

CONTRACT



WTKR-TV
720 Boush St
Norfolk, VA 23510
(757) 446-1000

And:

Mentzer Media
210 W Pennsylvania Ave
Ste 250
Towson, MD 21204

| | | |
|--|--|--|
| <u>Contract / Revision</u> 577884 / | | <u>Alt Order #</u> 08837500 |
| <u>Product</u> JOHN ADAMS FOR AG | | |
| <u>Contract Dates</u> 10/17/17 - 10/23/17 | | <u>Estimate #</u> 5083 |
| <u>Advertiser</u> Adams/R/Atty General/VA | | <u>Original Date / Revision</u> 10/12/17 / 10/12/17 |
| <u>Billing Cycle</u> EOM/EOC | <u>Billing Calendar</u> Broadcast | <u>Cash/Trade</u> Cash |
| <u>Property</u> WTKR-TV | <u>Account Executive</u> Teresa DiFuria | <u>Sales Office</u> NSO Philadelph |
| <u>Special Handling</u> | | |
| <u>Demographic</u> Adults 35+ | | |
| <u>Agy Code</u> 1021 | <u>Advertiser Code</u> 389 | <u>Product 1/2</u> 472 |
| <u>Agency Ref</u> | | <u>Advertiser Ref</u> |

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | Rtn | Type | Spots | Amount |
|-------|----|-------------------|-----------------|-----------------|-------------------|------|--------|-------------|------|-----|------|-------|----------|
| N 1 | 3 | 10/20/17 | 10/20/17 | M-F 11p-1135p | 11:00 PM-11:35 PM | | :30 | | | | NM | 1 | \$250.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | <u>Spots/Week</u> | | | <u>Rate</u> | | | | | |
| Week: | | 10/16/17 | 10/22/17 | ----1-- | 1 | | | \$250.00 | | | | | |
| N 2 | 3 | 10/20/17 | 10/20/17 | M-F 1135p-1235a | 11:35 PM-12:35 AM | | :30 | | | | NM | 2 | \$270.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | <u>Spots/Week</u> | | | <u>Rate</u> | | | | | |
| Week: | | 10/16/17 | 10/22/17 | ----2-- | 2 | | | \$135.00 | | | | | |
| N 3 | 3 | 10/20/17 | 10/20/17 | M-F 11a-12p | 11:00 AM-12:00 PM | | :30 | | | | NM | 1 | \$205.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | <u>Spots/Week</u> | | | <u>Rate</u> | | | | | |
| Week: | | 10/16/17 | 10/22/17 | ----1-- | 1 | | | \$205.00 | | | | | |
| N 4 | 3 | 10/20/17 | 10/20/17 | M-F 1235a-135a | 12:37 PM-1:37 PM | | :30 | | | | NM | 2 | \$130.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | <u>Spots/Week</u> | | | <u>Rate</u> | | | | | |
