KATZ TELEVISION GROUP

125 West 55th St
New York, NY 10019

Contract # 25891441 **Changes as of:** 7/19/2018 at 9:47 AM **Version:** Highlighting Revision 5

CPE: LEE/ORDR/717723
Agency: Smart Media Group
1427 LESLIE AVE
SUITE #102
ALEXANDRIA, VA
22301

Flight: 7/17/18 - 7/23/18
Advertiser: Lee for TN Governor
Product: ORDR
Agency Order #: 30051765
Buyer: Berg, Fran
Salesperson: ERIN SCHUMACHER
212-424-6620
Separation:

Station: WJHL
Market: Johnsn City-Kngsprt-Bristl
Office: WASHINGTON
Service: Nielsen
Primary Demo: Adults 35+
Assistant: ERIN SCHUMACHER
212-424-6620

Con Type: POLITICAL/VOTE
Total $: $25,120.00
Total Spots: 129
Total CPP: $58.98
Total GRP: 425.9

Comments: REV LEE FOR GOV EST 717723 TO SHOW RATE CHANGES, CANCELS, ADDS ALL YOUR TOTALS HAVE CHANGED PLS CFM; THANKS FRAN

#	Day/Time	DP	Program	Rate	A35P Rating	A35P Impression	A55P Rating	A55P Impression	Len	7/17 - 7/23								Total Spots	Total $	CPP*	GRP*
										7/17	7/18	7/19	7/20	7/21	7/22	7/23					
1	M-F 11a-12n		THE PRICE IS RIGHT	$150.00	4.4	19,900	0.0	0	30	1	0	0	1	0	0	1		3	$450.00	$34.09	13.2
	RATE CHG																				
2	M-F 12n-12:30p		WJHL NEWS CHANNEL 11	$150.00	4.6	20,500	0.0	0	30	1	2	2	2	0	0	2		9	$1,350.00	$32.61	41.4
	RATE CHG; ADD 1X WED, TH,F, MON																				
3	M-F 2p-3p		THE TALK	$75.00	1.8	8,200	0.0	0	30	1	0	1	0	0	0	1		3	$225.00	$41.67	5.4
	RATE CHG																				
4	M-F 3p-4p		LETS MAKE A DEAL	$90.00	1.7	7,800	0.0	0	30	0	0	1	0	0	0	0		1	$90.00	$52.94	1.7
	RATE CHG;CX 1X TH																				
5	M-F 4p-5p		DR. PHIL	$125.00	1.8	8,300	0.0	0	30	3	3	3	3	0	0	2		14	$1,750.00	$69.44	25.2
	RATE CHG;ADD 1X WED																				
6	M-F 6a-7a		WJHL LOCAL NEWS	$150.00	2.9	13,200	0.0	0	30	2	2	2	2	0	0	2		10	$1,500.00	$51.72	29.0
	RATE CHG; ADD 1X WED,FR,																				
7	M-F 7a-8a		CBSTHIS MORNING	$150.00	3.4	15,600	0.0	0	30	2	2	2	2	0	0	2		10	$1,500.00	$44.12	34.0
	RATE CHG																				
8	Sa 7a-8a		WJHL SATURDAY 7A LOC	$50.00	3.1	13,800	0.0	0	30	0	0	0	0	1	0	0		1	$50.00	$16.13	3.1
	RATE CHG																				
9	Sa 8a-10a		CBS THIS MORNING	$100.00	2.2	9,900	0.0	0	30	0	0	0	0	2	0	0		2	$200.00	$45.45	4.4
	RATE CHG																				
10	Su 9a-10:30a		CBS SUNDAY MORNING	$175.00	3.5	16,300	0.0	0	30	0	0	0	0	0	2	0		2	$350.00	$50.00	7.0
	RATE CHG; ADD 1X																				
11	M-F 5p-5:30p		WJHLNEWS CHANNEL 11	$180.00	5.3	24,000	0.0	0	30	1	1	1	2	0	0	1		6	$1,080.00	$33.96	31.8
	RATE CHG																				
12	M-F 5:30p-6p		WJHL NEWS CHANNEL 11	$200.00	5.2	23,300	0.0	0	30	1	2	2	2	0	0	1		8	$1,600.00	$38.46	41.6
	RATE CHG; ADD 1X FRI																				

KATZ TELEVISION GROUP

125 West 55th St
New York, NY 10019

Contract # 25891441	**Changes as of:** 7/19/2018 at 9:47 AM	**Version:** Highlighting Revision 5	
CPE: LEE/ORDR/717723	**Flight:** 7/17/18 - 7/23/18	**Station:** WJHL	**Con Type:** POLITICAL/VOTE
Agency: Smart Media Group	**Advertiser:** Lee for TN Governor	**Market:** Johnsn City-Kngsprt-Bristl	**Total $:** $25,120.00
1427 LESLIE AVE SUITE #102 ALEXANDRIA, VA 22301	**Product:** ORDR **Agency Order #:** 30051765 **Buyer:** Berg, Fran	**Office:** WASHINGTON **Service:** Nielsen **Primary Demo:** Adults 35+	**Total Spots:** 129 **Total CPP:** $58.98 **Total GRP:** 425.9
	Salesperson: ERIN SCHUMACHER 212-424-6620 **Separation:**	**Assistant:** ERIN SCHUMACHER 212-424-6620	

