

BCRA Political Record

This Political Record is required by the Bipartisan Campaign Reform Act of 2002 (BCRA) to be completed every time a request is made to purchase broadcast time that (1) is made by or on behalf of a legally-qualified candidate for public office, or (2) communicates a message relating to any political matter of national importance, including references to a legally qualified candidate, any election to federal office, or a national legislative issue of public importance. The Political Record is not required for requests to purchase internet advertising. Once completed, the Political Record must be placed in the station's political file and must be retained for two years.

This Record is for	<input checked="" type="radio"/> a candidate request	The request was	<input checked="" type="radio"/> accepted #
	<input type="radio"/> an issue request *		<input type="radio"/> rejected

Candidate Named in Message: *Brian Kemp*
Office Being Sought: *GA Governor*
Election or Issue Referred to: *General (Nov)*
Sponsor (or authorized candidate committee): *Tanya Benicker*
Treasurer of authorized candidate committee: *Brian Kemp*
Person Ordering Advertising: *Kathleen Bersi with Salem Peps*

* An "issue request" is a message purchased by someone other than a candidate or a candidate's authorized committee related to any political matter of national importance, including references to a legally qualified candidate, any election to Federal office, or a national legislative issue of public importance.

If the request is accepted, attach the sales order showing the rate charged, the date(s) and time(s) the message is aired, and the class of time purchased. For an issue request, also attach the name, address, and phone number of a sponsor contact person, and a list of the chief executive officers or similar officials.

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:	Date: 10/8/18
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I, Tanya Renicker/Medium Buying. LLC,

being/on behalf of: Brian Kemp,

a legally qualified candidate of the REPUBLICAN

political party for the office of: GA Governor

in the General

election to be held on: 11/6/18

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
See Attached Order					

Attach proposed schedule with charges (if available):

I represent that the payment for the above described broadcast time has been furnished by:

Kemp for Governor - PO BOX 5486 ATHENS, GA 30604

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Brian Kemp


This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

10/8/18	Tanya Renicker <small>Digitally signed by Tanya Renicker Date: 2016.10.13 14:48:04 -04'00'</small>
Date	Signature

To Be Signed By Station Representative

<input checked="" type="checkbox"/> Accepted	<input type="checkbox"/> Accepted in Part	<input type="checkbox"/> Rejected
	Fatima Martinez	10-10-18
Signature	Printed Name	Title
		Traffic Manager

FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

I, Brian Kemp

(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

does

does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.

Tanya Renicker

Digitally signed by Tanya Renicker
Date: 2016.10.14 11:06:20 -04'00'

signature of candidate or authorized committee

[Redacted signature area]

printed name

[Redacted date area]

date

AGREED UPON SCHEDULE

(TO BE FILLED IN ONLY IF STATION DOES NOT ACCEPT ALL OF
CANDIDATE'S REQUEST)

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- 1) actual air time and charges for each spot;
- 2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- 3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air and the rates charged, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired and the rates charged. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.



Fatima Zarrineh <fatima@j103.com>

FW: Kemp for Gov 17234005

2 messages

Reba George <RGeorge@salemreps.com>
 To: "fatima@j103.com" <fatima@j103.com>
 Cc: "Kathleen A. Bensi" <KBensi@salemreps.com>

Wed, Oct 10, 2018 at 11:51 AM

Hi Fatima,

This order will be coming your way shortly. I wanted to send you the spot and the NAB form. This will be for WBDX.

Thank you,

Reba George

Sales Coordinator

Salem Media Reps

Phone: 972.707.6919 | Fax: 972.402.8200

Hours: 8:00am-5:00pm CST

**2 attachments****Brian Kemp-NAB FORM.pdf**

562K

**Kemp_Do Your Part_radio mix_WF_01.mp3**

2349K

Fatima Martinez <Fatima@j103.com>
 To: Reba George <RGeorge@salemreps.com>
 Cc: "Kathleen A. Bensi" <KBensi@salemreps.com>

Wed, Oct 10, 2018 at 11:56 AM

Sounds good. Thank you.

Fatima Martinez, MBA

Traffic Manager/Accounts Receivable, J103
 Partners for Christian Media Inc.

