

WBTP-FM, WDAE-AM, WFLA-AM, WFLZ-FM, WFUS-FM, WHNZ-AM, WMTX-FM, WXTB-FM

Vacancy Data Form

Integrated Media Solution Provider

Recruitment source referring hiree: Employee Referral

Date of hire: 9/12/2011

Recruitment source referring hiree: Employee Referral

Date of hire: 10/17/2011

Recruitment source referring hiree: Employee Referral

Date of hire: 10/14/2011

Recruitment source referring hiree: Non Employee Referral

Date of hire: 9/28/2011

Recruitment source referring hiree: Tampa Radio Websites (one or more SEU stations)

Date of hire: 9/26/2011

Recruitment source referring hiree: Walk In/Self Referral

Date of hire: 9/14/2011

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	All Access Music 28955 Pacific Coast Highway Malibu, California 90265 Phone : 310-457-6616 Email : jdenver@allaccess.com Fax : 1-310-457-8058 Joel Denver	N	0
2	Brewster Tech Center 2222 North Tampa St Tampa, Florida 33602 Email : john.holmes@sdhc.k12.fl.us John Holmes	N	0
5	Clear Channel Careers Website 200 E. Basse Road San Antonio, Texas 78209 Url : http://www.clearcareers.com Career Services Manual Posting	N	3
7	Employee Referral 4002 Gandy Blvd Tampa, Florida 33611 Phone : 813-832-1000 Miki Parks Manual Posting	N	16

Some of the interviewees included herein were generated from recruitment efforts (and interviews) conducted during the prior reporting period. Those efforts produced multiple hires, including the Integrated Media Solution Provider positions reported in Section I. As a result, the related pool of interviewees is reported twice, once in the 2011 EEO Public File Report and, again, in this 2012 EEO Public File Report.

WBTP-FM, WDAE-AM, WFLA-AM, WFLZ-FM, WFUS-FM, WHNZ-AM, WMTX-FM, WXTB-FM

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Date of hire: 9/28/2011

Recruitment source referring hiree: Tampa Radio Websites (one or more SEU stations)

Date of hire: 9/26/2011

Recruitment source referring hiree: Walk In/Self Referral

Date of hire: 9/14/2011

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
8	Everest University Online 3319 W Hillsborough Ave Tampa, Florida 33614 Phone : 813-879-6000 Email : agillylan@cci.edu A Gillylan	N	0
11	Internal Posting 4002 Gandy Blvd Tampa, Florida 33611 Phone : 813-832-1000 Miki Parks Manual Posting	N	0
13	Jobing.com 5301 W. Cypress Street - Tampa, Florida 33607 Phone : 813-649-8411 Email : matt.lachoney@jobing.com Jerime OConnor	N	0
14	Keiser University 5225 Memorial Hwy Tampa, Florida 33634 Phone : None Ms. E. Tamayo Manual Posting	N	0

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Date of hire: 9/26/2011

Recruitment source referring hiree: Walk In/Self Referral

Date of hire: 9/14/2011

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
17	Non Employee Referral 4002 Gandy Blvd Tampa, Florida 33611 Phone : 813-832-1000 Miki Parks Manual Posting	N	1
22	Tampa Radio Websites (one or more SEU stations) 4002 Gandy Blvd Tampa, Florida 33611 Phone : 813-832-1000 Miki Parks Manual Posting	N	3
24	University of South Florida 4202 E. Fowler Avenue SVC 2088 Tampa, Florida 33620 Phone : 813-974-3202 Kathi Roche Manual Posting	Y	0
25	University of Tampa 401 West Kennedy Blvd. Box K Tampa, Florida 33606 Phone : 813-253-6236 Email : shood@ut.edu Fax : 1-813-258-7271 Sheila Hood	Y	0

WBTP-FM, WDAE-AM, WFLA-AM, WFLZ-FM, WFUS-FM, WHNZ-AM, WMTX-FM, WXTB-FM

Vacancy Data Form

Integrated Media Solution Provider

Recruitment source referring hiree: Employee Referral

Date of hire: 9/12/2011

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Date of hire: 9/28/2011

Recruitment source referring hiree: Tampa Radio Websites (one or more SEU stations)

Date of hire: 9/26/2011

Recruitment source referring hiree: Walk In/Self Referral

Date of hire: 9/14/2011

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
26	Walk In/Self Referral 4002 Gandy Blvd Tampa, Florida 33611 Phone : 813-832-1000 Miki Parks Manual Posting	N	4
27	Workforce/Employ Florida.com 9215 N Florida Avenue Suite 101 Tampa, Florida 33612 Phone : 813-830-7508 Url : EmpoyFlorida.com Odie Clark Manual Posting	Y	0
TOTAL INTERVIEWS OVER REPORTING PERIOD:			27

**WBTP-FM, WDAE-AM, WFLA-AM, WFLZ-FM, WFUS-FM, WHNZ-AM, WMTX-FM,
WXTB-FM**

Fax and E-mail verification summary report for Integrated Media Solution Provider

Position: Integrated Media Solution Provider

Hire Date: October 14, 2011

This report, generated by Broadcast1Source, verifies that WBTP-FM, WDAE-AM, WFLA-AM, WFLZ-FM, WFUS-FM, WHNZ-AM, WMTX-FM, WXTB-FM used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

The Clear Channel Radio IMSP will identify and solicit new business; service and develop existing accounts. Utilize available resources in marketing, operations and sales to present Company in the best possible light. Develop persuasive proposals in response to client needs and/or opportunities. Drive clients based on general market or specific station information. Ensure client satisfaction through cooperative communication. IMSP's will also negotiate rates consistent with Clear Channel operating goals and budgets and ensure prompt payment of client's billing.

