



Order / Rev: 1398475  
 Alt Order #: 07991710  
 Flight Dates: 10/28/15 - 11/06/15

Advertiser: ISS/One Nation  
 Product Desc: ONE NATION 2665  
 Estimate: 2665

WOIO

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
1	WOIO	10/30/15	10/30/15	Noon News Noon News	Comm	12-1230p	----1--	:30	1	\$475.00	P 4	0.00	NM	1	\$475.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/26/15	11/01/15	----1--		1				\$475.00		0.00			
2	WOIO	10/30/15	11/06/15	Cleveland 19 News at 5p Cleveland 19 News at 5p	Comm	5-6p	----1--	:30	1	\$250.00	P 6	0.00	NM	2	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/26/15	11/01/15	----1--		1				\$250.00		0.00			
		Week: 11/02/15	11/08/15	----1--		1				\$250.00		0.00			
3	WOIO	10/30/15	10/30/15	Cleveland 19 News at 6p Cleveland 19 News at 6p	Comm	6-630p	----1--	:30	1	\$375.00	P 6	0.00	NM	1	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/26/15	11/01/15	----1--		1				\$375.00		0.00			
4	WOIO	10/30/15	11/06/15	Cleveland 19 News at 6a Cleveland 19 News at 6a	Comm	6-7a	----1--	:30	1	\$100.00	P 6	0.00	NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/26/15	11/01/15	----1--		1				\$100.00		0.00			
		Week: 11/02/15	11/08/15	----1--		1				\$100.00		0.00			
5	WOIO	11/06/15	11/06/15	NET CBS Evening News CBS Evening News	Comm	630-7P	----1--	:30	1	\$650.00	P 4	0.00	NM	1	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/02/15	11/08/15	----1--		1				\$650.00		0.00			
6	WOIO	11/06/15	11/06/15	SYN M-F 7-730p M-F 7-730p	Comm	7-730p	----1--	:30	1	\$1,200.00	P 4	0.00	NM	1	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/02/15	11/08/15	----1--		1				\$1,200.00		0.00			
7	WOIO	10/30/15	11/06/15	NET CBS AM Network News CBS This Morning	Comm	7-9a	----1--	:30	1	\$75.00	P 6	0.00	NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/26/15	11/01/15	----1--		1				\$75.00		0.00			
		Week: 11/02/15	11/08/15	----1--		1				\$75.00		0.00			
8	WOIO	10/30/15	10/30/15	SYN M-F 730-8p M-F 730-8p	Comm	730-8p	----1--	:30	1	\$1,300.00	P 4	0.00	NM	1	\$1,300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/26/15	11/01/15	----1--		1				\$1,300.00		0.00			
9	WOIO	10/30/15	11/06/15	NET Fri Hour 1 Fri Hour 1	Comm	8-9p	----1--	:30	1	\$2,000.00	P 6	0.00	NM	2	\$4,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/26/15	11/01/15	----1--		1				\$2,000.00		0.00			
		Week: 11/02/15	11/08/15	----1--		1				\$2,000.00		0.00			
10	WOIO	11/02/15	11/02/15	Cleveland 19 News at 11p Cleveland 19 News at 11p	Comm	11-1135p	1-----	:30	1	\$750.00	P 6	0.00	NM	1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/02/15	11/08/15	1-----		1				\$750.00		0.00			
11	WOIO	11/02/15	11/02/15	Noon News Noon News	Comm	12-1230p	1-----	:30	1	\$475.00	P 4	0.00	NM	1	\$475.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/02/15	11/08/15	1-----		1				\$475.00		0.00			
12	WOIO	11/02/15	11/02/15	Cleveland 19 News at 6p Cleveland 19 News at 6p	Comm	6-630p	1-----	:30	1	\$375.00	P 6	0.00	NM	1	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/02/15	11/08/15	1-----		1				\$375.00		0.00			
13	WOIO	11/02/15	11/02/15	Cleveland 19 News at 6a Cleveland 19 News at 6a	Comm	6-7a	1-----	:30	1	\$100.00	P 6	0.00	NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/02/15	11/08/15	1-----		1				\$100.00		0.00			
14	WOIO	11/02/15	11/02/15	NET CBS Evening News CBS Evening News	Comm	630-7P	1-----	:30	1	\$650.00	P 4	0.00	NM	1	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			

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Advertiser: ISS/One Nation  
 Product Desc: ONE NATION 2665  
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WOIO

