



**Order Confirmation**

Mark Pinsley for PA State Sena  
3900 Hamilton Blvd  
Allentown, PA 18103

Order No: 1113962130  
Contract/Code #: No  
Co-op: No  
Package: No  
CPE: 0  
Revision #: 0  
Agency Comm.: 0%

Advertiser No: 799193  
Start Date: 11/03/2018  
End Date: 11/05/2018  
Month Type: Broadcast  
Entered: 11/02/2018 02:31 PM by Fusion  
Last Update: 11/02/2018 02:32 PM by jbowman  
Spl Req Inv: AE: SPIRK, MEREDITH  
Note: B/S/Z/113962130 PA STATE SENATE-POLITICAL  
Note 2:

Market Station	Bind To	Start Date	End Date	No On Air	W	T	F	S	S	W	Spots/W	Copy Group	Spot Len.	Priority Revenue Type	Rate	Ord. Spots	Ord. Cost
1 Allentown	10:00-15:00	11/03/18	11/03/18	1	1	1	0	0	0	0	3	860648 GR/PA STATE SENATE-SPAN/60	60	75	10.00	3	30.00
WSAN-AM	Commercial													Local-Direct			
2 Allentown	15:00-19:00	11/03/18	11/03/18	1	1	1	0	0	0	0	3	860648 GR/PA STATE SENATE-SPAN/60	60	75	10.00	3	30.00
WSAN-AM	Commercial													Local-Direct			
3 Allentown	10:00-15:00	11/04/18	11/04/18	1	1	1	0	0	0	0	3	860648 GR/PA STATE SENATE-SPAN/60	60	75	10.00	3	30.00
WSAN-AM	Commercial													Local-Direct			
4 Allentown	15:00-19:00	11/04/18	11/04/18	1	1	1	0	0	0	0	3	860648 GR/PA STATE SENATE-SPAN/60	60	75	10.00	3	30.00
WSAN-AM	Commercial													Local-Direct			
5 Allentown	10:00-15:00	11/05/18	11/05/18	1	1	1	0	0	0	0	3	860648 GR/PA STATE SENATE-SPAN/60	60	75	10.00	3	30.00
WSAN-AM	Commercial													Local-Direct			
6 Allentown	15:00-19:00	11/05/18	11/05/18	1	1	1	0	0	0	0	3	860648 GR/PA STATE SENATE-SPAN/60	60	75	10.00	3	30.00
WSAN-AM	Commercial													Local-Direct			
7 Allentown	06:00-10:00	11/03/18	11/03/18	1	1	1	1	0	0	0	3	860647 GR/PA STATE SENATE-ENG/30	30	75	77.00	3	231.00
WAEB-FM	Commercial													Local-Direct			
8 Allentown	10:00-15:00	11/03/18	11/03/18	1	1	1	1	0	0	0	3	860647 GR/PA STATE SENATE-ENG/30	30	75	129.00	3	387.00
WAEB-FM	Commercial													Local-Direct			
9 Allentown	15:00-19:00	11/03/18	11/03/18	1	1	1	1	0	0	0	3	860647 GR/PA STATE SENATE-ENG/30	30	75	103.00	3	309.00
WAEB-FM	Commercial													Local-Direct			
10 Allentown	19:00-23:59	11/03/18	11/03/18	1	1	1	1	0	0	0	3	860647 GR/PA STATE SENATE-ENG/30	30	75	45.00	3	135.00
WAEB-FM	Commercial													Local-Direct			





**Order Confirmation**

Page 3 of 4  
 Printed: 11/02/2018 14:32:36  
 Order No: 1113962130

Market Station	Bind To	Start Date	End Date	No On		Skip	W. W. Days							Spots/ W.	Copy Group	Spot Len.	Priority Revenue Type	Rate	Ord. Spots	Ord. Cost			
				W.	T.		F.	S.	S.	S.	S.	S.	S.								S.		
26 Allentown	19:00-23:59	11/04/18	11/04/18	1	1	1	0								x	3	860647 GR/PA STATE SENATE-ENG/30	30	75	10.00	3	30.00	
WZZO-FM	Commercial																						
27 Allentown	06:00-10:00	11/05/18	11/05/18	1	1	1	0	x								3	860647 GR/PA STATE SENATE-ENG/30	30	75	44.00	3	132.00	
WZZO-FM	Commercial																						
28 Allentown	10:00-15:00	11/05/18	11/05/18	1	1	1	0	x								3	860647 GR/PA STATE SENATE-ENG/30	30	75	36.00	3	108.00	
WZZO-FM	Commercial																						
29 Allentown	15:00-19:00	11/05/18	11/05/18	1	1	1	0	x								3	860647 GR/PA STATE SENATE-ENG/30	30	75	36.00	3	108.00	
WZZO-FM	Commercial																						
30 Allentown	19:00-23:59	11/05/18	11/05/18	1	1	1	0	x								3	860647 GR/PA STATE SENATE-ENG/30	30	75	9.00	3	27.00	
WZZO-FM	Commercial																						