| Week: | | 10/16/17 | 10/22/17 | ----2-- | 2 | | | \$65.00 | | | | | |
| N 5 | 3 | 10/20/17 | 10/20/17 | M-F 12p-1230p | 12:00 PM-12:30 PM | | :30 | | | | NM | 2 | \$420.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | <u>Spots/Week</u> | | | <u>Rate</u> | | | | | |
| Week: | | 10/16/17 | 10/22/17 | ----2-- | 2 | | | \$210.00 | | | | | |
| N 6 | 3 | 10/20/17 | 10/20/17 | M-F 3p-4p | 3:00 PM-4:00 PM | | :30 | | | | NM | 1 | \$145.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | <u>Spots/Week</u> | | | <u>Rate</u> | | | | | |
| Week: | | 10/16/17 | 10/22/17 | ----1-- | 1 | | | \$145.00 | | | | | |
| N 7 | 3 | 10/20/17 | 10/20/17 | M-F 4p-5p | 4:00 PM-5:00 PM | | :30 | | | | NM | 2 | \$410.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | <u>Spots/Week</u> | | | <u>Rate</u> | | | | | |
| Week: | | 10/16/17 | 10/22/17 | ----2-- | 2 | | | \$205.00 | | | | | |
| N 8 | 3 | 10/20/17 | 10/20/17 | M-F 5p-530p | 5:00 PM-5:30 PM | | :30 | | | | NM | 1 | \$255.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | <u>Spots/Week</u> | | | <u>Rate</u> | | | | | |
| Week: | | 10/16/17 | 10/22/17 | ----1-- | 1 | | | \$255.00 | | | | | |
| N 9 | 3 | 10/20/17 | 10/20/17 | M-F 5a-6a | 5:00 AM-6:00 AM | | :30 | | | | NM | 2 | \$210.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | <u>Spots/Week</u> | | | <u>Rate</u> | | | | | |
| Week: | | 10/16/17 | 10/22/17 | ----2-- | 2 | | | \$105.00 | | | | | |
| N 10 | 3 | 10/20/17 | 10/20/17 | M-F 530p-6p | 5:30 PM-6:00 PM | | :30 | | | | NM | 2 | \$510.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | <u>Spots/Week</u> | | | <u>Rate</u> | | | | | |
| Week: | | 10/16/17 | 10/22/17 | ----2-- | 2 | | | \$255.00 | | | | | |
| N 11 | 3 | 10/20/17 | 10/20/17 | M-F 6p-630p | 6:00 PM-6:30 PM | | :30 | | | | NM | 2 | \$500.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | <u>Spots/Week</u> | | | <u>Rate</u> | | | | | |
| Week: | | 10/16/17 | 10/22/17 | ----2-- | 2 | | | \$250.00 | | | | | |
| N 12 | 3 | 10/20/17 | 10/20/17 | M-F 6a-7a | 6:00 AM-7:00 AM | | :30 | | | | NM | 2 | \$360.00 |

