

CONTRACT

KIKN-FM
5100 S Tennis Ln
Sioux Falls, SD 57108
wopayments3@townsquaremedia.com
(605) 361-0300

<u>Contract / Revision</u> 4250908 /		<u>Alt Order #</u> 36767271
<u>Advertiser</u> Smart Carbon Network		<u>Original Date / Revision</u> 07/31/23 / 07/31/23
<u>Contract Dates</u> 08/01/23 - 08/31/23	<u>Estimate #</u> na	
<u>Product</u> SMART CARBON NETWORK.		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> KIKN-FM	<u>Account Executive</u> Katz Philadelphia	<u>Sales Office</u> Katz Philadelphia
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agy Code</u> RI13287	<u>Advertiser Code</u> na	<u>Product 1/2</u> na
<u>Agency Ref</u>		<u>Advertiser Ref</u>

And:

Katz Media Group
Attention: Helen Hanratty
125 West 55th Street
3rd Floor
New York, NY 10019

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	KIKN	08/01/23	08/21/23	M-F AM Drive	6:00 AM-10:00 AM		1:00			NM	2	\$174.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/01/23	08/07/23	-TWTF--				1	\$87.00			
	Week:	08/08/23	08/14/23	-----				0	\$0.00			
	Week:	08/15/23	08/21/23	-TWTF--				1	\$87.00			
N 2	KIKN	08/01/23	08/21/23	M-F Midday	10:00 AM-3:00 PM		1:00			NM	2	\$174.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/01/23	08/07/23	-TWTF--				1	\$87.00			
	Week:	08/08/23	08/14/23	-----				0	\$0.00			
	Week:	08/15/23	08/21/23	-TWTF--				1	\$87.00			
N 3	KIKN	08/01/23	08/21/23	M-F PM Drive	3:00 PM-7:00 PM		1:00			NM	2	\$174.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/01/23	08/07/23	-TWTF--				1	\$87.00			
	Week:	08/08/23	08/14/23	-----				0	\$0.00			
	Week:	08/15/23	08/21/23	-TWTF--				1	\$87.00			
N 4	KIKN	08/07/23	08/13/23	M-F AM Drive	6:00 AM-10:00 AM		1:00			NM	1	\$87.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/07/23	08/13/23	MTWTF--				1	\$87.00			
N 5	KIKN	08/07/23	08/13/23	M-F Midday	10:00 AM-3:00 PM		1:00			NM	1	\$87.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/07/23	08/13/23	MTWTF--				1	\$87.00			
N 6	KIKN	08/07/23	08/13/23	M-F PM Drive	3:00 PM-7:00 PM		1:00			NM	1	\$87.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/07/23	08/13/23	MTWTF--				1	\$87.00			
N 7	KIKN	08/14/23	08/27/23	M-F AM Drive	6:00 AM-10:00 AM		1:00			NM	2	\$174.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/14/23	08/20/23	M-----				1	\$87.00			
	Week:	08/21/23	08/27/23	M-----				1	\$87.00			
N 8	KIKN	08/14/23	08/27/23	M-F PM Drive	3:00 PM-7:00 PM		1:00			NM	2	\$174.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/14/23	08/20/23	M-----				1	\$87.00			
	Week:	08/21/23	08/27/23	M-----				1	\$87.00			
N 9	KIKN	08/23/23	08/29/23	M-F AM Drive	6:00 AM-10:00 AM		1:00			NM	1	\$87.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.



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<u>Contract / Revision</u>	<u>Alt Order #</u>
4250908 /	36767271

<u>Advertiser</u>	<u>Original Date / Revision</u>
Smart Carbon Network	07/31/23 / 07/31/23

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
08/01/23 - 08/31/23	SMART CARBON NETV	na