[p] (423) 424-1298 | [f] (423) 892-1633

[e] fatima@j103.com | [w] <http://www.j103.com/>

[a] PO Box 24297 Chattanooga, TN 37422



[Quoted text hidden]

2 attachments



image001.png
39K



image001.png
39K



Fatima Zarrineh <fatima@j103.com>

FW: NEW KEMP RADIO SPOT

Reba George <RGeorge@salemreps.com>
To: "fatima@j103.com" <fatima@j103.com>
Cc: "Kathleen A. Bensi" <KBensi@salemreps.com>

Tue, Oct 30, 2018 at 9:26 AM

This was sent to us last night. Please confirm receipt.

Thank you,

Reba George

Sales Coordinator

Salem Media Reps

Phone: 972.707.6919 | Fax: 972.402.8200

Hours: 8:00am-5:00pm CST



From: Katherine Cookson <katherine@mediumbuying.com>
Sent: Monday, October 29, 2018 5:55 PM
To: Katherine Cookson <katherine@mediumbuying.com>
Subject: Re: NEW KEMP RADIO SPOT

Good evening,

Effective ASAP Kemp would like to be 100% "looks down". Reattached.

Thank you!

On Wed, Oct 24, 2018 at 5:51 PM, Katherine Cookson <katherine@mediumbuying.com> wrote:

Good evening,

We'd like to add this spot to the Kemp rotation. It should run 50/50 with the existing spot.

Thanks!

 **LOOKS_DOWN_RADIO_60_REV2.mp3**
1903K



Fatima Zarrineh <fatima@j103.com>

FW: NEW KEMP RADIO SPOT

Fatima Martinez <Fatima@j103.com>
To: Reba George <RGeorge@salemreps.com>
Cc: "Kathleen A. Bensi" <KBensi@salemreps.com>

Tue, Oct 30, 2018 at 9:52 AM

Did you get my voicemail yesterday?

I know Kemp is running for Gov; however, you guys submitted the "Federal Candidate Certification" form and clearly marked that the ad(s) being aired "does not" refer to an opposing candidate... but it does.

Can you please send me an updated form?

Fatima Martinez, MBA
Traffic Manager/Accounts Receivable, J103
Partners for Christian Media Inc.
[p] (423) 424-1298 | [f] (423) 892-1633
[e] fatima@j103.com | [w] http://www.j103.com/
[a] PO Box 24297 Chattanooga, TN 37422



[Quoted text hidden]

2 attachments





Fatima Zarrineh <fatima@j103.com>

FW: Kemp for Governor NAB Form

1 message

Reba George <RGeorge@salemreps.com>
 To: "fatima@j103.com" <fatima@j103.com>

Tue, Oct 30, 2018 at 10:21 AM

Thank you,

Reba George

Sales Coordinator

Salem Media Reps

Phone: 972.707.6919 | Fax: 972.402.8200

Hours: 8:00am-5:00pm CST



From: Katherine Cookson <katherine@mediumbuying.com>
Sent: Tuesday, October 30, 2018 9:20 AM
To: Reba George <RGeorge@salemreps.com>
Cc: Kathleen A. Bensi <KBensi@salemreps.com>
Subject: Re: Kemp for Governor NAB Form

Page 3 is just for federal candidates, Kemp is just a state level

On Tue, Oct 30, 2018 at 10:18 AM, Reba George <RGeorge@salemreps.com> wrote:

Hi Katherine,

The station contacted me, and they mentioned page 3 was not filled out. Can this be done and sent back to me at your convenience? Thank you so much.

Thank you,

Reba George
 Sales Coordinator
 Salem Media Reps
 Phone: 972.707.6919 | Fax: 972.402.8200



6400 N Bellline Road • Suite 210, Irving, TX 75063

Insertion Contract Revision

Advertiser	Product	Order #	Ver #	Rev #	# Wks	Page #
Brian Kemp	Brian Kemp for Gov	17234005	1	1	5	1
Salesperson	Salesperson Phone #	Date	Time	Start	End	
Kathleen Bensi	(614)899-6800	10/10/18	2:19PM	10/8/18	11/11/18	
Sales Office	Agency	Demos				
SMR	Medium Buying, LLC					