Ordered Gross: \$4,581.00  
 Agency Commission: \$0.00  
 Ordered Net: \$4,581.00  
 Total Net Due: \$4,581.00

No. of Spots/Misc/Digital: 90/0/0

Amount Ord:	Gross:	Net:	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov
			90	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4,581.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4,581.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Participating Customers  
 Mark Pinsley for PA State Sena 100%

# PROPOSAL



Prepared for:  
**Mark Pinsley for PA State Sena**

Date: 11/02/2018 01:11  
 Advertiser: Mark Pinsley for PA State Sena  
 Spots: 90  
 Total Gross  
 Cost: **\$4,581.00**  
 Rates guaranteed until 11/09/2018

## Summary

**Advertiser** Mark Pinsley for PA State Sena  
**Customer ID** 00799193  
**Title** POLITICAL  
**Proposal Number** 5021830  
**Billing Options** Broadcast  
**Market - Survey(s)** Allentown-Bethlehem - Su '18  
**Demographics** Persons 18+

## Spot Schedule

### 95.1 ZZO - WZZO-FM 95.1

1 Week: 10/29

Daypart/Program	Len	Spots	M	T	W	Th	F	Sa	Su	Rate	Gross	Freq	Net Reach	GI
Sat 6am-10am	30	3						X		\$10.00	\$30.00	1.5	5,100	7800
Sat 10am-3pm	30	3						X		\$14.00	\$42.00	1.6	10,600	17100
Sat 3pm-7pm	30	3						X		\$10.00	\$30.00	1.7	9,400	15900
Sat 7pm-Midnight	30	3						X		\$8.00	\$24.00	1.8	5,400	9600
Sun 6am-10am	30	3							X	\$7.00	\$21.00	1.5	3,500	5400
Sun 10am-3pm	30	3							X	\$9.00	\$27.00	1.6	9,000	14400
Sun 3pm-7pm	30	3							X	\$9.00	\$27.00	1.5	6,500	9900
Sun 7pm-Midnight	30	3							X	\$10.00	\$30.00	1.6	3,100	5100
<b>Weekly Total</b>		<b>24</b>									<b>\$231.00</b>	<b>2.8</b>	<b>30,300</b>	<b>85,200</b>
<b>Flight Total</b>		<b>24</b>									<b>\$231.00</b>	<b>2.8</b>	<b>30,300</b>	<b>85,200</b>

1 Week: 11/5

Daypart/Program	Len	Spots	M	T	W	Th	F	Sa	Su	Rate	Gross	Freq	Net Reach	GI
Mon 6am-10am	30	3	X							\$44.00	\$132.00	1.6	13,500	22200
Mon 10am-3pm	30	3	X							\$36.00	\$108.00	1.7	13,600	23700
Mon 3pm-7pm	30	3	X							\$36.00	\$108.00	1.6	12,100	19500
Mon 7pm-Midnight	30	3	X							\$9.00	\$27.00	1.5	3,700	5400
<b>Weekly Total</b>		<b>12</b>									<b>\$375.00</b>	<b>2.4</b>	<b>29,100</b>	<b>70,800</b>
<b>Flight Total</b>		<b>12</b>									<b>\$375.00</b>	<b>2.4</b>	<b>29,100</b>	<b>70,800</b>

\*CPP and CPM values are calculated as gross amounts.  
 The terrestrial radio audience estimates in this order are derived by iHeartMedia Revenue Platforms based on Nielsen Audio's copyrighted and proprietary audience estimates. Scarborough Data: Copyright © 2012 Scarborough. All Rights Reserved.

**B-104 - WAEB-FM B104**

1 Week: 10/29

Daypart/Program	Len	Spots	M	T	W	Th	F	Sa	Su	Rate	Gross	Freq	Net Reach	GI
Sat 6am-10am	30	3						X		\$77.00	\$231.00	1.5	11,100	16200
Sat 10am-3pm	30	3						X		\$129.00	\$387.00	1.6	19,800	31800
Sat 3pm-7pm	30	3						X		\$103.00	\$309.00	1.6	16,400	26700
Sat 7pm-Midnight	30	3						X		\$45.00	\$135.00	1.4	5,500	7500
Sun 6am-10am	30	3							X	\$80.00	\$240.00	1.5	9,300	14100
Sun 10am-3pm	30	3							X	\$63.00	\$189.00	1.5	12,700	18900
Sun 3pm-7pm	30	3							X	\$63.00	\$189.00	1.6	14,800	24300
Sun 7pm-Midnight	30	3							X	\$72.00	\$216.00	1.6	7,900	12300
<b>Weekly Total</b>		<b>24</b>									<b>\$1,896.00</b>	<b>2.6</b>	<b>57,600</b>	<b>151,800</b>
<b>Flight Total</b>		<b>24</b>									<b>\$1,896.00</b>	<b>2.6</b>	<b>57,600</b>	<b>151,800</b>

