



Elizabeth E. Goldin
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April 30, 2019

VIA POSTING TO FCC ONLINE PUBLIC INSPECTION FILE

Lewis C. Pulley
Assistant Chief, Investigations & Hearings Division
Enforcement Bureau
Federal Communications Commission

Re: **Response to Broadcast EEO Audit Letter
KHKS(FM), Denton, TX, Fac. ID No. 23084**

Dear Mr. Pulley:

On behalf of AMFM Texas Licenses LLC, as debtor in possession, licensee of KHKS(FM), Denton, TX and the commonly owned stations in the Dallas-Fort Worth, TX station employment unit ("SEU"), the undersigned submits the SEU's response to your letter of February 14, 2019 concerning compliance with the Commission's Equal Employment Opportunity rules, 47 C.F.R. § 73.2080.¹ Per your request, this submission consists of a sworn statement by Kelly Kibler, Region President, with copies of documentation responsive to your inquiry.

Should any questions arise concerning this submission, kindly contact the undersigned.

Respectfully submitted,

A handwritten signature in black ink that reads "Elizabeth E. Goldin". The signature is written in a cursive, flowing style.
Elizabeth E. Goldin

¹ The SEU was granted extensions of time to file its response through April 30, 2019.

DECLARATION OF KELLY KIBLER, REGION PRESIDENT

I, Kelly Kibler, hereby declare as follows:

1. I am a Region President for AMFM Texas Licenses LLC, as debtor in possession, the licensee of Station KHKS(FM), Denton, Texas (Fac ID 23084), which is part of a station employment unit based in Dallas, Texas and which includes KDGE(FM), Fort Worth-Dallas, Texas (Fac ID 9620), KDMX(FM), Dallas, Texas (Fac ID 47739), KEGL(FM), Fort Worth, Texas (Fac ID 18114), KZPS(FM), Dallas, Texas (Fac ID 6378), and KFXR(AM), Dallas, Texas (Fac ID 25375) (the "SEU" or "Unit"). The stations in this SEU are commonly owned through subsidiaries ultimately owned and controlled by iHeartMedia, Inc., as debtor in possession (collectively, "iHeartMedia"). This Statement and relevant attachments are being submitted in response to the February 14, 2019 letter of Lewis C. Pulley, Assistant Chief of the Policy Division of the Commission's Media Bureau, concerning a random audit of the SEU's EEO compliance (the "EEO Audit Letter").

2. This SEU employs five or more full-time employees as the term is defined in the broadcast EEO rule of the Federal Communication Commission ("FCC" or the "Commission"), 47 C.F.R. § 73.2080(e)(1).

3. In response to Question 3(a) of the EEO Audit Letter, copies of the SEU's two most recent EEO Public File Reports, as described in 47 C.F.R. § 73.2080(c)(6), are appended at Attachment A.

The web addresses of the stations in this SEU are as follows: 1061kissfm.com (KHKS(FM)); star1021online.com (KDGE(FM)); 1029now.com (KDMX(FM)); kegl.com (KEGL(FM)); lonestar925.com (KZPS(FM)); and 1190talkradio.com (KFXR(AM)). A copy of the current EEO Public File Report is included on or linked to each of these websites.

The date of each full-time hire listed in the SEU's two most recent EEO Public File Reports, as required by 47 C.F.R. § 73.2080(c)(5)(vi), is included in the internal business records appended at Attachment B.

4. In response to Question 3(b) of the EEO Audit Letter, the licensee acknowledges that it is required to retain records to document its outreach to the recruitment sources used to fill its full-time positions, including the recruitment reflected in the above EEO Public File Reports. However, pursuant to the EEO Audit Letter, only one such job notice per position is included at Attachment B.

5. In response to Question 3(c) of the EEO Audit Letter, the internal business records appended at Attachment B also provide data concerning (a) the total number of interviewees for each vacancy and (b) the referral source for each interviewee for each full-time vacancy filled during the period covered by the above EEO Public File Reports.

6. In response to Question 3(d) of the EEO Audit Letter, documentation concerning the Unit's performance of four points worth of recruitment initiative activity as described in § 73.2080(c)(2) during this time period is appended at Attachment C with participating personnel

noted therein. This SEU employs a total 80 full-time employees and at least one of our stations is located in a market with a population of more than 250,000. Accordingly, the SEU is required to perform at least four points worth of recruitment initiative activity during each two-year period measured from the date the stations in the SEU are required to file license renewal applications.

7. In response to Question 3(e) of the EEO Audit Letter, a complaint alleging gender discrimination was filed against the licensee of the stations by Cindy Scull McIntosh on March 3, 2015, at the Texas Workforce Commission and the U.S. Equal Employment Opportunity Commission. See Charge No. 450-2015-01640. The matter was moved to arbitration before the American Arbitration Association (“AAA”) on or about August 5, 2015. See AAA Case No. 01-15-0004-4090-2-LB. The complaint was settled and Ms. McIntosh filed a Notice of Dismissal with Prejudice with AAA on November 15, 2016.

8. In response to Question 3(f) of the EEO Audit Letter, the licensee affirms that iHeartMedia deployed an EEO compliance plan, with the assistance of outside communications counsel, known as the Broadcast Diversity Recruitment Plan (the “Recruitment Plan” or “Plan”) in conjunction with the effective date of the current EEO regulations. The Plan contains directives as to how iHeartMedia SEUs are to engage in broad recruitment for job vacancies and undertake recruitment initiatives, details the required recordkeeping requirements and provides a quarterly self-assessment program.

At the corporate level, iHeartMedia assists SEUs in understanding and following the Recruitment Plan, employing a team of corporate HR specialists that respond to SEU requests for FCC EEO compliance assistance and/or that call upon outside counsel for additional guidance when warranted. Furthermore, iHeartMedia has a team of internal public inspection file auditors that surveys FCC EEO performance of iHeartMedia SEUs as part of their routine review of overall public file compliance. Finally, in connection with the deployment of HR software throughout the company, iHeartMedia HR’s department has conducted training sessions for its SEUs on its hiring policies and procedures, including compliance with the FCC’s EEO broad outreach rules, and continues to provide access to training on FCC EEO matters to SEUs via its online HR portal.

At the local level, I am responsible for overseeing EEO compliance and Golden Perry, our EEO Compliance Coordinator, directs the day-to-day EEO compliance efforts, including coordinating recruitment outreach programs, working closely with hiring managers to help communicate and document job openings, and maintaining a broad recruitment source list designed to reach a wide range of job seekers. This SEU’s compliance efforts include identifying iHeartMedia’s efforts to afford equal employment opportunities to employees through statements disseminated in job applications and posted in conspicuous areas within the workplace.

9. In response to Question 3(g) of the EEO Audit Letter, the licensee affirms that the SEU understands that it must periodically analyze the effectiveness of its EEO recruitment program by reviewing the productivity of sources on its recruitment list and the outcome of its recruitment initiatives. The company’s Recruitment Plan, through the quarterly self-assessment mechanism, provides SEUs with a regular opportunity to consult the corporate headquarters about these

issues. To boost the effectiveness of outreach efforts on an ongoing basis, the SEU includes language on its station websites encouraging qualified community organizations to contact the SEU to request its job notices. Further, this SEU regularly strives for a diverse balance of local and national recruitment sources to improve our reach to qualified applicants and works with local colleges and community organizations to identify recruitment activities that best suit our broadcast initiatives. Towards that end, we annually support and host the Alliance for Women in Media Student Media Tour for college students majoring in advertising, media, journalism, PR, broadcast communications, marketing and allied fields to expose them to career opportunities in our SEU. And, we are re-implementing our unique recruitment initiative, which includes inviting attendees at popular concerts that we sponsor to visit a designated employment table for more information about job openings in our SEU.

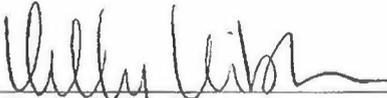
10. In response to Question 3(h) of the EEO Audit Letter, this SEU strives to comply with all federal, state and/or local laws regarding pay, benefits, seniority practices, promotions, and selection techniques and tests to ensure that the unit provides equal opportunity and does not discriminate against employees or applicants. This SEU's employment practices are my ultimate responsibility, working in conjunction with in-house counsel at iHeartMedia corporate headquarters and, when applicable, outside employment and labor counsel.

Dated: April 30, 2019

[SIGNATURE PAGE FOLLOWS]

**SIGNATURE PAGE TO
DECLARATION OF KELLY KIBLER, REGION PRESIDENT**

As of the date set forth above, I hereby declare under penalty of perjury that the foregoing is true and correct to the best of my knowledge, information and belief.



Kelly Kibler, Region President

A

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS
EEO PUBLIC FILE REPORT
April 1, 2017 - March 31, 2018

I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree
Outside Sales Account Executive	3-5, 7, 11-14, 16-17, 22, 31, 44	22
Outside Sales Account Executive	3-5, 7, 11-14, 16-17, 22, 31, 44	44
On Air Talent	3-4, 6-8, 10, 12-15, 18, 20-21, 23, 27-28, 30-35, 37-41, 43-44	18
On Air Talent	3-4, 6-8, 10, 12-15, 18, 20-21, 23, 27-28, 30-35, 37-41, 43-44	44
Financial Analyst	1, 3-4, 6-16, 19, 21-26, 30, 34-39, 41, 43	22
Outside Sales Account Executive	1, 3-4, 6-7, 9-10, 12-16, 19, 21-26, 29-31, 34-39, 41-45	44
Outside Sales Account Executive	1, 3-4, 6-7, 9-10, 12-16, 19, 21-26, 29-31, 34-39, 41-45	44
Outside Sales Account Executive	1, 3-4, 6-7, 9-10, 12-16, 19, 21-26, 29-31, 34-39, 41-45	14
KDGE AM Drive Co-Host	1, 3-4, 6-7, 9-10, 12-15, 19, 21, 23-26, 30-31, 34-39, 41, 43-45	44
National Promotions Coordinator	1-4, 6-7, 9-10, 12-15, 17, 19, 21, 24-26, 30-31, 34-39, 41, 43-45	44
Outside Sales Account Executive	1, 3-4, 6-7, 10, 12-15, 19, 21, 23-26, 30-31, 34-39, 41, 43, 45	14

KDGE, KDMX, KEGL, KFXX, KHKS, KZPS
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II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
1	African American Chamber of Commerce PO Box 5488 Portland, Oregon 97228 Phone : 503-244-5794 Email : blackchamber@usa.net Roy Jay	N	0
2	African American Student Affairs 1107 Pullen Hall Raleigh, North Carolina 27695-7314 Phone : (919) 515-3835 Fax : 1-919-515-8078 Tracey Ray	N	0
3	American Broadcasting School 712 North Watson Road Suite 200 Arlington, Texas 76011 Phone : 817-695-2474 Email : michelle@radioschool.com Michelle McConnell	N	0
4	Career Connection 9800 Preston Rd #232 Dallas, Texas 75230 Phone : (214) 739-3924 Email : Lisa@CareerConnection.org Lisa Miller	N	0
5	Career Fair	N	1
6	Career Resources Center 3001 S. Congress Austin, Texas 78704 Phone : NA Fax : 512-448-8549 Kathy Amber	N	0
7	Collegiate Broadcasters Inc Texas Email : cbjob@mailman.rice.edu Career Services	N	0
8	Concordia University 3400 IH 35 North Austin, Texas 78705 Phone : 512-486-1199 Url : www.concordia.edu Email : Leslie.Brunson@concordia.edu Leslie Brunson	N	0

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II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
9	Dallas Black Chamber of Commerce 2838 Martin Luther King Jr. Blvd Dallas, Texas 75215 Phone : 2144215200 Email : chum@dbcc.org Fax : 1-214-421-5510 Carmen Humble	N	0
10	Fort Worth Hispanic Chamber of Commerce 1327 N. Main Street Fort Worth, Texas 76106 Phone : 817-625-5411 Fax : 1-817-625-1405 Rosa Navejar	N	0
11	GlassDoor - Source Not Directly Contacted by SEU 1 Harbor Dr Ste 300 Sausalito, California 94965 Phone : 4153399105 GlassDoor -	N	2
12	Hispanic Ad.com Texas Email : gbhms@mindspring.com Career Services	N	0
13	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0
14	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	8
15	Incarinate Word College 4301 Broadway, Box 292 San Antonio, Texas 78209 Phone : 210-829-3931 Fax : 210-829-6094 EEO Officer	N	0

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II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
16	Indeed.com - Not Directly Contacted by SEU	N	11
17	Internal Posting	N	3
18	Internal Transfer/Promotion	N	1
19	Japanese American Citizens League 1765 Sutter Street San Francisco, California 94115 Phone : (415) 921-5225 Fax : 415-931-4671	N	0
20	Jarvis Christian College P.O. Box 1470 Hawkins, Texas 75765 Phone : 903-769-5794 Fax : 903-769-1282 Comelita Williams	N	0
21	Lamar University P.O. Box 10012 Beaumont, Texas 77710 Phone : 409-880-8879 Fax : 409-880-8881 Quincy Martin	N	0
22	LinkedIn / Word of Mouth	N	6
23	MLK Jr. Community Center 2922 MLK Blvd. Dallas, Texas 75215 Phone : (214) 670-8355 Fax : (214) 670-8501 Keith Hampden	N	0
24	National Association of Black Accountants 7249-A Hanover Parkway Greenbelt, Maryland 20770 Phone : (301) 474-6222 Fax : (301) 474-3114 EEO Officer	N	0
25	National Lesbian and Gay Journalists Association 1420 K Street NW, Suite 910 Washington, District of Columbia 20005 Phone : 202-588-9888 Email : bsalkin@nlgja.org Brian Salkin	N	0

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II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
26	National NAACP 4805 Mt. Hope Drive Baltimore, Maryland 21225 Phone : 410-358-8900 Fax : 410-486-9255 Kweisi Mfume	N	0
27	Native American Journalist Association 3359 36th Avenue South Minneapolis, Texas 55406 Phone : 612-729-9244 Url : www.naja.com Fax : 612-729-9373 Referral Director	N	0
28	OnAirJobs.Com, Inc. P.O. Box 541157 Houston, Texas 77254 Phone : NA Url : www.onairjobs.com/employers/ Email : todd@onairjobs.com Fax : 1-801-697-6657 Todd Nelson	N	0
29	Organization of Chinese Americans 1001 Connecticut Avenue, N W Ste. 707 Washington, District of Columbia 20036 Phone : (202) 223-5500 Fax : (202) 296-0540 EEO Officer	N	0
30	St. Mary's University of San Antonio One Camino Santa Maria San Antonio, Texas 78228 Phone : 210-436-3102 Fax : 210-431-2231 Roger Young	N	0
31	Tarrant County Community College 828 W. Harwood Road Hurst, Texas 76054 Phone : 817-515-6692 Email : necareerservices@tccd.edu Jessica Olivera	N	0

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II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
32	Texarkana College/Placement Director 2500 N Robison Road Texarkana, Texas 75599 Phone : 903-838-4541 Fax : 903-832-5030 Georgia McFall	N	0
33	Texarkana Workforce Center/Employment Director P.O. Box 241 Texarkana, Texas 75504 Phone : 903-794-4163 Fax : 903-792-2976 James Ashford	N	0
34	Texas A&M University-Commerce P.O. Box 3011 Commerce, Texas 75429 Phone : 903-886-5014 Fax : 903-886-5010 Keith McFarland	N	0
35	Texas Association of Broadcasters 502 E, 11th Street #200 Austin, Texas 78701 Phone : 512-322-9944 Email : jobs@tab.org Anna Romero	N	0
36	Texas College 2404 North Grand Ave. Tyler, Texas 75702 Phone : 903-593-8311 Fax : 1-903-592-2342 Gloria Hackney	N	0
37	Texas State University 601 University Dr. San Marcos, Texas 78666 Phone : 512-245-2645 Fax : 512-245-3993 Lisa Vallejo	N	0
38	Texas Tech University P. O. Box 45006 Lubbock, Texas 79409 Phone : 806-742-2210 Fax : 806-742-2474 David Kraus	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS
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II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
39	The Hispanic Chamber of Commerce 823 Congress Ave., Ste. 1330 Austin, Texas 78701 Phone : 512-476-7502 Fax : 512-476-6417 Claudia Olivares	N	0
40	University of Arkansas, Fayetteville Planning & Placement Fayetteville, Texas 72701 Phone : 479-575-2000 Fax : 479-575-2550 Placement Director	N	0
41	University of Texas-El Paso 500 W. University, W. Union Bldg, #103 El Paso, Texas 79902 Phone : 915-747-5640 Fax : 915-747-5730 Briane Carter	N	0
42	Unknown (source not adequately identified upon inquiry by SEU)	N	1
43	Urban League of Austin 1825 E. 38 1/2 Street Austin, Texas 78722 Phone : 512-478-7176 Fax : 512-478-1239 Herman Lessard	N	0
44	Word of Mouth Referral	N	13
45	www.mediagignow.com 717 Green Valley Road Suite 200 Greensboro, North Carolina 27408 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com	N	0
TOTAL INTERVIEWS OVER REPORTING PERIOD:			46

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III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
1	5/17/2017	Participation in events or programs sponsored by educational institutions	Our SEU hosted a station tour for 30 Broadcasting Club Students and chaperones from Harmony School of Innovation in Dallas, Texas, on Wednesday, May 17, 2017. The tour provided a "behind-the-scenes" view of what it is like to work in radio. The students also had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations.	3	AE Promo Coord Public Affairs Director
2	5/19/2017	Participation in events or programs sponsored by educational institutions	Our SEU participated in the Crowley ISD's HF Steven's Middle School Career Day in Crowley, Texas, on Friday, May 19, 2017. Station participants included our Public Affairs Director who talked about how they got into radio and distributed information about our stations and discussed the industry and open/potential positions.	1	Public Affairs Director
3	11/7/2017	Participation in events or programs sponsored by educational institutions	Our SEU hosted a station tour for 28 students from Vandeventer Middle School in Frisco, Texas, on Tuesday, November 7, 2017. The tour provided a "behind-the-scenes" view of what it is like to work in radio. The students also had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations.	4	Public Affairs Director Marketing Director Engineer Receptionist

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III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
4	3/2/2018	Participation in events sponsored by community groups	<p>Our SEU sponsored the Alliance for Women in Media Tenth Annual Student Media Tour on Friday, March 2, 2018 at the iHeartMedia office in Dallas, Texas. Station participants gave an informative presentation, coordinated different media tours in the North Dallas/Frisco area and organized a Breakfast and Media Tour for all 50 students.</p> <p>Our Vice Presidents, On-Air Talent, Marketing and Event Directors also spoke briefly sharing career advice and insights on the radio industry, along with hosting information session and tours with the college students and chaperones. The students had the opportunity to ask questions about careers in broadcasting with on-air personalities, account executives, promotion coordinators, events, production, marketing, and integrated media staff.</p>	10	AE Events Director Marketing Dir Public Affairs Director
5	3/21/2018	Participation in Job Fairs	Our SEU participated as a Co-Media Sponsor of the 2018 City of Dallas Diversity Employment Day Career Fair in Dallas, Texas, on Wednesday, March 21, 2018. Station participants included our VP of Sales and Public Affairs Director, who distributed information about our stations and job openings, accepted resumes, spoke with attendees about career opportunities in broadcasting and directed applicants to the iHeartMediacareers.com website.	3	VP of Sales VP of Sales Public Affairs Director

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I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree
Outside Sales Account Executive	1-3, 5, 7-12, 15-22, 24-33, 35-37	36
Outside Sales Account Executive	1-3, 5, 7-12, 15-22, 24-33, 35-37	36
Outside Sales Account Executive	1-3, 5, 7-12, 15-22, 24-33, 35-37	36
Outside Sales Account Executive	1-3, 5, 7-13, 15-28, 30-33, 35-37	36
Outside Sales Account Executive	1-3, 5, 7-13, 15, 17-22, 24-28, 30-33, 35, 37	12
Outside Sales Account Executive	1-3, 5, 7-13, 15, 17-22, 24-28, 30-33, 35, 37	10
Promotions Coordinator - KHKS and KZPS	1-3, 5-16, 19-22, 24-27, 30-37	14
National Promotions Coordinator	1-22, 24-28, 30-33, 35-37	14
Local Sales Project Coordinator	1-11, 14-15, 17, 19-22, 24-28, 30-33, 35, 37	14
Promotions Coordinator - KEGL and KZPS	1-15, 17, 19-22, 24-28, 30-33, 35-37	14

This Report was modified in April 2019 to address reporting issues.

KDGE, KDMX, KEGL, KFJR, KHKS, KZPS
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II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
1	African American Chamber of Commerce PO Box 5488 Portland, Oregon 97228 Phone : 503-244-5794 Email : blackchamber@usa.net Roy Jay	N	0
2	Amercian Broadcasting School 712 North Watson Road Suite 200 Arlington, Texas 76011 Phone : 817-695-2474 Email : michelle@radioschool.com Michelle McConnell	N	0
3	Career Connection 9800 Preston Rd #232 Dallas, Texas 75230 Phone : (214) 739-3924 Email : Lisa@CareerConnection.org Lisa Miller	N	0
4	Career Resources Center 3001 S. Congress Austin, Texas 78704 Phone : NA Fax : 512-448-8549 Kathy Amber	N	0
5	Collegiate Broadcasters Inc Texas Email : cbjob@mailman.rice.edu Career Services	N	0
6	Dallas Black Chamber of Commerce 2838 MLK Jr. Blvd. Dallas, Texas 75215 Phone : 214-421-5200 Fax : 1-214-421-5510 Reginal Gates	N	0
7	Fort Worth Hispanic Chamber of Commerce 1327 N. Main Street Fort Worth, Texas 76106 Phone : 817-625-5411 Fax : 1-817-625-1405 Rosa Navejar	N	0

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
8	Hispanic Ad.com Texas Email : gbhms@mindspring.com Career Services	N	0
9	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0
10	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	4
11	Incarnate Word College 4301 Broadway, Box 292 San Antonio, Texas 78209 Phone : 210-829-3931 Fax : 210-829-6094 EEO Officer	N	0
12	Indeed.com - Not Directly Contacted by SEU	N	11
13	Internal Posting	N	10
14	Internal Transfer/Promotion	N	4
15	Japanese American Citizens League 1765 Sutter Street San Francisco, California 94115 Phone : (415) 921-5225 Fax : 415-931-4671	N	0
16	Jarvis Christian College P.O. Box 1470 Hawkins, Texas 75765 Phone : 903-769-5794 Fax : 903-769-1282 Comelita Williams	N	0

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II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
17	Lamar University P.O. Box 10012 Beaumont, Texas 77710 Phone : 409-880-8879 Fax : 409-880-8881 Quincy Martin	N	0
18	LinkedIn / Word of Mouth	N	7
19	MLK Jr. Community Center 2922 MLK Blvd. Dallas, Texas 75215 Phone : (214) 670-8355 Fax : (214) 670-8501 Keith Hampden	N	0
20	National Association of Black Accountants 7249-A Hanover Parkway Greenbelt, Maryland 20770 Phone : (301) 474-6222 Fax : (301) 474-3114 EEO Officer	N	0
21	National Lesbian and Gay Journalists Association 1420 K Street NW, Suite 910 Washington, District of Columbia 20005 Phone : 202-588-9888 Email : bsalkin@nlgja.org Brian Salkin	N	0
22	National NAACP 4805 Mt. Hope Drive Baltimore, Maryland 21225 Phone : 410-358-8900 Fax : 410-486-9255 Kweisi Mfume	N	0
23	Organization of Chinese Americans 1001 Connecticut Avenue, N W Ste. 707 Washington, District of Columbia 20036 Phone : (202) 223-5500 Fax : (202) 296-0540 EEO Officer	N	0

KDGE, KDMX, KEGL, KFXX, KHKS, KZPS
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II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
24	St. Mary's University of San Antonio One Camino Santa Maria San Antonio, Texas 78228 Phone : 210-436-3102 Fax : 210-431-2231 Roger Young	N	0
25	Tarrant County Community College 828 W. Harwood Road Hurst, Texas 76054 Phone : 817-515-6692 Email : necareerservices@tccd.edu Jessica Olivera	N	0
26	Texas A&M University-Commerce P.O. Box 3011 Commerce, Texas 75429 Phone : 903-886-5014 Fax : 903-886-5010 Keith McFarland	N	0
27	Texas Association of Broadcasters 502 E, 11th Street #200 Austin, Texas 78701 Phone : 512-322-9944 Email : jobs@tab.org Anna Romero	N	0
28	Texas College 2404 North Grand Ave. Tyler, Texas 75702 Phone : 903-593-8311 Fax : 1-903-592-2342 Gloria Hackney	N	0
29	Texas Rehabilitation Commission 210 Billings#310 Arlington, Texas 76010 Phone : 817-530-5000 Email : Gena.Swett@dats.state.tx.us Gena Swett	N	0
30	Texas State University 601 University Dr. San Marcos, Texas 78666 Phone : 512-245-2645 Fax : 512-245-3993 Lisa Vallejo	N	0

KDGE, KDMX, KEGL, KF XR, KHKS, KZPS
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II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
31	Texas Tech University P. O. Box 45006 Lubbock, Texas 79409 Phone : 806-742-2210 Fax : 806-742-2474 David Kraus	N	0
32	The Hispanic Chamber of Commerce 823 Congress Ave., Ste. 1330 Austin, Texas 78701 Phone : 512-476-7502 Fax : 512-476-6417 Claudia Olivares	N	0
33	University of Texas-El Paso 500 W. University, W. Union Bldg, #103 El Paso, Texas 79902 Phone : 915-747-5640 Fax : 915-747-5730 Briane Carter	N	0
34	Unknown (source not adequately identified upon inquiry by SEU)	N	1
35	Urban League of Austin 1825 E. 38 1/2 Street Austin, Texas 78722 Phone : 512-478-7176 Fax : 512-478-1239 Herman Lessard	N	0
36	Word of Mouth Referral	N	8
37	www.mediagignow.com 717 Green Valley Road Suite 200 Greensboro, North Carolina 27408 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com	N	0
TOTAL INTERVIEWS OVER REPORTING PERIOD:			45

