

## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

**To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3**

<b>Station and Location:</b> WBDX-FM <u>2321 Hickory Valley Rd</u> <u>Chattanooga, TN 37421</u>	<b>Date:</b> <u>6/27/18</u>
---	-----------------------------

I, Geoff Blanton,

being/on behalf of: Beth Harwell,

a legally qualified candidate of the Republican

political party for the office of: Governor

in the Primary

election to be held on: August 2, 2018

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
SEE ATTACHED ORDER					

**Attach proposed schedule with charges (if available):**

I represent that the payment for the above described broadcast time has been furnished by:

Beth Harwell for Governor

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

David Ingram

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

**To Be Signed By Candidate or Authorized Committee**

6/27/18

Date

*[Handwritten Signature]* ON BEHALF OF BETH HARWELL

Signature

**To Be Signed By Station Representative**

Accepted

Accepted in Part

Rejected

*[Handwritten Signature]*

Signature

Fatima Martinez

Printed Name

Traffic Manager

Title

### FEDERAL CANDIDATE CERTIFICATION

**In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:**

**Beth Harwell for Governor**

(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

does

does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.

 or BEHALF OF BETH HARWELL

signature of candidate or authorized committee

**Geoff Blanton**

printed name

**6/27/18**

date



Fatima Zarrineh &lt;fatima@j103.com&gt;

---

**Fwd: Political Rate Request**

1 message

---

**Clark Thompson** <clark@j103.com>  
To: Fatima Zarrineh <Fatima@j103.com>

Tue, Jun 19, 2018 at 7:24 PM

Go get it.

Extending His Kingdom,

Clark Thompson  
Advertising & Marketing Director  
WBDX, WJLJ Chattanooga  
O-423-424-1291  
M-423-580-6058  
J103.com

Begin forwarded message:

**From:** Geoff Blanton <geoff@lowandtritt.com>  
**Date:** June 19, 2018 at 5:50:41 PM EDT  
**To:** sales@j103.com  
**Subject:** Political Rate Request

Good afternoon (possibly morning when you read this).

Please send me available political rates for 3Q18.

Thank you.

Geoff Blanton, 13 Years.

(865) 693-8803

(318) 855-4721



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Fatima Zarrineh <fatima@j103.com>

# WBDX/WJLJ-FM Political Rates

1 message

Fatima Martinez <fatima@j103.com>

Wed, Jun 20, 2018 at 8:17 AM

To: geoff@lowandtritt.com

Good morning Geoff,

Attached are the GROSS rates for political, per your request. Please let me know if you have any additional questions. I will be your main point of contact regarding any political buys.

Thank you,

**Fatima Martinez, MBA**

Traffic Manager/Accounts Receivable, J103  
Partners for Christian Media Inc.

[p] (423) 424-1298 | [f] (423) 892-1633  
[e] fatima@j103.com | [w] http://www.j103.com/  
[a] PO Box 24297 Chattanooga, TN 37422



**Political Gross.pdf**  
339K



Fatima Zarrineh &lt;fatima@j103.com&gt;

**URGENT - Payment Information Needed ASAP/TODAY**

2 messages

**Geoff Blanton** <geoff@lowandtritt.com>  
Bcc: fatima@j103.com

Tue, Jun 26, 2018 at 4:31 PM

Please email me WIRE TRANSFER OR ONLINE PORTAL payment information as soon as possible.

Payments for the upcoming Beth Harwell for Governor buy, will be paid electronically.

Thank you.

Geoff Blanton, 13 Years.

(865) 693-8803

(318) 855-4721



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**Fatima Martinez** <fatima@j103.com>  
To: Geoff Blanton <geoff@lowandtritt.com>

Tue, Jun 26, 2018 at 5:01 PM

The credit card form is attached.

Please let me know if you need anything else.

Thank you,

**Fatima Martinez, MBA**  
Traffic Manager/Accounts Receivable, J103  
Partners for Christian Media Inc.

[p] (423) 424-1298 | [f] (423) 892-1633  
[e] fatima@j103.com | [w] <http://www.j103.com/>  
[a] PO Box 24297 Chattanooga, TN 37422





Fatima Zarrineh &lt;fatima@j103.com&gt;

**Beth Harwell for Governor wk of 7/2 (WBDX)**

2 messages

**Geoff Blanton** <geoff@lowandtritt.com>

Wed, Jun 27, 2018 at 8:33 AM

To: Fatima Zarrineh &lt;fatima@j103.com&gt;

sign-off needed.

**Geoff Blanton, 13 Years.**

(865) 693-8803

(318) 855-4721



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**2 attachments****HARWELL 180702 WBDX.pdf**  
19K**HARWELL PB18 WBDX.pdf**  
311K**Fatima Martinez** <fatima@j103.com>  
To: Geoff Blanton <geoff@lowandtritt.com>

Wed, Jun 27, 2018 at 10:54 AM

Everything looks good.

