



125 West 55th St
New York, NY 10019

KATZ TELEVISION
GROUP

Contract # 25891438			Changes as of: 6/19/2018 at 9:13 AM			Version: Current State Version 4		
CPE: LEE/ORDR/626702			Flight: 6/26/18 - 7/2/18			Station: WJHL		
Agency: Smart Media Group			Advertiser: Lee for TN Governor			Market: Johnson City-Kingsport-Bristol		
1427 LESLIE AVE SUITE #102 ALEXANDRIA, VA 22301			Product: ORDR			Office: WASHINGTON		
			Agency Order #: 30051759			Service: Nielsen		
			Buyer: Berg, Fran			Primary Demo: Adults 35+		
			Salesperson: ERIN SCHUMACHER 212-424-6620			Assistant: ERIN SCHUMACHER 212-424-6620		
			Separation:					
			Total Spots: 96			Total CPP: \$43.35		
			Total GRP: 349.7			Total \$: \$15,160.00		
			Con Type: POLITICAL/VOTE					

Comments: REV LEE ORDER FOR EST 626702 SEE COMMENTS FOR CHANGES. PLS CNFM; THANKS FRAN

#	Day/Time	DP	Program	Rate	A35P Rating	A35P Impre ssion	A55P Rating	A55P Impre ssion	Len	6/26 - 7/2							Total Spots	Total \$	CPP*	GRP*
										6/26	6/27	6/28	6/29	7/1	7/2					
1	M-F 11a-12h		THE PRICE IS RIGHT	\$100.00	4.4	19,900	0.0	0	30	1	1	0	1	0	0	1	4	\$400.00	\$22.73	17.6
RATE CHG Changes: Rate from 45 to 100																				
REV- 2	M-F 12n-12:30p		WJHL NEWS CHANNEL 11	\$100.00	4.6	20,500	0.0	0	30	1	1	1	2▲1	0	0	1	5	\$500.00	\$21.74	23.0
RATE CHG; CX 1X FRI Changes: Rate from 90 to 100																				
REV- 3	M-F 4p-5p		DR. PHIL	\$90.00	1.8	8,300	0.0	0	30	3▲2	3	3▲2	3▲2	0	0	2	11	\$990.00	\$50.00	19.8
RATE CHG; CX 1X TU, TH, FRI Changes: Rate from 50 to 90																				
REV- 4	M-F 6a-7a		WJHL LOCAL NEWS	\$100.00	2.9	13,200	0.0	0	30	2	2▲1	2▲1	2	0	0	2	8	\$800.00	\$34.48	23.2
RATE CHG; CX 1X WED, TH, Changes: Rate from 60 to 100																				
5	M-F 7a-8a		CBSTHIS MORNING	\$70.00	3.4	15,600	0.0	0	30	2	2	2	2	0	0	2	10	\$700.00	\$20.59	34.0
RATE CHG Changes: Day/Time from M-F 7a-9a to M-F 7a-8a, Rate from 35 to 70																				
6	Sa 7a-8a		WJHL SATURDAY 7A LOC	\$25.00	3.1	13,800	0.0	0	30	0	0	0	0	1	0	0	1	\$25.00	\$8.06	3.1
RATE CHG Changes: Rate from 10 to 25																				
REV- 7	Su 9a-10:30a		CBS SUNDAY MORNING	\$130.00	3.5	16,300	0.0	0	30	0	0	0	0	0	2▲1	0	1	\$130.00	\$37.14	3.5
RATE CHG; CX 1X Changes: Rate from 80 to 130																				
8	M-F 5p-5:30p		WJHLNEWS CHANNEL 11	\$130.00	5.3	24,000	0.0	0	30	1	1	1	1	0	0	1	5	\$650.00	\$24.53	26.5
RATE CHG Changes: Rate from 85 to 130																				
9	M-F 5:30p-6p		WJHL NEWS CHANNEL 11	\$140.00	5.2	23,300	0.0	0	30	2	1	1	2	0	0	2	8	\$1,120.00	\$26.92	41.6
RATE CHG; Changes: Rate from 100 to 140																				
REV- 10	M-F 6p-6:30p		WJHL NEWS CHANNEL11	\$240.00	7.3	33,000	0.0	0	30	1	2▲1	2▲1	1	0	0	1	5	\$1,200.00	\$32.88	36.5
RATE CHG; CANCEL 1X WED, TH Changes: Rate from 200 to 240																				
11	M-F 6:30p-7p		CBS EVENING NEWS	\$240.00	6.7	30,100	0.0	0	30	0	1	0	0	0	0	0	1	\$240.00	\$35.82	6.7
RATE CHG Changes: Rate from 160 to 240																				