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
14	WOIO	11/02/15	11/02/15	NET CBS Evening NewsComm CBS Evening News		630-7P	1-----	:30	1	\$650.00	P 4	0.00	NM	1	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		11/02/15	11/08/15	1-----		1				\$650.00		0.00			
15	WOIO	11/02/15	11/02/15	SYN M-F 7-730p M-F 7-730p	Comm	7-730p	1-----	:30	1	\$1,200.00	P 4	0.00	NM	1	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		11/02/15	11/08/15	1-----		1				\$1,200.00		0.00			
16	WOIO	11/02/15	11/02/15	NET CBS AM Network NComm CBS This Morning	Comm	7-9a	1-----	:30	1	\$75.00	P 6	0.00	NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		11/02/15	11/08/15	1-----		1				\$75.00		0.00			
17	WOIO	10/31/15	10/31/15	Sa Cleve 19 News at 11pComm SA Action News at 11p	Comm	11p-1130p (11:00 PM-11:30 PM)	-----1-	:30	1	\$450.00	P 6	0.00	NM	1	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/26/15	11/01/15	-----1-		1				\$450.00		0.00			
N18	WOIO	11/01/15	11/01/15	NET NFL Game 2 AFC GAME 2	Comm	4-7p	-----1	:30	1	\$5,500.00	P 8	0.00	NM	1	\$5,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/26/15	11/01/15	-----1		1				\$5,500.00		0.00			
19	WOIO	11/01/15	11/01/15	Su Cleve 19 News at 11pComm SU Action News at 11p	Comm	11p-1130p (11:00 PM-11:30 PM)	-----1	:30	1	\$650.00	P 6	0.00	NM	1	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/26/15	11/01/15	-----1		1				\$650.00		0.00			
20	WOIO	11/01/15	11/01/15	NET Sun Hour 1 Sun Hour 1	Comm	7-8p	-----1	:30	1	\$8,000.00	P 2	0.00	NM	1	\$8,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/26/15	11/01/15	-----1		1				\$8,000.00		0.00			
21	WOIO	11/01/15	11/01/15	NET CBS Sunday MornComm CBS Sunday Morning	Comm	9-1030a	-----1	:30	1	\$450.00	P 4	0.00	NM	1	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/26/15	11/01/15	-----1		1				\$450.00		0.00			
22	WOIO	10/29/15	11/05/15	Cleveland 19 News at 11pComm Cleveland 19 News at 11p	Comm	11-1135p	---1---	:30	1	\$750.00	P 6	0.00	NM	2	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/26/15	11/01/15	---1---		1				\$750.00		0.00			
Week:		11/02/15	11/08/15	---1---		1				\$750.00		0.00			
23	WOIO	10/29/15	11/05/15	Noon News Noon News	Comm	12-1230p	---1---	:30	1	\$475.00	P 4	0.00	NM	2	\$950.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/26/15	11/01/15	---1---		1				\$475.00		0.00			
Week:		11/02/15	11/08/15	---1---		1				\$475.00		0.00			
24	WOIO	11/05/15	11/05/15	Cleveland 19 News at 5pComm Cleveland 19 News at 5p	Comm	5-6p	---1---	:30	1	\$250.00	P 6	0.00	NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		11/02/15	11/08/15	---1---		1				\$250.00		0.00			
25	WOIO	10/29/15	10/29/15	Cleveland 19 News at 6pComm Cleveland 19 News at 6p	Comm	6-630p	---1---	:30	1	\$375.00	P 6	0.00	NM	1	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/26/15	11/01/15	---1---		1				\$375.00		0.00			
26	WOIO	10/29/15	10/29/15	NET CBS Evening NewsComm CBS Evening News	Comm	630-7P	---1---	:30	1	\$650.00	P 4	0.00	NM	1	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/26/15	11/01/15	---1---		1				\$650.00		0.00			
27	WOIO	10/29/15	10/29/15	SYN M-F 7-730p M-F 7-730p	Comm	7-730p	---1---	:30	1	\$1,200.00	P 4	0.00	NM	1	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/26/15	11/01/15	---1---		1				\$1,200.00		0.00			
28	WOIO	10/29/15	11/05/15		Comm	7-9a	---1---	:30	1	\$75.00	P 6	0.00	NM	2	\$150.00

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Advertiser: ISS/One Nation  
 Product Desc: ONE NATION 2665  
 Estimate: 2665

