

INVOICE

WDBJ
2807 Hershberger Road NW
Roanoke, VA 24017
Main: (540) 344-7000
Billing:

Invoice #	Invoice Date	Invoice Month	Invoice Period
672359-1	10/22/17	October 2017	09/25/17 - 10/16/17

Property	Account Executive	Sales Office	Sales Region
WDBJ	Charles Brian Boush	Roanoke Nation	National

Billing Address:

Buying Time
Attention: Accounts Payable
650 Massachusetts Ave NW Ste 210
Washington, DC 20001

Advertiser	Product	Estimate Number
Northam For Governor	political	5632

Flight Dates	Order #	Alt Order #
10/10/17 - 10/16/17	672359	WOC10755583

Billing Calendar	Billing Type	Deal #
Broadcast	Cash	

Special Handling

Send Payment To:

WDBJ
PO Box 14200
Tallahassee, FL 32317-4200

Agency Code	Advertiser Code	Product 1/2
	903	913

Agency Ref	Advertiser Ref
1058	141301

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
1	10/10/17	10/16/17	News 7 Early Mornin' @ 5:00 AM-6:00 AM		11111--	:30	5	\$30.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/10/17 10/16/17 11111-- 5 \$30.00									
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
1	WDBJ	Tu	10/10/17	5:44 AM	News 7 Early Mornin' @ 5a	5:00 AM-6:00 AM	:30	RN- 35- 17H	\$30.00 NM
4	WDBJ	W	10/11/17	5:59 AM	News 7 Early Mornin' @ 5a	5:00 AM-6:00 AM	:30	RN- 35- 17H	\$30.00 NM
5	WDBJ	Th	10/12/17	5:10 AM	News 7 Early Mornin' @ 5a	5:00 AM-6:00 AM	:30	RN- 35- 17H	\$30.00 NM
7	WDBJ	F	10/13/17	5:09 AM	News 7 Early Mornin' @ 5a	5:00 AM-6:00 AM	:30	RN- 36- 17H	\$30.00 NM
9	WDBJ	M	10/16/17	5:09 AM	News 7 Early Mornin' @ 5a	5:00 AM-6:00 AM	:30	RN- 35- 17H	\$30.00 NM
2	10/10/17	10/16/17	News 7 Mornin' @ 6a	6:00 AM-7:00 AM	11111--	:30	5	\$205.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/10/17 10/16/17 11111-- 5 \$205.00									
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
1	WDBJ	Tu	10/10/17	6:09 AM	News 7 Mornin' @ 6a	6:00 AM-7:00 AM	:30	RN- 35- 17H	\$205.00 NM
2	WDBJ	W	10/11/17	6:43 AM	News 7 Mornin' @ 6a	6:00 AM-7:00 AM	:30	RN- 36- 17H	\$205.00 NM
					copy change				
3	WDBJ	Th	10/12/17	7:00 AM	News 7 Mornin' @ 6a	6:00 AM-7:00 AM	:30	RN- 35- 17H	\$205.00 NM
4	WDBJ	F	10/13/17	6:48 AM	News 7 Mornin' @ 6a	6:00 AM-7:00 AM	:30	RN- 35- 17H	\$205.00 NM
5	WDBJ	M	10/16/17	6:23 AM	News 7 Mornin' @ 6a	6:00 AM-7:00 AM	:30	RN- 36- 17H	\$205.00 NM
3	10/10/17	10/16/17	CBS This Morning	7:00 AM-9:00 AM	22222--	:30	10	\$165.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/10/17 10/16/17 22222-- 10 \$165.00									
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4	WDBJ	W	10/11/17	7:56 AM	CBS This Morning	7:00 AM-9:00 AM	:30	RN- 35- 17H	\$165.00 NM
3	WDBJ	W	10/11/17	8:42 AM	CBS This Morning	7:00 AM-9:00 AM	:30	RN- 36- 17H	\$165.00 NM
					copy change				
6	WDBJ	Th	10/12/17	8:22 AM	CBS This Morning	7:00 AM-9:00 AM	:30	RN- 36- 17H	\$165.00 NM
5	WDBJ	Th	10/12/17	8:54 AM	CBS This Morning	7:00 AM-9:00 AM	:30	RN- 35- 17H	\$165.00 NM
8	WDBJ	F	10/13/17	7:59 AM	CBS This Morning	7:00 AM-9:00 AM	:30	RN- 36- 17H	\$165.00 NM
7	WDBJ	F	10/13/17	8:54 AM	CBS This Morning	7:00 AM-9:00 AM	:30	RN- 35- 17H	\$165.00 NM

We warrant that the actual broadcast information shown on this invoice was taken from the program log. Gray does not discriminate in its advertising contracts, and it will not accept advertising intended to discriminate on the basis of race or ethnicity. Advertiser hereto affirms that nothing in this Agreement is intended to discriminate on the basis of race or ethnicity. This Agreement is subject to the Standard Terms and Conditions available at www.gray.tv/advertising.