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Contract # 25891438			Changes as of: 6/19/2018 at 9:13 AM			Version: Current State Version 4		
CPE: LEE/ORDR/626702			Flight: 6/26/18 - 7/2/18			Station: WJHL		
Agency: Smart Media Group			Advertiser: Lee for TN Governor			Market: Johnson City-Kingsport-Bristol		
1427 LESLIE AVE			Product: ORDR			Office: WASHINGTON		
SUITE #102			Agency Order #: 30051759			Service: Nielsen		
ALEXANDRIA, VA			Buyer: Berg, Fran			Primary Demo: Adults 35+		
22301			Salesperson: ERIN SCHUMACHER			Assistant: ERIN SCHUMACHER		
			212-424-6620			212-424-6620		
			Separation:					
			Total Spots: 96			Total Spots: 96		
			Total CPP: \$43.35			Total CPP: \$43.35		
			Total GRP: 349.7			Total GRP: 349.7		
			Con Type: POLITICAL/VOTE			Con Type: POLITICAL/VOTE		
			Total \$: \$15,160.00			Total \$: \$15,160.00		

#	Day/Time	DP	Program	Rate	A35P Rating	A35P Impression	A55P Rating	A55P Impression	Len	6/26 - 7/2							Total Spots	Total \$	CPP*	GRP*
										6/26	6/27	6/28	6/29	6/30	7/1	7/2				
REV- 12	M-F 7p-7:30p		WJHL NEWS CHANNEL 11	\$110.00	2.7	12,000	0.0	0	30	1	1	1	0	0	0	0	1	\$110.00	\$40.74	2.7
RATE CHG: CANCEL 1X TU, TH, F Changes: Rate from 50 to 110																				
13	M-F 11:35p-12:35a		THE LATE SHOW-CBS	\$45.00	1.3	5,800	0.0	0	30	2	2	2	2	0	0	2	10	\$450.00	\$34.62	13.0
RATE CHG Changes: Rate from 35 to 45																				
14	M-F 11p-11:35p		WJHL NEWS CHANNEL 11	\$200.00	3.6	16,200	0.0	0	30	2	1	2	2	0	0	1	8	\$1,600.00	\$55.56	28.8
RATE CHG Changes: Rate from 150 to 200																				
15	Sa 11p-11:35p		WJHL 11P LOCAL NEWS	\$150.00	2.5	11,500	0.0	0	30	0	0	0	0	1	0	0	1	\$150.00	\$60.00	2.5
RATE CHG Changes: Rate from 88 to 150																				
16	Su 11p-11:35p		WJHL 11P LOCAL NEWS	\$175.00	3.2	14,400	0.0	0	30	0	0	0	0	0	1	0	1	\$175.00	\$54.69	3.2
RATE CHG Changes: Rate from 110 to 175																				
17	Tu 8p-9p		NCIS-CBS	\$500.00	6.0	38,700	0.0	0	30	2	0	0	0	0	0	0	2	\$1,000.00	\$83.33	12.0
RATE CHG Changes: Rate from 600 to 500																				
18	Tu 9p-10p		BULL-CBS	\$300.00	4.3	28,100	0.0	0	30	2	0	0	0	0	0	0	2	\$600.00	\$69.77	8.6
RATE CHG Changes: Rate from 320 to 300																				
REV- 19	W 9p-10p		BIG BROTHER	\$600.00	3.7	25,100	0.0	0	30	0	2	1	0	0	0	0	1	\$600.00	\$162.16	3.7
RATE CHG Changes: Rate from 500 to 600																				
20	F 9p-10p		HAWAII FIVE-O-CBS	\$350.00	4.8	22,800	0.0	0	30	0	0	0	0	2	0	0	2	\$700.00	\$72.92	9.6
RATE CHG Changes: Rate from 500 to 350																				
21	F 10p-11p		BLUE BLOODS-CBS	\$350.00	4.8	26,200	0.0	0	30	0	0	0	0	2	0	0	2	\$700.00	\$72.92	9.6
RATE CHG Changes: Rate from 500 to 350																				
22	Su 7p-8p		60 MINUTES-CBS	\$360.00	2.6	17,700	0.0	0	30	0	0	0	0	0	0	2	2	\$720.00	\$138.46	5.2
RATE CHG Changes: Rate from 300 to 360																				



