



## 2023 EEO PUBLIC FILE REPORT

### Atlantic Coast Radio, LLC

#### A. Employment Unit covered:

Atlantic Coast Radio, LLC. 779 Warren Avenue, Portland, Maine 04103

WPEI-FM, Saco, Maine  
WPPI-FM, Topsham, Maine  
WJJB-FM, Gray, Maine  
WLOB-AM, Portland, Maine  
WRED-AM, Westbrook, Maine  
W263BZ, Portland, Maine  
W223BH, Portland, Maine  
W252EI, Brunswick, Maine

#### B. Reporting Period:

November 20, 2022 to November 19, 2023

#### C. Full-time Vacancies Filled during Reporting Period: None

**D. Two Initiatives were conducted in the reporting period; an August search for a sports radio account executive, and a virtual November Job Fair on November 8th. Participants had to schedule appointments with Sales manager Morgan Grumbach. General Manager Jon Van Hoogenstyn conducted the interviews with him. Recaps of the two initiatives follow.**

**E. for the second consecutive year, our WJJB afternoon team hosted an intern this past summer. He was a Merrimack College student athlete who is interested in sports radio.**

**E. EEO Community contact. Announcements were run in June and November.**

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**August 2023 search for an account executive for WJJB/WPEI Atlantic Coast Radio**

**Recap:**

**Commencing on 7/31. WJJB ran 35 thirty second spots weekly on WJJB, WPEI, AND WLOB looking for an account executive. A total of 140 spots per station were run on a 24 hour plan. We requested resumes emailed to Sales Manager Morgan Grumbach. In addition, we ran a Craigslist advertisement and sent out a notification to our community contact list.**

**We received nine resumes from the advertising. Six responded from the radio advertisements, three from the online advertising. Morgan conducted five preliminary phone interviews. We decided that three applicants merited an in person meeting. One person was a no show. We had two candidates that we interviewed twice, the second time with Morgan and GM Jon Van Hoogenstyn.**

**We determined that the comp package that they had with their current employer exceeded what we were prepared to spend for someone without prior media sales experience. We did not find a match, so to speak.**

**We plan on running a virtual job fair in November and we may have better luck.**



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**AUGUST, 2023 SEARCH FOR A SPORTS RADIO ACCOUNT EXECUTIVE**

**SPORTS RADIO WJJB IS INTERVIEWING FOR AN ACCOUNT EXECUTIVE. PRIOR MEDIA SALES EXPERIENCE IS NOT NECESSARY, BUT SOME SALES EXPERIENCE IS PREFERRED. EMAIL RESUMES TO [MORGAN@ATLANTICCOASTRADIO.COM](mailto:MORGAN@ATLANTICCOASTRADIO.COM)**

**ATLANTIC COAST RADIO IS AN EQUAL OPPORTUNITY EMPLOYER.**



EEO COMMUNITY GROUP CONTACT LIST REVISED 2013

New England School of Communications  
One College Circle  
Bangor, Maine. 04401

NAACP  
P. O. Box 3631  
Portland, Maine 04104

Maine Department of Labor  
P. O. Box 259  
Augusta, Maine 04332-0259

University of Maine System  
107 Maine Avenue  
Bangor, Maine 04401

University of Maine Dept. of Communications and Journalism  
5724 Dunn Hall  
Orono, Me. 04469

Southern Maine Community College  
2 Fort Rd., Media Center., Bldg #11  
South Portland, Maine 04101

University of Southern Maine  
P. O. Box 9300  
Portland, Maine 04103

World Affairs Council of Maine  
c/o University of New England  
716 Stevens Ave.  
Portland, Maine 04101

Chinese Association of Maine  
P. O. Box 10372.  
Portland, Maine 04103

Japan American Society  
933 Forest Avenue  
P. O. Box 8461  
Portland, Me. 04103

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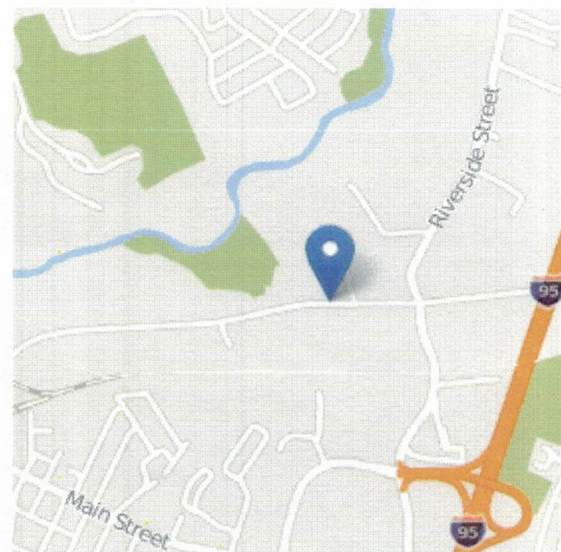
Posted less than a minute ago on: 2023-07-18 09:56

