

LISTEN LIVE

TAMPA BAY'S ROCK STATION

Like Follow

Free Live and Custom Radio

advertisement | your ad here

Sign Up | Edit Account |



Dave Matthews Band
July 18th | 1-800-Ask-Gary Amphitheatre

LIVE NATION
Buy Tickets

Home | Babes | Free Stuph | Music | Events | Photos | Jocks | Contact | Search/Keyword/Artist GO

Tampa Jobs

Integrated Media Solutions Providers

Tweet: 0 0 Like Send

Company: Clear Channel Tampa, FL

Salary: 100% Commision
Date: 7/3/2012
Status: Full Time

A hiring decision will be made during 3rd Qtr 2012

Job Description:

The Clear Channel Radio IMSP will identify and solicit new business; service and develop existing accounts. Utilize available resources in marketing, operations and sales to present Company in the best possible light. Develop persuasive proposals in response to client needs and/or opportunities. Drive clients based on general market or specific station information. Ensure client satisfaction through cooperative communication. IMSP's will also negotiate rates consistent with Clear Channel operating goals and budgets and ensure prompt payment of client's billing.

The ideal candidates will be self-motivated and able to communicate product value. He/She should also have excellent negotiation, presentation and computer skills. Prospective candidate should have the ability to exercise judgment and operate independently. They also need to be able to read, draft and comprehend complex and persuasive business correspondence and creative proposals. You should have 2 years Media sales experience and knowledge of market demographics. Must have a valid Drivers License, vehicle and insurance.

To Apply:

Please send all resumes to chuckdeskins@clearchannel.com or mail resumes to Chuck Deskins, 4002 Gandy Blvd, Tampa, FL 33611 No phone calls please.

It is our policy to provide equal opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, sexual orientation, or any other characteristic protected by law, in all personnel actions. We specifically encourage referral of qualified minority and female applicants. Clear Channel is an equal opportunity employer.

SHARE EMAIL PRINT PERMALINK

COMMENT

Leave a comment using your Facebook account

Add a comment...

Post to Facebook Posting as Clear Channel Tampa (Change) Comment

Facebook social plugin

SHARE IT! EMAIL THIS BOOKMARK

Like Be the first of your friends to like this.

Chevron with TECHRON

Learn more >




Chevron

Care for your car

RECOMMENDED

- Porn Stars: Then and Now**
52 people recommend this.
 - Kage Kult Boobies Of The Day | The Kage Kult**
20 people recommend this.
 - Scar Wars**
14 people recommend this.
 - Kage Kult Boobies Of The Day | The Kage Kult**
29 people recommend this.
- Facebook social plugin

PHOTOS



Theory Of A Deadman Meet and Greet

Theory Of A Deadman Acoustic

Evans Blue Acoustic Performance

Evans Blue Meet and Greet

CONTESTS



Mayhemfest 2012
win tickets before anyone else to see the upcoming Mayhemfest 2012!



Win An Outdoor Kitchen
Register for your chance to win an outdoor kitchen from Sweetbay and Creative Outdoor Kitchens!

MORE STORIES

- Part-Time Talk Show Hosts
- Sales Assistant

Page 1/1



Kiss and Motley Crue Ticket Giveaway

You could win free tickets to see Kiss and Motley Crue live in

Tampa on July 28th!

Babes:

Free Stuph:

Music: Concerts | iHeartRadio Live | New Music | Southern Chevy Sound Stage | 98ROCKFEST | Podcasts

Events: Area Events | Concerts | Livestock Concert History | Submit An Event | Dodgeball For A Cause

Jocks: Toby Knapp 6a-9a | Big Rig 9a-3p | Jesse Kage 3p-7p | Nikki Sixx Sixx Sense 7p-12a | Shroom 12a-6a | Pete-weekends | DZL-weekends

Contact: Contact Us | Advertise With Us | Work @ 98 Rock | Internships

Site Map

iHeartRadio: FIND 1,000+ Live Stations | CREATE Custom Stations based on your favorite artists and songs



[TERMS OF USE](#) | [PRIVACY STATEMENT](#) | [COPYRIGHT and TRADEMARK NOTICE](#) | [EEO PUBLIC FILE](#) | [GENERAL CONTEST GUIDELINES](#) | [ADVERTISE WITH US](#)

Some images on this site © Getty Images. Some images on this site © WireImage.com or WireImage.com contributing photographers.