#	Day/Time	DP	Program	Rate	A35P Rating	A35P Impression	A55P Rating	A55P Impression	Len	7/17 - 7/23								Total Spots	Total $	CPP*	GRP*
										7/17	7/18	7/19	7/20	7/21	7/22	7/23					
13	M-F 6p-6:30p		WJHL NEWS CHANNEL11	$350.00	7.3	33,000	0.0	0	30	2	2	1	2	0	0	1		8	$2,800.00	$47.95	58.4
	RATE CHG; ADD 1X TU,W, F,																				
14	M-F 6:30p-7p		CBS EVENING NEWS	$350.00	6.7	30,100	0.0	0	30	0	1	0	0	0	0	0		1	$350.00	$52.24	6.7
	RATE CHG;																				
15	M-F 7p-7:30p		WJHL NEWS CHANNEL11	$160.00	2.7	12,000	0.0	0	30	0	0	0	0	0	0	0		0	$0.00	$59.26	0.0
	RATE CHG																				
16	M-F 11:35p-12:35a		THE LATE SHOW-CBS	$70.00	1.3	5,800	0.0	0	30	2	3	2	3	0	0	3		13	$910.00	$53.85	16.9
	RATE CHG; ADD 1X WE,F, MON																				
17	M-F 11p-11:35p		WJHL NEWS CHANNEL 11	$360.00	3.6	16,200	0.0	0	30	1	2	2	2	0	0	2		9	$3,240.00	$100.00	32.4
	RATE CHG; ADD 1X TH, MON																				
18	Sa 11p-11:35p		WJHL 11P LOCAL NEWS	$225.00	2.5	11,500	0.0	0	30	0	0	0	0	1	0	0		1	$225.00	$90.00	2.5
	RATE CHG																				
19	Su 11p-11:35p		WJHL 11P LOCAL NEWS	$240.00	3.2	14,400	0.0	0	30	0	0	0	0	0	1	0		1	$240.00	$75.00	3.2
	RATE CHGN																				
20	M-F 7:30p-8p		FAMILY FEUD	$180.00	3.1	14,000	0.0	0	30	1	1	2	1	0	0	1		6	$1,080.00	$58.06	18.6
	RATE CHG; ADD 1X WED, TH,F,																				
21	Tu 8p-9p		NCIS-CBS	$700.00	6.0	38,700	0.0	0	30	2	0	0	0	0	0	0		2	$1,400.00	$116.67	12.0
	RATE CHG																				
22	Tu 9p-10p		BULL-CBS	$460.00	4.3	28,100	0.0	0	30	2	0	0	0	0	0	0		2	$920.00	$106.98	8.6
	RATE CHG																				
24	W 10p-11p		CODE BLACK-CBS	$380.00	1.9	23,800	0.0	0	30	0	0	0	0	0	0	0		0	$0.00	$200.00	0.0
	RATE CHG;CANCEL																				
25	F 9p-10p		HAWAII FIVE-0-CBS	$490.00	4.8	22,800	0.0	0	30	0	0	0	1	0	0	0		1	$490.00	$102.08	4.8
	RATE CHG																				
26	F 10p-11p		BLUE BLOODS-CBS	$490.00	4.8	26,200	0.0	0	30	0	0	0	2	0	0	0		2	$980.00	$102.08	9.6
	RATE CHG																				

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Agency: Smart Media Group
1427 LESLIE AVE
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ALEXANDRIA, VA
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Advertiser: Lee for TN Governor
Product: ORDR
Agency Order #: 30051765
Buyer: Berg, Fran
Salesperson: ERIN SCHUMACHER
212-424-6620
Separation:

Station: WJHL
Market: Johnsn City-Kngsprt-Bristl
Office: WASHINGTON
Service: Nielsen
Primary Demo: Adults 35+
Assistant: ERIN SCHUMACHER
212-424-6620

Con Type: POLITICAL/VOTE
Total $: $25,120.00
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Total CPP: $58.98
Total GRP: 425.9