Contact Information:

# Advertising Sales Rep (Portland)

Atlantic Coast Radio

image 1 of 2



779 Warren Ave

compensation: **Commission**

employment type: **full-time**

job title: **Account Executive**

Are you tired of playing the same game day in and day out? Atlantic Coast Radio, home of Sports Radio 96.3 WJJB The Big JAB, 95.5/95.9 WPEI, and WLOB 100.5 is looking for a motivated and competitive individual who wants to be a part of the fast paced world of sports and advertising sales. Applicants must be able to commute our studios in Portland, ME, have a strong work ethic, a team player, team player, and have your own reliable transportation. Prior media sales experience is not necessary, but some sales experience is preferred. Please send cover letter and resume through Craigslist Email Relay.

ATLANTIC COAST RADIO IS AN EQUAL OPPORTUNITY EMPLOYER.

QR Code Link to This Post



# ***COPY-Atlantic Coast Radio***

START DATE: 7/31/23  
END DATE: 8/27/23

**Atlantic Coast Radio Client: Summer 2023 Recruitment**

**Instructions:** Double Space, 12 Arial Font, CAPS and spell out numbers

1  
2  
BILLBOARD  
3  
4  
5  
15 SECONDS  
6  
7  
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9  
30 SECONDS  
10  
11  
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14  
15  
16  
17  
18  
60 SECONDS

TIRED OF PLAYING THE SAME GAME, DAY IN AND DAY OUT? NINETY- SIX  
THREE WJJB IS LOOKING FOR A MOTIVATED AND COMPETITIVE INDIVIDUAL  
WHO WANTS TO BE A PART OF THE FAST PACED WORLD OF SPORTS AND  
ADVERTISING SALES. INTERESTED? WELL, YOU GOTTA HAVE A STRONG  
WORK ETHIC, YOU MUST BE A TEAM PLAYER, AND HAVE YOUR OWN  
RELIABLE VEHICLE. PRIOR MEDIA SALES EXPERIENCE IS NOT NECESSARY,  
BUT SOME SALES EXPERIENCE IS PREFERRED. EMAIL RESUMES TO MORGAN  
AT ALTANTIC COAST RADIO DOT COM. MORGAN AT ATLANTIC COAST RADIO  
DOT COM. ATLANTIC COAST RADIO IS AN EQUAL OPPORTUNITY EMPLOYER.

ATLANTIC COAST RADIO  
 779 Warren Avenue  
 Portland, ME 04103 USA

Order #: 157-00088  
 Description: WLOB Recruitment July-August  
 Date Entered: 7/27/2023  
 P.O.#:  
 Salesperson: House, Account  
 Invoice Frequency: Billed at end of Media/EOS, Sorted by Date

WLOB NEWS  
 779 WARREN AVENUE  
 PORTLAND, ME 04103 USA

**On-Air Schedule**

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
1 7/31/2023	8/13/2023	WLOB-AM	12:00:00a to 12:00:00a	Weekly	:30	70	0.00	0.00	5	5	5	5	5	5	5

**Order Start Date: 7/31/2023    Order End Date: 8/13/2023    Spots: 70    Total Charges: \$0.00**

Nondiscrimination. Atlantic Coast Radio (Big Jab/WPEI/WLOB) does not discriminate on the basis of race or ethnicity in the sale, placement, or scheduling of advertising. Any order for advertising that includes any such restriction will not be accepted.