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four week advance cancellation notice is required unless otherwise specified. It is the station's policy not to discriminate on the basis of race or ethnicity in its advertising sales contracts.



WTKR-TV
720 Boush St
Norfolk, VA 23510
(757) 446-1000

| | | |
|--|-------------------------------------|--|
| <u>Contract / Revision</u> 577884 / | | <u>Alt Order #</u> 08837500 |
| <u>Contract Dates</u> 10/17/17 - 10/23/17 | <u>Product</u> JOHN ADAMS FOR AG | <u>Estimate #</u> 5083 |
| <u>Advertiser</u> Adams/R/Atty General/VA | | <u>Original Date / Revision</u> 10/12/17 / 10/12/17 |

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | Rtn | Type | Spots | Amount |
|-------|----|-------------------|-----------------|---------------------|-------------------|------|--------|-------------------|-------------|-----|------|-------|----------|
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | ----2-- | | | | 2 | \$180.00 | | | | |
| N 13 | 3 | 10/20/17 | 10/20/17 | M-F 7p-730p | 7:00 PM-7:30 PM | | :30 | | | | NM | 2 | \$590.00 |
| Week: | | 10/16/17 | 10/22/17 | ----2-- | | | | 2 | \$295.00 | | | | |
| N 14 | 3 | 10/20/17 | 10/20/17 | M-F 7a-9a | 7:00 AM-9:00 AM | | :30 | | | | NM | 2 | \$330.00 |
| Week: | | 10/16/17 | 10/22/17 | ----2-- | | | | 2 | \$165.00 | | | | |
| N 15 | 3 | 10/20/17 | 10/20/17 | M-F 730p-8p | 7:30 PM-8:00 PM | | :30 | | | | NM | 1 | \$275.00 |
| Week: | | 10/16/17 | 10/22/17 | ----1-- | | | | 1 | \$275.00 | | | | |
| N 16 | 3 | 10/20/17 | 10/20/17 | Friday Prime Hour 1 | 8-9p mac | | :30 | | | | NM | 1 | \$600.00 |
| Week: | | 10/16/17 | 10/22/17 | ----1-- | | | | 1 | \$600.00 | | | | |
| N 17 | 3 | 10/20/17 | 10/20/17 | M-F 9a-10a | 9:00 AM-10:00 AM | | :30 | | | | NM | 1 | \$155.00 |
| Week: | | 10/16/17 | 10/22/17 | ----1-- | | | | 1 | \$155.00 | | | | |
| N 18 | 3 | 10/23/17 | 10/23/17 | M-F 11p-1135p | 11:00 PM-11:35 PM | | :30 | | | | NM | 2 | \$500.00 |
| Week: | | 10/23/17 | 10/29/17 | 2----- | | | | 2 | \$250.00 | | | | |