© 2012

Clear Channel Media and Entertainment

LISTEN LIVE

TAMPA BAY'S HIP HOP AND R&B

Like

Follow

Free Live and Custom Radio

advertisement | your ad here

Sign Up | Edit Account |



Home

Playlist

Blogs

Contests

Music

Pics

Events

Contact

Search/Keyword/Artist

GO

Tampa Jobs

Integrated Media Solutions Providers

SHARE IT | EMAIL THIS | BOOKMARK

Like

One person likes this. Be the first of your friends.

Tweet {0} 0 Like {1} Send

Company: Clear Channel Tampa, FL

Salary: 100% Commission
Date: 7/3/2012
Status: Full Time

A hiring decision will be made during 3rd Qtr 2012

Job Description:

The Clear Channel Radio IMSP will identify and solicit new business; service and develop existing accounts. Utilize available resources in marketing, operations and sales to present Company in the best possible light. Develop persuasive proposals in response to client needs and/or opportunities. Drive clients based on general market or specific station information. Ensure client satisfaction through cooperative communication. IMSP's will also negotiate rates consistent with Clear Channel operating goals and budgets and ensure prompt payment of client's billing.

The ideal candidates will be self-motivated and able to communicate product value. He/She should also have excellent negotiation, presentation and computer skills. Prospective candidate should have the ability to exercise judgment and operate independently. They also need to be able to read, draft and comprehend complex and persuasive business correspondence and creative proposals. You should have 2 years Media sales experience and knowledge of market demographics. Must have a valid Drivers License, vehicle and insurance.

To Apply:


Please send all resumes to chuckdeskins@clearchannel.com or mail resumes to Chuck Deskins, 4002 Gandy Blvd, Tampa, FL 33611 No phone calls please.


It is our policy to provide equal opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, sexual orientation, or any other characteristic protected by law, in all personnel actions. We specifically encourage referral of qualified minority and female applicants. Clear Channel is an equal opportunity employer.

SHARE EMAIL PRINT PERMALINK

COMMENT

Leave a comment using your Facebook account

 Add a comment...

 Post to Facebook Posting as Clear Channel Tampa (Change)

Facebook social plugin



MORE STORIES

Part-Time Talk Show Hosts

Sales Assistant

Page 1/1

[Home](#):
[Playlist](#): Last 10 Played | [View Full Playlist](#)
[Blogs](#): [Steve Harvey](#) | [Bo Money](#) | [Stu](#) | [Queen B](#) | [The Sweat Hotel](#) | [DeLeon Richards-Sheffield](#) | [Beat Mixers' Page](#)
[Contests](#): [Sign-Up](#) | [Edit Settings](#) | [View All Contests](#)
[Music](#): [Music Videos](#) | [Southern Chevy Sound Stage](#) | [Submit New Music](#) | [Listen Live](#)
[Pics](#): [Baby Before Bride](#) | [Make Ups & Break Ups](#) | [Disqualified Idols](#) | [Celeb Prom Pics](#)
[Events](#): [All Events](#) | [Concerts](#) | [Community Events](#) | [Dodgeball For A Cause](#) | [Submit An Event](#)
[Contact](#): [Contact Us](#) | [Advertise with Us](#) | [Work for The Beat](#) | [Beat Internships](#)
[Site Map](#)

IHeartRadio: FIND 1,000+ Live Stations | CREATE Custom Stations based on your favorite artists and songs



[TERMS OF USE](#) | [PRIVACY STATEMENT](#) | [COPYRIGHT and TRADEMARK NOTICE](#) | [EEO PUBLIC FILE](#) |
[GENERAL CONTEST GUIDELINES](#) | [ADVERTISE WITH US](#)
 Some images on this site © Getty Images. Some images on this site © WireImage.com or WireImage.com contributing photographers.

© 2012

Clear Channel Media and Entertainment

LISTEN LIVE

TAMPA BAY'S BEST COUNTRY

Like Follow

Free Live and Custom Radio



Home | DJs | Contests | Music | Events | Photos | Extras | Listen | Contact | Search/Keyword/Artist | GO

Tampa Jobs

Integrated Media Solutions Providers

SHARE IT | EMAIL THIS | BOOKMARK

Like Be the first of your friends to like this.



Tweet 0 Like Send

Company: Clear Channel Tampa, FL

Salary: 100% Commission

Date: 7/3/2012

Status: Full Time

A hiring decision will be made during 3rd Qtr 2012

Job Description:

The Clear Channel Radio IMSP will identify and solicit new business; service and develop existing accounts. Utilize available resources in marketing, operations and sales to present Company in the best possible light. Develop persuasive proposals in response to client needs and/or opportunities. Drive clients based on general market or specific station information. Ensure client satisfaction through cooperative communication. IMSP's will also negotiate rates consistent with Clear Channel operating goals and budgets and ensure prompt payment of client's billing.

