

## AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

|   |                                 |
|---|---------------------------------|
| <b>Station and Location:</b><br>WFMD, Frederick, Maryland | <b>Date:</b><br>October 30 2018 |
|---|---------------------------------|

I, Chris Pitts  
do hereby request station time concerning the following issue:

Frederick County's Maryland state senator (Craig Giangrande, candidate) from District 3 , as it relates to small business advocacy, economic opportunity, and quality jobs.

| Broadcast Length | Time of Day, Rotation or Package | Days                     | Class                | Times per Week   | Number of Weeks |
|------------------|----------------------------------|--------------------------|----------------------|--|-----------------|
| 30-seconds       | Dayparted Combo                  | 10/31/18 through 11/6/18 | Issue, Non-Premtable | WFMD: 30<br>IFMD: 30<br>WFRE: 21<br>IFRE: 21<br><br>Total: 102 | One (1)         |

National Federation of Independent Business

This broadcast time will be used by: Maryland Political Action Committee

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT  
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL  
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished by (name and address):

National Federation of Independent Business Maryland Political Action Committee. 3 Church Circle, Suite 169, Annapolis, MD 21401

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Chris Pitts, Treasurer. 202-314-2029 [Chris.Pitts@nfib.org](mailto:Chris.Pitts@nfib.org)

**WFMD-AM and IFMD-AM**

1 Week: 10/29

| Daypart/Program      | Len | Spots     | Rate    | Gross           |
|----------------------|-----|-----------|---------|-----------------|
| Wed-Fri 5am-10am     | 30  | 5         | \$50.00 | \$250.00        |
| Wed-Fri 3pm-8pm      | 30  | 5         | \$50.00 | \$250.00        |
| Wed-Sun 8pm-Midnight | 30  | 5         | \$20.00 | \$100.00        |
| Sat 8am-8pm          | 30  | 5         | \$35.00 | \$175.00        |
| Sun 8am-8pm          | 30  | 5         | \$30.00 | \$150.00        |
| <b>Weekly Total</b>  |     | <b>25</b> |         | <b>\$925.00</b> |
| <b>Flight Total</b>  |     | <b>25</b> |         | <b>\$925.00</b> |

1 Week: 11/5

| Daypart/Program     | Len | Spots    | Rate    | Gross           |
|---------------------|-----|----------|---------|-----------------|
| Mon 8pm-Midnight    | 30  | 1        | \$20.00 | \$20.00         |
| Mon-Tue 5am-10am    | 30  | 2        | \$50.00 | \$100.00        |
| Mon-Tue 3pm-8pm     | 30  | 2        | \$50.00 | \$100.00        |
| <b>Weekly Total</b> |     | <b>5</b> |         | <b>\$220.00</b> |
| <b>Flight Total</b> |     | <b>5</b> |         | <b>\$220.00</b> |

**WFRE-FM and IFRE-FM**

1 Week: 10/29

| Daypart/Program      | Len | Spots     | Rate    | Gross             |
|----------------------|-----|-----------|---------|-------------------|
| Wed-Fri 5am-10am     | 30  | 3         | \$95.00 | \$285.00          |
| Wed-Fri 10am-3pm     | 30  | 3         | \$95.00 | \$285.00          |
| Wed-Fri 3pm-8pm      | 30  | 3         | \$95.00 | \$285.00          |
| Wed-Sun 8pm-Midnight | 30  | 3         | \$55.00 | \$165.00          |
| Sat 8am-8pm          | 30  | 3         | \$90.00 | \$270.00          |
| Sun 8am-8pm          | 30  | 3         | \$80.00 | \$240.00          |
| <b>Weekly Total</b>  |     | <b>18</b> |         | <b>\$1,630.00</b> |
| <b>Flight Total</b>  |     | <b>18</b> |         | <b>\$1,630.00</b> |