**Fatima Martinez, MBA**  
Traffic Manager/Accounts Receivable, J103  
Partners for Christian Media Inc.[p] (423) 424-1298 | [f] (423) 892-1633  
[e] fatima@j103.com | [w] <http://www.j103.com/>  
[a] PO Box 24297 Chattanooga, TN 37422



[Quoted text hidden]

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 **SCaNovacopy18062710520.pdf**  
203K







# Traffic Instruction Report

Date: 6/29/2018

Agency: LOWandTRITT, Inc.  
Office: c/o LOWandTRITT, Inc.  
123 Center Park Drive  
Suite 225  
Knoxville TN 37922

Client: Beth Harwell for Governor  
Product: Political  
Media: Radio  
Estimate: 2961  
Description: BETH 3Q18 Radio  
Flight Dates: 06/25/18 - 08/05/18

Contact: Geoff Blanton  
Email: [Geoff@LOWandTRITT.com](mailto:Geoff@LOWandTRITT.com)  
Phone: (865) 693-8803 ext 1001  
Fax: (865) 693-1004  
Market: Chattanooga  
Station: WBDX-FM

Start Date	End Date	ISCI/Ad #	ISCI/Ad Title	Len	Rot %
7/2/18	7/22/18	#180702DONEDID		30	50%
7/2/18	7/22/18	#180702SALESTAX		30	50%

Station Traffic Comments:

Estimate Comments:

All units must air exactly as ordered and within specific hour/time period/frame/separation noted or AUR cash credit reimbursement will be taken without question. This supercedes all other written documents/verbal agreements/contracts/terms/conditions.

Disclaimer:

Superseding all other documents, it is agreed by all parties that Low+Tritt has no financial obligation except its responsibility for the transmission to the Vendor of the net amount, as long as the Vendor performance is exact to this document, and only due when received in full and in good funds from the Client. Agency is not principal. Financial responsibility rests solely with the Client, not the Agency.

Signature:

Please sign + email to [GEOFF@LOWandTRITT.com](mailto:GEOFF@LOWandTRITT.com)

# Sales Order

Station: **WBDX-WJLJ-FM** Agency: **LOW&TRITT**  
 Contract Name: **Beth Harwell for Gov 1-01** Address: **123 Center Park Drive**  
 Contract#: **15266** Suite **225**  
 Start Date: **7/02/18** End Date: **7/06/18** City: **Knoxville** State: **TN** Zip: **37922**  
 Revenue Type: **A/R - POLITICAL** Type: **Cash** Phone: **(865) 693-8803**  
 Advertiser: **Beth Harwell for Governor** Buyer: **Geoff Blanton**  
 Address: Tax Schedule: **(None)**  
 City: State: Zip: Agency Commission %: **15**  
 Product Name: **Beth 3Q18 Radio** Billing Cycle: **Calendar**  
 Estimate #: **2961** Salesperson: **6265rpol** Comm %: **10**  
 Competitive Code: **POLITICAL** Makegood Policy: **Within Contract Dates**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	7/02/18	7/06/18		6:00 AM	7:00 PM	30	8	7	7	7	7			36	D	21.36	36	768.96	1	
political																				

Billing Projections: By Month

Jul 18  
 CA 768.96  
 ST 768.96

Print Spot Prices

TOTAL SPOTS ..... 36  
 GROSS TOTAL \$ ..... 768.96  
 ADJUSTED SPOTS ..... 36  
 ADJUSTED TOTAL \$ ..... 768.96

APPROVE DECLINE

- General Manager
- Sales Manager
- National Sales Manager
- Local Sales Manager



Fatima Zarrineh &lt;fatima@j103.com&gt;

**HARWELL wk of 7/9 WBDX**

2 messages

**Geoff Blanton** <geoff@lowandtritt.com>  
 To: Fatima Zarrineh <fatima@j103.com>

Tue, Jul 3, 2018 at 12:57 PM

**signed copy needed.**

Geoff Blanton, 13 Years.

(865) 693-8803

(318) 855-4721



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 **HARWELL 180709 WBDX.pdf**  
 19K

**Fatima Martinez** <fatima@j103.com>  
 To: Geoff Blanton <geoff@lowandtritt.com>

Tue, Jul 3, 2018 at 2:00 PM

You will find it attached.