Requirements:

The ideal candidates will be self-motivated and able to communicate product value. He/She should also have excellent negotiation, presentation and computer skills. Prospective candidate should have the ability to exercise judgment and operate independently. They also need to be able to read, draft and comprehend complex and persuasive business correspondence and creative proposals.

Experience:

You should have 2 years Media sales experience and knowledge of market demographics.

Additional Information:

It is our policy to provide equal opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, sexual orientation, or any other characteristic protected by law, in all personnel actions. We specifically encourage referral of qualified minority and female applicants. Clear Channel is an equal opportunity employer.

Contact:

Please send all resumes to chuckdeskins@clearchannel.com or mail resumes to Chuck Deskins, 4002 Gandy Blvd, Tampa, FL 33611 No phone calls please

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

*****IMPORTANT*****

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Peter Fulton at peterfulton@clearchannel.com

**WBTP-FM, WDAE-AM, WFLA-AM, WFLZ-FM, WFUS-FM, WHNZ-AM, WMTX-FM,
WXTB-FM**

Fax and E-mail verification summary report for Integrated Media Solution Provider

RS Number	Recruiting Source	Date and Time
1	All Access Music E-mail: jdenver@allaccess.com	Sent: 7/26/2011 5:29:20 PM
2	Brewster Tech Center E-mail: john.holmes@sdhc.k12.fl.us	Sent: 7/26/2011 5:29:19 PM
3	Employee Referral E-mail: contact@Broadcast1Source.com	Sent: Manual Posting On 7/26/2011 Sent: Manual Posting On 7/26/2011
4	Everest University Online E-mail: agillylan@cci.edu	Sent: 7/26/2011 5:29:19 PM
5	Jobing.com E-mail: jerime.oconner@jobing.com	Sent: 7/26/2011 5:29:21 PM
6	Non Employee Referral E-mail: MikiParks@ClearChannel.com	Sent: 7/26/2011 5:29:20 PM
7	University of Tampa E-mail: shood@ut.edu	Sent: 7/26/2011 5:29:18 PM

**WBTP-FM, WDAE-AM, WFLA-AM, WFLZ-FM, WFUS-FM, WHNZ-AM, WMTX-FM,
WXTB-FM**

Fax and E-mail verification summary report for Integrated Media Solution Provider

Position: Integrated Media Solution Provider

Hire Date: October 17, 2011

This report, generated by Broadcast1Source, verifies that WBTP-FM, WDAE-AM, WFLA-AM, WFLZ-FM, WFUS-FM, WHNZ-AM, WMTX-FM, WXTB-FM used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

The Clear Channel Radio IMSP will identify and solicit new business; service and develop existing accounts. Utilize available resources in marketing, operations and sales to present Company in the best possible light. Develop persuasive proposals in response to client needs and/or opportunities. Drive clients based on general market or specific station information. Ensure client satisfaction through cooperative communication. IMSP's will also negotiate rates consistent with Clear Channel operating goals and budgets and ensure prompt payment of client's billing.

Requirements:

The ideal candidates will be self-motivated and able to communicate product value. He/She should also have excellent negotiation, presentation and computer skills. Prospective candidate should have the ability to exercise judgment and operate independently. They also need to be able to read, draft and comprehend complex and persuasive business correspondence and creative proposals.

Experience:

You should have 2 years Media sales experience and knowledge of market demographics.

Additional Information:

It is our policy to provide equal opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, sexual orientation, or any other characteristic protected by law, in all personnel actions. We specifically encourage referral of qualified minority and female applicants. Clear Channel is an equal opportunity employer.

Contact:

Please send all resumes to chuckdeskins@clearchannel.com or mail resumes to Chuck Deskins, 4002 Gandy Blvd, Tampa, FL 33611 No phone calls please

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

*****IMPORTANT*****

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Peter Fulton at peterfulton@clearchannel.com

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WXTB-FM**

Fax and E-mail verification summary report for Integrated Media Solution Provider

RS Number	Recruiting Source	Date and Time
1	All Access Music E-mail: jdenver@allaccess.com	Sent: 7/26/2011 5:29:20 PM
2	Brewster Tech Center E-mail: john.holmes@sdhc.k12.fl.us	Sent: 7/26/2011 5:29:19 PM
3	Employee Referral E-mail: contact@Broadcast1Source.com	Sent: Manual Posting On 7/26/2011 Sent: Manual Posting On 7/26/2011
4	Everest University Online E-mail: agillylan@cci.edu	Sent: 7/26/2011 5:29:19 PM
5	Jobing.com E-mail: jerime.oconner@jobing.com	Sent: 7/26/2011 5:29:21 PM
6	Non Employee Referral E-mail: MikiParks@ClearChannel.com	Sent: 7/26/2011 5:29:20 PM
7	University of Tampa E-mail: shood@ut.edu	Sent: 7/26/2011 5:29:18 PM

x

Job Posting Editor

You are about to create the following job posting. Click the 'Finish' button to finish or 'Back' to make any necessary changes.