1 Week: 11/5

| Daypart/Program     | Len | Spots    | Rate    | Gross           |
|---------------------|-----|----------|---------|-----------------|
| Mon 5am-10am        | 30  | 1        | \$95.00 | \$95.00         |
| Mon 10am-3pm        | 30  | 1        | \$95.00 | \$95.00         |
| Mon 3pm-8pm         | 30  | 1        | \$95.00 | \$95.00         |
| Mon 8pm-Midnight    | 30  |          | \$55.00 | \$0.00          |
| <b>Weekly Total</b> |     | <b>3</b> |         | <b>\$285.00</b> |
| <b>Flight Total</b> |     | <b>3</b> |         | <b>\$285.00</b> |

**Proposal Totals**

|              | Spots      | Gross             |
|--------------|------------|-------------------|
| IFMD-AM      | 30         | \$0.00            |
| IFRE-FM      | 21         | \$0.00            |
| WFMD-AM      | 30         | \$1,145.00        |
| WFRE-FM      | 21         | \$1,815.00        |
| <b>Total</b> | <b>102</b> | <b>\$2,860.00</b> |

**AFTER AIRING OF BROADCASTS:**

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Advertiser No: 267036      Order No: 1107507425  
 Start Date: 10/31/2018      Co-op: No  
 End Date: 11/06/2018      Package: No  
 Month Type: Broadcast      Agency Comm.: 0%  
 Revision #: 0  
 CPE:  
 AE: SKINNER, TROY  
 Entered: 10/30/2018 12:08 PM by Fusion  
 Last Update: 10/30/2018 05:54 PM by bldr1slh  
 Note:  
 Note 2:  
 Spl Req Inv:

NATIONAL FEDERATION OF INDEPEN  
  
 1201 F St NW  
  
 Washington, DC 20004

| Market Station       | Bind To                   | Start Date | End Date | No Of Weeks | Rate Rev. Type     | Skip W. M T W T F S S | Spots/ W. | Spot Length | Ord Spots | Ord Cost |
|----------------------|---------------------------|------------|----------|-------------|--------------------|-----------------------|-----------|-------------|-----------|----------|
| 1 Frederick WFMD-AM  | 05:00-10:00 Commercial 30 | 10/31/18   | 11/02/18 | 1           | 50.00 Local-Direct | 0 x x x               | 5         | 30          | 5         | 250.00   |
| 2 Frederick WFMD-AM  | 15:00-20:00 Commercial 30 | 10/31/18   | 11/02/18 | 1           | 50.00 Local-Direct | 0 x x x               | 5         | 30          | 5         | 250.00   |
| 3 Frederick WFMD-AM  | 20:00-23:59 Commercial 30 | 10/31/18   | 11/04/18 | 1           | 20.00 Local-Direct | 0 x x x x x           | 5         | 30          | 5         | 100.00   |
| 4 Frederick WFMD-AM  | 08:00-20:00 Commercial 30 | 11/03/18   | 11/03/18 | 1           | 35.00 Local-Direct | 0 x                   | 5         | 30          | 5         | 175.00   |
| 5 Frederick WFMD-AM  | 08:00-20:00 Commercial 30 | 11/04/18   | 11/04/18 | 1           | 30.00 Local-Direct | 0 x                   | 5         | 30          | 5         | 150.00   |
| 6 Frederick WFMD-AM  | 20:00-23:59 Commercial 30 | 11/05/18   | 11/05/18 | 1           | 20.00 Local-Direct | 0 x                   | 1         | 30          | 1         | 20.00    |
| 7 Frederick WFMD-AM  | 05:00-10:00 Commercial 30 | 11/05/18   | 11/06/18 | 1           | 50.00 Local-Direct | 0 x x                 | 2         | 30          | 2         | 100.00   |
| 8 Frederick WFMD-AM  | 15:00-20:00 Commercial 30 | 11/05/18   | 11/06/18 | 1           | 50.00 Local-Direct | 0 x x                 | 2         | 30          | 2         | 100.00   |
| 9 Frederick WFRE-FM  | 05:00-10:00 Commercial 30 | 10/31/18   | 11/02/18 | 1           | 95.00 Local-Direct | 0 x x x               | 3         | 30          | 3         | 285.00   |
| 10 Frederick WFRE-FM | 10:00-15:00 Commercial 30 | 10/31/18   | 11/02/18 | 1           | 95.00 Local-Direct | 0 x x x               | 3         | 30          | 3         | 285.00   |
| 11 Frederick WFRE-FM | 15:00-20:00 Commercial 30 | 10/31/18   | 11/02/18 | 1           | 95.00 Local-Direct | 0 x x x               | 3         | 30          | 3         | 285.00   |
| 12 Frederick WFRE-FM | 20:00-23:59 Commercial 30 | 10/31/18   | 11/04/18 | 1           | 55.00 Local-Direct | 0 x x x x x           | 3         | 30          | 3         | 165.00   |
| 13 Frederick WFRE-FM | 08:00-20:00 Commercial 30 | 11/03/18   | 11/03/18 | 1           | 90.00 Local-Direct | 0 x                   | 3         | 30          | 3         | 270.00   |
| 14 Frederick WFRE-FM | 08:00-20:00 Commercial 30 | 11/04/18   | 11/04/18 | 1           | 80.00 Local-Direct | 0 x                   | 3         | 30          | 3         | 240.00   |
| 15 Frederick WFRE-FM | 05:00-10:00 Commercial 30 | 11/05/18   | 11/05/18 | 1           | 95.00 Local-Direct | 0 x                   | 1         | 30          | 1         | 95.00    |

