

HBI Radio Bemidji

To: Johnny Walker

Date: 12/4/18

From: Kris Jacobson

SECTION 1

- ☐ 1. ISSUE CREDIT ADJUSTMENT
☒ 2. ISSUE DEBIT ADJUSTMENT

- ☒ LOCAL ☐ NATIONAL
☒ CASH ☐ TRADE

AGENCY NAME _____

ADVERTISER NAME John Persell

INVOICE DATE 10/31/2018

INVOICE # 1181016729 GROSS \$ 1,678.80 NET \$ 1,678.80

ADJUSTMENT AMOUNT GROSS \$ _____ NET \$ 30.00

ACCOUNT EXECUTIVE Johnny Lee Walker

REMARKS: (PGM, TIME, DATE)
Refund

- ☐ 1. WRONG PRODUCT AIRED
☐ 2. SPOT NOT ORDERED
☐ 3. WRONG RATE
☐ 4. INSUFFICIENT SEPARATION

- ☐ 5. RAN OUT OF TIME PERIOD ORDERED
☐ 6. CANCELLATION NOT SUBMITTED
☒ 7. OTHER:
Refund

APPROVALS REQUIRED FOR SECTION 1:

General/Sales Manager Date

Business/AR Manager Date

Account Executive Date

APPROVALS REQUIRED IF ADJ AMT IS OVER \$750

Vice President-Regional Manager Date

Regional Controller/Senior Accountant Date

SCREEN COPY

HBI Radio Bemidji

CHECK REQUISITION

DATE 11/16/18

Payee:

Citizens for John Persell

PO Box 322

Bemidji, MN 56619-0322

G/L Account: 170-229100

Amount: 30.00

Please provide W-9 for each new payee.

FOR: Refund for week of 10/22-10/28 ran at \$10 should have been \$11
Difference of \$1 per spot, 30 spots ran

SPECIAL HANDLING INSTRUCTIONS:

APPROVED BY (Market Manager):

Jacobson, Kristie

From: Jerve, Justin
Sent: Friday, November 16, 2018 12:30 PM
To: Jacobson, Kristie
Cc: Johnny Lee Walker
Subject: FW: Bemidji 10.22.18

Kris can you look into this issue below and let me know? Thanks!

Justin Jerve, Regional Controller
Hubbard Radio Northern Minnesota
Alexandria | Bemidji | Brainerd | Wadena

Cell: 218.390.8406 | Office: 218.822.4461



HUBBARD

From: Carnis, Patty
Sent: Wednesday, November 14, 2018 2:35 PM
To: Jerve, Justin
Subject: RE: Bemidji 10.22.18

KBHP

10/22-28 6a-10p

Lake Area Power (61779) ran spots on Tuesday and Friday at \$10

Persell ran 30 @ \$11 Rebate \$30
Heinonen ran 4 @ \$11 Rebate \$4
Bliss ran 5 @ \$11 Rebate \$5
Albrecht ran 20 @ \$11 Rebate \$20

Please review and let me know if you agree.

Thanks,

Patty

From: Jerve, Justin
Sent: Wednesday, November 14, 2018 1:02 PM
To: Carnis, Patty
Subject: Bemidji 10.22.18

Because this one is fresh I thought I would send these first.

Justin Jerve, Regional Controller
Hubbard Radio Northern Minnesota

INVOICE



Invoice #: MC-1181016729
 Invoice Date: 10/31/2018
 Contract #: 61698
 Page: 1
 Net Amount Due: \$1,678.80

Advertiser: JOHN PERSELL
 CITIZENS FOR JOHN PERSELL
 PO BOX 322
 BEMIDJI, MN 56619

Station(s): KBHP-FM
 KKZY-FM

Advertiser: JOHN PERSELL
 Product: John Persell Run A
 Estimate #:
 Agency Client Code:
 Buyer Name:

