

INVOICE



Invoice #: IN-1161049835
 Invoice Date: 10/30/2016
 Contract #: 28843
 Page: 1
 Net Amount Due: \$892.50

Agency: WINSTON/TERRELL GROUP
 1449 North Pennsylvania Street
 Indianapolis, IN 46202

Station(s): DJFX-FM

Advertiser: PROGRESSIVE THOUGHT MATTERS
 Product: POLITICAL ISSUE
 Estimate #:
 Agency Client Code:
 Buyer Name:

Salesperson(s): HOUSE HOUSE
 Terms: NET 30 DAYS

Day	Date	Time	Product	ISCI	Rate
Ln 1 10/18/16 - 10/28/16 6:00AM-7:00PM 10/WK @ \$40.00 T-F Length: 30					
TUE	10/18/16	09:30a	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$40.00
TUE	10/18/16	02:21p	THOUGHT MATTERS 2	THOUGHT MATTERS 2	\$40.00
WED	10/19/16	10:21a	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$40.00
WED	10/19/16	11:23a	THOUGHT MATTERS 2	THOUGHT MATTERS 2	\$40.00
WED	10/19/16	12:25p	THOUGHT MATTERS 3	THOUGHT MATTERS 3	\$40.00
THU	10/20/16	12:26p	THOUGHT MATTERS 2	THOUGHT MATTERS 2	\$40.00
THU	10/20/16	01:22p	THOUGHT MATTERS 3	THOUGHT MATTERS 3	\$40.00
THU	10/20/16	03:51p	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$40.00
FRI	10/21/16	10:27a	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$40.00
FRI	10/21/16	11:20a	THOUGHT MATTERS 2	THOUGHT MATTERS 2	\$40.00
TUE	10/25/16	07:31a	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$40.00
TUE	10/25/16	09:30a	THOUGHT MATTERS 2	THOUGHT MATTERS 2	\$40.00
WED	10/26/16	08:30a	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$40.00
WED	10/26/16	03:26p	THOUGHT MATTERS 2	THOUGHT MATTERS 2	\$40.00
WED	10/26/16	06:22p	THOUGHT MATTERS 3	THOUGHT MATTERS 3	\$40.00
THU	10/27/16	06:30a	THOUGHT MATTERS 2	THOUGHT MATTERS 2	\$40.00
THU	10/27/16	08:16a	THOUGHT MATTERS 3	THOUGHT MATTERS 3	\$40.00
THU	10/27/16	09:14a	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$40.00
FRI	10/28/16	07:29a	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$40.00
FRI	10/28/16	06:20p	THOUGHT MATTERS 2	THOUGHT MATTERS 2	\$40.00
Ln 3 10/18/16 - 10/28/16 7:00PM-12:00AM 5/WK @ \$25.00 T-F Length: 30					
TUE	10/18/16	08:26p	THOUGHT MATTERS 3	THOUGHT MATTERS 3	\$25.00
WED	10/19/16	09:56p	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$25.00
THU	10/20/16	07:26p	THOUGHT MATTERS 2	THOUGHT MATTERS 2	\$25.00
THU	10/20/16	08:26p	THOUGHT MATTERS 3	THOUGHT MATTERS 3	\$25.00
FRI	10/21/16	07:25p	THOUGHT MATTERS 3	THOUGHT MATTERS 3	\$25.00
TUE	10/25/16	09:31p	THOUGHT MATTERS 3	THOUGHT MATTERS 3	\$25.00
WED	10/26/16	11:30p	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$25.00
THU	10/27/16	09:21p	THOUGHT MATTERS 2	THOUGHT MATTERS 2	\$25.00
THU	10/27/16	11:49p	THOUGHT MATTERS 3	THOUGHT MATTERS 3	\$25.00
FRI	10/28/16	10:21p	THOUGHT MATTERS 3	THOUGHT MATTERS 3	\$25.00

INVOICE



Invoice #: IN-1161049835
Invoice Date: 10/30/2016
Contract #: 28843
Page: 2
Net Amount Due: \$892.50

Remit To:
ADAMS RADIO GROUP
2000 LOWER HUNTINGTON ROAD
FORT WAYNE, IN 46819

Invoice Totals

Total Spots:	30
Gross Amount:	\$1,050.00
Agency Commission:	(\$157.50)
Net Amount Due:	\$892.50