Job Title: Intergrated Media Solutions Provider

Division: Radio

Job Category: Sales

Internal Post Date: 7/26/2011

Is Blind: No

External Post Date: 7/26/2011

Num. Positions: 1

Expiration Date: 09/30/2011

Alternate Contact: Deskins, Chuck A

Country: United States

State: Florida

City: Tampa

Job Description: The Clear Channel Radio IMSP will identify and solicit new business; service and develop existing accounts. Utilize available resources in marketing, operations and sales to present Company in the best possible light. Develop persuasive proposals in response to client needs and/or opportunities. Drive clients based on general market or specific station information. Ensure client satisfaction through cooperative communication. IMSP's will also negotiate rates consistent with Clear Channel operating goals and budgets and ensure prompt payment of client's billing.

Job Requirements: The ideal candidates will be self-motivated and able to communicate product value. He/She should also have excellent negotiation, presentation and computer skills. Prospective candidate should have the ability to exercise judgment and operate independently. They also need to be able to read, draft and comprehend complex and persuasive business correspondence and creative proposals.

Edu. Requirements: You should have 2 years Media sales experience and knowledge of market demographics. Must have a valid Drivers License, vehicle and insurance.

Benefits: Medical, Dental, Vision, Life, 401k, EAP, Paid Vacation and Sick Leave

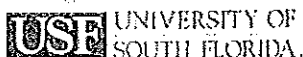
Job Status: Full-Time

Career Level: Mid Career (2+ years of experience)

Salary:

Screening Questions:

Recruiters:



- * Search USF
- * USF Site Map
- * USF Home

[Prospective Students](#) | [Our Students](#) | [Visitors](#) | [Faculty & Staff](#) | [Alumni & Parents](#) | [Business & Community](#) | [Campuses](#)

[Home](#) > [Career Center](#)

[Home](#) | [My Profile](#) | [Student Search](#) | [Resume Books](#) | [My Jobs](#) | [Schedules](#) | [Career Events](#) | [Sign Out](#)

[New Job](#) > [Job Profile](#)

Page Functions
View Activity

Calendar

I want to...

Report a Hire

Viewing Job: 32372/Integrated Media Solutions Provider

[Profile View](#) | [Position Information](#) | [Contact Information](#) | [Posting Information](#)

Position Information

[\[Edit\]](#)

Steps To Completing a Job Posting:

1. **Enter Position Information** -- Job Title, No. of Openings, & Job Description.
2. **Enter/Verify Contact Information** -- The user/employer entering the data will automatically be the Contact for the job posting. If this is not the case, enter the correct information in the Contact Information Section.
3. **Enter Posting Information** -- Here is where you set the criteria for the student applicants you are searching for and also for defining how long your job posting will be active on the online job listings.
4. **To archive/inactivate a job listing** - scroll down to 'Posting Information.' Click on 'Edit.' Scroll down to 'Post End Date.' Type in current date. Click 'Save.'

If you have just entered a new job posting, complete Steps 2 and 3 above by clicking [\[Edit\]](#) and completing the **Contact Information** and **Posting Information** sections below. Please read carefully, required fields are marked by an *.

[\[Required Fields Help\]](#)

*Job ID: 32372

*Job Title: Integrated Media Solutions Provider

Job Reference Num:

Organization Name : Clear Channel

*No of Openings: 6

Work Schedule: M-F

Hours per Week: 40

*Wage/Salary: 100% Comm

Job Start Date: 3rd Qtr 2011

Job End Date:

Supervisor: Chuck Deskins, DOS

*Job Description: The Clear Channel Radio IMSP will identify and solicit new business; service and develop existing accounts. Utilize available resources in marketing, operations and sales to present Company in the best possible light. Develop persuasive proposals in response to client needs and/or opportunities. Drive clients based on general market or specific station information. Ensure client satisfaction through cooperative communication. IMSP's will also negotiate rates consistent with Clear Channel operating goals and budgets and ensure prompt payment of client's billing.

Qualifications:

The ideal candidates will be self-motivated and able to communicate product value. He/She should also have excellent negotiation, presentation and computer skills. Prospective candidate should have the ability to exercise judgment and operate independently. They also need to be able to read, draft and comprehend complex and persuasive business correspondence and creative proposals. You should have 2 years Media sales experience and knowledge of market demographics. Must have a valid Drivers License, vehicle and insurance.

Application Instructions: Please send all resumes to chuckdeskins@clearchannel.com or mail resumes to Chuck Deskins, 4002 Gandy Blvd, Tampa, FL 33611 No phone calls please.