Salesperson(s): Johnny Walker
 Terms: NET DUE 30 DAYS

Day	Date	Time	Ln	Length	Product	ISCI	Rate
KBHP-FM							
MON	10/15/18	06:53a	2	30			\$11.00
MON	10/15/18	09:45a	2	30			\$11.00
MON	10/15/18	11:43a	2	30			\$11.00
MON	10/15/18	01:48p	2	30			\$11.00
MON	10/15/18	02:32p	2	30			\$11.00
MON	10/15/18	03:48p	2	30			\$11.00
TUE	10/16/18	06:53a	2	30			\$11.00
TUE	10/16/18	07:54a	2	30			\$11.00
TUE	10/16/18	08:40a	2	30			\$11.00
TUE	10/16/18	10:50a	2	30			\$11.00
TUE	10/16/18	06:49p	2	30			\$11.00
TUE	10/16/18	07:22p	2	30			\$11.00
WED	10/17/18	09:47a	2	30			\$11.00
WED	10/17/18	10:49a	2	30			\$11.00
WED	10/17/18	03:49p	2	30			\$11.00
WED	10/17/18	04:49p	2	30			\$11.00
WED	10/17/18	05:42p	2	30			\$11.00
WED	10/17/18	09:22p	2	30			\$11.00
THU	10/18/18	07:45a	2	30			\$11.00
THU	10/18/18	10:51a	2	30			\$11.00
THU	10/18/18	02:38p	2	30			\$11.00
THU	10/18/18	05:40p	2	30			\$11.00
THU	10/18/18	08:22p	2	30			\$11.00
THU	10/18/18	09:51p	2	30			\$11.00
FRI	10/19/18	10:49a	2	30			\$11.00
FRI	10/19/18	11:44a	2	30			\$11.00
FRI	10/19/18	01:48p	2	30			\$11.00
FRI	10/19/18	03:26p	2	30			\$11.00
FRI	10/19/18	06:40p	2	30			\$11.00
FRI	10/19/18	07:51p	2	30			\$11.00
SAT	10/20/18	10:25a	3	30			\$10.08
SAT	10/20/18	11:53a	3	30			\$10.08

INVOICE



Invoice #: MC-1181016729
 Invoice Date: 10/31/2018
 Contract #: 61698
 Page: 2
 Net Amount Due: \$1,678.80

Day	Date	Time	Ln	Length	Product	ISCI	Rate
SAT	10/20/18	01:21p	3	30			\$10.08
SAT	10/20/18	04:24p	3	30			\$10.08
SAT	10/20/18	06:49p	3	30			\$10.08
MON	10/22/18	08:33a	2	30			\$11.00
MON	10/22/18	10:47a	2	30			\$11.00
MON	10/22/18	01:24p	2	30			\$11.00
MON	10/22/18	02:53p	2	30			\$11.00
MON	10/22/18	04:41p	2	30			\$11.00
MON	10/22/18	08:43p	2	30			\$11.00
TUE	10/23/18	01:22p	2	30			\$11.00
TUE	10/23/18	03:48p	2	30			\$11.00
TUE	10/23/18	04:49p	2	30			\$11.00
TUE	10/23/18	06:23p	2	30			\$11.00
TUE	10/23/18	07:22p	2	30			\$11.00
TUE	10/23/18	09:20p	2	30			\$11.00
WED	10/24/18	06:24a	2	30			\$11.00
WED	10/24/18	09:48a	2	30			\$11.00
WED	10/24/18	10:37a	2	30			\$11.00
WED	10/24/18	11:23a	2	30			\$11.00
WED	10/24/18	11:51a	2	30			\$11.00
WED	10/24/18	04:52p	2	30			\$11.00
THU	10/25/18	08:27a	2	30			\$11.00
THU	10/25/18	08:44a	2	30			\$11.00
THU	10/25/18	02:40p	2	30			\$11.00
THU	10/25/18	05:26p	2	30			\$11.00
THU	10/25/18	08:51p	2	30			\$11.00
THU	10/25/18	09:19p	2	30			\$11.00
FRI	10/26/18	06:25a	2	30			\$11.00
FRI	10/26/18	07:43a	2	30			\$11.00
FRI	10/26/18	10:47a	2	30			\$11.00
FRI	10/26/18	01:27p	2	30			\$11.00
FRI	10/26/18	04:53p	2	30			\$11.00
FRI	10/26/18	06:50p	2	30			\$11.00
SAT	10/27/18	08:21a	3	30			\$10.08
SAT	10/27/18	09:25a	3	30			\$10.08
SAT	10/27/18	02:25p	3	30			\$10.08
SAT	10/27/18	03:51p	3	30			\$10.08
SAT	10/27/18	05:48p	3	30			\$10.08
MON	10/29/18	11:51a	2	30			\$11.00
MON	10/29/18	03:24p	2	30			\$11.00
MON	10/29/18	05:54p	2	30			\$11.00
MON	10/29/18	06:22p	2	30			\$11.00
MON	10/29/18	08:21p	2	30			\$11.00
MON	10/29/18	09:50p	2	30			\$11.00
TUE	10/30/18	01:37p	2	30			\$11.00
TUE	10/30/18	03:25p	2	30			\$11.00
TUE	10/30/18	03:49p	2	30			\$11.00