The ideal candidates will be self-motivated and able to communicate product value. He/She should also have excellent negotiation, presentation and computer skills. Prospective candidate should have the ability to exercise judgment and operate independently. They also need to be able to read, draft and comprehend complex and persuasive business correspondence and creative proposals. You should have 2 years Media sales experience and knowledge of market demographics. Must have a valid Drivers License, vehicle and insurance.

To Apply:

Please send all resumes to chuckdeskins@clearchannel.com or mail resumes to Chuck Deskins, 4002 Gandy Blvd, Tampa, FL 33611 No phone calls please.

It is our policy to provide equal opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, sexual orientation, or any other characteristic protected by law, in all personnel actions. We specifically encourage referral of qualified minority and female applicants. Clear Channel is an equal opportunity employer.

SHARE | EMAIL | PRINT | PERMALINK

COMMENT

Leave a comment using your Facebook account



Add a comment..



Post to Facebook

Posting as Clear Channel Tampa (Change)

Comment

Facebook social plugin

MORE STORIES

Part-Time Talk Show Hosts

Sales Assistant

Page 1/1

Home:
 DJs: 5a-10a: Calfish & Launa | 10:30a-3p: Ryan Nelson | 3p-7p: Travis & Jenny | 7p-12a: Norm
 Contests: Country Club Sign Up
 Music: Jelli | New Country Music
 Events: Country Concerts | Community | Pet Events | Dallas Bull Events | Dodgeball For A Cause
 Photos: Keith Urban Get Closer Tour | Jason Aldean - My Kinda Party Tour | Dallas Bull Concert Photos
 Extras: Bucs Coverage | CMA Music Fest | iHeart Tampa Bay Awards
 Listen: iPhone & iPod | iPad | Blackberry | Windows Phone 7 | Android | JVC | Sonos
 Contact: Work for US 103.5 | Advertise With Us | Internships | Submit a non-profit event | Contact Information
 Listen: Broadcasting from the Dick Norris GMC Studios Truck Car
 Site Map

iHeartRadio: FIND 1,000+ Live Stations | CREATE Custom Stations based on your favorite artists and songs

Casey James Friday, August 24th
 Doors open 7pm, tickets
 \$10 advance \$15 day of show



TERMS OF USE | PRIVACY STATEMENT | COPYRIGHT and TRADEMARK NOTICE | EEO PUBLIC FILE |
 GENERAL CONTEST GUIDELINES | ADVERTISE WITH US
 Some images on this site © Getty Images. Some images on this site © WireImage.com or WireImage.com contributing photographers.

© 2012

Clear Channel Media and Entertainment

LISTEN LIVE TAMPA BAY'S NEWS RADIO

Free Live and Custom Radio

advertisement | your ad here

Sign Up | Edit Account |



From the Texaco Xpress Lube Studios



THE HOLLAND GROUP

Retirement Wealth Advisors
YOUR FINANCIAL ARCHITECTS

Home | Listen | News | Shows | Photos | Fun | Events | Contact

Search/Keyword GO

Tampa Jobs

Integrated Media Solutions Providers

Be the first of your friends to like this.

Company: Clear Channel Tampa, FL

Salary: 100% Commission
Date: 7/3/2012
Status: Full Time

A hiring decision will be made during 3rd Qtr 2012

Job Description:

The Clear Channel Radio IMSP will identify and solicit new business; service and develop existing accounts. Utilize available resources in marketing, operations and sales to present Company in the best possible light. Develop persuasive proposals in response to client needs and/or opportunities. Drive clients based on general market or specific station information. Ensure client satisfaction through cooperative communication. IMSP's will also negotiate rates consistent with Clear Channel operating goals and budgets and ensure prompt payment of client's billing.

The ideal candidates will be self-motivated and able to communicate product value. He/She should also have excellent negotiation, presentation and computer skills. Prospective candidate should have the ability to exercise judgment and operate independently. They also need to be able to read, draft and comprehend complex and persuasive business correspondence and creative proposals. You should have 2 years Media sales experience and knowledge of market demographics. Must have a valid Drivers License, vehicle and insurance.