#	Day/Time	DP	Program	Rate	A35P Rating	A35P Impression	A55P Rating	A55P Impression	Len	7/17	7/18	7/19	7/20	7/21	7/22	7/23		Total Spots	Total $	CPP*	GRP*
										7/17 - 7/23											
27	Su 7p-8p		60 MINUTES-CBS	$550.00	2.6	17,700	0.0	0	30	0	0	0	0	0	1	0		1	$550.00	$211.54	2.6
	RATE CHG;																				
28	M 9p-10p		SALVATION-CBS	$300.00	3.7	19,900	0.0	0	30	0	0	0	0	0	0	2		2	$600.00	$81.08	7.4
	RATE CHG																				
29	M-F 11a-12n		THE PRICE IS RIGHT	$150.00	4.4	19,900	0.0	0	30	0	0	1	0	0	0	0		1	$150.00	$34.09	4.4
	RATE CHG																				
30	M,F 4a-4:30a		CBS Morning News	$15.00	0.0	0	0.0	0	30	0	0	0	1	0	0	1		2	$30.00	$0.00	0.0
31	M 8p-8:30p		Mom	$460.00	0.0	0	0.0	0	30	0	0	0	0	0	0	1		1	$460.00	$0.00	0.0
33	M 9a-10a		DR OZ	$50.00	0.0	0	0.0	0	30	0	0	0	0	0	0	2		2	$100.00	$0.00	0.0
34	Su 10p-11p		NCIS LA	$220.00	0.0	0	0.0	0	30	0	0	0	0	0	1	0		1	$220.00	$0.00	0.0
35	M 10a-11a		DAYTIME TRICITIES	$40.00	0.0	0	0.0	0	30	0	0	0	0	0	0	2		2	$80.00	$0.00	0.0
REV+ 36	M-F 5a-5:30a		news	$75.00	0.0	0	0.0	0	30	0 ▶ 0	0 ▶ 0	0 ▶ 0	0 ▶ 1	0 ▶ 0	0 ▶ 0	0 ▶ 1		2	$150.00	$0.00	0.0
	$150 added back on as remained of MG approval																				
									TOTALS:	**22**	**21**	**22**	**27**	**4**	**5**	**28**		**129**	**$25,120.00**	**$58.98**	**425.9**

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New York, NY 10019

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CPE:	LEE/ORDR/717723	**Flight:**	7/17/18 - 7/23/18	**Station:**	WJHL	**Con Type:**	POLITICAL/VOTE
Agency:	Smart Media Group	**Advertiser:**	Lee for TN Governor	**Market:**	Johnsn City-Kngsprt-Bristl	**Total $:**	$25,120.00
	1427 LESLIE AVE	**Product:**	ORDR	**Office:**	WASHINGTON	**Total Spots:**	129
	SUITE #102	**Agency Order #:**	30051765	**Service:**	Nielsen	**Total CPP:**	$58.98
	ALEXANDRIA, VA 22301	**Buyer:**	Berg, Fran	**Primary Demo:**	Adults 35+	**Total GRP:**	425.9
		Salesperson:	ERIN SCHUMACHER 212-424-6620	**Assistant:**	ERIN SCHUMACHER 212-424-6620		
		Separation:					

Special Instructions	

Order Level Comments

Date/Time	Added by	Comment
07/19/18 9:47 AM	ERIN SCHUMACHER	REV LEE FOR GOV EST 717723 TO SHOW RATE CHANGES, CANCELS, ADDS ALL YOUR TOTALS HAVE CHANGED PLS CFM; THANKS FRAN
07/18/18 5:30 PM	ERIN SCHUMACHER	MG partial approved. cbs sports not approved, we sill have $150 to MG
07/17/18 11:43 AM	Linda DeSpain	Moving monies from order 25891440.
07/16/18 12:09 PM	System	Notice Received.
07/16/18 11:18 AM	GOTOSTRATA\bPHILIPPS	REV LEE FOR GOV EST 717723 TO SHOW RATE CHANGES, CANCELS, ADDS ALL YOUR TOTALS HAVE CHANGED PLS CFM; THANKS FRAN
06/25/18 2:16 PM	ERIN SCHUMACHER	REV LEE ORDER FOR EST 717723 SEE COMMENTS FOR CHANGES. PLS CNFM; THANKS FRAN
06/19/18 12:42 PM	System	Notice Received.
06/19/18 12:41 PM	Cathy Grant	There are 2 spots for Bill Lee order 25891441 on Line 23 on 7/18 Wednesday 9-10p for Salvation. Salvation is on Monday that week 9-10p, and a P5 would be $200. But Wednesday that week would be Big Brother, and needs $600 for a P5. Do you want to move it to Monday 7/15? Please let know. Thanks
06/19/18 9:14 AM	GOTOSTRATA\eschumacher	REV LEE ORDER FOR EST 717723 SEE COMMENTS FOR CHANGES. PLS CNFM; THANKS FRAN
02/13/18 4:24 PM	ERIN SCHUMACHER	NEW ORDER FOR LEE FOR TN GOVERNOR... EST 717723 PLS CFM; THANKS FRAN
02/13/18 2:02 PM	System	Notice Received.
02/12/18 10:33 AM	ERIN SCHUMACHER	NEW ORDER FOR LEE FOR TN GOVERNOR... EST 717723 PLS CFM; THANKS FRAN

Competitive Information

Market Budget:	$48,308
WJHL Share:	52%
Comment:	
WCYB:	48%

Daypart Summary

Day/Time	% Distrib	Spots	Dollars	CPP	GRP
	100%	129	$25,120.00	$58.98	425.9
Total	**100%**	**129**	**$25,120.00**	**$58.98**	**425.9**