| Market Station       | Bind To                   | Start Date | End Date | No Of Weeks | Rate Rev. Type              | Skip W. | M | T | W | T | F | S | S | Spots/ W. | Spot Length | Ord Spots | Ord Cost |
|----------------------|---------------------------|------------|----------|-------------|-----------------------------|---------|---|---|---|---|---|---|---|-----------|-------------|-----------|----------|
| 16 Frederick WFRE-FM | 10:00-15:00 Commercial 30 | 11/05/18   | 11/05/18 | 1           | 95.00 Local-Direct          | 0       | x |   |   |   |   |   |   | 1         | 30          | 1         | 95.00    |
| 17 Frederick WFRE-FM | 15:00-20:00 Commercial 30 | 11/05/18   | 11/05/18 | 1           | 95.00 Local-Direct          | 0       | x |   |   |   |   |   |   | 1         | 30          | 1         | 95.00    |
| 18 Frederick IFMD-AM | 05:00-10:00 Commercial 30 | 10/31/18   | 11/02/18 | 1           | 0.00 Local Direct-Streaming | 0       |   |   | x | x | x |   |   | 5         | 30          | 5         | 0.00     |
| 19 Frederick IFMD-AM | 15:00-20:00 Commercial 30 | 10/31/18   | 11/02/18 | 1           | 0.00 Local Direct-Streaming | 0       |   |   | x | x | x |   |   | 5         | 30          | 5         | 0.00     |
| 20 Frederick IFMD-AM | 20:00-23:59 Commercial 30 | 10/31/18   | 11/04/18 | 1           | 0.00 Local Direct-Streaming | 0       |   |   | x | x | x | x | x | 5         | 30          | 5         | 0.00     |
| 21 Frederick IFMD-AM | 08:00-20:00 Commercial 30 | 11/03/18   | 11/03/18 | 1           | 0.00 Local Direct-Streaming | 0       |   |   |   |   |   |   | x | 5         | 30          | 5         | 0.00     |
| 22 Frederick IFMD-AM | 08:00-20:00 Commercial 30 | 11/04/18   | 11/04/18 | 1           | 0.00 Local Direct-Streaming | 0       |   |   |   |   |   |   | x | 5         | 30          | 5         | 0.00     |
| 23 Frederick IFMD-AM | 20:00-23:59 Commercial 30 | 11/05/18   | 11/05/18 | 1           | 0.00 Local Direct-Streaming | 0       | x |   |   |   |   |   |   | 1         | 30          | 1         | 0.00     |
| 24 Frederick IFMD-AM | 05:00-10:00 Commercial 30 | 11/05/18   | 11/06/18 | 1           | 0.00 Local Direct-Streaming | 0       | x | x |   |   |   |   |   | 2         | 30          | 2         | 0.00     |
| 25 Frederick IFMD-AM | 15:00-20:00 Commercial 30 | 11/05/18   | 11/06/18 | 1           | 0.00 Local Direct-Streaming | 0       | x | x |   |   |   |   |   | 2         | 30          | 2         | 0.00     |
| 26 Frederick IFRE-FM | 05:00-10:00 Commercial 30 | 10/31/18   | 11/02/18 | 1           | 0.00 Local Direct-Streaming | 0       |   |   | x | x | x |   |   | 3         | 30          | 3         | 0.00     |