KDGE, KDMX, KEGL, KFXX, KHKS, KZPS
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III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
1	4/30/2018	Participation in events or programs sponsored by educational institutions	Our SEU hosted a station tour for students from Thomas Jefferson High School in Dallas, Texas on April 30, 2018. The students who are studying Radio, TV and Film, toured the studios, production rooms and also assisted with voice tracking and weather and traffic reports. The tour provided "behind-the-scenes" of what it is like to work in radio. The students also had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations.	1	Public Affairs Director
2	7/12/2018	Participation in events or programs sponsored by educational institutions	Our SEU hosted a station tour for 15 Asher Media interns and one chaperone in Dallas, Texas, on July 12, 2018. The tour provided a "behind-the-scenes" view of what it is like to work in radio. The students also had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations.	4	AE Asst Mktg Dir Office Manager Public Affairs Director
3	7/18/2018	Participation in events or programs sponsored by educational institutions	Our SEU hosted a station tour for Loomis Agency Interns and staff in Dallas, Texas, on July 18, 2018. The tour provided a "behind-the-scenes" view of what it is like to work in radio including help them gain knowledge of the radio stations, departments and business flow in getting things on the air. The group had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations.	3	AE VP of Sales Public Affairs Director
4	7/20/2018	Participation in events sponsored by community groups	Our SEU hosted a station tour for 10 students up to 14 years old in Dallas, Texas, on July 20, 2018. The tour provided a "behind-the-scenes" view of what it is like to work in radio. The students also had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations.	1	Marketing Director

KDGE, KDMX, KEGL, KFJR, KHKS, KZPS
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III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
5	8/22/2018	Participation in Job Fairs	Our SEU participated in the MediaTech Institute Job Fair in Dallas, Texas, on Wednesday, August 22, 2018. Station participants included our VP of Sales and Public Affairs Director who gave a ten minute presentation to the students and distributed information about our stations and job openings, accepted resumes, spoke with attendees about career opportunities in broadcasting and directed applicants to the iHeartMediacareers.com website.	2	VP of Sales Public Affairs Director
6	9/5/2018	Participation in events or programs sponsored by educational institutions	Our SEU hosted a station tour for 12 students from The Lighthouse for the Blind of Fort Worth, on September 5, 2018. The tour provided "behind-the-scenes" of what it is like to work in radio. The students also had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations.	1	Public Affairs Director
7	10/4/2018	Participation in events or programs sponsored by educational institutions	Our SEU hosted varsity cheerleaders in our studio each Thursday to host DFW's Most Wanted with Cruz on KISS FM. The tour provided the 15 cheerleaders from Flower Mound High School in Flower Mound, Texas on Thursday, October 4, 2018, a "behind-the-scenes" view of what it is like to work in radio including help them gain knowledge of the stations, departments and business flow in getting things on the air. The group had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations.	3	On Air Talent Promo Coord Asst Mktg Dir

KDGE, KDMX, KEGL, KFJR, KHKS, KZPS
EEO PUBLIC FILE REPORT
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III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
8	10/18/2018	Participation in events or programs sponsored by educational institutions	Our SEU hosted varsity cheerleaders in our studio each Thursday to host DFW's Most Wanted with Cruz on KISS FM. The tour provided the 15 cheerleaders from Royse City High School in Royse City, Texas on Thursday, October 18, 2018, a "behind-the-scenes" view of what it is like to work in radio including help them gain knowledge of the stations, departments and business flow in getting things on the air. The group had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations.	3	On Air Talent Promo Coord Asst Mktg Dir
9	11/8/2018	Participation in events or programs sponsored by educational institutions	Our SEU hosted varsity cheerleaders in our studio each Thursday to host DFW's Most Wanted with Cruz on KISS FM. The tour provided the 15 cheerleaders from Rowlett High School in Rowlett, Texas on Thursday, November 8, 2018, a "behind-the-scenes" view of what it is like to work in radio including help them gain knowledge of the stations, departments and business flow in getting things on the air. The group had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations.	3	On Air Talent Promo Coord Asst Mktg Dir
10	11/15/2018	Participation in events or programs sponsored by educational institutions	Our SEU hosted varsity cheerleaders in our studio each Thursday to host DFW's Most Wanted with Cruz on KISS FM. The tour provided the 15 cheerleaders from Independence High School in Frisco, Texas on Thursday, November 15, 2018, a "behind-the-scenes" view of what it is like to work in radio including help them gain knowledge of the stations, departments and business flow in getting things on the air. The group had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations.	3	On Air Talent Promo Coord Asst Mktg Dir

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS
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III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
11	11/19/2018	Participation in events or programs sponsored by educational institutions	Our SEU hosted 3 Seniors from Plano Academy High School and 1 Chaperone on Monday, November 19, 2018 for a station tour. Station Participants included our Assistant Director of Marketing and our APD/Music Director for KISS FM. Students worked closely with our staff to learn the "behind-the-scenes" functioning of a radio station, were given a hands-on tour of the studios and spoke briefly sharing career advice. They also had the opportunity to ask questions about broadcasting careers.	2	Asst Mktg Dir APD/Music Director
12	11/27/2018	Participation in Job Fairs	Our SEU participated in the Career Day Festival at Arbor Creek Middle School in Carrollton, Texas on Tuesday, November 27, 2018. Station participants included our Public Affairs Director who was a presenter to several groups of 8th graders about career opportunities in radio and answered questions about her job in radio.	1	Public Affairs Director
13	11/29/2018	Participation in events or programs sponsored by educational institutions	Our SEU hosted varsity cheerleaders in our studio each Thursday to host DFW's Most Wanted with Cruz on KISS FM. The tour provided the 15 cheerleaders from Birdville High School in Haltom City, Texas on Thursday, November 29, 2018, a "behind-the-scenes" view of what it is like to work in radio including help them gain knowledge of the stations, departments and business flow in getting things on the air. The group had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations.	3	On Air Talent Promo Coord Asst Mktg Dir

KDGE, KDMX, KEGL, KFJR, KHKS, KZPS
EEO PUBLIC FILE REPORT
April 1, 2018 - March 31, 2019

III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
14	3/1/2019	Participation in events sponsored by community groups	<p>Our SEU sponsored the Alliance for Women in Media Eleventh Annual Student Media Tour on Friday, March 1, 2019 at the iHeartMedia office in Dallas, Texas. Station participants gave an informative presentation, coordinated different media tours in the North Dallas/Frisco area and organized a Breakfast and Media Tour for all 50 students.</p> <p>Our Vice Presidents, On-Air Talent, Marketing and Event Directors also spoke briefly sharing career advice and insights on the radio industry, along with hosting information session and tours with the college students and chaperones. The students had the opportunity to ask questions about careers in broadcasting with on-air personalities, account executives, promotion coordinators, events, production, marketing, and integrated media staff.</p>	10	AE Marketing Director Events Director Public Affairs Director
15	3/20/2019	Participation in Job Fairs	<p>Our SEU participated as a Co-Media Sponsor of the 2019 City of Dallas Diversity Employment Day Career Fair in Dallas, Texas, on Wednesday, March 20, 2019. Station participants included one VP of Sales, Account Executive and Public Affairs Director, who distributed information about our stations and job openings, accepted resumes, spoke with attendees about career opportunities in broadcasting and directed applicants to the iHeartMediacareers.com website.</p>	3	AE VP of Sales Public Affairs Director

KDGE, KDMX, KEGL, KFXX, KHKS, KZPS
EEO PUBLIC FILE REPORT
April 1, 2018 - March 31, 2019

III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
16	3/28/2019	Participation in Job Fairs	Our SEU participated in the MediaTech Institute Job Fair in Dallas, Texas, on Thursday, March 28, 2019. Station participants included our Public Affairs Director. Our participant gave a 10 minute presentation to the graduates and distributed information about our stations and job openings, accepted resumes, spoke with graduates about career opportunities in broadcasting and directed applicants to the iHeartMediacareers.com website.	1	Public Affairs Director

B

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Vacancy Data Form¹****Outside Sales Account Executive**

Recruitment source referring hiree: LinkedIn / Word of Mouth

Date of hire: 4/7/2017

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 5/8/2017

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
3	Amercian Broadcasting School 712 North Watson Road Suite 200 Arlington, Texas 76011 Phone : 817-695-2474 Email : michelle@radioschool.com Michelle McConnell	N	0
4	Career Connection 9800 Preston Rd #232 Dallas, Texas 75230 Phone : (214) 739-3924 Email : Lisa@CareerConnection.org Lisa Miller	N	0
5	Career Fair	N	1
7	Collegiate Broadcasters Inc Texas Email : cbjob@mailman.rice.edu Career Services	N	0
11	GlassDoor - Source Not Directly Contacted by SEU 1 Harbor Dr Ste 300 Sausalito, California 94965 Phone : 4153399105 GlassDoor -	N	1
12	Hispanic Ad.com Texas Email : gbhms@mindspring.com Career Services	N	0

¹ These vacancies are part of a pool of multiple hires, including one preceding the reporting period; additional, associated interviewees are also reported herein as a result.

KDGE, KDMX, KEGL, KF XR, KHKS, KZPS**Vacancy Data Form****Outside Sales Account Executive**

Recruitment source referring hiree: LinkedIn / Word of Mouth

Date of hire: 4/7/2017

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 5/8/2017

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
13	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0
14	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	2
16	Indeed.com - Not Directly Contacted by SEU	N	5
17	Internal Posting	N	1
22	LinkedIn / Word of Mouth	N	2
31	Tarrant County Community College 828 W. Harwood Road Hurst, Texas 76054 Phone : 817-515-6692 Email : necareerservices@tccd.edu Jessica Olivera	N	0
44	Word of Mouth Referral	N	6
TOTAL INTERVIEWS OVER REPORTING PERIOD:			18

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Outside Sales Account Executive

Position: Outside Sales Account Executive

Hire Date: April 7, 2017

This report, generated by Broadcast1Source, verifies that KDGE, KDMX, KEGL, KFXR, KHKS, KZPS used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

iHeartMedia Stations

Job Summary:

Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales target.

Responsibilities

- Identifies and solicits new business; builds and maintains a full pipeline of sales prospects.
- Services and grows relationships in existing base of clients.
- Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities.
- Delivers effective sales presentations.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.
- Negotiates rates based on iHeartMedia's budgets.

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Outside Sales Account Executive

- Works collaboratively with internal partners to drive revenue.
- Ensures prompt payments.
- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Generates revenue and meets/exceeds established sales targets.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance

Qualifications

- Proficient in Microsoft Office suite and social networking platforms
- Adept at prospecting and using effective consultative selling principles and practices
- Strong client service relationship-building skills
- Ability to plan and organize, set priorities and multi task in a fast-paced environment
- Negotiation and closing proficiency
- Persuasive communication skills: verbal, written and presentation
- Independent; self-motivated; competitive; assertive
- Strong problem-solving and analytical skills
- Understanding of market dynamics including demographics
- Stress tolerance especially with tight deadlines and financial pressures
- Flexibility and creativity
- Professional appearance
- Strong interpersonal skills

Work Experience

- 2+ years in media/advertising sales. Radio advertising sales is preferred.
- Salesforce experience is a plus

Education

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Outside Sales Account Executive

- High school diploma, college degree preferred

Certifications

- None required

Location

Dallas, TX: 14001 N Dallas Parkway, Suites 200 and 300, 75240

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Dallas-TX-Dallas-Pkwy/Outside-Sales-Account-Executive_Req5577-1

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Golden Perry at goldenperry@iheartmedia.com

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Fax and E-mail verification summary report for Outside Sales Account Executive**

RS Number	Recruiting Source	Date and Time
3	Americian Broadcasting School E-mail: michelle@radioschool.com	Sent: 2/12/2017 12:29:56 AM
4	Career Connection E-mail: Lisa@CareerConnection.org	Sent: 2/12/2017 12:29:56 AM
7	Collegiate Broadcasters Inc E-mail: cbjob@mailman.rice.edu	Sent: 2/12/2017 12:29:55 AM
12	Hispanic Ad.com E-mail: gbhms@mindspring.com	Sent: 2/12/2017 12:29:56 AM
31	Tarrant County Community College E-mail: necareerservices@tccd.edu	Sent: 2/12/2017 12:29:58 AM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

On Air Talent

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 7/3/2017

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 6/1/2017

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
3	Amercian Broadcasting School 712 North Watson Road Suite 200 Arlington, Texas 76011 Phone : 817-695-2474 Email : michelle@radioschool.com Michelle McConnell	N	0
4	Career Connection 9800 Preston Rd #232 Dallas, Texas 75230 Phone : (214) 739-3924 Email : Lisa@CareerConnection.org Lisa Miller	N	0
6	Career Resources Center 3001 S. Congress Austin, Texas 78704 Phone : NA Fax : 512-448-8549 Kathy Amber	N	0
7	Collegiate Broadcasters Inc Texas Email : cbjob@mailman.rice.edu Career Services	N	0
8	Concordia University 3400 IH 35 North Austin, Texas 78705 Phone : 512-486-1199 Url : www.concordia.edu Email : Leslie.Brunson@concordia.edu Leslie Brunson	N	0
10	Fort Worth Hispanic Chamber of Commerce 1327 N. Main Street Fort Worth, Texas 76106 Phone : 817-625-5411 Fax : 817-625-1405 Rosa Navejar	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

On Air Talent

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 7/3/2017

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 6/1/2017

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
12	Hispanic Ad.com Texas Email : gbhms@mindspring.com Career Services	N	0
13	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0
14	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	0
15	Incarnate Word College 4301 Broadway, Box 292 San Antonio, Texas 78209 Phone : 210-829-3931 Fax : 210-829-6094 EEO Officer	N	0
18	Internal Transfer/Promotion	N	1
20	Jarvis Christian College P.O. Box 1470 Hawkins, Texas 75765 Phone : 903-769-5794 Fax : 903-769-1282 Comelita Williams	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

On Air Talent

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 7/3/2017

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 6/1/2017

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
21	Lamar University P.O. Box 10012 Beaumont, Texas 77710 Phone : 409-880-8879 Fax : 409-880-8881 Quincy Martin	N	0
23	MLK Jr. Community Center 2922 MLK Blvd. Dallas, Texas 75215 Phone : (214) 670-8355 Fax : (214) 670-8501 Keith Hampden	N	0
27	Native American Journalist Association 3359 36th Avenue South Minneapolis, Texas 55406 Phone : 612-729-9244 Url : www.naja.com Fax : 612-729-9373 Referral Director	N	0
28	OnAirJobs.Com, Inc. P.O. Box 541157 Houston, Texas 77254 Phone : NA Url : www.onairjobs.com/employers/ Email : todd@onairjobs.com Fax : 1-801-697-6657 Todd Nelson	N	0
30	St. Mary's University of San Antonio One Camino Santa Maria San Antonio, Texas 78228 Phone : 210-436-3102 Fax : 210-431-2231 Roger Young	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

On Air Talent

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 7/3/2017

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 6/1/2017

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
31	Tarrant County Community College 828 W. Harwood Road Hurst, Texas 76054 Phone : 817-515-6692 Email : necareerservices@tccd.edu Jessica Olivera	N	0
32	Texarkana College/Placement Director 2500 N Robison Road Texarkana, Texas 75599 Phone : 903-838-4541 Fax : 903-832-5030 Georgia McFall	N	0
33	Texarkana Workforce Center/Employment Director P.O. Box 241 Texarkana, Texas 75504 Phone : 903-794-4163 Fax : 903-792-2976 James Ashford	N	0
34	Texas A&M University-Commerce P.O. Box 3011 Commerce, Texas 75429 Phone : 903-886-5014 Fax : 903-886-5010 Keith McFarland	N	0
35	Texas Association of Broadcasters 502 E, 11th Street #200 Austin, Texas 78701 Phone : 512-322-9944 Email : jobs@tab.org Anna Romero	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

On Air Talent

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 7/3/2017

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 6/1/2017

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
37	Texas State University 601 University Dr. San Marcos, Texas 78666 Phone : 512-245-2645 Fax : 512-245-3993 Lisa Vallejo	N	0
38	Texas Tech University P. O. Box 45006 Lubbock, Texas 79409 Phone : 806-742-2210 Fax : 806-742-2474 David Kraus	N	0
39	The Hispanic Chamber of Commerce 823 Congress Ave., Ste. 1330 Austin, Texas 78701 Phone : 512-476-7502 Fax : 512-476-6417 Claudia Olivares	N	0
40	University of Arkansas, Fayetteville Planning & Placement Fayetteville, Texas 72701 Phone : 479-575-2000 Fax : 479-575-2550 Placement Director	N	0
41	University of Texas-El Paso 500 W. University, W. Union Bldg, #103 El Paso, Texas 79902 Phone : 915-747-5640 Fax : 915-747-5730 Briane Carter	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

On Air Talent

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 7/3/2017

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 6/1/2017

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
43	Urban League of Austin 1825 E. 38 1/2 Street Austin, Texas 78722 Phone : 512-478-7176 Fax : 512-478-1239 Herman Lessard	N	0
44	Word of Mouth Referral	N	1
TOTAL INTERVIEWS OVER REPORTING PERIOD:			2

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS
Fax and E-mail verification summary report for On Air Talent

Position: On Air Talent

Hire Date: June 1, 2017

This report, generated by Broadcast1Source, verifies that KDGE, KDMX, KEGL, KFXR, KHKS, KZPS used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

iHeartMedia Stations

Job Summary:

Radio talk show host

Responsibilities

- Establishes relationship with listeners by providing entertainment and/or information of interest consistent with format, genre, and targeted demographic audience.
- Interviews guests, moderates debates, converses with callers, and hosts live events.
- Adheres to all guidelines, policies and procedures of the station, iHeartMedia, the FCC and all other federal, state and local laws, including policies and procedures regarding indecency and obscenity.
- Prepares for an air shift using creativity, imagination and exercise of independent professional judgment in writing, producing, interviewing, taping or broadcasting on-air material.
- Ensures logged commercials, promotions and any other programming essential to the stations operation are aired.
- Maintains a website personality page.
- Participates in required station Programming, Promotions, and Sales staff meetings and events.

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS
Fax and E-mail verification summary report for On Air Talent

- Makes regular approved appearances at paid and non-paid station events; serves as ambassador for the radio station(s) when out in public.
- Executes only the interviews and events on air that are approved by Program Director; follows designated show format.
- Assists with voice over and production of paid and non-paid spots required to run on the station.
- Serves as primary creative voice and directs support staff of show.
- Researches and gains knowledge of subject matter that facilitates speaking extemporaneously and providing immediate non-scripted analysis/commentary.
- Finalizes content using digital audio editing software.
- Prepares written content, visual images, audio material and video footage for websites, blogs, or other social media platforms.
- Checks studio equipment for proper functioning and notifies Engineering of technical malfunctions affecting quality of the broadcast.
- Handles emergency inserts (e.g. news updates and breaking stories, emergencies, alert system tests, etc.); is on call for possible disasters, breaking news, or acts of nature.

Qualifications

- Proficient in Microsoft Office suite and social networking
- Proficient in media production and broadcast systems; familiar with NexGen, Vox Pro, and Pro Tools
- Strong knowledge of all FCC rules and regulations
- Socially informed and perceptive; up-to-date and in tune daily with the local and national trends and/or specialized knowledge of topics/events related to on-air discussions
- Demonstrated upbeat personality, informative, entertaining and engaging on the air; able to relate to station audience
- Pleasant, charismatic and well-controlled voice; excellent pronunciation
- Excellent verbal and written communication and editing skills; proficient in grammar; ability to make others feel comfortable and open up on air
- Demonstrated creativity and imagination
- Able to maintain composure when faced with difficult situations and personalities
- Can work well in a team environment; collaborative

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS
Fax and E-mail verification summary report for On Air Talent

- Able to adapt to changes in schedules and maintain composure in a fast-paced environment with short deadlines
- May require other language proficiency, e.g., Spanish

Work Experience

- 3+ years of on-air radio experience required
- Audio demo of on-air interviews, commentary, announcements, etc.

Education

- 4-year college degree, preferably in Communications or Broadcast Journalism

Certifications

- None required

Location

Dallas, TX: 14001 N Dallas Parkway, Suites 200 and 300, 75240

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS
Fax and E-mail verification summary report for On Air Talent

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Dallas-TX-Dallas-Pkwy/On-Air-Talent_Req5587-1

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

*****IMPORTANT*****

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Golden Perry at goldenperry@iheartmedia.com

KDGE, KDMX, KEGL, KF XR, KHKS, KZPS
Fax and E-mail verification summary report for On Air Talent

RS Number	Recruiting Source	Date and Time
3	Amercian Broadcasting School E-mail: michelle@radioschool.com	Sent: 2/13/2017 11:27:40 AM
4	Career Connection E-mail: Lisa@CareerConnection.org	Sent: 2/13/2017 11:27:41 AM
6	Career Resources Center Fax: 512-448-8549	Sent: 2/13/2017 11:36:33 AM
7	Collegiate Broadcasters Inc E-mail: cbjob@mailman.rice.edu	Sent: 2/13/2017 11:27:40 AM
8	Concordia University E-mail: Leslie.Brunson@concordia.edu	Sent: 2/13/2017 11:27:45 AM
10	Fort Worth Hispanic Chamber of Commerce Fax: 817-625-1405	Sent: 2/13/2017 11:51:11 AM
12	Hispanic Ad.com E-mail: gbhms@mindspring.com	Sent: 2/13/2017 11:27:41 AM
15	Incarinate Word College Fax: 210-829-6094	Sent: 2/13/2017 11:40:09 AM
20	Jarvis Christian College Fax: 903-769-1282	Sent: 2/13/2017 11:48:53 AM
21	Lamar University Fax: 409-880-8881	Sent: 2/13/2017 11:42:56 AM
23	MLK Jr. Community Center Fax: 214-670-8501	Sent: 2/13/2017 11:50:28 AM
27	Native American Journalist Association Fax: 612-729-9373	Sent: 2/13/2017 11:33:03 AM
28	OnAirJobs.Com, Inc. Fax: 801-697-6657	Sent: 2/13/2017 11:34:31 AM
30	St. Mary's University of San Antonio Fax: 210-431-2231	Sent: 2/13/2017 11:49:36 AM
31	Tarrant County Community College E-mail: necareerservices@tccd.edu	Sent: 2/13/2017 11:27:43 AM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS
Fax and E-mail verification summary report for On Air Talent

RS Number	Recruiting Source	Date and Time
32	Texarkana College/Placement Director Fax: 903-832-5030	Sent: 2/13/2017 11:35:50 AM
33	Texarkana Workforce Center/Employment Director Fax: 903-792-2976	Sent: 2/13/2017 11:38:07 AM
34	Texas A&M University-Commerce Fax: 903-886-5010	Sent: 2/13/2017 11:40:15 AM
35	Texas Association of Broadcasters E-mail: jobs@tab.org	Sent: 2/13/2017 11:27:42 AM
37	Texas State University Fax: 512-245-3993	Sent: 2/13/2017 11:45:12 AM
38	Texas Tech University Fax: 806-742-2474	Sent: 2/13/2017 11:45:19 AM
39	The Hispanic Chamber of Commerce Fax: 512-476-6417	Sent: 2/13/2017 11:56:07 AM
40	University of Arkansas, Fayetteville Fax: 479-575-2550	Sent: 2/13/2017 11:38:29 AM
41	University of Texas-El Paso Fax: 915-747-5730	Sent: 2/13/2017 11:46:59 AM
43	Urban League of Austin Fax: 512-478-1239	Sent: 2/13/2017 11:53:26 AM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Financial Analyst

Recruitment source referring hiree: LinkedIn / Word of Mouth
Date of hire: 3/27/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	African American Chamber of Commerce PO Box 5488 Portland, Oregon 97228 Phone : 503-244-5794 Email : blackchamber@usa.net Roy Jay	N	0
3	Amercian Broadcasting School 712 North Watson Road Suite 200 Arlington, Texas 76011 Phone : 817-695-2474 Email : michelle@radioschool.com Michelle McConnell	N	0
4	Career Connection 9800 Preston Rd #232 Dallas, Texas 75230 Phone : (214) 739-3924 Email : Lisa@CareerConnection.org Lisa Miller	N	0
6	Career Resources Center 3001 S. Congress Austin, Texas 78704 Phone : NA Fax : 512-448-8549 Kathy Amber	N	0
7	Collegiate Broadcasters Inc Texas Email : cbjob@mailman.rice.edu Career Services	N	0
8	Concordia University 3400 IH 35 North Austin, Texas 78705 Phone : 512-486-1199 Url : www.concordia.edu Email : Leslie.Brunson@concordia.edu Leslie Brunson	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Financial Analyst

Recruitment source referring hiree: LinkedIn / Word of Mouth
Date of hire: 3/27/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
9	Dallas Black Chamber of Commerce 2838 Martin Luther King Jr. Blvd Dallas, Texas 75215 Phone : 2144215200 Email : chum@dbcc.org Fax : 1-214-421-5510 Carmen Humble	N	0
10	Fort Worth Hispanic Chamber of Commerce 1327 N. Main Street Fort Worth, Texas 76106 Phone : 817-625-5411 Fax : 817-625-1405 Rosa Navejar	N	0
11	GlassDoor - Source Not Directly Contacted by SEU 1 Harbor Dr Ste 300 Sausalito, California 94965 Phone : 4153399105 GlassDoor -	N	1
12	Hispanic Ad.com Texas Email : gbhms@mindspring.com Career Services	N	0
13	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0
14	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	1

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Financial Analyst

Recruitment source referring hiree: LinkedIn / Word of Mouth

Date of hire: 3/27/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
15	Incarnate Word College 4301 Broadway, Box 292 San Antonio, Texas 78209 Phone : 210-829-3931 Fax : 210-829-6094 EEO Officer	N	0
16	Indeed.com - Not Directly Contacted by SEU	N	2
19	Japanese American Citizens League 1765 Sutter Street San Francisco, California 94115 Phone : (415) 921-5225 Fax : 415-931-4671	N	0
21	Lamar University P.O. Box 10012 Beaumont, Texas 77710 Phone : 409-880-8879 Fax : 409-880-8881 Quincy Martin	N	0
22	LinkedIn / Word of Mouth	N	2
23	MLK Jr. Community Center 2922 MLK Blvd. Dallas, Texas 75215 Phone : (214) 670-8355 Fax : (214) 670-8501 Keith Hampden	N	0
24	National Association of Black Accountants 7249-A Hanover Parkway Greenbelt, Maryland 20770 Phone : (301) 474-6222 Fax : (301) 474-3114 EEO Officer	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Vacancy Data Form****Financial Analyst****Recruitment source referring hiree: LinkedIn / Word of Mouth****Date of hire: 3/27/2018**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
25	National Lesbian and Gay Journalists Association 1420 K Street NW, Suite 910 Washington, District of Columbia 20005 Phone : 202-588-9888 Email : bsalkin@nlgja.org Brian Salkin	N	0
26	National NAACP 4805 Mt. Hope Drive Baltimore, Maryland 21225 Phone : 410-358-8900 Fax : 410-486-9255 Kweisi Mfume	N	0
30	St. Mary's University of San Antonio One Camino Santa Maria San Antonio, Texas 78228 Phone : 210-436-3102 Fax : 210-431-2231 Roger Young	N	0
34	Texas A&M University-Commerce P.O. Box 3011 Commerce, Texas 75429 Phone : 903-886-5014 Fax : 903-886-5010 Keith McFarland	N	0
35	Texas Association of Broadcasters 502 E, 11th Street #200 Austin, Texas 78701 Phone : 512-322-9944 Email : jobs@tab.org Anna Romero	N	0
36	Texas College 2404 North Grand Ave. Tyler, Texas 75702 Phone : 903-593-8311 Fax : 1-903-592-2342 Gloria Hackney	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Vacancy Data Form****Financial Analyst****Recruitment source referring hiree: LinkedIn / Word of Mouth****Date of hire: 3/27/2018**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
37	Texas State University 601 University Dr. San Marcos, Texas 78666 Phone : 512-245-2645 Fax : 512-245-3993 Lisa Vallejo	N	0
38	Texas Tech University P. O. Box 45006 Lubbock, Texas 79409 Phone : 806-742-2210 Fax : 806-742-2474 David Kraus	N	0
39	The Hispanic Chamber of Commerce 823 Congress Ave., Ste. 1330 Austin, Texas 78701 Phone : 512-476-7502 Fax : 512-476-6417 Claudia Olivares	N	0
41	University of Texas-El Paso 500 W. University, W. Union Bldg, #103 El Paso, Texas 79902 Phone : 915-747-5640 Fax : 915-747-5730 Briane Carter	N	0
43	Urban League of Austin 1825 E. 38 1/2 Street Austin, Texas 78722 Phone : 512-478-7176 Fax : 512-478-1239 Herman Lessard	N	0
TOTAL INTERVIEWS OVER REPORTING PERIOD:			6

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS
Fax and E-mail verification summary report for Financial Analyst

Position: Financial Analyst

Hire Date: March 27, 2018

This report, generated by Broadcast1Source, verifies that KDGE, KDMX, KEGL, KFXR, KHKS, KZPS used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

iHeartMedia Stations

Job Summary:

The Finance Analyst role directly supports the Director of Finance in all aspects of financial planning, analytics, and regional financial operations, partnering with the Region President. The analyst develops financial analysis at both the Region and Division level, also preparing reporting packages for the Division Vice President of Finance.

