

BCRA Political Record

This Political Record is required by the Bipartisan Campaign Reform Act of 2002 (BCRA) to be completed every time a request is made to purchase broadcast time that (1) is made by or on behalf of a legally-qualified candidate for public office, or (2) communicates a message relating to any political matter of national importance, including references to a legally qualified candidate, any election to federal office, or a national legislative issue of public importance. The Political Record is not required for requests to purchase internet advertising. Once completed, the Political Record must be placed in the station's political file and must be retained for two years.

This Record is for

a candidate request
 an issue request *

The request was

accepted #
 rejected

Candidate Named in Message: **Bo Watson**
 Office Being Sought: **Tennessee State Senate**
 Election or Issue Referred to: **General Election - Nov 6, 2018**
 Sponsor (or authorized candidate committee): **Friends of Bo Watson**
 Treasurer of authorized candidate committee: **Foy W. Watson III**
 Person Ordering Advertising: **Charles G Wittum**

* An "issue request" is a message purchased by someone other than a candidate or a candidate's authorized committee related to any political matter of national importance, including references to a legally qualified candidate, any election to Federal office, or a national legislative issue of public importance.

If the request is accepted, attach the sales order showing the rate charged, the date(s) and time(s) the message is aired, and the class of time purchased. For an issue request, also attach the name, address, and phone number of a sponsor contact person, and a list of the chief executive officers or similar officials.

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

To Avail Themselves of The Lowest Unit Charge During a Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location: WJLJ(FM) 103.1 ETOWAH/CHATTANOOGA, TN	Date: 9/28/18
---	-------------------------

I, CHARLES G. WITTUM III,

being/on behalf of: BO WATSON (FOY W. WATSONIII), a legally

qualified candidate of the REPUBLICAN political

party for the office of: TENNESSEE STATE SENATE

in the GENERAL

election to be held on: NOVEMBER 6, 2018

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
30 SECONDS	ROS	10/7/18-10/13/18	POL	25	1
30 SECONDS	ROS	10/14/18-10/20/18	POL	35	1
30 SECONDS	ROS	10/21/18-10/27/18	POL	37	1
30 SECONDS	ROS	10/28/18-11/6/18	POL	78	1

Total Charges: \$4272.00

For programming that, in whole or in part, "communicates a message relating to any political matter of national importance," list the matters below:

I represent that the payment for the above described broadcast time has been furnished by:

FRIENDS OF BO WATSON

and you are authorized to announce the time as paid for by such person or entity.

I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

FOY W. WATSON III

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

9/28/18
Date


Signature

To Be Signed By Station Representative

Accepted

Accepted in Part

Rejected


Signature

Fatima Martinez
Printed Name

Traffic Manager
Title

CANDIDATE CERTIFICATION

In Order For Federal Candidates to Receive The Lowest Unit Charge During a Political Window, the Following Certification is Required:

I, BO WATSON (FOY W. WATSON III)

(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

does **does not**

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

the **radio** programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

the **television** programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.



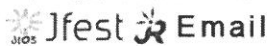
signature of candidate or authorized committee

CHARLES G. WITTUM III, Campaign Manager

printed name

9/28/18

date



Fatima Zarrineh <fatima@j103.com>

J103 Political Rate Card

1 message

Fatima Martinez <fatima@j103.com>

Tue, Sep 18, 2018 at 3:33 PM

To: nooganewsradio@yahoo.com

Good afternoon Sam,

Justin asked me to send our political rate card your way. When the buy is ready to be placed, please send it my way and I'll be sure to get that entered for you. In addition, if you could please include a NAB form for Mr. Watson, I would greatly appreciate it!

Thank you and please let me know if you have any questions!

Fatima Martinez, MBA

Traffic Manager/Accounts Receivable, J103
Partners for Christian Media Inc.

[p] (423) 424-1298 | [f] (423) 892-1633
[e] fatima@j103.com | [w] http://www.j103.com/
[a] PO Box 24297 Chattanooga, TN 37422



Political Gross.pdf
339K



Fatima Zarrineh <fatima@j103.com>

Follow Up

10 messages

Fatima Martinez <fatima@j103.com>

Thu, Sep 20, 2018 at 2:08 PM

To: nooganewsradio@yahoo.com

Good afternoon Sam,

I am just emailing you again to make sure you received that political rate card for J103?

Please confirm.

