

Broadcast Contract

FRIENDS OF TIM ANDERSON
249 CENTRAL PARK AVE #300-73
VIRGINIA BEACH, VA 23462

Start Date 10/15/21	Contract# 82341165	Mod# 0
End Date 11/01/21	Date Entered 10/14/21	Date Last Modified 10/14/21
Advertiser FRIENDS OF TIM ANDER	Station Market WAFX-FM, WNOR-FM	
Product	SalesRep/Office Thomas Sauber	

Calendar Billing Cycle Estimate#

WAFX-FM

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
			LINE	REMARK								
1	FR 10/15/21	FR 10/15/21	60		--	--	--	--	1	--	1	\$43.00
2	FR 10/15/21	FR 10/15/21	60		--	--	--	--	1	--	1	\$50.00
3	SA 10/16/21	SA 10/16/21	60		--	--	--	--	2	--	2	\$20.00
4	SA 10/16/21	SA 10/16/21	60		--	--	--	--	2	--	2	\$28.00
5	SA 10/16/21	SA 10/16/21	60		--	--	--	--	3	--	3	\$22.00
6	SU 10/17/21	SU 10/17/21	60		--	--	--	--	--	2	2	\$15.00
7	SU 10/17/21	SU 10/17/21	60		--	--	--	--	--	2	2	\$26.00
8	SU 10/17/21	SU 10/17/21	60		--	--	--	--	--	2	2	\$15.00
9	MO 10/18/21	FR 10/29/21	60	1	1	1	1	1	--	--	5	\$43.00
10	MO 10/18/21	FR 10/29/21	60	1	1	1	1	1	--	--	5	\$50.00
11	SA 10/23/21	SA 10/30/21	60		--	--	--	--	1	--	1	\$20.00
12	SA 10/23/21	SA 10/30/21	60		--	--	--	--	2	--	2	\$25.00
13	SA 10/23/21	SA 10/30/21	60		--	--	--	--	2	--	2	\$22.00
14	SU 10/24/21	SU 10/31/21	60		--	--	--	--	--	1	1	\$15.00
15	SU 10/24/21	SU 10/31/21	60		--	--	--	--	--	2	2	\$26.00
16	SU 10/24/21	SU 10/31/21	60		--	--	--	--	--	2	2	\$15.00

Saga Communications, Inc. and all its subsidiaries and stations that it owns or operates prohibit all forms of discrimination in advertising contracts. We do not, and shall not, discriminate on the basis of race, ethnicity, or gender regarding advertising practices. All advertising agencies warrant, where applicable, that all radio and/or television commercials provided to our stations are properly licensed to be broadcast on radio and/or television stations and the associated internet

Accepted for Station

Accepted for advertiser OR agency (and MBS, if any) as agent for the advertiser

Name

Title

Name

Title

See reverse for accepted terms and conditions, if any

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LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
17	MO 11/01/21 MO 11/01/21	10:00A-03:00P	60	3	--	--	--	--	--	--	3	\$43.00
18	MO 11/01/21 MO 11/01/21	03:00P-07:00P	60	3	--	--	--	--	--	--	3	\$50.00

WNOR-FM

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	FR 10/15/21 FR 10/15/21	06:00A-10:00A	60	--	--	--	--	1	--	--	1	\$80.00
2	FR 10/15/21 FR 10/15/21	03:00P-07:00P	60	--	--	--	--	1	--	--	1	\$75.00
3	SA 10/16/21 SA 10/16/21	06:00A-10:00A	60	--	--	--	--	--	2	--	2	\$20.00
4	SA 10/16/21 SA 10/16/21	10:00A-03:00P	60	--	--	--	--	--	2	--	2	\$30.00
5	SA 10/16/21 SA 10/16/21	03:00P-07:00P	60	--	--	--	--	--	2	--	2	\$30.00
6	SU 10/17/21 SU 10/17/21	06:00A-10:00A	60	--	--	--	--	--	--	2	2	\$20.00
7	SU 10/17/21 SU 10/17/21	10:00A-03:00P	60	--	--	--	--	--	--	2	2	\$25.00
8	SU 10/17/21 SU 10/17/21	03:00P-07:00P	60	--	--	--	--	--	--	2	2	\$25.00
9	MO 10/18/21 FR 10/29/21	06:00A-10:00A	60	1	1	1	1	1	--	--	5	\$80.00
10	MO 10/18/21 FR 10/29/21	03:00P-07:00P	60	1	1	1	1	1	--	--	5	\$75.00
11	SA 10/23/21 SA 10/30/21	06:00A-10:00A	60	--	--	--	--	--	1	--	1	\$20.00
12	SA 10/23/21 SA 10/30/21	10:00A-03:00P	60	--	--	--	--	--	2	--	2	\$30.00