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/23/23	08/29/23	--WTF--				1	\$87.00			
N 10	KIKN	08/28/23	08/31/23	M-F Midday	10:00 AM-3:00 PM		1:00			NM	1	\$87.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/28/23	09/03/23	MTWT---				1	\$87.00			
N 11	KIKN	08/28/23	08/31/23	M-F PM Drive	3:00 PM-7:00 PM		1:00			NM	1	\$87.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/28/23	09/03/23	MTWT---				1	\$87.00			
Totals											16	\$1,392.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
07/31/23 - 08/27/23	14	\$1,218.00	(\$182.70)	\$1,035.30
08/28/23 - 08/31/23	2	\$174.00	(\$26.10)	\$147.90
Totals	16	\$1,392.00	(\$208.80)	\$1,183.20

Signature: _____ **Date:** _____

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Jul 31, 23
 CONT# 36767271 Mod# Ver# 1 (Last =)
 REP CHRISTAL RADIO
 TO KIKN-FM (Sioux Falls, SD)
 FM PATRICK MCGEE
 OFF PHILADELPHIA
 AGY Katz Media Group
 ADDR 125 West 55th Street 3rd Floor
 New York, NY 10019

DDS CONT# 0
 C/P/E: na / na / na

SALESPERSON FAX#

PH #

BYR Helen Hanratty1
 ADV SMART CARBON NETWORK
 PDT SMART CARBON NETWORK.
 FLT Aug 01, 23 - Aug 31, 23

* REP ORDER COMMENT *

** 7/31/2023 1:06:00 PM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.

** 7/31/2023 1:06:00 PM: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH CYNTHIA.FERRAZ@KATZMEDIA.COM

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		FLIGHT 1							
	1.1	.TWTF..	6A - 10A	60	8/1/2023 - 8/4/2023	1W	1	\$87.00	1
	1.2	.TWTF..	10A - 3P	60	8/1/2023 - 8/4/2023	1W	1	\$87.00	1
	1.3	.TWTF..	3P - 7P	60	8/1/2023 - 8/4/2023	1W	1	\$87.00	1
		** WEEKLY FLIGHT TOTALS **						3	\$261.00
		FLIGHT 2							
	2.1	MTWTF..	6A - 10A	60	8/7/2023 - 8/11/2023	1W	1	\$87.00	1
	2.2	MTWTF..	10A - 3P	60	8/7/2023 - 8/11/2023	1W	1	\$87.00	1
	2.3	MTWTF..	3P - 7P	60	8/7/2023 - 8/11/2023	1W	1	\$87.00	1
		** WEEKLY FLIGHT TOTALS **						3	\$261.00
		FLIGHT 3							
	3.1	.TWTF..	6A - 10A	60	8/15/2023 - 8/18/2023	1W	1	\$87.00	1
	3.2	.TWTF..	10A - 3P	60	8/15/2023 - 8/18/2023	1W	1	\$87.00	1
	3.3	.TWTF..	3P - 7P	60	8/15/2023 - 8/18/2023	1W	1	\$87.00	1
	3.4	M.....	6A - 10A	60	8/14/2023 - 8/14/2023	1W	1	\$87.00	1
	3.5	M.....	3P - 7P	60	8/14/2023 - 8/14/2023	1W	1	\$87.00	1
		** WEEKLY FLIGHT TOTALS **						5	\$435.00
		FLIGHT 4							
	4.1	M.....	6A - 10A	60	8/21/2023 - 8/21/2023	1W	1	\$87.00	1
	4.2	M.....	3P - 7P	60	8/21/2023 - 8/21/2023	1W	1	\$87.00	1

Jul 31, 23
 CONT# 36767271 Mod# Ver# 1 (Last =)
 REP CHRISTAL RADIO

DDS CONT# 0
 C/P/E: na / na / na

4.3	..WTF..	6A - 10A	60	8/23/2023 - 8/25/2023	1W	1	\$87.00	1
** WEEKLY FLIGHT TOTALS **						3	\$261.00	
FLIGHT 5								
5.1	MTWT...	10A - 3P	60	8/28/2023 - 8/31/2023	1W	1	\$87.00	1
5.2	MTWT...	3P - 7P	60	8/28/2023 - 8/31/2023	1W	1	\$87.00	1
** WEEKLY FLIGHT TOTALS **						2	\$174.00	

