

# INVOICE



**Invoice #:** IN-1161049835  
**Invoice Date:** 10/30/2016  
**Contract #:** 28843  
**Page:** 1  
**Net Amount Due:** \$892.50

**Agency:** WINSTON/TERRELL GROUP  
 1449 North Pennsylvania Street  
 Indianapolis, IN 46202

**Station(s):** DJFX-FM

**Advertiser:** PROGRESSIVE THOUGHT MATTERS  
**Product:** POLITICAL ISSUE  
**Estimate #:**  
**Agency Client Code:**  
**Buyer Name:**

**Salesperson(s):** HOUSE HOUSE  
**Terms:** NET 30 DAYS

Day	Date	Time	Product	ISCI	Rate
Ln 1 10/18/16 - 10/28/16 6:00AM-7:00PM 10/WK @ \$40.00 T-F Length: 30					
TUE	10/18/16	09:30a	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$40.00
TUE	10/18/16	02:21p	THOUGHT MATTERS 2	THOUGHT MATTERS 2	\$40.00
WED	10/19/16	10:21a	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$40.00
WED	10/19/16	11:23a	THOUGHT MATTERS 2	THOUGHT MATTERS 2	\$40.00
WED	10/19/16	12:25p	THOUGHT MATTERS 3	THOUGHT MATTERS 3	\$40.00
THU	10/20/16	12:26p	THOUGHT MATTERS 2	THOUGHT MATTERS 2	\$40.00
THU	10/20/16	01:22p	THOUGHT MATTERS 3	THOUGHT MATTERS 3	\$40.00
THU	10/20/16	03:51p	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$40.00
FRI	10/21/16	10:27a	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$40.00
FRI	10/21/16	11:20a	THOUGHT MATTERS 2	THOUGHT MATTERS 2	\$40.00
TUE	10/25/16	07:31a	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$40.00
TUE	10/25/16	09:30a	THOUGHT MATTERS 2	THOUGHT MATTERS 2	\$40.00
WED	10/26/16	08:30a	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$40.00
WED	10/26/16	03:26p	THOUGHT MATTERS 2	THOUGHT MATTERS 2	\$40.00
WED	10/26/16	06:22p	THOUGHT MATTERS 3	THOUGHT MATTERS 3	\$40.00
THU	10/27/16	06:30a	THOUGHT MATTERS 2	THOUGHT MATTERS 2	\$40.00
THU	10/27/16	08:16a	THOUGHT MATTERS 3	THOUGHT MATTERS 3	\$40.00
THU	10/27/16	09:14a	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$40.00
FRI	10/28/16	07:29a	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$40.00
FRI	10/28/16	06:20p	THOUGHT MATTERS 2	THOUGHT MATTERS 2	\$40.00
Ln 3 10/18/16 - 10/28/16 7:00PM-12:00AM 5/WK @ \$25.00 T-F Length: 30					
TUE	10/18/16	08:26p	THOUGHT MATTERS 3	THOUGHT MATTERS 3	\$25.00
WED	10/19/16	09:56p	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$25.00
THU	10/20/16	07:26p	THOUGHT MATTERS 2	THOUGHT MATTERS 2	\$25.00
THU	10/20/16	08:26p	THOUGHT MATTERS 3	THOUGHT MATTERS 3	\$25.00
FRI	10/21/16	07:25p	THOUGHT MATTERS 3	THOUGHT MATTERS 3	\$25.00
TUE	10/25/16	09:31p	THOUGHT MATTERS 3	THOUGHT MATTERS 3	\$25.00
WED	10/26/16	11:30p	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$25.00
THU	10/27/16	09:21p	THOUGHT MATTERS 2	THOUGHT MATTERS 2	\$25.00
THU	10/27/16	11:49p	THOUGHT MATTERS 3	THOUGHT MATTERS 3	\$25.00
FRI	10/28/16	10:21p	THOUGHT MATTERS 3	THOUGHT MATTERS 3	\$25.00

# INVOICE



Invoice #: IN-1161049835  
Invoice Date: 10/30/2016  
Contract #: 28843  
Page: 2  
Net Amount Due: \$892.50

Remit To:  
ADAMS RADIO GROUP  
2000 LOWER HUNTINGTON ROAD  
FORT WAYNE, IN 46819

## Invoice Totals

Total Spots:	30
Gross Amount:	\$1,050.00
Agency Commission:	(\$157.50)
Net Amount Due:	\$892.50

FOR BILLING QUESTIONS CALL 260-747-1511

DJFX-FM IS A TRANSLATOR FOR WJFX-HD3  
ALSO KNOWN AS B96.9 AND WJFX-F3  
(FORMERLY REFERRED TO AS WCAA)

Original Invoice

# INVOICE



Invoice #: IN-1161149911  
Invoice Date: 11/13/2016  
Contract #: 28843  
Page: 1  
Net Amount Due: \$110.50

Agency: WINSTON/TERRELL GROUP  
1449 North Pennsylvania Street  
Indianapolis, IN 46202

Station(s): DJFX-FM

Advertiser: PROGRESSIVE THOUGHT MATTERS  
Product: POLITICAL ISSUE  
Estimate #:  
Agency Client Code:  
Buyer Name:

Salesperson(s): HOUSE HOUSE  
Terms: NET 30 DAYS

Day	Date	Time	Product	ISCI	Rate
Ln 2	10/31/16	6:00AM-7:00PM	2/WK @ \$40.00 M Length: 30		
MON	10/31/16	06:14a	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$40.00
MON	10/31/16	09:14a	THOUGHT MATTERS 2	THOUGHT MATTERS 2	\$40.00
Ln 4	10/31/16	7:00PM-12:00AM	2/WK @ \$25.00 M Length: 30		
MON	10/31/16	10:19p	THOUGHT MATTERS 3	THOUGHT MATTERS 3	\$25.00
MON	10/31/16	11:18p	THOUGHT MATTERS 1	THOUGHT MATTERS 1	\$25.00

