

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location: WBAL-AM BALTIMORE, MD	Date: 10/12/18
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I, Left Hook Communications,

being/on behalf of: John Olszewski Jr,

a legally qualified candidate of the Democratic

political party for the office of: Baltimore County Executive

in the General

election to be held on: November 6, 2018

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
:60	AS ORDERED	AS ORDERED	AS ORDERED	AS ORDERED	AS ORDERED

Attach proposed schedule with charges (if available): \$ 2,385.00

I represent that the payment for the above described broadcast time has been furnished by:

Friends of John Olszewski Jr., 4050 North Point Blvd, Dundalk, MD 21222

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

J. Eric Schleibaum

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

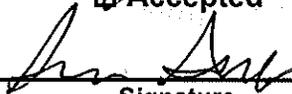
THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

10/12/18
Date

Lauren Richards Digitally signed by Lauren Richards
Date: 2018.05.24 11:28:27 -05'00'
Signature

To Be Signed By Station Representative

Accepted

Signature

Accepted in Part
SEAN GRACE
Printed Name

Rejected
POLITICAL ADVERTISING
Title

ORDER

Orders
Order / Rev: 1802587
Alt Order #: 32245753
Product Desc: Candidate
Estimate: 6198
Flight Dates: 10/13/18 - 10/15/18
Original Date / Rev: 10/12/18 / 10/12/18
Order Type: GENERAL
WBAL_AM
Primary AE: Terry Houston
Sales Office: ERPHI
Sales Region: NAT

Agency
Name: Left Hook Communications
Buying Contact:
Billing Contact:
 1322 G St SE
 Washington, DC 20003
Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser
Name: John Olszewski Jr./County Executive
Demographic: A35+
Product Codes: PLC Local Various Court
Priority: P-10
Revenue Codes: POL, GENL, GENL
New Business Thru:
Order Separation: 00:15:00
Advertiser External ID:
Agency External ID:
Unit Code: General

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
10/01/18	10/15/18	2	\$485.00	\$412.25

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
October 2018	2	\$485.00	\$412.25	0.00
Totals	2	\$485.00	\$412.25	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Terry Houston			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
E 1	WBALA	10/14/18	10/15/18	Gameday Pre Local Game Day Pre Local	CM	6:00 AM-7:00 PM (6:00 AM-7:00 PM)	-----1	1:00	1	\$335.00	P-1	0.00	NM	1	\$335.00
Class of Time: Non preemptible															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/14/18	10/20/18	-----1					1	\$335.00		0.00			
E 2	WBALA	10/15/18	10/15/18	M-F 5A-7P M-F 5AM - 7PM	CM	6:00 AM-7:00 PM (6:00 AM-7:00 PM)	1-----	1:00	1	\$150.00	P-4	0.00	NM	1	\$150.00
Class of Time - Pre-emptible with notice															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/15/18	10/21/18	1-----					1	\$150.00		0.00			
Totals														2	\$485.00

ORDER

Orders
Order / Rev: 1802591
Alt Order #: 32248981
Product Desc: Candidate
Estimate: 6226
Flight Dates: 10/16/18 - 10/22/18
Original Date / Rev: 10/12/18 / 10/12/18
Order Type: GENERAL
WBAL_AM
Primary AE: Terry Houston
Sales Office: ERPHI
Sales Region: NAT

Agency
Name: Left Hook Communications
Buying Contact:
Billing Contact:
 1322 G St SE
 Washington, DC 20003
Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser
Name: John Olszewski Jr./County Executive
Demographic: A35+
Product Codes: PLC Local Various Court
Priority: P-10
Revenue Codes: POL, GENL, GENL
New Business Thru:
Order Separation: 00:15:00
Advertiser External ID:
Agency External ID:
Unit Code: General

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
10/01/18	10/22/18	10	\$1,900.00	\$1,615.00

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
October 2018	10	\$1,900.00	\$1,615.00	0.00
Totals	10	\$1,900.00	\$1,615.00	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Terry Houston			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
E 1	WBALA	10/16/18	10/22/18	M-F 5A-7P M-F 5AM - 7PM	CM	6:00 AM-10:00 AM (6:00 AM-10:00 AM)	22222---	1:00	10	\$190.00	P-4	0.00	NM	10	\$1,900.00
Class of Time - Pre-emptible with notice															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 10/16/18	10/22/18	22222--		10		\$190.00		0.00					
													Totals	10	\$1,900.00