1 Week: 11/5

Daypart/Program	Len	Spots	M	T	W	Th	F	Sa	Su	Rate	Gross	Freq	Net Reach	GI
Mon 6am-10am	30	3	X							\$203.00	\$609.00	1.5	21,800	32100
Mon 10am-3pm	30	3	X							\$189.00	\$567.00	1.7	20,700	34500
Mon 3pm-7pm	30	3	X							\$204.00	\$612.00	1.6	21,400	33600
Mon 7pm-Midnight	30	3	X							\$37.00	\$111.00	1.5	7,400	10800
<b>Weekly Total</b>		<b>12</b>									<b>\$1,899.00</b>	<b>2.2</b>	<b>49,500</b>	<b>111,000</b>
<b>Flight Total</b>		<b>12</b>									<b>\$1,899.00</b>	<b>2.2</b>	<b>49,500</b>	<b>111,000</b>

**ESPN Deportes - ESPN DEPORTES**

1 Week: 10/29

Daypart/Program	Len	Spots	M	T	W	Th	F	Sa	Su	Rate	Gross	Freq	Net Reach	GI
Sat 10am-3pm	60	3						X		\$10.00	\$30.00	0.0	0	0
Sat 3pm-7pm	60	3						X		\$10.00	\$30.00	0.0	0	0
Sun 10am-3pm	60	3							X	\$10.00	\$30.00	0.0	0	0
Sun 3pm-7pm	60	3							X	\$10.00	\$30.00	0.0	0	0
<b>Weekly Total</b>		<b>12</b>									<b>\$120.00</b>	<b>0.0</b>	<b>0</b>	<b>0</b>
<b>Flight Total</b>		<b>12</b>									<b>\$120.00</b>	<b>0.0</b>	<b>0</b>	<b>0</b>

1 Week: 11/5

Daypart/Program	Len	Spots	M	T	W	Th	F	Sa	Su	Rate	Gross	Freq	Net Reach	GI
Mon 10am-3pm	60	3	X							\$10.00	\$30.00	0.0	0	0
Mon 3pm-7pm	60	3	X							\$10.00	\$30.00	0.0	0	0
<b>Weekly Total</b>		<b>6</b>									<b>\$60.00</b>	<b>0.0</b>	<b>0</b>	<b>0</b>
<b>Flight Total</b>		<b>6</b>									<b>\$60.00</b>	<b>0.0</b>	<b>0</b>	<b>0</b>

Proposal Totals					
	Spots	Gross	Freq	Net Reach	GI
95.1 ZZO	36	\$606.00	3.2	49,300	156,000
B-104	36	\$3,795.00	3.1	85,700	262,800
ESPN Deportes	18	\$180.00	0.0	0	0
<b>Total</b>	<b>90</b>	<b>\$4,581.00</b>	<b>3.3</b>	<b>128,300</b>	<b>418,800</b>

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TERMS AND CONDITIONS The Term "Advertiser" shall include advertiser and any agency or buying service named in Order Confirmation, and all persons and entities included within Advertiser agree that they are jointly and severally liable for all obligations of Advertiser under this contract regardless of who is billed, except any agency is liable for invoice payments only to the extent the agency has been paid by the advertiser. The term "Station" means the specific station set out in the Order Confirmation, or, if not identified there, iHeartMedia + Entertainment, Inc.

#### 1. PAYMENT

- (a) Advertiser agrees to pay in advance for the distribution of advertising covered by this contract (collectively "transmissions") unless otherwise expressly agreed in writing.
- (b) If Station has extended credit, Station shall render invoices monthly. Payment by Advertiser is due within 30 days unless invoice is sent to agency or buying service, then net payment is due within 45 days. Past due accounts shall be charged interest at the rate of 1% per month (12% annual percentage rate) or, if less, the highest rate allowed by applicable law, from the date of the invoice. If Advertiser notices any error on an invoice, Advertiser must contact Station in writing within 7 days of the invoice date, stating the invoice number, amount and description of alleged error, and including any supporting documentation as may be required by iHeartMedia Revenue Platforms. All invoice charges will be considered valid if no written dispute from the Client is received by Station within the 7 day period.
- (c) On Advertiser's request, Station shall furnish certifications of performance to Advertiser at the time of billing, but unless requested prior to billing the furnishing of such certifications shall not be a condition of payment or time of payment.
- (d) If Advertiser is past due in payment of any amount, Station may change the terms of payment for further transmissions by giving Advertiser written notice. If Station refers this contract for collection, Advertiser shall pay reasonable attorney's or collector's fees and any court costs incurred by Station.