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			LINE	REMARK								
13	SA 10/23/21 SA 10/30/21	03:00P-07:00P	60	--	--	--	--	--	2	--	2	\$30.00
14	SU 10/24/21 SU 10/31/21	06:00A-10:00A	60	--	--	--	--	--	--	1	1	\$25.00
15	SU 10/24/21 SU 10/31/21	10:00A-03:00P	60	--	--	--	--	--	--	2	2	\$25.00
16	SU 10/24/21 SU 10/31/21	03:00P-07:00P	60	--	--	--	--	--	--	2	2	\$25.00
17	MO 11/01/21 MO 11/01/21	06:00A-10:00A	60	3	--	--	--	--	--	--	3	\$80.00
18	MO 11/01/21 MO 11/01/21	03:00P-07:00P	60	3	--	--	--	--	--	--	3	\$75.00

-----Additional Comments-----	Total Spots	Spots Total\$	Net	Gross
	121	4,998.00	\$ 4,998.00	\$ 4,998.00

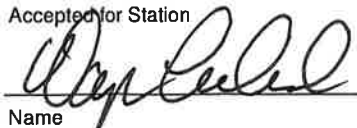
Billing Projections: By Month

	Oct 21	Nov 21
CA	4,254.00	744.00
ST	4,254.00	744.00

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Sales Order

Stations: WAFX-FM, WNOR-FM Buyer: _____

Contract Name: Fr. of Tim Anderson 2021 Tax Schedule: _____ (None)

Contract#: 82341165 Agency Commission %: 0

Start Date: 10/15/21 End Date: 11/01/21 Billing Cycle: Calendar

Revenue Type: Local Direct Type: Cash Salesperson: 2601tsau Comm %: 5

Advertiser: FRIENDS OF TIM ANDERSON Makegood Policy: Within Contract Dates

Address: 249 CENTRAL PARK AVE #300-73

City: VIRGINIA BEACH State: VA Zip: 23462

Product Name: _____

Competitive Code: Political

WAFX-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	10/15/21	10/15/21		10:00 AM	3:00 PM	60					1			1	D	43.00	1	43.00	3
2	10/15/21	10/15/21		3:00 PM	7:00 PM	60					1			1	D	50.00	1	50.00	3
3	10/16/21	10/16/21		6:00 AM	10:00 AM	60						2		2	D	20.00	2	40.00	3
4	10/16/21	10/16/21		10:00 AM	3:00 PM	60						2		2	D	28.00	2	56.00	3
5	10/16/21	10/16/21		3:00 PM	7:00 PM	60						3		3	D	22.00	3	66.00	3
6	10/17/21	10/17/21		6:00 AM	10:00 AM	60							2	2	D	15.00	2	30.00	3
7	10/17/21	10/17/21		10:00 AM	3:00 PM	60							2	2	D	26.00	2	52.00	3
8	10/17/21	10/17/21		3:00 PM	7:00 PM	60							2	2	D	15.00	2	30.00	3
9	10/18/21	10/29/21		10:00 AM	3:00 PM	60	1	1	1	1	1			5	D	43.00	10	430.00	3
10	10/18/21	10/29/21		3:00 PM	7:00 PM	60	1	1	1	1	1			5	D	50.00	10	500.00	3
11	10/23/21	10/30/21		6:00 AM	10:00 AM	60						1		1	D	20.00	2	40.00	3
12	10/23/21	10/30/21		10:00 AM	3:00 PM	60						2		2	D	25.00	4	100.00	3
13	10/23/21	10/30/21		3:00 PM	7:00 PM	60						2		2	D	22.00	4	88.00	3
14	10/24/21	10/31/21		6:00 AM	10:00 AM	60							1	1	D	15.00	2	30.00	3
15	10/24/21	10/31/21		10:00 AM	3:00 PM	60							2	2	D	26.00	4	104.00	3
16	10/24/21	10/31/21		3:00 PM	7:00 PM	60							2	2	D	15.00	4	60.00	3
17	11/01/21	11/01/21		10:00 AM	3:00 PM	60	3							3	D	43.00	3	129.00	3
18	11/01/21	11/01/21		3:00 PM	7:00 PM	60	3							3	D	50.00	3	150.00	3