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We warrant that the actual broadcast information shown on this invoice was taken from the program log. Gray does not discriminate in its advertising contracts, and it will not accept advertising intended to discriminate on the basis of race or ethnicity. Advertiser hereto affirms that nothing in this Agreement is intended to discriminate on the basis of race or ethnicity. This Agreement is subject to the Standard Terms and Conditions available at www.gray.tv/advertising.

INVOICE

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WDBJ
PO Box 14200
Tallahassee, FL 32317-4200

Invoice #	Invoice Date	Invoice Month	Invoice Period
672359-1	10/22/17	October 2017	09/25/17 - 10/16/17
Advertiser	Product	Estimate Number	
Northam For Governor	political	5632	

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																												
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4	WDBJ	F	10/13/17	5:27 PM	News 7 @ 5p M-F	5:00 PM-5:30 PM	:30	RN- 36- 17H	\$325.00	NM																																																																											
5	WDBJ	M	10/16/17	5:11 PM	News 7 @ 5p M-F	5:00 PM-5:30 PM	:30	RN- 35- 17H	\$325.00	NM																																																																											
13	10/10/17	10/16/17	News 7 @ 6p M-F	6:00 PM-6:30 PM	11111--	:30	5	\$410.00	NM																																																																												
<div>Weeks: <table><tr><th>Start Date</th><th>End Date</th><th>MTWTFSS</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>10/10/17</td><td>10/16/17</td><td>11111--</td><td>5</td><td>\$410.00</td></tr></table></div> <div>Spots: <table><tr><th>#</th><th>Ch</th><th>Day</th><th>Air Date</th><th>Air Time</th><th>Description</th><th>Start/End Time</th><th>Length</th><th>Ad-ID</th><th>Rate</th><th>Type</th></tr><tr><td>1</td><td>WDBJ</td><td>Tu</td><td>10/10/17</td><td>6:17 PM</td><td>News 7 @ 6p M-F copy change</td><td>6:00 PM-6:30 PM</td><td>:30</td><td>RN- 36- 17H</td><td>\$410.00</td><td>NM</td></tr><tr><td>2</td><td>WDBJ</td><td>W</td><td>10/11/17</td><td>6:13 PM</td><td>News 7 @ 6p M-F copy change</td><td>6:00 PM-6:30 PM</td><td>:30</td><td>RN- 36- 17H</td><td>\$410.00</td><td>NM</td></tr><tr><td>3</td><td>WDBJ</td><td>Th</td><td>10/12/17</td><td>6:09 PM</td><td>News 7 @ 6p M-F</td><td>6:00 PM-6:30 PM</td><td>:30</td><td>RN- 36- 17H</td><td>\$410.00</td><td>NM</td></tr><tr><td>4</td><td>WDBJ</td><td>F</td><td>10/13/17</td><td>6:28 PM</td><td>News 7 @ 6p M-F</td><td>6:00 PM-6:30 PM</td><td>:30</td><td>RN- 36- 17H</td><td>\$410.00</td><td>NM</td></tr></table></div>										Start Date	End Date	MTWTFSS	Spots/Week	Rate	10/10/17	10/16/17	11111--	5	\$410.00	#	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate	Type	1	WDBJ	Tu	10/10/17	6:17 PM	News 7 @ 6p M-F copy change	6:00 PM-6:30 PM	:30	RN- 36- 17H	\$410.00	NM	2	WDBJ	W	10/11/17	6:13 PM	News 7 @ 6p M-F copy change	6:00 PM-6:30 PM	:30	RN- 36- 17H	\$410.00	NM	3	WDBJ	Th	10/12/17	6:09 PM	News 7 @ 6p M-F	6:00 PM-6:30 PM	:30	RN- 36- 17H	\$410.00	NM	4	WDBJ	F	10/13/17	6:28 PM	News 7 @ 6p M-F	6:00 PM-6:30 PM	:30	RN- 36- 17H	\$410.00	NM											
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INVOICE

Send Payment To:

WDBJ
PO Box 14200
Tallahassee, FL 32317-4200

Invoice #	Invoice Date	Invoice Month	Invoice Period
672359-1	10/22/17	October 2017	09/25/17 - 10/16/17
Advertiser	Product	Estimate Number	
Northam For Governor	political	5632	

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																				
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INVOICE

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WDBJ
PO Box 14200
Tallahassee, FL 32317-4200

Invoice #	Invoice Date	Invoice Month	Invoice Period
672359-1	10/22/17	October 2017	09/25/17 - 10/16/17
Advertiser	Product	Estimate Number	
Northam For Governor	political	5632	