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Agency: Smart Media Group Advertiser: Lee for TN Governor Market: Johnson City-Kingsport-Bristol Total \$: \$15,160.00
1427 LESLIE AVE Product: ORDR Office: WASHINGTON Total Spots: 96
SUITE #102 Agency Order #: 30051759 Service: Nielsen Total CPP: \$43.35
ALEXANDRIA, VA Buyer: Berg, Fran Primary Demo: Adults 35+ Total GRP: 349.7
22301
Salesperson: ERIN SCHUMACHER Assistant: ERIN SCHUMACHER
212-424-6620 212-424-6620
Separation:

#	Day/Time	DP	Program	Rate	A35P Rating	A35P Impre ssion	A55P Rating	A55P Impre ssion	Len	6/26 - 7/2							Total Spots	Total \$	CPP*	GRP*
										6/26	6/27	6/28	6/29	6/30	7/1	7/2				
REV- 23	8p-9p		BIG BROTHERSUNDAY-CB	\$500.00	3.5	17,800	0.0	0	30	0	0	0	0	0	2	0	0	\$0.00	\$142.86	0.0
CANCEL 2X																				
24	9p-10p		SALVATION	\$200.00	2.3	10,600	0.0	0	30	0	0	0	0	0	0	1	1	\$200.00	\$86.96	2.3
RATE/PGM CHANGE Changes: Program from SUPERIOR DONUTS/LVI to SALVATION, Rate from 325 to 200																				
25	8p-9p		UNDERCOVER BOSS	\$200.00	3.0	12,200	0.0	0	30	0	0	0	2	0	0	0	2	\$400.00	\$66.67	6.0
RATE CHG Changes: Rate from 500 to 200																				
TOTALS:																	96	\$15,160.00	\$43.35	349.7



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CPE: LEE/ORDR/626702 Flight: 6/26/18 - 7/2/18 Station: WJHL
Agency: Smart Media Group Advertiser: Lee for TN Governor Market: Johnsn City-Kingsprt-Bristol
Product: ORDR Office: WASHINGTON
Agency Order #: 30051759 Service: Nielsen
Buyer: Berg, Fran Primary Demo: Adults 35+
Salesperson: ERIN SCHUMACHER Assistant: ERIN SCHUMACHER
Separation: 212-424-6620
Total Spots: 96
Total CPP: \$43.35
Total GRP: 349.7