**Projected Media Month/End-Of-Schedule Billing Totals for WLOB NEWS / 157-00088 :**

		<u>Spot Count</u>	<u>Net Billing</u>
August	2023	70	\$0.00
<b>Total:</b>		<b>70</b>	<b>\$0.00</b>

Confirmed & Accepted for ATLANTIC COAST RADIO By: \_\_\_\_\_

Accepted for WLOB NEWS By: \_\_\_\_\_

Please Sign and Return One Copy

ATLANTIC COAST RADIO  
779 Warren Avenue  
Portland, ME 04103 USA

Order #: 157-00089  
Description: WLOB Recruitment  
Date Entered: 8/11/2023  
P.O.#:  
Salesperson: House, Account  
Invoice Frequency: Billed at end of Media/EOS, Sorted by Date

WLOB NEWS  
779 WARREN AVENUE  
PORTLAND, ME 04103 USA

**On-Air Schedule**

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
1 8/14/2023	8/27/2023	WLOB-AM	12:00:00a to 12:00:00a	Weekly	:30	70	0.00	0.00	5	5	5	5	5	5	5

**Order Start Date: 8/14/2023    Order End Date: 8/27/2023    Spots: 70    Total Charges: \$0.00**

Nondiscrimination. Atlantic Coast Radio (Big Jab/WPEI/WLOB) does not discriminate on the basis of race or ethnicity in the sale, placement, or scheduling of advertising. Any order for advertising that includes any such restriction will not be accepted.

**Projected Media Month/End-Of-Schedule Billing Totals for WLOB NEWS / 157-00089 :**

		<u>Spot Count</u>	<u>Net Billing</u>
August	2023	70	\$0.00

Confirmed & Accepted for ATLANTIC COAST RADIO By: \_\_\_\_\_

Accepted for WLOB NEWS By: \_\_\_\_\_

Please Sign and Return One Copy



ATLANTIC COAST RADIO  
 779 Warren Avenue  
 Portland, ME 04103 USA

Order #: **140-00239**  
 Description: WJJB Recruitment July-August  
 Date Entered: 7/27/2023  
 P.O.#:  
 Salesperson: House, Account  
 Invoice Frequency: Billed at end of Media/EOS, Sorted by Date

WJJB/WRED RADIO  
 779 WARREN AVENUE  
 PORTLAND, ME 04103 USA

**On-Air Schedule**

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
7/31/2023	8/13/2023	WJJB-AM/FM	12:00:00a to 12:00:00a	Weekly	:30	70	0.00	0.00	5	5	5	5	5	5	5

**Order Start Date: 7/31/2023    Order End Date: 8/13/2023    Spots: 70    Total Charges: \$0.00**

Nondiscrimination. Atlantic Coast Radio (Big Jab/WPEI/WLOB) does not discriminate on the basis of race or ethnicity in the sale, placement, or scheduling of advertising. Any order for advertising that includes any such restriction will not be accepted.

**Projected Media Month/End-Of-Schedule Billing Totals for WJJB/WRED RADIO / 140-00239 :**

		<u>Spot Count</u>	<u>Net Billing</u>
August	2023	70	\$0.00
<b>Total:</b>		<b>70</b>	<b>\$0.00</b>

Confirmed & Accepted for ATLANTIC COAST RADIO By: \_\_\_\_\_

Accepted for WJJB/WRED RADIO By: \_\_\_\_\_

Please Sign and Return One Copy

ATLANTIC COAST RADIO  
779 Warren Avenue  
Portland, ME 04103 USA

Order #: 140-00240  
Description: WJJB Recruitment  
Date Entered: 8/11/2023  
P.O.#:  
Salesperson: House, Account  
Invoice Frequency: Billed at end of Media/EOS, Sorted by Date

WJJB/WRED RADIO  
779 WARREN AVENUE  
PORTLAND, ME 04103 USA

**On-Air Schedule**

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
8/14/2023	8/27/2023	WJJB-AM/FM	12:00:00a to 12:00:00a	Weekly	:30	70	0.00	0.00	5	5	5	5	5	5	5

**Order Start Date: 8/14/2023    Order End Date: 8/27/2023    Spots: 70    Total Charges: \$0.00**

Nondiscrimination. Atlantic Coast Radio (Big Jab/WPEI/WLOB) does not discriminate on the basis of race or ethnicity in the sale, placement, or scheduling of advertising. Any order for advertising that includes any such restriction will not be accepted.