TOTAL GROSS \$1,998.00, NET \$1,998.00

WNOR-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	10/15/21	10/15/21		6:00 AM	10:00 AM	60					1			1	D	80.00	1	80.00	3	
2	10/15/21	10/15/21		3:00 PM	7:00 PM	60					1			1	D	75.00	1	75.00	3	
3	10/16/21	10/16/21		6:00 AM	10:00 AM	60						2		2	D	20.00	2	40.00	3	
4	10/16/21	10/16/21		10:00 AM	3:00 PM	60						2		2	D	30.00	2	60.00	3	
5	10/16/21	10/16/21		3:00 PM	7:00 PM	60						2		2	D	30.00	2	60.00	3	
6	10/17/21	10/17/21		6:00 AM	10:00 AM	60							2	2	D	20.00	2	40.00	3	
7	10/17/21	10/17/21		10:00 AM	3:00 PM	60							2	2	D	25.00	2	50.00	3	
8	10/17/21	10/17/21		3:00 PM	7:00 PM	60							2	2	D	25.00	2	50.00	3	
9	10/18/21	10/29/21		6:00 AM	10:00 AM	60	1	1	1	1	1			5	D	80.00	10	800.00	3	
10	10/18/21	10/29/21		3:00 PM	7:00 PM	60	1	1	1	1	1			5	D	75.00	10	750.00	3	
11	10/23/21	10/30/21		6:00 AM	10:00 AM	60						1		1	D	20.00	2	40.00	3	
12	10/23/21	10/30/21		10:00 AM	3:00 PM	60							2		2	D	30.00	4	120.00	3
13	10/23/21	10/30/21		3:00 PM	7:00 PM	60							2		2	D	30.00	4	120.00	3

* Sent to the traffic system by 2601kcre, 10/14/21 @2:54PM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
14	10/24/21	10/31/21		6:00 AM	10:00 AM	60							1	1	D	25.00	2	50.00	3
15	10/24/21	10/31/21		10:00 AM	3:00 PM	60							2	2	D	25.00	4	100.00	3
16	10/24/21	10/31/21		3:00 PM	7:00 PM	60							2	2	D	25.00	4	100.00	3
17	11/01/21	11/01/21		6:00 AM	10:00 AM	60	3							3	D	80.00	3	240.00	3
18	11/01/21	11/01/21		3:00 PM	7:00 PM	60	3							3	D	75.00	3	225.00	3

TOTAL GROSS \$3,000.00, NET \$3,000.00

Billing Projections: By Month

	Oct 21	Nov 21
CA	4,254.00	744.00
ST	4,254.00	744.00

☒ Print Spot PricesNotes to Traffic: This is a political preempt no noticeTOTAL SPOTS 121GROSS TOTAL \$ 4,998.00ADJUSTED SPOTS 121ADJUSTED TOTAL \$ 4,998.00