| N 19 | 3 | 10/23/17 | 10/23/17 | M-F 1135p-1235a | 11:35 PM-12:35 AM | | :30 | | | | NM | 2 | \$270.00 |
| Week: | | 10/23/17 | 10/29/17 | 2----- | | | | 2 | \$135.00 | | | | |
| N 20 | 3 | 10/23/17 | 10/23/17 | M-F 11a-12p | 11:00 AM-12:00 PM | | :30 | | | | NM | 1 | \$205.00 |
| Week: | | 10/23/17 | 10/29/17 | 1----- | | | | 1 | \$205.00 | | | | |
| N 21 | 3 | 10/23/17 | 10/23/17 | M-F 1235a-135a | 12:37 XM-1:37 XM | | :30 | | | | NM | 2 | \$130.00 |
| Week: | | 10/23/17 | 10/29/17 | 2----- | | | | 2 | \$65.00 | | | | |
| N 22 | 3 | 10/23/17 | 10/23/17 | M-F 12p-1230p | 12:00 PM-12:30 PM | | :30 | | | | NM | 2 | \$420.00 |
| Week: | | 10/23/17 | 10/29/17 | 2----- | | | | 2 | \$210.00 | | | | |
| N 23 | 3 | 10/23/17 | 10/23/17 | M-F 3p-4p | 3:00 PM-4:00 PM | | :30 | | | | NM | 2 | \$290.00 |
| Week: | | 10/23/17 | 10/29/17 | 2----- | | | | 2 | \$145.00 | | | | |
| N 24 | 3 | 10/23/17 | 10/23/17 | M-F 4p-5p | 4:00 PM-5:00 PM | | :30 | | | | NM | 2 | \$410.00 |
| Week: | | 10/23/17 | 10/29/17 | 2----- | | | | 2 | \$205.00 | | | | |
| N 25 | 3 | 10/23/17 | 10/23/17 | M-F 5p-530p | 5:00 PM-5:30 PM | | :30 | | | | NM | 1 | \$255.00 |
| Week: | | 10/23/17 | 10/29/17 | 1----- | | | | 1 | \$255.00 | | | | |
| N 26 | 3 | 10/23/17 | 10/23/17 | M-F 5a-6a | 5:00 AM-6:00 AM | | :30 | | | | NM | 2 | \$210.00 |
| Week: | | 10/23/17 | 10/29/17 | 2----- | | | | 2 | \$105.00 | | | | |
| N 27 | 3 | 10/23/17 | 10/23/17 | M-F 530p-6p | 5:30 PM-6:00 PM | | :30 | | | | NM | 1 | \$255.00 |
| Week: | | 10/23/17 | 10/29/17 | 1----- | | | | 1 | \$255.00 | | | | |
| N 28 | 3 | 10/23/17 | 10/23/17 | M-F 6p-630p | 6:00 PM-6:30 PM | | :30 | | | | NM | 1 | \$250.00 |
| Week: | | 10/23/17 | 10/29/17 | 1----- | | | | 1 | \$250.00 | | | | |
| N 29 | 3 | 10/23/17 | 10/23/17 | M-F 6a-7a | 6:00 AM-7:00 AM | | :30 | | | | NM | 2 | \$360.00 |

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four week advance cancellation notice is required unless otherwise specified. It is the station's policy not to discriminate on the basis of race or ethnicity in its advertising sales contracts.