To Apply:

Please send all resumes to chuckdeskins@clearchannel.com or mail resumes to Chuck Deskins, 4002 Gandy Blvd, Tampa, FL 33611 No phone calls please.

It is our policy to provide equal opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, sexual orientation, or any other characteristic protected by law, in all personnel actions. We specifically encourage referral of qualified minority and female applicants. Clear Channel is an equal opportunity employer.

COMMENT

Leave a comment using your Facebook account

Public Comments · Moderator View



Add a comment...

Post to Facebook

Posting as Clear Channel Tampa (Change)

Facebook social plugin

MORE STORIES

Part-Time Talk Show Hosts	Sales Assistant
Page 1/1	

Listen: [Listen Live](#) | [Listen On Your Phone](#)
News: [Tampa Bay News](#) | [All Headlines](#) | [Operation Stormwatch](#) | [Traffic](#) | [Weather](#) | [Political News](#) | [Breaking News Alerts](#)
Shows: [5a-9a: AM Tampa Bay](#) | [9a-12n: Glenn Beck](#) | [12n-3p: Rush Limbaugh](#) | [3p-6p: Todd Schnitt](#) | [6p-9p: Sean Hannity](#) | [9p-11p: Mark Levin](#) | [11p-5a: George Noory](#) | [On-Air Schedule](#) | [Podcasts](#)
Photos: [Funny Mugshot Of The Day](#) | [Photo Caption Contest](#) | [Beautiful Woman of the Week](#) | [The List](#) | [Give Her a Green Card](#) | [Weird Photo of the Day](#)
Fun: [Videos](#) | [Caption Contest](#) | [Joke of the Day](#) | [Rack Your Brain](#) | [The Web Guy Blog](#) | [Southern Chevy Sound Stage](#) | [Small Business Spotlight](#)
Events: [View All Events](#) | [Submit An Event](#) | [Dodgeball For A Cause](#) | [Small Business Spotlight](#)
Site Map

iHeartRadio: [FIND 1,000+ Live Stations](#) | [CREATE Custom Stations based on your favorite artists and songs](#)

[TERMS OF USE](#) | [PRIVACY STATEMENT](#) | [COPYRIGHT and TRADEMARK NOTICE](#) | [EEO PUBLIC FILE](#) | [GENERAL CONTEST GUIDELINES](#) | [ADVERTISE WITH US](#)
Some images on this site © Getty Images. Some images on this site © WireImage.com or WireImage.com contributing photographers.

© 2012

Clear Channel Media and Entertainment

LISTEN LIVE

TAMPA BAY'S SPORTS STATION

Like

Follow

Free Live and Custom Radio



advertisement | your ad here

Sign Up | Edit Account |



Home | Shows | Teams | Boards | Babes | Photos | Info | Contact

Search/Keyword

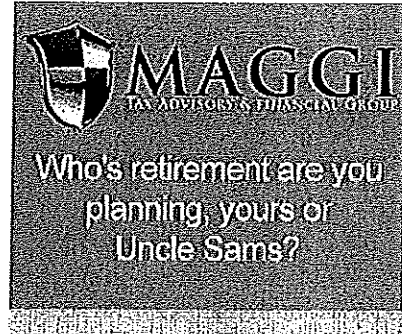
GO

Tampa Jobs

Integrated Media Solutions Providers

SHARE IT | EMAIL THIS | BOOKMARK

Like Be the first of your friends to like this.



Tweet 0 | G | Like | Send

Company: Clear Channel Tampa, FL

Salary: 100% Commission
Date: 7/3/2012
Status: Full Time

A hiring decision will be made during 3rd Qtr 2012

Job Description:

The Clear Channel Radio IMSP will identify and solicit new business; service and develop existing accounts. Utilize available resources in marketing, operations and sales to present Company in the best possible light. Develop persuasive proposals in response to client needs and/or opportunities. Drive clients based on general market or specific station information. Ensure client satisfaction through cooperative communication. IMSP's will also negotiate rates consistent with Clear Channel operating goals and budgets and ensure prompt payment of client's billing.

The ideal candidates will be self-motivated and able to communicate product value. He/She should also have excellent negotiation, presentation and computer skills. Prospective candidate should have the ability to exercise judgment and operate independently. They also need to be able to read, draft and comprehend complex and persuasive business correspondence and creative proposals. You should have 2 years Media sales experience and knowledge of market demographics. Must have a valid Drivers License, vehicle and insurance.