FOR BILLING QUESTIONS CALL 260-747-1511

DJFX-FM IS A TRANSLATOR FOR WJFX-HD3
ALSO KNOWN AS B96.9 AND WJFX-F3
(FORMERLY REFERRED TO AS WCAA)

INVOICE



Invoice #: IN-1161149911
Invoice Date: 11/13/2016
Contract #: 28843
Page: 1
Net Amount Due: \$110.50

Agency: WINSTON/TERRELL GROUP
1449 North Pennsylvania Street
Indianapolis, IN 46202

Station(s): DJFX-FM

Advertiser: PROGRESSIVE THOUGHT MATTERS
Product: POLITICAL ISSUE
Estimate #:
Agency Client Code:
Buyer Name:

Salesperson(s): HOUSE HOUSE
Terms: NET 30 DAYS

Day	Date	Time	Product	ISCI	Rate
Ln 2	10/31/16	6:00AM-7:00PM	2/WK @ \$40.00 M Length: 30		
MON	10/31/16	06:14a	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$40.00
MON	10/31/16	09:14a	THOUGHT MATTERS 2	THOUGHT MATTERS 2	\$40.00
Ln 4	10/31/16	7:00PM-12:00AM	2/WK @ \$25.00 M Length: 30		
MON	10/31/16	10:19p	THOUGHT MATTERS 3	THOUGHT MATTERS 3	\$25.00
MON	10/31/16	11:18p	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$25.00

Remit To:
ADAMS RADIO GROUP
2000 LOWER HUNTINGTON ROAD
FORT WAYNE, IN 46819

Invoice Totals
Total Spots: 4
Gross Amount: \$130.00
Agency Commission: (\$19.50)
Net Amount Due: \$110.50

FOR BILLING QUESTIONS CALL 260-747-1511

DJFX-FM IS A TRANSLATOR FOR WJFX-HD3
ALSO KNOWN AS B96.9 AND WJFX-F3
(FORMERLY REFERRED TO AS WCAA)



2016 Rate Card (Issue)

60 Seconds	AAA	AA	A
	6am – 7pm	Saturday 6am – 7pm	7pm – 12am All Day Sunday
Grid 1	\$40	\$30	\$25

	AAA	AA	A

Features	
Copy	48 Hours in Advance
Overnights	Available Upon Request

AGREEMENT FORM FOR
NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:

Date

B96.9 WJFX HD3

10-14-16

PAT TERRELL

See hereby request distribution concerning the following issue:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
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See Attached
Schedule

Total Charges:

\$1275.00

This broadcast will be used by:

Progressive Thought Matters

Does this program contain any words or images that are obscene or
messages relating to the police or law enforcement? (Yes/No)

X

I am submitting information about this program to the FCC for its review. I understand that the FCC will review the program and may require me to make changes to the program or to the information I am submitting. I understand that the FCC may also require me to provide additional information about the program.

B96.9 DJFX-HD3 10-14-16

I am submitting information about this program to the FCC for its review. I understand that the FCC will review the program and may require me to make changes to the program or to the information I am submitting. I understand that the FCC may also require me to provide additional information about the program.

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Progressive Thought Matters

I am submitting information about this program to the FCC for its review. I understand that the FCC will review the program and may require me to make changes to the program or to the information I am submitting. I understand that the FCC may also require me to provide additional information about the program.

☐ a corporation; ☒ a committee; ☐ an association; ☐ or other unincorporated group.

The names of the individuals who are the authors of the program are: [Name] and [Name]. I understand that the FCC will review the program and may require me to make changes to the program or to the information I am submitting. I understand that the FCC may also require me to provide additional information about the program.

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

I agree to indemnify and hold the station harmless from any and all claims, damages, losses, costs, and expenses, including reasonable attorneys' fees, that may be asserted against the station or its employees, agents, or representatives, arising out of or from the above stated broadcast(s). For the above stated broadcast(s), I also agree to prepare a script, transcript, or tape, which will be delivered to the station at least 5 days before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER

10/14/16

[Signature]

317.319.6398

TO BE SIGNED BY STATION REPRESENTATIVE

☒ Accepted

☐ Accepted in Part

☐ Rejected

[Signature]

Kevin Musselman

Director of Sales

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Total Charges:

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired.