WTKR-TV
720 Boush St
Norfolk, VA 23510
(757) 446-1000

| | | |
|--|-------------------------------------|--|
| <u>Contract / Revision</u> 577884 / | | <u>Alt Order #</u> 08837500 |
| <u>Contract Dates</u> 10/17/17 - 10/23/17 | <u>Product</u> JOHN ADAMS FOR AG | <u>Estimate #</u> 5083 |
| <u>Advertiser</u> Adams/R/Atty General/VA | | <u>Original Date / Revision</u> 10/12/17 / 10/12/17 |

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | Rtn | Type | Spots | Amount |
|-------|----|-------------------|-----------------|--------------------------|-------------------|------|--------|-------------------|-------------|-----|------|-------|------------|
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/23/17 | 10/29/17 | 2----- | | | | 2 | \$180.00 | | | | |
| N 30 | 3 | 10/23/17 | 10/23/17 | M-F 7p-730p | 7:00 PM-7:30 PM | | :30 | | | | NM | 1 | \$295.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/23/17 | 10/29/17 | 1----- | | | | 1 | \$295.00 | | | | |
| N 31 | 3 | 10/23/17 | 10/23/17 | M-F 7a-9a | 7:00 AM-9:00 AM | | :30 | | | | NM | 2 | \$330.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/23/17 | 10/29/17 | 2----- | | | | 2 | \$165.00 | | | | |
| N 32 | 3 | 10/23/17 | 10/23/17 | M-F 730p-8p | 7:30 PM-8:00 PM | | :30 | | | | NM | 1 | \$275.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/23/17 | 10/29/17 | 1----- | | | | 1 | \$275.00 | | | | |
| N 33 | 3 | 10/23/17 | 10/23/17 | M-F 9a-10a | 9:00 AM-10:00 AM | | :30 | | | | NM | 1 | \$155.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/23/17 | 10/29/17 | 1----- | | | | 1 | \$155.00 | | | | |
| N 34 | 3 | 10/21/17 | 10/21/17 | Saturday Prime Hour 3 | 10-11p 48hrs | | :30 | | | | NM | 2 | \$550.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -----2- | | | | 2 | \$275.00 | | | | |
| N 35 | 3 | 10/21/17 | 10/21/17 | Sa 11p-1135p | 11:00 PM-11:35 PM | | :30 | | | | NM | 1 | \$235.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -----1- | | | | 1 | \$235.00 | | | | |
| N 36 | 3 | 10/21/17 | 10/21/17 | Inside The Redskins | 11:35 PM-12:05 XM | | :30 | | | | NM | 1 | \$35.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -----1- | | | | 1 | \$35.00 | | | | |
| N 37 | 3 | 10/21/17 | 10/21/17 | Saturday Prime Hour 1 | 8-9p crimetype | | :30 | | | | NM | 2 | \$550.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -----2- | | | | 2 | \$275.00 | | | | |
| N 38 | 3 | 10/21/17 | 10/21/17 | Saturday Prime Hour 2 | 9-10p crimetype | | :30 | | | | NM | 1 | \$285.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -----1- | | | | 1 | \$285.00 | | | | |
| N 39 | 3 | 10/21/17 | 10/21/17 | Sa 9a-11a | 9:00 AM-11:00 AM | | :30 | | | | NM | 2 | \$180.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -----2- | | | | 2 | \$90.00 | | | | |
| N 40 | 3 | 10/22/17 | 10/22/17 | Su 1030a-11a | 10:30 AM-11:00 AM | | :30 | | | | NM | 1 | \$210.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -----1 | | | | 1 | \$210.00 | | | | |
| N 41 | 3 | 10/22/17 | 10/22/17 | Late Run News | 11:30 PM-12:05 XM | | :30 | | | | NM | 1 | \$235.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -----1 | | | | 1 | \$235.00 | | | | |
| N 42 | 3 | 10/22/17 | 10/22/17 | Su 1205a-1235a | 1205-1235a Inside | | :30 | | | | NM | 1 | \$90.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -----1 | | | | 1 | \$90.00 | | | | |
| N 43 | 3 | 10/22/17 | 10/22/17 | Sunday Prime Hour 1 | 7:30 PM-8:30 PM | | :30 | | | | NM | 2 | \$3,250.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -----2 | | | | 2 | \$1,625.00 | | | | |
| N 44 | 3 | 10/22/17 | 10/22/17 | Su 9a-1030a | 9:00 AM-10:30 AM | | :30 | | | | NM | 2 | \$970.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -----2 | | | | 2 | \$485.00 | | | | |
| N 45 | 3 | 10/19/17 | 10/19/17 | Late Run News | 11:15 PM-11:50 PM | | :30 | | | | NM | 1 | \$245.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | ---1--- | | | | 1 | \$245.00 | | | | |
| N 46 | 3 | 10/19/17 | 10/19/17 | M-F Late Run Late Fringe | 11:50 PM-12:52 XM | | :30 | | | | NM | 2 | \$270.00 |