Thanks,

**Fatima Martinez, MBA**  
 Traffic Manager/Accounts Receivable, J103  
 Partners for Christian Media Inc.


[p] (423) 424-1298 | [f] (423) 892-1633  
 [e] fatima@j103.com | [w] <http://www.j103.com/>  
 [a] PO Box 24297 Chattanooga, TN 37422





[Quoted text hidden]

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 **SCaNovacopy18070313510.pdf**  
198K



# Sales Order

Station: **WBDX-WJLJ-FM** Agency: **LOW&TRITT**  
 Contract Name: **Beth Harwell 2** Address: **123 Center Park Drive**  
 Contract#: **(none)** Suite **225**  
 Start Date: **7/09/18** End Date: **7/13/18** City: **Knoxville** State: **TN** Zip: **37922**  
 Revenue Type: **A/R - POLITICAL** Type: **Cash** Phone: **(865) 693-8803**  
 Advertiser: **Beth Harwell for Governor** Buyer: **Geoff**  
 Address: Tax Schedule: **(None)**  
 City: State: Zip: Agency Commission %: **15**  
 Product Name: **Beth 3Q18 Radio 2** Billing Cycle: **Calendar**  
 Estimate #: **2961** Salesperson: **6265rpol** Comm %: **10**  
 Competitive Code: **POLITICAL** Makegood Policy: **Within Contract Dates**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	7/09/18	7/13/18		6:00 AM	7:00 PM	30	X	X	X	X	X			37	W	21.36	37	790.32	1
political																			

Billing Projections: By Month

Jul 18  
 CA 790.32  
 ST 790.32

Print Spot Prices

TOTAL SPOTS ..... 37  
 GROSS TOTAL \$ ..... 790.32  
 ADJUSTED SPOTS ..... 37  
 ADJUSTED TOTAL \$ ..... 790.32

APPROVE DECLINE

- General Manager
- Sales Manager
- National Sales Manager
- Local Sales Manager



Fatima Zarrineh &lt;fatima@j103.com&gt;

---

**HARWELL wk of 7/16 (WBDX)**

1 message

---

**Geoff Blanton** <geoff@lowandtritt.com>  
To: Fatima Zarrineh <fatima@j103.com>

Wed, Jul 11, 2018 at 9:10 AM

sign-off needed

Geoff Blanton, 13 Years.

(865) 693-8803

(318) 855-4721



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 **HARWELL 180716 WBDX.pdf**  
19K





# Sales Order

Station: **WBDX-WJLJ-FM** Agency: **LOW&TRITT**  
 Contract Name: **Bath Harwell 3 2018** Address: **123 Center Park Drive**  
 Contract#: **15297** Suite **225**  
 Start Date: **7/16/18** End Date: **7/20/18** City: **Knoxville** State: **TN** Zip: **37922**  
 Revenue Type: **A/R - POLITICAL** Type: **Cash** Phone: **(865) 693-8803**  
 Advertiser: **Beth Harwell for Governor** Buyer: **Geoff Blanton**  
 Address: Tax Schedule: **(None)**  
 City: State: Zip: Agency Commission %: **15**  
 Product Name: **Beth 3Q18 Radio** Billing Cycle: **Calendar**  
 Estimate #: **2961** Salesperson: **6265rpol** Comm %: **10**  
 Competitive Code: **POLITICAL** Makegood Policy: **Within Contract Dates**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	7/16/18	7/20/18		6:00 AM	7:00 PM	30	X	X	X	X	X			37	W	21.36	37	790.32	1
Political																			

Billing Projections: By Month

Jul 18  
 CA 790.32  
 ST 790.32

Print Spot Prices

TOTAL SPOTS **37**  
 GROSS TOTAL \$ **790.32**  
 ADJUSTED SPOTS **37**  
 ADJUSTED TOTAL \$ **790.32**

APPROVE DECLINE

- General Manager
- Sales Manager
- National Sales Manager
- Local Sales Manager



Fatima Zarrineh &lt;fatima@j103.com&gt;

---

**HARWELL wk of 7/23 (WBDX)**

1 message

---

**Geoff Blanton** <geoff@lowandtritt.com>  
To: Fatima Zarrineh <fatima@j103.com>

Thu, Jul 19, 2018 at 10:29 AM

**SIGNED COPY NEEDED**

Geoff Blanton, 13 Years.

(865) 693-8803

(318) 855-4721



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 **HARWELL 180723 WBDX.pdf**  
19K



# Buy Detail Report

Period From 7/23/2018 To 8/5/2018

Order #: 2961-11669

Revision #: 4

Date: 7/19/2018


**Client:** Beth Harwell for Governor  
**Media:** Radio  
**Product:** Political  
**Market:** Chattanooga-Chattanooga

**Estimate:** 2961  
**Description:** BETH 3Q18 Radio  
**Flight Start Date:** 6/25/2018 05:00 AM  
**Flight End Date:** 8/5/2018 04:59 AM

**Separation between spots:** 60      **Buyer:** Shawn Steadman

**Estimate Comments:** All units must air exactly as ordered and within specific hour/time period/frame/separation noted or AUR cash credit reimbursement will be taken without question. This supercedes all other written documents/verbal agreements/contracts/terms/conditions.