**Projected Media Month/End-Of-Schedule Billing Totals for WJJB/WRED RADIO / 140-00240 :**

		<i>Spot Count</i>	<i>Net Billing</i>
August	2023	70	\$0.00

Confirmed & Accepted for ATLANTIC COAST RADIO By:

Accepted for WJJB/WRED RADIO By:

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Please Sign and Return One Copy

ATLANTIC COAST RADIO  
 779 Warren Avenue  
 Portland, ME 04103 USA

Order #: 865-00095  
 Description: WPEI Recruitment  
 Date Entered: 8/11/2023  
 P.O.#:  
 Salesperson: House, Account  
 Invoice Frequency: Billed at end of Media Month, Sorted by Date

WPEI/WPPI RADIO  
 779 WARREN AVENUE  
 PORTLAND, ME 04103

**On-Air Schedule**

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
8/14/2023	8/27/2023	WPEI-FM	12:00:00a to 12:00:00a	Weekly	:30	70	0.00	0.00	5	5	5	5	5	5	5

**Order Start Date: 8/14/2023    Order End Date: 8/27/2023    Spots: 70    Total Charges: \$0.00**

Nondiscrimination. Atlantic Coast Radio (Big Jab/WPEI/WLOB) does not discriminate on the basis of race or ethnicity in the sale, placement, or scheduling of advertising. Any order for advertising that includes any such restriction will not be accepted.

**Projected Media Month Billing Totals for WPEI/WPPI RADIO / 865-00095 :**

		<u>Spot Count</u>	<u>Net Billing</u>
August	2023	70	\$0.00

Confirmed & Accepted for ATLANTIC COAST RADIO By: \_\_\_\_\_

Accepted for WPEI/WPPI RADIO By: \_\_\_\_\_

Please Sign and Return One Copy

ATLANTIC COAST RADIO  
 779 Warren Avenue  
 Portland, ME 04103 USA

Order #: **865-00094**  
 Description: WPEI Recruitment July-August  
 Date Entered: 7/27/2023  
 P.O.#:  
 Salesperson: House, Account  
 Invoice Frequency: Billed at end of Media Month, Sorted by Date

WPEI/WPPI RADIO  
 779 WARREN AVENUE  
 PORTLAND, ME 04103

**On-Air Schedule**

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
1 7/31/2023	8/13/2023	WPEI-FM	12:00:00a to 12:00:00a	Weekly	:30	70	0.00	0.00	5	5	5	5	5	5	5

**Order Start Date: 7/31/2023    Order End Date: 8/13/2023    Spots: 70    Total Charges: \$0.00**

Nondiscrimination. Atlantic Coast Radio (Big Jab/WPEI/WLOB) does not discriminate on the basis of race or ethnicity in the sale, placement, or scheduling of advertising. Any order for advertising that includes any such restriction will not be accepted.

**Projected Media Month Billing Totals for WPEI/WPPI RADIO / 865-00094 :**

		<u>Spot Count</u>	<u>Net Billing</u>
August	2023	70	\$0.00
<b>Total:</b>		<b>70</b>	<b>\$0.00</b>

Confirmed & Accepted for ATLANTIC COAST RADIO By:

Accepted for WPEI/WPPI RADIO By:

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 Please Sign and Return One Copy

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## EEO 2023 ATLANTIC COAST RADIO JOB FAIR RECAP

We decided to run this year's job fair as a virtual event, due to the recurring low grade spread of Covid 19 and the flu. Potential participants were required to send us a resume in advance in order to get an appointment. Ads were run in Craigslist. Fifty spots were run over a ten day period from October 28 through November 6<sup>th</sup> on all three of our formats. I think the results were very good.

We had four participants the day of the job fair, which was on Wednesday, November 8<sup>th</sup>. One participant was a person who had some limited experience doing broadcast traffic and was looking for part time work. Another was a recent college graduate who had college radio experience and was looking to moon light in sports radio part time. Same for participant three who had less experience and needed to develop a demo tape. Finally, we interviewed an individual with extensive media sales experience at the station and agency level. So, there were legitimate candidates who participated. Two were drawn in by the on line ad, two were responding to the radio campaign.

There may be some opportunities with a couple of the participants.