Responsibilities

- Designs, implements and provides products, programs, projects, processes and policies in support of the Financial Planning and Analysis function.
- Provides financial services and consulting at the corporate, business unit and/or market level; performs analysis and interpretation of financial and other data; directly supports the Division Finance team.
- Forecasts, analyzes, and evaluates financial plans and budgets; develops recommendations to achieve financial objectives.
- Participates in expense forecasting and actuals process, including research and communication of variances, quarterly earnings, press release support, and competitor analysis.
- Prepares forecast results commentary; compiles consolidated expense actual and forecast reports for distribution to appropriate leadership.

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Financial Analyst

- Prepares daily, monthly and quarterly reports to support region operations.
- Analyzes trends, researches issues and responds to inquiries.
- Contributes to the development of best practices for company.
- Participates in and leads financial variances for forecast, budget and monthly close packages.
- Acts as point of contact for programming, responsible for understanding detailed financials, key variances and identifying risks/opportunities to the business
- Builds process improvements that identify and track key operating metrics that can be leveraged to develop planning tools.
- Creates financial models to support P&L forecasting, annual budgeting process, and evaluation of strategic business decisions.
- Interfaces with business, finance & sales leads, accounting partners and IT to ensure accurate data and information gathering.
- Performs analysis/deep dives on profitability, revenue trends and other periodic ad-hoc analytical projects.
- Performs ad hoc research as necessary; prepares and presents comprehensive evaluations, proposals and recommendations to appropriate leadership.
- May assist with annual update of long range forecasts.
- May manage budgeting process including preparation of templates, coordination of budget meetings, entering budget information into appropriate systems and preparation of presentation materials.
- May develop spend profiles and any performance to business requirements.
- May be responsible for training and/or acting as the lead for lower level positions in the group.

Qualifications

- Proficient in Microsoft Office suite; advanced skills in Excel with a focus on speed and efficiency
- Experience with accounting software, Salesforce.com, Thinkcell, VB and SQL, or ability to learn new systems quickly
- Knowledge of FCC rules
- Self-starter, can work independently under minimal supervision
- Highly detail oriented, with strong attention to accuracy
- Excellent planning and organization skills; can multitask and prioritize workload under tight deadlines in a fast-

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Financial Analyst

paced environment

- High degree of quantitative, analysis, problem-solving and decision-making skills; critical thinker
- Stress tolerance, can maintain composure when faced with difficult situations/personalities
- Excellent oral and written communication skills
- Strong interpersonal skills; professional and confident demeanor
- Requires strong communication skills for working with a geographically dispersed team.
- Excellent excel capabilities required.
- Cognos and Tableau experience a plus.

Work Experience

- 3+ years' analytical experience in financial planning, operations or other finance-heavy division

Education

- Minimum of 4-year college degree in Accounting or Finance

Certifications

- CPA/MBA a plus

Location

Dallas, TX: 14001 N Dallas Parkway, Suites 200 and 300, 75240

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS
Fax and E-mail verification summary report for Financial Analyst

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Dallas-TX-Dallas-Pkwy/Financial-Analyst_Req8778-1

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

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KDGE, KDMX, KEGL, KFXR, KHKS, KZPS
Fax and E-mail verification summary report for Financial Analyst

RS Number	Recruiting Source	Date and Time
1	African American Chamber of Commerce E-mail: blackchamber@usa.net	Sent: 10/17/2017 8:23:35 PM
3	Amercian Broadcasting School E-mail: michelle@radioschool.com	Sent: 10/17/2017 8:23:22 PM
4	Career Connection E-mail: Lisa@CareerConnection.org	Sent: 10/17/2017 8:23:22 PM
6	Career Resources Center Fax: 512-448-8549	Sent: 10/17/2017 8:26:12 PM
7	Collegiate Broadcasters Inc E-mail: cbjob@mailman.rice.edu	Sent: 10/17/2017 8:23:21 PM
8	Concordia University E-mail: Leslie.Brunson@concordia.edu	Sent: 10/17/2017 8:23:26 PM
9	Dallas Black Chamber of Commerce E-mail: chum@dbcc.org	Sent: 10/17/2017 8:23:24 PM
10	Fort Worth Hispanic Chamber of Commerce Fax: 817-625-1405	Sent: 10/17/2017 8:40:01 PM
12	Hispanic Ad.com E-mail: gbhms@mindspring.com	Sent: 10/17/2017 8:23:22 PM
15	Incarnate Word College Fax: 210-829-6094	Sent: 10/17/2017 8:30:25 PM
15	Incarnate Word College Fax: 210-829-6094	Sent: 11/7/2017 7:45:14 PM
19	Japanese American Citizens League Fax: 415-931-4671	Sent: 10/17/2017 8:42:58 PM
21	Lamar University Fax: 409-880-8881	Sent: 10/17/2017 8:31:08 PM
23	MLK Jr. Community Center Fax: 214-670-8501	Sent: 10/17/2017 8:46:29 PM
24	National Association of Black Accountants Fax: 301-474-3114	Sent: 10/17/2017 8:44:47 PM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Fax and E-mail verification summary report for Financial Analyst**

RS Number	Recruiting Source	Date and Time
25	National Lesbian and Gay Journalists Association E-mail: bsalkin@nlgia.org	Sent: 10/17/2017 8:23:28 PM
26	National NAACP Fax: 410-486-9255	Sent: 10/17/2017 8:44:54 PM
30	St. Mary's University of San Antonio Fax: 210-431-2231	Sent: 10/17/2017 8:34:46 PM
30	St. Mary's University of San Antonio Fax: 210-431-2231	Sent: 11/7/2017 12:29:26 PM
34	Texas A&M University-Commerce Fax: 903-886-5010	Sent: 10/17/2017 8:28:30 PM
35	Texas Association of Broadcasters E-mail: jobs@tab.org	Sent: 10/17/2017 8:23:24 PM
36	Texas College Fax: 1-903-592-2342	Sent: 10/17/2017 8:33:06 PM
37	Texas State University Fax: 512-245-3993	Sent: 10/17/2017 8:35:56 PM
38	Texas Tech University Fax: 806-742-2474	Sent: 10/17/2017 8:37:51 PM
39	The Hispanic Chamber of Commerce Fax: 512-476-6417	Sent: 10/17/2017 8:49:46 PM
41	University of Texas-El Paso Fax: 915-747-5730	Sent: 10/17/2017 8:37:24 PM
43	Urban League of Austin Fax: 512-478-1239	Sent: 10/17/2017 8:48:37 PM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: iHeartMediaCareers.com

Date of hire: 2/15/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 1/22/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 1/8/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	African American Chamber of Commerce PO Box 5488 Portland, Oregon 97228 Phone : 503-244-5794 Email : blackchamber@usa.net Roy Jay	N	0
3	Amercian Broadcasting School 712 North Watson Road Suite 200 Arlington, Texas 76011 Phone : 817-695-2474 Email : michelle@radioschool.com Michelle McConnell	N	0
4	Career Connection 9800 Preston Rd #232 Dallas, Texas 75230 Phone : (214) 739-3924 Email : Lisa@CareerConnection.org Lisa Miller	N	0
6	Career Resources Center 3001 S. Congress Austin, Texas 78704 Phone : NA Fax : 512-448-8549 Kathy Amber	N	0
7	Collegiate Broadcasters Inc Texas Email : cbjob@mailman.rice.edu Career Services	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: iHeartMediaCareers.com

Date of hire: 2/15/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 1/22/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 1/8/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
9	Dallas Black Chamber of Commerce 2838 Martin Luther King Jr. Blvd Dallas, Texas 75215 Phone : 2144215200 Email : chum@dbcc.org Fax : 1-214-421-5510 Carmen Humble	N	0
10	Fort Worth Hispanic Chamber of Commerce 1327 N. Main Street Fort Worth, Texas 76106 Phone : 817-625-5411 Fax : 817-625-1405 Rosa Navejar	N	0
12	Hispanic Ad.com Texas Email : gbhms@mindspring.com Career Services	N	0
13	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0
14	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	4

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: iHeartMediaCareers.com

Date of hire: 2/15/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 1/22/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 1/8/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
15	Incarinate Word College 4301 Broadway, Box 292 San Antonio, Texas 78209 Phone : 210-829-3931 Fax : 210-829-6094 EEO Officer	N	0
16	Indeed.com - Not Directly Contacted by SEU	N	4
19	Japanese American Citizens League 1765 Sutter Street San Francisco, California 94115 Phone : (415) 921-5225 Fax : 415-931-4671	N	0
21	Lamar University P.O. Box 10012 Beaumont, Texas 77710 Phone : 409-880-8879 Fax : 409-880-8881 Quincy Martin	N	0
22	LinkedIn / Word of Mouth	N	2
23	MLK Jr. Community Center 2922 MLK Blvd. Dallas, Texas 75215 Phone : (214) 670-8355 Fax : (214) 670-8501 Keith Hampden	N	0
24	National Association of Black Accountants 7249-A Hanover Parkway Greenbelt, Maryland 20770 Phone : (301) 474-6222 Fax : (301) 474-3114 EEO Officer	N	0

KDGE, KDMX, KEGL, KFXX, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: iHeartMediaCareers.com

Date of hire: 2/15/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 1/22/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 1/8/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
25	National Lesbian and Gay Journalists Association 1420 K Street NW, Suite 910 Washington, District of Columbia 20005 Phone : 202-588-9888 Email : bsalkin@nlgja.org Brian Salkin	N	0
26	National NAACP 4805 Mt. Hope Drive Baltimore, Maryland 21225 Phone : 410-358-8900 Fax : 410-486-9255 Kweisi Mfume	N	0
29	Organization of Chinese Americans 1001 Connecticut Avenue, N W Ste. 707 Washington, District of Columbia 20036 Phone : (202) 223-5500 Fax : (202) 296-0540 EEO Officer	N	0
30	St. Mary's University of San Antonio One Camino Santa Maria San Antonio, Texas 78228 Phone : 210-436-3102 Fax : 210-431-2231 Roger Young	N	0
31	Tarrant County Community College 828 W. Harwood Road Hurst, Texas 76054 Phone : 817-515-6692 Email : necareerservices@tccd.edu Jessica Olivera	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Vacancy Data Form****Outside Sales Account Executive**

Recruitment source referring hiree: iHeartMediaCareers.com

Date of hire: 2/15/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 1/22/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 1/8/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
34	Texas A&M University-Commerce P.O. Box 3011 Commerce, Texas 75429 Phone : 903-886-5014 Fax : 903-886-5010 Keith McFarland	N	0
35	Texas Association of Broadcasters 502 E, 11th Street #200 Austin, Texas 78701 Phone : 512-322-9944 Email : jobs@tab.org Anna Romero	N	0
36	Texas College 2404 North Grand Ave. Tyler, Texas 75702 Phone : 903-593-8311 Fax : 1-903-592-2342 Gloria Hackney	N	0
37	Texas State University 601 University Dr. San Marcos, Texas 78666 Phone : 512-245-2645 Fax : 512-245-3993 Lisa Vallejo	N	0
38	Texas Tech University P. O. Box 45006 Lubbock, Texas 79409 Phone : 806-742-2210 Fax : 806-742-2474 David Kraus	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: iHeartMediaCareers.com

Date of hire: 2/15/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 1/22/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 1/8/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
39	The Hispanic Chamber of Commerce 823 Congress Ave., Ste. 1330 Austin, Texas 78701 Phone : 512-476-7502 Fax : 512-476-6417 Claudia Olivares	N	0
41	University of Texas-El Paso 500 W. University, W. Union Bldg, #103 El Paso, Texas 79902 Phone : 915-747-5640 Fax : 915-747-5730 Briane Carter	N	0
42	Unknown (source not adequately identified upon inquiry by SEU)	N	1
43	Urban League of Austin 1825 E. 38 1/2 Street Austin, Texas 78722 Phone : 512-478-7176 Fax : 512-478-1239 Herman Lessard	N	0
44	Word of Mouth Referral	N	4
45	www.mediagignow.com 717 Green Valley Road Suite 200 Greensboro, North Carolina 27408 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com	N	0
TOTAL INTERVIEWS OVER REPORTING PERIOD:			15

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Outside Sales Account Executive

Position: Outside Sales Account Executive

Hire Date: January 8, 2018

This report, generated by Broadcast1Source, verifies that KDGE, KDMX, KEGL, KFXR, KHKS, KZPS used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

iHeartMedia Stations

Job Summary:

Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales target.

Responsibilities

- Identifies and solicits new business; builds and maintains a full pipeline of sales prospects.
- Services and grows relationships in existing base of clients.
- Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities.
- Delivers effective sales presentations.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.
- Negotiates rates based on iHeartMedia's budgets.

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Outside Sales Account Executive

- Works collaboratively with internal partners to drive revenue.
- Ensures prompt payments.
- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Generates revenue and meets/exceeds established sales targets.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance

Qualifications

- Proficient in Microsoft Office suite and social networking platforms
- Adept at prospecting and using effective consultative selling principles and practices
- Strong client service relationship-building skills
- Ability to plan and organize, set priorities and multi task in a fast-paced environment
- Negotiation and closing proficiency
- Persuasive communication skills: verbal, written and presentation
- Independent; self-motivated; competitive; assertive
- Strong problem-solving and analytical skills
- Understanding of market dynamics including demographics
- Stress tolerance especially with tight deadlines and financial pressures
- Flexibility and creativity
- Professional appearance
- Strong interpersonal skills

Work Experience

- Experience in media or advertising sales.
- Salesforce experience is a plus

Education

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Outside Sales Account Executive

- High school diploma, college degree preferred

Certifications

- None required

Location

Dallas, TX: 14001 N Dallas Parkway, Suites 200 and 300, 75240

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Dallas-TX-Dallas-Pkwy/Outside-Sales-Account-Executive_Req9232

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Golden Perry at goldenperry@iheartmedia.com

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Fax and E-mail verification summary report for Outside Sales Account Executive**

RS Number	Recruiting Source	Date and Time
1	African American Chamber of Commerce E-mail: blackchamber@usa.net	Sent: 11/29/2017 6:03:23 PM
3	Amercian Broadcasting School E-mail: michelle@radioschool.com	Sent: 11/29/2017 6:03:09 PM
4	Career Connection E-mail: Lisa@CareerConnection.org	Sent: 11/29/2017 6:03:09 PM
6	Career Resources Center Fax: 512-448-8549	Sent: 11/29/2017 6:37:17 PM
7	Collegiate Broadcasters Inc E-mail: cbjob@mailman.rice.edu	Sent: 11/29/2017 6:03:08 PM
9	Dallas Black Chamber of Commerce E-mail: chum@dbcc.org	Sent: 11/29/2017 6:03:11 PM
10	Fort Worth Hispanic Chamber of Commerce Fax: 817-625-1405	Sent: 11/29/2017 6:55:04 PM
12	Hispanic Ad.com E-mail: gbhms@mindspring.com	Sent: 11/29/2017 6:03:09 PM
15	Incarinate Word College Fax: 210-829-6094	Sent: 11/29/2017 6:43:17 PM
19	Japanese American Citizens League Fax: 415-931-4671	Sent: 11/29/2017 7:02:23 PM
21	Lamar University Fax: 409-880-8881	Sent: 11/29/2017 6:41:05 PM
23	MLK Jr. Community Center Fax: 214-670-8501	Sent: 11/29/2017 7:03:40 PM
24	National Association of Black Accountants Fax: 301-474-3114	Sent: 11/29/2017 7:00:04 PM
25	National Lesbian and Gay Journalists Association E-mail: bsalkin@nlgja.org	Sent: 11/29/2017 6:03:16 PM
26	National NAACP Fax: 410-486-9255	Sent: 11/29/2017 7:05:48 PM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Fax and E-mail verification summary report for Outside Sales Account Executive**

RS Number	Recruiting Source	Date and Time
29	Organization of Chinese Americans Fax: 202-296-0540	Sent: 11/29/2017 7:07:21 PM
30	St. Mary's University of San Antonio Fax: 210-431-2231	Sent: 11/29/2017 6:49:36 PM
31	Tarrant County Community College E-mail: necareerservices@tccd.edu	Sent: 11/29/2017 6:03:12 PM
34	Texas A&M University-Commerce Fax: 903-886-5010	Sent: 11/29/2017 6:39:01 PM
35	Texas Association of Broadcasters E-mail: jobs@tab.org	Sent: 11/29/2017 6:03:11 PM
36	Texas College Fax: 1-903-592-2342	Sent: 11/29/2017 6:51:04 PM
37	Texas State University Fax: 512-245-3993	Sent: 11/29/2017 6:47:32 PM
38	Texas Tech University Fax: 806-742-2474	Sent: 11/29/2017 6:44:50 PM
39	The Hispanic Chamber of Commerce Fax: 512-476-6417	Sent: 11/29/2017 7:08:59 PM
41	University of Texas-El Paso Fax: 915-747-5730	Sent: 11/29/2017 6:52:38 PM
43	Urban League of Austin Fax: 512-478-1239	Sent: 11/29/2017 7:23:52 PM
45	www.mediagignow.com E-mail: customerservice@mediagignow.com	Sent: 11/29/2017 6:03:07 PM

KDGE, KDMX, KEGL, KF XR, KHKS, KZPS**Vacancy Data Form****KDGE AM Drive Co-Host****Recruitment source referring hiree: Word of Mouth Referral****Date of hire: 1/15/2018**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	African American Chamber of Commerce PO Box 5488 Portland, Oregon 97228 Phone : 503-244-5794 Email : blackchamber@usa.net Roy Jay	N	0
3	Amercian Broadcasting School 712 North Watson Road Suite 200 Arlington, Texas 76011 Phone : 817-695-2474 Email : michelle@radioschool.com Michelle McConnell	N	0
4	Career Connection 9800 Preston Rd #232 Dallas, Texas 75230 Phone : (214) 739-3924 Email : Lisa@CareerConnection.org Lisa Miller	N	0
6	Career Resources Center 3001 S. Congress Austin, Texas 78704 Phone : NA Fax : 512-448-8549 Kathy Amber	N	0
7	Collegiate Broadcasters Inc Texas Email : cbjob@mailman.rice.edu Career Services	N	0
9	Dallas Black Chamber of Commerce 2838 Martin Luther King Jr. Blvd Dallas, Texas 75215 Phone : 2144215200 Email : chum@dbcc.org Fax : 1-214-421-5510 Carmen Humble	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

KDGE AM Drive Co-Host

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 1/15/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
10	Fort Worth Hispanic Chamber of Commerce 1327 N. Main Street Fort Worth, Texas 76106 Phone : 817-625-5411 Fax : 817-625-1405 Rosa Navejar	N	0
12	Hispanic Ad.com Texas Email : gbhms@mindspring.com Career Services	N	0
13	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0
14	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	0
15	Incarinate Word College 4301 Broadway, Box 292 San Antonio, Texas 78209 Phone : 210-829-3931 Fax : 210-829-6094 EEO Officer	N	0
19	Japanese American Citizens League 1765 Sutter Street San Francisco, California 94115 Phone : (415) 921-5225 Fax : 415-931-4671	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

KDGE AM Drive Co-Host

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 1/15/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
21	Lamar University P.O. Box 10012 Beaumont, Texas 77710 Phone : 409-880-8879 Fax : 409-880-8881 Quincy Martin	N	0
23	MLK Jr. Community Center 2922 MLK Blvd. Dallas, Texas 75215 Phone : (214) 670-8355 Fax : (214) 670-8501 Keith Hampden	N	0
24	National Association of Black Accountants 7249-A Hanover Parkway Greenbelt, Maryland 20770 Phone : (301) 474-6222 Fax : (301) 474-3114 EEO Officer	N	0
25	National Lesbian and Gay Journalists Association 1420 K Street NW, Suite 910 Washington, District of Columbia 20005 Phone : 202-588-9888 Email : bsalkin@nlgja.org Brian Salkin	N	0
26	National NAACP 4805 Mt. Hope Drive Baltimore, Maryland 21225 Phone : 410-358-8900 Fax : 410-486-9255 Kweisi Mfume	N	0
30	St. Mary's University of San Antonio One Camino Santa Maria San Antonio, Texas 78228 Phone : 210-436-3102 Fax : 210-431-2231 Roger Young	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

KDGE AM Drive Co-Host

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 1/15/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
31	Tarrant County Community College 828 W. Harwood Road Hurst, Texas 76054 Phone : 817-515-6692 Email : necareerservices@tccd.edu Jessica Olivera	N	0
34	Texas A&M University-Commerce P.O. Box 3011 Commerce, Texas 75429 Phone : 903-886-5014 Fax : 903-886-5010 Keith McFarland	N	0
35	Texas Association of Broadcasters 502 E, 11th Street #200 Austin, Texas 78701 Phone : 512-322-9944 Email : jobs@tab.org Anna Romero	N	0
36	Texas College 2404 North Grand Ave. Tyler, Texas 75702 Phone : 903-593-8311 Fax : 1-903-592-2342 Gloria Hackney	N	0
37	Texas State University 601 University Dr. San Marcos, Texas 78666 Phone : 512-245-2645 Fax : 512-245-3993 Lisa Vallejo	N	0
38	Texas Tech University P. O. Box 45006 Lubbock, Texas 79409 Phone : 806-742-2210 Fax : 806-742-2474 David Kraus	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

KDGE AM Drive Co-Host

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 1/15/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
39	The Hispanic Chamber of Commerce 823 Congress Ave., Ste. 1330 Austin, Texas 78701 Phone : 512-476-7502 Fax : 512-476-6417 Claudia Olivares	N	0
41	University of Texas-El Paso 500 W. University, W. Union Bldg, #103 El Paso, Texas 79902 Phone : 915-747-5640 Fax : 915-747-5730 Briane Carter	N	0
43	Urban League of Austin 1825 E. 38 1/2 Street Austin, Texas 78722 Phone : 512-478-7176 Fax : 512-478-1239 Herman Lessard	N	0
44	Word of Mouth Referral	N	1
45	www.mediagignow.com 717 Green Valley Road Suite 200 Greensboro, North Carolina 27408 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com	N	0
TOTAL INTERVIEWS OVER REPORTING PERIOD:			1

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for KDGE AM Drive Co-Host

Position: KDGE AM Drive Co-Host

Hire Date: January 15, 2018

This report, generated by Broadcast1 Source, verifies that KDGE, KDMX, KEGL, KFXR, KHKS, KZPS used Broadcast1 Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1 Source

From: contact@broadcast1source.com

Details:

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

iHeartMedia Stations

Job Summary:

Radio talk show host

Responsibilities

- Performs news, talk, music, comedic or other format shows or program for broadcast entertainment.
- Establishes relationship with listeners by providing entertainment and/or information of interest consistent with format, genre, and targeted demographic audience.
- Interviews guests, moderates debates, converses with callers, and hosts live events.
- Adheres to all guidelines, policies and procedures of the station, iHeartMedia, the FCC and all other federal, state and local laws, including policies and procedures regarding indecency and obscenity.
- Prepares for an air shift using creativity, imagination and exercise of independent professional judgment in writing, producing, interviewing, taping or broadcasting on-air material.
- Ensures logged commercials, promotions and any other programming essential to the stations operation are aired.
- Maintains a website personality page.