Product Protection: *Political-Candidate

Line #	Vehicle	Days & Times	Oct 8	Oct 15	Oct 22	Oct 29	Nov 5	Nov 12	Nov 19	Nov 26	Dec 3	Dec 10	Dec 17	Dec 24	Dec 31	Total Units	Len	Unit Rate	Extended Total
1	WBDX FM	Mo-Fr 6AM-10AM		19	20	20										59	60	29.37	1733
1	WBDX FM	Mo-Tu 6AM-10AM					4									4	60	29.37	117
1	WBDX FM	We-Fr 6AM-10AM	8													8	60	29.37	235
2	WBDX FM	Mo-Fr 10AM-3PM		10	10	9										29	60	18.80	545
2	WBDX FM	Mo-Tu 10AM-3PM					2									2	60	18.80	38
2	WBDX FM	We-Fr 10AM-3PM	5													5	60	18.80	94
3	WBDX FM	Mo-Fr 3PM-7PM		20	20	20										60	60	29.37	1762
3	WBDX FM	Mo-Tu 3PM-7PM					4									4	60	29.37	117
3	WBDX FM	We-Fr 3PM-7PM	8													8	60	29.37	235
Totals			21	49	50	49	10									179			
Weekly Units			21	49	50	49	10	0	0	0	0	0	0	0	0	179			
Weekly Gross \$			564	1333	1363	1344	273	0	0	0	0	0	0	0	0	4877			

Air Time Total Gross:	\$4,876.71	Agency Commission:	\$731.51	Total Net:	\$4,145.20
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	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Qtr 4 2018	Qtr 1 2019	Qtr 2 2019	Qtr 3 2019	Total Units
WBDX FM	3,260	1,617	0	0	0	0	0	0	0	0	0	0	4,877	179			4,877
Units	120	59											179				179

revision 10/10/180- rates corrected
 SMR'S APPLICABLE COMMISSION WILL BE DEDUCTED FROM THE TOTAL NET AMOUNT
 Order is Broadcast Calendar Billing. Please email signed insertion to insertions@smradio.com
 With approval of salesperson, make goods within flight only.
 All orders require affidavits showing date and time spots aired, isci code, po# and/or estimate number.



National
6400 N Beltline Road • Suite 210, Irving, TX 75063

Salem Radio Network
6400 N Beltline Rd
Suite 210
Irving, TX 75063

Accepted for Salem Radio Network:

Name

Title

Insertion Contract Revision

Advertiser Brian Kemp	Product Brian Kemp for Gov	Order # 17234005	Ver # 1	Rev # 1	# Wks 5	Page # 2
Salesperson Kathleen Bensie	Salesperson Phone # (614)899-6800	Date 10/10/18	Time 2:19PM	Start 10/8/18	End 11/11/18	
Sales Office SMR	Agency Medium Buying, LLC	Demos				

Product Protection: *Political-Candidate

Accepted for Producer or Station:

DocuSigned by:



Kathleen Bensie
FCFDEB069AD3447...

