



636954

Political Client  
Information Request Form

Candidate Name: Johnny Isakson

Official Campaign Name: Georgians for Isakson

Address: PO Box 250116

City, State & Zip Code: Atlanta, GA 30325

Campaign Phone: 770.818.1493

Campaign Fax: 770.818.1609

Campaign Contact Person: Trey Kilpatrick

Campaign Treasurer: Jon Anderson

## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☒ FEDERAL CANDIDATE

☐ STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:

Date:

I, Katelyn Brawn

being/on behalf of: Georgians for Isakson

a legally qualified candidate of the Republican

political party for the office of: Senate

in the general

election to be held on: 11/8/16

do hereby request station time as follows:

| Broadcast Length | Time of Day, Rotation or Package | Days | Class | Times per Week | Number of Weeks |
|------------------|----------------------------------|------|-------|----------------|-----------------|
|                  | varies                           |      |       |                |                 |

Attach proposed schedule with charges (if available):

gross

## FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

I, MARTIN KILPATRICK

(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☐ does

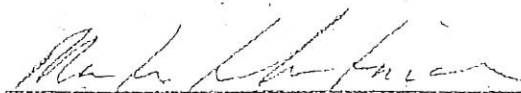
☒ does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☒ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☒ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.



signature of candidate or authorized committee

MARTIN KILPATRICK, CAMPAIGN MANAGER

printed name

5/5/16

date

I represent that the payment for the above described broadcast time has been furnished by:

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

GON ANDERSON

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

*To Be Signed By Candidate or Authorized Committee*

5/5/16

Date

[Signature]

Signature

*To Be Signed By Station Representative*

☒ Accepted

☐ Accepted In Part

☐ Rejected

[Signature]

Signature

Deborah Gay

Printed Name

Station Mgr

Title

REP HEADLINE# 8404432  
\*\*\* ORIGINAL REV#0 \*\*\*

REP: TEL# 703-528-9969 FAX# 703-516-9680  
CREDIT ADVISORY: AGENCY CREDIT RISK !!!  
ORDER WORKSHEET HARRIS REPORT FROM REP

SEP27/16 18.3  
\*\*\* WFXL-TV \*\*\*

ADV # \_\_\_\_\_ ADV. NAME POLI/J ISAKSON/R/SEN/GA REP. # \_\_\_\_\_ OFF. # \_\_\_\_\_ SALESMAN # \_\_\_\_\_

ADV # \_\_\_\_\_ ADV. NAME POLI/J ISAKSON/R/SEN/GA \_\_\_\_\_ REP. # \_\_\_\_\_ OFF. # \_\_\_\_\_ SALESMAN # \_\_\_\_\_

|            |  |
|------------|--|
| AGY #      | AGY. NAME MENTZER MEDIA SERVICES, INC. |
| BUYER NAME | ALLY RAMBO                             |

210 W. PENNSYLVANIA AVE. SUITE 250  
SALES PRSN WA- FRANK LEBLANC

TOWSON, MD 21204

|         |            |        |       |          |
|---------|------------|--------|-------|----------|
| ORDER # | CONTRACT # | CLASS: | LOCAL | REGIONAL |
| 636954  | 8404432    | NATL.  |       |          |

|       |                      |          |                                  |
|-------|----------------------|----------|----------------------------------|
| PRDCT | GEORGIANS FOR ISAKSO | EST#3862 | COMMENTS: (LINE, ORDER, INVOICE) |
|-------|----------------------|----------|----------------------------------|

|              |          |          |      |
|--------------|----------|----------|------|
| FLIGHT DATES | OCT25/16 | OCT31/16 | WK-1 |
|--------------|----------|----------|------|

CITY TAX \_\_\_\_\_ STATE TAX \_\_\_\_\_ CO-OP BILLING NEEDED \_\_\_\_\_ DATE SEP27/16 18.35

REP: NEW ORDER  
TTL \$205 @ 7X  
PLS CFM  
THX, ALEX FOR FRANK

CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*

ALL ESTIMATES MUST BE INCLUDED ON THE INVOICES

STATIONS USING ELECTRONIC INVOICING, DO NOT SEND PAPER INVOICES:

AGENCY IDB #1021

AN ELECTRONIC INV. WEBSITE "EMEDIA TRADE-INVOICING" IS ALSO AVAILABLE FOR THIS AGENCY. THE IDB# FOR THE WEBSITE IS: EMT12009

GEORGIANS FOR ISAKSON

| :LINE#: | REP : | CD : | TIME PERIOD | : | LGTH : | SEC : | RATE | : | START DATE : | : | END DATE : | SPTS :<br>/WK : | WEEK :<br>INVT : | DAYS | :TOTL:<br>:SPTS: |
|---------|-------|------|-------------|---|--------|-------|------|---|--------------|---|------------|-----------------|------------------|------|------------------|
| 1       |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 2       |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 3       |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 4       |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 5       |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 6       |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 7       |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 8       |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 9       |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 10      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 11      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 12      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 13      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 14      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 15      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 16      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 17      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 18      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 19      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 20      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 21      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 22      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 23      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 24      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 25      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 26      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 27      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 28      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 29      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 30      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 31      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 32      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 33      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 34      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 35      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 36      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 37      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 38      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 39      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 40      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 41      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 42      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 43      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 44      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 45      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 46      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 47      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 48      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 49      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 50      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 51      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 52      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 53      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 54      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |
| 55      |       |      |             |   |        |       |      |   |              |   |            |                 |                  |      |                  |

AGENCY ADVERTISER CODE = 271  
AGENCY PRODUCT CODE = 305  
AGENCY EST# = 3862

| 1 | 800P-900P | 30 | \$65.00 | 10/28 | 1 | ERI |
|---|-----------|----|---------|-------|---|-----|
| 1 | 800P-900P | 30 | \$65.00 | 10/28 | 1 | ERI |

```
PROGRAM : HELL'S KITCHEN
CON COM1: HELL'S KITCHEN
```

| :LINE#         | :REP | :CD | :TIME PERIOD             | :LGTH  | :SEC | :RATE   | :START DATE | :END DATE | :SPTS/WK | :WEEK INVT | :DAYS | :TOTL SPTS |
|----------------|------|-----|--------------------------|--------|------|---------|-------------|-----------|----------|------------|-------|------------|
| 2              |      |     | 630P-700P                | 30     |      | \$20.00 | 10/31       | 10/31     | 1        |            | MON   | 1          |
|                |      |     | PROGRAM : CELEB NAME-MF  |        |      |         |             |           |          |            |       |            |
|                |      |     | CON COM1: CELEB NAME-MF  |        |      |         |             |           |          |            |       |            |
| 3              |      |     | 600P-630P                | 30     |      | \$20.00 | 10/27       | 10/27     | 1        |            | THU   | 1          |
|                |      |     | PROGRAM : FAMILY FEUD    |        |      |         |             |           |          |            |       |            |
|                |      |     | CON COM1: FAMILY FEUD    |        |      |         |             |           |          |            |       |            |
| 4              |      |     | 700P-730P                | 30     |      | \$30.00 | 10/27       | 10/27     | 1        |            | THU   | 1          |
|                |      |     | PROGRAM : BIG BNG THEORY |        |      |         |             |           |          |            |       |            |
|                |      |     | CON COM1: BIG BNG THEORY |        |      |         |             |           |          |            |       |            |
| 5              |      |     | 600P-630P                | 30     |      | \$20.00 | 10/25       | 10/25     | 1        |            | TUE   | 1          |
|                |      |     | PROGRAM : FAMILY FEUD    |        |      |         |             |           |          |            |       |            |
|                |      |     | CON COM1: FAMILY FEUD    |        |      |         |             |           |          |            |       |            |
| 6              |      |     | 700P-730P                | 30     |      | \$30.00 | 10/25       | 10/25     | 1        |            | TUE   | 1          |
|                |      |     | PROGRAM : BIG BNG THEORY |        |      |         |             |           |          |            |       |            |
|                |      |     | CON COM1: BIG BNG THEORY |        |      |         |             |           |          |            |       |            |
| 7              |      |     | 630P-700P                | 30     |      | \$20.00 | 10/26       | 10/26     | 1        |            | WED   | 1          |
|                |      |     | PROGRAM : CELEB NAME-MF  |        |      |         |             |           |          |            |       |            |
|                |      |     | CON COM1: CELEB NAME-MF  |        |      |         |             |           |          |            |       |            |
| OCT/16         |      |     | \$185.00                 | NOV/16 |      | \$20.00 |             |           |          |            |       |            |
| CONTRACT TOTAL |      |     |                          |        |      |         |             |           |          |            |       | \$205.00   |
| TOTAL SPOTS    |      |     |                          |        |      |         |             |           |          |            |       | 7          |