To Apply:

Please send all resumes to chuckdeskins@clearchannel.com or mail resumes to Chuck Deskins, 4002 Gandy Blvd, Tampa, FL 33611 No phone calls please.

It is our policy to provide equal opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, sexual orientation, or any other characteristic protected by law, in all personnel actions. We specifically encourage referral of qualified minority and female applicants. Clear Channel is an equal opportunity employer.

SHARE | EMAIL | PRINT | PERMALINK

COMMENT

Leave a comment using your Facebook account

Public Comments · Moderator View

Settings



Add a comment...

Post to Facebook

Posting as Clear Channel Tampa (Change)

Comment

Facebook social plugin

MORE STORIES

Part-Time Talk Show Hosts	Sales Assistant
Page 1/1	

Home:
 Shows: : Rick Stroud & Tom Jones | : Ron & Ian | : Jim Rome | : Steve Duemig | : All Shows | : Podcast Central | : Town Hall - Joe Maddon
 Teams: : Best Bucs Coverage | : Rays Baseball | : Lightning Hockey | : USF Bulls | : UF Gators | : FSU Seminoles | : UM Hurricanes | : Storm Arena Football | : Tampa Bay Rowdies
 Boards: : Bucs | : Rays | : Bolts | : Gators | : Bulls
 Babes: : Thong of the Day | : Babe Vault | : Double G - Grace and Gemma | : Awesome Aussie Hotties | : Jillian Beyor | : Spring Break Hotties | : S.I.'s Most Successful Babes | : Fox Sports' Laura McKeeman
 Photos: : Bucs Pics | : Bolts Pics
 Info: : Play By Play | : Events | : Contests | : Get Our Email | : Double Play Deals | : Dodgeball For A Cause
 Contact: : Contact Us | : Advertise With Us | : Work For The Animal | : Internships
 Site Map

iHeartRadio: FIND 1,000+ Live Stations | CREATE Custom Stations based on your favorite artists and songs



Law Offices Of
GEORGE HUNTER, P.A.
 CALL: 813-413-7848



As Heard on
The Sharp Edge
 on 620 WDAE
www.ghunterlaw.com

FORMER
 COLLEGE
 FOOTBALL STAR

TERMS OF USE | PRIVACY STATEMENT | COPYRIGHT and TRADEMARK NOTICE | EEO PUBLIC FILE |
 GENERAL CONTEST GUIDELINES | ADVERTISE WITH US
 Some images on this site © Getty Images. Some images on this site © WireImage.com or WireImage.com contributing photographers.

© 2012

Clear Channel Media and Entertainment

LISTEN LIVE

IMPACT RADIO

Like

Follow

Free Live and Custom Radio

advertisement | your ad here

Sign Up | Edit Account |



Use it for expenses (childcare, your child's future, rent etc). You don't have to pay it back. Winner every month.

Home

News

Shows

Audio

Photos

Events

Contact

Search/Keyword

GO

SHARE IT

EMAIL THIS

BOOKMARK

Like

Be the first of your friends to like this.

Tampa Jobs

Integrated Media Solutions Providers

Tweet {0}

0

Like

Send

Company: Clear Channel Tampa, FL

Salary: 100% Commission

Date: 7/3/2012

Status: Full Time

A hiring decision will be made during 3rd Qtr 2012

Job Description:

The Clear Channel Radio IMSP will identify and solicit new business; service and develop existing accounts. Utilize available resources in marketing, operations and sales to present Company in the best possible light. Develop persuasive proposals in response to client needs and/or opportunities. Drive clients based on general market or specific station information. Ensure client satisfaction through cooperative communication. IMSP's will also negotiate rates consistent with Clear Channel operating goals and budgets and ensure prompt payment of client's billing.

The ideal candidates will be self-motivated and able to communicate product value. He/She should also have excellent negotiation, presentation and computer skills. Prospective candidate should have the ability to exercise judgment and operate independently. They also need to be able to read, draft and comprehend complex and persuasive business correspondence and creative proposals. You should have 2 years Media sales experience and knowledge of market demographics. Must have a valid Drivers License, vehicle and insurance.

To Apply:

Please send all resumes to chuckdeskins@clearchannel.com or mail resumes to Chuck Deskins, 4002 Gandy Blvd, Tampa, FL 33611 No phone calls please.

It is our policy to provide equal opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, sexual orientation, or any other characteristic protected by law, in all personnel actions. We specifically encourage referral of qualified minority and female applicants. Clear Channel is an equal opportunity employer.