Monthly Summary

Month	Spots	Dollars
2018-Jul	129	$25,120.00
Total	**129**	**$25,120.00**

Transaction History

Trans	Created/Received	Created by	Status	Spot+	Spot-	$ Chg	Contract $	Comment
Revision	7/19/18 9:47 AM	ERIN SCHUMACHER	Revised	2		$150.00	$0	Changes: Total Spots from 127 to 129, Calculated Dollars from $24,970.00 to $25,120.00, Total CPP from $58.63 to $58.98, Competitive Market Budget from $26,990 to $48,308, Origuser Entered Dollars from $0.00 to $24,970.00, User Entered $ from $13,108.00 to $25,120.00, Total $ from $24,970.00 to $25,120.00. 1 buyline added or modified.
Makegood 4	7/18/18 4:38 PM	ERIN SCHUMACHER	Confirmed	5	1	$-150.00	$0	Changes: Total $ from $25,120.00 to $24,970.00, Total Spots from 123 to 127, Total GRPs from 428.5 to 425.9, Total CPP from $58.62 to $58.63, Total GIMPs from 428 to 426, Total CPM from $58,623.10 to $58,628.79. 4 buylines added or modified.

KATZ TELEVISION GROUP

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CPE:	LEE/ORDR/717723	**Flight:**	7/17/18 - 7/23/18	**Station:**	WJHL	**Con Type:**	POLITICAL/VOTE
Agency:	Smart Media Group	**Advertiser:**	Lee for TN Governor	**Market:**	Johnsn City-Kngsprt-Bristl	**Total $:**	$25,120.00
	1427 LESLIE AVE	**Product:**	ORDR	**Office:**	WASHINGTON	**Total Spots:**	129
	SUITE #102	**Agency Order #:**	30051765	**Service:**	Nielsen	**Total CPP:**	$58.98
	ALEXANDRIA, VA 22301	**Buyer:**	Berg, Fran	**Primary Demo:**	Adults 35+	**Total GRP:**	425.9
		Salesperson:	ERIN SCHUMACHER 212-424-6620	**Assistant:**	ERIN SCHUMACHER 212-424-6620		
		Separation:					

Transaction History

Trans	Created/Received	Created by	Status	Spot+	Spot-	$ Chg	Contract $	Comment
Makegood 3	7/17/18 3:20 PM	Linda DeSpain	Confirmed	3	1	$0	$0	Changes: Total Spots from 121 to 123, Total GRPs from 433.3 to 428.5, Total CPP from $57.97 to $58.62, Total GIMPs from 433 to 428, Total CPM from $57,973.69 to $58,623.10. 3 buylines added or modified.
Makegood 2	7/17/18 11:43 AM	ERIN SCHUMACHER	Confirmed	1		$150.00	$0	Changes: Total $ from $24,970.00 to $25,120.00, Total Spots from 120 to 121, Total GRPs from 428.9 to 433.3, Total CPP from $58.22 to $57.97, Total GIMPs from 0 to 433, Total CPM from $0.00 to $57,973.69. 1 buyline added or modified.
Revision	7/16/18 11:18 AM	GOTOSTRATA\bPHILIPPS	Confirmed	21	1	$10,935.00	$0	Changes: Comments from REV LEE ORDER FOR EST 717723 SEE COMMENTS FOR CHANGES. PLS CNFM; THANKS FRAN to REV LEE FOR GOV EST 717723 TO SHOW RATE CHANGES, CANCELS, ADDS ALL YOUR TOTALS HAVE CHANGED PLS CFM; THANKS FRAN , Total $ from $14,035.00 to $24,970.00, Total GRPs from 352.5 to 428.9, Total Spots from 100 to 120, Total CPP from $39.82 to $58.22. 28 buylines added or modified.
Revision	6/25/18 2:16 PM	ERIN SCHUMACHER	Confirmed			$0	$0	Changes: Competitive Market Budget from $20,669 to $26,990. 2 buylines added or modified.
Makegood 1	6/19/18 12:41 PM	Cathy Grant	Confirmed			$0	$0	
Revision	6/19/18 9:14 AM	GOTOSTRATA\eschumacher	Confirmed	3	11	$927.00	$14,035.00	Changes: Comments from NEW ORDER FOR LEE FOR TN GOVERNOR... EST 717723 PLS CFM; THANKS FRAN to REV LEE ORDER FOR EST 717723 SEE COMMENTS FOR CHANGES. PLS CNFM; THANKS FRAN , Total $ from $13,108.00 to $14,035.00, Total GRPs from 378.7 to 352.5, Total Spots from 108 to 100, Total CPP from $34.68 to $39.82. 27 buylines added or modified.
Revision	2/13/18 4:24 PM	ERIN SCHUMACHER	Confirmed			$0	$13,108.00	Changes: Origoffice Id to 110, Office from PHILADELPHIA to WASHINGTON, Origuser Entered Dollars to $0.00, User Entered $ from $0.00 to $13,108.00.
Queued for Electronic Contracting	2/13/18 8:44 AM					$0	$0	
New	2/12/18 10:32 AM	ERIN SCHUMACHER	Confirmed	108		$13,108.00	$13,108.00	

Non-Discrimination Policy	PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.