10/10/2018

Traffic Manager

Title

Sales Order

Station: **WBDX-WJLJ-FM** Agency: **SALEM RADIO REPRESENTATIVES**
 Contract Name: **Brian Kemp 2018** Address: **6400 N. BELTLINE ROAD**
 Contract#: **15466** SUITE 210
 Start Date: **10/11/18** End Date: **11/06/18** City: **IRVING** State: **TX** Zip: **75063**
 Revenue Type: **A/R - POLITICAL** Type: **Cash** Buyer: **Kathleen Bensi**
 Advertiser: **Brian Kemp for Gov** Tax Schedule: **(None)**
 Address: Agency Commission %: **15**
 City: State: Zip: Billing Cycle: **Standard**
 Phone: **(614) 899-6800** Salesperson: **6265rpol** Comm %: **10**
 Product Name: **Brian Kemp for Gov** Makegood Policy: **Within Contract Dates**
 Competitive Code: **POLITICAL**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$		
1	10/11/18	10/12/18		6:00 AM	10:00 AM	60				4	4				8	D	29.37	8	234.96	1
2	10/11/18	10/12/18		10:00 AM	3:00 PM	60				3	2				5	D	18.80	5	94.00	1
3	10/11/18	10/12/18		3:00 PM	7:00 PM	60				4	4				8	D	29.37	8	234.96	1
4	10/15/18	10/19/18		6:00 AM	10:00 AM	60	X	X	X	X	X				19	W	29.37	19	558.03	1
5	10/15/18	10/19/18		10:00 AM	3:00 PM	60	X	X	X	X	X				10	W	18.80	10	188.00	1
6	10/15/18	10/19/18		3:00 PM	7:00 PM	60	X	X	X	X	X				20	W	29.37	20	587.40	1
7	10/22/18	11/02/18		6:00 AM	10:00 AM	60	X	X	X	X	X				20	W	29.37	40	1,174.80	1
8	10/22/18	10/26/18		10:00 AM	3:00 PM	60	X	X	X	X	X				10	W	18.80	10	188.00	1
9	10/22/18	10/26/18		3:00 PM	7:00 PM	60	X	X	X	X	X				20	W	29.37	20	587.40	1
10	10/29/18	11/02/18		10:00 AM	3:00 PM	60	X	X	X	X	X				9	W	18.80	9	169.20	1
11	10/29/18	11/02/18		3:00 PM	7:00 PM	60	X	X	X	X	X				20	W	29.37	20	587.40	1
12	11/05/18	11/06/18		6:00 AM	10:00 AM	60	2	2							4	D	29.37	4	117.48	1
13	11/05/18	11/06/18		10:00 AM	3:00 PM	60	1	1							2	D	18.80	2	37.60	1
14	11/05/18	11/06/18		3:00 PM	7:00 PM	60	2	2							4	D	29.37	4	117.48	1

Billing Projections: By Month

	Oct 18	Nov 18
CA	4,077.83	798.88
ST	3,260.15	1,616.56

- Print Spot Prices
- Co-op Script with Invoice

TOTAL SPOTS **179**
 GROSS TOTAL \$ **4,876.71**
 ADJUSTED SPOTS **179**
 ADJUSTED TOTAL \$ **4,876.71**

APPROVE DECLINE

- General Manager
- Sales Manager
- National Sales Manager
- Local Sales Manager

INVOICE



Invoice #: IN-1181020346
Invoice Date: 10/31/2018
Contract #: 15466
Page: 1
Net Amount Due: \$2,771.14

Agency: SALEM RADIO REPRESENTATIVES
6400 N. BELTLINE ROAD
SUITE 210
IRVING, TX 75063

Station(s): WBDX-WJLJ-FM

Advertiser: Brian Kemp for Gov
Product: Brian Kemp for Gov
Estimate #:
Agency Client Code:
Buyer Name: Kathleen Bensi

Salesperson(s): Rep Political
Terms: Net 30

Day	Date	Time	Ln	Length	Product	ISCI	Rate
THU	10/11/18	06:53:00a	1	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
THU	10/11/18	07:37:30a	1	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
THU	10/11/18	08:07:10a	1	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
THU	10/11/18	09:52:30a	1	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
THU	10/11/18	10:20:30a	2	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
THU	10/11/18	12:21:30p	2	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
THU	10/11/18	02:38:00p	2	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
THU	10/11/18	03:21:45p	3	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
THU	10/11/18	04:06:46p	3	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
THU	10/11/18	05:51:00p	3	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
THU	10/11/18	06:52:00p	3	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
FRI	10/12/18	06:21:15a	1	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
FRI	10/12/18	07:06:55a	1	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
FRI	10/12/18	09:21:15a	1	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
FRI	10/12/18	09:37:30a	1	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
FRI	10/12/18	11:21:45a	2	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
FRI	10/12/18	01:37:45p	2	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
FRI	10/12/18	03:37:45p	3	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
FRI	10/12/18	04:06:46p	3	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
FRI	10/12/18	05:37:45p	3	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
FRI	10/12/18	06:37:45p	3	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
MON	10/15/18	06:36:45a	4	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
MON	10/15/18	07:37:45a	4	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
MON	10/15/18	08:22:00a	4	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
MON	10/15/18	09:21:00a	4	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
MON	10/15/18	10:50:30a	5	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
MON	10/15/18	12:38:00p	5	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
MON	10/15/18	03:07:01p	6	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
MON	10/15/18	04:21:30p	6	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
MON	10/15/18	05:51:45p	6	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
MON	10/15/18	06:09:00p	6	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
TUE	10/16/18	06:37:45a	4	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
TUE	10/16/18	07:22:00a	4	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37