SHARE

EMAIL

PRINT

PERMALINK

COMMENT

Leave a comment using your Facebook account

Public Comments · Moderator View

Settings



Add a comment...



Post to Facebook

Posting as Clear Channel Tampa (Change)

Comment

Facebook social plugin

NUCCI
HEALTH CARE
 Building New Horizons Through Innovation
 and Integrity in Healthcare, Since 1996

HAVE BACK OR NECK PAIN?
 Learn how stems cells are being used

CLICK HERE

MORE STORIES

Part-Time Talk Show Hosts	Sales Assistant
Page 1/1	

Home:
Site Map

iHeartRadio: FIND 1,000+ Live Stations | CREATE Custom Stations based on your favorite artists and songs



Joint Relief For Ages 55+

Over 1 million people found relief with this secret! Now in Florida
EverydayLifestyles.com

60-Year-Old Mom Looks 25

Mom Reveals \$5 Wrinkle Trick That Has Angered Doctors!
www.ConsumerLifeStylesTrends.com

TERMS OF USE | PRIVACY STATEMENT | COPYRIGHT and TRADEMARK NOTICE | EEO PUBLIC FILE |
GENERAL CONTEST GUIDELINES | ADVERTISE WITH US
Some Images on this site © Getty Images. Some Images on this site © WireImage.com or WireImage.com contributing photographers.

© 2012

Clear Channel Media and Entertainment

LISTEN LIVE

TAMPA'S BEST MUSIC VARIETY

Like Follow

Free Live and Custom Radio



From the FloridaCentral Credit Union Studios

advertisement | your ad here

Sign Up | Edit Account



Home Listen DJs Music Events Photos Contests Contact Search/Keyword/Artist GO

Tampa Jobs

Integrated Media Solutions Providers

Tweet 0 Like Send

Company: Clear Channel Tampa, FL

Salary: 100% Commission
Date: 7/3/2012
Status: Full Time

A hiring decision will be made during 3rd Qtr 2012

Job Description:

The Clear Channel Radio IMSP will identify and solicit new business; service and develop existing accounts. Utilize available resources in marketing, operations and sales to present Company in the best possible light. Develop persuasive proposals in response to client needs and/or opportunities. Drive clients based on general market or specific station information. Ensure client satisfaction through cooperative communication. IMSP's will also negotiate rates consistent with Clear Channel operating goals and budgets and ensure prompt payment of client's billing.

The ideal candidates will be self-motivated and able to communicate product value. He/She should also have excellent negotiation, presentation and computer skills. Prospective candidate should have the ability to exercise judgment and operate independently. They also need to be able to read, draft and comprehend complex and persuasive business correspondence and creative proposals. You should have 2 years Media sales experience and knowledge of market demographics. Must have a valid Drivers License, vehicle and insurance.

To Apply:

Please send all resumes to chuckdeskins@clearchannel.com or mail resumes to Chuck Deskins, 4002 Gandy Blvd, Tampa, FL 33611 No phone calls please.

It is our policy to provide equal opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, sexual orientation, or any other characteristic protected by law, in all personnel actions. We specifically encourage referral of qualified minority and female applicants. Clear Channel is an equal opportunity employer.

SHARE EMAIL PRINT PERMALINK

COMMENT

Leave a comment using your Facebook account

Add a comment...

Post to Facebook Posting as Clear Channel Tampa (Change) Comment

Facebook social plugin

SHARE IT! EMAIL THIS BOOKMARK

Like Be the first of your friends to like this.

Life Won't Wait

Registration
ENDS July 23rd

GALEN
COLLEGE OF NURSING

Enroll NOW >

MORE STORIES

Part-Time Talk Show Hosts	Sales Assistant
---------------------------	-----------------

Home:

Listen: iPhone & iPod | iPad | Blackberry | Windows Phone 7 | Android | JVC | Sonos

DJs: 6a-10a: Kristy Knight | 10a-3p: Chris Randolph | 3p-7p: Randi West | 7p-12a: Chris Davis | 12a-6a: Mike Baker | Web: CT

Music: Southern Chevy Sound Stage | All Music Videos | Last 10 Played | Playlist | iHeartRadio Live

Events: Dodgeball For A Cause

Photos: Mix Photos

Contests: All Contests | Get our Newsletter- NO SPAM!

Featured Advertisers: Mix Chicks

Site Map

iHeartRadio: FIND 1,000+ Live Stations | CREATE Custom Stations based on your favorite artists and songs



coolsculpting

Lose the muffin top! Target stubborn body fat without surgery and it's permanent!