#### 2. TERMINATION AND BREACH

- (a) This contract may be terminated by either party giving the other party 14 days prior written notice. If Advertiser so terminates this contract, Advertiser will pay Station at Station's rate card rate (without discount for the number of remaining transmissions) for transmissions made through the date of termination. If Station so terminates this contract, Advertiser shall pay Station for transmissions made through the date of termination and shall have the benefit of any discounts it would have received had this contract not been so terminated.
- (b) Station may terminate this contract at any time upon failure by Advertiser to timely make any payment, or upon other material breach by Advertiser of this contract. On such termination (i) Advertiser will pay Station at Station's rate card rate (without discount for the number of transmissions) for all transmissions made through the date of termination and (ii) all payments due by Advertiser shall become immediately due and payable.
- (c) Advertiser may cancel this contract at any time upon material breach by Station of this contract and shall be liable only for transmissions made in accordance with this contract through the date of termination with the benefit of any discounts it would have received had this contract not been so terminated.
- (d) If Station has contracted to purchase other program material ("Third Party Material") during the term of this contract in reliance on the agreement of Advertiser and prior to the end of the term of this contract Station terminates pursuant to paragraph 2(b) or Advertiser pursuant to paragraph 2(a), Advertiser agrees to pay Station all costs and expenses incident to the acquisition of Third Party Material. After such payment, Station shall credit Advertiser for any net amounts obtained if Station is able to resell such Third Party Material, but Station shall not be obligated to make or solicit any sale.
- (e) To the extent provided by law, neither party shall be liable to the other party (including liability for incidental, indirect or consequential damages or lost profits, whether or not advised of the possibility of such damages and punitive damages) other than as specified in this contract.

#### 3. REPRESENTATIONS & WARRANTIES/INDEMNIFICATION AND HOLD HARMLESS

- (a) Advertiser represents, warrants and agrees that: (i) Station's use of the Advertiser Materials (defined below) as authorized by Advertiser, including, but not limited to broadcast of the Advertiser Materials over the facilities of the Station shall not violate or infringe upon the rights of others; provided, however, that the foregoing representations and warranties shall not apply to any material furnished or added to the Advertiser Materials after delivery to Station by any party other than Advertiser, and (ii) Advertiser (and the Advertiser Materials) shall comply with all applicable federal, state and local laws and regulations, including, but not limited to, those of the FCC (e.g., indecency, EAS compliance and all other FCC regulations).
- (b) Advertiser shall defend, hold harmless and indemnify Station, its parents and affiliates, and their respective officers, directors, employees and agents from any and all claims, actions, causes of action, liabilities, demands, damages or costs (including reasonable attorney fees) of whatsoever name or nature, including but not limited to (i) defamation, unlawful competition or trade practice, infringement of intellectual property or other property or personal rights (including but not limited to public performance rights with respect to music, spoken word or any other copyrightable material embodied in Advertiser Materials); (ii) any breach or violation of any sort of the representations and warranties described in Section 3(a); or (iii) claims arising from the products, services, operations, representations or warranties relating to, directly or indirectly, any material furnished by Advertiser pursuant to this contract ("Advertiser Material") or to Advertiser's business, services, operations or prizes (if any) relative to Order. Station shall defend, hold harmless and indemnify Advertiser and its officers, directors, employees and agents from damages relating to, directly or indirectly, programming transmitted by Station other than Advertiser Material.

#### 4. INABILITY TO TRANSMIT AND SUBSTITUTION PROGRAMS

- (a) If, due to public emergency or necessity, force majeure, restrictions imposed by law, acts of God; labor disputes, or for other cause, including mechanical breakdown; beyond Station's control, Station shall be unable to transmit or otherwise distribute any program or announcement to be transmitted under this contract, that transmission shall be canceled, and Station shall not be liable to Advertiser except as provided in paragraph (c) below.
- (b) Station shall have the right to cancel any transmission or portion thereof to be made under this contract in order to transmit any program which it deems to be of public significance. Station will notify Advertiser in advance if reasonably possible or otherwise Station will notify Advertiser within a reasonable time after such scheduled transmission.
- (c) Station shall transmit such canceled transmission, subject to availability, in a comparable time period. If Station is unable to so transmit the canceled transmission, Advertiser shall not have to pay for the canceled transmission and the cancellation shall not affect any discounts under this contract.