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
18	10/10/17	10/16/17	M-F 530p-6p	5:30 PM-6:00 PM	11111--	:30	5	\$195.00	NM
<div>Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type</div>									
1	WDBJ	Tu	10/10/17	5:36 PM	M-F 530p-6p	5:30 PM-6:00 PM	:30	RN- 36- 17H	\$195.00 NM
copy change									
2	WDBJ	W	10/11/17	5:45 PM	M-F 530p-6p	5:30 PM-6:00 PM	:30	RN- 35- 17H	\$195.00 NM
3	WDBJ	Th	10/12/17	5:31 PM	M-F 530p-6p	5:30 PM-6:00 PM	:30	RN- 35- 17H	\$195.00 NM
4	WDBJ	F	10/13/17	5:57 PM	M-F 530p-6p	5:30 PM-6:00 PM	:30	RN- 35- 17H	\$195.00 NM
5	WDBJ	M	10/16/17	5:48 PM	M-F 530p-6p	5:30 PM-6:00 PM	:30	RN- 36- 17H	\$195.00 NM
19	10/10/17	10/16/17	Wheel of Fortune M-F	7:00 PM-7:30 PM	11111--	:30	5	\$475.00	NM
<div>Weeks: Start Date End Date MTWTFSS Spots/Week Rate</div> <div>10/10/17 10/16/17 11111-- 5 \$475.00</div>									
<div>Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type</div>									
1	WDBJ	Tu	10/10/17	7:07 PM	Wheel of Fortune M-F	7:00 PM-7:30 PM	:30	RN- 35- 17H	\$475.00 NM
2	WDBJ	W	10/11/17	7:19 PM	Wheel of Fortune M-F	7:00 PM-7:30 PM	:30	RN- 36- 17H	\$475.00 NM
copy change									
3	WDBJ	Th	10/12/17	7:29 PM	Wheel of Fortune M-F	7:00 PM-7:30 PM	:30	RN- 36- 17H	\$475.00 NM
4	WDBJ	F	10/13/17	7:25 PM	Wheel of Fortune M-F	7:00 PM-7:30 PM	:30	RN- 36- 17H	\$475.00 NM
5	WDBJ	M	10/16/17	7:07 PM	Wheel of Fortune M-F	7:00 PM-7:30 PM	:30	RN- 35- 17H	\$475.00 NM
21	10/10/17	10/16/17	Monday Prime Hr 1	8:00 PM-9:00 PM	1-----	:30	1	\$430.00	NM
<div>Weeks: Start Date End Date MTWTFSS Spots/Week Rate</div> <div>10/10/17 10/16/17 1----- 1 \$430.00</div>									
<div>Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type</div>									
1	WDBJ	M	10/16/17		Monday Prime Hr 1	8:00 PM-9:00 PM	:00		\$430.00 NM
See MG 16.2, 16.3, 16.4, 16.5, 16.6, 16.7 Oversold									
22	10/10/17	10/16/17	Monday Prime Hr 3	10:00 PM-11:00 PM	1-----	:30	1	\$485.00	NM
<div>Weeks: Start Date End Date MTWTFSS Spots/Week Rate</div> <div>10/10/17 10/16/17 1----- 1 \$485.00</div>									
<div>Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type</div>									
1	WDBJ	M	10/16/17	10:36 PM	Monday Prime Hr 3	10:00 PM-11:00 PM	:30	RN- 35- 17H	\$485.00 NM
23	10/10/17	10/10/17	Tuesday Prime Hr 1	7:57 PM-9:00 PM	- 1-----	:30	1	\$975.00	NM
<div>Weeks: Start Date End Date MTWTFSS Spots/Week Rate</div> <div>10/09/17 10/15/17 - 1----- 1 \$975.00</div>									
<div>Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type</div>									
1	WDBJ	Tu	10/10/17	7:59 PM	Tuesday Prime Hr 1	7:57 PM-9:00 PM	:30	RN- 36- 17H	\$975.00 NM
copy change									
24	10/10/17	10/10/17	Tuesday Prime Hr 2	9:00 PM-10:00 PM	- 1-----	:30	1	\$785.00	NM
<div>Weeks: Start Date End Date MTWTFSS Spots/Week Rate</div> <div>10/09/17 10/15/17 - 1----- 1 \$785.00</div>									
<div>Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type</div>									
1	WDBJ	Tu	10/10/17	9:32 PM	Tuesday Prime Hr 2	9:00 PM-10:00 PM	:30	RN- 35- 17H	\$785.00 NM
25	10/10/17	10/10/17	Tuesday Prime Hr 3	10:00 PM-11:00 PM	- 1-----	:30	1	\$550.00	NM
<div>Weeks: Start Date End Date MTWTFSS Spots/Week Rate</div> <div>10/09/17 10/15/17 - 1----- 1 \$550.00</div>									
<div>Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type</div>									