CONTRACT

WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

And:

Smart Media Group
1427 Leslie Avenue
Alexandria, VA 22301
USA

Contract / Revision	Alt Order #
25891441 /	25891441

Product
ORDR

Contract Dates	Estimate #
07/17/18 - 07/23/18	717723

Advertiser	Original Date / Revision
POL/Bill Lee/Governor/Rep/TN	07/19/18 / 07/19/18

Billing Cycle	Billing Calendar	Cash/Trade
EOM/EOC	Broadcast	Cash
Property	**Account Executive**	**Sales Office**
WJHL	Katz Washington	Katz/Washingto

Special Handling

Demographic
Adults 35+

Agy Code	Advertiser Code	Product 1/2
9912891	LEE	ORDR

Agency Ref	Advertiser Ref
IN10086/SP6681/TO13	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Rtn	Type	Spots	Amount
1	WJHL	07/17/18	07/17/18	Price is Right	11a-12p		:30				NM	1	$150.00
	Start Date	End Date	Weekdays	Spots/Week	Rate								
Week:	07/16/18	07/22/18	-T-----	1	$150.00								
2	WJHL	07/20/18	07/20/18	Price is Right	11a-12p		:30				NM	1	$150.00
	Start Date	End Date	Weekdays	Spots/Week	Rate								
Week:	07/16/18	07/22/18	----F--	1	$150.00								
3	WJHL	07/23/18	07/23/18	Price is Right	11a-12p		:30				NM	1	$150.00
	Start Date	End Date	Weekdays	Spots/Week	Rate								
Week:	07/23/18	07/29/18	M------	1	$150.00								
4	WJHL	07/17/18	07/17/18	Local News @ 12p	12p-1230p		:30				NM	1	$150.00
	Start Date	End Date	Weekdays	Spots/Week	Rate								
Week:	07/16/18	07/22/18	-T-----	1	$150.00								
5	WJHL	07/18/18	07/18/18	Local News @ 12p	12p-1230p		:30				NM	2	$300.00
	Start Date	End Date	Weekdays	Spots/Week	Rate								
Week:	07/16/18	07/22/18	--W----	2	$150.00								
6	WJHL	07/19/18	07/19/18	Local News @ 12p	12p-1230p		:30				NM	2	$300.00
	Start Date	End Date	Weekdays	Spots/Week	Rate								
Week:	07/16/18	07/22/18	---T---	2	$150.00								
7	WJHL	07/20/18	07/20/18	Local News @ 12p	12p-1230p		:30				NM	2	$300.00
	Start Date	End Date	Weekdays	Spots/Week	Rate								
Week:	07/16/18	07/22/18	----F--	2	$150.00								
8	WJHL	07/23/18	07/23/18	Local News @ 12p	12p-1230p		:30				NM	2	$300.00
	Start Date	End Date	Weekdays	Spots/Week	Rate								
Week:	07/23/18	07/29/18	M------	2	$150.00								
9	WJHL	07/17/18	07/17/18	The Talk	2p-3p		:30				NM	1	$75.00
	Start Date	End Date	Weekdays	Spots/Week	Rate								
Week:	07/16/18	07/22/18	-T-----	1	$75.00								
10	WJHL	07/19/18	07/19/18	The Talk	2p-3p		:30				NM	1	$75.00
	Start Date	End Date	Weekdays	Spots/Week	Rate								
Week:	07/16/18	07/22/18	---T---	1	$75.00								
11	WJHL	07/23/18	07/23/18	The Talk	2p-3p		:30				NM	1	$75.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions. printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