KDGE, KDMX, KEGL, KFJR, KHKS, KZPS

Fax and E-mail verification summary report for KDGE AM Drive Co-Host

- Participates in required station Programming, Promotions, and Sales staff meetings and events.
- Makes regular approved appearances at paid and non-paid station events; serves as ambassador for the radio station(s) when out in public.
- Executes only the interviews and events on air that are approved by Program Director; follows designated show format.
- Assists with voice over and production of paid and non-paid spots required to run on the station.
- Serves as primary creative voice and directs support staff of show.
- Researches and gains knowledge of subject matter that facilitates speaking extemporaneously and providing immediate non-scripted analysis/commentary.
- Finalizes content using digital audio editing software.
- Prepares written content, visual images, audio material and video footage for websites, blogs, or other social media platforms.
- Checks studio equipment for proper functioning and notifies Engineering of technical malfunctions affecting quality of the broadcast.
- Handles emergency inserts (e.g. news updates and breaking stories, emergencies, alert system tests, etc.); is on call for possible disasters, breaking news, or acts of nature.

Qualifications

- Proficient in Microsoft Office suite and social networking
- Proficient in media production and broadcast systems; familiar with NexGen, Vox Pro, and Pro Tools
- Strong knowledge of all FCC rules and regulations
- Socially informed and perceptive; up-to-date and in tune daily with the local and national trends and/or specialized knowledge of topics/events related to on-air discussions
- Demonstrated upbeat personality, informative, entertaining and engaging on the air; able to relate to station audience
- Pleasant, charismatic and well-controlled voice; excellent pronunciation
- Excellent verbal and written communication and editing skills; proficient in grammar; ability to make others feel comfortable and open up on air
- Demonstrated creativity and imagination
- Able to maintain composure when faced with difficult situations and personalities

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for KDGE AM Drive Co-Host

- Can work well in a team environment; collaborative
- Able to adapt to changes in schedules and maintain composure in a fast-paced environment with short deadlines
- May require other language proficiency, e.g., Spanish

Work Experience

- 5+ years of on-air radio host experience required
- Audio demo of on-air interviews, commentary, announcements, etc.

Certifications

- None required

Location

Dallas, TX: 14001 N Dallas Parkway, Suites 200 and 300, 75240

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for KDGE AM Drive Co-Host

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Dallas-TX-Dallas-Pkwy/KDGE-AM-Drive-Co-Host_Req9871

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

*****IMPORTANT*****

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KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Fax and E-mail verification summary report for KDGE AM Drive Co-Host**

RS Number	Recruiting Source	Date and Time
1	African American Chamber of Commerce E-mail: blackchamber@usa.net	Sent: 1/8/2018 6:26:55 PM
3	Amercian Broadcasting School E-mail: michelle@radioschool.com	Sent: 1/8/2018 6:26:44 PM
4	Career Connection E-mail: Lisa@CareerConnection.org	Sent: 1/8/2018 6:26:44 PM
6	Career Resources Center Fax: 512-448-8549	Sent: 1/8/2018 7:21:37 PM
7	Collegiate Broadcasters Inc E-mail: cbjob@mailman.rice.edu	Sent: 1/8/2018 6:26:43 PM
9	Dallas Black Chamber of Commerce E-mail: chum@dbcc.org	Sent: 1/8/2018 6:26:45 PM
10	Fort Worth Hispanic Chamber of Commerce Fax: 817-625-1405	Sent: 1/8/2018 6:56:14 PM
12	Hispanic Ad.com E-mail: gbhms@mindspring.com	Sent: 1/8/2018 6:26:44 PM
15	Incarnate Word College Fax: 210-829-6094	Sent: 1/8/2018 6:39:05 PM
19	Japanese American Citizens League Fax: 415-931-4671	Sent: 1/8/2018 7:09:23 PM
21	Lamar University Fax: 409-880-8881	Sent: 1/8/2018 6:37:26 PM
23	MLK Jr. Community Center Fax: 214-670-8501	Sent: 1/8/2018 7:03:35 PM
24	National Association of Black Accountants Fax: 301-474-3114	Sent: 1/8/2018 7:05:19 PM
25	National Lesbian and Gay Journalists Association E-mail: bsalkin@nlgja.org	Sent: 1/8/2018 6:26:49 PM
26	National NAACP Fax: 410-486-9255	Sent: 1/8/2018 7:12:39 PM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Fax and E-mail verification summary report for KDGE AM Drive Co-Host**

RS Number	Recruiting Source	Date and Time
30	St. Mary's University of San Antonio Fax: 210-431-2231	Sent: 1/8/2018 6:42:10 PM
31	Tarrant County Community College E-mail: necareerservices@tccd.edu	Sent: 1/8/2018 6:26:46 PM
34	Texas A&M University-Commerce Fax: 903-886-5010	Sent: 1/8/2018 6:34:40 PM
35	Texas Association of Broadcasters E-mail: jobs@tab.org	Sent: 1/8/2018 6:26:45 PM
36	Texas College Fax: 1-903-592-2342	Sent: 1/8/2018 6:51:06 PM
37	Texas State University Fax: 512-245-3993	Sent: 1/8/2018 6:44:51 PM
38	Texas Tech University Fax: 806-742-2474	Sent: 1/8/2018 6:49:17 PM
39	The Hispanic Chamber of Commerce Fax: 512-476-6417	Sent: 1/8/2018 6:59:06 PM
41	University of Texas-El Paso Fax: 915-747-5730	Sent: 1/8/2018 6:47:28 PM
43	Urban League of Austin Fax: 512-478-1239	Sent: 1/8/2018 7:01:56 PM
45	www.mediagignow.com E-mail: customerservice@mediagignow.com	Sent: 1/8/2018 6:26:42 PM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

National Promotions Coordinator

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 2/20/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	African American Chamber of Commerce PO Box 5488 Portland, Oregon 97228 Phone : 503-244-5794 Email : blackchamber@usa.net Roy Jay	N	0
2	African American Student Affairs 1107 Pullen Hall Raleigh, North Carolina 27695-7314 Phone : (919) 515-3835 Fax : 1-919-515-8078 Tracey Ray	N	0
3	Amercian Broadcasting School 712 North Watson Road Suite 200 Arlington, Texas 76011 Phone : 817-695-2474 Email : michelle@radioschool.com Michelle McConnell	N	0
4	Career Connection 9800 Preston Rd #232 Dallas, Texas 75230 Phone : (214) 739-3924 Email : Lisa@CareerConnection.org Lisa Miller	N	0
6	Career Resources Center 3001 S. Congress Austin, Texas 78704 Phone : NA Fax : 512-448-8549 Kathy Amber	N	0
7	Collegiate Broadcasters Inc Texas Email : cbjob@mailman.rice.edu Career Services	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

National Promotions Coordinator

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 2/20/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
9	Dallas Black Chamber of Commerce 2838 Martin Luther King Jr. Blvd Dallas, Texas 75215 Phone : 2144215200 Email : chum@dbcc.org Fax : 1-214-421-5510 Carmen Humble	N	0
10	Fort Worth Hispanic Chamber of Commerce 1327 N. Main Street Fort Worth, Texas 76106 Phone : 817-625-5411 Fax : 817-625-1405 Rosa Navejar	N	0
12	Hispanic Ad.com Texas Email : gbhms@mindspring.com Career Services	N	0
13	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0
14	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

National Promotions Coordinator

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 2/20/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
15	Incarnate Word College 4301 Broadway, Box 292 San Antonio, Texas 78209 Phone : 210-829-3931 Fax : 210-829-6094 EEO Officer	N	0
17	Internal Posting	N	2
19	Japanese American Citizens League 1765 Sutter Street San Francisco, California 94115 Phone : (415) 921-5225 Fax : 415-931-4671	N	0
21	Lamar University P.O. Box 10012 Beaumont, Texas 77710 Phone : 409-880-8879 Fax : 409-880-8881 Quincy Martin	N	0
24	National Association of Black Accountants 7249-A Hanover Parkway Greenbelt, Maryland 20770 Phone : (301) 474-6222 Fax : (301) 474-3114 EEO Officer	N	0
25	National Lesbian and Gay Journalists Association 1420 K Street NW, Suite 910 Washington, District of Columbia 20005 Phone : 202-588-9888 Email : bsalkin@nlgja.org Brian Salkin	N	0
26	National NAACP 4805 Mt. Hope Drive Baltimore, Maryland 21225 Phone : 410-358-8900 Fax : 410-486-9255 Kweisi Mfume	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

National Promotions Coordinator

Recruitment source referring hiree: Word of Mouth Referral
Date of hire: 2/20/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
30	St. Mary's University of San Antonio One Camino Santa Maria San Antonio, Texas 78228 Phone : 210-436-3102 Fax : 210-431-2231 Roger Young	N	0
31	Tarrant County Community College 828 W. Harwood Road Hurst, Texas 76054 Phone : 817-515-6692 Email : necareerservices@tccd.edu Jessica Olivera	N	0
34	Texas A&M University-Commerce P.O. Box 3011 Commerce, Texas 75429 Phone : 903-886-5014 Fax : 903-886-5010 Keith McFarland	N	0
35	Texas Association of Broadcasters 502 E, 11th Street #200 Austin, Texas 78701 Phone : 512-322-9944 Email : jobs@tab.org Anna Romero	N	0
36	Texas College 2404 North Grand Ave. Tyler, Texas 75702 Phone : 903-593-8311 Fax : 1-903-592-2342 Gloria Hackney	N	0
37	Texas State University 601 University Dr. San Marcos, Texas 78666 Phone : 512-245-2645 Fax : 512-245-3993 Lisa Vallejo	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

National Promotions Coordinator

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 2/20/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
38	Texas Tech University P. O. Box 45006 Lubbock, Texas 79409 Phone : 806-742-2210 Fax : 806-742-2474 David Kraus	N	0
39	The Hispanic Chamber of Commerce 823 Congress Ave., Ste. 1330 Austin, Texas 78701 Phone : 512-476-7502 Fax : 512-476-6417 Claudia Olivares	N	0
41	University of Texas-El Paso 500 W. University, W. Union Bldg, #103 El Paso, Texas 79902 Phone : 915-747-5640 Fax : 915-747-5730 Briane Carter	N	0
43	Urban League of Austin 1825 E. 38 1/2 Street Austin, Texas 78722 Phone : 512-478-7176 Fax : 512-478-1239 Herman Lessard	N	0
44	Word of Mouth Referral	N	1
45	www.mediagignow.com 717 Green Valley Road Suite 200 Greensboro, North Carolina 27408 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com	N	0
TOTAL INTERVIEWS OVER REPORTING PERIOD:			3

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for National Promotions Coordinator

Position: National Promotions Coordinator

Hire Date: February 20, 2018

This report, generated by Broadcast1Source, verifies that KDGE, KDMX, KEGL, KFXR, KHKS, KZPS used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

iHeartMedia Stations

Job Summary:

Do you want to be a part of creating and implementing promotional strategies for some of the nation's top brands? iHeartMedia is seeking a highly creative and motivated team player to represent the leading radio cluster in Dallas-Fort Worth with our national clients. The National Promotions Coordinator position is responsible for development and execution of multi-platform and sales/administrative support for our national clients and sales team.

Responsibilities:

- Primary role is development, implementation and execution of radio, digital and onsite promotions, copy/creative and endorsements for national clients.
- Acts a liaison between the station and the client to ensure client's objectives and needs are achieved
- Leads the internal promotions process and ensures that effective interdepartmental sales promotion activity communication occurs on an ongoing basis.
- Attends and contributes to sales and promotions meetings
- Effectively communicates on daily basis with sales and promotions management
- Self-starter with superior organizational and multitasking skills
- Collaborates with station promotion departments to develop ideas, execute promotions and summarize promotional programs upon completion
- Works on highly time sensitive projects, adhering to deadlines. Manages multiple project requests simultaneously with quick turnaround time

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for National Promotions Coordinator

- Secures national clients for station created promotions, events and concerts
- Dependable team player with a strong work ethic and positive attitude under
- Possess excellent time management and leadership skills to meet deadlines
- Flexible and adaptable to change

Required Skills:

- Bachelor's degree in Marketing, Advertising, or Broadcasting/Communications field preferred
- 1-2 Years of experience in marketing, radio advertising/sales and/or promotions preferred
- Superior organization, negotiation and communication skills
- Creativity is essential
- Extensive computer skills including but not limited to working knowledge of PowerPoint, Word and Excel. Salesforce knowledge is a plus

Location

Dallas, TX: 14001 N Dallas Parkway, Suites 200 and 300, 75240

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for National Promotions Coordinator

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Dallas-TX-Dallas-Pkwy/National-Promotions-Coordinator_Req10419

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

*****IMPORTANT*****

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Golden Perry at goldenperry@iheartmedia.com

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Fax and E-mail verification summary report for National Promotions Coordinator**

RS Number	Recruiting Source	Date and Time
1	African American Chamber of Commerce E-mail: blackchamber@usa.net	Sent: 2/7/2018 6:41:13 PM
2	African American Student Affairs Fax: 1-919-515-8078	Sent: 2/7/2018 6:46:23 PM
3	Amercian Broadcasting School E-mail: michelle@radioschool.com	Sent: 2/7/2018 6:41:00 PM
4	Career Connection E-mail: Lisa@CareerConnection.org	Sent: 2/7/2018 6:41:00 PM
6	Career Resources Center Fax: 512-448-8549	Sent: 2/7/2018 6:44:45 PM
7	Collegiate Broadcasters Inc E-mail: cbjob@mailman.rice.edu	Sent: 2/7/2018 6:40:59 PM
9	Dallas Black Chamber of Commerce E-mail: chum@dbcc.org	Sent: 2/7/2018 6:41:02 PM
10	Fort Worth Hispanic Chamber of Commerce Fax: 817-625-1405	Sent: 2/7/2018 6:48:17 PM
12	Hispanic Ad.com E-mail: gbhms@mindspring.com	Sent: 2/7/2018 6:41:00 PM
15	Incarinate Word College Fax: 210-829-6094	Sent: 2/7/2018 6:44:49 PM
19	Japanese American Citizens League Fax: 415-931-4671	Sent: 2/7/2018 6:49:55 PM
21	Lamar University Fax: 409-880-8881	Sent: 2/7/2018 6:45:48 PM
24	National Association of Black Accountants Fax: 301-474-3114	Sent: 2/7/2018 6:50:52 PM
25	National Lesbian and Gay Journalists Association E-mail: bsalkin@nlgja.org	Sent: 2/7/2018 6:41:06 PM
26	National NAACP Fax: 410-486-9255	Sent: 2/7/2018 6:51:57 PM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Fax and E-mail verification summary report for National Promotions Coordinator**

RS Number	Recruiting Source	Date and Time
30	St. Mary's University of San Antonio Fax: 210-431-2231	Sent: 2/7/2018 6:48:28 PM
31	Tarrant County Community College E-mail: necareerservices@tccd.edu	Sent: 2/7/2018 6:41:03 PM
34	Texas A&M University-Commerce Fax: 903-886-5010	Sent: 2/7/2018 6:44:20 PM
35	Texas Association of Broadcasters E-mail: jobs@tab.org	Sent: 2/7/2018 6:41:01 PM
36	Texas College Fax: 1-903-592-2342	Sent: 2/7/2018 6:47:27 PM
37	Texas State University Fax: 512-245-3993	Sent: 2/7/2018 6:45:56 PM
38	Texas Tech University Fax: 806-742-2474	Sent: 2/7/2018 6:48:32 PM
39	The Hispanic Chamber of Commerce Fax: 512-476-6417	Sent: 2/7/2018 6:52:04 PM
41	University of Texas-El Paso Fax: 915-747-5730	Sent: 2/7/2018 6:45:59 PM
43	Urban League of Austin Fax: 512-478-1239	Sent: 2/7/2018 6:53:01 PM
45	www.mediagignow.com E-mail: customerservice@mediagignow.com	Sent: 2/7/2018 6:40:58 PM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: iHeartMediaCareers.com

Date of hire: 2/15/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	African American Chamber of Commerce PO Box 5488 Portland, Oregon 97228 Phone : 503-244-5794 Email : blackchamber@usa.net Roy Jay	N	0
3	Amercian Broadcasting School 712 North Watson Road Suite 200 Arlington, Texas 76011 Phone : 817-695-2474 Email : michelle@radioschool.com Michelle McConnell	N	0
4	Career Connection 9800 Preston Rd #232 Dallas, Texas 75230 Phone : (214) 739-3924 Email : Lisa@CareerConnection.org Lisa Miller	N	0
6	Career Resources Center 3001 S. Congress Austin, Texas 78704 Phone : NA Fax : 512-448-8549 Kathy Amber	N	0
7	Collegiate Broadcasters Inc Texas Email : cbjob@mailman.rice.edu Career Services	N	0
10	Fort Worth Hispanic Chamber of Commerce 1327 N. Main Street Fort Worth, Texas 76106 Phone : 817-625-5411 Fax : 817-625-1405 Rosa Navejar	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: iHeartMediaCareers.com

Date of hire: 2/15/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
12	Hispanic Ad.com Texas Email : gbhms@mindspring.com Career Services	N	0
13	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0
14	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	1
15	Incarnate Word College 4301 Broadway, Box 292 San Antonio, Texas 78209 Phone : 210-829-3931 Fax : 210-829-6094 EEO Officer	N	0
19	Japanese American Citizens League 1765 Sutter Street San Francisco, California 94115 Phone : (415) 921-5225 Fax : 415-931-4671	N	0
21	Lamar University P.O. Box 10012 Beaumont, Texas 77710 Phone : 409-880-8879 Fax : 409-880-8881 Quincy Martin	N	0

KDGE, KDMX, KEGL, KF XR, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: iHeartMediaCareers.com

Date of hire: 2/15/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
23	MLK Jr. Community Center 2922 MLK Blvd. Dallas, Texas 75215 Phone : (214) 670-8355 Fax : (214) 670-8501 Keith Hampden	N	0
24	National Association of Black Accountants 7249-A Hanover Parkway Greenbelt, Maryland 20770 Phone : (301) 474-6222 Fax : (301) 474-3114 EEO Officer	N	0
25	National Lesbian and Gay Journalists Association 1420 K Street NW, Suite 910 Washington, District of Columbia 20005 Phone : 202-588-9888 Email : bsalkin@nljja.org Brian Salkin	N	0
26	National NAACP 4805 Mt. Hope Drive Baltimore, Maryland 21225 Phone : 410-358-8900 Fax : 410-486-9255 Kweisi Mfume	N	0
30	St. Mary's University of San Antonio One Camino Santa Maria San Antonio, Texas 78228 Phone : 210-436-3102 Fax : 210-431-2231 Roger Young	N	0
31	Tarrant County Community College 828 W. Harwood Road Hurst, Texas 76054 Phone : 817-515-6692 Email : necareerservices@tccd.edu Jessica Olivera	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: iHeartMediaCareers.com

Date of hire: 2/15/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
34	Texas A&M University-Commerce P.O. Box 3011 Commerce, Texas 75429 Phone : 903-886-5014 Fax : 903-886-5010 Keith McFarland	N	0
35	Texas Association of Broadcasters 502 E, 11th Street #200 Austin, Texas 78701 Phone : 512-322-9944 Email : jobs@tab.org Anna Romero	N	0
36	Texas College 2404 North Grand Ave. Tyler, Texas 75702 Phone : 903-593-8311 Fax : 1-903-592-2342 Gloria Hackney	N	0
37	Texas State University 601 University Dr. San Marcos, Texas 78666 Phone : 512-245-2645 Fax : 512-245-3993 Lisa Vallejo	N	0
38	Texas Tech University P. O. Box 45006 Lubbock, Texas 79409 Phone : 806-742-2210 Fax : 806-742-2474 David Kraus	N	0
39	The Hispanic Chamber of Commerce 823 Congress Ave., Ste. 1330 Austin, Texas 78701 Phone : 512-476-7502 Fax : 512-476-6417 Claudia Olivares	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: iHeartMediaCareers.com

Date of hire: 2/15/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
41	University of Texas-El Paso 500 W. University, W. Union Bldg, #103 El Paso, Texas 79902 Phone : 915-747-5640 Fax : 915-747-5730 Briane Carter	N	0
43	Urban League of Austin 1825 E. 38 1/2 Street Austin, Texas 78722 Phone : 512-478-7176 Fax : 512-478-1239 Herman Lessard	N	0
45	www.mediagignow.com 717 Green Valley Road Suite 200 Greensboro, North Carolina 27408 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com	N	0
TOTAL INTERVIEWS OVER REPORTING PERIOD:			1

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Outside Sales Account Executive

Position: Outside Sales Account Executive

Hire Date: February 15, 2018

This report, generated by Broadcast1Source, verifies that KDGE, KDMX, KEGL, KFXR, KHKS, KZPS used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

iHeartMedia Stations

Job Summary:

Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales target.

Responsibilities

- Identifies and solicits new business; builds and maintains a full pipeline of sales prospects.
- Services and grows relationships in existing base of clients.
- Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities.
- Delivers effective sales presentations.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.
- Negotiates rates based on iHeartMedia's budgets.

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Outside Sales Account Executive

- Works collaboratively with internal partners to drive revenue.
- Ensures prompt payments.
- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Generates revenue and meets/exceeds established sales targets.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance

Qualifications

- Proficient in Microsoft Office suite and social networking platforms
- Adept at prospecting and using effective consultative selling principles and practices
- Strong client service relationship-building skills
- Ability to plan and organize, set priorities and multi task in a fast-paced environment
- Negotiation and closing proficiency
- Persuasive communication skills: verbal, written and presentation
- Independent; self-motivated; competitive; assertive
- Strong problem-solving and analytical skills
- Understanding of market dynamics including demographics
- Stress tolerance especially with tight deadlines and financial pressures
- Flexibility and creativity
- Professional appearance
- Strong interpersonal skills

Work Experience

- Experience in media or advertising sales.
- SalesForce experience is a plus

Education

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Outside Sales Account Executive

- High school diploma, college degree preferred

Certifications

- None required

Location

Dallas, TX: 14001 N Dallas Parkway, Suites 200 and 300, 75240

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Dallas-TX-Dallas-Pkwy/Outside-Sales-Account-Executive_Req10408

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Golden Perry at goldenperry@iheartmedia.com

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Fax and E-mail verification summary report for Outside Sales Account Executive**

RS Number	Recruiting Source	Date and Time
1	African American Chamber of Commerce E-mail: blackchamber@usa.net	Sent: 2/12/2018 10:02:58 AM
3	Amercian Broadcasting School E-mail: michelle@radioschool.com	Sent: 2/12/2018 10:02:46 AM
4	Career Connection E-mail: Lisa@CareerConnection.org	Sent: 2/12/2018 10:02:46 AM
6	Career Resources Center Fax: 512-448-8549	Sent: 2/12/2018 10:04:21 AM
7	Collegiate Broadcasters Inc E-mail: cbjob@mailman.rice.edu	Sent: 2/12/2018 10:02:46 AM
10	Fort Worth Hispanic Chamber of Commerce Fax: 817-625-1405	Sent: 2/12/2018 10:08:16 AM
12	Hispanic Ad.com E-mail: gbhms@mindspring.com	Sent: 2/12/2018 10:02:47 AM
15	Incarinate Word College Fax: 210-829-6094	Sent: 2/12/2018 10:04:37 AM
19	Japanese American Citizens League Fax: 415-931-4671	Sent: 2/12/2018 10:12:23 AM
21	Lamar University Fax: 409-880-8881	Sent: 2/12/2018 10:04:55 AM
23	MLK Jr. Community Center Fax: 214-670-8501	Sent: 2/12/2018 10:11:22 AM
24	National Association of Black Accountants Fax: 301-474-3114	Sent: 2/12/2018 10:09:29 AM
25	National Lesbian and Gay Journalists Association E-mail: bsalkin@nljja.org	Sent: 2/12/2018 10:02:52 AM
26	National NAACP Fax: 410-486-9255	Sent: 2/12/2018 10:10:46 AM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Fax and E-mail verification summary report for Outside Sales Account Executive**

