

**Contract** 1091-17623-1

**Date:** 09/14/16 thru 10/30/16

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**Date Printed**  
 09/13/16

**KCBS-AM**  
 865 Battery Street  
 San Francisco, CA 94111

**With:**  
 WELLER MEDIA SERVICES, LLC (218254)  
 5455 Landmark PI Unit 1418  
 Greenwood Village, CO 80111-1959

**On Behalf of:**  
 CA APARTMENT ASSOC ISSUES COMMITTEE  
 980 9th St Ste 1430  
 Sacramento, CA 95814-2720

<b>Sales Person:</b>	Paul Hoffmann	<b>Contact:</b>		<b>Product Desc:</b>	No On Rental Increases
<b>Sales Office:</b>	KCBS-AM (local)	<b>CPE:</b>	//	<b>EC Number:</b>	

CBS Radio Standard Terms and Conditions for advertising shall apply.

NONDISCRIMINATION POLICY: CBS Radio and its Stations do not discriminate in advertising contracts on the basis of race or ethnicity, and will not accept any advertising which is intended to discriminate on the basis of race or ethnicity. Advertiser represents and warrants that it is not purchasing time from CBS Radio or its Stations that is intended to discriminate on the basis of race or ethnicity.

\*\*\*\*\* KCBS AM 740 with a 100% simulcast on KFRC FM 106.9 \*\*\*\*\*

Item	Days M T W T F S S							Spots Pwk	Time From To	Length	Effective Dates	Programs	Total Bdcst.	Unit Rate	Total Value
1	-	-	W	T	F	-	-	3	03:00P 07:00P	60s	09/14/16 - 09/16/16		3	800.00	2,400.00
2	-	-	W	T	F	-	-	2	07:00P 12:00M	60s	09/14/16 - 09/16/16		2	120.00	240.00
3	-	-	-	-	-	S	-	2	06:00A 07:00P	60s	09/17/16		2	175.00	350.00
4	-	-	-	-	-	-	S	2	06:00A 07:00P	60s	09/18/16		2	175.00	350.00
											09/12/16 - 09/18/16	<b>Week Totals:</b>	9		3,340.00
5	M	T	-	-	-	-	-	3	03:00P 07:00P	60s	09/19/16 - 09/20/16		3	800.00	2,400.00
6	M	T	-	-	-	-	-	2	07:00P 12:00M	60s	09/19/16 - 09/20/16		2	120.00	240.00
7	-	-	-	-	-	S	-	2	06:00A 07:00P	60s	09/24/16		2	175.00	350.00
8	-	-	-	-	-	-	S	2	06:00A 07:00P	60s	09/25/16		2	175.00	350.00
											09/19/16 - 09/25/16	<b>Week Totals:</b>	9		3,340.00
9	-	-	W	T	-	-	-	3	03:00P 07:00P	60s	09/28/16 - 09/29/16		3	800.00	2,400.00
10	-	-	W	T	-	-	-	2	07:00P 12:00M	60s	09/28/16 - 09/29/16		2	120.00	240.00
11	-	-	-	-	-	S	-	2	06:00A 07:00P	60s	10/01/16		2	175.00	350.00
12	-	-	-	-	-	-	S	2	06:00A 07:00P	60s	10/02/16		2	175.00	350.00
											09/26/16 - 10/02/16	<b>Week Totals:</b>	9		3,340.00
13	-	-	-	T	F	-	-	3	03:00P 07:00P	60s	10/06/16 - 10/07/16		3	800.00	2,400.00
14	-	-	-	T	F	-	-	2	07:00P 12:00M	60s	10/06/16 - 10/07/16		2	120.00	240.00
15	-	-	-	-	-	-	S	2	06:00A 07:00P	60s	10/09/16 - 10/09/16		2	175.00	350.00
24	-	-	-	-	-	-	S	2	06:00A 07:00P	60s	10/08/16 - 10/08/16		2	175.00	350.00
											10/03/16 - 10/09/16	<b>Week Totals:</b>	9		3,340.00
16	M	T	-	-	-	-	-	3	03:00P 07:00P	60s	10/17/16 - 10/18/16		3	800.00	2,400.00
17	M	T	-	-	-	-	-	2	07:00P 12:00M	60s	10/17/16 - 10/18/16		2	120.00	240.00
18	-	-	-	-	-	S	-	2	06:00A 07:00P	60s	10/22/16 - 10/22/16		2	175.00	350.00
19	-	-	-	-	-	-	S	2	06:00A 07:00P	60s	10/23/16 - 10/23/16		2	175.00	350.00
											10/17/16 - 10/23/16	<b>Week Totals:</b>	9		3,340.00
20	-	-	W	T	-	-	-	3	03:00P 07:00P	60s	10/26/16 - 10/27/16		3	800.00	2,400.00
21	-	-	W	T	-	-	-	2	07:00P 12:00M	60s	10/26/16 - 10/27/16		2	120.00	240.00
22	-	-	-	-	-	S	-	2	06:00A 07:00P	60s	10/29/16 - 10/29/16		2	175.00	350.00

Accept by Agency	As Agent for (Advertiser)	Accepted by Station
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Conditions on the last page of this contract and any attachments hereto are an integral part of this Agreement. If this contract is with an Advertiser, references to Agency apply to Advertiser, except no commission will be allowed to Advertiser.

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Item	Days M T W T F S S	Spots Pwk	Time From To	Length	Effective Dates	Programs	Total Bdcst.	Unit Rate	Total Value
23	- - - - - S	2	06:00A 07:00P	60s	10/30/16 - 10/30/16		2	175.00	350.00
					10/24/16 - 10/30/16	<b>Week Totals:</b>	9		3,340.00
							<b>Item Totals:</b>	54	20,040.00
							<b>Minus 15.00% Commission:</b>		3,006.00
							<b>Net Item Totals:</b>		17,034.00

**Contract Totals**

Contract Section	Spots	Gross Amt	Commission Amt	Net Amt
Spot Buy Lines	54	20,040.00	3,006.00	17,034.00
<b>Contract Totals:</b>	54	20,040.00	3,006.00	17,034.00

**Gross Broadcast Billing Summary**

	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Total</u>
<b>Qtr 3-16</b>	0.00	0.00	6,680.00	6,680.00
	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Total</u>
<b>Qtr 4-16</b>	13,360.00	0.00	0.00	13,360.00
<b>Grand Totals:</b>				20,040.00

Accept by Agency	As Agent for (Advertiser)	Accepted by Station
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