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INVOICE

Send Payment To:

WDBJ
PO Box 14200
Tallahassee, FL 32317-4200

Invoice #	Invoice Date	Invoice Month	Invoice Period
672359-1	10/22/17	October 2017	09/25/17 - 10/16/17
Advertiser	Product	Estimate Number	
Northam For Governor	political	5632	

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
25	10/10/17	10/10/17	Tuesday Prime Hr 3	10:00 PM-11:00 PM	- 1 - - - - -	:30	1	\$550.00	NM
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WDBJ Tu 10/10/17 10:31 PM Tuesday Prime Hr 3 10:00 PM-11:00 PM :30 RN- 36- 17H \$550.00 NM copy change									
26	10/10/17	10/11/17	Wednesday Prime Hr 1	8:00 PM-9:00 PM	- - 1 - - - -	:30	1	\$760.00	NM
Weeks: Start Date End Date MTWTFSS Spots/Week Rate 10/09/17 10/15/17 - - 1 - - - - 1 \$760.00 Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WDBJ W 10/11/17 8:59 PM Wednesday Prime Hr 1 8:00 PM-9:00 PM :30 RN- 35- 17H \$760.00 NM copy change									
27	10/10/17	10/11/17	Wednesday Prime Hr 2	9:00 PM-10:00 PM	- - 1 - - - -	:30	1	\$650.00	NM
Weeks: Start Date End Date MTWTFSS Spots/Week Rate 10/09/17 10/15/17 - - 1 - - - - 1 \$650.00 Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WDBJ W 10/11/17 9:45 PM Wednesday Prime Hr 2 9:00 PM-10:00 PM :30 RN- 36- 17H \$650.00 NM copy change									
28	10/10/17	10/13/17	Friday Prime Hr 1	8:00 PM-9:00 PM	- - - - 1 - -	:30	1	\$305.00	NM
Weeks: Start Date End Date MTWTFSS Spots/Week Rate 10/09/17 10/15/17 - - - - 1 - - 1 \$305.00 Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WDBJ F 10/13/17 8:38 PM Friday Prime Hr 1 8:00 PM-9:00 PM :30 RN- 36- 17H \$305.00 NM copy change									
29	10/10/17	10/13/17	Friday Prime Hr 2	9:00 PM-10:00 PM	- - - - 1 - -	:30	1	\$760.00	NM
Weeks: Start Date End Date MTWTFSS Spots/Week Rate 10/09/17 10/15/17 - - - - 1 - - 1 \$760.00 Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WDBJ F 10/13/17 9:47 PM Friday Prime Hr 2 9:00 PM-10:00 PM :30 RN- 35- 17H \$760.00 NM copy change									
30	10/10/17	10/13/17	Friday Prime Hr 3	10:00 PM-11:00 PM	- - - - 1 - -	:30	1	\$535.00	NM
Weeks: Start Date End Date MTWTFSS Spots/Week Rate 10/09/17 10/15/17 - - - - 1 - - 1 \$535.00 Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WDBJ F 10/13/17 10:34 PM Friday Prime Hr 3 10:00 PM-11:00 PM :30 RN- 36- 17H \$535.00 NM copy change									
31	10/10/17	10/14/17	Saturday Prime Hr 3	10:00 PM-11:00 PM	- - - - - 1 -	:30	1	\$95.00	NM
Weeks: Start Date End Date MTWTFSS Spots/Week Rate 10/09/17 10/15/17 - - - - - 1 - 1 \$95.00 Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WDBJ Sa 10/14/17 10:43 PM Saturday Prime Hr 3 10:00 PM-11:00 PM :30 RN- 36- 17H \$95.00 NM copy change									
32	10/10/17	10/15/17	Sunday Prime Hr 1	7:30 PM-8:30 PM	- - - - - 1	:30	1	\$1,235.00	NM
Weeks: Start Date End Date MTWTFSS Spots/Week Rate 10/09/17 10/15/17 - - - - - 1 1 \$1,235.00 Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 1 WDBJ Su 10/15/17 8:08 PM Sunday Prime Hr 1 7:30 PM-8:30 PM :30 RN- 35- 17H \$1,235.00 NM copy change									
33	10/10/17	10/15/17	Sunday Prime Hr 3	9:20 PM-10:30 PM	- - - - - 1	:30	1	\$570.00	NM
Weeks: Start Date End Date MTWTFSS Spots/Week Rate 10/09/17 10/15/17 - - - - - 1 1 \$570.00									