Thank you,

Fatima Martinez, MBA

Traffic Manager/Accounts Receivable, J103
Partners for Christian Media Inc.

[p] (423) 424-1298 | [f] (423) 892-1633
[e] fatima@j103.com | [w] <http://www.j103.com/>
[a] PO Box 24297 Chattanooga, TN 37422

**Sam Jordan** <nooganewsradio@yahoo.com>

Fri, Sep 21, 2018 at 8:03 AM

Reply-To: "nooganewsradio@yahoo.com" <nooganewsradio@yahoo.com>

To: "fatima@j103.com" <fatima@j103.com>

Fatima,

I have put a proposed schedule together for J103.
Sunday afternoon I will be meeting with the candidate and his campaign core team to finalize schedule.
Right now, I have proposed a \$4272 buy for J103. About a 5 week blitz.
I will advise on Monday and will try to have check and PB-17 ready to go on Monday.

Sam

Sent from Yahoo Mail on Android

[Quoted text hidden]

Fatima Martinez <fatima@j103.com>

Fri, Sep 21, 2018 at 8:59 AM

To: "nooganewsradio@yahoo.com" <nooganewsradio@yahoo.com>

Sounds great. I will be out of the office next week, but go ahead and send it over when it's ready and I will make sure it gets in!

Thanks for letting me know.

Fatima Martinez, MBA

Traffic Manager/Accounts Receivable, J103
Partners for Christian Media Inc.

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[e] fatima@j103.com | [w] http://www.j103.com/
[a] PO Box 24297 Chattanooga, TN 37422



[Quoted text hidden]

Fatima Martinez <Fatima@j103.com>
To: nooganewsradio@yahoo.com

Mon, Oct 1, 2018 at 2:32 PM

Sam,

We got the order; however, I do have a couple of questions. 1- is there an agency commission? 2- what rate did you use? The way you sent it over on the NAB form I can't come to the \$4272 amount that the check is written for.

Would you mind either calling me or emailing me back to let me know? Thank you so much!

Fatima Martinez, MBA

Traffic Manager/Accounts Receivable, J103
Partners for Christian Media Inc.

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[e] fatima@j103.com | [w] http://www.j103.com/
[a] PO Box 24297 Chattanooga, TN 37422



[Quoted text hidden]

Sam Jordan <nooganewsradio@yahoo.com>
Reply-To: Sam Jordan <nooganewsradio@yahoo.com>
To: Fatima Martinez <Fatima@j103.com>

Tue, Oct 2, 2018 at 8:23 AM

The \$4272 is based on the rates you gave me.
\$21.16 rate for 6am-7pm ROS rate class.

Sam

Sam Jordan, Operations Manager

Nooga News Radio 92.7 FM / 95.3 FM - HD4

5512 Ringgold Road, Suite 216

Chattanooga, TN 37412

Phone: (423) 497.2407

Email: nooganewsradio@yahoo.com

[Quoted text hidden]

Fatima Martinez <Fatima@j103.com>

Tue, Oct 2, 2018 at 8:26 AM

To: nooganewsradio@yahoo.com

I used the rate \$21.36... (I think that's what you meant to type).

Based on the total number of ads you've written in the NAB form, it's 175.

175 x 21.36 = \$3,738. That's already Gross rates...

Let me know how I need to proceed.

Fatima Martinez, MBA

Traffic Manager/Accounts Receivable, J103

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[e] fatima@j103.com | [w] http://www.j103.com/

[a] PO Box 24297 Chattanooga, TN 37422



[Quoted text hidden]

Sam Jordan <nooganewsradio@yahoo.com>

Tue, Oct 2, 2018 at 8:33 AM

Reply-To: Sam Jordan <nooganewsradio@yahoo.com>

To: Fatima Martinez <Fatima@j103.com>

I will let you know as soon as I get back from Knoxville later this afternoon.

I apologize. But, I had \$21.16 written on my sheet for ROS Monday - Friday. \$21.36 for ROS on weekends.

I will go back and look on the original email that you sent me to confirm when I get back.

Sam

Sam Jordan, Operations Manager**Nooga News Radio 92.7 FM / 95.3 FM - HD4**

5512 Ringgold Road, Suite 216

Chattanooga, TN 37412

Phone: (423) 497.2407

Email: nooganewsradio@yahoo.com

[Quoted text hidden]

Fatima Martinez <Fatima@j103.com>
To: nooganewsradio@yahoo.com

Tue, Oct 2, 2018 at 8:34 AM

It's exactly 25 spots short... so if we add 25 spots in we are 100% and our match matches.