MARKET TOTALS \$2,562

WFXL 8%

WALB 58%

WABW 0%

WBSK 0%

WVAG 0%

WSWG 27%

EALB 7%

ACCURATE SHARES

SVC- NSI

DEMOS- RA35+\*



**WFXL**  
**1201 Stuart Ave**  
**Albany, GA 31707**  
**(229) 435-3100**

# CONTRACT

|  |   |  |
|--|---|--|
| <u>Contract / Revision</u><br>636954 /       |   | <u>Alt Order #</u><br>08404432                         |
| <u>Product</u><br>GEORGIANS FOR ISAKSO       |   |  |
| <u>Contract Dates</u><br>10/25/16 - 10/31/16 |   | <u>Estimate #</u><br>3862                              |
| <u>Advertiser</u><br>Isakson for GA Senate-R |   | <u>Original Date / Revision</u><br>09/29/16 / 09/29/16 |
| <u>Billing Cycle</u><br>EOM                  | <u>Billing Calendar</u><br>Broadcast          | <u>Cash/Trade</u><br>Cash                              |
| <u>Property</u><br>WFXL                      | <u>Account Executive</u><br>Washington DC HRP | <u>Sales Office</u><br>HRP Washingto                   |
| <u>Special Handling</u>                      |   |  |
| <u>Demographic</u><br>Adults 35+             |   |  |
| <u>Agv Code</u><br>9912736                   | <u>Advertiser Code</u><br>271                 | <u>Product 1/2</u><br>305                              |
| <u>Agency Ref</u><br>11306                   |   | <u>Advertiser Ref</u><br>87806                         |

And:

**Mentzer Media Service**  
**210 W Pennsylvania**  
**Ste 250**  
**Towson, MD 21204**

| *Line         | Ch   | Start Date        | End Date        | Description     | Start/End Time  | Days | Length | Spots/Week        | Rate        | Rtn | Type | Spots | Amount   |
|---------------|------|-------------------|-----------------|-----------------|-----------------|------|--------|-------------------|-------------|-----|------|-------|----------|
| N 1           | WFXL | 10/28/16          | 10/28/16        | Hells Kitchen   | 8:00 PM-9:00 PM |      | :30    |                   |             |     | NM   | 1     | \$65.00  |
|               |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> |                 |      |        | <u>Spots/Week</u> | <u>Rate</u> |     |      |       |          |
| Week:         |      | 10/28/16          | 11/03/16        | ----1--         |                 |      |        | 1                 | \$65.00     |     |      |       |          |
| N 2           | WFXL | 10/31/16          | 10/31/16        | M-F 630p-7p     | 6:30 PM-7:00 PM |      | :30    |                   |             |     | NM   | 1     | \$20.00  |
|               |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> |                 |      |        | <u>Spots/Week</u> | <u>Rate</u> |     |      |       |          |
| Week:         |      | 10/31/16          | 11/06/16        | 1-----          |                 |      |        | 1                 | \$20.00     |     |      |       |          |
| N 3           | WFXL | 10/27/16          | 10/27/16        | M-F 6p-630p     | 6:00 PM-6:30 PM |      | :30    |                   |             |     | NM   | 1     | \$20.00  |
|               |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> |                 |      |        | <u>Spots/Week</u> | <u>Rate</u> |     |      |       |          |
| Week:         |      | 10/27/16          | 11/02/16        | ---1---         |                 |      |        | 1                 | \$20.00     |     |      |       |          |
| N 4           | WFXL | 10/27/16          | 10/27/16        | M-F 7p-730p     | 7:00 PM-7:30 PM |      | :30    |                   |             |     | NM   | 1     | \$30.00  |
|               |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> |                 |      |        | <u>Spots/Week</u> | <u>Rate</u> |     |      |       |          |
| Week:         |      | 10/27/16          | 11/02/16        | ---1---         |                 |      |        | 1                 | \$30.00     |     |      |       |          |
| N 5           | WFXL | 10/25/16          | 10/25/16        | M-F 6p-630p     | 6:00 PM-6:30 PM |      | :30    |                   |             |     | NM   | 1     | \$20.00  |
|               |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> |                 |      |        | <u>Spots/Week</u> | <u>Rate</u> |     |      |       |          |
| Week:         |      | 10/25/16          | 10/31/16        | -1-----         |                 |      |        | 1                 | \$20.00     |     |      |       |          |
| N 6           | WFXL | 10/25/16          | 10/25/16        | M-F 7p-730p     | 7:00 PM-7:30 PM |      | :30    |                   |             |     | NM   | 1     | \$30.00  |
|               |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> |                 |      |        | <u>Spots/Week</u> | <u>Rate</u> |     |      |       |          |
| Week:         |      | 10/25/16          | 10/31/16        | -1-----         |                 |      |        | 1                 | \$30.00     |     |      |       |          |
| N 7           | WFXL | 10/26/16          | 10/26/16        | M-F 630p-7p     | 6:30 PM-7:00 PM |      | :30    |                   |             |     | NM   | 1     | \$20.00  |
|               |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> |                 |      |        | <u>Spots/Week</u> | <u>Rate</u> |     |      |       |          |
| Week:         |      | 10/26/16          | 11/01/16        | --1----         |                 |      |        | 1                 | \$20.00     |     |      |       |          |
| <b>Totals</b> |      |                   |                 |                 |                 |      |        | 0.00              |             |     |      | 7     | \$205.00 |

| Time Period         | # of Spots | Gross Amount | Agency Comm. | Net Amount |
|---------------------|------------|--------------|--------------|------------|
| 09/26/16 - 10/30/16 | 6          | \$185.00     | (\$27.75)    | \$157.25   |
| 10/31/16 - 11/27/16 | 1          | \$20.00      | (\$3.00)     | \$17.00    |
| <b>Totals</b>       | 7          | \$205.00     | (\$30.75)    | \$174.25   |

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Net 30-Payment is due within 30 days from invoice date. Station owned or provided services by the Sinclair Broadcast Group.

Warranty-We warrant the above broadcasts were made according to the official station log. Please note that we do not notarize invoices since the purpose of placing a notary seal on a document is to guaranty the authenticity of an individual's signature and not to certify the accuracy of commercial aired.



WFXL  
1201 Stuart Ave  
Albany, GA 31707  
(229) 435-3100

| Contract / Revision | Alt Order # |
|---------------------|-------------|
| 636954 /            | 08404432    |

| Contract Dates      | Product            | Estimate # |
|---------------------|--------------------|------------|
| 10/25/16 - 10/31/16 | GEORGIANS FOR ISAK | 3862       |

| Advertiser              | Original Date / Revision |
|-------------------------|--------------------------|
| Isakson for GA Senate-R | 09/29/16 / 09/29/16      |

Signature: \_\_\_\_\_

*Shovto*

Date: \_\_\_\_\_

*9/29/16*

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at ...<http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Net 30-Payment is due within 30 days from invoice date. Station owned or provided services by the Sinclair Broadcast Group.