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Tallahassee, FL 32317-4200

Invoice #	Invoice Date	Invoice Month	Invoice Period
672359-1	10/22/17	October 2017	09/25/17 - 10/16/17

Advertiser	Product	Estimate Number
Northam For Governor	political	5632

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
33	10/10/17	10/15/17	Sunday Prime Hr 3	9:20 PM-10:30 PM	-----1	:30	1	\$570.00	NM
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
1	WDBJ	Su	10/15/17	10:07 PM	Sunday Prime Hr 3	9:20 PM-10:30 PM	:30	RN- 35- 17H	\$570.00 NM
34	10/10/17	10/15/17	Sunday Prime Hr 4	10:30 PM-11:30 PM	-----1	:30	1	\$310.00	NM
Weeks:	<u>Start Date</u> 10/09/17	<u>End Date</u> 10/15/17	<u>MTWTFSS</u> -----1	<u>Spots/Week</u> 1	<u>Rate</u> \$310.00				
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
1	WDBJ	Su	10/15/17	11:08 PM	Sunday Prime Hr 4	10:30 PM-11:30 PM	:30	RN- 35- 17H	\$310.00 NM
35	10/10/17	10/16/17	News 7 @ 11p M-F	11:00 PM-11:35 PM	11111--	:30	5	\$265.00	NM
Weeks:	<u>Start Date</u> 10/10/17	<u>End Date</u> 10/16/17	<u>MTWTFSS</u> 11111--	<u>Spots/Week</u> 5	<u>Rate</u> \$265.00				
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
1	WDBJ	Tu	10/10/17	11:23 PM	News 7 @ 11p M-F	11:00 PM-11:35 PM	:30	RN- 35- 17H	\$265.00 NM
2	WDBJ	W	10/11/17	11:26 PM	News 7 @ 11p M-F	11:00 PM-11:35 PM	:30	RN- 35- 17H	\$265.00 NM
3	WDBJ	Th	10/12/17	12:31 AM	News 7 Late Run	1130p-1230a	:30	RN- 35- 17H	\$265.00 NM
SPORTS OVERRUN									
4	WDBJ	F	10/13/17	11:13 PM	News 7 @ 11p M-F	11:00 PM-11:35 PM	:30	RN- 35- 17H	\$265.00 NM
5	WDBJ	M	10/16/17	11:34 PM	News 7 @ 11p M-F	11:00 PM-11:35 PM	:30	RN- 35- 17H	\$265.00 NM
36	10/10/17	10/16/17	Late Show	11:35 PM-12:35 XM	1111---	:30	4	\$110.00	NM
Weeks:	<u>Start Date</u> 10/10/17	<u>End Date</u> 10/16/17	<u>MTWTFSS</u> 1111---	<u>Spots/Week</u> 4	<u>Rate</u> \$110.00				
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
1	WDBJ	Tu	10/10/17	12:15 AM	Late Show	11:35 PM-12:35 XM	:30	RN- 36- 17H	\$110.00 NM
copy change									
2	WDBJ	W	10/11/17	12:35 AM	Late Show	11:35 PM-12:35 XM	:30	RN- 36- 17H	\$110.00 NM
copy change									
3	WDBJ	Th	10/12/17	1:03 AM	Late Show	11:35 PM-12:35 XM	:30	RN- 36- 17H	\$110.00 NM
SPORTS OVERRUN									
4	WDBJ	M	10/16/17	12:35 AM	Late Show	11:35 PM-12:35 XM	:30	RN- 36- 17H	\$110.00 NM
37	10/10/17	10/16/17	Late Late Show	12:35 XM-1:35 XM	1111---	:30	4	\$5.00	NM
Weeks:	<u>Start Date</u> 10/10/17	<u>End Date</u> 10/16/17	<u>MTWTFSS</u> 1111---	<u>Spots/Week</u> 4	<u>Rate</u> \$5.00				
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
1	WDBJ	Tu	10/10/17	1:04 AM	Late Late Show	12:35 XM-1:35 XM	:30	RN- 35- 17H	\$5.00 NM
2	WDBJ	W	10/11/17	1:24 AM	Late Late Show	12:35 XM-1:35 XM	:30	RN- 35- 17H	\$5.00 NM
3	WDBJ	Th	10/12/17	2:19 AM	Late Late Show	12:35 XM-1:35 XM	:30	RN- 35- 17H	\$5.00 NM
SPORTS OVERRUN									
4	WDBJ	M	10/16/17	12:59 AM	Late Late Show	12:35 XM-1:35 XM	:30	RN- 35- 17H	\$5.00 NM
38	10/10/17	10/14/17	News 7 Sat Morning	6:00 AM-8:00 AM	-----1-	:30	1	\$80.00	NM
Weeks:	<u>Start Date</u> 10/09/17	<u>End Date</u> 10/15/17	<u>MTWTFSS</u> -----1-	<u>Spots/Week</u> 1	<u>Rate</u> \$80.00				
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
1	WDBJ	Sa	10/14/17	6:24 AM	News 7 Sat Morning	6:00 AM-8:00 AM	:30	RN- 36- 17H	\$80.00 NM
39	10/10/17	10/14/17	VA Tech Sports Today	11:30 AM-12:00 PM	-----1-	:30	1	\$185.00	NM