Remit To:  
ADAMS RADIO GROUP  
2000 LOWER HUNTINGTON ROAD  
FORT WAYNE, IN 46819

Invoice Totals  
Total Spots: 4  
Gross Amount: \$130.00  
Agency Commission: (\$19.50)  
Net Amount Due: \$110.50

FOR BILLING QUESTIONS CALL 260-747-1511

DJFX-FM IS A TRANSLATOR FOR WJFX-HD3  
ALSO KNOWN AS B96.9 AND WJFX-F3  
(FORMERLY REFERRED TO AS WCAA)



## 2016 Rate Card (Issue)

60 Seconds	AAA	AA	A
	6am – 7pm	Saturday 6am – 7pm	7pm – 12am All Day Sunday
<b>Grid 1</b>	\$40	\$30	\$25

	AAA	AA	A

Features	
Copy	48 Hours in Advance
Overnights	Available Upon Request

AGREEMENT FORM FOR  
NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:

B96.9 WJFX HD3

Date

10-14-16

PAT TERRELL

Advertiser's request for this form is concerning the following issue:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
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See Attached  
Schedule

Total Charges:

\$1270.00

This broadcast will be used by:

Progressive Thought Matters

Does this programming contain a political or commercial message relating to the election process or matters of public policy?

X

I am purchasing this time for the purpose of advertising the following product or service and I understand that the station will not be responsible for the accuracy of the information contained in the advertisement. I understand that the station will not be responsible for the accuracy of the information contained in the advertisement.

B96.9 DJFX-HD3 10-14-16

I am purchasing this time for the purpose of advertising the following product or service and I understand that the station will not be responsible for the accuracy of the information contained in the advertisement.

I represent that the program or service advertised in this advertisement has been purchased by

Progressive Thought Matters

and you warrant that you are the owner of the program or service advertised in this advertisement.

a corporation;  a committee;  an association;  or other unincorporated group.

The names of these individuals, their addresses, and telephone numbers are hereby acknowledged as correct and true.

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

I agree to indemnify, defend and hold the station harmless from all claims, damages, costs and expenses, including reasonable attorney's fees, arising from the broadcast of the above-stated advertisement. For the above-stated broadcast(s), I also agree to prepare a script, transcript, or tape, which will be delivered to the station at least 5 days before the time of the scheduled broadcast(s).

**TO BE SIGNED BY ISSUE ADVERTISER**

10/14/16 [Signature] 317.319.6398

**TO BE SIGNED BY STATION REPRESENTATIVE**

Accepted  Accepted in Part  Rejected  
[Signature] Kevin Musselmann Director of Sales

## AGREED UPON SCHEDULE

**For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance**

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

**Total Charges:**

### AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

**Note: Because the FCC requires that the political file contain the actual times the spots air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired.**

# Sales Order

Station: **DJFX-FM** Agency: **WINSTON/TERRELL GROUP**  
 Contract Name: **DJFX/OCT2016ISSUE** Address: **1449 North Pennsylvania Street**  
 Contract#: **(none)** City: **Indianapolis** State: **IN** Zip: **46202**  
 Start Date: **10/18/16** End Date: **10/31/16** Buyer:  
 Revenue Type: **LOCAL POLITICAL** Tax Schedule: **(None)**  
 AGENCY Type: **Cash** Agency Commission %: **15**  
 Advertiser: **PROGRESSIVE THOUGHT MATTERS** Billing Cycle: **Standard**  
 Address: Salesperson: **532HOUSE** Comm %: **10**  
 City: State: Zip: Makegood Policy: **Within Contract Dates**  
 Product Name: **POLITICAL ISSUE**  
 Competitive Code: **POLITICAL**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	10/18/16	10/28/16		6:00 AM	7:00 PM	30		2	3	3	2			10	D	40.00	20	800.00	3	
2	10/31/16	10/31/16		6:00 AM	7:00 PM	30	2							2	D	40.00	2	80.00	3	
3	10/18/16	10/28/16		7:00 PM	12:00 AM	30		1	1	2	1			5	D	25.00	10	250.00	1	
4	10/31/16	10/31/16		7:00 PM	12:00 AM	30	2							2	D	25.00	2	50.00	1	

Billing Projections: By Month

	Oct 16	Nov 16
CA	1,180.00	0.00
ST	1,050.00	130.00

Print Spot Prices

TOTAL SPOTS ..... 34  
 GROSS TOTAL \$ ..... 1,180.00  
 ADJUSTED SPOTS ..... 34  
 ADJUSTED TOTAL \$ ..... 1,180.00

APPROVE DECLINE

- 532kmuss, 10/13/16 @3:11PM
- MARKET MANAGER
- Corporate Traffic Manager
- Local Traffic Director



THE WINSTON/TERRELL GROUP, INC.

1449 N. PENNSYLVANIA STREET  
INDIANAPOLIS, INDIANA 46202  
(317) 917-1953



JPMorgan Chase Bank, NA  
Indianapolis, Indiana 46277

20-1740

10/14/16

PAY TO THE ORDER OF

Adams Radio Group

\$ 1695.00

One thousand Six Hundred ninety five dollars — 00/100

DOLLARS

MEMO

896.9

*FASR*  
AUTHORIZED SIGNATURES



THIS DOCUMENT CONTAINS HEAT SENSITIVE INK. TOUCH OR PRESS HERE - RED IMAGE DISAPPEARS WITH HEAT.

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