APPROVE DECLINE



2601wlel, 10/14/21 @2:53PM



Sales Manager



2601dhol, 10/14/21 @2:50PM



Administrative

CANDIDATE ADVERTISEMENT AGREEMENT FORM

See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

I, Chadwick Brown, hereby request station time as follows:

IDENTIFY CANDIDATE TYPE ➡

☐

FEDERAL CANDIDATE

☒

STATE OR LOCAL CANDIDATE

ALL QUESTIONS/BLOCKS MUST BE COMPLETED

Candidate name:

Tim Anderson

Authorized committee:

Friends of Tim Anderson

Agency requesting time (and contact information):

☐

N/A

Candidate's political party:

Republican

Office sought (no acronyms or abbreviations):

House of Delegates

Date of election:

Nov. 2nd, 2021

☒

General

☐

Primary

Treasurer of candidate's authorized committee:

John Selph

The undersigned represents that:

(1) the payment for the broadcast time requested has been furnished by (check one box below):

☐

the candidate listed above who is a legally qualified candidate, or

☒

the authorized committee of the legally qualified candidate listed above;

(2) this station is authorized to announce the time as paid for by such person or entity; and

(3) this station has disclosed its political advertising policies, including applicable classes and rates, discount, promotion and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

Candidate/Committee/Agency

Signature:

Tim Anderson

Name: Tim Anderson

Date of Request to Purchase Ad Time: 10/13/21

Station Representative

Signature:

Wayne Leard

Name:

WAYNE LEARD

Date of Station Agreement to Sell Time:

Federal Candidate Certification:

The undersigned hereby certifies that the broadcast matter to be aired pursuant to this disclosure either (1) does not refer to an opposing candidate or, if it does, (2) contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast and that the candidate and/or the candidate's authorized committee paid for the broadcast or if radio programming, contains a personal audio statement by the candidate that identifies the candidate, the office being sought and that the candidate has approved the broadcast.

Candidate/Authorized Committee/Agency

Signature:



Name:

Tim Anderson

Date:

10/13/21

TO BE COMPLETED BY STATION ONLY

Ad submitted to Station?



Yes



No

Date ad received: _____

Note: Must have separate PB-19 Forms for each version of the ad (i.e., for every ad with differing copy).

Federal candidate certification signed (above):



Yes



No



N/A

Disposition:



Accepted



Accepted IN PART (e.g., ad copy not yet received to determine sponsor ID)*



Rejected – provide reason:

*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any (e.g., insufficient sponsor ID tag):

Contract #:

Station Call Letters:

Date Received/Requested:

Est. #:

Station Location:

Run Start and End Dates:

Upload order, this form and invoice (or traffic system print-out) or other documents reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.

BCRA POLITICAL RECORD

This Political Record is required by the Bipartisan Campaign Reform Act of 2002 (BCRA) to be completed every time a request is made to purchase broadcast time that (1) is made by or on behalf of a legally qualified candidate for public office, or (2) communicates a message relating to any political matter of national importance, including a legally qualified candidate, any election to federal office, or a national legislative issue of public importance. The Political Record is not required for requests to purchase internet advertising. Once completed, the Political Record must be placed in the station's local public inspection file and must be retained for two years.

This Record is for

- ☒ a candidate request
☐ an election message request *
☐ an issue request *

The request was accepted #
rejected

Candidate Named in Message: Tim Anderson

Office Being Sought: House of Delegates 83rd District

Election or Issue Referred to: General Election

Sponsor (or authorized candidate committee): Friends of Tim Anderson

Treasurer of authorized candidate committee: John Selph

Person Ordering Advertising: Chadwick Brown

* An "election message request" is a request made by anyone to broadcast a message that refers either to a legally qualified candidate or to any election to federal office.

An "issue request" is a message related to a national legislative issue of public importance or a political matter of national importance.

If the request is accepted, attach the sales order showing the rate charged, the date(s) and time(s) the message is aired, and the class of time purchased. For an issue request, also attach the name, address, and phone number of a contact person, and a list of the chief executive officers or members of the executive committee or of the board of directors of the sponsor.