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 Contract #: 61698
 Page: 3
 Net Amount Due: \$1,678.80

Day	Date	Time	Ln	Length	Product	ISCI	Rate
TUE	10/30/18	05:55p	2	30			\$11.00
TUE	10/30/18	07:39p	2	30			\$11.00
TUE	10/30/18	08:47p	2	30			\$11.00
WED	10/31/18	07:24a	2	30			\$11.00
WED	10/31/18	08:44a	2	30			\$11.00
WED	10/31/18	07:22p	2	30			\$11.00
WED	10/31/18	07:52p	2	30			\$11.00
WED	10/31/18	08:39p	2	30			\$11.00
WED	10/31/18	09:38p	2	30			\$11.00

KKZY-FM

MON	10/15/18	08:55a	2	30			\$8.00
MON	10/15/18	10:41a	2	30			\$8.00
MON	10/15/18	11:35a	2	30			\$8.00
MON	10/15/18	07:49p	2	30			\$8.00
MON	10/15/18	08:36p	2	30			\$8.00
MON	10/15/18	09:52p	2	30			\$8.00
TUE	10/16/18	06:51a	2	30			\$8.00
TUE	10/16/18	07:53a	2	30			\$8.00
TUE	10/16/18	08:35a	2	30			\$8.00
TUE	10/16/18	01:52p	2	30			\$8.00
TUE	10/16/18	02:50p	2	30			\$8.00
TUE	10/16/18	05:53p	2	30			\$8.00
WED	10/17/18	06:33a	2	30			\$8.00
WED	10/17/18	07:53a	2	30			\$8.00
WED	10/17/18	12:39p	2	30			\$8.00
WED	10/17/18	04:36p	2	30			\$8.00
WED	10/17/18	06:41p	2	30			\$8.00
WED	10/17/18	08:35p	2	30			\$8.00
THU	10/18/18	10:40a	2	30			\$8.00
THU	10/18/18	11:34a	2	30			\$8.00
THU	10/18/18	03:37p	2	30			\$8.00
THU	10/18/18	06:51p	2	30			\$8.00
THU	10/18/18	07:39p	2	30			\$8.00
THU	10/18/18	09:18p	2	30			\$8.00
FRI	10/19/18	10:46a	2	30			\$8.00
FRI	10/19/18	12:30p	2	30			\$8.00
FRI	10/19/18	02:36p	2	30			\$8.00
FRI	10/19/18	03:32p	2	30			\$8.00
FRI	10/19/18	08:52p	2	30			\$8.00
FRI	10/19/18	09:46p	2	30			\$8.00
SAT	10/20/18	06:28a	3	30			\$8.00
SAT	10/20/18	10:43a	3	30			\$8.00
SAT	10/20/18	03:15p	3	30			\$8.00
SAT	10/20/18	03:45p	3	30			\$8.00
SAT	10/20/18	04:13p	3	30			\$8.00
SAT	10/20/18	05:47p	3	30			\$8.00