Sales Order

Station: **DJFX-FM** Agency: **WINSTON/TERRELL GROUP**
 Contract Name: **DJFX/OCT2016ISSUE** Address: **1449 North Pennsylvania Street**
 Contract#: **(none)** City: **Indianapolis** State: **IN** Zip: **46202**
 Start Date: **10/18/16** End Date: **10/31/16** Buyer:
 Revenue Type: **LOCAL POLITICAL** Tax Schedule: **(None)**
 AGENCY Type: **Cash** Agency Commission %: **15**
 Advertiser: **PROGRESSIVE THOUGHT MATTERS** Billing Cycle: **Standard**
 Address: Salesperson: **532HOUSE** Comm %: **10**
 City: State: Zip: Makegood Policy: **Within Contract Dates**
 Product Name: **POLITICAL ISSUE**
 Competitive Code: **POLITICAL**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$		
1	10/18/16	10/28/16		6:00 AM	7:00 PM	30		2	3	3	2			10	D	40.00	20	800.00	3	
2	10/31/16	10/31/16		6:00 AM	7:00 PM	30	2							2	D	40.00	2	80.00	3	
3	10/18/16	10/28/16		7:00 PM	12:00 AM	30		1	1	2	1			5	D	25.00	10	250.00	1	
4	10/31/16	10/31/16		7:00 PM	12:00 AM	30	2							2	D	25.00	2	50.00	1	

Billing Projections: By Month

	Oct 16	Nov 16
CA	1,180.00	0.00
ST	1,050.00	130.00

☒ Print Spot Prices

TOTAL SPOTS 34
 GROSS TOTAL \$ 1,180.00
 ADJUSTED SPOTS 34
 ADJUSTED TOTAL \$ 1,180.00

APPROVE DECLINE

☒ ☐ 532kmuss, 10/13/16 @3:11PM
☐ ☐ MARKET MANAGER
☐ ☐ Corporate Traffic Manager
☐ ☐ Local Traffic Director

Sales Order

Station: DJFX-FM Agency: WINSTON/TERRELL GROUP
 Contract Name: DJFX/OCT2016ISSUE Address: 1449 North Pennsylvania Street
 Contract#: (none) City: Indianapolis State: IN Zip: 46202
 Start Date: 10/18/16 End Date: 10/31/16 Buyer:
 Revenue Type: LOCAL POLITICAL AGENCY Type: Cash Tax Schedule: (None)
 Advertiser: PROGRESSIVE THOUGHT MATTERS Agency Commission %: 15
 Address: Billing Cycle: Standard
 City: State: Zip: Salesperson: 532HOUSE Comm %: 10
 Product Name: POLITICAL ISSUE Makegood Policy: Within Contract Dates
 Competitive Code: POLITICAL

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	10/18/16	10/28/16		6:00 AM	7:00 PM	30		2	3	3	2			10	D	40.00	20	800.00	3	
2	10/31/16	10/31/16		6:00 AM	7:00 PM	30	2							2	D	40.00	2	80.00	3	
3	10/18/16	10/28/16		7:00 PM	12:00 AM	30		1	1	2	1			5	D	25.00	10	250.00	1	
4	10/31/16	10/31/16		7:00 PM	12:00 AM	30	2							2	D	25.00	2	50.00	1	

Billing Projections: By Month

	Oct 16	Nov 16
CA	1,180.00	0.00
ST	1,050.00	130.00

☒ Print Spot Prices

TOTAL SPOTS	34
GROSS TOTAL \$	1,180.00
ADJUSTED SPOTS	34
ADJUSTED TOTAL \$	1,180.00

APPROVE DECLINE

<input checked="" type="checkbox"/>	<input type="checkbox"/>	532kmuss, 10/13/16 @3:11PM
<input type="checkbox"/>	<input type="checkbox"/>	MARKET MANAGER
<input type="checkbox"/>	<input type="checkbox"/>	Corporate Traffic Manager
<input type="checkbox"/>	<input type="checkbox"/>	Local Traffic Director

THE WINSTON/TERRELL GROUP, INC.

1449 N. PENNSYLVANIA STREET
INDIANAPOLIS, INDIANA 46202
(317) 917-1953



JPMorgan Chase Bank, NA
Indianapolis, Indiana 46277

20-1/740

10/14/16

PAY TO THE
ORDER OF

Adams Radio Group

\$ 1695.00

One thousand Six Hundred ninety five dollars — 00/100

DOLLARS

MEMO

896.9

AUTHORIZED SIGNATURES

THIS DOCUMENT CONTAINS HEAT SENSITIVE INK. TOUCH OR PRESS HERE - RED IMAGE DISAPPEARS WITH HEAT.

⑈004438⑈

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632467403⑈