RS Number	Recruiting Source	Date and Time
30	St. Mary's University of San Antonio Fax: 210-431-2231	Sent: 2/12/2018 10:07:21 AM
31	Tarrant County Community College E-mail: necareerservices@tccd.edu	Sent: 2/12/2018 10:02:49 AM
34	Texas A&M University-Commerce Fax: 903-886-5010	Sent: 2/12/2018 10:04:20 AM
35	Texas Association of Broadcasters E-mail: jobs@tab.org	Sent: 2/12/2018 10:02:48 AM
36	Texas College Fax: 1-903-592-2342	Sent: 2/12/2018 10:05:57 AM
37	Texas State University Fax: 512-245-3993	Sent: 2/12/2018 10:06:16 AM
38	Texas Tech University Fax: 806-742-2474	Sent: 2/12/2018 10:09:41 AM
39	The Hispanic Chamber of Commerce Fax: 512-476-6417	Sent: 2/12/2018 10:13:19 AM
41	University of Texas-El Paso Fax: 915-747-5730	Sent: 2/12/2018 10:06:06 AM
43	Urban League of Austin Fax: 512-478-1239	Sent: 2/12/2018 10:14:44 AM
45	www.mediagignow.com E-mail: customerservice@mediagignow.com	Sent: 2/12/2018 10:02:45 AM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 6/4/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 6/4/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 7/11/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	African American Chamber of Commerce PO Box 5488 Portland, Oregon 97228 Phone : 503-244-5794 Email : blackchamber@usa.net Roy Jay	N	0
2	Amercian Broadcasting School 712 North Watson Road Suite 200 Arlington, Texas 76011 Phone : 817-695-2474 Email : michelle@radioschool.com Michelle McConnell	N	0
3	Career Connection 9800 Preston Rd #232 Dallas, Texas 75230 Phone : (214) 739-3924 Email : Lisa@CareerConnection.org Lisa Miller	N	0
5	Collegiate Broadcasters Inc Texas Email : cbjob@mailman.rice.edu Career Services	N	0
7	Fort Worth Hispanic Chamber of Commerce 1327 N. Main Street Fort Worth, Texas 76106 Phone : 817-625-5411 Fax : 817-625-1405 Rosa Navejar	N	0
8	Hispanic Ad.com Texas Email : gbhms@mindspring.com Career Services	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 6/4/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 6/4/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 7/11/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
9	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0
10	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	1
11	Incarinate Word College 4301 Broadway, Box 292 San Antonio, Texas 78209 Phone : 210-829-3931 Fax : 210-829-6094 EEO Officer	N	0
12	Indeed.com - Not Directly Contacted by SEU	N	5
15	Japanese American Citizens League 1765 Sutter Street San Francisco, California 94115 Phone : (415) 921-5225 Fax : 415-931-4671	N	0
16	Jarvis Christian College P.O. Box 1470 Hawkins, Texas 75765 Phone : 903-769-5794 Fax : 903-769-1282 Comelita Williams	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 6/4/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 6/4/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 7/11/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
17	Lamar University P.O. Box 10012 Beaumont, Texas 77710 Phone : 409-880-8879 Fax : 409-880-8881 Quincy Martin	N	0
18	LinkedIn / Word of Mouth	N	2
19	MLK Jr. Community Center 2922 MLK Blvd. Dallas, Texas 75215 Phone : (214) 670-8355 Fax : (214) 670-8501 Keith Hampden	N	0
20	National Association of Black Accountants 7249-A Hanover Parkway Greenbelt, Maryland 20770 Phone : (301) 474-6222 Fax : (301) 474-3114 EEO Officer	N	0
21	National Lesbian and Gay Journalists Association 1420 K Street NW, Suite 910 Washington, District of Columbia 20005 Phone : 202-588-9888 Email : bsalkin@nljja.org Brian Salkin	N	0
22	National NAACP 4805 Mt. Hope Drive Baltimore, Maryland 21225 Phone : 410-358-8900 Fax : 410-486-9255 Kweisi Mfume	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 6/4/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 6/4/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 7/11/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
24	St. Mary's University of San Antonio One Camino Santa Maria San Antonio, Texas 78228 Phone : 210-436-3102 Fax : 210-431-2231 Roger Young	N	0
25	Tarrant County Community College 828 W. Harwood Road Hurst, Texas 76054 Phone : 817-515-6692 Email : necareerservices@tccd.edu Jessica Olivera	N	0
26	Texas A&M University-Commerce P.O. Box 3011 Commerce, Texas 75429 Phone : 903-886-5014 Fax : 903-886-5010 Keith McFarland	N	0
27	Texas Association of Broadcasters 502 E, 11th Street #200 Austin, Texas 78701 Phone : 512-322-9944 Email : jobs@tab.org Anna Romero	N	0
28	Texas College 2404 North Grand Ave. Tyler, Texas 75702 Phone : 903-593-8311 Fax : 1-903-592-2342 Gloria Hackney	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 6/4/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 6/4/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 7/11/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
29	Texas Rehabilitation Commission 210 Billings#310 Arlington, Texas 76010 Phone : 817-530-5000 Email : Gena.Swett@dat.state.tx.us Gena Swett	N	0
30	Texas State University 601 University Dr. San Marcos, Texas 78666 Phone : 512-245-2645 Fax : 512-245-3993 Lisa Vallejo	N	0
31	Texas Tech University P. O. Box 45006 Lubbock, Texas 79409 Phone : 806-742-2210 Fax : 806-742-2474 David Kraus	N	0
32	The Hispanic Chamber of Commerce 823 Congress Ave., Ste. 1330 Austin, Texas 78701 Phone : 512-476-7502 Fax : 512-476-6417 Claudia Olivares	N	0
33	University of Texas-El Paso 500 W. University, W. Union Bldg, #103 El Paso, Texas 79902 Phone : 915-747-5640 Fax : 915-747-5730 Briane Carter	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 6/4/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 6/4/2018

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 7/11/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
35	Urban League of Austin 1825 E. 38 1/2 Street Austin, Texas 78722 Phone : 512-478-7176 Fax : 512-478-1239 Herman Lessard	N	0
36	Word of Mouth Referral	N	4
37	www.mediagignow.com 717 Green Valley Road Suite 200 Greensboro, North Carolina 27408 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com	N	0
TOTAL INTERVIEWS OVER REPORTING PERIOD:			12

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Outside Sales Account Executive

Position: Outside Sales Account Executive

Hire Date: June 4, 2018

This report, generated by Broadcast1Source, verifies that KDGE, KDMX, KEGL, KFXR, KHKS, KZPS used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

iHeartMedia Stations

Job Summary:

Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales target.

Responsibilities

- Identifies and solicits new business; builds and maintains a full pipeline of sales prospects.
- Services and grows relationships in existing base of clients.
- Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities.
- Delivers effective sales presentations.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.
- Negotiates rates based on iHeartMedia's budgets.

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Outside Sales Account Executive

- Works collaboratively with internal partners to drive revenue.
- Ensures prompt payments.
- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Generates revenue and meets/exceeds established sales targets.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance

Qualifications

- Proficient in Microsoft Office suite and social networking platforms
- Adept at prospecting and using effective consultative selling principles and practices
- Strong client service relationship-building skills
- Ability to plan and organize, set priorities and multi task in a fast-paced environment
- Negotiation and closing proficiency
- Persuasive communication skills: verbal, written and presentation
- Independent; self-motivated; competitive; assertive
- Strong problem-solving and analytical skills
- Understanding of market dynamics including demographics
- Stress tolerance especially with tight deadlines and financial pressures
- Flexibility and creativity
- Professional appearance
- Strong interpersonal skills

Work Experience

- Experience in media or advertising sales.
- Salesforce experience is a plus

Education

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Outside Sales Account Executive

- High school diploma, college degree preferred

Certifications

- None required

Location

Dallas, TX: 14001 N Dallas Parkway, Suites 200 and 300, 75240

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Dallas-TX-Dallas-Pkwy/Outside-Sales-Account-Executive_Reql1528

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Golden Perry at goldenperry@iheartmedia.com

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Fax and E-mail verification summary report for Outside Sales Account Executive**

RS Number	Recruiting Source	Date and Time
1	African American Chamber of Commerce E-mail: blackchamber@usa.net	Sent: 5/1/2018 5:49:23 PM
2	Amercian Broadcasting School E-mail: michelle@radioschool.com	Sent: 5/1/2018 5:49:09 PM
3	Career Connection E-mail: Lisa@CareerConnection.org	Sent: 5/1/2018 5:49:09 PM
5	Collegiate Broadcasters Inc E-mail: cbjob@mailman.rice.edu	Sent: 5/1/2018 5:49:08 PM
7	Fort Worth Hispanic Chamber of Commerce Fax: 817-625-1405	Sent: 5/1/2018 5:56:04 PM
8	Hispanic Ad.com E-mail: gbhms@mindspring.com	Sent: 5/1/2018 5:49:10 PM
11	Incarante Word College Fax: 210-829-6094	Sent: 5/1/2018 5:50:32 PM
15	Japanese American Citizens League Fax: 415-931-4671	Sent: 5/1/2018 5:57:39 PM
16	Jarvis Christian College Fax: 903-769-1282	Sent: 5/1/2018 5:52:43 PM
17	Lamar University Fax: 409-880-8881	Sent: 5/1/2018 5:51:35 PM
19	MLK Jr. Community Center Fax: 214-670-8501	Sent: 5/1/2018 5:55:43 PM
20	National Association of Black Accountants Fax: 301-474-3114	Sent: 5/1/2018 5:56:46 PM
21	National Lesbian and Gay Journalists Association E-mail: bsalkin@nlgja.org	Sent: 5/1/2018 5:49:16 PM
22	National NAACP Fax: 410-486-9255	Sent: 5/1/2018 5:59:30 PM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Fax and E-mail verification summary report for Outside Sales Account Executive**

RS Number	Recruiting Source	Date and Time
24	St. Mary's University of San Antonio Fax: 210-431-2231	Sent: 5/1/2018 5:54:41 PM
25	Tarrant County Community College E-mail: necareerservices@tccd.edu	Sent: 5/1/2018 5:49:12 PM
26	Texas A&M University-Commerce Fax: 903-886-5010	Sent: 5/1/2018 5:50:49 PM
27	Texas Association of Broadcasters E-mail: jobs@tab.org	Sent: 5/1/2018 5:49:11 PM
28	Texas College Fax: 1-903-592-2342	Sent: 5/1/2018 5:54:40 PM
29	Texas Rehabilitation Commission E-mail: Gena.Swett@datstate.tx.us	Sent: 5/1/2018 5:49:11 PM
30	Texas State University Fax: 512-245-3993	Sent: 5/1/2018 5:53:53 PM
31	Texas Tech University Fax: 806-742-2474	Sent: 5/1/2018 5:52:42 PM
32	The Hispanic Chamber of Commerce Fax: 512-476-6417	Sent: 5/1/2018 5:58:18 PM
33	University of Texas-El Paso Fax: 915-747-5730	Sent: 5/1/2018 5:54:02 PM
35	Urban League of Austin Fax: 512-478-1239	Sent: 5/1/2018 6:00:59 PM
37	www.mediagignow.com E-mail: customerservice@mediagignow.com	Sent: 5/1/2018 5:49:08 PM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: Word of Mouth Referral
Date of hire: 10/1/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	African American Chamber of Commerce PO Box 5488 Portland, Oregon 97228 Phone : 503-244-5794 Email : blackchamber@usa.net Roy Jay	N	0
2	Amercian Broadcasting School 712 North Watson Road Suite 200 Arlington, Texas 76011 Phone : 817-695-2474 Email : michelle@radioschool.com Michelle McConnell	N	0
3	Career Connection 9800 Preston Rd #232 Dallas, Texas 75230 Phone : (214) 739-3924 Email : Lisa@CareerConnection.org Lisa Miller	N	0
5	Collegiate Broadcasters Inc Texas Email : cbjob@mailman.rice.edu Career Services	N	0
7	Fort Worth Hispanic Chamber of Commerce 1327 N. Main Street Fort Worth, Texas 76106 Phone : 817-625-5411 Fax : 817-625-1405 Rosa Navejar	N	0
8	Hispanic Ad.com Texas Email : gbhms@mindspring.com Career Services	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 10/1/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
9	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0
10	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	0
11	Incarinate Word College 4301 Broadway, Box 292 San Antonio, Texas 78209 Phone : 210-829-3931 Fax : 210-829-6094 EEO Officer	N	0
12	Indeed.com - Not Directly Contacted by SEU	N	1
13	Internal Posting	N	1
15	Japanese American Citizens League 1765 Sutter Street San Francisco, California 94115 Phone : (415) 921-5225 Fax : 415-931-4671	N	0
16	Jarvis Christian College P.O. Box 1470 Hawkins, Texas 75765 Phone : 903-769-5794 Fax : 903-769-1282 Comelita Williams	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 10/1/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
17	Lamar University P.O. Box 10012 Beaumont, Texas 77710 Phone : 409-880-8879 Fax : 409-880-8881 Quincy Martin	N	0
18	LinkedIn / Word of Mouth	N	3
19	MLK Jr. Community Center 2922 MLK Blvd. Dallas, Texas 75215 Phone : (214) 670-8355 Fax : (214) 670-8501 Keith Hampden	N	0
20	National Association of Black Accountants 7249-A Hanover Parkway Greenbelt, Maryland 20770 Phone : (301) 474-6222 Fax : (301) 474-3114 EEO Officer	N	0
21	National Lesbian and Gay Journalists Association 1420 K Street NW, Suite 910 Washington, District of Columbia 20005 Phone : 202-588-9888 Email : bsalkin@nlgja.org Brian Salkin	N	0
22	National NAACP 4805 Mt. Hope Drive Baltimore, Maryland 21225 Phone : 410-358-8900 Fax : 410-486-9255 Kweisi Mfume	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 10/1/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
23	Organization of Chinese Americans 1001 Connecticut Avenue, N W Ste. 707 Washington, District of Columbia 20036 Phone : (202) 223-5500 Fax : (202) 296-0540 EEO Officer	N	0
24	St. Mary's University of San Antonio One Camino Santa Maria San Antonio, Texas 78228 Phone : 210-436-3102 Fax : 210-431-2231 Roger Young	N	0
25	Tarrant County Community College 828 W. Harwood Road Hurst, Texas 76054 Phone : 817-515-6692 Email : necareerservices@tccd.edu Jessica Olivera	N	0
26	Texas A&M University-Commerce P.O. Box 3011 Commerce, Texas 75429 Phone : 903-886-5014 Fax : 903-886-5010 Keith McFarland	N	0
27	Texas Association of Broadcasters 502 E, 11th Street #200 Austin, Texas 78701 Phone : 512-322-9944 Email : jobs@tab.org Anna Romero	N	0
28	Texas College 2404 North Grand Ave. Tyler, Texas 75702 Phone : 903-593-8311 Fax : 1-903-592-2342 Gloria Hackney	N	0

KDGE, KDMX, KEGE, KFXR, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 10/1/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
30	Texas State University 601 University Dr. San Marcos, Texas 78666 Phone : 512-245-2645 Fax : 512-245-3993 Lisa Vallejo	N	0
31	Texas Tech University P. O. Box 45006 Lubbock, Texas 79409 Phone : 806-742-2210 Fax : 806-742-2474 David Kraus	N	0
32	The Hispanic Chamber of Commerce 823 Congress Ave., Ste. 1330 Austin, Texas 78701 Phone : 512-476-7502 Fax : 512-476-6417 Claudia Olivares	N	0
33	University of Texas-El Paso 500 W. University, W. Union Bldg, #103 El Paso, Texas 79902 Phone : 915-747-5640 Fax : 915-747-5730 Briane Carter	N	0
35	Urban League of Austin 1825 E. 38 1/2 Street Austin, Texas 78722 Phone : 512-478-7176 Fax : 512-478-1239 Herman Lessard	N	0
36	Word of Mouth Referral	N	1

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 10/1/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
37	www.mediagignow.com 717 Green Valley Road Suite 200 Greensboro, North Carolina 27408 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com	N	0
TOTAL INTERVIEWS OVER REPORTING PERIOD:			6

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Outside Sales Account Executive

Position: Outside Sales Account Executive

Hire Date: October 1, 2018

This report, generated by Broadcast1Source, verifies that KDGE, KDMX, KEGL, KFXR, KHKS, KZPS used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

iHeartMedia Stations

Job Summary:

Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales target.

Responsibilities

- Identifies and solicits new business; builds and maintains a full pipeline of sales prospects.
- Services and grows relationships in existing base of clients.
- Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities.
- Delivers effective sales presentations.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.
- Negotiates rates based on iHeartMedia's budgets.

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Outside Sales Account Executive

- Works collaboratively with internal partners to drive revenue.
- Ensures prompt payments.
- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Generates revenue and meets/exceeds established sales targets.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance

Qualifications

- Proficient in Microsoft Office suite and social networking platforms
- Adept at prospecting and using effective consultative selling principles and practices
- Strong client service relationship-building skills
- Ability to plan and organize, set priorities and multi task in a fast-paced environment
- Negotiation and closing proficiency
- Persuasive communication skills: verbal, written and presentation
- Independent; self-motivated; competitive; assertive
- Strong problem-solving and analytical skills
- Understanding of market dynamics including demographics
- Stress tolerance especially with tight deadlines and financial pressures
- Flexibility and creativity
- Professional appearance
- Strong interpersonal skills

Work Experience

- Experience in media or advertising sales.
- SalesForce experience is a plus

Education

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Outside Sales Account Executive

- High school diploma, college degree preferred

Certifications

- None required

Location

Dallas, TX: 14001 N Dallas Parkway, Suites 200 and 300, 75240

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Dallas-TX-Dallas-Pkwy/Outside-Sales-Account-Executive_Req12441

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Golden Perry at goldenperry@iheartmedia.com

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Fax and E-mail verification summary report for Outside Sales Account Executive**

RS Number	Recruiting Source	Date and Time
1	African American Chamber of Commerce E-mail: blackchamber@usa.net	Sent: 6/8/2018 10:54:21 AM
2	Amercian Broadcasting School E-mail: michelle@radioschool.com	Sent: 6/8/2018 10:54:07 AM
3	Career Connection E-mail: Lisa@CareerConnection.org	Sent: 6/8/2018 10:54:07 AM
5	Collegiate Broadcasters Inc E-mail: cbjob@mailman.rice.edu	Sent: 6/8/2018 10:54:06 AM
7	Fort Worth Hispanic Chamber of Commerce Fax: 817-625-1405	Sent: 6/8/2018 11:00:27 AM
8	Hispanic Ad.com E-mail: gbhms@mindspring.com	Sent: 6/8/2018 10:54:07 AM
11	Incarinate Word College Fax: 210-829-6094	Sent: 6/8/2018 10:56:08 AM
15	Japanese American Citizens League Fax: 415-931-4671	Sent: 6/8/2018 11:01:54 AM
16	Jarvis Christian College Fax: 903-769-1282	Sent: 6/8/2018 10:56:51 AM
17	Lamar University Fax: 409-880-8881	Sent: 6/8/2018 10:56:54 AM
19	MLK Jr. Community Center Fax: 214-670-8501	Sent: 6/8/2018 11:01:18 AM
20	National Association of Black Accountants Fax: 301-474-3114	Sent: 6/8/2018 11:01:19 AM
21	National Lesbian and Gay Journalists Association E-mail: bsalkin@nlgja.org	Sent: 6/8/2018 10:54:14 AM
22	National NAACP Fax: 410-486-9255	Sent: 6/8/2018 11:02:54 AM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Fax and E-mail verification summary report for Outside Sales Account Executive**

RS Number	Recruiting Source	Date and Time
23	Organization of Chinese Americans Fax: 202-296-0540	Sent: 6/8/2018 11:03:06 AM
24	St. Mary's University of San Antonio Fax: 210-431-2231	Sent: 6/8/2018 10:58:15 AM
25	Tarrant County Community College E-mail: necareerservices@tccd.edu	Sent: 6/8/2018 10:54:10 AM
26	Texas A&M University-Commerce Fax: 903-886-5010	Sent: 6/8/2018 10:56:18 AM
27	Texas Association of Broadcasters E-mail: jobs@tab.org	Sent: 6/8/2018 10:54:09 AM
28	Texas College Fax: 1-903-592-2342	Sent: 6/8/2018 10:59:53 AM
30	Texas State University Fax: 512-245-3993	Sent: 6/8/2018 10:58:05 AM
31	Texas Tech University Fax: 806-742-2474	Sent: 6/8/2018 10:58:06 AM
32	The Hispanic Chamber of Commerce Fax: 512-476-6417	Sent: 6/8/2018 11:03:30 AM
33	University of Texas-El Paso Fax: 915-747-5730	Sent: 6/8/2018 10:59:06 AM
35	Urban League of Austin Fax: 512-478-1239	Sent: 6/8/2018 11:04:38 AM
37	www.mediagignow.com E-mail: customerservice@mediagignow.com	Sent: 6/8/2018 10:54:06 AM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Vacancy Data Form****Outside Sales Account Executive**

Recruitment source referring hiree: iHeartMediaCareers.com

Date of hire: 9/11/2018

Recruitment source referring hiree: Indeed.com - Not Directly Contacted by SEU

Date of hire: 7/23/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	African American Chamber of Commerce PO Box 5488 Portland, Oregon 97228 Phone : 503-244-5794 Email : blackchamber@usa.net Roy Jay	N	0
2	Amercian Broadcasting School 712 North Watson Road Suite 200 Arlington, Texas 76011 Phone : 817-695-2474 Email : michelle@radioschool.com Michelle McConnell	N	0
3	Career Connection 9800 Preston Rd #232 Dallas, Texas 75230 Phone : (214) 739-3924 Email : Lisa@CareerConnection.org Lisa Miller	N	0
5	Collegiate Broadcasters Inc Texas Email : cbjob@mailman.rice.edu Career Services	N	0
7	Fort Worth Hispanic Chamber of Commerce 1327 N. Main Street Fort Worth, Texas 76106 Phone : 817-625-5411 Fax : 817-625-1405 Rosa Navejar	N	0
8	Hispanic Ad.com Texas Email : gbhms@mindspring.com Career Services	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: iHeartMediaCareers.com

Date of hire: 9/11/2018

Recruitment source referring hiree: Indeed.com - Not Directly Contacted by SEU

Date of hire: 7/23/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
9	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0
10	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	1
11	Incarnate Word College 4301 Broadway, Box 292 San Antonio, Texas 78209 Phone : 210-829-3931 Fax : 210-829-6094 EEO Officer	N	0
12	Indeed.com - Not Directly Contacted by SEU	N	1
13	Internal Posting	N	2
15	Japanese American Citizens League 1765 Sutter Street San Francisco, California 94115 Phone : (415) 921-5225 Fax : 415-931-4671	N	0
17	Lamar University P.O. Box 10012 Beaumont, Texas 77710 Phone : 409-880-8879 Fax : 409-880-8881 Quincy Martin	N	0

KDGE, KDMX, KEGL, KFXX, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: iHeartMediaCareers.com

Date of hire: 9/11/2018

Recruitment source referring hiree: Indeed.com - Not Directly Contacted by SEU

Date of hire: 7/23/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
18	LinkedIn / Word of Mouth	N	1
19	MLK Jr. Community Center 2922 MLK Blvd. Dallas, Texas 75215 Phone : (214) 670-8355 Fax : (214) 670-8501 Keith Hampden	N	0
20	National Association of Black Accountants 7249-A Hanover Parkway Greenbelt, Maryland 20770 Phone : (301) 474-6222 Fax : (301) 474-3114 EEO Officer	N	0
21	National Lesbian and Gay Journalists Association 1420 K Street NW, Suite 910 Washington, District of Columbia 20005 Phone : 202-588-9888 Email : bsalkin@nljja.org Brian Salkin	N	0
22	National NAACP 4805 Mt. Hope Drive Baltimore, Maryland 21225 Phone : 410-358-8900 Fax : 410-486-9255 Kweisi Mfume	N	0
24	St. Mary's University of San Antonio One Camino Santa Maria San Antonio, Texas 78228 Phone : 210-436-3102 Fax : 210-431-2231 Roger Young	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Outside Sales Account Executive

Recruitment source referring hiree: iHeartMediaCareers.com

Date of hire: 9/11/2018

Recruitment source referring hiree: Indeed.com - Not Directly Contacted by SEU

Date of hire: 7/23/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
25	Tarrant County Community College 828 W. Harwood Road Hurst, Texas 76054 Phone : 817-515-6692 Email : necareerservices@tccd.edu Jessica Olivera	N	0
26	Texas A&M University-Commerce P.O. Box 3011 Commerce, Texas 75429 Phone : 903-886-5014 Fax : 903-886-5010 Keith McFarland	N	0
27	Texas Association of Broadcasters 502 E, 11th Street #200 Austin, Texas 78701 Phone : 512-322-9944 Email : jobs@tab.org Anna Romero	N	0
28	Texas College 2404 North Grand Ave. Tyler, Texas 75702 Phone : 903-593-8311 Fax : 1-903-592-2342 Gloria Hackney	N	0
30	Texas State University 601 University Dr. San Marcos, Texas 78666 Phone : 512-245-2645 Fax : 512-245-3993 Lisa Vallejo	N	0

KDGE, KDMX, KEGL, KFXX, KHKS, KZPS**Vacancy Data Form****Outside Sales Account Executive**

Recruitment source referring hiree: iHeartMediaCareers.com

Date of hire: 9/11/2018

Recruitment source referring hiree: Indeed.com - Not Directly Contacted by SEU

Date of hire: 7/23/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
31	Texas Tech University P. O. Box 45006 Lubbock, Texas 79409 Phone : 806-742-2210 Fax : 806-742-2474 David Kraus	N	0
32	The Hispanic Chamber of Commerce 823 Congress Ave., Ste. 1330 Austin, Texas 78701 Phone : 512-476-7502 Fax : 512-476-6417 Claudia Olivares	N	0
33	University of Texas-El Paso 500 W. University, W. Union Bldg, #103 El Paso, Texas 79902 Phone : 915-747-5640 Fax : 915-747-5730 Briane Carter	N	0
35	Urban League of Austin 1825 E. 38 1/2 Street Austin, Texas 78722 Phone : 512-478-7176 Fax : 512-478-1239 Herman Lessard	N	0
37	www.mediagignow.com 717 Green Valley Road Suite 200 Greensboro, North Carolina 27408 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com	N	0
TOTAL INTERVIEWS OVER REPORTING PERIOD:			5

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Outside Sales Account Executive

Position: Outside Sales Account Executive

Hire Date: July 23, 2018

This report, generated by Broadcast1Source, verifies that KDGE, KDMX, KEGL, KFXR, KHKS, KZPS used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

iHeartMedia Stations

Job Summary:

Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales target.

Responsibilities

- Identifies and solicits new business; builds and maintains a full pipeline of sales prospects.
- Services and grows relationships in existing base of clients.
- Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities.
- Delivers effective sales presentations.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.
- Negotiates rates based on iHeartMedia's budgets.