INVOICE



Invoice #: IN-1181020346
Invoice Date: 10/31/2018
Contract #: 15466
Page: 2
Net Amount Due: \$2,771.14

Day	Date	Time	Ln	Length	Product	ISCI	Rate
TUE	10/16/18	08:06:55a	4	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
TUE	10/16/18	09:51:45a	4	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
TUE	10/16/18	11:50:45a	5	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
TUE	10/16/18	02:37:00p	5	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
TUE	10/16/18	03:37:00p	6	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
TUE	10/16/18	04:20:30p	6	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
TUE	10/16/18	05:51:00p	6	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
TUE	10/16/18	06:20:15p	6	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
WED	10/17/18	06:38:00a	4	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
WED	10/17/18	07:21:30a	4	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
WED	10/17/18	08:38:00a	4	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
WED	10/17/18	09:08:15a	4	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
WED	10/17/18	11:36:45a	5	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
WED	10/17/18	01:36:30p	5	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
WED	10/17/18	03:06:46p	6	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
WED	10/17/18	04:20:45p	6	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
WED	10/17/18	05:37:45p	6	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
WED	10/17/18	06:21:45p	6	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
THU	10/18/18	08:52:45a	4	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
THU	10/18/18	09:09:00a	4	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
THU	10/18/18	09:21:00a	4	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
THU	10/18/18	10:21:30a	5	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
THU	10/18/18	12:37:15p	5	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
THU	10/18/18	03:05:16p	6	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
THU	10/18/18	04:38:00p	6	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
THU	10/18/18	05:38:00p	6	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
THU	10/18/18	06:08:45p	6	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
FRI	10/19/18	06:53:00a	4	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
FRI	10/19/18	07:22:00a	4	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
FRI	10/19/18	08:53:00a	4	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
FRI	10/19/18	09:37:45a	4	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
FRI	10/19/18	01:37:30p	5	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
FRI	10/19/18	02:21:30p	5	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
FRI	10/19/18	03:52:00p	6	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
FRI	10/19/18	04:21:45p	6	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
FRI	10/19/18	05:52:00p	6	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
FRI	10/19/18	06:51:30p	6	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
MON	10/22/18	06:21:00a	7	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
MON	10/22/18	07:07:10a	7	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
MON	10/22/18	08:37:45a	7	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
MON	10/22/18	09:21:15a	7	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
MON	10/22/18	11:51:30a	8	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
MON	10/22/18	01:36:30p	8	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
MON	10/22/18	03:51:45p	9	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
MON	10/22/18	04:51:30p	9	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
MON	10/22/18	05:51:30p	9	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
MON	10/22/18	06:21:45p	9	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37

INVOICE



Invoice #: IN-1181020346
Invoice Date: 10/31/2018
Contract #: 15466
Page: 3
Net Amount Due: \$2,771.14