Warranty-We warrant the above broadcasts were made according to the official station log. Please note that we do not notarize invoices since the purpose of placing a notary seal on a document is to guaranty the authenticity of an individual's signature and not to certify the accuracy of commercial aired.



REP HEADLINE# 8404432 TRF# 636954 REP: TEL# 703-528-9969 FAX# 703-516-9680  
\$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!  
ORDER WORKSHEET HARRIS REPORT FROM REP OCT26/16 10.11  
\*\*\* WFXL-TV \*\*\* \*\*CHANGES\*\*  
ADV # ADV. NAME POLI/J ISAKSON/R/SEN/GA REP. # OFF. # SALESMAN #

|       |           |                                    |            |                   |            |
|-------|-----------|------------------------------------|------------|-------------------|------------|
| ADV # | ADV. NAME | POLI/J ISAKSON/R/SEN/GA            | REP. #     | OFF. #            | SALESMAN # |
| AGY # | AGY. NAME | MENTZER MEDIA SERVICES, INC.       | BUYER NAME | ALLY RAMBO        |            |
|       |           | 210 W. PENNSYLVANIA AVE. SUITE 250 | SALES PRSN | WA- FRANK LEBLANC |            |
|       |           | TOWSON, MD 21204                   |            |                   |            |

|              |                      |              |                                  |          |
|--------------|----------------------|--------------|----------------------------------|----------|
| ORDER #      | CONTRACT # 8404432   | CLASS: NATL. | LOCAL                            | REGIONAL |
| PRDCT        | GEORGIANS FOR ISAKSO | EST#3862     | COMMENTS: (LINE, ORDER, INVOICE) |          |
| FLIGHT DATES | OCT25/16             | OCT31/16     | WK-1                             |          |

|          |           |                      |      |          |       |
|----------|-----------|----------------------|------|----------|-------|
| CITY TAX | STATE TAX | CO-OP BILLING NEEDED | DATE | OCT26/16 | 10.17 |
|----------|-----------|----------------------|------|----------|-------|

REP: M1 APPROVED  
TTL SAME  
PLS CFM  
THANKS, KRISTEN FOR FRANK

STA: 10/26) PLS SEE M1 MG OFFER - PRG CHG  
CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*  
ALL ESTIMATES MUST BE INCLUDED ON THE INVOICES  
STATIONS USING ELECTRONIC INVOICING, DO NOT SEND PAPER INVOICES:  
AGENCY IDB #1021

AN ELECTRONIC INV. WEBSITE "EMEDIA TRADE-INVOICING" IS ALSO AVAILABLE  
FOR THIS AGENCY. THE IDB# FOR THE WEBSITE IS: EMT12009

GEORGIANS FOR ISAKSON

| :LINE#:   | REP | :CD: | TIME PERIOD | :LGTH: | SEC | : | RATE    | : | START DATE | : | END DATE | : | SPTS /WK: | WEEK INVT | : | DAYS | : | TOTL: :SPTS: |
|---|-----|------|-------------|--------|-----|---|---------|---|------------|---|----------|---|-----------|-----------|---|------|---|--------------|
| AGENCY ADVERTISER CODE = 271<br>AGENCY PRODUCT CODE = 305<br>AGENCY EST# = 3862 |     |      |             |        |     |   |         |   |            |   |          |   |           |           |   |      |   |              |
| 1   | S   |      | 800P-900P   | 30     |     |   | \$65.00 |   | 10/28      |   | 10/28    |   | 0         |           |   | FRI  |   | 0            |
| PROGRAM : HELL'S KITCHEN<br>CON COM1: HELL'S KITCHEN                            |     |      |             |        |     |   |         |   |            |   |          |   |           |           |   |      |   |              |

REP HEADLINE# 8404432

\$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$

TRF# 636954

REP: TEL# 703-528-9969

FAX# 703-516-9680

CREDIT ADVISORY: AGENCY CREDIT RISK !!!

ORDER WORKSHEET

HARRIS REPORT FROM REP

OCT26/16 10.17

\*\*\* WFXL-TV \*\*\*

| LINE# | REP | CD | TIME PERIOD | LGTH | SEC | RATE | START DATE | END DATE | SPTS /WK | WEEK INVT | DAYS | TOTL SPTS |
|-------|-----|----|-------------|------|-----|------|------------|----------|----------|-----------|------|-----------|
|-------|-----|----|-------------|------|-----|------|------------|----------|----------|-----------|------|-----------|

|   |   |  |           |    |  |         |       |       |   |  |     |   |
|---|---|--|-----------|----|--|---------|-------|-------|---|--|-----|---|
| 8 | A |  | 730P-800P | 30 |  | \$65.00 | 10/31 | 10/31 | 1 |  | MON | 1 |
|---|---|--|-----------|----|--|---------|-------|-------|---|--|-----|---|

PROGRAM : BIG BANG  
 ORD COM1: PLS SEE MG OFFER - PRG CHG  
 THIS IS A MAKE-GOOD FOR OCT28 ON LINE-1 FOR 1 SPOT/WK  
 STATION MAKEGOOD OFFERS:  
 M1 OK'D BUY#1 MISSED:FRI/800P-900P OCT28 (OCT26/16)  
 OFFER:MON/730P-800P OCT31 PLS ADVISE.  
 CMT:PLS SEE MG OFFER - PRG CHG

|        |          |        |         |                |          |
|--------|----------|--------|---------|----------------|----------|
| OCT/16 | \$120.00 | NOV/16 | \$85.00 | CONTRACT TOTAL | \$205.00 |
|        |          |        |         | TOTAL SPOTS    | 7        |

MARKET TOTALS \$2,562 WFXL 8% WALB 58% WABW 0% WBSK 0% WVAG 0% WSWG 27% EALB 7%  
 ACCURATE SHARES

SVC- NSI  
 DEMOS- RA35+\*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME  
 P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS \*-MULTIPLE

REP HEADLINE# 8404432 TRF# 636954 REP: TEL# 703-528-9969 FAX# 703-516-9680  
\$\$\$ MOD# 0: APPROVED REV #0 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!  
ORDER WORKSHEET HARRIS REPORT FROM STATION OCT26/16 09.50  
\*\*\*CHANGES\*\*\* \*\* WFXL-TV \*\*\*

ADV # ADV. NAME POLI/J ISAKSON/R/SEN/GA REP. # OFF. # SALESMAN #  
AGY # AGY. NAME MENTZER MEDIA SERVICES, INC. BUYER NAME ALLY RAMBO  
210 W. PENNSYLVANIA AVE. SUITE 250 SALES PRSN WA- FRANK LEBLANC  
TOWSON, MD 21204

ORDER # CONTRACT # 8404432 CLASS: NATL. LOCAL REGIONAL  
PRDCT GEORGIANS FOR ISAKSO EST#3862 COMMENTS: (LINE, ORDER, INVOICE)  
FLIGHT DATES OCT25/16 OCT31/16 WK-1  
CITY TAX STATE TAX CO-OP BILLING NEEDED DATE OCT26/16 09.50

STA: 10/26) PLS SEE M1 MG OFFER - PRG CHG  
CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*  
ALL ESTIMATES MUST BE INCLUDED ON THE INVOICES  
STATIONS USING ELECTRONIC INVOICING, DO NOT SEND PAPER INVOICES:  
AGENCY IDB #1021