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## VIRTUAL JOB FAIR COPY 2023

**IF YOU ARE CURIOUS ABOUT THE RADIO BUSINESS, AND WONDERING HOW TO GET INVOLVED, OR JUST HAVE QUESTIONS, WE INVITE YOU TO REGISTER FOR OUR 2023 VIRTUAL JOB FAIR. SEND US A RESUME AND WE WILL INVITE YOU TO A ZOOM SESSION WITH STATION MANAGEMENT TO TAKE PLACE ON WEDNESDAY, NOVEMBER 8<sup>TH</sup>. EMAIL YOUR RESUME TO [MORGAN@ATLANTIC COAST RADIO DOT COM](mailto:MORGAN@ATLANTIC COAST RADIO DOT COM) BY MONDAY, NOVEMBER 6<sup>TH</sup> TO SECURE A MEETING WITH STATION MANAGEMENT. LEARN ABOUT OPPORTUNITIES IN RADIO PROGRAMMING AND SALES. ATLANTIC COAST RADIO IS AN EOE EMPLOYER.**

ATLANTIC COAST RADIO  
 779 Warren Avenue  
 Portland, ME 04103 USA

Order #: **140-00243**  
 Description: EEO Job Fair 2023  
 Date Entered: 10/25/2023  
 P.O.#:  
 Salesperson: House, Account  
 Invoice Frequency: Billed at end of Media/EOS, Sorted by Date

WJJB/WRED RADIO  
 779 WARREN AVENUE  
 PORTLAND, ME 04103 USA

**On-Air Schedule**

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
1 10/28/2023	11/6/2023	WJJB-AM/FM	06:00:00a to 12:00:00a	Weekly	:30	50	0.00	0.00	5	5	5	5	5	5	5

**Order Start Date: 10/28/2023    Order End Date: 11/6/2023    Spots: 50    Total Charges: \$0.00**

Nondiscrimination. Atlantic Coast Radio (Big Jab/WPEI/WLOB) does not discriminate on the basis of race or ethnicity in the sale, placement, or scheduling of advertising. Any order for advertising that includes any such restriction will not be accepted.

**Projected Media Month/End-Of-Schedule Billing Totals for WJJB/WRED RADIO / 140-00243 :**

	<i>Spot Count</i>	<i>Net Billing</i>
October 2023	10	\$0.00
November 2023	40	\$0.00
<b>Total:</b>	<b>50</b>	<b>\$0.00</b>

Confirmed & Accepted for ATLANTIC COAST RADIO By: \_\_\_\_\_

Accepted for WJJB/WRED RADIO By: \_\_\_\_\_

Please Sign and Return One Copy

ATLANTIC COAST RADIO  
 779 Warren Avenue  
 Portland, ME 04103 USA

Order #: 157-00090  
 Description: Job Fair 2023  
 Date Entered: 10/25/2023  
 P.O.#:  
 Salesperson: House, Account  
 Invoice Frequency: Billed at end of Media/EOS, Sorted by Date

WLOB NEWS  
 779 WARREN AVENUE  
 PORTLAND, ME 04103 USA

**On-Air Schedule**

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
10/28/2023	11/6/2023	WLOB-AM	06:00:00a to 12:00:00a	Weekly	:30	50	0.00	0.00	5	5	5	5	5	5	5

**Order Start Date: 10/28/2023    Order End Date: 11/6/2023    Spots: 50    Total Charges: \$0.00**

Nondiscrimination. Atlantic Coast Radio (Big Jab/WPEI/WLOB) does not discriminate on the basis of race or ethnicity in the sale, placement, or scheduling of advertising. Any order for advertising that includes any such restriction will not be accepted.

**Projected Media Month/End-Of-Schedule Billing Totals for WLOB NEWS / 157-00090 :**

	<u>Spot Count</u>	<u>Net Billing</u>
October 2023	10	\$0.00
November 2023	40	\$0.00
<b>Total:</b>	<b>50</b>	<b>\$0.00</b>

Confirmed & Accepted for ATLANTIC COAST RADIO By: \_\_\_\_\_

Accepted for WLOB NEWS By: \_\_\_\_\_

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ATLANTIC COAST RADIO  
 779 Warren Avenue  
 Portland, ME 04103 USA

Order #: **865-00096**  
 Description: EEO Job Fair 2023  
 Date Entered: 10/25/2023  
 P.O.#:  
 Salesperson: House, Account  
 Invoice Frequency: Billed at end of Media Month, Sorted by Date

WPEI/WPPI RADIO  
 779 WARREN AVENUE  
 PORTLAND, ME 04103

**On-Air Schedule**

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
1 10/28/2023	11/6/2023	WPEI-FM	06:00:00a to 12:00:00a	Weekly	:30	50	0.00	0.00	5	5	5	5	5	5	5

**Order Start Date: 10/28/2023    Order End Date: 11/6/2023    Spots: 50    Total Charges: \$0.00**

Nondiscrimination. Atlantic Coast Radio (Big Jab/WPEI/WLOB) does not discriminate on the basis of race or ethnicity in the sale, placement, or scheduling of advertising. Any order for advertising that includes any such restriction will not be accepted.