Special Instructions	Order Level Comments
Date/Time	Added by Comment
06/19/18 9:13 AM	GOTOSTRATAleschumac her REV LEE ORDER FOR EST 626702 SEE COMMENTS FOR CHANGES. PLS CNFM; THANKS FRAN
06/11/18 2:53 PM	System Notice Received.
06/11/18 2:24 PM	GOTOSTRATAleschumac her REV LEE ORDER FOR EST 626702 PLEASE SEE MY COMMENTS; TOTALS HAVE CHANGED PLEASE CNFM. THANKS FRAN
02/13/18 4:11 PM	ERIN SCHUMACHER NEW ORDER FOR LEE FOR TN GOVERNOR... EST 626702 PLS CFM; THANKS FRAN
02/13/18 2:01 PM	System Notice Received.
02/12/18 10:33 AM	ERIN SCHUMACHER NEW ORDER FOR LEE FOR TN GOVERNOR... EST 626702 PLS CFM; THANKS FRAN

Competitive Information	
Market Budget:	\$20,669
WJHL Share:	52%
Comment:	
WCYB:	48%

Daypart Summary				
Day/Time	% Distrib	Spots	Dollars	GRP
Total	100%	96	\$15,160.00	349.7

Monthly Summary		
Month	Spots	Dollars
2018-Jul	96	\$15,160.00
Total	96	\$15,160.00

Transaction History						
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg Contract \$ Comment
Revision	6/19/18 9:13 AM	GOTOSTRATAleschumac her	Revised		15	\$-878.00 \$15,160.00 Changes: Comments from REV LEE ORDER FOR EST 626702 PLEASE SEE MY COMMENTS; TOTALS HAVE CHANGED PLEASE CNFM, THANKS FRAN to REV LEE ORDER FOR EST 626702 SEE COMMENTS FOR CHANGES. PLS CNFM; THANKS FRAN , Total \$ from \$16,038.00 to \$15,160.00, Total GRPs from 402.4 to 349.7, Total Spots from 111 to 96, Total CPP from \$39.86 to \$43.35. 26 buylines added or modified.
Revision	6/11/18 2:24 PM	GOTOSTRATAleschumac her	Confirmed	27		\$4,515.00 \$16,038.00 Changes: Comments from NEW ORDER FOR LEE FOR TN GOVERNOR... EST 626702 PLS CFM; THANKS FRAN to REV LEE ORDER FOR EST 626702 PLEASE SEE MY COMMENTS; TOTALS HAVE CHANGED PLEASE CNFM, THANKS FRAN , Total \$ from \$11,523.00 to \$16,038.00, Total GRPs from 301.0 to 402.4, Total Spots from 84 to 111, Total CPP from \$35.71 to \$39.86. 26 buylines added or modified.
Revision	2/13/18 4:11 PM	ERIN SCHUMACHER	Confirmed			\$0 \$11,523.00 Changes: Origoffice Id to 110, Office from PHILADELPHIA to WASHINGTON, Origuser Entered Dollars to \$0.00, User Entered \$ from \$0.00 to \$11,523.00.
Queued for Electronic Contracting	2/13/18 8:44 AM					\$0
New	2/12/18 10:32 AM	ERIN SCHUMACHER	Confirmed	84		\$11,523.00 \$11,523.00

Non-Discrimination Policy PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY.



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1427 LESLIE AVE		Product: ORDR		Office: WASHINGTON	
SUITE #102		Agency Order #: 30051759		Service: Nielsen	
ALEXANDRIA, VA 22301		Buyer: Berg, Fran		Primary Demo: Adults 35+	
		Salesperson: ERIN SCHUMACHER 212-424-6620		Assistant: ERIN SCHUMACHER 212-424-6620	
		Separation:			
				Total Spots: 96	
				Total CPP: \$43.35	
				Total GRP: 349.7	
				Total \$: \$15,160.00	
STATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.					