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INVOICE

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WDBJ
PO Box 14200
Tallahassee, FL 32317-4200

Invoice #	Invoice Date	Invoice Month	Invoice Period
672359-1	10/22/17	October 2017	09/25/17 - 10/16/17
Advertiser	Product	Estimate Number	
Northam For Governor	political	5632	

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																		
<table> <tr> <td>Weeks:</td><td><u>Start Date</u></td><td><u>End Date</u></td><td><u>MTWTFSS</u></td><td><u>Spots/Week</u></td><td><u>Rate</u></td><td colspan="4"></td></tr> <tr> <td></td><td>10/09/17</td><td>10/15/17</td><td>-----1-</td><td>1</td><td>\$185.00</td><td colspan="4"></td></tr> <tr> <td>Spots: #</td><td>Ch</td><td>Day</td><td>Air Date</td><td>Air Time</td><td>Description</td><td>Start/End Time</td><td>Length</td><td>Ad-ID</td><td>Rate Type</td></tr> <tr> <td>4</td><td>WDBJ</td><td>F</td><td>10/13/17</td><td>5:24 AM</td><td>News 7 Early Mornin' @ 5a</td><td>5a-6a</td><td>:30</td><td>RN- 35- 17H</td><td>\$30.00 NM</td></tr> <tr> <td></td><td></td><td></td><td></td><td></td><td>MG for 17.1,39.1</td><td></td><td></td><td></td><td></td></tr> <tr> <td>1</td><td>WDBJ</td><td>Sa</td><td>10/14/17</td><td></td><td>VA Tech Sports Today</td><td>11:30 AM-12:00 PM</td><td>:00</td><td></td><td>\$185.00 NM</td></tr> <tr> <td></td><td></td><td></td><td></td><td></td><td>See MG 39.2,39.3,39.4,39.5,39.6,39.7,39.8</td><td></td><td></td><td></td><td></td></tr> <tr> <td></td><td></td><td></td><td></td><td></td><td>Va Tech Sports Today airs on Sunday</td><td></td><td></td><td></td><td></td></tr> <tr> <td>2</td><td>WDBJ</td><td>Su</td><td>10/15/17</td><td>11:59 AM</td><td>VA Tech Sports Today</td><td>11:30 AM-12:00 PM</td><td>:30</td><td>RN- 36- 17H</td><td>\$185.00 NM</td></tr> <tr> <td></td><td></td><td></td><td></td><td></td><td>MG for 17.1,39.1</td><td></td><td></td><td></td><td></td></tr> <tr> <td>8</td><td>WDBJ</td><td>Su</td><td>10/15/17</td><td>10:18 PM</td><td>Sunday Prime Hr 3</td><td>9p-10p</td><td>:30</td><td>RN- 36- 17H</td><td>\$570.00 NM</td></tr> <tr> <td></td><td></td><td></td><td></td><td></td><td>MG for 17.1,39.1</td><td></td><td></td><td></td><td></td></tr> <tr> <td></td><td></td><td></td><td></td><td></td><td>LATE RUN</td><td></td><td></td><td></td><td></td></tr> <tr> <td>6</td><td>WDBJ</td><td>Su</td><td>10/15/17</td><td>12:02 AM</td><td>News 7 Late Run</td><td>1130p-1230a</td><td>:30</td><td>RN- 36- 17H</td><td>\$115.00 NM</td></tr> <tr> <td></td><td></td><td></td><td></td><td></td><td>MG for 17.1,39.1</td><td></td><td></td><td></td><td></td></tr> <tr> <td>3</td><td>WDBJ</td><td>M</td><td>10/16/17</td><td>5:58 AM</td><td>News 7 Early Mornin' @ 5a</td><td>5a-6a</td><td>:30</td><td>RN- 35- 17H</td><td>\$30.00 NM</td></tr> <tr> <td></td><td></td><td></td><td></td><td></td><td>MG for 17.1,39.1</td><td></td><td></td><td></td><td></td></tr> <tr> <td>7</td><td>WDBJ</td><td>M</td><td>10/16/17</td><td>10:47 PM</td><td>Monday Prime Hr 3</td><td>10p-11p</td><td>:30</td><td>RN- 36- 17H</td><td>\$485.00 NM</td></tr> <tr> <td></td><td></td><td></td><td></td><td></td><td>MG for 17.1,39.1</td><td></td><td></td><td></td><td></td></tr> <tr> <td>5</td><td>WDBJ</td><td>M</td><td>10/16/17</td><td>1:37 AM</td><td>Late Late Show</td><td>1238a-138a</td><td>:30</td><td>RN- 35- 17H</td><td>\$5.00 NM</td></tr> <tr> <td></td><td></td><td></td><td></td><td></td><td>MG for 17.1,39.1</td><td></td><td></td><td></td><td></td></tr> </table>										Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						10/09/17	10/15/17	-----1-	1	\$185.00					Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type	4	WDBJ	F	10/13/17	5:24 AM	News 7 Early Mornin' @ 5a	5a-6a	:30	RN- 35- 17H	\$30.00 NM						MG for 17.1,39.1					1	WDBJ	Sa	10/14/17		VA Tech Sports Today	11:30 AM-12:00 PM	:00		\$185.00 NM						See MG 39.2,39.3,39.4,39.5,39.6,39.7,39.8										Va Tech Sports Today airs on Sunday					2	WDBJ	Su	10/15/17	11:59 AM	VA Tech Sports Today	11:30 AM-12:00 PM	:30	RN- 36- 17H	\$185.00 NM						MG for 17.1,39.1					8	WDBJ	Su	10/15/17	10:18 PM	Sunday Prime Hr 3	9p-10p	:30	RN- 36- 17H	\$570.00 NM						MG for 17.1,39.1										LATE RUN					6	WDBJ	Su	10/15/17	12:02 AM	News 7 Late Run	1130p-1230a	:30	RN- 36- 17H	\$115.00 NM						MG for 17.1,39.1					3	WDBJ	M	10/16/17	5:58 AM	News 7 Early Mornin' @ 5a	5a-6a	:30	RN- 35- 17H	\$30.00 NM						MG for 17.1,39.1					7	WDBJ	M	10/16/17	10:47 PM	Monday Prime Hr 3	10p-11p	:30	RN- 36- 17H	\$485.00 NM						MG for 17.1,39.1					5	WDBJ	M	10/16/17	1:37 AM	Late Late Show	1238a-138a	:30	RN- 35- 17H	\$5.00 NM						MG for 17.1,39.1				
Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>																																																																																																																																																																																																																						
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					Va Tech Sports Today airs on Sunday																																																																																																																																																																																																																						
2	WDBJ	Su	10/15/17	11:59 AM	VA Tech Sports Today	11:30 AM-12:00 PM	:30	RN- 36- 17H	\$185.00 NM																																																																																																																																																																																																																		
					MG for 17.1,39.1																																																																																																																																																																																																																						