#### 5. PROGRAM PRODUCTION AND COMMERCIAL MATERIAL

- (a) Unless otherwise noted in this contract, all material to be transmitted under this contract shall be furnished by Advertiser, and all expenses of delivery to Station and return to Advertiser, if so directed, shall be paid by Advertiser. If Station has not received Advertiser Material by 72 hours in advance of scheduled transmission, Station shall reasonably attempt to so notify Advertiser.
- (b) If Station has not received Advertiser Material by 48 hours in advance of scheduled transmission, Station may in its sole discretion reschedule the transmission of such material or cancel such transmission, and in either case, Advertiser shall pay for the transmission as if transmitted as originally scheduled.
- (c) Advertiser Material is subject to Station approval and Station may exercise a continuing right to reject such material, including a right to reject for unsatisfactory technical quality. If the material is unsatisfactory, Station shall notify Advertiser, and Advertiser shall furnish satisfactory material 48 hours in advance of transmission or paragraph 5(b) shall apply. All program material must conform to the program and operating policies of Station and Station shall have the continuing right to edit in the public interest provided, however, that Station approval of such material shall not affect Advertiser's indemnity obligation under this contract.
- (d) Station will retain all property rights in any program material prepared or created by Station or by any of its employees for use in connection with material transmitted under this contract.

6. NON-DISCRIMINATION In accordance with Paragraphs 49 and 50 of United States Federal Communications Commission Report and Order No. FCC 07-217, Station will not discriminate in any contract for advertising on the basis of race or ethnicity, and all such contracts will be evaluated, negotiated and completed without regard to race or ethnicity.

#### 7. GENERAL

- (a) This contract is for the transmission by broadcast on radio, transmission on other media when Internet is indicated, or both, of programs, announcements and/or displays of the Advertiser for the purpose of advertising the named products or services and is subject to all applicable federal, state and municipal regulations, including the rules of the Federal Communications Commission and the Federal Trade Commission. Station will perform the transmission covered by this contract on the days and approximate hourly times (current at Station) provided in this contract. Station may make reproductions of program material furnished by Advertiser to effect the transmissions.
- (b) If an agency or buying service is included in Advertiser, it is understood that party is the agent of advertiser and not of Station.
- (c) Station shall assume no liability for loss or damages to program material and other property furnished by Advertiser in connection with transmissions under this contract.
- (d) Advertiser may not assign or transfer this contract without first obtaining the written consent of Station; nor is Station required to transmit any material under this contract for the benefit of any person or entity other than Advertiser named on the face of this contract.
- (e) The failure of Station or Advertiser to enforce any of the provisions of this contract shall not be construed as a waiver of that or any other provision.
- (f) This contract and any applicable written credit agreement, agency commission arrangement and/or merchandising arrangement contains the entire agreement between the parties relating to the subject matter in it, and no modification of its terms shall be effective unless in writing signed by both parties.

TO THE EXTENT PERMITTED BY LAW, STATION MAKES NO WARRANTIES OF ANY KIND, EXPRESS, IMPLIED OR STATUTORY, ABOUT THE SERVICES DESCRIBED IN THIS AGREEMENT AND DISCLAIMS ALL WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR USE.

ANY AND ALL SALES OR TRANSACTION TAXES LISTED ON THIS ORDER CONFIRMATION ARE ESTIMATES. ACTUAL SALES OR TRANSACTION TAX PAYABLE WILL BE REFLECTED ON YOUR INVOICE. IF YOU HAVE QUESTIONS RELATED TO THE TAXES ASSOCIATED WITH THIS TRANSACTION, PLEASE CONSULT YOUR TAX PROFESSIONAL.

Approved by \_\_\_\_\_

\*CPP and CPM values are calculated as gross amounts.