Daypart Program	Daypart Code	STN Gross	STN Net	C/T	Dur	Wks 7/23	Total Spots
WBDX-FM	MTuWThF 6:00a-7:00p	RT	\$21.36	\$18.16	C 30	37	37
<b>Total Cost:</b>							\$790.32
<b>Total Spots:</b>							37
<b>Total Spots:</b>							37

**Signature:**  Please sign + email to GEOFF@LOWandTRITT.com

**Disclaimer:** Superseding all other documents, it is agreed by all parties that Low+Tritt has no financial obligation except its responsibility for the transmission to the Vendor of the net amount, as long as the Vendor performance is exact to this document, and only due when received in full and in good funds from the Client. Agency is not principal. Financial responsibility rests solely with the Client, not the Agency.

# Sales Order

Station: **WBDX-WJLJ-FM** Agency: **LOW&TRITT**  
 Contract Name: **Beth Harwell July 4** Address: **123 Center Park Drive**  
 Contract#: **15316** Suite **225**  
 Start Date: **7/23/18** End Date: **7/27/18** City: **Knoxville** State: **TN** Zip: **37922**  
 Revenue Type: **A/R - POLITICAL** Type: **Cash** Phone: **(865) 693-8803**  
 Advertiser: **Beth Harwell for Governor** Buyer: **Geoff Blanton**  
 Address: Tax Schedule: **(None)**  
 City: State: Zip: Agency Commission %: **15**  
 Product Name: **Political July 2018 4** Billing Cycle: **Calendar**  
 Estimate #: **2961** Salesperson: **6265rpol** Comm %: **10**  
 Competitive Code: **POLITICAL** Makegood Policy: **Within Contract Dates**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	7/23/18	7/27/18		6:00 AM	7:00 PM	30	10		9	9	9			37	D	21.36	37	790.32	1
Political																			

Billing Projections: By Month

	Jul 18
CA	790.32
ST	790.32

Print Spot Prices

TOTAL SPOTS **37**  
 GROSS TOTAL \$ **790.32**  
 ADJUSTED SPOTS **37**  
 ADJUSTED TOTAL \$ **790.32**

APPROVE DECLINE

- General Manager
- Sales Manager
- National Sales Manager
- Local Sales Manager



Fatima Zarrineh <fatima@j103.com>

**HARWELL wk of 7/30 (WBDX)**

1 message

**Geoff Blanton** <geoff@lowandtritt.com>  
To: Fatima Zarrineh <fatima@j103.com>

Wed, Jul 25, 2018 at 1:44 PM

wk of 7/30 added.  
please email me a signed copy.  
traffic remains the same.

**Geoff Blanton, 13 Years.**

(865) 693-8803

(318) 855-4721



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**HARWELL 180730 WBDX.pdf**  
19K



# Buy Detail Report

Period From 7/30/2018 To 8/5/2018

Order #: 2961-11669

Revision #: 5

Date: 7/25/2018

Client: Beth Harwell for Governor      Estimate: 2961  
 Media: Radio      Description: BETH 3Q18 Radio  
 Product: Political      Flight Start Date: 6/25/2018      05:00 AM  
 Market: Chattanooga-Chattanooga      Flight End Date: 8/5/2018      04:59 AM

Separation between spots: 60      Buyer: Shawn Steadman

Estimate Comments: All units must air exactly as ordered and within specific hour/time period/frame/separation noted or AUR cash credit reimbursement will be taken without question. This supercedes all other written documents/verbal agreements/contracts/terms/conditions.

Daypart Program	Daypart Code	STN Gross	STN Net	C/T Dur	Wks	Total Spots
WBDX-FM						
MTuW 6:00a-7:00p	RT	\$21.36	\$18.16	C 30	25	25
		Total Cost: \$534.00	Total Spots: 25			25

Disclaimer: Superseding all other documents, it is agreed by all parties that Low+Tritt has no financial obligation except its responsibility for the transmission to the Vendor of the net amount, as long as the Vendor performance is exact to this document, and only due when received in full and in good funds from the Client. Agency is not principal. Financial responsibility rests solely with the Client, not the Agency.

Signature: *Shawn Steadman*      Please sign + email to GEOFF@LOWANDTRITT.com

# Sales Order

Station: **WBDX-WJLJ-FM** Agency: **LOW&TRITT**  
 Contract Name: **Harwell 2018 July Final** Address: **123 Center Park Drive**  
 Contract#: **(none)** Suite **225**  
 Start Date: **7/30/18** End Date: **8/01/18** City: **Knoxville** State: **TN** Zip: **37922**  
 Revenue Type: **A/R - POLITICAL** Type: **Cash** Phone: **(865) 693-8803**  
 Advertiser: **Beth Harwell for Governor** Buyer: **Geoff Blanton**  
 Address: Tax Schedule: **(None)**  
 City: State: Zip: Agency Commission %: **15**  
 Product Name: **Political July 2018 Final** Billing Cycle: **Calendar**  
 Competitive Code: **POLITICAL** Salesperson: **6265rpol** Comm %: **10**  
 Makegood Policy: **Within Contract Dates**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	7/30/18	8/01/18		6:00 AM	7:00 PM	30	8	8	9						25	D	21.36	25	534.00	