8	WDBJ	Su	10/15/17	10:18 PM	Sunday Prime Hr 3	9p-10p	:30	RN- 36- 17H	\$570.00 NM																																																																																																																																																																																																																		
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					LATE RUN																																																																																																																																																																																																																						
6	WDBJ	Su	10/15/17	12:02 AM	News 7 Late Run	1130p-1230a	:30	RN- 36- 17H	\$115.00 NM																																																																																																																																																																																																																		
					MG for 17.1,39.1																																																																																																																																																																																																																						
3	WDBJ	M	10/16/17	5:58 AM	News 7 Early Mornin' @ 5a	5a-6a	:30	RN- 35- 17H	\$30.00 NM																																																																																																																																																																																																																		
					MG for 17.1,39.1																																																																																																																																																																																																																						
7	WDBJ	M	10/16/17	10:47 PM	Monday Prime Hr 3	10p-11p	:30	RN- 36- 17H	\$485.00 NM																																																																																																																																																																																																																		
					MG for 17.1,39.1																																																																																																																																																																																																																						
5	WDBJ	M	10/16/17	1:37 AM	Late Late Show	1238a-138a	:30	RN- 35- 17H	\$5.00 NM																																																																																																																																																																																																																		
					MG for 17.1,39.1																																																																																																																																																																																																																						
40	10/10/17	10/15/17	News 7 Sun Morning	6:00 AM-9:00 AM	-----1	:30	1	\$95.00	NM																																																																																																																																																																																																																		
<table> <tr> <td>Weeks:</td><td><u>Start Date</u></td><td><u>End Date</u></td><td><u>MTWTFSS</u></td><td><u>Spots/Week</u></td><td><u>Rate</u></td><td colspan="4"></td></tr> <tr> <td></td><td>10/09/17</td><td>10/15/17</td><td>-----1</td><td>1</td><td>\$95.00</td><td colspan="4"></td></tr> <tr> <td>Spots: #</td><td>Ch</td><td>Day</td><td>Air Date</td><td>Air Time</td><td>Description</td><td>Start/End Time</td><td>Length</td><td>Ad-ID</td><td>Rate Type</td></tr> <tr> <td>1</td><td>WDBJ</td><td>Su</td><td>10/15/17</td><td>7:48 AM</td><td>News 7 Sun Morning</td><td>6:00 AM-9:00 AM</td><td>:30</td><td>RN- 35- 17H</td><td>\$95.00 NM</td></tr> </table>										Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						10/09/17	10/15/17	-----1	1	\$95.00					Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type	1	WDBJ	Su	10/15/17	7:48 AM	News 7 Sun Morning	6:00 AM-9:00 AM	:30	RN- 35- 17H	\$95.00 NM																																																																																																																																																																										
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41	10/10/17	10/15/17	CBS Sunday Morning	9:00 AM-10:30 AM	-----1	:30	1	\$325.00	NM																																																																																																																																																																																																																		
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42	10/10/17	10/15/17	Face The Nation	10:30 AM-11:30 AM	-----1	:30	1	\$75.00	NM																																																																																																																																																																																																																		
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43	10/10/17	10/16/17	Soap Rotator	12:30 PM-2:00 PM	-1-----	:15/:15	1	\$165.00	BK																																																																																																																																																																																																																		
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44	10/10/17	10/16/17	Jeopardy M-F	7:30 PM-8:00 PM	-1-----	:15/:15	1	\$420.00	BK																																																																																																																																																																																																																		
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We warrant that the actual broadcast information shown on this invoice was taken from the program log. Gray does not discriminate in its advertising contracts, and it will not accept advertising intended to discriminate on the basis of race or ethnicity. Advertiser hereto affirms that nothing in this Agreement is intended to discriminate on the basis of race or ethnicity. This Agreement is subject to the Standard Terms and Conditions available at www.gray.tv/advertising.

