

## CANDIDATE ADVERTISEMENT AGREEMENT FORM

See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

I, Crossroads Media LLC, hereby request station time as follows:

<b>IDENTIFY CANDIDATE TYPE</b>	<input type="checkbox"/> <b>FEDERAL CANDIDATE</b>
	<input type="checkbox"/> <b>STATE OR LOCAL CANDIDATE</b>

### ALL QUESTIONS/BLOCKS MUST BE COMPLETED

Candidate name: Greg Abbott
Authorized committee: Texans for Greg Abbott
Agency requesting time (and contact information): <input type="checkbox"/> N/A Crossroads Media, LLC
Candidate's political party: Republican
Office sought (no acronyms or abbreviations): Governor
Date of election: 11/8/2022 <input checked="" type="checkbox"/> General <input type="checkbox"/> Primary
Treasurer of candidate's authorized committee: John L. Nau

The undersigned represents that:

(1) the payment for the broadcast time requested has been furnished by (check one box below):

the candidate listed above who is a legally qualified candidate, or

the authorized committee of the legally qualified candidate listed above;

(2) this station is authorized to announce the time as paid for by such person or entity; and

(3) this station has disclosed its political advertising policies, including applicable classes and rates, discount, promotion and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

Candidate/Committee/Agency	Station Representative
Signature:	Signature:
Name: Media Buyer	Name: Baldo Carrillo
Date of Request to Purchase Ad Time: 8/25/2022	Date of Station Agreement to Sell Time: 10/17/22

**Federal Candidate Certification:**

The undersigned hereby certifies that the broadcast matter to be aired pursuant to this disclosure either (1) does not refer to an opposing candidate or, if it does, (2) contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast and that the candidate and/or the candidate's authorized committee paid for the broadcast or if radio programming, contains a personal audio statement by the candidate that identifies the candidate, the office being sought and that the candidate has approved the broadcast.

**Candidate/Authorized Committee/Agency**

Signature:



Name: Crossroads Media LLC

Date:

**TO BE COMPLETED BY STATION ONLY**

Ad submitted to Station?  Yes  No Date ad received: 10/17/22

Note: Must have separate PB-19 Forms for each version of the ad (i.e., for every ad with differing copy).

Federal candidate certification signed (above):  Yes  No  N/A

Disposition:

- Accepted
- Accepted IN PART (e.g., ad copy not yet received to determine sponsor ID)\*
- Rejected – provide reason:

\*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any (e.g., insufficient sponsor ID tag):

Contract #: 4010	Station Call Letters: KCR	Date Received/Requested: 10/17/22
Est. #: 6701	Station Location: Laredo TX	Run Start and End Dates: 10/18/22 - 10/24/22

Upload order, this form and invoice (or traffic system print-out) or other documents reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.

# ORDER



**Orders**  
**Order / Rev:** 40110  
**Alt Order #:** 36173525  
**Product Desc:** Texans For Greg Abbott  
**Estimate:** 6701  
**Flight Dates:** 10/18/22 - 10/24/22  
**Original Date / Rev:** 09/29/22 / 10/17/22  
**Order Type:** GENERAL

**KQUR-FM**  
**Primary AE:** Philadelphia Christal Radio  
**Sales Office:** CHPHI  
**Sales Region:** National

**Agency Name:** Crossroads Media  
**Buying Contact:**  
**Billing Contact:**  
 66 Canal Center Plaza, Ste 555  
 Alexandria, VA 22314

**Billing Type:** Cash  
**Billing Calendar:** Broadcast  
**Billing Cycle:** EOM/EOC  
**Agency Commission:** 15%

**Advertiser Name:** Greg Abbott for Governor  
**Demographic:** A35+  
**Product Codes:** Candidates  
**Revenue Code 1:** AGY  
**Revenue Code 2:** POL  
**Revenue Code 3:** POL-CAND  
**Priority:** ROS

**New Business End:**  
**Advertiser External ID:**  
**Agency External ID:**  
**Unit Code:** General  
**Order Separation:** 00:30:00

**Bill Plan**

Start Date	End Date	# Spots	Gross Amount	Net Amount
09/26/22	10/24/22	42	\$2,060.00	\$1,751.00

**Totals**

Month	# Spots	Gross Amount	Net Amount	Rating
October 2022	42	\$2,060.00	\$1,751.00	0.00
<b>Totals</b>	<b>42</b>	<b>\$2,060.00</b>	<b>\$1,751.00</b>	<b>0.00</b>