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powered by WideOrbit

WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

Contract / Revision	Alt Order #
25891441 /	25891441

Contract Dates	Product	Estimate #
07/17/18 - 07/23/18	ORDR	717723

Advertiser	Original Date / Revision
POL/Bill Lee/Governor/Re	07/19/18 / 07/19/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Rtn	Type	Spots	Amount
Week:		Start Date 07/23/18	End Date 07/29/18	Weekdays M------	Spots/Week 1	Rate $75.00							
D 12	WJHL	07/18/18	07/18/18	Let's Make A Deal	3p-4p		:30				NM	0	$0.00
13	WJHL	07/19/18	07/19/18	Let's Make A Deal	3p-4p		:30				NM	1	$90.00
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays ---T---	Spots/Week 1	Rate $90.00							
14	WJHL	07/17/18	07/17/18	Dr Phil	4p-5p		:30				NM	3	$375.00
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays -T-----	Spots/Week 3	Rate $125.00							
15	WJHL	07/18/18	07/18/18	Dr Phil	4p-5p		:30				NM	3	$375.00
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays --W----	Spots/Week 3	Rate $125.00							
16	WJHL	07/19/18	07/19/18	Dr Phil	4p-5p		:30				NM	3	$375.00
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays ---T---	Spots/Week 3	Rate $125.00							
17	WJHL	07/20/18	07/20/18	Dr Phil	4p-5p		:30				NM	3	$375.00
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays ----F--	Spots/Week 3	Rate $125.00							
18	WJHL	07/23/18	07/23/18	Dr Phil	4p-5p		:30				NM	2	$250.00
Week:		Start Date 07/23/18	End Date 07/29/18	Weekdays M------	Spots/Week 2	Rate $125.00							
19	WJHL	07/17/18	07/17/18	Local News @ 6a	6a-7a		:30				NM	2	$300.00
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays -T-----	Spots/Week 2	Rate $150.00							
20	WJHL	07/18/18	07/18/18	Local News @ 6a	6a-7a		:30				NM	2	$300.00
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays --W----	Spots/Week 2	Rate $150.00							
21	WJHL	07/19/18	07/19/18	Local News @ 6a	6a-7a		:30				NM	2	$300.00
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays ---T---	Spots/Week 2	Rate $150.00							
22	WJHL	07/20/18	07/20/18	Local News @ 6a	6a-7a		:30				NM	2	$300.00
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays ----F--	Spots/Week 2	Rate $150.00							
23	WJHL	07/23/18	07/23/18	Local News @ 6a	6a-7a		:30				NM	2	$300.00
Week:		Start Date 07/23/18	End Date 07/29/18	Weekdays M------	Spots/Week 2	Rate $150.00							
24	WJHL	07/17/18	07/17/18	CBS This Morning 7a	7a-8a		:30				NM	2	$300.00
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays -T-----	Spots/Week 2	Rate $150.00							
25	WJHL	07/18/18	07/18/18	CBS This Morning 7a	7a-8a		:30				NM	2	$300.00
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays --W----	Spots/Week 2	Rate $150.00							
26	WJHL	07/19/18	07/19/18	CBS This Morning 7a	7a-8a		:30				NM	2	$300.00
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays ---T---	Spots/Week 2	Rate $150.00							
27	WJHL	07/20/18	07/20/18	CBS This Morning 7a	7a-8a		:30				NM	2	$300.00
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays ----F--	Spots/Week 2	Rate $150.00							

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(423) 926-2151

Contract / Revision	Alt Order #
25891441 /	25891441

Contract Dates	Product	Estimate #
07/17/18 - 07/23/18	ORDR	717723

Advertiser	Original Date / Revision
POL/Bill Lee/Governor/Re	07/19/18 / 07/19/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Rtn	Type	Spots	Amount
28	WJHL	07/23/18	07/23/18	CBS This Morning 7a	7a-8a		:30				NM	2	$300.00
Start Date	End Date	Weekdays	Spots/Week	Rate									
Week: 07/23/18	07/29/18	M------	2	$150.00									
29	WJHL	07/21/18	07/21/18	Local News Sat 7a	7a-8a		:30				NM	1	$50.00
Start Date	End Date	Weekdays	Spots/Week	Rate									
Week: 07/16/18	07/22/18	-----S-	1	$50.00									
30	WJHL	07/21/18	07/21/18	CBS This Morning Sat	8a-10a		:30				NM	2	$200.00
Start Date	End Date	Weekdays	Spots/Week	Rate									
Week: 07/16/18	07/22/18	-----S-	2	$100.00									
31	WJHL	07/22/18	07/22/18	CBS This Morning Sun	857a-1030a		:30				NM	2	$350.00
Start Date	End Date	Weekdays	Spots/Week	Rate									
Week: 07/16/18	07/22/18	------S	2	$175.00									
32	WJHL	07/17/18	07/17/18	Local News @ 5p	5p-530p		:30				NM	1	$180.00
Start Date	End Date	Weekdays	Spots/Week	Rate									
Week: 07/16/18	07/22/18	-T-----	1	$180.00									
33	WJHL	07/18/18	07/18/18	Local News @ 5p	5p-530p		:30				NM	1	$180.00
Start Date	End Date	Weekdays	Spots/Week	Rate									
Week: 07/16/18	07/22/18	--W----	1	$180.00									
34	WJHL	07/19/18	07/19/18	Local News @ 5p	5p-530p		:30				NM	1	$180.00
Start Date	End Date	Weekdays	Spots/Week	Rate									
Week: 07/16/18	07/22/18	---T---	1	$180.00									
35	WJHL	07/20/18	07/20/18	Local News @ 5p	5p-530p		:30				NM	2	$360.00
Start Date	End Date	Weekdays	Spots/Week	Rate									
Week: 07/16/18	07/22/18	----F--	2	$180.00									
36	WJHL	07/23/18	07/23/18	Local News @ 5p	5p-530p		:30				NM	1	$180.00
Start Date	End Date	Weekdays	Spots/Week	Rate									
Week: 07/23/18	07/29/18	M------	1	$180.00									
37	WJHL	07/17/18	07/17/18	Local News @ 530p	530p-6p		:30				NM	1	$200.00
Start Date	End Date	Weekdays	Spots/Week	Rate									
Week: 07/16/18	07/22/18	-T-----	1	$200.00									
38	WJHL	07/18/18	07/18/18	Local News @ 530p	530p-6p		:30				NM	2	$400.00
Start Date	End Date	Weekdays	Spots/Week	Rate									
Week: 07/16/18	07/22/18	--W----	2	$200.00									
39	WJHL	07/19/18	07/19/18	Local News @ 530p	530p-6p		:30				NM	2	$400.00
Start Date	End Date	Weekdays	Spots/Week	Rate									
Week: 07/16/18	07/22/18	---T---	2	$200.00									
40	WJHL	07/20/18	07/20/18	Local News @ 530p	530p-6p		:30				NM	2	$400.00
Start Date	End Date	Weekdays	Spots/Week	Rate									
Week: 07/16/18	07/22/18	----F--	2	$200.00									
41	WJHL	07/23/18	07/23/18	Local News @ 530p	530p-6p		:30				NM	1	$200.00
Start Date	End Date	Weekdays	Spots/Week	Rate									
Week: 07/23/18	07/29/18	M------	1	$200.00									
42	WJHL	07/17/18	07/17/18	Local News @ 6p	6p-630p		:30				NM	2	$700.00
Start Date	End Date	Weekdays	Spots/Week	Rate									
Week: 07/16/18	07/22/18	-T-----	2	$350.00									
43	WJHL	07/18/18	07/18/18	Local News @ 6p	6p-630p		:30				NM	2	$700.00
Start Date	End Date	Weekdays	Spots/Week	Rate									
Week: 07/16/18	07/22/18	--W----	2	$350.00									
44	WJHL	07/19/18	07/19/18	Local News @ 6p	6p-630p		:30				NM	1	$350.00

