

Sales Order

Station: WBCN-AM Agency: VICTORY ENTERPRISES
 Contract Name: MARK HARRIS REP FOR CONG JUNE Address: 5200 30th Street Southwest
 Contract#: 22099 City: Davenport State: IA Zip: 52802
 Start Date: 5/30/16 End Date: 6/07/16 Buyer: _____
 Revenue Type: LOCAL AGENCY Type: Cash Tax Schedule: _____ (None)
 Advertiser: MARK HARRIS REP FOR CONGRESS Agency Commission %: 15
 Address: _____ Billing Cycle: Standard
 City: _____ State: _____ Zip: _____ Salesperson: 2063jgur Comm %: 9
 Product Name: MARK HARRIS REP FOR CONG Makegood Policy: Within Contract Dates
 Competitive Code: 09 POLITICAL

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	5/30/16	6/03/16		6:00 AM	10:00 AM	30	2	2	2	2	2			10	D	5.00	10	50.00	0	
2	5/30/16	6/03/16		10:00 AM	3:00 PM	30	1	1	1	1	2			6	D	5.00	6	30.00	0	
3	5/30/16	6/03/16		3:00 PM	7:00 PM	30	2	2	2	2	2			10	D	5.00	10	50.00	0	
4	6/06/16	6/07/16		6:00 AM	10:00 AM	30	2	2						4	D	5.00	4	20.00	0	
5	6/06/16	6/07/16		10:00 AM	3:00 PM	30	2	1						3	D	5.00	3	15.00	0	
6	6/06/16	6/06/16		3:00 PM	7:00 PM	30	2							2	D	5.00	2	10.00	0	

Billing Projections: By Month

	May 16	Jun 16
CA	50.00	125.00
ST	0.00	175.00

☒ Print Spot Prices
Additional Notes: paid in advance check #22294TOTAL SPOTS 35GROSS TOTAL \$ 175.00ADJUSTED SPOTS 35ADJUSTED TOTAL \$ 175.00

APPROVE DECLINE

☐☐

General Manager

☒☐

2063rcol, 05/26/16 @11:47AM

☐☐

Interactive Sales Manager

☒☐

2063doco, 05/26/16 @12:31PM

5200 30th St. SW
Davenport, IA 52802
(563) 884-4444

AMERICAN BANK & TRUST CO., NA

70-883-711

5/25/2016

PAY TO THE
ORDER OF

One Hundred Forty-Eight and 75/100*

WBCN Radio
1520 South Blvd Ste 300
Charlotte, NC 28203

MEMO

Harris Radio Buy 05/30-06/07

2727 14880720 162220

Victory Enterprises, Inc.

WBCN Radio

Political COGS:Consulting Expense:Med Harris Radio Buy 05/30 - 06/07:

5/25/2016

148.75

American Checking Harris Radio Buy 05/30-06/07

148.75

22294.

22294

Security features. Details on back.

AUTHORIZED SIGNATURE

DOLLARS

\$148.75**



Victory Enterprises
5200 SW 30th St. Davenport IA 52802 - 563-884-4444 - Fax 563-884-4446

TIME PLACEMENT ORDER

CLIENT: Mark Harris for Congress
FLIGHT DATE: 05/30 - 06/07
STATION: WBCN AM
REP: Jake Gurley

Spot Name: TBD :60

TOTAL SCHEDULE: 35 Spots

ORDER #: OK_MarkHarrisforCongress_2016Primar

Station/Time	Week Begin Date	Week End Date	Week							QTY.	RATE	TOTAL AMOUNT
			Mon	Tue	Wed	Thu	Fri	Sat	Sun			
M-F 6a-10a News/Beck	30-May	5-Jun	2	2	2	2	2			10	\$5.00	\$50.00
M-F 10a-3p Beck/Ingraham	30-May	5-Jun	1	1	1	1	2			6	\$5.00	\$30.00
M-F 3p-7p Hannity/Levin	30-May	5-Jun	2	2	2	2	2			10	\$5.00	\$50.00
M-F 6a-10a News/Beck	6-Jun	12-Jun	2	2						4	\$5.00	\$20.00
M-F 10a-3p Beck/Ingraham	6-Jun	12-Jun	2	1						3	\$5.00	\$15.00
M-F 3p-7p Hannity/Levin	6-Jun	12-Jun	2							2	\$5.00	\$10.00
GROSS:												\$175.00

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☐ **FEDERAL CANDIDATE**

☒ **STATE/LOCAL CANDIDATE**

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location: WBCN AM	Date: 05/25/2016
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I, Leslie Owens,

being/on behalf of: Mark Harris,

a legally qualified candidate of the Republican

political party for the office of: Congress

in the Primary

election to be held on: June 7, 2016

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
		SEE	BUY		

Attach proposed schedule with charges (if available): SEE BUY

I represent that the payment for the above described broadcast time has been furnished by:

Mark Harris for Congress

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Robert Lyerly

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

May 25, 2016

Date



Signature

To Be Signed By Station Representative

☐ **Accepted**

☐ **Accepted in Part**

☐ **Rejected**

Signature

Printed Name

Title

Jake Gurley

From: leslieagillette@gmail.com on behalf of Leslie Owens <LeslieOwens79@gmail.com>
Sent: Wednesday, May 25, 2016 10:54 AM
To: Jake Gurley
Subject: New Order for Harris for Congress
Attachments: Harris Radio Buy Primary WBCN.xls; WBCN NAB.pdf

Jake,

Please find attached a new order for Harris for Congress to start on 05/30. Continue running the same traffic.

Please confirm the order and I'll get you a check overnighted.

Thank you,

Leslie Owens
Victory Enterprises
Direct: 563-362-2262
Cell: 563-449-6895
Fax: 866-762-7460
ShopVictoryEnterprises.com