AN ELECTRONIC INV.WEBSITE "EMEDIA TRADE-INVOICING" IS ALSO AVAILBLE  
FOR THIS AGENCY. THE IDB# FOR THE WEBSITE IS: EMT12009  
GEORGIANS FOR ISAKSON  
NO BUYS TO PRINT  
STATION MAKEGOOD OFFERS:  
M1 UNRESL BUY#1 MISSED:FRI/800P-900P OCT28 30S \$65.00 (OCT26/16)  
OFFER:MON/730P-800P OCT31 30S \$65.00 PLS ADVISE.  
CMT:PLS SEE MG OFFER - PRG CHG

OCT/16 \$185.00 NOV/16 \$20.00 CONTRACT TOTAL \$205.00  
TOTAL SPOTS 7

MARKET TOTALS \$2,562 WFXL 8% WALB 58% WABW 0% WBSK 0% WVAG 0% WSWG 27% EALB 7%  
ACCURATE SHARES  
SVC- NSI  
DEMOS- RA35+\*



**WFXL**  
 1201 Stuart Ave  
 Albany, GA 31707  
 (229) 435-3100

# CONTRACT

|  |   |  |
|--|---|--|
| <u>Contract / Revision</u><br>636954 /       |   | <u>Alt Order #</u><br>08404432                         |
| <u>Product</u><br>GEORGIANS FOR ISAKSO       |   |  |
| <u>Contract Dates</u><br>10/25/16 - 10/31/16 |   | <u>Estimate #</u><br>3862                              |
| <u>Advertiser</u><br>Isakson for GA Senate-R |   | <u>Original Date / Revision</u><br>10/26/16 / 10/26/16 |
| <u>Billing Cycle</u><br>EOM                  | <u>Billing Calendar</u><br>Broadcast          | <u>Cash/Trade</u><br>Cash                              |
| <u>Property</u><br>WFXL                      | <u>Account Executive</u><br>Washington DC HRP | <u>Sales Office</u><br>HRP Washingto                   |
| <u>Special Handling</u>                      |   |  |
| <u>Demographic</u><br>Adults 35+             |   |  |
| <u>Agency Code</u><br>9912736                | <u>Advertiser Code</u><br>271                 | <u>Product 1/2</u><br>305                              |
| <u>Agency Ref</u><br>11306                   |   | <u>Advertiser Ref</u><br>87806                         |

And:

Mentzer Media Service  
 210 W Pennsylvania  
 Ste 250  
 Towson, MD 21204

| *Line         | Ch          | Start Date        | End Date          | Description        | Start/End Time        | Days            | Length        | Spots/Week  | Rate               | Rtn | Type        | Spots | Amount   |
|---------------|-------------|-------------------|-------------------|--------------------|-----------------------|-----------------|---------------|-------------|--------------------|-----|-------------|-------|----------|
| N 1           | WFXL        | 10/28/16          | 10/28/16          | Hells Kitchen      | 8:00 PM-9:00 PM       |                 | :30           |             |                    |     | NM          | 0     | \$0.00   |
|               |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |                    |     |             |       |          |
| Week:         |             | 10/28/16          | 11/03/16          | ----1--            | 1                     |                 |               | \$65.00     |                    |     |             |       |          |
|               | <u>Spot</u> | <u>Ch</u>         | <u>Date Range</u> | <u>Description</u> | <u>Start/End Time</u> | <u>Weekdays</u> | <u>Length</u> |             | <u>Rate</u>        |     | <u>Type</u> |       |          |
|               | 1           | WFXL              | 10/28/16-11/03/16 | Hells Kitchen      | 8:00 PM-9:00 PM       | -----F----      | :30           |             | <del>\$65.00</del> |     | NM          |       |          |
|               |             |                   |                   | Credited           |                       |                 |               |             |                    |     |             |       |          |
| 2             | WFXL        | 10/31/16          | 10/31/16          | M-F 630p-7p        | 6:30 PM-7:00 PM       |                 | :30           |             |                    |     | NM          | 1     | \$20.00  |
|               |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |                    |     |             |       |          |
| Week:         |             | 10/31/16          | 11/06/16          | 1-----             | 1                     |                 |               | \$20.00     |                    |     |             |       |          |
| 3             | WFXL        | 10/27/16          | 10/27/16          | M-F 6p-630p        | 6:00 PM-6:30 PM       |                 | :30           |             |                    |     | NM          | 1     | \$20.00  |
|               |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |                    |     |             |       |          |
| Week:         |             | 10/27/16          | 11/02/16          | ---1---            | 1                     |                 |               | \$20.00     |                    |     |             |       |          |
| 4             | WFXL        | 10/27/16          | 10/27/16          | M-F 7p-730p        | 7:00 PM-7:30 PM       |                 | :30           |             |                    |     | NM          | 1     | \$30.00  |
|               |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |                    |     |             |       |          |
| Week:         |             | 10/27/16          | 11/02/16          | ---1---            | 1                     |                 |               | \$30.00     |                    |     |             |       |          |
| 5             | WFXL        | 10/25/16          | 10/25/16          | M-F 6p-630p        | 6:00 PM-6:30 PM       |                 | :30           |             |                    |     | NM          | 1     | \$20.00  |
|               |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |                    |     |             |       |          |
| Week:         |             | 10/25/16          | 10/31/16          | -1-----            | 1                     |                 |               | \$20.00     |                    |     |             |       |          |
| 6             | WFXL        | 10/25/16          | 10/25/16          | M-F 7p-730p        | 7:00 PM-7:30 PM       |                 | :30           |             |                    |     | NM          | 1     | \$30.00  |
|               |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |                    |     |             |       |          |
| Week:         |             | 10/25/16          | 10/31/16          | -1-----            | 1                     |                 |               | \$30.00     |                    |     |             |       |          |
| 7             | WFXL        | 10/26/16          | 10/26/16          | M-F 630p-7p        | 6:30 PM-7:00 PM       |                 | :30           |             |                    |     | NM          | 1     | \$20.00  |
|               |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |                    |     |             |       |          |
| Week:         |             | 10/26/16          | 11/01/16          | --1----            | 1                     |                 |               | \$20.00     |                    |     |             |       |          |
| N 8           | WFXL        | 10/31/16          | 10/31/16          | M-F 730p-8p        | 730p-8p               |                 | :30           |             |                    |     | NM          | 1     | \$65.00  |
|               |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |                    |     |             |       |          |
| Week:         |             | 10/31/16          | 11/06/16          | M-----             | 1                     |                 |               | \$65.00     |                    |     |             |       |          |
| <b>Totals</b> |             |                   |                   |                    |                       |                 |               | 0.00        |                    |     |             | 7     | \$205.00 |

| Time Period         | # of Spots | Gross Amount | Agency Comm. | Net Amount |
|---------------------|------------|--------------|--------------|------------|
| 09/26/16 - 10/30/16 | 5          | \$120.00     | (\$18.00)    | \$102.00   |
| 10/31/16 - 11/27/16 | 2          | \$85.00      | (\$12.75)    | \$72.25    |
| <b>Totals</b>       | 7          | \$205.00     | (\$30.75)    | \$174.25   |

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Net 30-Payment is due within 30 days from invoice date. Station owned or provided services by the Sinclair Broadcast Group

Warranty-We warrant the above broadcasts were made according to the official station log. Please note that we do not notarize invoices since the purpose of placing a notary seal on a document is to guaranty the authenticity of an individual's signature and not to certify the accuracy of commercial aired



WFXL  
1201 Stuart Ave  
Albany, GA 31707  
(229) 435-3100

| Contract / Revision | Alt Order # |
|---------------------|-------------|
| 636954 /            | 08404432    |

| Contract Dates      | Product            | Estimate # |
|---------------------|--------------------|------------|
| 10/25/16 - 10/31/16 | GEORGIANS FOR ISAK | 3862       |

| Advertiser              | Original Date / Revision |
|-------------------------|--------------------------|
| Isakson for GA Senate-R | 10/26/16 / 10/26/16      |

Signature: \_\_\_\_\_

*Shorts*

Date: \_\_\_\_\_

*10/26/16*

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at ...<http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Net 30-Payment is due within 30 days from invoice date. Station owned or provided services by the Sinclair Broadcast Group.