Con Type: POLITICAL/VOTE
Total \$: \$15,160.00
Total Spots: 96
Total CPP: \$43.35
Total GRP: 349.7

CONTRACT



WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

Contract / Revision 25891438 /		Alt Order # 25891438
Product ORDR		
Contract Dates 06/26/18 - 07/02/18		Estimate # 626702
Advertiser POL/Bill Lee/Governor/Rep/TN		Original Date / Revision 06/19/18 / 06/19/18
Billing Cycle EOM/EOC	Billing Calendar Broadcast	Cash/Trade Cash
Property WJHL	Account Executive Katz Washington	Sales Office Katz/Washingto
Special Handling		
Demographic Adults 35+		
Agy Code 9912891	Advertiser Code LEE	Product 1/2 ORDR
Agency Ref IN10086/SP6681/TO13		Advertiser Ref

And:

Smart Media Group
1427 Leslie Avenue
Alexandria, VA 22301
USA

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
E 1	WJHL	06/26/18	06/27/18	Price is Right	11a-12p		:30				NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
		Week: 06/25/18	07/01/18	-11-----	2			\$100.00					
E 2	WJHL	06/29/18	06/29/18	Price is Right	11a-12p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
		Week: 06/25/18	07/01/18	----F--	1			\$100.00					
E 3	WJHL	07/02/18	07/02/18	Price is Right	11a-12p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
		Week: 07/02/18	07/08/18	M-----	1			\$100.00					
E 4	WJHL	06/26/18	06/26/18	Local News @ 12p	12p-1230p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
		Week: 06/25/18	07/01/18	-T-----	1			\$100.00					
E 5	WJHL	06/27/18	06/27/18	Local News @ 12p	12p-1230p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
		Week: 06/25/18	07/01/18	--W----	1			\$100.00					
E 6	WJHL	06/28/18	06/28/18	Local News @ 12p	12p-1230p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
		Week: 06/25/18	07/01/18	---T---	1			\$100.00					
E 7	WJHL	06/29/18	06/29/18	Local News @ 12p	12p-1230p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
		Week: 06/25/18	07/01/18	----1--	1			\$100.00					
E 8	WJHL	07/02/18	07/02/18	Local News @ 12p	12p-1230p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
		Week: 07/02/18	07/08/18	M-----	1			\$100.00					
E 9	WJHL	06/26/18	06/26/18	Dr Phil	4p-5p		:30				NM	2	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
		Week: 06/25/18	07/01/18	-T-----	2			\$90.00					
E 10	WJHL	06/27/18	06/27/18	Dr Phil	4p-5p		:30				NM	3	\$270.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
		Week: 06/25/18	07/01/18	--W----	3			\$90.00					
E 11	WJHL	06/28/18	06/28/18	Dr Phil	4p-5p		:30				NM	2	\$180.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

Contract / Revision	Alt Order #
25891438 /	25891438

Contract Dates	Product	Estimate #
06/26/18 - 07/02/18	ORDR	626702

Advertiser	Original Date / Revision
POL/Bill Lee/Governor/R	06/19/18 / 06/19/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	---T---				2	\$90.00				
E 12	WJHL	06/29/18	06/29/18	Dr Phil	4p-5p		:30				NM	2	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	----F--				2	\$90.00				
E 13	WJHL	07/02/18	07/02/18	Dr Phil	4p-5p		:30				NM	2	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	M-----				2	\$90.00				
E 14	WJHL	06/26/18	06/26/18	Local News @ 6a	6a-7a		:30				NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	-T-----				2	\$100.00				
E 15	WJHL	06/27/18	06/27/18	Local News @ 6a	6a-7a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	--W----				1	\$100.00				
E 16	WJHL	06/28/18	06/28/18	Local News @ 6a	6a-7a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	---T---				1	\$100.00				
E 17	WJHL	06/29/18	06/29/18	Local News @ 6a	6a-7a		:30				NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	----F--				2	\$100.00				
E 18	WJHL	07/02/18	07/02/18	Local News @ 6a	6a-7a		:30				NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	M-----				2	\$100.00				
E 19	WJHL	06/26/18	06/26/18	CBS This Morning 7a	7a-8a		:30				NM	2	\$140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	-T-----				2	\$70.00				
E 20	WJHL	06/27/18	06/27/18	CBS This Morning 7a	7a-8a		:30				NM	2	\$140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	--W----				2	\$70.00				
E 21	WJHL	06/28/18	06/28/18	CBS This Morning 7a	7a-8a		:30				NM	2	\$140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	---T---				2	\$70.00				
E 22	WJHL	06/29/18	06/29/18	CBS This Morning 7a	7a-8a		:30				NM	2	\$140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	----F--				2	\$70.00				
E 23	WJHL	07/02/18	07/02/18	CBS This Morning 7a	7a-8a		:30				NM	2	\$140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	M-----				2	\$70.00				
E 24	WJHL	06/30/18	06/30/18	Local News Sat 7a	7a-8a		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	-----S-				1	\$25.00				
E 25	WJHL	07/01/18	07/01/18	CBS This Morning Sun	857a-1030a		:30				NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	-----S				1	\$130.00				
E 26	WJHL	06/26/18	06/26/18	Local News @ 5p	5p-530p		:30				NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	-T-----				1	\$130.00				
N 27	WJHL	06/27/18	06/27/18	Local News @ 5p	5p-530p		:30				NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