Billing Projections: By Month

	Jul 18	Aug 18
CA	341.76	192.24
ST	0.00	534.00

Print Spot Prices

TOTAL SPOTS ..... 25  
 GROSS TOTAL \$ ..... 534.00  
 ADJUSTED SPOTS ..... 25  
 ADJUSTED TOTAL \$ ..... 534.00

APPROVE DECLINE

- General Manager
- Sales Manager
- National Sales Manager
- Local Sales Manager



# INVOICE



**Invoice #:** IN-1180719673  
**Invoice Date:** 07/31/2018  
**Contract #:** 15266  
**Page:** 1  
**Net Amount Due:** \$653.62

**Agency:** LOW&TRITT  
 123 Center Park Drive  
 Suite 225  
 Knoxville, TN 37922

**Station(s):** WBDX-WJLJ-FM

**Advertiser:** Beth Harwell for Governor  
**Product:** Beth 3Q18 Radio  
**Estimate #:** 2961  
**Agency Client Code:**  
**Buyer Name:** Geoff Blanton

**Salesperson(s):** Rep Political  
**Terms:** Net 30

Day	Date	Time	Ln	Length	Product	ISCI	Rate
MON	07/02/18	06:21:30a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
MON	07/02/18	07:22:30a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
MON	07/02/18	10:37:30a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
MON	07/02/18	12:37:15p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
MON	07/02/18	01:52:15p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
MON	07/02/18	02:37:30p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
MON	07/02/18	05:37:45p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
MON	07/02/18	06:07:45p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
TUE	07/03/18	08:06:55a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
TUE	07/03/18	09:22:00a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
TUE	07/03/18	09:51:30a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
TUE	07/03/18	11:52:00a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
TUE	07/03/18	12:38:00p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
TUE	07/03/18	02:50:30p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
TUE	07/03/18	04:52:30p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
WED	07/04/18	06:53:15a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
WED	07/04/18	10:21:30a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
WED	07/04/18	11:21:15a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
WED	07/04/18	01:21:00p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
WED	07/04/18	03:37:15p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
WED	07/04/18	04:51:30p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
WED	07/04/18	06:09:00p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
THU	07/05/18	08:22:15a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
THU	07/05/18	09:38:00a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
THU	07/05/18	10:51:00a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
THU	07/05/18	12:37:45p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
THU	07/05/18	04:07:01p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
THU	07/05/18	05:38:30p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
THU	07/05/18	06:22:00p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
FRI	07/06/18	06:06:55a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
FRI	07/06/18	07:38:00a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
FRI	07/06/18	09:21:45a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
FRI	07/06/18	10:50:45a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36

# INVOICE



Invoice #: IN-1180719673  
Invoice Date: 07/31/2018  
Contract #: 15266  
Page: 2  
Net Amount Due: \$653.62

Day	Date	Time	Ln	Length	Product	ISCI	Rate
FRI	07/06/18	02:38:30p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
FRI	07/06/18	03:51:45p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
FRI	07/06/18	05:37:30p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36

Remit To:  
Partners for Christian Media  
PO Box 24297  
Chattanooga, TN 37422

#### Invoice Totals

Total Spots: 36  
Gross Amount: \$768.96  
Agency Commission: (\$115.34)  
Net Amount Due: \$653.62

The payment is due and payable within 15 days of the date of the invoice. Thank You For Your Support! All commercials reflected on this invoice were simulcast on WBDX-FM and WJLJ-FM.

This station does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race, gender or ethnicity.

Advertiser hereby certifies that it is not buying broadcasting air time under this advertising sales contract for discriminatory purpose, including but not limited to decisions not to place advertising on particular station on the base of race, gender, national origin, or ancestry.

For questions regarding this invoice, please contact Fatima at 423-424-1298.