Warranty-We warrant the above broadcasts were made according to the official station log. Please note that we do not notarize invoices since the purpose of placing a notary seal on a document is to guaranty the authenticity of an individual's signature and not to certify the accuracy of commercial aired.

REP HEADLINE# 8404432 TRF# 636954 REP: TEL# 703-528-9969 FAX# 703-516-9680  
\$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!  
ORDER WORKSHEET HARRIS REPORT FROM REP OCT26/16 10.17  
\*\*\* WFXL-TV \*\*\* \*\*CHANGES\*\*  
ADV # \_\_\_\_\_ ADV. NAME POLI/J ISAKSON/R/SEN/GA REP. # \_\_\_\_\_ OFF. # \_\_\_\_\_ SALESMAN # \_\_\_\_\_

|       |           |                                    |            |                   |            |
|-------|-----------|------------------------------------|------------|-------------------|------------|
| ADV # | ADV. NAME | POLI/J ISAKSON/R/SEN/GA            | REP. #     | OFF. #            | SALESMAN # |
| AGY # | AGY. NAME | MENTZER MEDIA SERVICES, INC.       | BUYER NAME | ALLY RAMBO        |            |
|       |           | 210 W. PENNSYLVANIA AVE. SUITE 250 | SALES PRSN | WA- FRANK LEBLANC |            |
|       |           | TOWSON, MD 21204                   |            |                   |            |

|              |                      |              |                                  |          |
|--------------|----------------------|--------------|----------------------------------|----------|
| ORDER #      | CONTRACT # 8404432   | CLASS: NATL. | LOCAL                            | REGIONAL |
| PRDCT        | GEORGIANS FOR ISAKSO | EST#3862     | COMMENTS: (LINE, ORDER, INVOICE) |          |
| FLIGHT DATES | OCT25/16             | OCT31/16     | WK-1                             |          |

CITY TAX \_\_\_\_\_ STATE TAX \_\_\_\_\_ CO-OP BILLING NEEDED \_\_\_\_\_ DATE OCT26/16 10.17

REP: M1 APPROVED  
TTL SAME  
PLS CFM  
THANKS, KRISTEN FOR FRANK

STA: 10/26) PLS SEE M1 MG OFFER - PRG CHG  
CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*  
ALL ESTIMATES MUST BE INCLUDED ON THE INVOICES

STATIONS USING ELECTRONIC INVOICING, DO NOT SEND PAPER INVOICES:

AGENCY IDB # 1021

AN ELECTRONIC INV.WEBSITE  
FOR THIS AGENCY. THE IDB#  
"EMEDIA TRADE-INVOICING" IS ALSO AVAILABLE  
FOR THE WEBSITE IS: EMT12009

GEORGIANS FOR ISAKSON

| LINE#   | REP | CD | TIME PERIOD | LGTH | SEC | RATE    | START DATE | END DATE | SPTS /WK | WEEK INVT | DAYS | TOTL SPTS |
|---|-----|----|-------------|------|-----|---------|------------|----------|----------|-----------|------|-----------|
| AGENCY ADVERTISER CODE = 271<br>AGENCY PRODUCT CODE = 305<br>AGENCY EST# = 3862 |     |    |             |      |     |         |            |          |          |           |      |           |
| 1   | S   |    | 800P-900P   | 30   |     | \$65.00 | 10/28      | 10/28    | 0        |           | FRI  | 0         |
| PROGRAM : HELL'S KITCHEN<br>CON COM1: HELL'S KITCHEN                            |     |    |             |      |     |         |            |          |          |           |      |           |



REP HEADLINE# 8404432 TRF# 636954 REP: TEL# 703-528-9969 FAX# 703-516-9680  
\$\$\$ MOD# 0: APPROVED REV #0 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!  
ORDER WORKSHEET HARRIS REPORT FROM STATION OCT26/16 09.50  
\*\*\*CHANGES\*\*\* \*\* WFXL-TV \*\*\*

ADV # ADV. NAME POLI/J ISAKSON/R/SEN/GA REP. # OFF. # SALESMAN #  
AGY # AGY. NAME MENTZER MEDIA SERVICES, INC. BUYER NAME ALLY RAMBO  
210 W. PENNSYLVANIA AVE. SUITE 250 SALES PRSN WA- FRANK LEBLANC  
TOWSON, MD 21204  
ORDER # CONTRACT # 8404432 CLASS: NATL. LOCAL REGIONAL  
PRDCT GEORGIANS FOR ISAKSO EST#3862 COMMENTS: (LINE, ORDER, INVOICE)  
FLIGHT DATES OCT25/16 OCT31/16 WK-1  
CITY TAX STATE TAX CO-OP BILLING NEEDED DATE OCT26/16 09.50

STA: 10/26) PLS SEE M1 MG OFFER - PRG CHG  
CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*  
ALL ESTIMATES MUST BE INCLUDED ON THE INVOICES  
STATIONS USING ELECTRONIC INVOICING, DO NOT SEND PAPER INVOICES:  
AGENCY IDB #1021  
AN ELECTRONIC INV.WEBSITE "EMEDIA TRADE-INVOICING" IS ALSO AVAILBLE  
FOR THIS AGENCY. THE IDB# FOR THE WEBSITE IS: EMT12009  
GEORGIANS FOR ISAKSON  
NO BUYS TO PRINT  
STATION MAKEGOOD OFFERS:  
M1 UNRESL BUY#1 MISSED:FRI/800P-900P OCT28 30S \$65.00 (OCT26/16)  
OFFER:MON/730P-800P OCT31 30S \$65.00 PLS ADVISE.  
CMT:PLS SEE MG OFFER - PRG CHG  
OCT/16 \$185.00 NOV/16 \$20.00 CONTRACT TOTAL \$205.00  
TOTAL SPOTS 7

MARKET TOTALS \$2,562 WFXL 8% WALB 58% WABW 0% WBSK 0% WVAG 0% WSWG 27% EALB 7%  
ACCURATE SHARES  
SVC- NSI  
DEMOS- RA35+\*





**WFXL**  
**1201 Stuart Ave**  
**Albany, GA 31707**  
**(229) 435-3100**

# CONTRACT

|  |   |  |
|--|---|--|
| <u>Contract / Revision</u><br>636954 /       |   | <u>Alt Order #</u><br>08404432                         |
| <u>Product</u><br>GEORGIANS FOR ISAKSO       |   |  |
| <u>Contract Dates</u><br>10/25/16 - 10/31/16 |   | <u>Estimate #</u><br>3862                              |
| <u>Advertiser</u><br>Isakson for GA Senate-R |   | <u>Original Date / Revision</u><br>10/26/16 / 10/26/16 |
| <u>Billing Cycle</u><br>EOM                  | <u>Billing Calendar</u><br>Broadcast          | <u>Cash/Trade</u><br>Cash                              |
| <u>Property</u><br>WFXL                      | <u>Account Executive</u><br>Washington DC HRP | <u>Sales Office</u><br>HRP Washington                  |
| <u>Special Handling</u>                      |   |  |
| <u>Demographic</u><br>Adults 35+             |   |  |
| <u>Agency Code</u><br>9912736                | <u>Advertiser Code</u><br>271                 | <u>Product 1/2</u><br>305                              |
| <u>Agency Ref</u><br>11306                   |   | <u>Advertiser Ref</u><br>87806                         |