WOIO

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
NET CBS AM Network Ne															
CBS This Morning															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 10/26/15		11/01/15	---	1---					1	\$75.00		0.00			
Week: 11/02/15		11/08/15	---	1---					1	\$75.00		0.00			
29	WOIO	11/05/15	11/05/15	SYN M-F 730-8p M-F 730-8p	Comm	730-8p	--- 1---	:30	1	\$1,300.00	P 4	0.00	NM	1	\$1,300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 11/02/15		11/08/15	---	1---					1	\$1,300.00		0.00			
30	WOIO	11/05/15	11/05/15	BrownsNFLNet Browns NFL Network	Comm	Browns	--- 1---	:30	1	\$30,000.00	P 4	0.00	NM	1	\$30,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 11/02/15		11/08/15	---	1---					1	\$30,000.00		0.00			
31	WOIO	11/03/15	11/03/15	Cleveland 19 News at 11p Cleveland 19 News at 11p	Comm	11-1135p	- 1-----	:30	1	\$750.00	P 6	0.00	NM	1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 11/02/15		11/08/15	- 1-----						1	\$750.00		0.00			
32	WOIO	11/03/15	11/03/15	Cleveland 19 News at 5p Cleveland 19 News at 5p	Comm	5-6p	- 1-----	:30	1	\$250.00	P 6	0.00	NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 11/02/15		11/08/15	- 1-----						1	\$250.00		0.00			
33	WOIO	11/03/15	11/03/15	Cleveland 19 News at 6a Cleveland 19 News at 6a	Comm	6-7a	- 1-----	:30	1	\$100.00	P 6	0.00	NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 11/02/15		11/08/15	- 1-----						1	\$100.00		0.00			
34	WOIO	11/03/15	11/03/15	NET CBS Evening News CBS Evening News	Comm	630-7P	- 1-----	:30	1	\$650.00	P 4	0.00	NM	1	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 11/02/15		11/08/15	- 1-----						1	\$650.00		0.00			
35	WOIO	11/03/15	11/03/15	SYN M-F 730-8p M-F 730-8p	Comm	730-8p	- 1-----	:30	1	\$1,300.00	P 4	0.00	NM	1	\$1,300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 11/02/15		11/08/15	- 1-----						1	\$1,300.00		0.00			
36	WOIO	11/03/15	11/03/15	NET Tue Hour 2 Tue Hour 2	Comm	9-10P	- 1-----	:30	1	\$4,000.00	P 4	0.00	NM	1	\$4,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 11/02/15		11/08/15	- 1-----						1	\$4,000.00		0.00			
37	WOIO	10/28/15	10/28/15	Cleveland 19 News at 11p Cleveland 19 News at 11p	Comm	11-1135p	-- 1----	:30	1	\$750.00	P 6	0.00	NM	1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 10/26/15		11/01/15	-- 1----						1	\$750.00		0.00			
38	WOIO	11/04/15	11/04/15	Noon News Noon News	Comm	12-1230p	-- 1----	:30	1	\$475.00	P 4	0.00	NM	1	\$475.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 11/02/15		11/08/15	-- 1----						1	\$475.00		0.00			
39	WOIO	10/28/15	10/28/15	Cleveland 19 News at 5p Cleveland 19 News at 5p	Comm	5-6p	-- 1----	:30	1	\$250.00	P 6	0.00	NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 10/26/15		11/01/15	-- 1----						1	\$250.00		0.00			
40	WOIO	10/28/15	11/04/15	Cleveland 19 News at 6p Cleveland 19 News at 6p	Comm	6-630p	-- 1----	:30	1	\$375.00	P 6	0.00	NM	2	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 10/26/15		11/01/15	-- 1----						1	\$375.00		0.00			
Week: 11/02/15		11/08/15	-- 1----						1	\$375.00		0.00			
41	WOIO	10/28/15	11/04/15	Cleveland 19 News at 6a Cleveland 19 News at 6a	Comm	6-7a	-- 1----	:30	1	\$100.00	P 6	0.00	NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week: 10/26/15		11/01/15	-- 1----						1	\$100.00		0.00			
Week: 11/02/15		11/08/15	-- 1----						1	\$100.00		0.00			

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Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
42	WOIO	10/28/15	10/28/15	NET CBS Evening NewsComm CBS Evening News		630-7P	-- 1----	:30	1	\$650.00	P 4	0.00	NM	1	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	10/26/15	11/01/15	-- 1----		1			\$650.00			0.00			
43	WOIO	11/04/15	11/04/15	SYN M-F 7-730p M-F 7-730p	Comm	7-730p	-- 1----	:30	1	\$1,200.00	P 4	0.00	NM	1	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	11/02/15	11/08/15	-- 1----		1			\$1,200.00			0.00			
44	WOIO	10/28/15	10/28/15	NET CBS AM Network NewsComm CBS This Morning		7-9a	-- 1----	:30	1	\$75.00	P 6	0.00	NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	10/26/15	11/01/15	-- 1----		1			\$75.00			0.00			
45	WOIO	10/28/15	10/28/15	SYN M-F 730-8p M-F 730-8p	Comm	730-8p	-- 1----	:30	1	\$1,300.00	P 4	0.00	NM	1	\$1,300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	10/26/15	11/01/15	-- 1----		1			\$1,300.00			0.00			
N46	WOIO	10/29/15	10/29/15	NET NFL Thursday PrimeComm NFL Thursday Prime		NFL Thursday Foo	--- 1---	:30	1	\$9,500.00	P 2	0.00	NM	1	\$9,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	10/26/15	11/01/15	--- 1---		1			\$9,500.00			0.00			
Totals														55	\$86,100.00