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Contract / Revision	Alt Order #
25891441 /	25891441

Contract Dates	Product	Estimate #
07/17/18 - 07/23/18	ORDR	717723

Advertiser	Original Date / Revision
POL/Bill Lee/Governor/Re	07/19/18 / 07/19/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Rtn	Type	Spots	Amount
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays ---T---	Spots/Week 1	Rate $350.00							
45	WJHL	07/20/18	07/20/18	Local News @ 6p	6p-630p		:30				NM	2	$700.00
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays ----F--	Spots/Week 2	Rate $350.00							
46	WJHL	07/23/18	07/23/18	Local News @ 6p	6p-630p		:30				NM	1	$350.00
Week:		Start Date 07/23/18	End Date 07/29/18	Weekdays M------	Spots/Week 1	Rate $350.00							
47	WJHL	07/18/18	07/18/18	CBS Evening News	630p-7p		:30				NM	1	$350.00
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays --W----	Spots/Week 1	Rate $350.00							
D 48	WJHL	07/23/18	07/23/18	CBS Evening News	630p-7p		:30				NM	0	$0.00
D 49	WJHL	07/17/18	07/17/18	M-F 7p Local news	7p-730p		:30				NM	0	$0.00
D 50	WJHL	07/18/18	07/18/18	M-F 7p Local news	7p-730p		:30				NM	0	$0.00
D 51	WJHL	07/19/18	07/19/18	M-F 7p Local news	7p-730p		:30				NM	0	$0.00
D 52	WJHL	07/20/18	07/20/18	M-F 7p Local news	7p-730p		:30				NM	0	$0.00
D 53	WJHL	07/23/18	07/23/18	M-F 7p Local news	7p-730p		:30				NM	0	$0.00
54	WJHL	07/17/18	07/17/18	M-F 1135p-1237a	1135p-1237a		:30				NM	2	$140.00
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays -T-----	Spots/Week 2	Rate $70.00							
55	WJHL	07/18/18	07/18/18	M-F 1135p-1237a	1135p-1237a		:30				NM	3	$210.00
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays --W----	Spots/Week 3	Rate $70.00							
56	WJHL	07/19/18	07/19/18	M-F 1135p-1237a	1135p-1237a		:30				NM	2	$140.00
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays ---T---	Spots/Week 2	Rate $70.00							
57	WJHL	07/20/18	07/20/18	M-F 1135p-1237a	1135p-1237a		:30				NM	3	$210.00
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays ----F--	Spots/Week 3	Rate $70.00							
58	WJHL	07/23/18	07/23/18	M-F 1135p-1237a	1135p-1237a		:30				NM	3	$210.00
Week:		Start Date 07/23/18	End Date 07/29/18	Weekdays M------	Spots/Week 3	Rate $70.00							
59	WJHL	07/17/18	07/17/18	Local News @ 11p	11p-1135p		:30				NM	1	$360.00
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays -T-----	Spots/Week 1	Rate $360.00							
60	WJHL	07/18/18	07/18/18	Local News @ 11p	11p-1135p		:30				NM	2	$720.00
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays --W----	Spots/Week 2	Rate $360.00							
61	WJHL	07/19/18	07/19/18	Local News @ 11p	11p-1135p		:30				NM	2	$720.00
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays ---T---	Spots/Week 2	Rate $360.00							
62	WJHL	07/20/18	07/20/18	Local News @ 11p	11p-1135p		:30				NM	2	$720.00
Week:		Start Date 07/16/18	End Date 07/22/18	Weekdays ----F--	Spots/Week 2	Rate $360.00							
63	WJHL	07/23/18	07/23/18	Local News @ 11p	11p-1135p		:30				NM	2	$720.00
Week:		Start Date 07/23/18	End Date 07/29/18	Weekdays M------	Spots/Week 2	Rate $360.00							
64	WJHL	07/21/18	07/21/18	11p News Sat	11p-1130p		:30				NM	1	$225.00