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four week advance cancellation notice is required unless otherwise specified. It is the station's policy not to discriminate on the basis of race or ethnicity in its advertising sales contracts.



WTKR-TV
720 Boush St
Norfolk, VA 23510
(757) 446-1000

| | |
|---------------------|-------------|
| Contract / Revision | Alt Order # |
| 577884 / | 08837500 |

| | | |
|---------------------|-------------------|------------|
| Contract Dates | Product | Estimate # |
| 10/17/17 - 10/23/17 | JOHN ADAMS FOR AG | 5083 |

| | |
|-------------------------|--------------------------|
| Advertiser | Original Date / Revision |
| Adams/R/Atty General/VA | 10/12/17 / 10/12/17 |

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | Rtn | Type | Spots | Amount |
|-------|----|-------------------|-----------------|--------------------------|-------------------|------|--------|-------------------|-------------|-----|------|-------|------------|
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | ---2--- | | | | 2 | \$135.00 | | | | |
| N 47 | 3 | 10/19/17 | 10/19/17 | M-F 11a-12p | 11:00 AM-12:00 PM | | :30 | | | | NM | 1 | \$205.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | ---1--- | | | | 1 | \$205.00 | | | | |
| N 48 | 3 | 10/19/17 | 10/19/17 | M-F Late Run Late Fringe | 12:52 XM-1:52 XM | | :30 | | | | NM | 2 | \$130.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | ---2--- | | | | 2 | \$65.00 | | | | |
| N 49 | 3 | 10/19/17 | 10/19/17 | M-F 12p-1230p | 12:00 PM-12:30 PM | | :30 | | | | NM | 2 | \$420.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | ---2--- | | | | 2 | \$210.00 | | | | |
| N 50 | 3 | 10/19/17 | 10/19/17 | M-F 3p-4p | 3:00 PM-4:00 PM | | :30 | | | | NM | 2 | \$290.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | ---2--- | | | | 2 | \$145.00 | | | | |
| N 51 | 3 | 10/19/17 | 10/19/17 | M-F 4p-5p | 4:00 PM-5:00 PM | | :30 | | | | NM | 1 | \$205.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | ---1--- | | | | 1 | \$205.00 | | | | |
| N 52 | 3 | 10/19/17 | 10/19/17 | M-F 5p-530p | 5:00 PM-5:30 PM | | :30 | | | | NM | 2 | \$510.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | ---2--- | | | | 2 | \$255.00 | | | | |
| N 53 | 3 | 10/19/17 | 10/19/17 | M-F 5a-6a | 5:00 AM-6:00 AM | | :30 | | | | NM | 2 | \$210.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | ---2--- | | | | 2 | \$105.00 | | | | |
| N 54 | 3 | 10/19/17 | 10/19/17 | M-F 530p-6p | 5:30 PM-6:00 PM | | :30 | | | | NM | 1 | \$255.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | ---1--- | | | | 1 | \$255.00 | | | | |
| N 55 | 3 | 10/19/17 | 10/19/17 | M-F 6p-630p | 6:00 PM-6:30 PM | | :30 | | | | NM | 1 | \$250.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | ---1--- | | | | 1 | \$250.00 | | | | |
| N 56 | 3 | 10/19/17 | 10/19/17 | M-F 6a-7a | 6:00 AM-7:00 AM | | :30 | | | | NM | 3 | \$540.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | ---3--- | | | | 3 | \$180.00 | | | | |
| N 57 | 3 | 10/19/17 | 10/19/17 | M-F 7p-730p | 7:00 PM-7:30 PM | | :30 | | | | NM | 1 | \$295.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | ---1--- | | | | 1 | \$295.00 | | | | |
| N 58 | 3 | 10/19/17 | 10/19/17 | M-F 7a-9a | 7:00 AM-9:00 AM | | :30 | | | | NM | 2 | \$330.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | ---2--- | | | | 2 | \$165.00 | | | | |
| N 59 | 3 | 10/19/17 | 10/19/17 | NFL Thursday Night | 7:30 PM-8:25 PM | | :30 | | | | NM | 1 | \$670.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | ---1--- | | | | 1 | \$670.00 | | | | |
| N 61 | 3 | 10/19/17 | 10/19/17 | M-F 9a-10a | 9:00 AM-10:00 AM | | :30 | | | | NM | 1 | \$155.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | ---1--- | | | | 1 | \$155.00 | | | | |
| N 62 | 3 | 10/17/17 | 10/17/17 | Tuesday Prime Hour 3 | 10-11P ncis-no | | :30 | | | | NM | 1 | \$1,100.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -1----- | | | | 1 | \$1,100.00 | | | | |
| N 63 | 3 | 10/17/17 | 10/17/17 | M-F 11p-1135p | 11:00 PM-11:35 PM | | :30 | | | | NM | 1 | \$250.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -1----- | | | | 1 | \$250.00 | | | | |
| N 64 | 3 | 10/17/17 | 10/17/17 | M-F 1135p-1235a | 11:35 PM-12:35 AM | | :30 | | | | NM | 2 | \$270.00 |