Contact Information

[\[Edit\]](#)

First Name: Chuck

Middle Initial:

Last Name: Deskins

Address Line 1: 4002 Gandy Boulevard

Address Line 2:

City: Tampa

State: FL

Zip: 33611

Map to Address Above: [Online Map](#)

Phone:

Fax:

Email: chuckdeskins@clearchannel.com

Website:

Posting Information

[\[Edit\]](#)

Job Location: Tampa, FL

Job Category: Sales

Position Type: Full-time, Non-degreed

Applicant Type: Full-time

Minimum GPA: 3.0000

Citizenship: U.S. Citizen or U.S. National

Graduation Start:

* indicates required fields.

For help click the question mark next to each section.

Job Order Number: 9593360

Occupation

Advertising Sales Agents (41301100)

Location

Clear Channel Broadcasting, Inc.
 4002 Gandy Blvd.
 Tampa, FL 33611 US
 [Change Current | Edit Current | Add New]

Contact

Name: Chuck Deskins
 Phone: 813-832-1904
 Fax: 813-837-0300
 Email: CCTampasales@clearchannel.com
 [Change Current | Edit Current | Add New]

Job Details

- * Job Title:
- * Number of open positions for this job order: (max: 999)
- * Earliest date to display this job order on the system: (mm/dd/yyyy)
- * Last date this job order will be displayed on this system: (mm/dd/yyyy)
- * Anticipated Hire Date: (mm/dd/yyyy)
- * Type of Job:
- * Full-Time or Part-Time:
- * Anticipated Job Duration:
- * Does this Job fall within any of the following Special Categories:
- * Maximum Number of applicants you would like to consider at this time: (999 max.)

Job Duties and Skills



* Job Description:

[Insert occupational description] or create a specific job description:

Format Font Size

B
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The Clear Channel Radio IMSP will identify and solicit new business; service and develop existing accounts. Utilize available resources in marketing, operations and sales to present Company in the best possible light. Develop persuasive proposals in response to client needs and/or opportunities. Drive clients based on general market or specific station information. Ensure client satisfaction through cooperative communication. IMSP's will also negotiate rates consistent with Clear Channel operating goals and budgets and ensure prompt payment of client's billing

[Spell Check | Remove All Formatting]

Listed below are the skills that are associated with this occupation. You may add or remove skills from this list by clicking the "Specify required job skills" link. When clicked, you will be asked to select skills from several categories and use those criteria to determine the aptitudes and suitability for this job order.

* [Specify required job skills]

1. use computer graphics design software
2. compute financial data
3. interview customers
4. advise clients or customers
5. collect payment

* Special Software/Hardware skills needed: Yes No

* Enter other specific skills required (e.g. degrees, certification, software, etc.):

Format Font Size

B *I* U

The ideal candidates will be self-motivated and able to communicate product value. He/She should also have excellent negotiation, presentation and computer skills. Prospective candidate should have the ability to exercise judgment and operate independently. They also need to be able to read, draft and comprehend complex and persuasive business correspondence and creative proposals. You should have 2 years Media sales experience and knowledge of market demographics. Must have a valid Drivers License, vehicle and insurance.

[Spell Check]

Job Requirements



* If you have a minimum age requirement for this job, what is that requirement?

* Reason for age requirement:

* Test Requirement:

Provide a brief description of testing performed:

[Spell Check]

- * Hiring Requirements:
- Drug Testing/Screening
 - Background Checks
 - Credit Checks
 - Reference Checks
 - Bonding
 - Motor Vehicle Record Check
 - Other(specify)

Hiring Requirements Other: (2500 characters max.)

You should have 2 years Media sales experience and knowledge of market demographics. Must have a valid Drivers License, vehicle and insurance

[Spell Check]

* Minimum Education Required: No Minimum Education Requirement

* Minimum Months of Experience in Selected Occupation: 24

* Is a driver's license required for this position? Yes, Operator License

* Commercial Drivers License Certification:
[] Class A - Any combination of vehicles with a gross vehicle weight rating of 26,001 or more pounds provided the gross vehicle weight rating of the vehicle(s) being towed is in excess of 10,000 pounds.
[] Class B - Any single vehicle with a gross vehicle weight rating of 26,001 or more pounds, or any such vehicle towing a vehicle not in excess of 10,000 pounds gross vehicle weight rating.
[] Class C - Any single vehicle, or combination of vehicles, that does not meet the definition of Class A or Class B, but is either designed to transport 16 or more passengers, including the driver, or is placarded for hazardous materials.
[x] Class E - Private Vehicle
[] Class E - Learner
[] Motorcycle Also
[] Motorcycle ONLY

* Drivers License Endorsements:
[] T - CDL - Double / Triple Trailers
[] P - CDL - Passenger Bus
[] N - CDL - Tankers
[] H - CDL - Hazardous Materials
[] X - CDL - Combo-Tanker/Hazardous
[] K - CDL - No Operator of airbrakes
[] CDL - ICC Physical

Compensation and Hours



For an exact salary, not a range, enter the same amount in the minimum and maximum salary fields below.