And:

**Mentzer Media Service**  
**210 W Pennsylvania**  
**Ste 250**  
**Towson, MD 21204**

| *Line         | Ch          | Start Date        | End Date          | Description        | Start/End Time        | Days            | Length        | Spots/Week  | Rate        | Rtn | Type        | Spots | Amount   |
|---------------|-------------|-------------------|-------------------|--------------------|-----------------------|-----------------|---------------|-------------|-------------|-----|-------------|-------|----------|
| N 1           | WFXL        | 10/28/16          | 10/28/16          | Hells Kitchen      | 8:00 PM-9:00 PM       |                 | :30           |             |             |     | NM          | 0     | \$0.00   |
|               |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |             |     |             |       |          |
| Week:         |             | 10/28/16          | 11/03/16          | ----1--            | 1                     |                 |               | \$65.00     |             |     |             |       |          |
|               | <u>Spot</u> | <u>Ch</u>         | <u>Date Range</u> | <u>Description</u> | <u>Start/End Time</u> | <u>Weekdays</u> | <u>Length</u> |             | <u>Rate</u> |     | <u>Type</u> |       |          |
|               | 1           | WFXL              | 10/28/16-11/03/16 | Hells Kitchen      | 8:00 PM-9:00 PM       | -----F----      | :30           |             | \$65.00     |     | NM          |       |          |
|               |             |                   |                   | Credited           |                       |                 |               |             |             |     |             |       |          |
| 2             | WFXL        | 10/31/16          | 10/31/16          | M-F 630p-7p        | 6:30 PM-7:00 PM       |                 | :30           |             |             |     | NM          | 1     | \$20.00  |
|               |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |             |     |             |       |          |
| Week:         |             | 10/31/16          | 11/06/16          | 1-----             | 1                     |                 |               | \$20.00     |             |     |             |       |          |
| 3             | WFXL        | 10/27/16          | 10/27/16          | M-F 6p-630p        | 6:00 PM-6:30 PM       |                 | :30           |             |             |     | NM          | 1     | \$20.00  |
|               |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |             |     |             |       |          |
| Week:         |             | 10/27/16          | 11/02/16          | ---1---            | 1                     |                 |               | \$20.00     |             |     |             |       |          |
| 4             | WFXL        | 10/27/16          | 10/27/16          | M-F 7p-730p        | 7:00 PM-7:30 PM       |                 | :30           |             |             |     | NM          | 1     | \$30.00  |
|               |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |             |     |             |       |          |
| Week:         |             | 10/27/16          | 11/02/16          | ---1---            | 1                     |                 |               | \$30.00     |             |     |             |       |          |
| 5             | WFXL        | 10/25/16          | 10/25/16          | M-F 6p-630p        | 6:00 PM-6:30 PM       |                 | :30           |             |             |     | NM          | 1     | \$20.00  |
|               |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |             |     |             |       |          |
| Week:         |             | 10/25/16          | 10/31/16          | -1-----            | 1                     |                 |               | \$20.00     |             |     |             |       |          |
| 6             | WFXL        | 10/25/16          | 10/25/16          | M-F 7p-730p        | 7:00 PM-7:30 PM       |                 | :30           |             |             |     | NM          | 1     | \$30.00  |
|               |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |             |     |             |       |          |
| Week:         |             | 10/25/16          | 10/31/16          | -1-----            | 1                     |                 |               | \$30.00     |             |     |             |       |          |
| 7             | WFXL        | 10/26/16          | 10/26/16          | M-F 630p-7p        | 6:30 PM-7:00 PM       |                 | :30           |             |             |     | NM          | 1     | \$20.00  |
|               |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |             |     |             |       |          |
| Week:         |             | 10/26/16          | 11/01/16          | --1----            | 1                     |                 |               | \$20.00     |             |     |             |       |          |
| N 8           | WFXL        | 10/31/16          | 10/31/16          | M-F 730p-8p        | 730p-8p               |                 | :30           |             |             |     | NM          | 1     | \$65.00  |
|               |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |             |     |             |       |          |
| Week:         |             | 10/31/16          | 11/06/16          | M-----             | 1                     |                 |               | \$65.00     |             |     |             |       |          |
| <b>Totals</b> |             |                   |                   |                    |                       |                 |               | 0.00        |             |     |             | 7     | \$205.00 |

| Time Period         | # of Spots | Gross Amount | Agency Comm. | Net Amount |
|---------------------|------------|--------------|--------------|------------|
| 09/26/16 - 10/30/16 | 5          | \$120.00     | (\$18.00)    | \$102.00   |
| 10/31/16 - 11/27/16 | 2          | \$85.00      | (\$12.75)    | \$72.25    |
| <b>Totals</b>       | 7          | \$205.00     | (\$30.75)    | \$174.25   |

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Net 30-Payment is due within 30 days from invoice date. Station owned or provided services by the Sinclair Broadcast Group.

Warranty-We warrant the above broadcasts were made according to the official station log. Please note that we do not notarize invoices since the purpose of placing a notary seal on a document is to guaranty the authenticity of an individual's signature and not to certify the accuracy of commercial aired



WFXL  
1201 Stuart Ave  
Albany, GA 31707  
(229) 435-3100

| Contract / Revision | Alt Order # |
|---------------------|-------------|
| 636954 /            | 08404432    |

| Contract Dates      | Product            | Estimate # |
|---------------------|--------------------|------------|
| 10/25/16 - 10/31/16 | GEORGIANS FOR ISAK | 3862       |

| Advertiser              | Original Date / Revision |
|-------------------------|--------------------------|
| Isakson for GA Senate-R | 10/26/16 / 10/26/16      |

Signature: \_\_\_\_\_

Bhorts

Date: \_\_\_\_\_

10/26/16

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at ...<http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Net 30-Payment is due within 30 days from invoice date. Station owned or provided services by the Sinclair Broadcast Group

Warranty-We warrant the above broadcasts were made according to the official station log. Please note that we do not notarize invoices since the purpose of placing a notary seal on a document is to guaranty the authenticity of an individual's signature and not to certify the accuracy of commercial aired.

REP HEADLINE# 8404432 TRF# 636954  
\$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$  
ADV # \_\_\_\_\_ ADV. NAME POLI/J ISAKSON/R/SEN/GA  
REP: TEL# 703-528-9969 FAX# 703-516-9680  
CREDIT ADVISORY: AGENCY CREDIT RISK !!!  
ORDER WORKSHEET HARRIS REPORT FROM REP  
\*\*\*CHANGES\*\*\*  
NOV1/16 13.07  
\*\*\* WFXL-TV \*\*\*  
REP. # \_\_\_\_\_ OFF. # \_\_\_\_\_ SALESMAN # \_\_\_\_\_

|       |           |                                    |            |                   |            |
|-------|-----------|------------------------------------|------------|-------------------|------------|
| ADV # | ADV. NAME | POLI/J ISAKSON/R/SEN/GA            | REP. #     | OFF. #            | SALESMAN # |
| AGY # | AGY. NAME | MENTZER MEDIA SERVICES, INC.       | BUYER NAME | ALLY RAMBO        |            |
|       |           | 210 W. PENNSYLVANIA AVE. SUITE 250 | SALES PRSN | WA- FRANK LEBLANC |            |
|       |           | TOWSON, MD 21204                   |            |                   |            |

|              |                      |              |                                  |          |
|--------------|----------------------|--------------|----------------------------------|----------|
| ORDER #      | CONTRACT # 8404432   | CLASS: NATL. | LOCAL                            | REGIONAL |
| PRDCT        | GEORGIANS FOR ISAKSO | EST#3862     | COMMENTS: (LINE, ORDER, INVOICE) |          |
| FLIGHT DATES | OCT25/16             | OCT31/16     | WK-1                             |          |

|          |           |                      |      |         |       |
|----------|-----------|----------------------|------|---------|-------|
| CITY TAX | STATE TAX | CO-OP BILLING NEEDED | DATE | NOV1/16 | 13.07 |
|----------|-----------|----------------------|------|---------|-------|