INVOICE

Send Payment To:

WDBJ
PO Box 14200
Tallahassee, FL 32317-4200

Invoice #	Invoice Date	Invoice Month	Invoice Period
672359-1	10/22/17	October 2017	09/25/17 - 10/16/17
Advertiser	Product	Estimate Number	
Northam For Governor	political	5632	

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																														
44	10/10/17	10/16/17	Jeopardy M-F	7:30 PM-8:00 PM	- 1 - - - - -	:15/:15	1	\$420.00	BK																																																																														
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46	10/10/17	10/10/17	Soap Rotator	12:30 PM-2:00 PM	- 1 - - - - -	:15/:15	1	\$0.00	BK																																																																														
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				1:07 PM				:15	RN- 23- 17H	\$0.00																																																																													
48	10/10/17	10/10/17	News 7 Early Mornin' @ 55:00 AM-6:00 AM	5:00 AM-6:00 AM	- 1 - - - - -	:15/:15	1	\$0.00	BK																																																																														
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49	10/10/17	10/16/17	Soap Rotator	12:30 PM-2:00 PM	1 - 111 - -	:30	4	\$165.00	NM																																																																														
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We warrant that the actual broadcast information shown on this invoice was taken from the program log. Gray does not discriminate in its advertising contracts, and it will not accept advertising intended to discriminate on the basis of race or ethnicity. Advertiser hereto affirms that nothing in this Agreement is intended to discriminate on the basis of race or ethnicity. This Agreement is subject to the Standard Terms and Conditions available at www.gray.tv/advertising.

INVOICE

Send Payment To:

WDBJ
PO Box 14200
Tallahassee, FL 32317-4200

<u>Invoice #</u>	<u>Invoice Date</u>	<u>Invoice Month</u>	<u>Invoice Period</u>
672359-1	10/22/17	October 2017	09/25/17 - 10/16/17
<u>Advertiser</u>	<u>Product</u>	<u>Estimate Number</u>	
Northam For Governor	political	5632	

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
51	10/10/17	10/16/17	News 7 Early Mornin' @ 55:00 AM-6:00 AM		1 - - 11 - -	:30	3	\$30.00	NM
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
2	WDBJ	Th	10/12/17	5:25 AM	News 7 Early Mornin' @ 5a	5:00 AM-6:00 AM	:30	RN- 36- 17H	\$30.00 NM
3	WDBJ	F	10/13/17	5:53 AM	News 7 Early Mornin' @ 5a	5:00 AM-6:00 AM	:30	RN- 36- 17H	\$30.00 NM
4	WDBJ	M	10/16/17	5:40 AM	News 7 Early Mornin' @ 5a	5:00 AM-6:00 AM	:30	RN- 36- 17H	\$30.00 NM
Total Spots							138		

Payment Terms 30 Days

<u>Gross Total</u>	\$30,925.00
<u>Agency Commission</u>	\$4,638.75
<u>Net Amount Due</u>	\$26,286.25