

Broadcast Contract

DAVIS AD AGENCY-DC
 VB POLICE BENEVOLENT ASSOC
 1010 WISCONSIN AVE
 GEORGETOWN, DC 20007

Start Date 10/01/20	Contract# 82339135	Mod# 0
End Date 11/03/20	Date Entered 09/29/20	Date Last Modified 09/30/20
Advertiser VB POLICE BENEVOLENT		Station Market WNOR-FM
Product EST 1699		SalesRep/Office Nina James

Attn: Brian Stauss

Standard Billing Cycle Estimate# vbpa/1699

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	TH 10/01/20 FR 10/02/20	05:30A-10:00A	30	--	--	--	X	X	--	--	2	\$115.00
2	MO 10/05/20 FR 10/30/20	05:30A-10:00A	30	X	X	X	X	X	--	--	5	\$115.00
3	MO 11/02/20 TU 11/03/20	05:30A-10:00A	30	X	X	--	--	--	--	--	2	\$115.00

-----Additional Comments-----	Total Spots	Spots Total\$	Agency Commission	Net	Gross
	24	2,760.00	\$414.00	\$ 2,346.00	\$ 2,760.00

Billing Projections: By Month

	Oct 20	Nov 20
CA	2,530.00	230.00
ST	1,955.00	805.00

Saga Communications, Inc. and all its subsidiaries and stations that it owns or operates prohibit all forms of discrimination in advertising contracts. We do not, and shall not, discriminate on the basis of race, ethnicity, or gender regarding advertising practices. All advertising agencies warrant, where applicable, that all radio and/or television commercials provided to our stations are properly licensed to be broadcast on radio and/or television stations and the associated internet

Accepted for Station

Accepted for advertiser OR agency (and MBS, if any) as agent for the advertiser


 Name


 Title

Name

Title

See reverse for accepted terms and conditions, if any

Page 1

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location: WNOR -FM	Date: 9-29-20
--	-------------------------

I, Davis Advertising Inc. T/A Davis Ad Agency
do hereby request station time concerning the following issue:

Virginia Beach Police Benevolent Association
--

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
		<u>As ordered</u>			

This broadcast time will be used by: Davis Ad Agency

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Virginia Beach P.B.A

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Brian Luciano, Pres
Andrew Hauola, VP
Rex Hahn, Treasure
Aaron Dove, Secretary

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). **For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.**

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

9/29/20 [Signature] 757-627-7373
Date Signature Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

Accepted Accepted in Part Rejected
[Signature] WAYNE CELAND PRES/GM
Signature Printed Name Title

Sales Order

Station: WNOR-FM Agency: DAVIS AD AGENCY-DC
 Contract Name: Oct 2020 Address: 1010 WISCONSIN AVE
 Contract#: 82339135 City: GEORGETOWN State: DC Zip: 20007
 Start Date: 10/01/20 End Date: 11/03/20 Buyer: Brian Stauss
 Revenue Type: Local Agency Type: Cash Tax Schedule: (None)
 Advertiser: VB POLICE BENEVOLENT ASSOC Agency Commission %: 15
 Address: _____ Billing Cycle: Standard
 City: _____ State: _____ Zip: _____ Salesperson: 2601njam Comm %: 8
 Product Name: EST 1699 Makegood Policy: Within Contract Dates
 Estimate #: vbpa/1699
 Competitive Code: Military/Government

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$			
1	10/01/20	10/02/20		5:30 AM	10:00 AM	30				X	X					2	W	115.00	2	230.00	2
2	10/05/20	10/30/20		5:30 AM	10:00 AM	30	X	X	X	X	X					5	W	115.00	20	2,300.00	3
3	11/02/20	11/03/20		5:30 AM	10:00 AM	30	X	X								2	W	115.00	2	230.00	2

Billing Projections: By Month

	Oct 20	Nov 20
CA	2,530.00	230.00
ST	1,955.00	805.00

Print Spot Prices

TOTAL SPOTS 24
 GROSS TOTAL \$ 2,760.00
 ADJUSTED SPOTS 24
 ADJUSTED TOTAL \$ 2,760.00

APPROVE DECLINE

- 2601wlel, 09/29/20 @4:01PM
- Sales Manager
- 2601dhol, 09/30/20 @8:51AM
- Administrative