4807 Bayshore Blvd.
Tampa, FL 33611
(813) 443-5134
www.FacesOfSouthTampa.com
info@facesofsouthtampa.com



TERMS OF USE | PRIVACY STATEMENT | COPYRIGHT and TRADEMARK NOTICE | EEO PUBLIC FILE |
GENERAL CONTEST GUIDELINES | ADVERTISE WITH US
Some images on this site © Getty Images. Some images on this site © WireImage.com or WireImage.com contributing photographers.

© 2012

Clear Channel Media and Entertainment



- [Search USF](#)
- [USF Site Map](#)
- [USF Home](#)

[Prospective Students](#) | [Our Students](#) | [Visitors](#) | [Faculty & Staff](#) | [Alumni & Parents](#) | [Business & Community](#) | [Campuses](#)

[Home](#) > [Career Center](#)

[Home](#) | [My Profile](#) | [Student Search](#) | [Resume Books](#) | [My Jobs](#) | [Schedules](#) | [Career Events](#) | [Sign Out](#)

[New Job > Job Profile](#)

Page Functions
View Activity

Calendar

I want to...

- Report a Hire

Viewing Job: 36539/Integrated Media Solutions Providers

[Profile View](#) | [Position Information](#) | [Contact Information](#) | [Posting Information](#)

Position Information [\[Edit\]](#)

Steps To Completing a Job Posting:

1. **Enter Position Information** -- Job Title, No. of Openings, & Job Description.
2. **Enter/Verify Contact Information** -- The user/employer entering the data will automatically be the Contact for the job posting. If this is not the case, enter the correct information in the Contact Information Section.
3. **Enter Posting Information** -- Here is where you set the criteria for the student applicants you are searching for and also for defining how long your job posting will be active on the online job listings.
4. **To archive/inactivate a job listing** - scroll down to 'Posting Information.' Click on 'Edit.' Scroll down to 'Post End Date.' Type in current date. Click 'Save.'

If you have just entered a new job posting, complete Steps 2 and 3 above by clicking **[Edit]** and completing the **Contact Information** and **Posting Information** sections below. Please read carefully, required fields are marked by an *.

[Required Fields Help]

*Job ID: 36539

*Job Title: Integrated Media Solutions Providers

Job Reference Num:

Organization Name

*No of Openings: 5

Work Schedule: M-F

Hours per Week: 40

*Wage/Salary: 100% Commissionable

Job Start Date: 07/15/2012

Job End Date:

Supervisor: Chuck Deskins

*Job Description:

The Clear Channel Radio IMSP will identify and solicit new business; service and develop existing accounts. Utilize available resources in marketing, operations and sales to present Company in the best possible light. Develop persuasive proposals in response to client needs and/or opportunities. Drive clients based on general market or specific station information. Ensure client satisfaction through cooperative communication. IMSP's will also negotiate rates consistent with Clear Channel operating goals and budgets and ensure prompt payment of client's billing.

The ideal candidates will be self-motivated and able to communicate product value. He/She should also have excellent negotiation, presentation and computer skills. Prospective candidate should have the ability to exercise judgment and operate independently. They also need to be able to read, draft and comprehend complex and persuasive business correspondence and creative proposals. You should have 2 years Media sales experience and knowledge of market demographics. Must have a valid Drivers License, vehicle and Insurance. Please send all resumes to chuckdeskins@clearchannel.com or mail resumes to Chuck Deskins, 4002 Gandy Blvd, Tampa, FL 33611 No phone calls please.

It is our policy to provide equal opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, sexual orientation, or any other characteristic protected by law, in all personnel actions. We specifically encourage referral of qualified minority and female applicants. Clear Channel is an equal opportunity employer.

Qualifications: See Ad

Application Instructions: See Ad

Contact Information

[\[Edit\]](#)

First Name: Chuck

Middle Initial:

Last Name: Deskins

Address Line 1: 4002 Gandy Boulevard

Address Line 2:

City: Tampa

State: FL

Zip: 33611

Map to Address Above: [Online Map](#)

Phone:

Fax:

Email: chuckdeskins@clearchannel.com

Website :

Posting Information

[\[Edit\]](#)

Job Location: Tampa, FL

Job Category: Sales
***Position Type:** Full-time, Non-degreed
Applicant Type: Full-time
Minimum GPA:
Citizenship:
Graduation Start:
Graduation End:
Classification:
Degrees:
Majors:
Screen Applicant Types: Yes
Screen Minimum GPA: No
Screen Citizenship: No
Screen Graduation Range: No
Screen Classification: No
Screen Degrees: No
Screen Majors: No
***Post Start Date:** 7/3/2012
***Post End Date:** 9/30/2012
***Show Contact Info:** Yes
***Allow Online Referrals:** Yes

Florida Job Order Print Document

Job Order: 9689847

Print Date: 7/3/2012 1:05:48 PM

Office: WorkForce Brandon Center - 4420

LWIA/Region: Tampa Bay Workforce Alliance

Employer Information:

Employer Name: Clear Channel Broadcasting, Inc.