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(423) 926-2151

Contract / Revision	Alt Order #
25891441 /	25891441

Contract Dates	Product	Estimate #
07/17/18 - 07/23/18	ORDR	717723

Advertiser	Original Date / Revision
POL/Bill Lee/Governor/Re	07/19/18 / 07/19/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Rtn	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:		07/16/18	07/22/18	-----S-	1	$225.00							
65	WJHL	07/22/18	07/22/18	11p News Sun	11p-1135p		:30				NM	1	$240.00
Week:		07/16/18	07/22/18	------S	1	$240.00							
66	WJHL	07/17/18	07/18/18	M-F 730p-8p	730p-8p		:30				NM	2	$360.00
Week:		07/16/18	07/22/18	-11----	2	$180.00							
67	WJHL	07/19/18	07/20/18	M-F 730p-8p	730p-8p		:30				NM	3	$540.00
Week:		07/16/18	07/22/18	---21--	3	$180.00							
68	WJHL	07/23/18	07/23/18	M-F 730p-8p	730p-8p		:30				NM	1	$180.00
Week:		07/23/18	07/29/18	M------	1	$180.00							
69	WJHL	07/17/18	07/17/18	NCIS	8p-9p		:30				NM	2	$1,400.00
Week:		07/16/18	07/22/18	-T-----	2	$700.00							
70	WJHL	07/17/18	07/17/18	BULL	9p-10p		:30				NM	2	$920.00
Week:		07/16/18	07/22/18	-T-----	2	$460.00							
D 71	WJHL	07/18/18	07/18/18	SALVATION	9p-10p		:30				NM	0	$0.00
D 72	WJHL	07/18/18	07/18/18	CODE BLACK	10p-11p		:30				NM	0	$0.00
E 73	WJHL	07/20/18	07/20/18	HAWAII FIVE O	9p-10p		:30				NM	4	$980.00
Week:		07/16/18	07/22/18	----F--	2	$490.00							
74	WJHL	07/20/18	07/20/18	BLUE BLOODS	10p-11p		:30				NM	2	$980.00
Week:		07/16/18	07/22/18	----F--	2	$490.00							
N 75	WJHL	07/22/18	07/22/18	60 MINUTES	7p-8p		:30				NM	1	$550.00
Week:		07/16/18	07/22/18	------S	1	$550.00							
76	WJHL	07/23/18	07/23/18	Salvation	9p-10p		:30				NM	2	$600.00
Week:		07/23/18	07/29/18	M------	2	$300.00							
77	WJHL	07/19/18	07/19/18	Price is Right	11a-12p		:30				NM	1	$150.00
Week:		07/16/18	07/22/18	---T---	1	$150.00							
N 78	WJHL	07/22/18	07/22/18	NCIS LA	10p-11p		:30				NM	1	$220.00
Week:		07/16/18	07/22/18	------S	1	$220.00							

Spot	Ch	Date Range	Description	Start/End Time	Weekdays	Length	Rate	Type
1	WJHL	*07/16/18-07/22/18*	*HAWAII FIVE O*	*9p-10p*	------F----	*:30*	*~~$490.00~~*	*NM*
	See MG 73.3,73.4,73.5							
3	WJHL	07/23/18-07/23/18	Mom	8p-830p	M----------	:30	$460.00	NM
(M)	MG for 73.1 07/20							
4	WJHL	07/20/18-07/23/18	M-F 4a-430a	4a-430a	M-----F----	:30	$15.00	NM
(M)	MG for 73.1 07/20							
5	WJHL	07/20/18-07/23/18	M-F 4a-430a	4a-430a	M-----F----	:30	$15.00	NM
(M)	MG for 73.1 07/20							

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25891441 /	25891441

Contract Dates	Product	Estimate #
07/17/18 - 07/23/18	ORDR	**717723**

Advertiser	Original Date / Revision
POL/Bill Lee/Governor/Re	07/19/18 / 07/19/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Rtn	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week	Rate							
N 79	WJHL	07/23/18	07/23/18	Dr Oz	9a-10a		:30				NM	2	$100.00
		Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:		07/23/18	07/29/18	M------	2	$50.00							
N 80	WJHL	07/23/18	07/23/18	Daytime Tri-Cities	10a-11a		:30				NM	2	$80.00
		Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:		07/23/18	07/29/18	M------	2	$40.00							
N 81	WJHL	07/20/18	07/23/18	Local News @ 5a	5a-530a		:30				NM	2	$150.00
		Start Date	End Date	Weekdays	Spots/Week	Rate							
Week:		07/16/18	07/22/18	----1--	1	$75.00							
Week:		07/23/18	07/29/18	1------	1	$75.00							
						Totals		0.00				129	$25,120.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
06/25/18 -07/23/18	129	$25,120.00	($3,768.00)	$21,352.00
Totals	129	$25,120.00	($3,768.00)	$21,352.00

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions. printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.