# INVOICE



**Invoice #:** IN-1180719650  
**Invoice Date:** 07/31/2018  
**Contract #:** 15297  
**Page:** 1  
**Net Amount Due:** \$671.77

**Agency:** LOW&TRITT  
 123 Center Park Drive  
 Suite 225  
 Knoxville, TN 37922

**Station(s):** WBDX-WJLJ-FM

**Advertiser:** Beth Harwell for Governor  
**Product:** Beth 3Q18 Radio  
**Estimate #:** 2961  
**Agency Client Code:**  
**Buyer Name:** Geoff Blanton

**Salesperson(s):** Rep Political  
**Terms:** Net 30

Day	Date	Time	Ln	Length	Product	ISCI	Rate
MON	07/16/18	10:20:00a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
MON	07/16/18	10:50:00a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
MON	07/16/18	11:22:00a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
MON	07/16/18	12:38:30p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
MON	07/16/18	01:52:15p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
MON	07/16/18	04:22:15p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
MON	07/16/18	04:36:00p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
MON	07/16/18	05:36:00p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
TUE	07/17/18	07:37:30a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
TUE	07/17/18	09:22:15a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
TUE	07/17/18	09:51:00a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
TUE	07/17/18	10:36:00a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
TUE	07/17/18	11:38:30a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
TUE	07/17/18	12:22:30p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
TUE	07/17/18	01:52:30p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
WED	07/18/18	10:50:00a	1	30	Beth 3Q18 Radio	1807NICE	\$21.36
WED	07/18/18	12:38:30p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
WED	07/18/18	01:52:30p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
WED	07/18/18	02:20:00p	1	30	Beth 3Q18 Radio	1807NICE	\$21.36
WED	07/18/18	02:37:00p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
WED	07/18/18	02:52:00p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
WED	07/18/18	04:22:30p	1	30	Beth 3Q18 Radio	1807NICE	\$21.36
THU	07/19/18	09:52:00a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
THU	07/19/18	11:36:00a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
THU	07/19/18	11:51:00a	1	30	Beth 3Q18 Radio	1807NICE	\$21.36
THU	07/19/18	01:20:00p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
THU	07/19/18	02:52:30p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
THU	07/19/18	03:20:00p	1	30	Beth 3Q18 Radio	1807NICE	\$21.36
THU	07/19/18	06:20:00p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
FRI	07/20/18	10:20:00a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
FRI	07/20/18	11:20:00a	1	30	Beth 3Q18 Radio	1807NICE	\$21.36
FRI	07/20/18	12:51:00p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
FRI	07/20/18	01:22:30p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36

# INVOICE



Invoice #: **IN-1180719650**  
Invoice Date: 07/31/2018  
Contract #: 15297  
Page: 2  
Net Amount Due: \$671.77

Day	Date	Time	Ln	Length	Product	ISCI	Rate
FRI	07/20/18	01:52:30p	1	30	Beth 3Q18 Radio	1807NICE	\$21.36
FRI	07/20/18	02:20:00p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
FRI	07/20/18	02:36:00p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
FRI	07/20/18	05:07:31p	1	30	Beth 3Q18 Radio	1807NICE	\$21.36

Remit To:  
Partners for Christian Media  
PO Box 24297  
Chattanooga, TN 37422

**Invoice Totals**  
Total Spots: 37  
Gross Amount: \$790.32  
Agency Commission: (\$118.55)  
Net Amount Due: \$671.77

The payment is due and payable within 15 days of the date of the invoice. Thank You For Your Support! All commercials reflected on this invoice were simulcast on WBDX-FM and WJLJ-FM.

This station does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race, gender or ethnicity.

Advertiser hereby certifies that it is not buying broadcasting air time under this advertising sales contract for discriminatory purpose, including but not limited to decisions not to place advertising on particular station on the base of race, gender, national origin, or ancestry.

For questions regarding this invoice, please contact Fatima at 423-424-1298.

# INVOICE



**Invoice #:** IN-1180719627  
**Invoice Date:** 07/31/2018  
**Contract #:** 15316  
**Page:** 1  
**Net Amount Due:** \$671.77

**Agency:** LOW&TRITT  
 123 Center Park Drive  
 Suite 225  
 Knoxville, TN 37922

**Station(s):** WBDX-WJLJ-FM

**Advertiser:** Beth Harwell for Governor  
**Product:** Political July 2018 4  
**Estimate #:** 2961  
**Agency Client Code:**  
**Buyer Name:** Geoff Blanton

**Salesperson(s):** Rep Political  
**Terms:** Net 30

Day	Date	Time	Ln	Length	Product	ISCI	Rate
MON	07/23/18	10:20:00a	1	30	Beth 3Q18 Radio	1807NICE	\$21.36
MON	07/23/18	11:38:30a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
MON	07/23/18	11:52:30a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
MON	07/23/18	12:22:30p	1	30	Beth 3Q18 Radio	1807NICE	\$21.36
MON	07/23/18	12:38:30p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
MON	07/23/18	12:50:00p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
MON	07/23/18	01:20:00p	1	30	Beth 3Q18 Radio	1807NICE	\$21.36
MON	07/23/18	01:38:30p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
MON	07/23/18	02:38:15p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
MON	07/23/18	04:07:01p	1	30	Beth 3Q18 Radio	1807NICE	\$21.36
WED	07/25/18	10:20:00a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
WED	07/25/18	10:50:00a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
WED	07/25/18	11:20:00a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
WED	07/25/18	12:22:30p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
WED	07/25/18	12:36:00p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
WED	07/25/18	01:22:30p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
WED	07/25/18	01:38:30p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
WED	07/25/18	02:52:00p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
WED	07/25/18	04:50:00p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
WED	07/25/18	06:09:30p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
THU	07/26/18	10:20:00a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
THU	07/26/18	11:20:00a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
THU	07/26/18	11:50:00a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
THU	07/26/18	01:50:00p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
THU	07/26/18	02:38:30p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
THU	07/26/18	02:52:30p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
THU	07/26/18	03:36:00p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
THU	07/26/18	04:05:01p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
THU	07/26/18	04:20:00p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
THU	07/26/18	06:50:00p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
FRI	07/27/18	11:20:00a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
FRI	07/27/18	11:37:15a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
FRI	07/27/18	12:22:30p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36