* Minimum Salary: 18000.00 (Ex: 5.00 or 25000.00 - no commas)

* Maximum Salary: _____ (Ex: 5.00 or 25000.00 - no commas)

* Basis for unit of salary/pay: Other _____

View Typical Labor Market Wage Rates

* Pay Comments: Commission Only _____

* Is Supplemental Compensation offered? Yes No

* Type of Compensation: Use of Car
Expense Allowance
Pager and/or Cell Phone
Other

* Hours Per Week: Hours Vary _____

* Shift: Day Shift _____

* Benefits Offered for this Job:

- Benefits not specified
- No benefits provided
- Benefits provided outlined below

- | | |
|--|--|
| <input checked="" type="checkbox"/> Medical | <input type="checkbox"/> Meals |
| <input checked="" type="checkbox"/> Dental | <input checked="" type="checkbox"/> Life Insurance |
| <input checked="" type="checkbox"/> Vision | <input type="checkbox"/> Child Care |
| <input checked="" type="checkbox"/> Vacation | <input checked="" type="checkbox"/> Holidays |
| <input checked="" type="checkbox"/> Sick Leave | <input type="checkbox"/> Tuition Assistance |
| <input type="checkbox"/> Job Share | <input type="checkbox"/> Flex-Time |
| <input checked="" type="checkbox"/> 401K | <input type="checkbox"/> Stock Options |
| <input type="checkbox"/> Retirement/Pension | <input type="checkbox"/> Relocation Assistance |
| <input type="checkbox"/> Uniform Allowance | <input type="checkbox"/> Company Vehicle |
| <input type="checkbox"/> Other | <input checked="" type="checkbox"/> Short/Long Term Disability |
| <input type="checkbox"/> Paid Time Off | <input type="checkbox"/> Expense Account |

Enter a brief description of other benefits you may offer:

[Spell Check]

* Is this job accessible by public transportation? Yes No

*** Job Order Information to be displayed online**

- Option 1 - Job details, employer name and contact information will be displayed online.
- Option 2 - No contact information is displayed online. Job seeker must apply at One-Stop Center. (Suppressed)
- Option 3 - This job is not to be displayed online and is only available to the One-Stop Center staff. (Not Online)

*** Job Application Methods Accepted**

* Company Job Application Web Site:

e.g. (http://www.applicationwebsite.com)

- Online Resume
- Email
- Fax
- Apply at One Stop
- Company Website

- Apply In Person
- Call For Appointment
- Mail
- Online Application

Enter a brief description of the application process: (2500 characters max.)

Format Font Size

B I U

Please send all resumes to chuckdeskins@clearchannel.com or mail resumes to Chuck Deskins, 4002 Gandy Blvd, Tampa, FL 33611 No phone calls please

[Spell Check | Remove All Formatting]

Job Applicant Questions

* Use this section to associate an Interview Question Set to this job order. Any applicant that applies for this position will be presented with this question set you have selected.

* Interview Question Set: None Selected

[Create Interview Questions]

Applicant Notification Method

* Job applicants can be viewed by selecting the Manage Jobs option and clicking on the number in the applicants column or the applicants link.

* Would you like to be notified when a job seeker applies for this job? Yes No

* If you would like to be notified, select a notification method. Message Center Email

Other Information

* Is this a Green Job? click here for a definition Yes No Not Specified

* Is this job order for work subsidized by the American Recovery & Reinvestment Act (The Stimulus Package)? click here for a definition Yes No

* Upload this job to Job Central: Yes No

* Is this job order under a Federal Contract Yes No

* Does a court ordered affirmative action plan require posting this job order? Yes No

* Is this job order for an Enterprise Zone? Yes No

[View Applicants | Preview Job Listing]

WBTP-FM, WDAE-AM, WFLA-AM, WFLZ-FM, WFUS-FM, WHNZ-AM, WMTX-FM, WXTB-FM

Vacancy Data Form

Research Director

Recruitment source referring hiree: Careerbuilder.com Not contacted by SEU
Date of hire: 1/3/2012

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	All Access Music 28955 Pacific Coast Highway Malibu, California 90265 Phone : 310-457-6616 Email : jdenver@allaccess.com Fax : 1-310-457-8058 Joel Denver	N	0
2	Brewster Tech Center 2222 North Tampa St Tampa, Florida 33602 Email : john.holmes@sdhc.k12.fl.us John Holmes	N	0
3	Careerbuilder.com (not contacted by SEU) 200 N. LaSalle St Suite 1100 Chicago, Illinois 60601 Fax : 1-800-891-8880 Career Services	N	1
5	Clear Channel Careers Website 200 E. Basse Road San Antonio, Texas 78209 Url : http://www.clearcareers.com Career Services Manual Posting	N	2
7	Employee Referral 4002 Gandy Blvd Tampa, Florida 33611 Phone : 813-832-1000 Miki Parks Manual Posting	N	3
8	Everest University Online 3319 W Hillsborough Ave Tampa, Florida 33614 Phone : 813-879-6000 Email : agillylan@cci.edu A Gillylan	N	0