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Outside Sales Account Executive

- Works collaboratively with internal partners to drive revenue.
- Ensures prompt payments.
- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Generates revenue and meets/exceeds established sales targets.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance

Qualifications

- Proficient in Microsoft Office suite and social networking platforms
- Adept at prospecting and using effective consultative selling principles and practices
- Strong client service relationship-building skills
- Ability to plan and organize, set priorities and multi task in a fast-paced environment
- Negotiation and closing proficiency
- Persuasive communication skills: verbal, written and presentation
- Independent; self-motivated; competitive; assertive
- Strong problem-solving and analytical skills
- Understanding of market dynamics including demographics
- Stress tolerance especially with tight deadlines and financial pressures
- Flexibility and creativity
- Professional appearance
- Strong interpersonal skills

Work Experience

- Experience in media or advertising sales.
- Salesforce experience is a plus

Education

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Outside Sales Account Executive

- High school diploma, college degree preferred

Certifications

- None required

Location

Dallas, TX: 14001 N Dallas Parkway, Suites 200 and 300, 75240

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Dallas-TX-Dallas-Pkwy/Outside-Sales-Account-Executive_Req12582

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Golden Perry at goldenperry@iheartmedia.com

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Fax and E-mail verification summary report for Outside Sales Account Executive**

RS Number	Recruiting Source	Date and Time
1	African American Chamber of Commerce E-mail: blackchamber@usa.net	Sent: 6/20/2018 2:37:27 PM
2	Amercian Broadcasting School E-mail: michelle@radioschool.com	Sent: 6/20/2018 2:37:08 PM
3	Career Connection E-mail: Lisa@CareerConnection.org	Sent: 6/20/2018 2:37:09 PM
5	Collegiate Broadcasters Inc E-mail: cbjob@mailman.rice.edu	Sent: 6/20/2018 2:37:07 PM
7	Fort Worth Hispanic Chamber of Commerce Fax: 817-625-1405	Sent: 6/20/2018 2:43:54 PM
8	Hispanic Ad.com E-mail: gbhms@mindspring.com	Sent: 6/20/2018 2:37:09 PM
11	Incarnate Word College Fax: 210-829-6094	Sent: 6/20/2018 2:38:38 PM
15	Japanese American Citizens League Fax: 415-931-4671	Sent: 6/20/2018 2:45:13 PM
17	Lamar University Fax: 409-880-8881	Sent: 6/20/2018 2:39:04 PM
19	MLK Jr. Community Center Fax: 214-670-8501	Sent: 6/20/2018 2:57:33 PM
20	National Association of Black Accountants Fax: 301-474-3114	Sent: 6/20/2018 2:45:22 PM
21	National Lesbian and Gay Journalists Association E-mail: bsalkin@nlgja.org	Sent: 6/20/2018 2:37:18 PM
22	National NAACP Fax: 410-486-9255	Sent: 6/20/2018 2:48:22 PM
24	St. Mary's University of San Antonio Fax: 210-431-2231	Sent: 6/20/2018 2:40:51 PM
25	Tarrant County Community College E-mail: necareerservices@tccd.edu	Sent: 6/20/2018 2:37:13 PM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Fax and E-mail verification summary report for Outside Sales Account Executive**

RS Number	Recruiting Source	Date and Time
26	Texas A&M University-Commerce Fax: 903-886-5010	Sent: 6/20/2018 2:39:01 PM
27	Texas Association of Broadcasters E-mail: jobs@tab.org	Sent: 6/20/2018 2:37:11 PM
28	Texas College Fax: 1-903-592-2342	Sent: 6/20/2018 2:41:20 PM
30	Texas State University Fax: 512-245-3993	Sent: 6/20/2018 2:40:10 PM
31	Texas Tech University Fax: 806-742-2474	Sent: 6/20/2018 2:42:38 PM
32	The Hispanic Chamber of Commerce Fax: 512-476-6417	Sent: 6/20/2018 5:42:30 PM
33	University of Texas-El Paso Fax: 915-747-5730	Sent: 6/20/2018 5:46:11 PM
35	Urban League of Austin Fax: 512-478-1239	Sent: 6/20/2018 5:45:14 PM
37	www.mediagignow.com E-mail: customerservice@mediagignow.com	Sent: 6/20/2018 2:37:07 PM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Promotions Coordinator - KHKS and KZPS

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 8/31/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	African American Chamber of Commerce PO Box 5488 Portland, Oregon 97228 Phone : 503-244-5794 Email : blackchamber@usa.net Roy Jay	N	0
2	Amercian Broadcasting School 712 North Watson Road Suite 200 Arlington, Texas 76011 Phone : 817-695-2474 Email : michelle@radioschool.com Michelle McConnell	N	0
3	Career Connection 9800 Preston Rd #232 Dallas, Texas 75230 Phone : (214) 739-3924 Email : Lisa@CareerConnection.org Lisa Miller	N	0
5	Collegiate Broadcasters Inc Texas Email : cbjob@mailman.rice.edu Career Services	N	0
6	Dallas Black Chamber of Commerce 2838 MLK Jr. Blvd. Dallas, Texas 75215 Phone : 214-421-5200 Fax : 1-214-421-5510 Reginal Gates	N	0
7	Fort Worth Hispanic Chamber of Commerce 1327 N. Main Street Fort Worth, Texas 76106 Phone : 817-625-5411 Fax : 817-625-1405 Rosa Navejar	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Promotions Coordinator - KHKS and KZPS

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 8/31/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
8	Hispanic Ad.com Texas Email : gbhms@mindspring.com Career Services	N	0
9	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0
10	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	0
11	Incarnate Word College 4301 Broadway, Box 292 San Antonio, Texas 78209 Phone : 210-829-3931 Fax : 210-829-6094 EEO Officer	N	0
12	Indeed.com - Not Directly Contacted by SEU	N	2
13	Internal Posting	N	3
14	Internal Transfer/Promotion	N	1
15	Japanese American Citizens League 1765 Sutter Street San Francisco, California 94115 Phone : (415) 921-5225 Fax : 415-931-4671	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Promotions Coordinator - KHKS and KZPS

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 8/31/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
16	Jarvis Christian College P.O. Box 1470 Hawkins, Texas 75765 Phone : 903-769-5794 Fax : 903-769-1282 Comelita Williams	N	0
19	MLK Jr. Community Center 2922 MLK Blvd. Dallas, Texas 75215 Phone : (214) 670-8355 Fax : (214) 670-8501 Keith Hampden	N	0
20	National Association of Black Accountants 7249-A Hanover Parkway Greenbelt, Maryland 20770 Phone : (301) 474-6222 Fax : (301) 474-3114 EEO Officer	N	0
21	National Lesbian and Gay Journalists Association 1420 K Street NW, Suite 910 Washington, District of Columbia 20005 Phone : 202-588-9888 Email : bsalkin@nljja.org Brian Salkin	N	0
22	National NAACP 4805 Mt. Hope Drive Baltimore, Maryland 21225 Phone : 410-358-8900 Fax : 410-486-9255 Kweisi Mfume	N	0
24	St. Mary's University of San Antonio One Camino Santa Maria San Antonio, Texas 78228 Phone : 210-436-3102 Fax : 210-431-2231 Roger Young	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Promotions Coordinator - KHKS and KZPS

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 8/31/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
25	Tarrant County Community College 828 W. Harwood Road Hurst, Texas 76054 Phone : 817-515-6692 Email : necareerservices@tccd.edu Jessica Olivera	N	0
26	Texas A&M University-Commerce P.O. Box 3011 Commerce, Texas 75429 Phone : 903-886-5014 Fax : 903-886-5010 Keith McFarland	N	0
27	Texas Association of Broadcasters 502 E, 11th Street #200 Austin, Texas 78701 Phone : 512-322-9944 Email : jobs@tab.org Anna Romero	N	0
30	Texas State University 601 University Dr. San Marcos, Texas 78666 Phone : 512-245-2645 Fax : 512-245-3993 Lisa Vallejo	N	0
31	Texas Tech University P. O. Box 45006 Lubbock, Texas 79409 Phone : 806-742-2210 Fax : 806-742-2474 David Kraus	N	0
32	The Hispanic Chamber of Commerce 823 Congress Ave., Ste. 1330 Austin, Texas 78701 Phone : 512-476-7502 Fax : 512-476-6417 Claudia Olivares	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Promotions Coordinator - KHKS and KZPS

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 8/31/2018

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
33	University of Texas-El Paso 500 W. University, W. Union Bldg, #103 El Paso, Texas 79902 Phone : 915-747-5640 Fax : 915-747-5730 Briane Carter	N	0
34	Unknown (source not adequately identified upon inquiry by SEU)	N	1
35	Urban League of Austin 1825 E. 38 1/2 Street Austin, Texas 78722 Phone : 512-478-7176 Fax : 512-478-1239 Herman Lessard	N	0
36	Word of Mouth Referral	N	1
37	www.mediagignow.com 717 Green Valley Road Suite 200 Greensboro, North Carolina 27408 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com	N	0
TOTAL INTERVIEWS OVER REPORTING PERIOD:			8

KDGE, KDMX, KEGL, KF XR, KHKS, KZPS

Fax and E-mail verification summary report for Promotions Coordinator - KHKS and KZPS

Position: Promotions Coordinator - KHKS and KZPS

Hire Date: August 31, 2018

This report, generated by Broadcast1Source, verifies that KDGE, KDMX, KEGL, KF XR, KHKS, KZPS used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

iHeartMedia Stations

Job Summary:

Description:

- Manage the development and execution of station promotions
- Responsible for enhancing station image and visibility within the community that will attract listeners and clients
- Act as liaison between programming and sales to develop revenue-generating promotions that cross promote clients and third parties
- Act as a leader within department and interface with promotion personnel
- Must be an idea machine. Provide creative influence that creates visibility and publicity within the market, which will create buzz and talk about the station

Responsibilities:

- Supervise station contests and on-air implementation
- Imbed self into lifestyle of station(s) and events. Must be an expert on pop culture
- Day to day management of part time staff including policies, procedures, scheduling
- Represent stations at events
- Coordinate activities of other departments involved in production of promotions and remotes and attend remotes as needed
- Oversee on-air contesting, on-site client promotions, station events and website promotion

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Promotions Coordinator - KHKS and KZPS

- Oversee front desk as needed
- Update and respond to emails / meetings in a timely fashion
- Answer phone calls and emails on company phone and email
- Write promotional spots and traffic orders
- Update website content regularly (experience with HTML is a plus)
- Create and manage event fact sheets
- Oversee fleet of vehicles / checking gas and daily maintenance

Liaison daily between sales and programming departments for station(s)

- Provide technical assistance for on-site remotes/appearances
- Attend weekly sales/promotions and programming meetings
- Meet day to day deadlines
- Assist sales team with onsite client activation as needed in conjunction with promotions
- Other duties as assigned by Marketing Director

Requirements/Education & Certification:

- Bachelor's degree preferred
- One year experience preferred in a successful marketing role (radio experience, event marketing or sports marketing a plus)
- Must have valid driver's license and reliable transportation to and from the office
- Must be able to lift 50+ lbs.
- Must be proficient in Microsoft office programs Word, Excel, PowerPoint and Outlook
- Salesforce experience a plus
- Promosuite experience is a plus
- Must be able to work in a fast paced environment
- Must be able to work nights, weekends and holidays

Location

Dallas, TX: 14001 N Dallas Parkway, Suites 200 and 300, 75240

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Promotions Coordinator - KHKS and KZPS

status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Dallas-TX-Dallas-Pkwy/Promotions-Coordinator---KHKS-and-KZPS_Req13045

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1 Source. If you want to change your contact details, please email Golden Perry at goldenperry@iheartmedia.com

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Fax and E-mail verification summary report for Promotions Coordinator - KHKS and KZPS**

RS Number	Recruiting Source	Date and Time
1	African American Chamber of Commerce E-mail: blackchamber@usa.net	Sent: 7/27/2018 12:47:19 AM
2	Amercian Broadcasting School E-mail: michelle@radioschool.com	Sent: 7/27/2018 12:47:04 AM
3	Career Connection E-mail: Lisa@CareerConnection.org	Sent: 7/27/2018 12:47:04 AM
5	Collegiate Broadcasters Inc E-mail: cbjob@mailman.rice.edu	Sent: 7/27/2018 12:47:03 AM
6	Dallas Black Chamber of Commerce Fax: 1-214-421-5510	Sent: 7/27/2018 12:53:56 AM
7	Fort Worth Hispanic Chamber of Commerce Fax: 817-625-1405	Sent: 7/27/2018 12:52:30 AM
8	Hispanic Ad.com E-mail: gbhms@mindspring.com	Sent: 7/27/2018 12:47:04 AM
11	Incarinate Word College Fax: 210-829-6094	Sent: 7/27/2018 12:48:27 AM
15	Japanese American Citizens League Fax: 415-931-4671	Sent: 7/27/2018 12:54:40 AM
16	Jarvis Christian College Fax: 903-769-1282	Sent: 7/27/2018 12:48:35 AM
19	MLK Jr. Community Center Fax: 214-670-8501	Sent: 7/27/2018 12:54:01 AM
20	National Association of Black Accountants Fax: 301-474-3114	Sent: 7/27/2018 12:55:19 AM
21	National Lesbian and Gay Journalists Association E-mail: bsalkin@nlgja.org	Sent: 7/27/2018 12:47:11 AM
22	National NAACP Fax: 410-486-9255	Sent: 7/27/2018 12:55:06 AM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Fax and E-mail verification summary report for Promotions Coordinator - KHKS and KZPS**

RS Number	Recruiting Source	Date and Time
24	St. Mary's University of San Antonio Fax: 210-431-2231	Sent: 7/27/2018 12:50:37 AM
25	Tarrant County Community College E-mail: necareerservices@tccd.edu	Sent: 7/27/2018 12:47:07 AM
26	Texas A&M University-Commerce Fax: 903-886-5010	Sent: 7/27/2018 12:48:45 AM
27	Texas Association of Broadcasters E-mail: jobs@tab.org	Sent: 7/27/2018 12:47:06 AM
30	Texas State University Fax: 512-245-3993	Sent: 7/27/2018 12:49:53 AM
31	Texas Tech University Fax: 806-742-2474	Sent: 7/27/2018 12:52:06 AM
32	The Hispanic Chamber of Commerce Fax: 512-476-6417	Sent: 7/27/2018 12:56:50 AM
33	University of Texas-El Paso Fax: 915-747-5730	Sent: 7/27/2018 12:51:57 AM
35	Urban League of Austin Fax: 512-478-1239	Sent: 7/27/2018 12:57:25 AM
37	www.mediagignow.com E-mail: customerservice@mediagignow.com	Sent: 7/27/2018 12:47:02 AM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

National Promotions Coordinator

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 3/4/2019

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	African American Chamber of Commerce PO Box 5488 Portland, Oregon 97228 Phone : 503-244-5794 Email : blackchamber@usa.net Roy Jay	N	0
2	Amercian Broadcasting School 712 North Watson Road Suite 200 Arlington, Texas 76011 Phone : 817-695-2474 Email : michelle@radioschool.com Michelle McConnell	N	0
3	Career Connection 9800 Preston Rd #232 Dallas, Texas 75230 Phone : (214) 739-3924 Email : Lisa@CareerConnection.org Lisa Miller	N	0
4	Career Resources Center 3001 S. Congress Austin, Texas 78704 Phone : NA Fax : 512-448-8549 Kathy Amber	N	0
5	Collegiate Broadcasters Inc Texas Email : cbjob@mailman.rice.edu Career Services	N	0
6	Dallas Black Chamber of Commerce 2838 MLK Jr. Blvd. Dallas, Texas 75215 Phone : 214-421-5200 Fax : 1-214-421-5510 Reginal Gates	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

National Promotions Coordinator

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 3/4/2019

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
7	Fort Worth Hispanic Chamber of Commerce 1327 N. Main Street Fort Worth, Texas 76106 Phone : 817-625-5411 Fax : 817-625-1405 Rosa Navejar	N	0
8	Hispanic Ad.com Texas Email : gbhms@mindspring.com Career Services	N	0
9	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0
10	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	1
11	Incarnate Word College 4301 Broadway, Box 292 San Antonio, Texas 78209 Phone : 210-829-3931 Fax : 210-829-6094 EEO Officer	N	0
12	Indeed.com - Not Directly Contacted by SEU	N	1
13	Internal Posting	N	1
14	Internal Transfer/Promotion	N	1

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

National Promotions Coordinator

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 3/4/2019

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
15	Japanese American Citizens League 1765 Sutter Street San Francisco, California 94115 Phone : (415) 921-5225 Fax : 415-931-4671	N	0
16	Jarvis Christian College P.O. Box 1470 Hawkins, Texas 75765 Phone : 903-769-5794 Fax : 903-769-1282 Comelita Williams	N	0
17	Lamar University P.O. Box 10012 Beaumont, Texas 77710 Phone : 409-880-8879 Fax : 409-880-8881 Quincy Martin	N	0
18	LinkedIn / Word of Mouth	N	1
19	MLK Jr. Community Center 2922 MLK Blvd. Dallas, Texas 75215 Phone : (214) 670-8355 Fax : (214) 670-8501 Keith Hampden	N	0
20	National Association of Black Accountants 7249-A Hanover Parkway Greenbelt, Maryland 20770 Phone : (301) 474-6222 Fax : (301) 474-3114 EEO Officer	N	0
21	National Lesbian and Gay Journalists Association 1420 K Street NW, Suite 910 Washington, District of Columbia 20005 Phone : 202-588-9888 Email : bsalkin@nlgja.org Brian Salkin	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

National Promotions Coordinator

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 3/4/2019

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
22	National NAACP 4805 Mt. Hope Drive Baltimore, Maryland 21225 Phone : 410-358-8900 Fax : 410-486-9255 Kweisi Mfume	N	0
24	St. Mary's University of San Antonio One Camino Santa Maria San Antonio, Texas 78228 Phone : 210-436-3102 Fax : 210-431-2231 Roger Young	N	0
25	Tarrant County Community College 828 W. Harwood Road Hurst, Texas 76054 Phone : 817-515-6692 Email : necareerservices@tccd.edu Jessica Olivera	N	0
26	Texas A&M University-Commerce P.O. Box 3011 Commerce, Texas 75429 Phone : 903-886-5014 Fax : 903-886-5010 Keith McFarland	N	0
27	Texas Association of Broadcasters 502 E, 11th Street #200 Austin, Texas 78701 Phone : 512-322-9944 Email : jobs@tab.org Anna Romero	N	0
28	Texas College 2404 North Grand Ave. Tyler, Texas 75702 Phone : 903-593-8311 Fax : 1-903-592-2342 Gloria Hackney	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

National Promotions Coordinator

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 3/4/2019

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
30	Texas State University 601 University Dr. San Marcos, Texas 78666 Phone : 512-245-2645 Fax : 512-245-3993 Lisa Vallejo	N	0
31	Texas Tech University P. O. Box 45006 Lubbock, Texas 79409 Phone : 806-742-2210 Fax : 806-742-2474 David Kraus	N	0
32	The Hispanic Chamber of Commerce 823 Congress Ave., Ste. 1330 Austin, Texas 78701 Phone : 512-476-7502 Fax : 512-476-6417 Claudia Olivares	N	0
33	University of Texas-El Paso 500 W. University, W. Union Bldg, #103 El Paso, Texas 79902 Phone : 915-747-5640 Fax : 915-747-5730 Briane Carter	N	0
35	Urban League of Austin 1825 E. 38 1/2 Street Austin, Texas 78722 Phone : 512-478-7176 Fax : 512-478-1239 Herman Lessard	N	0
36	Word of Mouth Referral	N	1

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

National Promotions Coordinator

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 3/4/2019

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
37	www.mediagignow.com 717 Green Valley Road Suite 200 Greensboro, North Carolina 27408 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com	N	0
TOTAL INTERVIEWS OVER REPORTING PERIOD:			6

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for National Promotions Coordinator

Position: National Promotions Coordinator

Hire Date: March 4, 2019

This report, generated by Broadcast1Source, verifies that KDGE, KDMX, KEGL, KFXR, KHKS, KZPS used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

iHeartMedia Stations

Job Summary:

Do you want to be a part of creating and implementing promotional strategies for some of the nation's top brands? iHeartMedia is seeking a highly creative and motivated team player to represent the leading radio cluster in Dallas-Fort Worth with our national clients. The National Promotions Coordinator position is responsible for development and execution of multi-platform and sales/administrative support for our national clients and sales team.

Responsibilities:

- Primary role is development, implementation and execution of radio, digital and onsite promotions, copy/creative and endorsements for national clients.
- Acts a liaison between the station and the client to ensure client's objectives and needs are achieved
- Leads the internal promotions process and ensures that effective interdepartmental sales promotion activity communication occurs on an ongoing basis.
- Attends and contributes to sales and promotions meetings
- Effectively communicates on daily basis with sales and promotions management
- Self-starter with superior organizational and multitasking skills
- Collaborates with station promotion departments to develop ideas, execute promotions and summarize promotional programs upon completion
- Works on highly time sensitive projects, adhering to deadlines. Manages multiple project requests simultaneously with quick turnaround time

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for National Promotions Coordinator

- Secures national clients for station created promotions, events and concerts
- Dependable team player with a strong work ethic and positive attitude under
- Possess excellent time management and leadership skills to meet deadlines
- Flexible and adaptable to change

Required Skills:

- Bachelor's degree in Marketing, Advertising, or Broadcasting/Communications field preferred
- 1-2 Years of experience in marketing, radio advertising/sales and/or promotions preferred
- Superior organization, negotiation and communication skills
- Creativity is essential
- Extensive computer skills including but not limited to working knowledge of PowerPoint, Word and Excel. Salesforce knowledge is a plus

Location

Dallas, TX: 14001 N Dallas Parkway, Suites 200 and 300, 75240

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for National Promotions Coordinator

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Dallas-TX-Dallas-Pkwy/National-Promotions-Coordinator_Req14991

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

*****IMPORTANT*****

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Golden Perry at goldenperry@iheartmedia.com

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Fax and E-mail verification summary report for National Promotions Coordinator**

RS Number	Recruiting Source	Date and Time
1	African American Chamber of Commerce E-mail: blackchamber@usa.net	Sent: 11/30/2018 2:24:25 PM
2	Amercian Broadcasting School E-mail: michelle@radioschool.com	Sent: 11/30/2018 2:24:09 PM
3	Career Connection E-mail: Lisa@CareerConnection.org	Sent: 11/30/2018 2:24:09 PM
4	Career Resources Center Fax: 512-448-8549	Sent: 11/30/2018 2:26:03 PM
5	Collegiate Broadcasters Inc E-mail: cbjob@mailman.rice.edu	Sent: 11/30/2018 2:24:08 PM
6	Dallas Black Chamber of Commerce Fax: 1-214-421-5510	Sent: 11/30/2018 2:29:32 PM
7	Fort Worth Hispanic Chamber of Commerce Fax: 817-625-1405	Sent: 11/30/2018 2:29:13 PM
8	Hispanic Ad.com E-mail: gbhms@mindspring.com	Sent: 11/30/2018 2:24:10 PM
11	Incarnate Word College Fax: 210-829-6094	Sent: 11/30/2018 2:25:04 PM
15	Japanese American Citizens League Fax: 415-931-4671	Sent: 11/30/2018 2:29:58 PM
16	Jarvis Christian College Fax: 903-769-1282	Sent: 11/30/2018 2:25:25 PM
17	Lamar University Fax: 409-880-8881	Sent: 11/30/2018 2:26:18 PM
19	MLK Jr. Community Center Fax: 214-670-8501	Sent: 11/30/2018 2:30:32 PM
20	National Association of Black Accountants Fax: 301-474-3114	Sent: 11/30/2018 2:31:26 PM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Fax and E-mail verification summary report for National Promotions Coordinator**

RS Number	Recruiting Source	Date and Time
21	National Lesbian and Gay Journalists Association E-mail: bsalkin@nljja.org	Sent: 11/30/2018 2:24:17 PM
22	National NAACP Fax: 410-486-9255	Sent: 11/30/2018 2:31:05 PM
24	St. Mary's University of San Antonio Fax: 210-431-2231	Sent: 11/30/2018 2:28:22 PM
25	Tarrant County Community College E-mail: necareerservices@tccd.edu	Sent: 11/30/2018 2:24:13 PM
26	Texas A&M University-Commerce Fax: 903-886-5010	Sent: 11/30/2018 2:25:39 PM
27	Texas Association of Broadcasters E-mail: jobs@tab.org	Sent: 11/30/2018 2:24:11 PM
28	Texas College Fax: 1-903-592-2342	Sent: 11/30/2018 2:27:16 PM
30	Texas State University Fax: 512-245-3993	Sent: 11/30/2018 2:27:06 PM
31	Texas Tech University Fax: 806-742-2474	Sent: 11/30/2018 2:27:50 PM
32	The Hispanic Chamber of Commerce Fax: 512-476-6417	Sent: 11/30/2018 2:33:27 PM
33	University of Texas-El Paso Fax: 915-747-5730	Sent: 11/30/2018 12:24:51 PM
35	Urban League of Austin Fax: 512-478-1239	Sent: 11/30/2018 2:33:31 PM
37	www.mediagignow.com E-mail: customerservice@mediagignow.com	Sent: 11/30/2018 2:24:08 PM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Local Sales Project Coordinator

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 2/4/2019

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	African American Chamber of Commerce PO Box 5488 Portland, Oregon 97228 Phone : 503-244-5794 Email : blackchamber@usa.net Roy Jay	N	0
2	Amercian Broadcasting School 712 North Watson Road Suite 200 Arlington, Texas 76011 Phone : 817-695-2474 Email : michelle@radioschool.com Michelle McConnell	N	0
3	Career Connection 9800 Preston Rd #232 Dallas, Texas 75230 Phone : (214) 739-3924 Email : Lisa@CareerConnection.org Lisa Miller	N	0
4	Career Resources Center 3001 S. Congress Austin, Texas 78704 Phone : NA Fax : 512-448-8549 Kathy Amber	N	0
5	Collegiate Broadcasters Inc Texas Email : cbjob@mailman.rice.edu Career Services	N	0
6	Dallas Black Chamber of Commerce 2838 MLK Jr. Blvd. Dallas, Texas 75215 Phone : 214-421-5200 Fax : 1-214-421-5510 Reginal Gates	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Local Sales Project Coordinator