**Projected Media Month Billing Totals for WPEI/WPPI RADIO / 865-00096 :**

		<u>Spot Count</u>	<u>Net Billing</u>
October	2023	10	\$0.00
November	2023	40	\$0.00
<b>Total:</b>		<b>50</b>	<b>\$0.00</b>

Confirmed & Accepted for ATLANTIC COAST RADIO By: \_\_\_\_\_

Accepted for WPEI/WPPI RADIO By: \_\_\_\_\_

Please Sign and Return One Copy

CL maine

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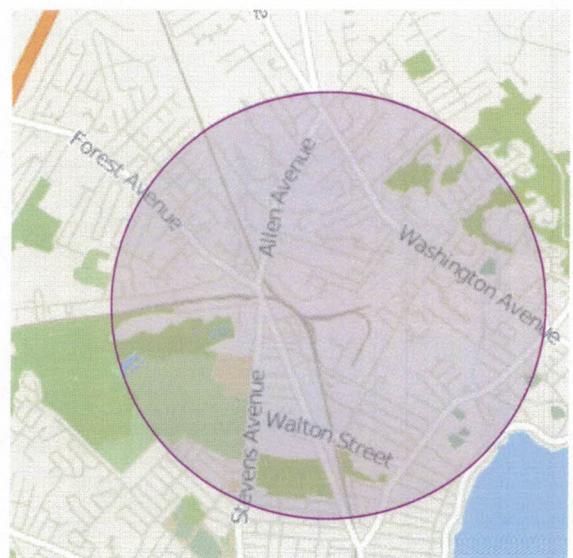
favorite    hide    flag    share

Posted less than a minute ago on: 2023-10-31 12:43

Contact Information:

# Atlantic Coast Radio Virtual Job Fair (Portland ME)

Atlantic Coast radio



compensation: **Varies**

employment type: **employee's choice**

job title: **ACR 2023 Virtual Job Fair**

If you are curious about the radio business and wondering how to get involved, or just have questions, we invite you to register for our 2023 virtual job fair. Send us a resume and we will schedule a zoom session with station management. The virtual job fair will take place on Wednesday, November 8th. Please Email a resume by Monday November 6th to secure a meeting with station management. Learn about opportunities in radio programming and sales.

Atlantic Coast Radio is an Equal Opportunity Employer.

QR Code Link to This Post





COMMUNITY GROUP CONTACT RADIO COPY

ATLANTIC COAST RADIO, IN KEEPING WITH THE RULES AND REGULATIONS OF THE FEDERAL COMMUNICATIONS COMMISSION, IS SEEKING TO INVOLVE QUALIFIED COMMUNITY GROUPS IN THE DISSEMINATION OF ALL JOB VACANCY INFORMATION AT ATLANTIC COAST RADIO. IF YOUR QUALIFIED COMMUNITY GROUP OR GOVERNMENT BUREAU WOULD LIKE TO BE KEPT INFORMED OF ALL FULL TIME OPENINGS AT ATLANTIC COAST RADIO, SIMPLY CONTACT MR. JON VAN HOOGENSTYN AT ATLANTIC COAST RADIO, 779 WARREN AVENUE, PORTLAND, MAINE, 04103. ATLANTIC COAST RADIO WILL PUT YOUR GROUP ON A LIST OF QUALIFIED COMMUNITY GROUPS WHICH WILL AUTOMATICALLY RECEIVE NOTIFICATION OF ALL FUTURE FULL-TIME JOB VACANCIES AT ATLANTIC COAST RADIO. ATLANTIC COAST RADIO IS AN EQUAL OPPORTUNITY EMPLOYER.

ATLANTIC COAST RADIO  
 779 Warren Avenue  
 Portland, ME 04103 USA

Order #: **100-00024**  
 Description: Community Contacts 2023 WPEI  
 Date Entered: 6/21/2023  
 P.O.#:  
 Salesperson: House, Account  
 Invoice Frequency: Billed at end of Media/EOS, Sorted by Date Notary Req'd

EEO COMMUNITY  
 , USA

**On-Air Schedule**

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
1 6/26/2023	7/2/2023	WPEI-FM	06:00:00a to 09:00:00p	Weekly	:30	21	0.00	0.00	3	3	3	3	3	3	3
2 11/13/2023	11/19/2023	WPEI-FM	06:00:00a to 09:00:00p	Weekly	:30	21	0.00	0.00	3	3	3	3	3	3	3

**Order Start Date: 6/26/2023    Order End Date: 11/19/2023    Spots: 42    Total Charges: \$0.00**

Nondiscrimination. Atlantic Coast Radio (Big Jab/WPEI/WLOB) does not discriminate on the basis of race or ethnicity in the sale, placement, or scheduling of advertising. Any order for advertising that includes any such restriction will not be accepted.