	Aug 23	Sep 23					
SPOTS	14	2					
CASH	1218.00	174.00					
TRADE	0.00	0.00					
NSL	0.00	0.00					
TOTAL	1218.00	174.00					

							TOTAL
SPOTS							16
CASH							1,392.00
TRADE							0.00
NSL							0.00
TOTAL							1,392.00

**** Competitive Comments ****

SVC:

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

ISSUE (Non-candidate) ADVERTISEMENT AGREEMENT FORM

I, Rural AMFM, hereby request station time as follows: See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

Check one:

☐ Ad "communicates a message relating to any political matter of national importance" by referring to (1) a legally qualified candidate for federal office; (2) an election to federal office; (3) a national legislative issue of public importance (e.g., health care legislation, IRS tax code, etc.); or (4) a political issue that is the subject of controversy or discussion at the national level.

☒ Ad does NOT communicate a message relating to any political matter of national importance (e.g., relates only to a state or local issue).

ALL QUESTIONS/BLOCKS MUST BE COMPLETED

Station time requested by: Smart Carbon Network

Agency name: Rural AM FM

Address: 190 Monroe Ave NW, Ste 300 Grand Rapids MI 49503

Contact: Hailey Simmons- Morris

Phone number: 517-240-7939

Email: hailey@ruralamfm.com

Name of advertiser/sponsor (list entity's full legal name as disclosed to the Federal Election Commission [for federal committees] with no acronyms; name must match the sponsorship ID in ad):

Name: Smart Carbon Network

Address: 550 Wild Rose Lane, Suite 400, West Des Moines, IA 50266

Contact: Joe Heinrich, Executive Director

Phone number: ----

Email: Press@SmartCarbonNetwork.com

Station is authorized to announce the time as paid for by such person or entity.

List ALL of the chief executive officers or members of the executive committee or board of directors or other governing group(s) of the advertiser/sponsor (Use separate page if necessary.):

Charles McConnell
Elizabeth Worrell
Steve Wellman

By signing below, advertiser/sponsor represents that those listed above are the only executive officers, members of the executive committee and board of directors or other governing group(s).

If ad refers to a federal candidate(s) or federal election, list ALL of the following:

☒ N/A

Name(s) of every candidate referred to:

Office(s) sought by such candidate(s) (no acronyms or abbreviations):

Date of election:

Clearly identify **EVERY** political matter of national importance referred to in the ad (no acronyms); use separate page if necessary:

☒ N/A

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The advertiser/sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, which may arise from the broadcast of the above-requested advertisement(s). For the above-requested ad(s), the advertiser/sponsor also agrees to prepare a script, transcript or tape, which will be delivered to the station by the log deadlines outlined in the station's disclosure statement.

Advertiser/Sponsor

Signature:

Hailey Simmons-Morris

Name: Hailey Simmons Morris

Date of Request to Purchase Ad Time: 5-22-23

Station Representative

Signature:

Roger Carrier

Name: Roger Carrier

Date of Station Agreement to Sell Time:

7/31/23

TO BE COMPLETED BY STATION ONLY

Ad submitted to station?



Yes



No

Date ad received:

7/31/23

Note: Must have separate PB-19 forms (or the equivalent, e.g., addendums) for each version of the ad (i.e., for every ad with differing copy).

If only one officer, executive committee member or director is listed above, station should ask the advertiser/sponsor in writing if there are any other officers, executive committee members or directors, maintain records of inquiry and update this form if additional officers, members or directors are provided.

Disposition:



Accepted



Accepted IN PART (e.g., ad not received to determine content)*



Rejected – provide reason (optional):

*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any:

Contract #:

4250908

Station Call Letters:

KIKV

Date Received/Requested:

7/31/23

Est. #:

N/A

Station Location:

SIOUX FALLS SD

Run Start and End Dates:

8/1 - 8/31/23

For national issue ads only (not required for state/local issue ads):

Upload order, this disclosure form and invoice (or traffic system print-out) or other material reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased (including date, time, class of time and reasons for any make-goods or rebates) or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.

N/A. Free time. There are no rates, invoice, or classes of time related to this run of spots. See either the attached for information on when the spots aired or this station will upload this information as soon as it is available.