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## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

**To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3**

<b>Station and Location:</b>	<b>Date:</b>
------------------------------	--------------

I, Hillary Klein?  
 being/on behalf of: Mark Pinsley  
 a legally qualified candidate of the Democratic  
 political party for the office of: State Senate  
 in the 16th District  
 election to be held on: November 6th

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
:30	pr schedule	3		pr schedule	1

**Attach proposed schedule with charges (if available):**

I represent that the payment for the above described broadcast time has been furnished by:

Friends of Mark Pinsky

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Dina Pinsky

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

**To Be Signed By Candidate or Authorized Committee**

11/2/18

Date

[Signature]

Signature

**To Be Signed By Station Representative**

Accepted

Accepted in Part

Rejected

[Signature]

Signature

TRACY PASTOR

Printed Name

NSA

Title



Invoice No: 3013373514

Bill To: Mark Pinsley for PA State Sena  
3900 Hamilton Blvd  
Allentown PA 18103

Client ID:	799193
Invoice Date:	11/13/18
Payment Due:	12/13/18
Amount Paid:	\$4,581.00
Amount Due:	\$0.00

Order Details

Advertiser	Mark Pinsley for PA State	Station	Multi	CPE //	
Order #	1113962130	Market	Allentown	Billing Period	Nov 2018
Contract #		Start Date	10/29/18	Schedule	Broadcast
AE	Meredith Spirk	End Date	11/05/18	Terms	Net 30
iHM Product	Radio				

Note 1: B/S/Z/1113962130 PA STATE SENATE-POLITICAL

Note 2:

Invoice Summary

Product Type	Billable Units	Gross Amount	Sales Tax	Net Due
Spot	90	\$4,581.00	\$0.00	\$4,581.00
Misc	0	\$0.00	\$0.00	\$0.00
<b>Total</b>	<b>90</b>	<b>\$4,581.00</b>	<b>\$0.00</b>	<b>\$4,581.00</b>

This invoice is in accordance with the official log and the announcements/programs indicated below were aired on the dates and the times shown. Per your advertising agreement, the actual times may have run within 10 minutes of the scheduled time.

Questions? Contact us at [Invoices@iHeartMedia.com](mailto:Invoices@iHeartMedia.com)

Invoice No:	3013373514
Client ID:	799193
Order No:	1113962130
Payment Due:	12/13/18
Amount Due:	\$0.00



Check Enclosed  Check # : \_\_\_\_\_

Bill To : Mark Pinsley for PA State Sena  
3900 Hamilton Blvd  
Allentown PA 18103

Remit To : iHeartMedia  
P.O. Box 419499  
Boston, MA 02241-9499

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# Invoice Details

Market: Allentown Station: WSAN-AM

Order Line	Product Type	Ordered	Day(s)	Daypart				Rate
1	Spot	Commercial	S	10:00:00-14:59:59				\$10.00
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Spot	Commercial	SENATE-SPAN / PINSLEY/SENATE-SPAN/60	11/3/2018	11:10 am	60		\$10.00
	Spot	Commercial	SENATE-SPAN / PINSLEY/SENATE-SPAN/60	11/3/2018	12:58 pm	60		\$10.00
	Spot	Commercial	SENATE-SPAN / PINSLEY/SENATE-SPAN/60	11/3/2018	2:46 pm	60		\$10.00
2	Spot	Commercial	S	15:00:00-18:59:59				\$10.00
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Spot	Commercial	SENATE-SPAN / PINSLEY/SENATE-SPAN/60	11/3/2018	3:15 pm	60		\$10.00
	Spot	Commercial	SENATE-SPAN / PINSLEY/SENATE-SPAN/60	11/3/2018	3:58 pm	60		\$10.00
	Spot	Commercial	SENATE-SPAN / PINSLEY/SENATE-SPAN/60	11/3/2018	5:29 pm	60		\$10.00
3	Spot	Commercial	Sn	10:00:00-14:59:59				\$10.00
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Spot	Commercial	SENATE-SPAN / PINSLEY/SENATE-SPAN/60	11/4/2018	11:17 am	60		\$10.00
	Spot	Commercial	SENATE-SPAN / PINSLEY/SENATE-SPAN/60	11/4/2018	12:58 pm	60		\$10.00
	Spot	Commercial	SENATE-SPAN / PINSLEY/SENATE-SPAN/60	11/4/2018	2:45 pm	60		\$10.00
4	Spot	Commercial	Sn	15:00:00-18:59:59				\$10.00
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Spot	Commercial	SENATE-SPAN / PINSLEY/SENATE-SPAN/60	11/4/2018	4:00 pm	60		\$10.00
	Spot	Commercial	SENATE-SPAN / PINSLEY/SENATE-SPAN/60	11/4/2018	5:28 pm	60		\$10.00
	Spot	Commercial	SENATE-SPAN / PINSLEY/SENATE-SPAN/60	11/4/2018	6:43 pm	60		\$10.00
5	Spot	Commercial	M	10:00:00-14:59:59				\$10.00
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Spot	Commercial	SENATE-SPAN / PINSLEY/SENATE-SPAN/60	11/5/2018	12:16 pm	60		\$10.00
	Spot	Commercial	SENATE-SPAN / PINSLEY/SENATE-SPAN/60	11/5/2018	12:58 pm	60		\$10.00
	Spot	Commercial	SENATE-SPAN / PINSLEY/SENATE-SPAN/60	11/5/2018	2:45 pm	60		\$10.00
6	Spot	Commercial	M	15:00:00-18:59:59				\$10.00
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Spot	Commercial	SENATE-SPAN / PINSLEY/SENATE-SPAN/60	11/5/2018	3:58 pm	60		\$10.00
	Spot	Commercial	SENATE-SPAN / PINSLEY/SENATE-SPAN/60	11/5/2018	5:35 pm	60		\$10.00