Fatima Martinez, MBA

Traffic Manager/Accounts Receivable, J103
Partners for Christian Media Inc.

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[a] PO Box 24297 Chattanooga, TN 37422



[Quoted text hidden]

Fatima Martinez <Fatima@j103.com>
To: nooganewsradio@yahoo.com

Tue, Oct 2, 2018 at 8:37 AM

No need to apologize! Not sure if you just saw my email, but the check/order total was \$4,272 and if you divide that by the spot rate of \$21.36, then it's exactly 200 spots. If you want me to add in 25 ads in the first 3 weeks I would be happy to do that... I can send you a revised schedule showing the spot distribution if that helps you?

Fatima Martinez, MBA

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Partners for Christian Media Inc.

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[e] fatima@j103.com | [w] <http://www.j103.com/>
[a] PO Box 24297 Chattanooga, TN 37422



[Quoted text hidden]

Fatima Martinez <Fatima@j103.com>
To: nooganewsradio@yahoo.com

Wed, Oct 3, 2018 at 1:30 PM

Hey Sam, I never heard from you yesterday, and I'm trying to make sure we get this schedule entered and on the books for next week. Can you please advise on how I need to proceed?

Thanks for your help!

Fatima Martinez, MBA

Traffic Manager/Accounts Receivable, J103
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[e] fatima@j103.com | [w] <http://www.j103.com/>
[a] PO Box 24297 Chattanooga, TN 37422



[Quoted text hidden]



Fatima Zarrineh <fatima@j103.com>

FRIENDS OF BO WATSON

1 message

Sam Jordan <nooganewsradio@yahoo.com>
 Reply-To: Sam Jordan <nooganewsradio@yahoo.com>
 To: Fatima Martinez <fatima@j103.com>

Thu, Oct 4, 2018 at 9:34 PM

Fatima,

Here is the schedule for FRIENDS OF BO WATSON:

Week 1 (October 7-13) - 5x per day (Monday - Friday) ROS on J 103
 Spots to Run - Bo Watson and Nicole Watson (equally rotated)

Week 2 (October 14 - 20) - 5x per day (Sunday) 6x per day (Monday - Friday) ROS on J 103
 Spot to Run - Sheriff Jim Hammond

Week 3 (October 21 - 27) - 6x per day (Sunday - Thursday) ROS and 7x (Friday) on J 103.
 Spot to Run - Hamilton County Mayor Jim Coppinger (spot to come via email)

Week 4 (October 28 - November 3) - 7x per day (Sunday - Wednesday) and 10x (Thursday - Friday) ROS on J 103
 Spot to Run - Lt. Governor Randy McNally

Week 5 (November 4 -6) - 10x per day (Sunday - Tuesday) ROS on J 103
 Spot to Run - Bo Watson

J103 FM # of Spots: 200 - 30 second ads

Fatima,
 I need to get an invoice and a W9 emailed to me as soon as possible.

Sam

Sam Jordan, Media Buyer
Friends of Bo Watson
 Phone: (423) 497.2407
 Email: nooganewsradio@yahoo.com

Sam Jordan, Operations Manager
Nooga News Radio 92.7 FM / 95.3 FM - HD4
 5512 Ringgold Road, Suite 216
 Chattanooga, TN 37412
 Phone: (423) 497.2407
 Email: nooganewsradio@yahoo.com

4 attachments

 **BO WATSON Jobs Education Safety.wav**
 5231K

 **LtGovernor Randy McNally.wav**
5352K

 **Nicole Watson with Music.wav**
5267K

 **Sheriff Jim Hammond SAFETY.wav**
5238K



Fatima Zarrineh <fatima@j103.com>

REVISED FRIENDS OF BO WATSON

2 messages

Sam Jordan <nooganewsradio@yahoo.com>
 Reply-To: Sam Jordan <nooganewsradio@yahoo.com>
 To: Fatima Martinez <fatima@j103.com>

Fri, Oct 5, 2018 at 10:04 AM

Fatima,

Here is the schedule for FRIENDS OF BO WATSON:

Week 1 (October 7-13) - 6x per day (Monday - Friday) ROS on J 103
 Spots to Run - Bo Watson and Nicole Watson (equally rotated)

Week 2 (October 14 - 20) - 6x per day (Sunday - Friday) ROS on J 103
 Spot to Run - Sheriff Jim Hammond

Week 3 (October 21 - 27) - 6x per day (Sunday) 7x (Monday - Thursday) ROS and 10x (Friday) on J 103.
 Spot to Run - Hamilton County Mayor Jim Coppinger (spot to come via email)

Week 4 (October 28 - November 3) - 10x per day (Sunday - Friday) ROS on J 103
 Spot to Run - Lt. Governor Randy McNally

Week 5 (November 4 -6) - 10x per day (Sunday - Tuesday) ROS on J 103
 Spot to Run - Bo Watson

J103 FM # of Spots: 200 - 30 second ads

Fatima,

I need to get an invoice and a W9 emailed to me as soon as possible.

Sam

Sam Jordan, Media Buyer
Friends of Bo Watson
 Phone: (423) 497.2407
 Email: nooganewsradio@yahoo.com

Fatima Martinez <Fatima@j103.com>
 To: nooganewsradio@yahoo.com

Fri, Oct 5, 2018 at 10:14 AM

Got it.

Attached is the W-9.

I can create an invoice for the \$4272, however it will not show the spots yet... is that what you are wanting? Or do you want to wait until the end of the month when our invoices generate with the commercial times and individual spot rates are reflected?

Fatima Martinez, MBA
 Traffic Manager/Accounts Receivable, J103

Partners for Christian Media Inc.

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[e] fatima@j103.com | [w] http://www.j103.com/

[a] PO Box 24297 Chattanooga, TN 37422



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W-9 (Hickory Valley) (1) (2) (1) (1) (1).pdf
562K



Fatima Zarrineh <fatima@j103.com>

FRIENDS OF BO WATSON

Fatima Martinez <Fatima@j103.com>
To: nooganewsradio@yahoo.com

Fri, Oct 5, 2018 at 10:09 AM

Got your voicemail, sorry I missed your call, I was in a meeting.

I have revised the order and everything looks good now! I've attached the revised schedule based on those changes. Please let me know if you have any additional questions, otherwise we're good to go. I just need that Jim Coppinger spot when it's ready.

Thanks again,

Fatima Martinez, MBA

Traffic Manager/Accounts Receivable, J103
Partners for Christian Media Inc.

[p] (423) 424-1298 | [f] (423) 892-1633
[e] fatima@j103.com | [w] http://www.j103.com/
[a] PO Box 24297 Chattanooga, TN 37422



[Quoted text hidden]

 **Bo Watson October 2018.pdf**
46K



Fatima Zarrineh <fatima@j103.com>

Additional Watson Spot

2 messages

Sam Jordan <nooganewsradio@yahoo.com>

Mon, Oct 22, 2018 at 11:56 AM

Reply-To: Sam Jordan <nooganewsradio@yahoo.com>

To: Jamie Camp <jamie.camp@cumulus.com>, Fatima Martinez <fatima@j103.com>, Lindsey Mize <lindsey.mize@entercom.com>

Ladies,

Attached is an additional spot to be rotated with Lt. Governor McNally. It is Governor Bill Haslam.

Make it equal rotation with those two spots.

Sam

Sam Jordan

Phone: (423) 497.2407

Email: nooganewsradio@yahoo.com

 **Governor Haslam FINAL.wav**
5259K

Fatima Martinez <Fatima@j103.com>

Mon, Oct 22, 2018 at 2:15 PM

To: nooganewsradio@yahoo.com

Got it.

Fatima Martinez, MBA

Traffic Manager/Accounts Receivable, J103
Partners for Christian Media Inc.