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 Net Amount Due: \$1,678.80

Day	Date	Time	Ln	Length	Product	ISCI	Rate
MON	10/22/18	06:26a	2	30			\$8.00
MON	10/22/18	12:51p	2	30			\$8.00
MON	10/22/18	01:55p	2	30			\$8.00
MON	10/22/18	03:39p	2	30			\$8.00
MON	10/22/18	06:50p	2	30			\$8.00
MON	10/22/18	07:39p	2	30			\$8.00
TUE	10/23/18	07:23a	2	30			\$8.00
TUE	10/23/18	11:34a	2	30			\$8.00
TUE	10/23/18	03:46p	2	30			\$8.00
TUE	10/23/18	06:41p	2	30			\$8.00
TUE	10/23/18	07:52p	2	30			\$8.00
TUE	10/23/18	08:36p	2	30			\$8.00
WED	10/24/18	08:36a	2	30			\$8.00
WED	10/24/18	10:41a	2	30			\$8.00
WED	10/24/18	01:51p	2	30			\$8.00
WED	10/24/18	02:44p	2	30			\$8.00
WED	10/24/18	05:41p	2	30			\$8.00
WED	10/24/18	09:12p	2	30			\$8.00
THU	10/25/18	07:23a	2	30			\$8.00
THU	10/25/18	11:56a	2	30			\$8.00
THU	10/25/18	12:29p	2	30			\$8.00
THU	10/25/18	04:48p	2	30			\$8.00
THU	10/25/18	05:39p	2	30			\$8.00
THU	10/25/18	09:12p	2	30			\$8.00
FRI	10/26/18	07:54a	2	30			\$8.00
FRI	10/26/18	12:43p	2	30			\$8.00
FRI	10/26/18	02:36p	2	30			\$8.00
FRI	10/26/18	04:51p	2	30			\$8.00
FRI	10/26/18	06:51p	2	30			\$8.00
FRI	10/26/18	07:36p	2	30			\$8.00
SAT	10/27/18	07:49a	3	30			\$8.00
SAT	10/27/18	08:50a	3	30			\$8.00
SAT	10/27/18	12:38p	3	30			\$8.00
SAT	10/27/18	02:14p	3	30			\$8.00
SAT	10/27/18	03:13p	3	30			\$8.00
SAT	10/27/18	05:47p	3	30			\$8.00
MON	10/29/18	07:22a	2	30			\$8.00
MON	10/29/18	10:36a	2	30			\$8.00
MON	10/29/18	01:49p	2	30			\$8.00
MON	10/29/18	03:40p	2	30			\$8.00
MON	10/29/18	06:55p	2	30			\$8.00
MON	10/29/18	08:51p	2	30			\$8.00
TUE	10/30/18	06:52a	2	30			\$8.00
TUE	10/30/18	11:49a	2	30			\$8.00
TUE	10/30/18	12:39p	2	30			\$8.00
TUE	10/30/18	07:36p	2	30			\$8.00
TUE	10/30/18	08:37p	2	30			\$8.00

INVOICE



Invoice #: MC-1181016729
Invoice Date: 10/31/2018
Contract #: 61698
Page: 5
Net Amount Due: \$1,678.80

Day	Date	Time	Ln	Length	Product	ISCI	Rate
TUE	10/30/18	09:33p	2	30			\$8.00
WED	10/31/18	01:55p	2	30			\$8.00
WED	10/31/18	02:51p	2	30			\$8.00
WED	10/31/18	03:49p	2	30			\$8.00
WED	10/31/18	05:39p	2	30			\$8.00
WED	10/31/18	07:40p	2	30			\$8.00
WED	10/31/18	08:54p	2	30			\$8.00

THANK YOU FOR YOUR BUSINESS

KBHP-FM

Total Spots: 88
 Gross Amount: \$958.80
 Agency Commission: \$0.00
 Net Amount: \$958.80

KKZY-FM

Total Spots: 90
 Gross Amount: \$720.00
 Agency Commission: \$0.00
 Net Amount: \$720.00

Remit To:

HBI RADIO BEMIDJI LLC
 PO BOX 860431
 MINNEAPOLIS, MN 55486

Invoice Totals

Total Spots: 178
 Gross Amount: \$1,678.80
 Agency Commission: \$0.00
 Net Amount Due: \$1,678.80

NET DUE 30 DAYS

IT IS UNDERSTOOD THAT THE AGENCY MAKES THIS CONTRACT BOTH FOR ITSELF AND AS AGENT FOR THE ADVERTISER AND THAT THE AGENCY AGREES ON BEHALF OF THE ADVERTISER AND OF ITSELF THAT AGENCY AND ADVERTISER ARE AND SHALL BE JOINTLY AND SEVERALLY LIABLE FOR ALL PAYMENTS TO BE MADE BY AGENCY TO STATION AND FOR ALL OBLIGATIONS UNDERTAKEN AND TO BE PERFORMED BY AGENCY.

Billing Inquiries call your sales rep at 218/444-1500.

FCC Nondiscrimination Notice: HBI Radio Bemidji, LLC, KBHP-FM KBUN-AM, KKZY-FM, KLLZ-FM, KBUN-FM does not discriminate in advertising arrangements on the basis of race or ethnicity. Any arrangement entered into with an advertiser whose intent is to discriminate in such manner shall be null and void. In compliance with FCC rules, broadcaster includes this nondiscrimination provision in all advertiser arrangements.