Day	Date	Time	Ln	Length	Product	ISCI	Rate
TUE	10/23/18	06:21:30a	7	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
TUE	10/23/18	07:53:00a	7	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
TUE	10/23/18	08:06:40a	7	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
TUE	10/23/18	09:52:30a	7	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
TUE	10/23/18	10:37:45a	8	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
TUE	10/23/18	12:52:00p	8	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
TUE	10/23/18	03:52:00p	9	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
TUE	10/23/18	04:06:16p	9	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
TUE	10/23/18	05:51:15p	9	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
TUE	10/23/18	06:37:30p	9	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
WED	10/24/18	06:21:45a	7	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
WED	10/24/18	07:21:30a	7	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
WED	10/24/18	08:53:00a	7	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
WED	10/24/18	09:52:30a	7	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
WED	10/24/18	11:22:00a	8	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
WED	10/24/18	02:51:45p	8	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
WED	10/24/18	03:07:01p	9	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
WED	10/24/18	04:06:31p	9	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
WED	10/24/18	05:38:00p	9	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
WED	10/24/18	06:37:30p	9	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
THU	10/25/18	07:37:45a	7	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
THU	10/25/18	08:38:00a	7	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
THU	10/25/18	09:09:00a	7	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
THU	10/25/18	09:53:00a	7	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
THU	10/25/18	12:21:45p	8	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
THU	10/25/18	12:52:00p	8	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
THU	10/25/18	03:22:00p	9	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
THU	10/25/18	04:37:15p	9	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
THU	10/25/18	05:38:00p	9	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
THU	10/25/18	06:21:15p	9	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
FRI	10/26/18	07:07:10a	7	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
FRI	10/26/18	07:21:45a	7	60	Brian Kemp for Gov	LOOKS DOWN RADIO	\$29.37
FRI	10/26/18	08:38:00a	7	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
FRI	10/26/18	09:08:00a	7	60	Brian Kemp for Gov	LOOKS DOWN RADIO	\$29.37
FRI	10/26/18	10:37:45a	8	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
FRI	10/26/18	02:38:00p	8	60	Brian Kemp for Gov	LOOKS DOWN RADIO	\$18.80
FRI	10/26/18	03:07:01p	9	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
FRI	10/26/18	04:52:00p	9	60	Brian Kemp for Gov	LOOKS DOWN RADIO	\$29.37
FRI	10/26/18	05:51:45p	9	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
FRI	10/26/18	06:38:00p	9	60	Brian Kemp for Gov	LOOKS DOWN RADIO	\$29.37

INVOICE



Invoice #: IN-1181020346
Invoice Date: 10/31/2018
Contract #: 15466
Page: 4
Net Amount Due: \$2,771.14

Remit To:
Partners for Christian Media
PO Box 24297
Chattanooga, TN 37422

Invoice Totals	
Total Spots:	120
Gross Amount:	\$3,260.15
Agency Commission:	(\$489.01)
Net Amount Due:	\$2,771.14

The payment is due and payable within 15 days of the date of the invoice. Thank You For Your Support! All commercials reflected on this invoice were simulcast on WBDX-FM and WJLJ-FM.

This station does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race, gender or ethnicity.

Advertiser hereby certifies that it is not buying broadcasting air time under this advertising sales contract for discriminatory purpose, including but not limited to decisions not to place advertising on particular station on the base of race, gender, national origin, or ancestry.

For questions regarding this invoice, please contact Fatima at 423-424-1298.

INVOICE



Invoice #: IN-1181120386
Invoice Date: 11/19/2018
Contract #: 15466
Page: 1
Net Amount Due: \$1,374.08

Agency: SALEM RADIO REPRESENTATIVES
 6400 N. BELTLINE ROAD
 SUITE 210
 IRVING, TX 75063

Station(s): WBDX-WJLJ-FM

Advertiser: Brian Kemp for Gov
Product: Brian Kemp for Gov
Estimate #:
Agency Client Code:
Buyer Name: Kathleen Bensi