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(423) 926-2151

<u>Contract / Revision</u>	<u>Alt Order #</u>
25891438 /	25891438

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
06/26/18 - 07/02/18	ORDR	626702

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Bill Lee/Governor/R	06/19/18 / 06/19/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	--W----				1	\$130.00				
E 28	WJHL	06/28/18	06/28/18	Local News @ 5p	5p-530p		:30				NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	---T---				1	\$130.00				
E 29	WJHL	06/29/18	06/29/18	Local News @ 5p	5p-530p		:30				NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	----F--				1	\$130.00				
E 30	WJHL	07/02/18	07/02/18	Local News @ 5p	5p-530p		:30				NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	M-----				1	\$130.00				
E 31	WJHL	06/26/18	06/26/18	Local News @ 530p	530p-6p		:30				NM	2	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	-T-----				2	\$140.00				
E 32	WJHL	06/27/18	06/27/18	Local News @ 530p	530p-6p		:30				NM	1	\$140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	--W----				1	\$140.00				
E 33	WJHL	06/28/18	06/28/18	Local News @ 530p	530p-6p		:30				NM	1	\$140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	---T---				1	\$140.00				
E 34	WJHL	06/29/18	06/29/18	Local News @ 530p	530p-6p		:30				NM	2	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	----F--				2	\$140.00				
E 35	WJHL	07/02/18	07/02/18	Local News @ 530p	530p-6p		:30				NM	2	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	M-----				2	\$140.00				
E 36	WJHL	06/26/18	06/26/18	Local News @ 6p	6p-630p		:30				NM	1	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	-T-----				1	\$240.00				
E 37	WJHL	06/27/18	06/27/18	Local News @ 6p	6p-630p		:30				NM	1	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	--W----				1	\$240.00				
E 38	WJHL	06/28/18	06/28/18	Local News @ 6p	6p-630p		:30				NM	1	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	---T---				1	\$240.00				
E 39	WJHL	06/29/18	06/29/18	Local News @ 6p	6p-630p		:30				NM	1	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	----F--				1	\$240.00				
E 40	WJHL	07/02/18	07/02/18	Local News @ 6p	6p-630p		:30				NM	1	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	M-----				1	\$240.00				
E 41	WJHL	06/27/18	06/27/18	CBS Evening News	630p-7p		:30				NM	1	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	--W----				1	\$240.00				
E 42	WJHL	06/27/18	06/27/18	M-F 7p Local news	7p-730p		:30				NM	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	--1----				1	\$110.00				
D 43	WJHL	06/28/18	06/29/18	M-F 7p Local news	7p-730p		:30				NM	0	\$0.00

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<u>Contract / Revision</u>	<u>Alt Order #</u>
25891438 /	25891438

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
06/26/18 - 07/02/18	ORDR	626702