# Invoice Details

Order Line	Product Type	Ordered	Day(s)	Daypart	Rate
	Spot	Commercial	SENATE-SPAN / PINSLEY/SENATE-SPAN/60	11/5/2018 6:46 pm 60	\$10.00
Totals for Station:		WSAN-AM	No. of Spots/Misc: 18/0	Gross Amt:	\$180.00

Market: Allentown Station: WAEB-FM

Order Line	Product Type	Ordered	Day(s)	Daypart	Rate			
7	Spot	Commercial	S	06:00:00-09:59:59	\$77.00			
		<u>AIRED</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/3/2018	6:17 am	30		\$77.00
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/3/2018	9:20 am	30		\$77.00
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/3/2018	9:52 am	30		\$77.00
8	Spot	Commercial	S	10:00:00-14:59:59	\$129.00			
		<u>AIRED</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/3/2018	12:16 pm	30		\$129.00
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/3/2018	1:20 pm	30		\$129.00
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/3/2018	2:46 pm	30		\$129.00
9	Spot	Commercial	S	15:00:00-18:59:59	\$103.00			
		<u>AIRED</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/3/2018	4:13 pm	30		\$103.00
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/3/2018	5:18 pm	30		\$103.00
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/3/2018	6:20 pm	30		\$103.00
10	Spot	Commercial	S	19:00:00-23:59:58	\$45.00			
		<u>AIRED</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/3/2018	7:16 pm	30		\$45.00
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/3/2018	8:17 pm	30		\$45.00
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/3/2018	9:19 pm	30		\$45.00
11	Spot	Commercial	Sn	06:00:00-09:59:59	\$80.00			
		<u>AIRED</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/4/2018	6:19 am	30		\$80.00
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/4/2018	7:16 am	30		\$80.00
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/4/2018	9:31 am	30		\$80.00
12	Spot	Commercial	Sn	10:00:00-14:59:59	\$63.00			
		<u>AIRED</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>

## Invoice Details

Order Line	Product Type	Ordered	Day(s)	Daypart				Rate
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/4/2018	11:53 am	30		\$63.00
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/4/2018	2:17 pm	30		\$63.00
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/4/2018	2:47 pm	30		\$63.00
<b>13</b>	<b>Spot</b>	<b>Commercial</b>	<b>Sn</b>	<b>15:00:00-18:59:59</b>				<b>\$63.00</b>
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/4/2018	4:13 pm	30		\$63.00
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/4/2018	6:15 pm	30		\$63.00
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/4/2018	6:45 pm	30		\$63.00
<b>14</b>	<b>Spot</b>	<b>Commercial</b>	<b>Sn</b>	<b>19:00:00-23:59:58</b>				<b>\$72.00</b>
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/4/2018	7:47 pm	30		\$72.00
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/4/2018	8:18 pm	30		\$72.00
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/4/2018	10:42 pm	30		\$72.00
<b>15</b>	<b>Spot</b>	<b>Commercial</b>	<b>M</b>	<b>06:00:00-09:59:59</b>				<b>\$203.00</b>
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/5/2018	6:16 am	30		\$203.00
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/5/2018	7:14 am	30		\$203.00
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/5/2018	9:17 am	30		\$203.00
<b>16</b>	<b>Spot</b>	<b>Commercial</b>	<b>M</b>	<b>10:00:00-14:59:59</b>				<b>\$189.00</b>
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/5/2018	10:44 am	30		\$189.00
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/5/2018	12:17 pm	30		\$189.00
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/5/2018	12:45 pm	30		\$189.00
<b>17</b>	<b>Spot</b>	<b>Commercial</b>	<b>M</b>	<b>15:00:00-18:59:59</b>				<b>\$204.00</b>
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/5/2018	3:15 pm	30		\$204.00
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/5/2018	4:46 pm	30		\$204.00
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/5/2018	5:14 pm	30		\$204.00
<b>18</b>	<b>Spot</b>	<b>Commercial</b>	<b>M</b>	<b>19:00:00-23:59:58</b>				<b>\$37.00</b>
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/5/2018	7:46 pm	30		\$37.00