How to Apply: Provide an VOS Resumé Online (recommended), Via Email, By Mail

Company Website: <http://www.clearcareers.com>

Application Comments:

Location:

Main Address:

Clear Channel Broadcasting, Inc.
4002 Gandy Blvd.

Mailing Address:

4002 W GANDY BLVD

Tampa, FL 33611

TAMPA, FL 33611

Contact:

Contact: Kimberly States

Title: Placement Specialist

Phone: (858) 333-1366 x Fax:

Email: Kimberly.States@wllsonhcg.com**Job Details:**

Occupational Code: 41301100 Advertising Sales Agents

Job Title: Integrated Media Solutions Providers

Industry Code: 515112 - This U.S. Industry comprises establishments primarily engaged in broadcasting aural programs by radio to the public. Programming may originate in their own studio, from an affiliated network, or from external sources.

Number of Positions: 1

Referrals: 100

Earliest Date to Display: 7/3/2012

Last Date Job Order Will Display: 9/30/2012

Type of Job: Regular

Job Time Type: Full Time (30 Hours or More)

Duration: Over 150 Days

Special Job Category:

Job Duties and Skills:

Description:

The Clear Channel Radio IMSP will identify and solicit new business; service and develop existing accounts. Utilize available resources in marketing, operations and sales to present Company in the best possible light. Develop persuasive proposals in response to client needs and/or opportunities. Drive clients based on general market or specific station information. Ensure client satisfaction through cooperative communication. IMSP's will also negotiate rates consistent with Clear Channel operating goals and budgets and ensure prompt payment of client's billing.

The ideal candidates will be self-motivated and able to communicate product value. He/She should also have excellent negotiation, presentation and computer skills. Prospective candidate should have the ability to exercise judgment and operate independently. They also need to be able to read, draft and comprehend complex and persuasive business correspondence and creative proposals. You should have 2 years Media sales experience and knowledge of market demographics. Must have a valid Drivers License, vehicle and insurance. Please send all resumes to chuckdeskins@clearchannel.com or mail resumes to Chuck Deskins, 4002 Gandy Blvd, Tampa, FL 33611 No phone calls please.

It is our policy to provide equal opportunity to all qualified individuals without regard to their race, color, religion, national origin, sex, age, disability, sexual orientation, or any other characteristic protected by law, in all personnel actions. We specifically encourage referral of qualified minority and female applicants. Clear Channel is an equal opportunity employer.

Special Software/Hardware Skills Needed: No

Special Skills: See Ad

Job Requirements:

Minimum Age:

Test Done By: No test required

Required Tests: NA

Hiring Requirements: Background Checks, Motor Vehicle Record Check

Hiring Requirements Other:

Education Level: No Minimum Education Requirement

Months of Experience: 24

Requires a Drivers License: Yes, Operator License

Near Public Transportation: Yes

Drivers License Certification:

Drivers License Endorsements:

Compensation and Hours:

Minimum Salary: 18000.00 Year

Maximum Salary:

Pay Comments: Commission Only

Supplemental Compensation: No

Hours per Week: Hours are Specific

Actual Hours: 40

Shift: Day Shift

Benefits: Medical, Dental, Life Insurance, Vision, Vacation, Holidays, Sick Leave, 401K, Short/Long Term Disability

Other Benefits: No Benefits Listed

Job Order Information to be Displayed Online:

Job Order Information Online: Job details, employer name and contact information will be displayed online.

Other Information:

Green Job: No

Subsidized by ARRA (Stimulus): No

Featured Job: No

In an Enterprise Zone: No

Federal Contractor: No

Court Ordered Affirmative Action: No

Staff Information:

Category: Regular (Non Domestic)

Job Developer Mandatory Listing: NA

Status: Open and available

Employer Status: Open and available

Reason: NA

Future Release From Hold:

Job Order Followup: 8/2/2012