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Bill Lee/Governor/R	06/19/18 / 06/19/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
E 44	WJHL	06/26/18	06/26/18	M-F 1135p-1237a	1135p-1237a		:30				NM	2	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	06/25/18	07/01/18	-T-----	2			\$45.00					
E 45	WJHL	06/27/18	06/27/18	M-F 1135p-1237a	1135p-1237a		:30				NM	2	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	06/25/18	07/01/18	--W----	2			\$45.00					
E 46	WJHL	06/28/18	06/28/18	M-F 1135p-1237a	1135p-1237a		:30				NM	2	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	06/25/18	07/01/18	---T---	2			\$45.00					
E 47	WJHL	06/29/18	06/29/18	M-F 1135p-1237a	1135p-1237a		:30				NM	2	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	06/25/18	07/01/18	----F--	2			\$45.00					
E 48	WJHL	07/02/18	07/02/18	M-F 1135p-1237a	1135p-1237a		:30				NM	2	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	07/02/18	07/08/18	M-----	2			\$45.00					
E 49	WJHL	06/26/18	06/26/18	Local News @ 11p	11p-1135p		:30				NM	2	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	06/25/18	07/01/18	-T-----	2			\$200.00					
E 50	WJHL	06/27/18	06/27/18	Local News @ 11p	11p-1135p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	06/25/18	07/01/18	--W----	1			\$200.00					
E 51	WJHL	06/28/18	06/28/18	Local News @ 11p	11p-1135p		:30				NM	2	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	06/25/18	07/01/18	---T---	2			\$200.00					
E 52	WJHL	06/29/18	06/29/18	Local News @ 11p	11p-1135p		:30				NM	2	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	06/25/18	07/01/18	----F--	2			\$200.00					
E 53	WJHL	07/02/18	07/02/18	Local News @ 11p	11p-1135p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	07/02/18	07/08/18	M-----	1			\$200.00					
E 54	WJHL	06/30/18	06/30/18	11p News Sat	11p-1130p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	06/25/18	07/01/18	-----S-	1			\$150.00					
E 55	WJHL	07/01/18	07/01/18	11p News Sun	11p-1135p		:30				NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	06/25/18	07/01/18	-----S	1			\$175.00					
E 56	WJHL	06/26/18	06/26/18	NCIS	8p-9p		:30				NM	2	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	06/25/18	07/01/18	-T-----	2			\$500.00					
E 57	WJHL	06/26/18	06/26/18	BULL	9p-10p		:30				NM	2	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	06/25/18	07/01/18	-T-----	2			\$300.00					
E 58	WJHL	06/27/18	06/27/18	SEAL TEAM	9p-10p		:30				NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	06/25/18	07/01/18	--W----	1			\$600.00					
E 59	WJHL	06/29/18	06/29/18	HAWAII FIVE O	9p-10p		:30				NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	06/25/18	07/01/18	----F--	2			\$350.00					
E 60	WJHL	06/29/18	06/29/18	BLUE BLOODS	10p-11p		:30				NM	2	\$700.00

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06/26/18 - 07/02/18	ORDR	626702

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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	----F--				2	\$350.00				
E 61	WJHL	07/01/18	07/01/18	60 MINUTES	7p-8p		:30				NM	2	\$720.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	-----S				2	\$360.00				
D 62	WJHL	07/01/18	07/01/18	BIG BROTHER	8p-9p		:30				NM	0	\$0.00
E 63	WJHL	07/02/18	07/02/18	Salvation	9p-10p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	M-----				1	\$200.00				
E 64	WJHL	06/29/18	06/29/18	Undercover Boss	8p-9p		:30				NM	2	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	----F--				2	\$200.00				
E 65	WJHL	07/01/18	07/01/18	Instinct	8p-9p		:30				NM	2	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	-----S				2	\$500.00				
Totals								0.00				96	\$15,160.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
06/25/18 - 07/02/18	96	\$15,160.00	(\$2,274.00)	\$12,886.00
Totals	96	\$15,160.00	(\$2,274.00)	\$12,886.00

Signature: _____ **Date:** _____

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