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 2/4/2019

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
7	Fort Worth Hispanic Chamber of Commerce 1327 N. Main Street Fort Worth, Texas 76106 Phone : 817-625-5411 Fax : 817-625-1405 Rosa Navejar	N	0
8	Hispanic Ad.com Texas Email : gbhms@mindspring.com Career Services	N	0
9	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0
10	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	0
11	Incarnate Word College 4301 Broadway, Box 292 San Antonio, Texas 78209 Phone : 210-829-3931 Fax : 210-829-6094 EEO Officer	N	0
14	Internal Transfer/Promotion	N	1
15	Japanese American Citizens League 1765 Sutter Street San Francisco, California 94115 Phone : (415) 921-5225 Fax : 415-931-4671	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Local Sales Project Coordinator

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 2/4/2019

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
17	Lamar University P.O. Box 10012 Beaumont, Texas 77710 Phone : 409-880-8879 Fax : 409-880-8881 Quincy Martin	N	0
19	MLK Jr. Community Center 2922 MLK Blvd. Dallas, Texas 75215 Phone : (214) 670-8355 Fax : (214) 670-8501 Keith Hampden	N	0
20	National Association of Black Accountants 7249-A Hanover Parkway Greenbelt, Maryland 20770 Phone : (301) 474-6222 Fax : (301) 474-3114 EEO Officer	N	0
21	National Lesbian and Gay Journalists Association 1420 K Street NW, Suite 910 Washington, District of Columbia 20005 Phone : 202-588-9888 Email : bsalkin@nljja.org Brian Salkin	N	0
22	National NAACP 4805 Mt. Hope Drive Baltimore, Maryland 21225 Phone : 410-358-8900 Fax : 410-486-9255 Kweisi Mfume	N	0
24	St. Mary's University of San Antonio One Camino Santa Maria San Antonio, Texas 78228 Phone : 210-436-3102 Fax : 210-431-2231 Roger Young	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Local Sales Project Coordinator

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 2/4/2019

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
25	Tarrant County Community College 828 W. Harwood Road Hurst, Texas 76054 Phone : 817-515-6692 Email : necareerservices@tccd.edu Jessica Olivera	N	0
26	Texas A&M University-Commerce P.O. Box 3011 Commerce, Texas 75429 Phone : 903-886-5014 Fax : 903-886-5010 Keith McFarland	N	0
27	Texas Association of Broadcasters 502 E, 11th Street #200 Austin, Texas 78701 Phone : 512-322-9944 Email : jobs@tab.org Anna Romero	N	0
28	Texas College 2404 North Grand Ave. Tyler, Texas 75702 Phone : 903-593-8311 Fax : 1-903-592-2342 Gloria Hackney	N	0
30	Texas State University 601 University Dr. San Marcos, Texas 78666 Phone : 512-245-2645 Fax : 512-245-3993 Lisa Vallejo	N	0
31	Texas Tech University P. O. Box 45006 Lubbock, Texas 79409 Phone : 806-742-2210 Fax : 806-742-2474 David Kraus	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Local Sales Project Coordinator

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 2/4/2019

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
32	The Hispanic Chamber of Commerce 823 Congress Ave., Ste. 1330 Austin, Texas 78701 Phone : 512-476-7502 Fax : 512-476-6417 Claudia Olivares	N	0
33	University of Texas-El Paso 500 W. University, W. Union Bldg, #103 El Paso, Texas 79902 Phone : 915-747-5640 Fax : 915-747-5730 Briane Carter	N	0
35	Urban League of Austin 1825 E. 38 1/2 Street Austin, Texas 78722 Phone : 512-478-7176 Fax : 512-478-1239 Herman Lessard	N	0
37	www.mediagignow.com 717 Green Valley Road Suite 200 Greensboro, North Carolina 27408 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com	N	0
TOTAL INTERVIEWS OVER REPORTING PERIOD:			1

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Local Sales Project Coordinator

Position: Local Sales Project Coordinator

Hire Date: February 4, 2019

This report, generated by Broadcast1Source, verifies that KDGE, KDMX, KEGL, KFXR, KHKS, KZPS used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

iHeartMedia Stations

Job Summary:

Leads a team that provides support in sales administration, generates sales-related reports , and acts as an extension of the sales team

Responsibilities

- Leads a team of 4-6 Local Sales Key Account Coordinators and assists National sales assistant team as needed.
- Performs all duties of Key Account Coordinator, while providing leadership, training and guidance to Key Account Coordinator team.
- Provides administrative and/or process support for contract administration, customer service, and order history.
- Acts as an extension of the sales team by assisting with product pricing, sales development, sales material creation, marketing communications, sponsorship proposals & recaps.
- Generates contract confirmations, reports related to sales activities & revenue data, pool reports, unapproved credits, etc.
- Responds to client requests, e.g., spot times.
- Records and forwards checks, handles contracts for Account Executives, prepares presentations, types & proofreads correspondence, files and makes copies, relieves receptionist.

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Local Sales Project Coordinator

Qualifications

- Manages time; focuses on urgent and important tasks; avoids procrastination; follows up; shows strong attention to detail; meets deadlines
- Adapts to shifts in priorities and urgencies
- Proficient in Microsoft Office Suite; familiar with Viero, vCreative and Sales Force or demonstrates ability to learn new systems quickly
- Assumes responsibility & accountability for assignments and tasks
- Actively listens; clearly and effectively conveys information; uses professional telephone skills; demonstrates effective business writing skills; shows excellent grasp of grammar
- Exhibits good interpersonal skills; collaborates with others; maintains composure when faced with difficult situations and personalities
- Demonstrates competitive spirit; shows desire to “move up”

Work Experience

- 1-3 years' experience in radio role

Education

- 4-year college degree

Certifications

- None required

Location

Dallas, TX: 14001 N Dallas Parkway, Suites 200 and 300, 75240

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Local Sales Project Coordinator

origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Dallas-TX-Dallas-Pkwy/Local-Sales-Project-Coordinator_Req15337

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

*****IMPORTANT*****

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Golden Perry at goldenperry@iheartmedia.com

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Fax and E-mail verification summary report for Local Sales Project Coordinator**

RS Number	Recruiting Source	Date and Time
1	African American Chamber of Commerce E-mail: blackchamber@usa.net	Sent: 12/22/2018 7:31:00 PM
2	Amercian Broadcasting School E-mail: michelle@radioschool.com	Sent: 12/22/2018 7:30:44 PM
3	Career Connection E-mail: Lisa@CareerConnection.org	Sent: 12/22/2018 7:30:44 PM
4	Career Resources Center Fax: 512-448-8549	Sent: 12/22/2018 7:32:36 PM
5	Collegiate Broadcasters Inc E-mail: cbjob@mailman.rice.edu	Sent: 12/22/2018 7:30:43 PM
6	Dallas Black Chamber of Commerce Fax: 1-214-421-5510	Sent: 12/22/2018 7:35:08 PM
7	Fort Worth Hispanic Chamber of Commerce Fax: 817-625-1405	Sent: 12/22/2018 7:36:42 PM
8	Hispanic Ad.com E-mail: gbhms@mindspring.com	Sent: 12/22/2018 7:30:44 PM
11	Incarnate Word College Fax: 210-829-6094	Sent: 12/22/2018 7:32:04 PM
15	Japanese American Citizens League Fax: 415-931-4671	Sent: 12/22/2018 7:37:15 PM
17	Lamar University Fax: 409-880-8881	Sent: 12/22/2018 7:32:15 PM
19	MLK Jr. Community Center Fax: 214-670-8501	Sent: 12/22/2018 7:36:40 PM
20	National Association of Black Accountants Fax: 301-474-3114	Sent: 12/22/2018 7:38:23 PM
21	National Lesbian and Gay Journalists Association E-mail: bsalkin@nlgja.org	Sent: 12/22/2018 7:30:52 PM

KDGE, KDMX, KEGL, KF XR, KHKS, KZPS**Fax and E-mail verification summary report for Local Sales Project Coordinator**

RS Number	Recruiting Source	Date and Time
22	National NAACP Fax: 410-486-9255	Sent: 12/22/2018 7:38:17 PM
24	St. Mary's University of San Antonio Fax: 210-431-2231	Sent: 12/22/2018 7:35:45 PM
25	Tarrant County Community College E-mail: necareerservices@tccd.edu	Sent: 12/22/2018 7:30:47 PM
26	Texas A&M University-Commerce Fax: 903-886-5010	Sent: 12/22/2018 7:32:23 PM
27	Texas Association of Broadcasters E-mail: jobs@tab.org	Sent: 12/22/2018 7:30:46 PM
28	Texas College Fax: 1-903-592-2342	Sent: 12/22/2018 7:33:59 PM
30	Texas State University Fax: 512-245-3993	Sent: 12/22/2018 7:33:41 PM
31	Texas Tech University Fax: 806-742-2474	Sent: 12/22/2018 7:34:33 PM
32	The Hispanic Chamber of Commerce Fax: 512-476-6417	Sent: 12/22/2018 7:40:31 PM
33	University of Texas-El Paso Fax: 915-747-5730	Sent: 12/22/2018 7:33:52 PM
35	Urban League of Austin Fax: 512-478-1239	Sent: 12/22/2018 7:41:47 PM
37	www.mediagignow.com E-mail: customerservice@mediagignow.com	Sent: 12/22/2018 7:30:42 PM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Promotions Coordinator - KEGL and KZPS

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 2/11/2019

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	African American Chamber of Commerce PO Box 5488 Portland, Oregon 97228 Phone : 503-244-5794 Email : blackchamber@usa.net Roy Jay	N	0
2	Amercian Broadcasting School 712 North Watson Road Suite 200 Arlington, Texas 76011 Phone : 817-695-2474 Email : michelle@radioschool.com Michelle McConnell	N	0
3	Career Connection 9800 Preston Rd #232 Dallas, Texas 75230 Phone : (214) 739-3924 Email : Lisa@CareerConnection.org Lisa Miller	N	0
4	Career Resources Center 3001 S. Congress Austin, Texas 78704 Phone : NA Fax : 512-448-8549 Kathy Amber	N	0
5	Collegiate Broadcasters Inc Texas Email : cbjob@mailman.rice.edu Career Services	N	0
6	Dallas Black Chamber of Commerce 2838 MLK Jr. Blvd. Dallas, Texas 75215 Phone : 214-421-5200 Fax : 1-214-421-5510 Reginal Gates	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Promotions Coordinator - KEGL and KZPS

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 2/11/2019

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
7	Fort Worth Hispanic Chamber of Commerce 1327 N. Main Street Fort Worth, Texas 76106 Phone : 817-625-5411 Fax : 817-625-1405 Rosa Navejar	N	0
8	Hispanic Ad.com Texas Email : gbhms@mindspring.com Career Services	N	0
9	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0
10	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	1
11	Incarnate Word College 4301 Broadway, Box 292 San Antonio, Texas 78209 Phone : 210-829-3931 Fax : 210-829-6094 EEO Officer	N	0
12	Indeed.com - Not Directly Contacted by SEU	N	1
13	Internal Posting	N	3
14	Internal Transfer/Promotion	N	1

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Vacancy Data Form****Promotions Coordinator - KEGL and KZPS**

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 2/11/2019

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
15	Japanese American Citizens League 1765 Sutter Street San Francisco, California 94115 Phone : (415) 921-5225 Fax : 415-931-4671	N	0
17	Lamar University P.O. Box 10012 Beaumont, Texas 77710 Phone : 409-880-8879 Fax : 409-880-8881 Quincy Martin	N	0
19	MLK Jr. Community Center 2922 MLK Blvd. Dallas, Texas 75215 Phone : (214) 670-8355 Fax : (214) 670-8501 Keith Hampden	N	0
20	National Association of Black Accountants 7249-A Hanover Parkway Greenbelt, Maryland 20770 Phone : (301) 474-6222 Fax : (301) 474-3114 EEO Officer	N	0
21	National Lesbian and Gay Journalists Association 1420 K Street NW, Suite 910 Washington, District of Columbia 20005 Phone : 202-588-9888 Email : bsalkin@nlgja.org Brian Salkin	N	0
22	National NAACP 4805 Mt. Hope Drive Baltimore, Maryland 21225 Phone : 410-358-8900 Fax : 410-486-9255 Kweisi Mfume	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Vacancy Data Form

Promotions Coordinator - KEGL and KZPS

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 2/11/2019

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
24	St. Mary's University of San Antonio One Camino Santa Maria San Antonio, Texas 78228 Phone : 210-436-3102 Fax : 210-431-2231 Roger Young	N	0
25	Tarrant County Community College 828 W. Harwood Road Hurst, Texas 76054 Phone : 817-515-6692 Email : necareerservices@tccd.edu Jessica Olivera	N	0
26	Texas A&M University-Commerce P.O. Box 3011 Commerce, Texas 75429 Phone : 903-886-5014 Fax : 903-886-5010 Keith McFarland	N	0
27	Texas Association of Broadcasters 502 E, 11th Street #200 Austin, Texas 78701 Phone : 512-322-9944 Email : jobs@tab.org Anna Romero	N	0
28	Texas College 2404 North Grand Ave. Tyler, Texas 75702 Phone : 903-593-8311 Fax : 1-903-592-2342 Gloria Hackney	N	0
30	Texas State University 601 University Dr. San Marcos, Texas 78666 Phone : 512-245-2645 Fax : 512-245-3993 Lisa Vallejo	N	0

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Vacancy Data Form****Promotions Coordinator - KEGL and KZPS**

Recruitment source referring hiree: Internal Transfer/Promotion
Date of hire: 2/11/2019

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
31	Texas Tech University P. O. Box 45006 Lubbock, Texas 79409 Phone : 806-742-2210 Fax : 806-742-2474 David Kraus	N	0
32	The Hispanic Chamber of Commerce 823 Congress Ave., Ste. 1330 Austin, Texas 78701 Phone : 512-476-7502 Fax : 512-476-6417 Claudia Olivares	N	0
33	University of Texas-El Paso 500 W. University, W. Union Bldg, #103 El Paso, Texas 79902 Phone : 915-747-5640 Fax : 915-747-5730 Briane Carter	N	0
35	Urban League of Austin 1825 E. 38 1/2 Street Austin, Texas 78722 Phone : 512-478-7176 Fax : 512-478-1239 Herman Lessard	N	0
36	Word of Mouth Referral	N	1
37	www.mediagignow.com 717 Green Valley Road Suite 200 Greensboro, North Carolina 27408 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com	N	0
TOTAL INTERVIEWS OVER REPORTING PERIOD:			7

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Promotions Coordinator - KEGL and KZPS

Position: Promotions Coordinator - KEGL and KZPS

Hire Date: February 11, 2019

This report, generated by Broadcast1 Source, verifies that KDGE, KDMX, KEGL, KFXR, KHKS, KZPS used Broadcast1 Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1 Source

From: contact@broadcast1source.com

Details:

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

iHeartMedia Stations

Job Summary:

Description:

- Manage the development and execution of station promotions
- Responsible for enhancing station image and visibility within the community that will attract listeners and clients
- Act as liaison between programming and sales to develop revenue-generating promotions that cross promote clients and third parties
- Act as a leader within department and interface with promotion personnel
- Must be an idea machine. Provide creative influence that creates visibility and publicity within the market, which will create buzz and talk about the station
- Must be a social media guru and be able to monitor and feed content to the station(s) social media platforms.

Responsibilities:

- Supervise station contests and on-air implementation
- Imbed self into lifestyle of station(s) and events. Must be an expert on pop culture
- Day to day management of part time staff including policies, procedures, scheduling
- Represent stations at events
- Coordinate activities of other departments involved in production of promotions and remotes and attend remotes as needed

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Promotions Coordinator - KEGL and KZPS

- Oversee on-air contesting, on-site client promotions, station events and website promotion
- Oversee front desk as needed
- Update and respond to emails / meetings in a timely fashion
- Answer phone calls and emails on company phone and email
- Write promotional spots and traffic orders
- Update website content regularly (experience with HTML is a plus)
- Create and manage event fact sheets
- Oversee fleet of vehicles / checking gas and daily maintenance

Liaison daily between sales and programming departments for station(s)

- Provide technical assistance for on-site remotes/appearances
- Attend weekly sales/promotions and programming meetings
- Meet day to day deadlines
- Assist sales team with onsite client activation as needed in conjunction with promotions
- Other duties as assigned by Marketing Director

Requirements/Education & Certification:

- Bachelor's degree preferred
- One year experience preferred in a successful marketing role (radio experience, event marketing or sports marketing a plus)
- Must have valid driver's license and reliable transportation to and from the office
- Must be able to lift 50+ lbs.
- Must be proficient in Microsoft office programs Word, Excel, PowerPoint and Outlook
- Salesforce experience a plus
- Promosuite experience is a plus
- Must be able to work in a fast paced environment
- Must be able to work nights, weekends and holidays

Location

Dallas, TX: 14001 N Dallas Parkway, Suites 200 and 300, 75240

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

Fax and E-mail verification summary report for Promotions Coordinator - KEGL and KZPS

origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Dallas-TX-Dallas-Pkwy/Promotions-Coordinator---KEGL-and-KZPS_Req14427

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Golden Perry at goldenperry@iheartmedia.com

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Fax and E-mail verification summary report for Promotions Coordinator - KEGL and KZPS**

RS Number	Recruiting Source	Date and Time
1	African American Chamber of Commerce E-mail: blackchamber@usa.net	Sent: 1/2/2019 12:38:29 PM
2	Amercian Broadcasting School E-mail: michelle@radioschool.com	Sent: 1/2/2019 12:38:14 PM
3	Career Connection E-mail: Lisa@CareerConnection.org	Sent: 1/2/2019 12:38:14 PM
4	Career Resources Center Fax: 512-448-8549	Sent: 1/2/2019 12:40:09 PM
5	Collegiate Broadcasters Inc E-mail: cbjob@mailman.rice.edu	Sent: 1/2/2019 12:38:13 PM
6	Dallas Black Chamber of Commerce Fax: 1-214-421-5510	Sent: 1/2/2019 12:43:17 PM
7	Fort Worth Hispanic Chamber of Commerce Fax: 817-625-1405	Sent: 1/2/2019 12:45:36 PM
8	Hispanic Ad.com E-mail: gbhms@mindspring.com	Sent: 1/2/2019 12:38:15 PM
11	Incarnate Word College Fax: 210-829-6094	Sent: 1/2/2019 12:39:41 PM
15	Japanese American Citizens League Fax: 415-931-4671	Sent: 1/2/2019 12:44:09 PM
17	Lamar University Fax: 409-880-8881	Sent: 1/2/2019 12:39:35 PM
19	MLK Jr. Community Center Fax: 214-670-8501	Sent: 1/2/2019 12:43:36 PM
20	National Association of Black Accountants Fax: 301-474-3114	Sent: 1/2/2019 12:45:08 PM
21	National Lesbian and Gay Journalists Association E-mail: bsalkin@nlgja.org	Sent: 1/2/2019 12:38:21 PM

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS**Fax and E-mail verification summary report for Promotions Coordinator - KEGL and KZPS**

RS Number	Recruiting Source	Date and Time
22	National NAACP Fax: 410-486-9255	Sent: 1/2/2019 12:46:25 PM
24	St. Mary's University of San Antonio Fax: 210-431-2231	Sent: 1/2/2019 12:41:49 PM
25	Tarrant County Community College E-mail: necareerservices@tccd.edu	Sent: 1/2/2019 12:38:17 PM
26	Texas A&M University-Commerce Fax: 903-886-5010	Sent: 1/2/2019 12:39:46 PM
27	Texas Association of Broadcasters E-mail: jobs@tab.org	Sent: 1/2/2019 12:38:16 PM
28	Texas College Fax: 1-903-592-2342	Sent: 1/2/2019 12:41:43 PM
30	Texas State University Fax: 512-245-3993	Sent: 1/2/2019 12:40:54 PM
31	Texas Tech University Fax: 806-742-2474	Sent: 1/2/2019 12:42:13 PM
32	The Hispanic Chamber of Commerce Fax: 512-476-6417	Sent: 1/2/2019 12:49:16 PM
33	University of Texas-El Paso Fax: 915-747-5730	Sent: 1/2/2019 12:41:14 PM
35	Urban League of Austin Fax: 512-478-1239	Sent: 1/2/2019 12:49:04 PM
37	www.mediagignow.com E-mail: customerservice@mediagignow.com	Sent: 1/2/2019 12:38:13 PM

C

KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

RECRUITMENT INITIATIVES FORM

April 1, 2017 – March 31, 2018

	Type of Recruitment Initiative	Date	Brief Description of Activity & Scope of Broadcaster's Participation <i>(where applicable, include job title(s) of station staff involved in the activity)</i>
1.	Participation in events or programs sponsored by educational institutions	5/17/2017	Our SEU hosted a station tour for 30 Broadcasting Club Students and chaperones from Harmony School of Innovation in Dallas, Texas. The tour provided a "behind-the-scenes" view of what it is like to work in radio. The students also had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations. SEU participants included an Account Executive, Promotions Coordinator, and Public Affairs Director.
2.	Participation in events or programs sponsored by educational institutions	5/19/2017	Our SEU participated in the Crowley ISD's HF Steven's Middle School Career Day in Crowley, Texas. Station participants talked about how they got into radio and distributed information about our stations and discussed the industry and open/potential positions. SEU participants included a Public Affairs Director.
3.	Participation in events or programs sponsored by educational institutions	11/7/2017	Our SEU hosted a station tour for 28 students from Vandeventer Middle School in Frisco, Texas. The tour provided a "behind-the-scenes" view of what it is like to work in radio. The students also had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations. SEU participants included a Public Affairs Director, Marketing Director, Engineer, and Receptionist.
4.	Participation in events sponsored by community groups	3/2/2018	Our SEU sponsored the Alliance for Women in Media Tenth Annual Student Media Tour at the iHeartMedia office in Dallas, Texas. Station participants gave an informative presentation, coordinated different media tours in the North Dallas/Frisco area and organized a Breakfast and Media Tour for all 50 students. Our Vice Presidents, On-Air Talent, Marketing and Event Directors also spoke briefly sharing career advice and insights on the radio industry, along with hosting information session and tours with the college students and chaperones. The students had the opportunity to ask questions about careers in broadcasting with on-air personalities, account executives, promotion coordinators, events, production, marketing, and integrated media staff. SEU participants included an Account Executive, Events Director, Marketing Director, and Public Affairs Director.
5.	Participation in Job Fairs	3/21/2018	Our SEU participated as a Co-Media Sponsor of the 2018 City of Dallas Diversity Employment Day Career Fair in Dallas, Texas. Station participants distributed information about our stations and job openings, accepted resumes, spoke with attendees about career opportunities in broadcasting and directed applicants to the iHeartMediacareers.com website. SEU participants included a VP of Sales and Public Affairs Director.



**H.F. STEVENS
MIDDLE SCHOOL**

940 North Crowley Rd. Crowley, TX 76036

CAREER DAY PRESENTER

Presenter Elements:

Intro:

- Who you are
- Your title and company
- How long you've worked for the company

Your Career Path from high school to today:

- Tell the students what you thought your career would be in high school.
- Is it different now? If so, share with them the differences.
- What is the path that brought you to where you are today?
- What education is needed for the position you hold today and what additional training was/is needed along the way for your position?

Job/Career Info:

- Brief company info (what goods and/or services it provides)
- Your position (job duties)
- Typical Day:
 - a) What type of technology, machines, tools or equipment do you use?
 - b) Likes/dislikes with your position
 - c) Work setting (indoors/outdoors, noisy, etc)
 - d) Do you work mostly with people, things or ideas?
 - e) What would you look for in someone you were going to hire?

Present the relevance and connections between the classes (curriculum) and the world of work

- How do you use the class content in your job (math, English, foreign language)
- Help answer the age old school student questions "why do I need to know this?"

Additional elements for consideration:

Provide a hands on activity that relates to your work (examples below)

- Marketing-bring ad copy that students need to edit or a marketing piece that has a mistake that students need to find or a case study.
- Engineering-bring an engineering problem that students need to solve.

*If you are going to show a PowerPoint please send it to us a week before,
So we can ensure it is in the classroom,
At: Jessica.johnson@crowley.k12.tx.us*



940 North Crowley Rd. Crowley, TX 76036

HF Steven's CAREER DAY Invitation

3/31/2017

Hello!

We are looking for people who would be willing to come and talk to individual classrooms at HF Steven's middle school students about their jobs – what they do, their education, how they got onto their particular career path, and how their work relates to their interests now and when they were middle school aged.

This year, career day will take place on Friday, May 19, 2017 from 8:05am until 11:12am.

Should you decide to assist us in Career Day, we have attached an outline to assist you in planning your presentation/topic of discussion.

You are most welcome to bring anything related to your work that you can show the kids; either information, pictures, video or tangible objects. A photo of you in your work environment would also be great!

We sincerely appreciate you and hope you will consider helping us with this event!

Sincerely,

YES, I will be attending the event.

NO, I will not be attending, but I have a referral for you: _____

I AM interested, but need more information.

Please fill out and email back to:

vcrowley.k12.tx.us

Perry, Golden

Subject: Frisco School Tour
Start: Tue 11/07/2017 10:00
End: Tue 11/07/2017 11:00
Show Time As: Free
Recurrence: (none)
Organizer: Perry, Golden

From: de Haro, Anna
Sent: Monday, November 06, 2017 3:31 PM
To: Pridemore, DJ; Sutton, Louis; Hill, Travis; Morales, Alexa
Cc: Perry, Golden
Subject: Reminder School Tour Tomorrow

Quick reminder that we have a group of middle school students from Frisco coming up tomorrow morning for a tour. They should be here shortly before 10am and I will wrap up on KHKS and then we can put them in the music lounge for a quick welcome and then once Travis is done with his Promotions meeting we will break the students up in to groups and give them a tour of our stations.

Thank you all for your help.

Anna de Haro

Public Affairs Director | On-Air
iHeartMedia
KHKS/KDMX/KDGE/KEGL/KZPS/KFXR
annadeharo@iHeartMedia.com
☎ 214.866.8216
✉ 14001 North Dallas Parkway Suite 300 | Dallas | Texas | 75240

Reaching a quarter billion consumers every month
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Dear Lo,

We want to thank you and the entire iHeart Media team for serving as a host for the 10th Annual Student Media Tour. We appreciate the informative presentations, career guidance, tour and information about internships. We also appreciate your client, Papa Johns, for sponsoring the lunches! The students found the presentations to be very professional. Your organization definitely made a strong impact on the next generation of our industry.