**Account Executives**

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Philadelphia Christal Radio			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	KQUR	10/18/22	10/24/22	M-F 6a-10a	CM	6:00 AM-10:00 AM	22222--	1:00	10	\$52.00	Stanc	0.00	NM	10	\$520.00
				M-F											
				NON PREEMPT											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/18/22	10/24/22	22222--		10				\$52.00		0.00			
N 2	KQUR	10/18/22	10/24/22	M-F 10a-3p	CM	10:00 AM-3:00 PM	22222--	1:00	10	\$50.00	Stanc	0.00	NM	10	\$500.00
				M-F											
				NON PREEMPT											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/18/22	10/24/22	22222--		10				\$50.00		0.00			
N 3	KQUR	10/18/22	10/24/22	M-F 3p-7p	CM	3:00 PM-7:00 PM	22222--	1:00	10	\$50.00	Stanc	0.00	NM	10	\$500.00
				M-F											
				NON PREEMPT											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/18/22	10/24/22	22222--		10				\$50.00		0.00			
N 4	KQUR	10/18/22	10/24/22	Sa-Su 6a-10a	CM	6:00 AM-10:00 AM	-----2-	1:00	2	\$50.00	Stanc	0.00	NM	2	\$100.00
				Sa-Su											
				NON PREEMPT											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/18/22	10/24/22	-----2-		2				\$50.00		0.00			
N 5	KQUR	10/18/22	10/24/22	Sa-Su 10a-3p	CM	10:00 AM-3:00 PM	-----2-	1:00	2	\$50.00	Stanc	0.00	NM	2	\$100.00
				Sa-Su		(10:00 AM-3:00 PM)									
				NON PREEMPT											

Order / Rev: 40110  
 Alt Order #: 36173525  
 Flight Dates: 10/18/22 - 10/24/22

Advertiser: Greg Abbott for Governor  
 Product Desc: Texans For Greg Abbott  
 Estimate: 6701  
 KQUR-FM

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/18/22	10/24/22	-----2-		2				\$50.00		0.00			
N 6	KQUR	10/18/22	10/24/22	Sa-Su 3p-7p Sa-Su	CM	3:00 PM-7:00 PM	-----2-	1:00	2	\$50.00	Stanc	0.00	NM	2	\$100.00
NON PREEMPT															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/18/22	10/24/22	-----2-		2				\$50.00		0.00			
N 7	KQUR	10/18/22	10/24/22	Sa-Su 6a-10a Sa-Su	CM	6:00 AM-10:00 AM	-----2	1:00	2	\$40.00	Stanc	0.00	NM	2	\$80.00
NON PREEMPT															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/18/22	10/24/22	-----2		2				\$40.00		0.00			
N 8	KQUR	10/18/22	10/24/22	Sa-Su 10a-3p Sa-Su	CM	10:00 AM-3:00 PM (10:00 AM-3:00 PM)	-----2	1:00	2	\$40.00	Stanc	0.00	NM	2	\$80.00
NON PREEMPT															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/18/22	10/24/22	-----2		2				\$40.00		0.00			
N 9	KQUR	10/18/22	10/24/22	Sa-Su 3p-7p Sa-Su	CM	3:00 PM-7:00 PM	-----2	1:00	2	\$40.00	Stanc	0.00	NM	2	\$80.00
NON PREEMPT															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/18/22	10/24/22	-----2		2				\$40.00		0.00			
													Totals	42	\$2,060.00

Sep 29, 22  
 CONT# 36173525 Mod# Ver# 1 (Last =)  
 REP CHRISTAL RADIO  
 TO KQUR-FM (Laredo, TX)  
 FM LATONYA CHENAULT  
 OFF PHILADELPHIA  
 AGY CROSSROADS MEDIA LLC - VA  
 ADDR 66 CANAL CENTER PLAZA, SUITE 555  
 ALEXANDRIA, VA 22314

DDS CONT# 0  
 C/P/E: / / 6701  
 SALESPERSON FAX#  
 PH # 703-299-1760

BYR PATTI HECK  
 ADV GREG ABBOTT FOR GOVERNOR  
 PDT Texans For Greg Abbott  
 FLT Oct 18, 22 - Oct 24, 22

\* REP ORDER COMMENT \*

\*\* 9/29/2022 3:56:00 PM: POPULATIONBUYTYPE: CPP.