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four week advance cancellation notice is required unless otherwise specified. It is the station's policy not to discriminate on the basis of race or ethnicity in its advertising sales contracts.



WTKR-TV
720 Boush St
Norfolk, VA 23510
(757) 446-1000

| | | |
|--|-------------------------------------|--|
| <u>Contract / Revision</u> 577884 / | | <u>Alt Order #</u> 08837500 |
| <u>Contract Dates</u> 10/17/17 - 10/23/17 | <u>Product</u> JOHN ADAMS FOR AG | <u>Estimate #</u> 5083 |
| <u>Advertiser</u> Adams/R/Atty General/VA | | <u>Original Date / Revision</u> 10/12/17 / 10/12/17 |

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | Rtn | Type | Spots | Amount |
|-------|----|-------------------|-----------------|-----------------|-------------------|------|--------|-------------------|-------------|-----|------|-------|----------|
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -2----- | | | | 2 | \$135.00 | | | | |
| N 65 | 3 | 10/17/17 | 10/17/17 | M-F 11a-12p | 11:00 AM-12:00 PM | | :30 | | | | NM | 1 | \$205.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -1----- | | | | 1 | \$205.00 | | | | |
| N 66 | 3 | 10/17/17 | 10/17/17 | M-F 1235a-135a | 12:37 XM-1:37 XM | | :30 | | | | NM | 2 | \$130.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -2----- | | | | 2 | \$65.00 | | | | |
| N 67 | 3 | 10/17/17 | 10/17/17 | M-F 12p-1230p | 12:00 PM-12:30 PM | | :30 | | | | NM | 1 | \$210.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -1----- | | | | 1 | \$210.00 | | | | |
| N 68 | 3 | 10/17/17 | 10/17/17 | M-F 3p-4p | 3:00 PM-4:00 PM | | :30 | | | | NM | 1 | \$145.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -1----- | | | | 1 | \$145.00 | | | | |
| N 69 | 3 | 10/17/17 | 10/17/17 | M-F 4p-5p | 4:00 PM-5:00 PM | | :30 | | | | NM | 1 | \$205.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -1----- | | | | 1 | \$205.00 | | | | |
| N 70 | 3 | 10/17/17 | 10/17/17 | M-F 5p-530p | 5:00 PM-5:30 PM | | :30 | | | | NM | 2 | \$510.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -2----- | | | | 2 | \$255.00 | | | | |
| N 71 | 3 | 10/17/17 | 10/17/17 | M-F 5a-6a | 5:00 AM-6:00 AM | | :30 | | | | NM | 2 | \$210.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -2----- | | | | 2 | \$105.00 | | | | |
| N 72 | 3 | 10/17/17 | 10/17/17 | M-F 530p-6p | 5:30 PM-6:00 PM | | :30 | | | | NM | 2 | \$510.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -2----- | | | | 2 | \$255.00 | | | | |
| N 73 | 3 | 10/17/17 | 10/17/17 | M-F 6p-630p | 6:00 PM-6:30 PM | | :30 | | | | NM | 2 | \$500.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -2----- | | | | 2 | \$250.00 | | | | |
| N 74 | 3 | 10/17/17 | 10/17/17 | M-F 6a-7a | 6:00 AM-7:00 AM | | :30 | | | | NM | 2 | \$360.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -2----- | | | | 2 | \$180.00 | | | | |
| N 75 | 3 | 10/17/17 | 10/17/17 | M-F 7p-730p | 7:00 PM-7:30 PM | | :30 | | | | NM | 1 | \$295.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -1----- | | | | 1 | \$295.00 | | | | |
| N 76 | 3 | 10/17/17 | 10/17/17 | M-F 7a-9a | 7:00 AM-9:00 AM | | :30 | | | | NM | 2 | \$330.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -2----- | | | | 2 | \$165.00 | | | | |
| N 77 | 3 | 10/17/17 | 10/17/17 | M-F 730p-8p | 7:30 PM-8:00 PM | | :30 | | | | NM | 1 | \$275.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -1----- | | | | 1 | \$275.00 | | | | |
| N 78 | 3 | 10/17/17 | 10/17/17 | M-F 9a-10a | 9:00 AM-10:00 AM | | :30 | | | | NM | 1 | \$155.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -1----- | | | | 1 | \$155.00 | | | | |
| N 79 | 3 | 10/18/17 | 10/18/17 | M-F 11p-1135p | 11:00 PM-11:35 PM | | :30 | | | | NM | 2 | \$500.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | --2---- | | | | 2 | \$250.00 | | | | |
| N 80 | 3 | 10/18/17 | 10/18/17 | M-F 1135p-1235a | 11:35 PM-12:35 AM | | :30 | | | | NM | 2 | \$270.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | --2---- | | | | 2 | \$135.00 | | | | |
| N 81 | 3 | 10/18/17 | 10/18/17 | M-F 11a-12p | 11:00 AM-12:00 PM | | :30 | | | | NM | 1 | \$205.00 |

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four week advance cancellation notice is required unless otherwise specified. It is the station's policy not to discriminate on the basis of race or ethnicity in its advertising sales contracts.



WTKR-TV
720 Boush St
Norfolk, VA 23510
(757) 446-1000

| | | |
|--|--|--|
| <u>Contract / Revision</u> 577884 / | | <u>Alt Order #</u> 08837500 |
| <u>Contract Dates</u> 10/17/17 - 10/23/17 | | <u>Product</u> JOHN ADAMS FOR AG |
| <u>Advertiser</u> Adams/R/Atty General/VA | | <u>Estimate #</u> 5083 |
| | | <u>Original Date / Revision</u> 10/12/17 / 10/12/17 |

