NM 2	\$79,800.00
•	beat ɛ11p-1135p ots/Week <u>Rate</u> 1 \$4,400.00	:30	P-02	NM 1	\$4,400.00
56 WSBT\11/03/24 11/03/24 Formula 1 Start Date End Date Weekdays Sp	12:30 PM-3:00 PN ots/Week <u>Rate</u>	:30	P-02	NM 2	\$4,800.00

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Contract / Revision Alt Order # 10748282 1112456 /

<u>Advertiser</u> Original Date / Revision ISS/FF PAC-A 02/14/24 / 02/14/24

Contract Dates Product Estimate # FF PAC - SKED A 10/29/24 - 11/05/24 12947

*1 : Ch Ct-	ut Data Find D	ata Daganintia	Start n Time		Dava	Spots/	Data DCada	T (Du	A
*Line Ch Sta Start Dat		Weekdays	Spots/Week	Rate	Days	Length Week	Rate PCode	Type	spois	Amount
Week: 10/28/24	11/03/24	2	2	\$2,400.00						
D 57 WSBT\10/2	29/24 11/03/2	24 Early Morni	ng M-Su 4a-9a	/4a-10a/4a- 1		:30	P-02	NM	0	\$0.00
N 59 WSBT\10/2			News at 4:4:30			:30	P-02	NM	1	\$900.00
<u>Start Dat</u> Week: 10/29/24	e End Date 11/04/24	<u>Weekdays</u> MTWTF	Spots/Week 1	Rate \$900.00						
N 60 WSBTM0/2	29/24 11/04/2	24 CH2 Action	News at 5:5:00	AM-5:30 AM		:30	P-02	NM	1	\$1,500.00
Start Dat		Weekdays	Spots/Week	Rate						
Week: 10/29/24	11/04/24	MTWTF	1	\$1,500.00			D.00	2124		#4 000 00
N 61 WSBTM0/2 Start Dat		24 CH2 Action Weekdays	News at 5(5:30 / Spots/Week	AM-6:00 AM Rate		:30	P-02	NM	1	\$1,800.00
Week: 10/29/24	11/04/24	MTWTF	1	\$1,800.00						
N 62 WSBT\10/2			News at 6:6:00			:30	P-02	NM	2	\$6,800.00
<u>Start Dat</u> Week: 10/29/24	e End Date 11/04/24	<u>Weekdays</u> MTWTF	Spots/Week 2	Rate \$3.400.00						
N 63 WSBT\10/2			ing America7a-9a	,		:30	P-02	NM	2	\$8,200.00
Start Dat	e End Date	Weekdays	Spots/Week	<u>Rate</u>						**,=*****
Week: 10/29/24	11/04/24	MTWTF	2	\$4,100.00						
N 64 WSBTM0/2 Start Dat		24 Live w/ Kell Weekdays	y & Mark 9a-10 Spots/Week	a Rate		:30	P-02	NM	1	\$1,600.00
Week: 10/29/24	11/04/24	MTWTF	1	\$1,600.00						
N 65 WSBT\10/2						:30	P-02	NM	1	\$1,100.00
Start Dat Week: 10/29/24	e End Date 11/04/24	<u>Weekdays</u> MTWTF	Spots/Week 1	<u>Rate</u> \$1,100.00						
N 66 WSBT\10/2			 11a-1			:30	P-02	NM	1	\$2,700.00
Start Dat	e End Date	<u>Weekdays</u>	Spots/Week	<u>Rate</u>		.00	. 02		•	Ψ2,700.00
Week: 10/29/24	11/04/24	MTWTF	1	\$2,700.00						
N 67 WSBTM0/2 Start Dat		24 CH2 Action Weekdays	News at N12p-1 Spots/Week	p Rate		:30	P-02	NM	2	\$4,400.00
Week: 10/29/24	11/04/24	MTWTF	<u> 2</u>	\$2,200.00						
N 68 WSBT\10/2	29/24 11/04/2	24 M-F GA Lo	ttery Drawir655p-	-7p		:30	P-02	NM	2	\$9,400.00
Start Dat Week: 10/29/24	e <u>End Date</u> 11/04/24	<u>Weekdays</u> MTWTF	Spots/Week 2	<u>Rate</u> \$4.700.00						
N 69 WSBTV11/0			Stephanor10a-1	¥ :,:		:30	P-02	NM	1	\$6,000.00
Start Dat	e End Date	Weekdays	Spots/Week	Rate		.50	F - UZ	INIVI	ı	φυ,υυυ.υυ
Week: 10/28/24	11/03/24	<u>1</u>	1	\$6,000.00						
N 70 WSBT\11/0			me Game 8:00 I			:30	P-02	NM	1	\$31,900.00
<u>Start Dat</u> Week: 11/04/24	<u>End Date</u> 11/10/24	<u>Weekdays</u> 1	Spots/Week 1	<u>Rate</u> \$31,900.00						
					-	Totals			209	\$872,200.00

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Advertiser ISS/FF PAC-A	Original Date / Revision 02/14/24 / 02/14/24				
Contract Dates	Product	Estimate #			
10/29/24 - 11/05/24	FF PAC - SKED A	12947			

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/01/24 -10/31/24	103	\$330,900.00	(\$49,635.00)	\$281,265.00
11/01/24 -11/04/24	106	\$541,300.00	(\$81,195.00)	\$460,105.00
Totals	209	\$872,200.00	(\$130,830.00)	\$741,370.00

Signature:	Date:	

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