# INVOICE



Invoice #: **IN-1180719627**  
Invoice Date: 07/31/2018  
Contract #: 15316  
Page: 2  
Net Amount Due: \$671.77

Day	Date	Time	Ln	Length	Product	ISCI	Rate
FRI	07/27/18	12:36:00p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
FRI	07/27/18	01:36:00p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
FRI	07/27/18	01:52:15p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
FRI	07/27/18	02:21:15p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36

Remit To:  
Partners for Christian Media  
PO Box 24297  
Chattanooga, TN 37422

#### Invoice Totals

Total Spots: 37  
Gross Amount: \$790.32  
Agency Commission: (\$118.55)  
Net Amount Due: \$671.77

The payment is due and payable within 15 days of the date of the invoice. Thank You For Your Support! All commercials reflected on this invoice were simulcast on WBDX-FM and WJLJ-FM.

This station does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race, gender or ethnicity.

Advertiser hereby certifies that it is not buying broadcasting air time under this advertising sales contract for discriminatory purpose, including but not limited to decisions not to place advertising on particular station on the base of race, gender, national origin, or ancestry.

For questions regarding this invoice, please contact Fatima at 423-424-1298.

# INVOICE



Invoice #: **IN-1180719621**  
Invoice Date: 07/31/2018  
Contract #: 15324  
Page: 1  
Net Amount Due: \$290.50

Agency: **LOW&TRITT**  
123 Center Park Drive  
Suite 225  
Knoxville, TN 37922

Station(s): **WBDX-WJLJ-FM**

Advertiser: **Beth Harwell for Governor**  
Product: **Political July 2018 Final**  
Estimate #:  
Agency Client Code:  
Buyer Name: Geoff Blanton

Salesperson(s): Rep Political  
Terms: Net 30

Day	Date	Time	Ln	Length	Product	ISCI	Rate
MON	07/30/18	10:36:00a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
MON	07/30/18	10:50:00a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
MON	07/30/18	11:36:00a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
MON	07/30/18	12:52:30p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
MON	07/30/18	01:20:00p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
MON	07/30/18	01:50:00p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
MON	07/30/18	02:22:00p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
MON	07/30/18	03:07:31p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
TUE	07/31/18	10:36:00a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
TUE	07/31/18	10:50:00a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
TUE	07/31/18	11:38:30a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
TUE	07/31/18	12:22:15p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
TUE	07/31/18	12:50:00p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
TUE	07/31/18	01:22:30p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
TUE	07/31/18	02:21:30p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
TUE	07/31/18	02:38:00p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36

Remit To:  
Partners for Christian Media  
PO Box 24297  
Chattanooga, TN 37422

**Invoice Totals**  
Total Spots: 16  
Gross Amount: \$341.76  
Agency Commission: (\$51.26)  
Net Amount Due: \$290.50

# INVOICE



**Invoice #:** IN-1180719621  
**Invoice Date:** 07/31/2018  
**Contract #:** 15324  
**Page:** 2  
**Net Amount Due:** \$290.50

The payment is due and payable within 15 days of the date of the invoice. Thank You For Your Support! All commercials reflected on this invoice were simulcast on WBDX-FM and WJLJ-FM.

This station does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race, gender or ethnicity.

Advertiser hereby certifies that it is not buying broadcasting air time under this advertising sales contract for discriminatory purpose, including but not limited to decisions not to place advertising on particular station on the base of race, gender, national origin, or ancestry.

For questions regarding this invoice, please contact Fatima at 423-424-1298.