REP: M2 APPROVED  
REV TTL \$185  
MOVING TO 8404437  
PLS CFM  
THANKS KRISTEN FOR FRANK

STA: 11/01) PLS SEE M2 CREDIT - MOVING STP-NCIR- SPOTS/MONIES TO HDL  
8404437/637002

CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*

ALL ESTIMATES MUST BE INCLUDED ON THE INVOICES

STATIONS USING ELECTRONIC INVOICING, DO NOT SEND PAPER INVOICES:

AGENCY IDB #1021

AN ELECTRONIC INV.WEBSITE "EMEDIA TRADE-INVOICING" IS ALSO AVAILABLE  
FOR THIS AGENCY. THE IDB# FOR THE WEBSITE IS: EMT12009

GEORGIANS FOR ISAKSON

| :LINE#:   | REP | :CD: | TIME PERIOD | :LGTH: | :SEC: | RATE    | :START DATE: | :END DATE: | :SPTS/WK: | :WEEK INVT: | DAYS | :TOTL: SPTS: |
|---|-----|------|-------------|--------|-------|---------|--------------|------------|-----------|-------------|------|--------------|
| AGENCY ADVERTISER CODE = 271<br>AGENCY EST# = 3862<br>AGENCY PRODUCT CODE = 305               |     |      |             |        |       |         |              |            |           |             |      |              |
| 7   | S   |      | 630P-700P   | 30     |       | \$20.00 | 10/26        | 10/26      | 0         |             | WED  | 0            |
| PROGRAM : CELEB NAME-MF<br>CON COM1: CELEB NAME-MF<br>CREDIT TAKEN FOR 1 SPOT(S) MISSED OCT26 |     |      |             |        |       |         |              |            |           |             |      |              |

PROGRAM : CELEB NAME-MF  
CON COM1 : CELEB NAME-MF  
CREDIT TAKEN FOR 1 SPOT(S) MISSED OCT26



REP HEADLINE# 8404432 TRF# 636954 REP: TEL# 703-528-9969 FAX# 703-516-9680  
\$\$\$ MOD# 1: APPROVED REV #0 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!  
ORDER WORKSHEET HARRIS REPORT FROM STATION NOV1/16 10.21  
\*\*\*CHANGES\*\*\* \*\* WFXL-TV \*\*\*

ADV # ADV. NAME POLI/J ISAKSON/R/SEN/GA REP.# OFF.# SALESMAN #  
AGY # AGY. NAME MENTZER MEDIA SERVICES, INC. BUYER NAME ALLY RAMBO  
210 W. PENNSYLVANIA AVE. SUITE 250 SALES PRSN WA- FRANK LEBLANC  
TOWSON, MD 21204

ORDER # CONTRACT # 8404432 CLASS: NATL. LOCAL REGIONAL  
PRDCT GEORGIANS FOR ISAKSO EST#3862 COMMENTS: (LINE, ORDER, INVOICE)  
FLIGHT DATES OCT25/16 OCT31/16 WK-1  
CITY TAX STATE TAX CO-OP BILLING NEEDED DATE NOV1/16 10.21

STA: 11/01) PLS SEE M2 CREDIT - MOVING STP-NCIR- SPOTS/MONIES TO HDL  
8404437/637002  
CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*  
ALL ESTIMATES MUST BE INCLUDED ON THE INVOICES  
STATIONS USING ELECTRONIC INVOICING, DO NOT SEND PAPER INVOICES:  
AGENCY IDB #1021  
AN ELECTRONIC INV.WEBSITE "EMEDIA TRADE-INVOICING" IS ALSO AVAILBLE  
FOR THIS AGENCY. THE IDB# FOR THE WEBSITE IS: EMT12009

GEORGIANS FOR ISAKSON  
NO BUYS TO PRINT  
STATION MAKEGOOD OFFERS:  
M2 UNRESL BUY#7 MISSED:WED/630P-700P OCT26 30S \$20.00 (NOV1/16)  
OFFER: NONE  
CMT:PLS SEE CREDIT - MOVING STP-NCIR- SPOTS/MONIES TO HDL 8404437/637002  
OCT/16 \$120.00 NOV/16 \$85.00 CONTRACT TOTAL \$205.00  
TOTAL SPOTS 7

MARKET TOTALS \$2,562 WFXL 8% WALB 58% WABW 0% WBSK 0% WVAG 0% WSWG 27% EALB 7%  
ACCURATE SHARES  
SVC- NSI  
DEMOS- RA35+\*



WFXL  
1201 Stuart Ave  
Albany, GA 31707  
(229) 435-3100

# CONTRACT

|  |   |  |
|--|---|--|
| <u>Contract / Revision</u><br>636954 /       |   | <u>Alt Order #</u><br>08404432                         |
| <u>Product</u><br>GEORGIANS FOR ISAKSO       |   |  |
| <u>Contract Dates</u><br>10/25/16 - 10/31/16 |   | <u>Estimate #</u><br>3862                              |
| <u>Advertiser</u><br>Isakson for GA Senate-R |   | <u>Original Date / Revision</u><br>11/01/16 / 11/01/16 |
| <u>Billing Cycle</u><br>EOM                  | <u>Billing Calendar</u><br>Broadcast          | <u>Cash/Trade</u><br>Cash                              |
| <u>Property</u><br>WFXL                      | <u>Account Executive</u><br>Washington DC HRP | <u>Sales Office</u><br>HRP Washingto                   |
| <u>Special Handling</u>                      |   |  |
| <u>Demographic</u><br>Adults 35+             |   |  |
| <u>Agcy Code</u><br>9912736                  | <u>Advertiser Code</u><br>271                 | <u>Product 1/2</u><br>305                              |
| <u>Agency Ref</u><br>11306                   |   | <u>Advertiser Ref</u><br>87806                         |

And:

Mentzer Media Service  
210 W Pennsylvania  
Ste 250  
Towson, MD 21204

| *Line  | Ch          | Start Date        | End Date          | Description        | Start/End Time        | Days            | Length        | Spots/Week  | Rate        | Rtn | Type        | Spots | Amount   |
|--------|-------------|-------------------|-------------------|--------------------|-----------------------|-----------------|---------------|-------------|-------------|-----|-------------|-------|----------|
| E 1    | WFXL        | 10/28/16          | 10/28/16          | Hells Kitchen      | 8:00 PM-9:00 PM       |                 | :30           |             |             |     | NM          | 0     | \$0.00   |
|        |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |             |     |             |       |          |
| Week:  |             | 10/28/16          | 11/03/16          | ----1--            | 1                     |                 |               | \$65.00     |             |     |             |       |          |
|        | <u>Spot</u> | <u>Ch</u>         | <u>Date Range</u> | <u>Description</u> | <u>Start/End Time</u> | <u>Weekdays</u> | <u>Length</u> |             | <u>Rate</u> |     | <u>Type</u> |       |          |
|        | 1           | WFXL              | 10/28/16-11/03/16 | Hells Kitchen      | 8:00 PM-9:00 PM       | -----F----      | :30           |             | \$65.00     |     | NM          |       |          |
|        |             |                   | Credited          |                    |                       |                 |               |             |             |     |             |       |          |
| 2      | WFXL        | 10/31/16          | 10/31/16          | M-F 630p-7p        | 6:30 PM-7:00 PM       |                 | :30           |             |             |     | NM          | 1     | \$20.00  |
|        |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |             |     |             |       |          |
| Week:  |             | 10/31/16          | 11/06/16          | 1-----             | 1                     |                 |               | \$20.00     |             |     |             |       |          |
| 3      | WFXL        | 10/27/16          | 10/27/16          | M-F 6p-630p        | 6:00 PM-6:30 PM       |                 | :30           |             |             |     | NM          | 1     | \$20.00  |
|        |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |             |     |             |       |          |
| Week:  |             | 10/27/16          | 11/02/16          | ---1---            | 1                     |                 |               | \$20.00     |             |     |             |       |          |
| 4      | WFXL        | 10/27/16          | 10/27/16          | M-F 7p-730p        | 7:00 PM-7:30 PM       |                 | :30           |             |             |     | NM          | 1     | \$30.00  |
|        |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |             |     |             |       |          |
| Week:  |             | 10/27/16          | 11/02/16          | ---1---            | 1                     |                 |               | \$30.00     |             |     |             |       |          |
| 5      | WFXL        | 10/25/16          | 10/25/16          | M-F 6p-630p        | 6:00 PM-6:30 PM       |                 | :30           |             |             |     | NM          | 1     | \$20.00  |
|        |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |             |     |             |       |          |
| Week:  |             | 10/25/16          | 10/31/16          | -1-----            | 1                     |                 |               | \$20.00     |             |     |             |       |          |
| 6      | WFXL        | 10/25/16          | 10/25/16          | M-F 7p-730p        | 7:00 PM-7:30 PM       |                 | :30           |             |             |     | NM          | 1     | \$30.00  |
|        |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |             |     |             |       |          |
| Week:  |             | 10/25/16          | 10/31/16          | -1-----            | 1                     |                 |               | \$30.00     |             |     |             |       |          |
| N 7    | WFXL        | 10/26/16          | 10/26/16          | M-F 630p-7p        | 6:30 PM-7:00 PM       |                 | :30           |             |             |     | NM          | 0     | \$0.00   |
|        |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |             |     |             |       |          |
| Week:  |             | 10/26/16          | 11/01/16          | --1----            | 1                     |                 |               | \$20.00     |             |     |             |       |          |
|        | <u>Spot</u> | <u>Ch</u>         | <u>Date Range</u> | <u>Description</u> | <u>Start/End Time</u> | <u>Weekdays</u> | <u>Length</u> |             | <u>Rate</u> |     | <u>Type</u> |       |          |
|        | 1           | WFXL              | 10/26/16-11/01/16 | M-F 630p-7p        | 6:30 PM-7:00 PM       | ---W-----       | :30           |             | \$20.00     |     | NM          |       |          |
|        |             |                   | Credited          |                    |                       |                 |               |             |             |     |             |       |          |
| 8      | WFXL        | 10/31/16          | 10/31/16          | M-F 730p-8p        | 730p-8p               |                 | :30           |             |             |     | NM          | 1     | \$65.00  |
|        |             | <u>Start Date</u> | <u>End Date</u>   | <u>Weekdays</u>    | <u>Spots/Week</u>     |                 |               | <u>Rate</u> |             |     |             |       |          |
| Week:  |             | 10/31/16          | 11/06/16          | M-----             | 1                     |                 |               | \$65.00     |             |     |             |       |          |
| Totals |             |                   |                   |                    |                       |                 |               | 0.00        |             |     |             | 6     | \$185.00 |

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Net 30-Payment is due within 30 days from invoice date. Station owned or provided services by the Sinclair Broadcast Group

Warranty-We warrant the above broadcasts were made according to the official station log. Please note that we do not notarize invoices since the purpose of placing a notary seal on a document is to guaranty the authenticity of an individual's signature and not to certify the accuracy of commercial aired.



WFXL  
1201 Stuart Ave  
Albany, GA 31707  
(229) 435-3100

|                     |             |
|---------------------|-------------|
| Contract / Revision | Alt Order # |
| 636954 /            | 08404432    |

|                     |                    |            |
|---------------------|--------------------|------------|
| Contract Dates      | Product            | Estimate # |
| 10/25/16 - 10/31/16 | GEORGIANS FOR ISAK | 3862       |

|                         |                          |
|-------------------------|--------------------------|
| Advertiser              | Original Date / Revision |
| Isakson for GA Senate-R | 11/01/16 / 11/01/16      |

| Time Period         | # of Spots | Gross Amount | Agency Comm. | Net Amount |
|---------------------|------------|--------------|--------------|------------|
| 09/26/16 - 10/30/16 | 4          | \$100.00     | (\$15.00)    | \$85.00    |
| 10/31/16 - 11/27/16 | 2          | \$85.00      | (\$12.75)    | \$72.25    |
| Totals              | 6          | \$185.00     | (\$27.75)    | \$157.25   |

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at ...<http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Net 30-Payment is due within 30 days from invoice date. Station owned or provided services by the Sinclair Broadcast Group.

Warranty-We warrant the above broadcasts were made according to the official station log. Please note that we do not notarize invoices since the purpose of placing a notary seal on a document is to guaranty the authenticity of an individual's signature and not to certify the accuracy of commercial aired.







**INVOICE**

Send Payment To:

**WFXL**  
**REMIT TO Sinclair Broadcast Group**  
**c/o WFXL**  
**PO Box 206270**  
**Dallas, TX 75320-6270**

| Invoice #               | Invoice Date         | Invoice Month   | Invoice Period      |
|-------------------------|----------------------|-----------------|---------------------|
| 636954-1                | 10/30/16             | October 2016    | 09/26/16 - 10/30/16 |
| Advertiser              | Product              | Estimate Number |                     |
| Isakson for GA Senate-R | GEORGIAN FOR ISAKSON | 3862            |                     |

| Line   | Start Date | End Date | Description | Start/End Time  | MTWTFSS     | Length          | Spots/<br>Week | Rate    | Type                  |
|--|------------|----------|-------------|-----------------|-------------|-----------------|----------------|---------|-----------------------|
| 7  | 10/26/16   | 10/26/16 | M-F 630p-7p | 6:30 PM-7:00 PM | --1----     | :30             | 1              | \$20.00 | NM                    |
| <div> <div>10/26/16 11/01/16 --1----</div> <div>1 \$20.00</div> </div> |            |          |             |                 |             |                 |                |         |                       |
| Spots: #   | Ch         | Day      | Air Date    | Air Time        | Description | Start/End Time  | Length         | Ad-ID   | Rate Type             |
| 1  | WFXL       | W        | 10/26/16    |                 | M-F 630p-7p | 6:30 PM-7:00 PM | :00            |         | <del>\$20.00</del> NM |
| Credited   |            |          |             |                 |             |                 |                |         |                       |
| <b>Total Spots</b>   |            |          |             |                 |             |                 | <b>4</b>       |         |                       |

**Payment Terms 30 Days**

|                          |                 |
|--------------------------|-----------------|
| <u>Gross Total</u>       | <b>\$100.00</b> |
| <u>Agency Commission</u> | <b>\$15.00</b>  |
| <u>Net Amount Due</u>    | <b>\$85.00</b>  |

Net 30-Payment is due within 30 days from invoice date. Station owned or provided services by the Sinclair Broadcast Group.

Warranty-We warrant the above broadcasts were made according to the official station log. Please note that we do not notarize invoices since the purpose of placing a notary seal on a document is to guaranty the authenticity of an individual's signature and not to certify the accuracy of commercial aired.