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | Rtn | Type | Spots | Amount |
|--------|----|-------------------|-----------------|-----------------|-------------------|------|--------|-------------------|-------------|-----|------|-------|-------------|
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -- 1---- | | | | 1 | \$205.00 | | | | |
| N 82 | 3 | 10/18/17 | 10/18/17 | M-F 1235a-135a | 12:37 XM-1:37 XM | | :30 | | | | NM | 2 | \$130.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -- 2---- | | | | 2 | \$65.00 | | | | |
| N 83 | 3 | 10/18/17 | 10/18/17 | M-F 12p-1230p | 12:00 PM-12:30 PM | | :30 | | | | NM | 1 | \$210.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -- 1---- | | | | 1 | \$210.00 | | | | |
| N 84 | 3 | 10/18/17 | 10/18/17 | M-F 3p-4p | 3:00 PM-4:00 PM | | :30 | | | | NM | 2 | \$290.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -- 2---- | | | | 2 | \$145.00 | | | | |
| N 85 | 3 | 10/18/17 | 10/18/17 | M-F 4p-5p | 4:00 PM-5:00 PM | | :30 | | | | NM | 2 | \$410.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -- 2---- | | | | 2 | \$205.00 | | | | |
| N 86 | 3 | 10/18/17 | 10/18/17 | M-F 5p-530p | 5:00 PM-5:30 PM | | :30 | | | | NM | 1 | \$255.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -- 1---- | | | | 1 | \$255.00 | | | | |
| N 87 | 3 | 10/18/17 | 10/18/17 | M-F 5a-6a | 5:00 AM-6:00 AM | | :30 | | | | NM | 2 | \$210.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -- 2---- | | | | 2 | \$105.00 | | | | |
| N 88 | 3 | 10/18/17 | 10/18/17 | M-F 530p-6p | 5:30 PM-6:00 PM | | :30 | | | | NM | 1 | \$255.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -- 1---- | | | | 1 | \$255.00 | | | | |
| N 89 | 3 | 10/18/17 | 10/18/17 | M-F 6p-630p | 6:00 PM-6:30 PM | | :30 | | | | NM | 1 | \$250.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -- 1---- | | | | 1 | \$250.00 | | | | |
| N 90 | 3 | 10/18/17 | 10/18/17 | M-F 6a-7a | 6:00 AM-7:00 AM | | :30 | | | | NM | 2 | \$360.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -- 2---- | | | | 2 | \$180.00 | | | | |
| N 91 | 3 | 10/18/17 | 10/18/17 | M-F 7p-730p | 7:00 PM-7:30 PM | | :30 | | | | NM | 2 | \$590.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -- 2---- | | | | 2 | \$295.00 | | | | |
| N 92 | 3 | 10/18/17 | 10/18/17 | M-F 7a-9a | 7:00 AM-9:00 AM | | :30 | | | | NM | 2 | \$330.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -- 2---- | | | | 2 | \$165.00 | | | | |
| N 93 | 3 | 10/18/17 | 10/18/17 | M-F 730p-8p | 7:30 PM-8:00 PM | | :30 | | | | NM | 1 | \$275.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -- 1---- | | | | 1 | \$275.00 | | | | |
| N 94 | 3 | 10/18/17 | 10/18/17 | M-F 9a-10a | 9:00 AM-10:00 AM | | :30 | | | | NM | 1 | \$155.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/16/17 | 10/22/17 | -- 1---- | | | | 1 | \$155.00 | | | | |
| Totals | | | | | | | | 0.00 | | | | 143 | \$32,150.00 |

| Time Period | # of Spots | Gross Amount | Agency Comm. | Net Amount |
|---------------------|------------|--------------|--------------|-------------|
| 09/25/17 - 10/23/17 | 143 | \$32,150.00 | (\$4,822.50) | \$27,327.50 |
| Totals | 143 | \$32,150.00 | (\$4,822.50) | \$27,327.50 |

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four week advance cancellation notice is required unless otherwise specified. It is the station's policy not to discriminate on the basis of race or ethnicity in its advertising sales contracts.