**Projected Media Month/End-Of-Schedule Billing Totals for EEO COMMUNITY / 100-00024 :**

	<i>Spot Count</i>	<i>Net Billing</i>
July 2023	21	\$0.00
November 2023	21	\$0.00
<b>Total:</b>	<b>42</b>	<b>\$0.00</b>

Confirmed & Accepted for ATLANTIC COAST RADIO By: \_\_\_\_\_

Accepted for EEO COMMUNITY By: \_\_\_\_\_

Please Sign and Return One Copy

ATLANTIC COAST RADIO  
 779 Warren Avenue  
 Portland, ME 04103 USA

Order #: **100-00022**  
 Description: Community Contacts 2023 WJJB  
 Date Entered: 6/21/2023  
 P.O.#:  
 Salesperson: House, Account  
 Invoice Frequency: Billed at end of Media/EOS, Sorted by Date Notary Req'd

EEO COMMUNITY  
 , USA

**On-Air Schedule**

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
1 6/26/2023	7/2/2023	WJJB-AM/FM	06:00:00a to 09:00:00p	Weekly	:30	21	0.00	0.00	3	3	3	3	3	3	3
2 11/13/2023	11/19/2023	WJJB-AM/FM	06:00:00a to 09:00:00p	Weekly	:30	21	0.00	0.00	3	3	3	3	3	3	3

**Order Start Date: 6/26/2023    Order End Date: 11/19/2023    Spots: 42    Total Charges: \$0.00**

Nondiscrimination. Atlantic Coast Radio (Big Jab/WPEI/WLOB) does not discriminate on the basis of race or ethnicity in the sale, placement, or scheduling of advertising. Any order for advertising that includes any such restriction will not be accepted.

**Projected Media Month/End-Of-Schedule Billing Totals for EEO COMMUNITY / 100-00022 :**

	<i>Spot Count</i>	<i>Net Billing</i>
July 2023	21	\$0.00
November 2023	21	\$0.00
<b>Total:</b>	<b>42</b>	<b>\$0.00</b>

Confirmed & Accepted for ATLANTIC COAST RADIO By: \_\_\_\_\_

Accepted for EEO COMMUNITY By: \_\_\_\_\_

Please Sign and Return One Copy

ATLANTIC COAST RADIO  
 779 Warren Avenue  
 Portland, ME 04103 USA

Order #: **100-00023**  
 Description: Community Contacts 2023 WLOB  
 Date Entered: 6/21/2023  
 P.O.#:  
 Salesperson: House, Account  
 Invoice Frequency: Billed at end of Media/EOS, Sorted by Date Notary Req'd

EEO COMMUNITY  
 , USA

**On-Air Schedule**

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
1 6/26/2023	7/2/2023	WLOB-AM	06:00:00a to 09:00:00p	Weekly	:30	21	0.00	0.00	3	3	3	3	3	3	3
2 11/13/2023	11/19/2023	WLOB-AM	06:00:00a to 09:00:00p	Weekly	:30	21	0.00	0.00	3	3	3	3	3	3	3

**Order Start Date: 6/26/2023    Order End Date: 11/19/2023    Spots: 42    Total Charges: \$0.00**

Nondiscrimination. Atlantic Coast Radio (Big Jab/WPEI/WLOB) does not discriminate on the basis of race or ethnicity in the sale, placement, or scheduling of advertising. Any order for advertising that includes any such restriction will not be accepted.

**Projected Media Month/End-Of-Schedule Billing Totals for EEO COMMUNITY / 100-00023 :**

	<i>Spot Count</i>	<i>Net Billing</i>
July 2023	21	\$0.00
November 2023	21	\$0.00
<b>Total:</b>	<b>42</b>	<b>\$0.00</b>

Confirmed & Accepted for ATLANTIC COAST RADIO By: \_\_\_\_\_

Accepted for EEO COMMUNITY By: \_\_\_\_\_

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