# INVOICE



**Invoice #:** IN-1180719664  
**Invoice Date:** 07/31/2018  
**Contract #:** 15289  
**Page:** 1  
**Net Amount Due:** \$671.77

**Agency:** LOW&TRITT  
 123 Center Park Drive  
 Suite 225  
 Knoxville, TN 37922

**Station(s):** WBDX-WJLJ-FM

**Advertiser:** Beth Harwell for Governor  
**Product:** Beth 3Q18 Radio 2  
**Estimate #:** 2961  
**Agency Client Code:**  
**Buyer Name:** Geoff

**Salesperson(s):** Rep Political  
**Terms:** Net 30

Day	Date	Time	Ln	Length	Product	ISCI	Rate
MON	07/09/18	10:38:00a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
MON	07/09/18	11:21:00a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
MON	07/09/18	12:38:30p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
MON	07/09/18	01:52:15p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
MON	07/09/18	02:51:00p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
MON	07/09/18	03:51:00p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
MON	07/09/18	04:38:00p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
MON	07/09/18	05:52:00p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
TUE	07/10/18	06:06:25a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
TUE	07/10/18	07:37:30a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
TUE	07/10/18	08:07:40a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
TUE	07/10/18	09:09:30a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
TUE	07/10/18	10:38:15a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
TUE	07/10/18	11:51:30a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
TUE	07/10/18	04:37:30p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
TUE	07/10/18	06:52:00p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
WED	07/11/18	06:07:25a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
WED	07/11/18	07:07:10a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
WED	07/11/18	08:06:55a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
WED	07/11/18	09:53:30a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
WED	07/11/18	12:37:30p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
WED	07/11/18	03:21:15p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
WED	07/11/18	05:21:30p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
THU	07/12/18	06:07:40a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
THU	07/12/18	09:22:30a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
THU	07/12/18	10:38:30a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
THU	07/12/18	11:22:30a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
THU	07/12/18	01:52:30p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
THU	07/12/18	02:52:30p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
THU	07/12/18	04:07:31p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
FRI	07/13/18	07:53:30a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
FRI	07/13/18	08:22:30a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
FRI	07/13/18	12:22:15p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36

# INVOICE



Invoice #: **IN-1180719664**  
Invoice Date: 07/31/2018  
Contract #: 15289  
Page: 2  
Net Amount Due: \$671.77

Day	Date	Time	Ln	Length	Product	ISCI	Rate
FRI	07/13/18	01:22:00p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
FRI	07/13/18	02:38:30p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
FRI	07/13/18	03:38:30p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
FRI	07/13/18	06:52:30p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36

Remit To:  
Partners for Christian Media  
PO Box 24297  
Chattanooga, TN 37422

**Invoice Totals**  
Total Spots: 37  
Gross Amount: \$790.32  
Agency Commission: (\$118.55)  
Net Amount Due: \$671.77

The payment is due and payable within 15 days of the date of the invoice. Thank You For Your Support! All commercials reflected on this invoice were simulcast on WBDX-FM and WJLJ-FM.

This station does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race, gender or ethnicity.

Advertiser hereby certifies that it is not buying broadcasting air time under this advertising sales contract for discriminatory purpose, including but not limited to decisions not to place advertising on particular station on the base of race, gender, national origin, or ancestry.

For questions regarding this invoice, please contact Fatima at 423-424-1298.

# INVOICE



Invoice #: IN-1180819783  
Invoice Date: 08/13/2018  
Contract #: 15324  
Page: 1  
Net Amount Due: \$163.40

Agency: **LOW&TRITT**  
ATTN: Mary Jo Prather  
123 Center Park Drive  
Suite 225  
Knoxville, TN 37922

Station(s): **WBDX-WJLJ-FM**

Advertiser: **Beth Harwell for Governor**

Product: **Political July 2018 Final**

Estimate #:

Agency Client Code:

Buyer Name: **Geoff Blanton**

Salesperson(s): **Rep Political**

Terms: **Net 30**

Day	Date	Time	Ln	Length	Product	ISCI	Rate
WED	08/01/18	10:20:00a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
WED	08/01/18	11:20:00a	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
WED	08/01/18	11:50:00a	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
WED	08/01/18	12:22:30p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
WED	08/01/18	12:52:30p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
WED	08/01/18	01:38:30p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
WED	08/01/18	01:50:00p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36
WED	08/01/18	02:20:00p	1	30	Beth 3Q18 Radio	180702SALESTAX	\$21.36
WED	08/01/18	02:50:00p	1	30	Beth 3Q18 Radio	180702DONEDID	\$21.36

Remit To:  
Partners for Christian Media  
PO Box 24297  
Chattanooga, TN 37422

#### Invoice Totals

Total Spots: 9  
Gross Amount: \$192.24  
Agency Commission: (\$28.84)  
Net Amount Due: \$163.40

The payment is due and payable within 15 days of the date of the invoice. Thank You For Your Support! All commercials reflected on this invoice were simulcast on WBDX-FM and WJLJ-FM.

This station does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race, gender or ethnicity.

Advertiser hereby certifies that it is not buying broadcasting air time under this advertising sales contract for discriminatory purpose, including but not limited to decisions not to place advertising on particular station on the base of race, gender, national origin, or ancestry.

For questions regarding this invoice, please contact Fatima at 423-424-1298.