Salesperson(s): Rep Political
Terms: Net 30

Day	Date	Time	Ln	Length	Product	ISCI	Rate
MON	10/29/18	06:22:00a	7	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
MON	10/29/18	08:37:45a	7	60	Brian Kemp for Gov	LOOKS DOWN RADIO	\$29.37
MON	10/29/18	09:38:00a	7	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
MON	10/29/18	09:53:00a	7	60	Brian Kemp for Gov	LOOKS DOWN RADIO	\$29.37
MON	10/29/18	12:37:30p	10	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$18.80
MON	10/29/18	01:51:30p	10	60	Brian Kemp for Gov	LOOKS DOWN RADIO	\$18.80
MON	10/29/18	03:52:00p	11	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
MON	10/29/18	04:38:00p	11	60	Brian Kemp for Gov	LOOKS DOWN RADIO	\$29.37
MON	10/29/18	06:22:00p	11	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
MON	10/29/18	06:50:30p	11	60	Brian Kemp for Gov	LOOKS DOWN RADIO	\$29.37
TUE	10/30/18	06:21:45a	7	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
TUE	10/30/18	07:06:55a	7	60	Brian Kemp for Gov	LOOKS DOWN RADIO	\$29.37
TUE	10/30/18	08:37:15a	7	60	Brian Kemp for Gov	Kemp_Do_Your Part	\$29.37
TUE	10/30/18	09:37:00a	7	60	Brian Kemp for Gov	LOOKS DOWN RADIO	\$29.37
TUE	10/30/18	10:36:45a	10	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$18.80
TUE	10/30/18	03:06:01p	11	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
TUE	10/30/18	03:38:00p	11	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
TUE	10/30/18	04:51:45p	11	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
TUE	10/30/18	05:37:45p	11	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
WED	10/31/18	06:20:30a	7	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
WED	10/31/18	07:06:40a	7	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
WED	10/31/18	09:52:45a	7	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
WED	10/31/18	10:22:00a	7	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
WED	10/31/18	10:37:45a	10	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$18.80
WED	10/31/18	02:22:00p	10	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$18.80
WED	10/31/18	03:51:45p	11	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
WED	10/31/18	04:06:46p	11	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
WED	10/31/18	05:37:45p	11	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
WED	10/31/18	06:51:30p	11	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
THU	11/01/18	06:52:45a	7	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
THU	11/01/18	07:06:55a	7	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
THU	11/01/18	08:52:45a	7	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
THU	11/01/18	09:38:00a	7	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37

INVOICE



Invoice #: IN-1181120386
Invoice Date: 11/19/2018
Contract #: 15466
Page: 2
Net Amount Due: \$1,374.08

Day	Date	Time	Ln	Length	Product	ISCI	Rate
THU	11/01/18	01:37:45p	10	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$18.80
THU	11/01/18	02:20:30p	10	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$18.80
THU	11/01/18	03:38:00p	11	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
THU	11/01/18	04:22:00p	11	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
THU	11/01/18	05:37:45p	11	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
THU	11/01/18	06:08:45p	11	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
FRI	11/02/18	06:37:15a	7	60	Brian Kemp for Gov	BLUE_WAVE_RADIO	\$29.37
FRI	11/02/18	07:38:00a	7	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
FRI	11/02/18	08:07:10a	7	60	Brian Kemp for Gov	BLUE_WAVE_RADIO	\$29.37
FRI	11/02/18	09:53:00a	7	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
FRI	11/02/18	11:21:00a	10	60	Brian Kemp for Gov	BLUE_WAVE_RADIO	\$18.80
FRI	11/02/18	11:37:15a	10	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$18.80
FRI	11/02/18	03:51:45p	11	60	Brian Kemp for Gov	BLUE_WAVE_RADIO	\$29.37
FRI	11/02/18	04:51:45p	11	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
FRI	11/02/18	05:06:46p	11	60	Brian Kemp for Gov	BLUE_WAVE_RADIO	\$29.37
FRI	11/02/18	06:08:30p	11	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
MON	11/05/18	06:06:40a	12	60	Brian Kemp for Gov	BLUE_WAVE_RADIO	\$29.37
MON	11/05/18	07:22:00a	12	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
MON	11/05/18	01:21:30p	13	60	Brian Kemp for Gov	BLUE_WAVE_RADIO	\$18.80
MON	11/05/18	03:06:46p	14	60	Brian Kemp for Gov	BLUE_WAVE_RADIO	\$29.37
MON	11/05/18	06:38:00p	14	60	Brian Kemp for Gov	BLUE_WAVE_RADIO	\$29.37
TUE	11/06/18	08:06:40a	12	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37
TUE	11/06/18	09:37:45a	12	60	Brian Kemp for Gov	BLUE_WAVE_RADIO	\$29.37
TUE	11/06/18	02:52:00p	13	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$18.80
TUE	11/06/18	04:51:45p	14	60	Brian Kemp for Gov	BLUE_WAVE_RADIO	\$29.37
TUE	11/06/18	05:21:30p	14	60	Brian Kemp for Gov	LOOKS_DOWN_RADIO	\$29.37

Remit To:
 Partners for Christian Media
 PO Box 24297
 Chattanooga, TN 37422

Invoice Totals
 Total Spots: 59
 Gross Amount: \$1,616.56
 Agency Commission: (\$242.48)
 Net Amount Due: \$1,374.08

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