| 27 Frederick IFRE-FM | 10:00-15:00 Commercial 30 | 10/31/18   | 11/02/18 | 1           | 0.00 Local Direct-Streaming | 0       |   |   | x | x | x |   |   | 3         | 30          | 3         | 0.00     |
| 28 Frederick IFRE-FM | 15:00-20:00 Commercial 30 | 10/31/18   | 11/02/18 | 1           | 0.00 Local Direct-Streaming | 0       |   |   | x | x | x |   |   | 3         | 30          | 3         | 0.00     |
| 29 Frederick IFRE-FM | 20:00-23:59 Commercial 30 | 10/31/18   | 11/04/18 | 1           | 0.00 Local Direct-Streaming | 0       |   |   | x | x | x | x | x | 3         | 30          | 3         | 0.00     |
| 30 Frederick IFRE-FM | 08:00-20:00 Commercial 30 | 11/03/18   | 11/03/18 | 1           | 0.00 Local Direct-Streaming | 0       |   |   |   |   |   |   | x | 3         | 30          | 3         | 0.00     |
| 31 Frederick IFRE-FM | 08:00-20:00 Commercial 30 | 11/04/18   | 11/04/18 | 1           | 0.00 Local Direct-Streaming | 0       |   |   |   |   |   |   | x | 3         | 30          | 3         | 0.00     |
| 32 Frederick IFRE-FM | 05:00-10:00 Commercial 30 | 11/05/18   | 11/05/18 | 1           | 0.00 Local Direct-Streaming | 0       | x |   |   |   |   |   |   | 1         | 30          | 1         | 0.00     |
| 33 Frederick IFRE-FM | 10:00-15:00 Commercial 30 | 11/05/18   | 11/05/18 | 1           | 0.00 Local Direct-Streaming | 0       | x |   |   |   |   |   |   | 1         | 30          | 1         | 0.00     |
| 34 Frederick IFRE-FM | 15:00-20:00 Commercial 30 | 11/05/18   | 11/05/18 | 1           | 0.00 Local Direct-Streaming | 0       | x |   |   |   |   |   |   | 1         | 30          | 1         | 0.00     |

No. of Spots/Misc/Digital: 102/0/0

|                       |                   |
|-----------------------|-------------------|
| Ordered Gross:        | \$2,960.00        |
| Agency Commission:    | \$0.00            |
| Ordered Net:          | \$2,960.00        |
| <b>Total Net Due:</b> | <b>\$2,960.00</b> |

|                   | Nov      | Dec  | Jan  | Feb  | Mar  | Apr  | May  | Jun  | Jul  | Aug  | Sep  | Oct  | Nov  |
|-------------------|----------|------|------|------|------|------|------|------|------|------|------|------|------|
| <b>Amt. Ord.:</b> | 102      | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    |
| <b>Gross:</b>     | 2,960.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| <b>Net:</b>       | 2,960.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

**Participating Customers**

NATIONAL FEDERATION OF INDEPEN 100%