



Date 10/30/18

Broadcast Agreement

WNTW 820AM/92.7FM & WLES 690AM/97.7FM
 4301 West Hundred Road Suite E
 Chester, VA 23831
 Phone: 804-717-2000 Fax: 804-717-2000

Bill To: Adv **Agency** Rep Firm
 Agency Commission **15%** 20%
 Rep Firm Commission 15% 20%
 Bill To: Tele-Video Productions
 Attention: Edward Carbaugh
 Address: PO Box 61006
 Address: _____
 City, State: Virginia Beach, VA 23466
 Phone: 757-499-7202

Contract # _____
 Salesperson: Asher Purvis
 Order Type: **New** Ext Canx Chng PPD
 Advertiser: Ryan McAdams For Congress
 Sales Type: LS Industry: 4 - Political
 Start Date: 11/1/18 End Date: 11/6/18
 Billing: Standard Calendar Broadcast Calendar
 Notrtd Aff: Y **N** Co-op: Y **N** Script: Y **N**

Station to Air **WNTW WLES**

Station	Start Date	End Date	M	T	W	R	F	Sa	Su	Total Ads	Daypart	:30 :60	Spot Rate	Total \$	P C
WLES	11/1/18	11/6/18	5			4	4			13	6a - 10a	:60	\$ 35.30	\$458.90	
WLES	11/1/18	11/6/18	2			2	2			6	11a - 1p	:60	\$ 35.30	\$211.80	
WLES	11/1/18	11/5/18				4	5			9	3p - 6p	:60	\$ 35.30	\$317.70	
														\$0.00	
WLES	11/3/18	11/4/18						8	8	16	6a - 7p	:60	\$ 28.23	\$451.68	
														\$0.00	
														\$0.00	
														\$0.00	
WNTW	11/1/18	11/6/18	4			3	3			10	6a - 9a	:60	\$ 35.30	\$353.00	
WNTW	11/1/18	11/6/18	2			1	1			4	10a - noon	:60	\$ 35.30	\$141.20	
WNTW	11/1/18	11/5/18				3	4			7	3 - 6p	:60	\$ 35.30	\$247.10	
														\$0.00	
WNTW	11/3/18	11/4/18						6	6	12	6a - 7p	:60	\$ 28.23	\$338.76	
														\$0.00	
														\$0.00	
														\$0.00	
														\$0.00	
														\$0.00	

Total Dollars for Order **\$2,520.14**

Special Instructions

Total Gross: \$2,520.14
Total Net: \$2,142.12
Agency Commission [Difference] Total: \$378.02
WNTW Gross: \$1,080.06 | WLES Gross: \$1,440.08
WNTW Net: \$918.05 | WLES Net: \$1,224.07
Agency Commission WNTW: \$162.01 | Agency Commission WLES: \$216.01

Approval _____
 Advertiser

Asher Purvis
 Mgr

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location: WNIS	Date: 10/26/18
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I, Tele-Video Productions,

being/on behalf of: Ryan McAdams For Congress,

a legally qualified candidate of the Republican

political party for the office of: US Congress VA-04

in the General Election

election to be held on: 11/6/18

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available):

I represent that the payment for the above described broadcast time has been furnished by:

R y M a n A B C m a g r e s s

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

J o S h e n I p h

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

1 0 / 2 6 / 1
Date

Ed Carter T-VP
Signature

To Be Signed By Station Representative

Accepted

Accepted in Part

Rejected

Signature Printed Name Title

AGREED UPON SCHEDULE

FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

I, Ryan Adams Congress

(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

does

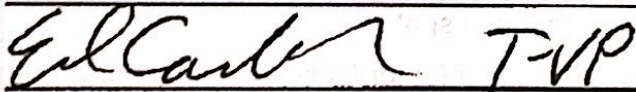
does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

the **radio** programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

the **television** programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.

 T-VP

signature of candidate or authorized committee

E d C a r b a u g h 1 0 / 2 6

printed name

date

AGREED UPON SCHEDULE

(TO BE FILLED IN ONLY IF STATION DOES NOT ACCEPT ALL OF CANDIDATE'S REQUEST)

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- 1) actual air time and charges for each spot;
- 2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- 3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air and the rates charged, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired and the rates charged. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.



Tele-Video Productions & Advertising Agency

INSERTION ORDER

Date Submitted: 10/31/18

PO Box 61908
Virginia Beach, VA 23466
Phone: 757-499-7202

Tele-Video Productions, Inc. operates as an air-time broker, accepts principal responsibility for payment, and requires ALL correspondence, (written and verbal) to be directed only to Tele-Video Productions, Inc. Network agrees, by its signature below, that it will correspond and deal only with Tele-Video Productions, Inc. for all matters related to this contract. Tele-Video Job Number 05 Rmcl8 (This Job number MUST appear on all confirmations, invoices and affidavits. All invoices and affidavits MUST BE SIGNED AND NOTARIZED.)

Tele-Video Productions contracts for the following airtime purchase:
Tele-Video Productions CLIENT: Ryan McAdams for Congress
Length: 60 Title: see below
Network: WLES + WNTW Zones: Richmond, VA

The networks, dates, days, times and frequencies are as follows:

Tele-Video Productions & Advertising Agency offers the following airtime opportunity:

The networks, dates, days, times and frequencies are as follows:

November 1, 2018 through November 6, 2018 (ending on 11/6/18 at 1pm)

Spot Length: 60 seconds **Spot Title: "RyanMcAdams2_60"**

WLES- The Truth Network AM 590/ FM 97.7.
(Serving broadcast network subscriber households throughout Richmond, VA.)

Station	Spots Days and Times Per Month	Total spots
WLES	Mondays through Fridays 6:00am to 10:00am	13
WLES	Mondays through Fridays 11:00am to 1:00pm	6
WLES	Mondays through Fridays 3:00pm to 6:00pm	9
WLES	Saturdays through Sundays 6:00am to 7:00pm	16

Spot Length: 60 seconds **Spot Title: "RyanMcAdams1_60R"**

***WNTW-News Talk Radio AM 820 / FM 92.7.**
(Serving broadcast network subscriber households throughout Richmond, VA.)

Station	Spots Days and Times Per Month	Total spots
WNTW	Mondays through Fridays 6:00am to 9:00am	10
WNTW	Mondays through Fridays 10:00am to Noon	4
WNTW	Mondays through Fridays 3:00pm to 6:00pm	7
WNTW	Saturdays through Sundays 6:00am to 7:00pm	12

*John Fredericks Show (6a - 9a), Laura Ingraham (10a - noon), Michael Savage (3 - 6p).

The total number of spots on WLES is 44. The total number of spots on WNTW is 33.

Total number of broadcasts WLES - 44 WNTW - 33

Gross Cost \$ 2,520.14 Net Cost \$ 2,142.12

Tele-Video Signature C. Santm Date: 10/31/18

Network Signature _____ Date: _____

Please sign and return this order to Chris@TeleVideoProductions.com