

# CONTRACT

#1 FOR NEW COUNTRY



**KHAK-FM**  
 425 Second Street SE  
 4th Floor  
 Cedar Rapids, IA 52401  
 (319) 365-9431

<u>Contract / Revision</u> 1324192 /		<u>Alt Order #</u>
<u>Advertiser</u> Americas PAC		<u>Original Date / Revision</u> 10/29/19 / 10/29/19
<u>Contract Dates</u> 11/06/19 - 01/28/20	<u>Estimate #</u>	
<u>Product</u> 2019-20 Nov-Jan KHAK KDAT		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Calendar	<u>Cash/Trade</u> Cash
<u>Property</u> KHAK-FM	<u>Account Executive</u> House Cedar Rapids	<u>Sales Office</u> Local Cedar Rap
<u>Special Handling</u>		
<u>Demographic</u> Households		
<u>Agy Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

And:

**Americas PAC**  
 2560 Plymouth St  
 Marion, IA 52302

<b>KHAK-FM - 1324192A</b>											
*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type Spots	Amount
N 1	KHAK	11/06/19	01/28/20	M-F Prime Rotator	6a-7p		1:00			NM	480 \$69,360.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		
	Week:	11/04/19	11/10/19	--WTF--				24	\$144.50		
	Week:	11/11/19	11/17/19	MTWTF--				40	\$144.50		
	Week:	11/18/19	11/24/19	MTWTF--				40	\$144.50		
	Week:	11/25/19	12/01/19	MTWTF--				40	\$144.50		
	Week:	12/02/19	12/08/19	MTWTF--				40	\$144.50		
	Week:	12/09/19	12/15/19	MTWTF--				40	\$144.50		
	Week:	12/16/19	12/22/19	MTWTF--				40	\$144.50		
	Week:	12/23/19	12/29/19	MTWTF--				40	\$144.50		
	Week:	12/30/19	01/05/20	MTWTF--				40	\$144.50		
	Week:	01/06/20	01/12/20	MTWTF--				40	\$144.50		
	Week:	01/13/20	01/19/20	MTWTF--				40	\$144.50		
	Week:	01/20/20	01/26/20	MTWTF--				40	\$144.50		
	Week:	01/27/20	02/02/20	MT-----				16	\$144.50		
<b>Totals</b>										480	\$69,360.00

Time Period	# of Spots	Gross Amount	Net Amount
11/01/19 - 11/30/19	144	\$20,808.00	\$20,808.00
12/01/19 - 12/31/19	176	\$25,432.00	\$25,432.00
01/01/20 - 01/28/20	160	\$23,120.00	\$23,120.00
<b>Totals</b>	<b>480</b>	<b>\$69,360.00</b>	<b>\$69,360.00</b>

<b>KDAT-FM - 1324192B</b>											
*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type Spots	Amount
N 1	KDAT	11/06/19	01/28/20	M-F Prime Rotator	6a-7p		1:00			NM	480 \$36,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		
	Week:	11/04/19	11/10/19	--WTF--				24	\$75.00		
	Week:	11/11/19	11/17/19	MTWTF--				40	\$75.00		
	Week:	11/18/19	11/24/19	MTWTF--				40	\$75.00		
	Week:	11/25/19	12/01/19	MTWTF--				40	\$75.00		
	Week:	12/02/19	12/08/19	MTWTF--				40	\$75.00		

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

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**425 Second Street SE**  
**4th Floor**  
**Cedar Rapids, IA 52401**  
**(319) 365-9431**

<u>Contract / Revision</u>	<u>Alt Order #</u>
1324192 /	

<u>Advertiser</u>	<u>Original Date / Revision</u>
Americas PAC	10/29/19 / 10/29/19

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
11/06/19 - 01/28/20	2019-20 Nov-Jan KHAK	

**KDAT-FM - 1324192B**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/09/19	12/15/19	MTWTF--				40	\$75.00			
Week:		12/16/19	12/22/19	MTWTF--				40	\$75.00			
Week:		12/23/19	12/29/19	MTWTF--				40	\$75.00			
Week:		12/30/19	01/05/20	MTWTF--				40	\$75.00			
Week:		01/06/20	01/12/20	MTWTF--				40	\$75.00			
Week:		01/13/20	01/19/20	MTWTF--				40	\$75.00			
Week:		01/20/20	01/26/20	MTWTF--				40	\$75.00			
Week:		01/27/20	02/02/20	MT-----				16	\$75.00			
<b>Totals</b>											480	\$36,000.00

Time Period	# of Spots	Gross Amount	Net Amount
11/01/19 - 11/30/19	144	\$10,800.00	\$10,800.00
12/01/19 - 12/31/19	176	\$13,200.00	\$13,200.00
01/01/20 - 01/28/20	160	\$12,000.00	\$12,000.00
<b>Totals</b>	480	\$36,000.00	\$36,000.00

**Contract Totals** 960 \$105,360.00

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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