# Invoice Details

Order Line	Product Type	Ordered	Day(s)	Daypart			Rate
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/5/2018	9:16 pm	30	\$37.00
	Spot	Commercial	BROWNE COMPARISON / PINSLEY/ BROWNE COMPARISON/30	11/5/2018	10:44 pm	30	\$37.00
Totals for Station:		WAEB-FM	No. of Spots/Misc: 36/0	Gross Amt:			\$3,795.00

Market: Allentown Station: WZZO-FM

Order Line	Product Type	Ordered	Day(s)	Daypart			Rate
19	Spot	Commercial	S	06:00:00-09:59:59			\$10.00
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u> <u>MG</u>	<u>RATE</u>
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/3/2018	6:47 am	30	\$10.00
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/3/2018	8:53 am	30	\$10.00
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/3/2018	9:52 am	30	\$10.00
20	Spot	Commercial	S	10:00:00-14:59:59			\$14.00
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u> <u>MG</u>	<u>RATE</u>
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/3/2018	10:48 am	30	\$14.00
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/3/2018	1:18 pm	30	\$14.00
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/3/2018	2:17 pm	30	\$14.00
21	Spot	Commercial	S	15:00:00-18:59:59			\$10.00
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u> <u>MG</u>	<u>RATE</u>
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/3/2018	3:15 pm	30	\$10.00
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/3/2018	4:24 pm	30	\$10.00
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/3/2018	4:50 pm	30	\$10.00
22	Spot	Commercial	S	19:00:00-23:59:58			\$8.00
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u> <u>MG</u>	<u>RATE</u>
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/3/2018	7:18 pm	30	\$8.00
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/3/2018	8:44 pm	30	\$8.00
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/3/2018	11:13 pm	30	\$8.00
23	Spot	Commercial	Sn	06:00:00-09:59:59			\$7.00
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u> <u>MG</u>	<u>RATE</u>
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/4/2018	6:11 am	30	\$7.00
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/4/2018	8:33 am	30	\$7.00
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/4/2018	9:13 am	30	\$7.00

## Invoice Details

Order Line	Product Type	Ordered	Day(s)	Daypart				Rate
24	Spot	Commercial	Sn	10:00:00-14:59:59				\$9.00
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/4/2018	11:17 am	30		\$9.00
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/4/2018	12:47 pm	30		\$9.00
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/4/2018	1:18 pm	30		\$9.00
25	Spot	Commercial	Sn	15:00:00-18:59:59				\$9.00
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/4/2018	3:47 pm	30		\$9.00
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/4/2018	4:23 pm	30		\$9.00
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/4/2018	5:41 pm	30		\$9.00
26	Spot	Commercial	Sn	19:00:00-23:59:58				\$10.00
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/4/2018	7:14 pm	30		\$10.00
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/4/2018	8:18 pm	30		\$10.00
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/4/2018	9:16 pm	30		\$10.00
27	Spot	Commercial	M	06:00:00-09:59:59				\$44.00
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/5/2018	6:37 am	30		\$44.00
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/5/2018	7:37 am	30		\$44.00
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/5/2018	9:34 am	30		\$44.00
28	Spot	Commercial	M	10:00:00-14:59:59				\$36.00
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/5/2018	11:13 am	30		\$36.00
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/5/2018	1:15 pm	30		\$36.00
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/5/2018	2:51 pm	30		\$36.00
29	Spot	Commercial	M	15:00:00-18:59:59				\$36.00
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/5/2018	3:16 pm	30		\$36.00
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/5/2018	4:08 pm	30		\$36.00
	Spot	Commercial	CORRUPTION / PINSLEY/ CORRUPTION/30	11/5/2018	6:16 pm	30		\$36.00
30	Spot	Commercial	M	19:00:00-23:59:58				\$9.00

## Invoice Details

Order Line	Product Type	Ordered	Day(s)	Daypart			Rate	
		<u>Aired</u>	<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
Spot	Commercial		CORRUPTION / PINSLEY/ CORRUPTION/30	11/5/2018	7:25 pm	30		\$9.00
Spot	Commercial		CORRUPTION / PINSLEY/ CORRUPTION/30	11/5/2018	9:43 pm	30		\$9.00
Spot	Commercial		CORRUPTION / PINSLEY/ CORRUPTION/30	11/5/2018	10:44 pm	30		\$9.00
Totals for Station:		WZZO-FM	No. of Spots/Misc:	36/0	Gross Amt:			\$606.00
Totals for Market:		Allentown	No. of Spots/Misc:	90/0	Gross Amt:			\$4,581.00
Totals for Invoice:			No. of Spots/Misc:	90/0	Gross Amt:			\$4,581.00