WBTP-FM, WDAE-AM, WFLA-AM, WFLZ-FM, WFUS-FM, WHNZ-AM, WMTX-FM, WXTB-FM

Vacancy Data Form

Research Director

Recruitment source referring hiree: Careerbuilder.com Not contacted by SEU

Date of hire: 1/3/2012

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
10	Inside Radio Texas Phone : 813-832-1000 Miki Parks Manual Posting	N	0
11	Internal Posting 4002 Gandy Blvd Tampa, Florida 33611 Phone : 813-832-1000 Miki Parks Manual Posting	N	0
14	Keiser University 5225 Memorial Hwy Tampa, Florida 33634 Phone : None Ms. E. Tamayo Manual Posting	N	0
16	My Air Check #1-771 Gibsons Way Gibsons, Texas Phone : 604-740-1374 Email : registration@myaircheck.com Scott Russell	N	0
17	Non Employee Referral 4002 Gandy Blvd Tampa, Florida 33611 Phone : 813-832-1000 Miki Parks Manual Posting	N	1
22	Tampa Radio Websites (one or more SEU stations) 4002 Gandy Blvd Tampa, Florida 33611 Phone : 813-832-1000 Miki Parks Manual Posting	N	0

WBTP-FM, WDAE-AM, WFLA-AM, WFLZ-FM, WFUS-FM, WHNZ-AM, WMTX-FM, WXTB-FM

Vacancy Data Form

Research Director

Recruitment source referring hiree: Careerbuilder.com Not contacted by SEU

Date of hire: 1/3/2012

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
23	The Freeform Radio Initiative, Inc. Post Office Box 530369 Miami, Florida 33153-0369 Phone : 305 982 7233 Email : announcements@thefreeformradioinitiative.org Scott McWilliams	N	0
24	University of South Florida 4202 E. Fowler Avenue SVC 2088 Tampa, Florida 33620 Phone : 813-974-3202 Kathi Roche Manual Posting	Y	0
25	University of Tampa 401 West Kennedy Blvd. Box K Tampa, Florida 33606 Phone : 813-253-6236 Email : shood@ut.edu Fax : 1-813-258-7271 Sheila Hood	Y	0
27	Workforce/Empoy Florida.com 9215 N Florida Avenue Suite 101 Tampa, Florida 33612 Phone : 813-830-7508 Url : EmpoyFlorida.com Odie Clark Manual Posting	Y	0
TOTAL INTERVIEWS OVER REPORTING PERIOD:			7

**WBTP-FM, WDAE-AM, WFLA-AM, WFLZ-FM, WFUS-FM, WHNZ-AM, WMTX-FM,
WXTB-FM**

Fax and E-mail verification summary report for Research Director

Position: Research Director

Hire Date: January 3, 2012

This report, generated by Broadcast1Source, verifies that WBTP-FM, WDAE-AM, WFLA-AM, WFLZ-FM, WFUS-FM, WHNZ-AM, WMTX-FM, WXTB-FM used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

Do numbers come easily to you? Can you find patterns and trends in data that others can't see? Do you have a skill and creativity to make mind-boggling data attractive and easy to understand? Imagine applying those skills to MARKET an extensive range of Clear Channel's media products to the nation's top agencies and some of the largest advertisers in the country. You'll play a vital role in helping top advertisers develop and implement marketing strategies using a wide range of media platforms. We are looking for a creative thinker who is analytically talented and driven to be a Market Research Director in a Top 20 Market. Candidate will:

- Develop marketing and sales support presentations for eight (8) leading Tampa Bay radio stations and their online/integrated media properties.
- Target and track key prospects and new sources of advertising revenue, utilizing trade publications, Scarborough data, and economic trends.
- Maintain historical records of availed business and RFPs and supply custom research to clients and agencies on an ad-hoc basis, with the goal of increasing market share.
- Perform monthly and quarterly analysis of Arbitron data for stations to identify key marketing strengths of products.
- Analyze data and supply Programming department with audience demographic and psychographic information for use in conjunction with on-air content, including but not limited to contesting and promotions.
- Compile and supply research intelligence to staff and clients regarding market trends, consumer trends, advertising spend trends, and media usage trends.

Applicant must have a 4 year College Degree, Research experience, Solid PowerPoint/Presentation skills. Marketing experience a plus. Please send all resumes to chuckdeskins@clearchannel.com or mail resumes to Chuck Deskins, 4002 Gandy Blvd, Tampa, FL 33611 No phone calls please.

Requirements:

See ad

Experience:

Applicant must have a 4 year College Degree, Research experience, Solid PowerPoint/Presentation skills. Marketing experience a plus.

Additional Information:

It is our policy to provide equal opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, sexual orientation, or any other characteristic protected by law, in all personnel actions. We specifically encourage referral of qualified minority and female applicants. Clear Channel is an equal opportunity employer

**WBTP-FM, WDAE-AM, WFLA-AM, WFLZ-FM, WFUS-FM, WHNZ-AM, WMTX-FM,
WXTB-FM**

Fax and E-mail verification summary report for Research Director

Contact:

Please send all resumes to chuckdeskins@clearchannel.com or mail resumes to Chuck Deskins, 4002 Gandy Blvd, Tampa, FL 33611 No phone calls please.