\*\* 9/29/2022 3:56:00 PM: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH ANGELA.HOMAN@KATZMEDIA.COM OR CALL 215-557-4230. THANK YOU!

MC	LN	REV TYPE	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		<b>FLIGHT 1</b>								
	1.1		.T.....	6A - 10A	60	10/18/2022 - 10/18/2022	1D	2	\$52.00	2
	1.2		.T.....	10A - 3P	60	10/18/2022 - 10/18/2022	1D	2	\$50.00	2
	1.3		.T.....	3P - 7P	60	10/18/2022 - 10/18/2022	1D	2	\$50.00	2
						<b>** FLIGHT TOTALS **</b>		6	\$304.00	
		<b>FLIGHT 2</b>								
	2.1		..W....	6A - 10A	60	10/19/2022 - 10/19/2022	1D	2	\$52.00	2
	2.2		..W....	10A - 3P	60	10/19/2022 - 10/19/2022	1D	2	\$50.00	2
	2.3		..W....	3P - 7P	60	10/19/2022 - 10/19/2022	1D	2	\$50.00	2
						<b>** FLIGHT TOTALS **</b>		6	\$304.00	
		<b>FLIGHT 3</b>								
	3.1		...T...	6A - 10A	60	10/20/2022 - 10/20/2022	1D	2	\$52.00	2
	3.2		...T...	10A - 3P	60	10/20/2022 - 10/20/2022	1D	2	\$50.00	2
	3.3		...T...	3P - 7P	60	10/20/2022 - 10/20/2022	1D	2	\$50.00	2
						<b>** FLIGHT TOTALS **</b>		6	\$304.00	

Sep 29, 22  
 CONT# 36173525 Mod# Ver# 1 (Last = )  
 REP CHRISTAL RADIO

DDS CONT# 0  
 C/P/E: / / 6701

<b>FLIGHT 4</b>										
4.1	....F..	6A - 10A	60	10/21/2022 - 10/21/2022	1D	2	\$52.00	2		
4.2	....F..	10A - 3P	60	10/21/2022 - 10/21/2022	1D	2	\$50.00	2		
4.3	....F..	3P - 7P	60	10/21/2022 - 10/21/2022	1D	2	\$50.00	2		
** FLIGHT TOTALS **							6	\$304.00		
<b>FLIGHT 5</b>										
5.1	.....S.	6A - 10A	60	10/22/2022 - 10/22/2022	1D	2	\$50.00	2		
5.2	.....S.	10A - 3P	60	10/22/2022 - 10/22/2022	1D	2	\$50.00	2		
5.3	.....S.	3P - 7P	60	10/22/2022 - 10/22/2022	1D	2	\$50.00	2		
** FLIGHT TOTALS **							6	\$300.00		
<b>FLIGHT 6</b>										
6.1	.....S	6A - 10A	60	10/23/2022 - 10/23/2022	1D	2	\$40.00	2		
6.2	.....S	10A - 3P	60	10/23/2022 - 10/23/2022	1D	2	\$40.00	2		
6.3	.....S	3P - 7P	60	10/23/2022 - 10/23/2022	1D	2	\$40.00	2		
** FLIGHT TOTALS **							6	\$240.00		
<b>FLIGHT 7</b>										
7.1	M.....	6A - 10A	60	10/24/2022 - 10/24/2022	1D	2	\$52.00	2		
7.2	M.....	10A - 3P	60	10/24/2022 - 10/24/2022	1D	2	\$50.00	2		
7.3	M.....	3P - 7P	60	10/24/2022 - 10/24/2022	1D	2	\$50.00	2		
** FLIGHT TOTALS **							6	\$304.00		

	Oct 22						
SPOTS	42						
CASH	2060.00						
TRADE	0.00						
NSL	0.00						
TOTAL	2060.00						

**Sep 29, 22**  
**36173525 Mod# Ver# 1 (Last = )**  
**CHRISTAL RADIO**

**DDS CONT# 0**  
**C/P/E: / / 6701**

						<b>TOTAL</b>
SPOTS						42
CASH						2,060.00
TRADE						0.00
NSL						0.00
TOTAL						2,060.00

**\*\* Competitive Comments \*\***

**SVC: FA99 MSA CustRadio**  
**Demo Adults 35+**

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.