Thanks to a very hardworking committee, we coordinated different tours in three cities: Dallas, Ft. Worth/Arlington, and N Dallas/Frisco with a combined total of 75 students. These students represented 13 universities including University of North Texas, University of Texas-Arlington, Texas A&M University, SMU, University of Arkansas, OU, Texas Tech, Stephen F. Austin and Baylor. As a student-member of AWM-DFW, they will continue to use our organization as a resource for internships. Please keep us informed when new opportunities become available and we will add them to our web site.

As you know, AWM-DFW is a non-profit 501c3 organization with an education mission. The Student Media Tour, Irene-Runnels Scholarship, Student Essay Contest and Student Media Tour Scholarship are programs that benefit students that are preparing to work in our industry.

Once again, we appreciate your support for our 10th Annual Student Media Tour. Please continue to keep us informed of internships available throughout the year. You made a difference in the life of a student. We do hope that you will continue to support our Student Media Tour as a Host and or Sponsor next year!

Sincerely,

A handwritten signature in black ink, appearing to read "K. Gray". The signature is fluid and cursive, written over a light gray background.

AWM-DFW SMT Chair
@swbell.net

<http://allwomeninmedia-dfw.org/index.php>

TENTH ANNUAL STUDENT MEDIA TOUR

The Dallas-area Alliance for Women in Media Foundation, a non-profit, 501c3 organization announces the Tenth Annual Student Media Tour on **March 2, 2018**. Online registration opens **January 26, 2018**.

The Student Media tour is open to all college students (men and women) majoring in advertising, media, journalism, PR, broadcast, communications, marketing and allied fields. Students apply and select one tour; each of the tours offers a variety of industry facilities with department heads to share career insights, summer internship opportunities and tour behind the scenes.

The Student Media Tour is FREE with a paid \$30 AWM-DFW Student Membership. Breakfast, lunch and transportation to the tours are included.

**TOUR 1
DALLAS
8:00 AM-5:30PM**

- Richards Group
 - (Breakfast), Advertising, PR, Marketing, Social Media
- TM/ McCannWW/ Weber Shandwick PR
 - (Lunch) Advertising, PR, Marketing, Social Media
- WFAA
 - Television, Sales, News, Production
- Dallas Mavericks
 - Sports Marketing
- Cumulus
 - 7 Radio Station Sales, Promotions

**TOUR 2
FORT WORTH/ ARLINGTON
8:00 AM-6:00PM**

- Entertainment Marketing TBA
 - (Breakfast) Entertainment Marketing
- Radio Ranch
 - Sales and Production
- Balcom Agency
 - (Lunch) Advertising, Marketing, PR, Social Media
- NBCUniversal Media
 - News, Production, Sales, The ArtHouse
- Texas Rangers Baseball
 - Sports Marketing

**TOUR 3
NORTH DALLAS/ FRISCO
8:00 AM-6:00PM**

- iHeart Media
 - (Breakfast), Radio, Sales, Promotions
- Loomis Agency
 - Traditional/Digital and Production
- FOX Sports Southwest
 - (Lunch), Internships, Jobs, Photos, Tour
- FC Dallas
 - Sales, Internships, Promotions
- AMS Pictures
 - Production, Creative

WIN – All students that apply, complete the short essay, register as a member, and complete the tour will be entered to win our **\$2,500.00** scholarship! For details on this and more scholarship opportunities check out our website: <http://allwomeninmedia-dfw.org/Students>

TO APPLY:

There will be an easy two step registration ONLINE beginning January 26 (max. 75 students)

Step One: Join AWM-DFW Student Membership \$30

Step Two: Register for the Student Media Tour (Free) via the link below.
http://allwomeninmedia-dfw.org/content.php?page=Media_Tour

Should you have any tour questions email Vivian Unger at veunger@swbell.net.

THANK YOU SPONSORS AND MEDIA HOSTS:



Connect with us!



Dallas' 18th Annual Diversity Employment Day

Recognized by

City of Dallas

And the

Diversity Recruiters Network.org

On this

21st Day of March, 2018

This is to certify

iHeart Media

Has actively participated in the 18th Annual Diversity Employment Day Career Fair
"Getting America Back to Work in 2018"

This event brings together Dallas' major employers with thousands of qualified diverse professionals with the aim to recruit, promote and reaffirm their commitment to diversity in the workplace. Also represented at this event are professional organizations comprised of diverse and multi-ethnic Dallas residents.

With this certificate, we commend

iHeart Media

For its support of Diversity Employment Day and the diverse
communities of Dallas, TX.



Patricia Ashley
Diversity Recruiters Network.org



Neal Morrison
City Career Fair



KDGE, KDMX, KEGL, KFXR, KHKS, KZPS

RECRUITMENT INITIATIVES FORM

April 1, 2018 – March 31, 2019

	Type of Recruitment Initiative	Date	Brief Description of Activity & Scope of Broadcaster's Participation <i>(where applicable, include job title(s) of station staff involved in the activity)</i>
1.	Participation in events or programs sponsored by educational institutions	4/30/2018	Our SEU hosted a station tour for students from Thomas Jefferson High School in Dallas, Texas. The students who are studying Radio, TV and Film, toured the studios, production rooms and also assisted with voice tracking and weather and traffic reports. The tour provided "behind-the-scenes" of what it is like to work in radio. The students also had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations. SEU participants included a Public Affairs Director.
2.	Participation in events or programs sponsored by educational institutions	7/12/2018	Our SEU hosted a station tour for 15 Asher Media interns and one chaperone in Dallas, Texas. The tour provided a "behind-the-scenes" view of what it is like to work in radio. The students also had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations. SEU participants included an Account Executive, Assistant Marketing Director, Office Manager, and Public Affairs Director.
3.	Participation in events or programs sponsored by educational institutions	7/18/2018	Our SEU hosted a station tour for Loomis Agency Interns and staff in Dallas, Texas. The tour provided a "behind-the-scenes" view of what it is like to work in radio including help them gain knowledge of the radio stations, departments and business flow in getting things on the air. The group had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations. SEU participants included an Account Executive, VP of Sales, and Public Affairs Director.
4.	Participation in events sponsored by community groups	7/20/2018	Our SEU hosted a station tour for 10 students up to 14 years old in Dallas, Texas. The tour provided a "behind-the-scenes" view of what it is like to work in radio. The students also had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations. SEU participants included a Marketing Director.
5.	Participation in Job Fairs	8/22/2018	Our SEU participated in the MediaTech Institute Job Fair in Dallas, Texas. Station participants gave a ten-minute presentation to the students and distributed information about our stations and job openings, accepted resumes, spoke with attendees about career opportunities in broadcasting and directed applicants to the iHeartMediacareers.com website. SEU participants included a VP of Sales, and Public Affairs Director.
6.	Participation in events or programs sponsored by educational institutions	9/5/2018	Our SEU hosted a station tour for 12 students from The Lighthouse for the Blind of Fort Worth. The tour provided "behind-the-scenes" of what it is like to work in radio. The students also had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations. SEU participants included a Public Affairs Director.

7.	Participation in events or programs sponsored by educational institutions	10/4/2018	Our SEU hosted varsity cheerleaders in our studio each Thursday to host DFW's Most Wanted with Cruz on KISS FM. The tour provided the 15 cheerleaders from Flower Mound High School in Flower Mound, Texas on Thursday, October 4, 2018, a "behind-the-scenes" view of what it is like to work in radio including help them gain knowledge of the stations, departments and business flow in getting things on the air. The group had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations. SEU participants included On Air Talent, a Promotions Coordinator, and Assistant Marketing Director.
8.	Participation in events or programs sponsored by educational institutions	10/18/2018	Our SEU hosted varsity cheerleaders in our studio each Thursday to host DFW's Most Wanted with Cruz on KISS FM. The tour provided the 15 cheerleaders from Royse City High School in Royse City, Texas on Thursday, October 18, 2018, a "behind-the-scenes" view of what it is like to work in radio including help them gain knowledge of the stations, departments and business flow in getting things on the air. The group had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations. SEU participants included On Air Talent, a Promotions Coordinator, and Assistant Marketing Director.
9.	Participation in events or programs sponsored by educational institutions	11/8/2018	Our SEU hosted varsity cheerleaders in our studio each Thursday to host DFW's Most Wanted with Cruz on KISS FM. The tour provided the 15 cheerleaders from Rowlett High School in Rowlett, Texas on Thursday, November 8, 2018, a "behind-the-scenes" view of what it is like to work in radio including help them gain knowledge of the stations, departments and business flow in getting things on the air. The group had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations. SEU participants included On Air Talent, a Promotions Coordinator, and Assistant Marketing Director.
10.	Participation in events or programs sponsored by educational institutions	11/15/2018	Our SEU hosted varsity cheerleaders in our studio each Thursday to host DFW's Most Wanted with Cruz on KISS FM. The tour provided the 15 cheerleaders from Independence High School in Frisco, Texas on Thursday, November 15, 2018, a "behind-the-scenes" view of what it is like to work in radio including help them gain knowledge of the stations, departments and business flow in getting things on the air. The group had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations. SEU participants included On Air Talent, a Promotions Coordinator, and Assistant Marketing Director.
11.	Participation in events or programs sponsored by educational institutions	11/19/2018	Our SEU hosted 3 Seniors from Plano Academy High School and 1 Chaperone for a station tour. Students worked closely with our staff to learn the "behind-the-scenes" functioning of a radio station, were given a hands-on tour of the studios and spoke briefly sharing career advice. They also had the opportunity to ask questions about broadcasting careers. SEU participants included an Assistant Marketing Director, and APD/Music Director.
12.	Participation in Job Fairs	11/27/2018	Our SEU participated in the Career Day Festival at Arbor Creek Middle School in Carrollton, Texas. The Public Affairs Director gave a presentation to several groups of 8th graders about career opportunities in radio and answered questions about her job in radio. SEU participants included a Public Affairs Director.

13.	Participation in events or programs sponsored by educational institutions	11/29/2018	Our SEU hosted varsity cheerleaders in our studio each Thursday to host DFW's Most Wanted with Cruz on KISS FM. The tour provided the 15 cheerleaders from Birdville High School in Haltom City, Texas on Thursday, November 29, 2018, a "behind-the-scenes" view of what it is like to work in radio including help them gain knowledge of the stations, departments and business flow in getting things on the air. The group had the opportunity to ask questions about broadcasting, which our SEU supported with this tour and exposure to station operations. SEU participants included On Air Talent, a Promotions Coordinator, and Assistant Marketing Director.
14.	Participation in events sponsored by community groups	3/1/2019	Our SEU sponsored the Alliance for Women in Media Eleventh Annual Student Media Tour at the iHeartMedia office in Dallas, Texas. Station participants gave an informative presentation, coordinated different media tours in the North Dallas/Frisco area and organized a Breakfast and Media Tour for all 50 students. Our Vice Presidents, On-Air Talent, Marketing and Event Directors also spoke briefly sharing career advice and insights on the radio industry, along with hosting information session and tours with the college students and chaperones. The students had the opportunity to ask questions about careers in broadcasting with on-air personalities, account executives, promotion coordinators, events, production, marketing, and integrated media staff. SEU participants included an Account Executive, Marketing Director, Events Director, and Public Affairs Director.
15.	Participation in Job Fairs	3/20/2019	Our SEU participated as a Co-Media Sponsor of the 2019 City of Dallas Diversity Employment Day Career Fair in Dallas, Texas. Station participants distributed information about our stations and job openings, accepted resumes, spoke with attendees about career opportunities in broadcasting and directed applicants to the iHeartMediacareers.com website. SEU participants included a VP of Sales, Account Executive, and Public Affairs Director.
16.	Participation in Job Fairs	3/28/2019	Our SEU participated in the MediaTech Institute Job Fair in Dallas, Texas. Our participant gave a 10-minute presentation to the graduates and distributed information about our stations and job openings, accepted resumes, spoke with graduates about career opportunities in broadcasting and directed applicants to the iHeartMediacareers.com website. SEU participants included a Public Affairs Director.

Perry, Golden

Subject: Thomas Jefferson High School Tour
Location: Lounge

Start: Mon 04/30/2018 11:30
End: Mon 04/30/2018 12:00

Recurrence: (none)

Meeting Status: Accepted

Organizer: Radio-TX-Dallas-Lounge Schedule
Required Attendees: Radio-TX-Dallas-Lounge Schedule; DFW Radio Listener Lounge; de Haro, Anna; Perry, Golden
Optional Attendees: Hill, Travis; Pridemore, DJ; Maus, Kevin; Sutton, Louis; Mccalister, Shawn; Villarreal, Liliana; Shaw, Jessica; Weber, Emily; Clinch, Demi

Anna will host this one as I am in a meeting. This is the make good from last week.
Students from radio, tv, film classes.

Perry, Golden

From: Parker, Kelly
Sent: Thursday, July 12, 2018 10:13
To: Gonzales, Tim; Robles, Cipriano
Cc: Parker, Kelly; Perry, Golden; Jones, Serena
Subject: Loomis Agency Tour

Importance: High

Tim/Cip,

The Loomis Agency has asked that we host a tour of our stations for their interns and some staff to help them gain knowledge of the radio stations, departments and business flow in getting things on the air. We are scheduled for next Wednesday July 18th at 2:30pm (I believe they will be at WFAA in the AM.) I would like for you both to lead this effort, schedule time with each department, communication internally and confirm/coordinate with Aimee Bove. Please let me know if you guys are good with this! Aimee and I confirmed date/time so far. We have done this in the past for them and had 5-10 minutes scheduled in each department. Below is a suggested outline of agenda and stops and topics.

2:30pm Arrival

- Sales (local and national) 2:40pm
- Business Office 2:50pm
- Traffic/Continuity 3pm
- Program Director(s) 3:15pm
- Promotions 3:25pm
- Production 3:40pm
- On-Air/Talent/Studios 3:50pm

END by 4:15pm-4:30pm. Let me know if you guys can take the lead on this one!

Thanks,

Kelly Parker
Region Senior VP of Sales, Dallas/Fort Worth Region
iHeartMedia Markets Group

o 214.866.8808 | c 214.673.5301

It was awesome seeing
the studio and how everything works!

Josh

Thank you so much for your time!
It was great to see everything
that you do!

-Ellie

Thank you for showing
us the studio and your
process.

-Zach

THANK YOU, it was really
cool seeing you in action!

-Amber

Thank you so
much for the
tour!

-Kailey

Thank you so
much, it was such
an incredible experience!

-Clare

U

Dear Anna,

Thank you for taking the time
out of your day to show us around
iHeartMedia yesterday. We really
enjoyed learning about radio and
seeing you record in your studio, it
was so fun! Also, thank you for the
great advice you gave us, we
appreciate it.

Sincerely,

The Loomis Interns



From: Brad R [mailto:brad@mediatech.edu]
Sent: Tuesday, August 07, 2018 11:59 AM
To: de Haro, Anna
Subject: For Ana: Job Fair at MediaTech Institute on Wednesday, August 22nd from 10am-2pm.

Hi, Ana! I just left you a voice mail and although I realize on your announcement this is an email designated for PSA requests, I wanted to leave you my contact info and the info on our Job Fair.

This is Brad Ruekberg and I am the new Career Services Representative for MediaTech Institute.

MediaTech Institute is a nationally-accredited vocational school for digital media production and we are licensed through the TWC. All of our students receive stagehand training and many have gone to work for various AV companies, as well as have production companies, corporate AV departments, etc.

We would very much appreciate your participation in our Job Fair at MediaTech Institute on Wednesday, August 22nd from 10am-2pm.

MediaTech is located at off Valley View Lane near I-35 and 635. The exact address is: 13300 Branch View Lane, Dallas, 75234.

We have a great class of graduating students this semester as well as some soon to be grads we are very excited about it!

Would be a great way for you to meet them and to give them a better understanding of iHeart Radio!

We would highly value your participation!

Please let me know if you can come speak to our students and grads this year.

Thank
Brad R
MediaTech Career Services Team
MediaTech.edu
972 869-1122 x220

i.edu

Perry, Golden

Subject: The Lighthouse for the Blind of Fort Worth Tour
Location: iHeartMedia Office

Start: Wed 09/05/2018 13:00
End: Wed 09/05/2018 14:00

Recurrence: (none)

Organizer: Perry, Golden

From: de Haro, Anna
Sent: Tuesday, September 4, 2018 2:54 PM
To: Perry, Golden <Golden@iHeartMedia.com>
Cc: Morales, Alexa <AlexaMorales@iheartmedia.com>
Subject: FW: Tomorrow's tour

Golden,
FYI...I will be handling a tour tomorrow for a group of students from The Lighthouse for the Blind of Fort Worth.

Anna de Haro
Public Affairs Director | On-Air
iHeartMedia
KHKS/KDMX/KDGE/KEGL/KZPS/KFXR
annadeharo@iHeartMedia.com
☎214.866.8216
✉14001 North Dallas Parkway Suite 300 | Dallas | Texas | 75240
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From: Rebecca [redacted] @lighthousefw.org]
Sent: Tuesday, September 04, 2018 2:40 PM
To: de Haro, Anna
Subject: Tomorrow's tour

Hey Anna,
Just wanted to let you know that we will have 10-12 people tomorrow.
Can't wait to see you!

Have a great day,

Communications Coordinator



The mission of Lighthouse for the Blind of Fort Worth is to empower individuals who are Blind through superior training, meaningful employment and specialized client services so that they lead full lives with the highest level of independence and quality of life.



Subject: FW: KHKS - Friday Night Lights Schedule

From: Ybarra, Taylor
Sent: Thursday, March 21, 2019 2:04 PM
To: Perry, Golden <Golden@iHeartMedia.com>
Cc: Villarreal, Liliana <LilianaVillarreal@iheartmedia.com>
Subject: KHKS - Friday Night Lights Schedule

Here's the list of 2018 schools for Friday Night Lights. KISSFM hosted various high school cheerleading teams in our studio with Cruz on the Thursday before each game. The group was given a station tour and they co-hosted the show DFW's Most Wanted with Cruz. In addition, the KISS Crew went to their pep rallies and were on-site at their football games with music, games, and prizes.

- Week of 8/27/18 – Highland Park High School
- Week of 9/3/18 – Lewisville High School
- Week of 9/10/18 – Richardson High School
- Week of 9/17/18 – North Mesquite High School
- Week of 9/24/18 – Coppell High School
- Week of 10/1/18 – Flower Mound High School 10/4
- Week of 10/15/18 – Royse City High School
- Week of 10/22/18 – Newman Smith High School (no show)
- Week of 10/29/18 – Argyle High School (no show)
- Week of 11/5/18 – Rowlett High School
- Week of 11/12/18 – Independence High School
- Week of 11/26/18 – Birdville High School

Taylor Ybarra
Promotions Coordinator – 106.1 KISS FM
[iHeartMedia | Dallas](#)

14001 Dallas Parkway, Suite 300
Dallas, Texas 75240
o 214.866.8142

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Perry, Golden

Subject: FW: KHKS - Friday Night Lights Schedule

From: Ybarra, Taylor
Sent: Thursday, March 21, 2019 2:04 PM
To: Perry, Golden <Golden@iHeartMedia.com>
Cc: Villarreal, Liliana <LilianaVillarreal@iheartmedia.com>
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Week of 9/3/18 – Lewisville High School
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Week of 10/1/18 – Flower Mound High School
Week of 10/15/18 – Royse City High School 10/18
Week of 10/22/18 – Newman Smith High School (no show)
Week of 10/29/18 – Argyle High School (no show)
Week of 11/5/18 – Rowlett High School
Week of 11/12/18 – Independence High School
Week of 11/26/18 – Birdville High School

Taylor Ybarra
Promotions Coordinator – 106.1 KISS FM
[iHeartMedia | Dallas](#)

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o 214.866.8142

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Subject: FW: KHKS - Friday Night Lights Schedule

From: Ybarra, Taylor
Sent: Thursday, March 21, 2019 2:04 PM
To: Perry, Golden <Golden@iHeartMedia.com>
Cc: Villarreal, Liliana <LilianaVillarreal@iheartmedia.com>
Subject: KHKS - Friday Night Lights Schedule

Here's the list of 2018 schools for Friday Night Lights. KISSFM hosted various high school cheerleading teams in our studio with Cruz on the Thursday before each game. The group was given a station tour and they co-hosted the show DFW's Most Wanted with Cruz. In addition, the KISS Crew went to their pep rallies and were on-site at their football games with music, games, and prizes.

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March 27, 2019

Hello, iHeartMedia,

On behalf of AWM-DFW and the Student Media Tour Committee, I want to say “thank you.” Your support hosting college media students on the Eleventh Student Media Tour has made a significant difference in their lives. This year we hosted 77 students from nine colleges on three consecutive running tours. These schools include, Texas A&M, Baylor, UNT, UTA, SFA, TCCC, Collin College, OU and U of Arkansas. No doubt, these students have a more focused career direction and better chance of obtaining an internship thanks to your guidance and support hosting a tour.

AWM-DFW launched the Student Media Tour 11 years ago with the belief that students need assistance transitioning from the classroom to the media world. I am sure you can remember your own personal story on how you *broke into the business*. Let’s face it, it was not easy then and is still not any easier today. In fact, today, many students face an enormous student loan when they graduate. It is essential they find work to launch their careers, pay off their loans and make their dreams become reality.

So, thank you once again for *paying it forward* serving the media community and supporting the next generation of media professionals. Your professional insight, time and dedication inspired many college students to achieving their career dreams! We hope to see you again next year!

All the best.

AWM-DFW Board of Directors
Students in Media Chair



DALLAS AREA ALLIANCE FOR
WOMEN IN MEDIA
FOUNDATION

iHeartMedia Dallas-Ft. Worth Overview



WELCOME!

Today's Speakers 03/01/19

- Events – Kevin Maus
- Promotions – Lili Villarreal
- Sales Management – Dave Keiser
- Sales – Lo Adams Klement
- Digital – Paul Wetherhill & Rhonda Peck
- Tour Stations, Meet Air Personalities

iHeartMedia,

I sincerely appreciate the time you took today to inform me about the iHeartMedia Company. The information was extremely useful and the network I am developing is invaluable. I look forward to continuing my educational and professional growth and potential opportunities with iHeartMedia.

Thank you again!
SAMANTHA

Years truly shutterfly.
exclusively for shutterfly.com



Dallas' 19th Annual Diversity Employment Day

Recognized by

State of Texas

And the

Diversity Recruiters Network.org

On this

20th Day of March, 2019

This is to certify

iHeartMedia

Has actively participated in the 19th Annual Diversity Employment Day Career Fair
"Getting America Back to Work in 2019"

This event brings together Dallas' major employers with thousands of qualified diverse professionals with the aim to recruit, promote and reaffirm their commitment to diversity in the workplace. Also represented at this event are professional organizations comprised of diverse and multi-ethnic Dallas residents.

With this certificate, we commend

iHeartMedia

For its support of Diversity Employment Day and the diverse
communities of Dallas, TX.



Patricia Ashley
Diversity Recruiters Network.org



Neal Morrison
City Career Fair



Perry, Golden

Subject: MediaTech Job Fair - Anna de Haro
Location: MediaTech Institute, 13300 Branch View Lane, Dallas, TX 75234
Start: Thu 03/28/2019 10:00
End: Thu 03/28/2019 14:00
Recurrence: (none)
Meeting Status: Meeting organizer
Organizer: Perry, Golden
Required Attendees: Anna de Haro (AnnadeHaro@iheartmedia.com)

From: de Haro, Anna
Sent: Tuesday, February 12, 2019 6:59 PM
To: Perry, Golden <Golden@iHeartMedia.com>
Subject: FW: MediaTech Job Fair

FYI....I have RSVPd for us to take part in this career fair for Media Tech the radio/production/tech school in Dallas.

Anna de Haro

Public Affairs Director | On-Air
iHeartMedia
KHKS/KDMX/KDGE/KEGL/KZPS/KFXR
annadeharo@iHeartMedia.com
☎ 214.866.8216
✉ 14001 North Dallas Parkway Suite 300 | Dallas | Texas | 75240

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From: Brad F ad@mediatech.edu
Sent: Friday, February 06, 2015 10:47 AM
To: de Haro, Anna
Subject: Re: MediaTech Job Fair

Hi, Ana!

There will be a full flyer going out soon, but wanted to send you the vital info right away so you can mark you calendar:

Employers, you are invited to participate in our **Career Fair, Thursday, March 28th from 10am-2pm.**

This is a great opportunity to promote your present or future hiring needs to qualified graduates. Your presence and industry knowledge is a great inspiration for our graduates to network with like-minded industry professionals.

We encourage you to come with current job openings or to collect resumes to keep on file as you meet future industry professionals face to face.

Our graduates are ready to work for you!

If you wish, you may have up to 10 minutes to make presentations on stage with full AV support (web, .ppt, etc.).

Following that, grads will meet with you at your designated table.

Lunch will be provided to participants.

Also, right before the Job Fair, you are invited to participate in our Academic PAC Meeting from 9am-10am - breakfast will be served!

For more information, please call:

972-869-1122

or RSVP to brad@mediatex.com

Thursday, March 28th, 2019

10am - 2pm

*lunch will be provided to participants

MediaTech Institute

Live Sound Room

13300 Branch View Lane

Dallas, TX 75234

www.mediatech.edu

Thank!

Brad

MediaTech Career Services Team

MediaTech.edu

972 869-1122 x220

brad@mediatex.com

On Jan 9, 2019, at 3:39 PM, de Haro, Anna <AnnadeHaro@iheartmedia.com> wrote:

Hey Brad, thank you so much for reaching out to me. At this time either the end of February or the beginning of March work for me but let me know just as soon as you nail the date down since I normally record our public affairs show on Wednesdays and Thursdays and I would hate to schedule someone for the day of your job fair.

I definitely would love to have us get involved again. I enjoyed meeting your students last year and it is always good for us to have a connection with students interested in a career in radio.

Anna de Haro

Public Affairs Director | On-Air

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