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

*****IMPORTANT*****

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Miki Parks at mikiparks@clearchannel.com

**WBTP-FM, WDAE-AM; WFLA-AM, WFLZ-FM, WFUS-FM, WHNZ-AM, WMTX-FM,
WXTB-FM**

Fax and E-mail verification summary report for Research Director

RS Number	Recruiting Source	Date and Time
1	All Access Music E-mail: jdenver@allaccess.com	Sent: 8/24/2011 3:49:36 PM
2	Brewster Tech Center E-mail: john.holmes@sdhc.k12.fl.us	Sent: 8/24/2011 3:49:34 PM
3	Careerbuilder.com Not contacted by SEU Fax: 1-800-891-8880	
4	Everest University Online E-mail: agillylan@cci.edu	Sent: 8/24/2011 3:49:34 PM
5	My Air Check E-mail: registration@myaircheck.com	Sent: 8/24/2011 3:49:35 PM
6	Non Employee Referral E-mail: MikiParks@ClearChannel.com	Sent: 8/24/2011 3:49:35 PM
7	The Freeform Radio Initiative, Inc. E-mail: announcements@thefreeformradioinitiative.org	Sent: 8/24/2011 3:49:33 PM
8	University of Tampa E-mail: shood@ut.edu	Sent: 8/24/2011 3:49:33 PM

Keiser University

College Central Network Services

August 24, 2011

Edit Job Posting

Please provide as much information as possible to receive the best response. All fields marked * are required.

The Company Name, Description and URL on this posting are taken from your registration form. You must update your registration form in order to change this information on the posting. **NOTE:** This will change this information on all postings for your company.

Company Information

Company Name Clear Channel Radio

Company Website <http://www.clearchannel.com/radio/StationSearch.aspx?RadioSearch=tampa>

Company Description Clear Channel Radio is a leading radio company focused on serving local communities across the U.S. with more than 110 million listeners choosing Clear Channel Radio programming each week. The company's content can be heard on AM/FM stations, HD digital radio channels, on the Internet, via iPods and cell phones and used via navigation systems from

Job Information

Job ID 2346285

Job Title* Research Director

Briefly list duties, responsibilities, etc.

Job Description* Do numbers come easily to you? Can you find patterns and trends in data that others can't see? Do you have a skill and creativity to make mind-boggling data attractive and easy to understand? Imagine applying those skills to MARKET an extensive range of Clear Channel's media products to the nation's top agencies and some of the largest advertisers in the

Salary Negotiable

Type of Job* Co-op Internship Volunteer Freelance Part Time Full Time Seasonal Work Study

State

Job Location* On Campus Outside U.S. Control-Click to select multiple locations. Shift-Click to select a range of locations.

If you selected only one location above, enter the local area below:

City, County or Borough
Tampa, FL

Job Requirements

You have the option of recruiting current students or experienced graduates. If you want to recruit current students, check the box marked **Students**. If you want to recruit experienced professionals, check the box marked **Alumni**. If you want to recruit both students and alumni, check **both** boxes.*

Students **Alumni**

Degrees Wanted None Required Associates Bachelors Control-Click to select multiple degrees. Shift-Click to select a range of degrees. You may select up to 3 different degrees.

Majors Wanted Any Major Accounting Aquatic Engineering Technology Control-Click to select multiple majors. Shift-Click to select a range of majors. You may select up to 50 different majors.

Please choose the Job Targets that best match the position you are trying to fill.

Job Targets Wanted

Minimum GPA 3.00 /4.00

**Required Skills/
Certifications** Applicant must have a 4 year College Degree, Res

**Other Job
Requirements**

Please send all resumes to
chuckdeskins@clearchannel.com or mail resumes to
Chuck Deskins, 4002 Gandy Blvd, Tampa, FL 33611
No phone calls please.

It is our policy to provide equal opportunity to all
qualified individuals without regard to their race,
color, religion, national origin, sex, age, disability,

Contact Information

Enter only the contact information that you want to appear on your
posting. (At least one method of contact is required.)

Name Chuck Deskins

Street 4002 W Gandy Blvd

City Tampa

State Florida

Zip Code 33611

Country United States

Phone

Fax

Contact*

Email chuckdeskins@clearchannel.com

An email address enables job seekers to send you a cover letter
which provides you with access to their résumé.

Apply Online http://

Please Note: Do not fill in the **Apply Online** field unless you
require the job seeker to fill out an application form on your
web site. It must be a valid web address that is different from
your company website's home page.

Application Instructions

Please send all resumes to
chuckdeskins@clearchannel.com or mail resumes
to Chuck Deskins, 4002 Gandy Blvd, Tampa, FL
33611 No phone calls please.

Posting Information

Entry Date 08/24/2011

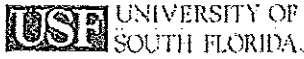
Posting Date This job is currently on hold.

Submission Deadline 09/15/2011

Neither College Central Network nor the school or association assures that anyone will fill your position, send his/her résumé to you or contact you in any manner. Responses to any posting should not be deemed as a warranty by College Central Network or the school or association of an applicant's fitness or credentials for employment. Accordingly, College Central Network and the school or association expressly disclaim any liability in connection with any potential or actual employment which results from any applicant's response to any job posted on this site.

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Position Information

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Steps To Completing a Job Posting:

1. **Enter Position Information** -- Job Title, No. of Openings, & Job Description.
2. **Enter/Verify Contact Information** -- The user/employer entering the data will automatically be the Contact for the job posting. If this is not the case, enter the correct information in the Contact Information Section.
3. **Enter Posting Information** -- Here is where you set the criteria for the student applicants you are searching for and also for defining how long your job posting will be active on the online job listings.
4. **To archive/inactivate a job listing** - scroll down to 'Posting Information.' Click on 'Edit.' Scroll down to 'Post End Date.' Type in current date. Click 'Save.'

If you have just entered a new job posting, complete Steps 2 and 3 above by clicking [\[Edit\]](#) and completing the **Contact Information** and **Posting Information** sections below. Please read carefully, required fields are marked by an *.

[\[Required Fields Help\]](#)

*Job ID: 32727

*Job Title: Research Director

Job Reference Num:

Organization Name : Clear Channel

*No of Openings: 1

Work Schedule: M-F

Hours per Week: 40

*Wage/Salary: Negotiable

Job Start Date: 09/15/2011

Job End Date:

Supervisor: Chuck Deskins, DOS

*Job Description: Do numbers come easily to you? Can you find patterns and trends in data that others can't see? Do you have a skill and creativity to make mind-boggling data attractive and easy to understand? Imagine applying those skills to MARKET an extensive range of Clear Channel's media products to the nation's top agencies and some of the largest advertisers in the country. You'll play a vital role in helping top advertisers develop and implement marketing strategies using a wide range of media platforms. We are looking for a creative thinker who is analytically talented and driven to be a Market Research Director in a Top 20 Market. Candidate will:

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Contact Information

[\[Edit\]](#)

First Name: Chuck

Middle Initial:

Last Name: Deskins

Address Line 1: 4002 Gandy Boulevard

Address Line 2:

City: Tampa

State: FL

Zip: 33611

Map to Address Above: [Online Map](#)

Phone:

Fax:
Email: chuckdeskins@clearchannel.com
Website:

Posting Information

[Edit]

Job Location: Tampa, FL
Job Category: Research
Position Type: Full-time, Degreed
Applicant Type: Full-time
Minimum GPA: 3.0000
Citizenship: U.S. Citizen or U.S. National
Graduation Start:
Graduation End:
Classification:
Degrees: Bachelors
Majors:
Screen Applicant Types: Yes
Screen Minimum GPA: No
Screen Citizenship: No
Screen Graduation Range: No
Screen Classification: No
Screen Degrees: No
Screen Majors: No
***Post Start Date:** 8/24/2011
***Post End Date:** 9/15/2011
***Show Contact Info:** Yes
***Allow Online Referrals:** Yes

For help click the question mark next to each section.

To return to your list of jobs, click [here](#).

Job Information



- * Job Order Number: 9601519
- * Job Title: Research Director
- * Occupation: Market Research Analysts
- * Job Duration: Over 150 Days
- * Type of Job: Regular
- * Full or Part Time: Full Time (30 Hours or More)
- * Job Position(s): 1
- * Date Job Order Created/Updated: 08/24/2011
- * Last Day Job Order Available Online: 09/15/2011
- * Other Related Jobs: [View other Jobs Available for Market Research Analysts](#)
- * Supply and Demand: [View Competition for Market Research Analysts](#)
- *

Employer Information



- * Employer Name: Clear Channel Broadcasting, Inc.
- * Company Website:
- * Principal Industry (NAICS): Radio Stations (515112)
- * No. of Employees (Company Size): 100-249
- * Type of Employer: Private Sector
- * Company Profile: [View Company Profile](#)
- * Other Employers: [View Largest Employers of Market Research Analysts](#)

Job Requirements



- * Test Requirement: No test required
Background Checks, Motor Vehicle Record Check :

- * Hiring Requirements: Applicant must have a 4 year College Degree, Research experience, Solid PowerPoint/Presentation skills. Marketing experience a plus
- * Minimum Education Level: Bachelors Degree
View Typical Education Requirements for Market Research Analysts
- * Minimum Experience: 24 months
View Typical Work Experience Requirements for Market Research Analysts
- * Driver's License Certification Requirement: Yes, Operator License
- * Job Skills: View Employer Skill Requirements

Compensation and Hours

- * Salary Range: \$20,000.00 Other (minimum)
- * Labor Market Wage Rates: View Typical Labor Market Wage Rates for Market Research Analysts
- * Pay Comments: DOE (Depends on Experience)
- * Hours per Week: 40
- * Shift: Day Shift
- * Benefits: 401K - Dental - Holidays - Life Insurance - Medical - Short/Long Term Disability - Sick Leave - Vacation - Vision

Work Site Information

- * Location Name: Clear Channel Broadcasting, Inc.
- * Address: 4002 Gandy Blvd.
- * City, State, Zip, and Country: Tampa, FL 33611 US
Map Location
- * Public Transportation Accessible: No
- * Worksite Industry (NAICS): Radio Stations (515112)

Job Description