[p] (423) 424-1298 | [f] (423) 892-1633

[e] fatima@j103.com | [w] http://www.j103.com/

[a] PO Box 24297 Chattanooga, TN 37422



[Quoted text hidden]

Sales Order

Station: **WBDX-WJLJ-FM** Agency: **FRIENDS OF BO WATSON STATE**
 Contract Name: **Bo Watson October 2018** SENATE
 Contract#: **(none)** Address: **PO Box 2059**
 Start Date: **10/08/18** End Date: **11/06/18** City: **Hisxon** State: **TN** Zip: **37343**
 Revenue Type: **A/R - POLITICAL** Type: **Cash** Buyer: **Sam Jordan**
 Advertiser: **Bo Watson for TN State Senate** Tax Schedule: **(None)**
 Address: Agency Commission %: **15**
 City: State: Zip: Billing Cycle: **Calendar**
 Product Name: **October 2018 Political** Salesperson: **6265rpol** Comm %: **10**
 Competitive Code: **POLITICAL** Makegood Policy: **Within Contract Dates**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	10/08/18	10/12/18		6:00 AM	7:00 PM	30	6	6	6	6	6			30	D	21.36	30	640.80	1	
2	10/14/18	10/20/18		6:00 AM	7:00 PM	30	6	6	6	6	6		6	36	D	21.36	36	768.96	1	
3	10/21/18	10/27/18		6:00 AM	7:00 PM	30	7	7	7	7	10		6	44	D	21.36	44	939.84	1	
4	10/28/18	11/03/18		6:00 AM	7:00 PM	30	10	10	10	10	10		10	60	D	21.36	60	1,281.60	1	
5	11/04/18	11/06/18		6:00 AM	7:00 PM	30	10	10					10	30	D	21.36	30	640.80	1	

Billing Projections: By Month

	Oct 18	Nov 18
CA	3,204.00	1,068.00
ST	2,563.20	1,708.80

Print Spot Prices

TOTAL SPOTS 200
 GROSS TOTAL \$ 4,272.00
 ADJUSTED SPOTS 200
 ADJUSTED TOTAL \$ 4,272.00

APPROVE DECLINE

- General Manager
- Sales Manager
- National Sales Manager
- Local Sales Manager

Sales Order

Station: **WBDX-WJLJ-FM** Agency: **FRIENDS OF BO WATSON STATE**
 Contract Name: **Bo Watson October 2018-02** **SENATE**
 Contract#: **15457** Address: **PO Box 2059**
 Start Date: **10/08/18** End Date: **11/06/18** City: **Hisxon** State: **TN** Zip: **37343**
 Revenue Type: **A/R - POLITICAL** Type: **Cash** Buyer: **Sam Jordan**
 Advertiser: **Bo Watson for TN State Senate** Tax Schedule: **(None)**
 Address: _____ Agency Commission %: **0**
 City: _____ State: _____ Zip: _____ Billing Cycle: **Calendar**
 Product Name: **October 2018 Political** Salesperson: **6265rpol** Comm %: **10**
 Competitive Code: **POLITICAL** Makegood Policy: **Within Contract Dates**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	10/08/18	10/12/18		6:00 AM	7:00 PM	30	6	6	6	6	6				30	D	18.18	30	545.40	1
2	10/14/18	10/20/18		6:00 AM	7:00 PM	30	8	10	10	10	10			6	54	D	18.18	54	981.72	1
3	10/21/18	10/27/18		6:00 AM	7:00 PM	30	10	10	10	10	10			10	60	D	18.18	60	1,090.80	1
4	10/28/18	11/03/18		6:00 AM	7:00 PM	30	10	10	10	10	10			10	60	D	18.18	60	1,090.80	1
5	11/04/18	11/06/18		6:00 AM	7:00 PM	30	10	10						10	30	D	18.18	30	545.40	1

Billing Projections: By Month

	Oct 18	Nov 18
CA	3,345.12	909.00
ST	2,799.72	1,454.40

Print Spot Prices

TOTAL SPOTS **234**
 GROSS TOTAL \$ **4,254.12**
 ADJUSTED SPOTS **234**
 ADJUSTED TOTAL \$ **4,254.12**

APPROVE DECLINE

- General Manager
- Sales Manager
- National Sales Manager
- Local Sales Manager

INVOICE



Invoice #: IN-1181020335
Invoice Date: 10/31/2018
Contract #: 15457
Page: 1
Net Amount Due: \$3,345.12

Agency: FRIENDS OF BO WATSON STATE SENATE
 PO Box 2059
 Hisxon, TN 37343

Station(s): WBDX-WJLJ-FM

Advertiser: Bo Watson for TN State Senate

Product: October 2018 Political

Estimate #:

Agency Client Code:

Buyer Name: Sam Jordan

Salesperson(s): Rep Political

Terms: Net 30

Day	Date	Time	Ln	Length	Product	ISCI	Rate
MON	10/08/18	06:37:15a	1	30		BO WATSON Jobs Educ Safety	\$18.18
MON	10/08/18	07:07:40a	1	30		Nicole Watson	\$18.18
MON	10/08/18	09:08:45a	1	30		BO WATSON Jobs Educ Safety	\$18.18
MON	10/08/18	12:50:00p	1	30		Nicole Watson	\$18.18
MON	10/08/18	01:21:30p	1	30		BO WATSON Jobs Educ Safety	\$18.18
MON	10/08/18	05:07:16p	1	30		Nicole Watson	\$18.18
TUE	10/09/18	10:36:30a	1	30		BO WATSON Jobs Educ Safety	\$18.18
TUE	10/09/18	11:51:15a	1	30		Nicole Watson	\$18.18
TUE	10/09/18	02:20:30p	1	30		BO WATSON Jobs Educ Safety	\$18.18
TUE	10/09/18	03:37:45p	1	30		Nicole Watson	\$18.18
TUE	10/09/18	04:52:00p	1	30		BO WATSON Jobs Educ Safety	\$18.18
TUE	10/09/18	06:36:15p	1	30		Nicole Watson	\$18.18
WED	10/10/18	06:22:00a	1	30		BO WATSON Jobs Educ Safety	\$18.18
WED	10/10/18	08:07:25a	1	30		Nicole Watson	\$18.18
WED	10/10/18	02:37:15p	1	30		BO WATSON Jobs Educ Safety	\$18.18
WED	10/10/18	03:37:30p	1	30		Nicole Watson	\$18.18
WED	10/10/18	04:52:30p	1	30		BO WATSON Jobs Educ Safety	\$18.18
WED	10/10/18	05:51:30p	1	30		Nicole Watson	\$18.18
THU	10/11/18	08:22:15a	1	30		BO WATSON Jobs Educ Safety	\$18.18
THU	10/11/18	09:09:15a	1	30		Nicole Watson	\$18.18
THU	10/11/18	10:50:30a	1	30		BO WATSON Jobs Educ Safety	\$18.18
THU	10/11/18	11:51:15a	1	30		Nicole Watson	\$18.18
THU	10/11/18	12:51:45p	1	30		BO WATSON Jobs Educ Safety	\$18.18
THU	10/11/18	01:51:45p	1	30		Nicole Watson	\$18.18
FRI	10/12/18	07:22:15a	1	30		BO WATSON Jobs Educ Safety	\$18.18
FRI	10/12/18	08:07:40a	1	30		Nicole Watson	\$18.18
FRI	10/12/18	09:09:30a	1	30		BO WATSON Jobs Educ Safety	\$18.18
FRI	10/12/18	02:51:00p	1	30		Nicole Watson	\$18.18
FRI	10/12/18	03:22:30p	1	30		BO WATSON Jobs Educ Safety	\$18.18
FRI	10/12/18	06:09:15p	1	30		Nicole Watson	\$18.18
SUN	10/14/18	11:51:30a	2	30		Sheriff Jim Hammond	\$18.18
SUN	10/14/18	01:21:15p	2	30		Sheriff Jim Hammond	\$18.18
SUN	10/14/18	02:22:00p	2	30		Sheriff Jim Hammond	\$18.18

INVOICE



Invoice #: IN-1181020335
Invoice Date: 10/31/2018
Contract #: 15457
Page: 2
Net Amount Due: \$3,345.12

Day	Date	Time	Ln	Length	Product	ISCI	Rate
SUN	10/14/18	04:22:15p	2	30		Sheriff Jim Hammond	\$18.18
SUN	10/14/18	06:21:15p	2	30		Sheriff Jim Hammond	\$18.18
SUN	10/14/18	06:51:00p	2	30		Sheriff Jim Hammond	\$18.18
MON	10/15/18	06:53:30a	2	30		Sheriff Jim Hammond	\$18.18
MON	10/15/18	07:53:00a	2	30		Sheriff Jim Hammond	\$18.18
MON	10/15/18	08:52:15a	2	30		Sheriff Jim Hammond	\$18.18
MON	10/15/18	09:08:30a	2	30		Sheriff Jim Hammond	\$18.18
MON	10/15/18	10:21:00a	2	30		Sheriff Jim Hammond	\$18.18
MON	10/15/18	11:38:00a	2	30		Sheriff Jim Hammond	\$18.18
MON	10/15/18	01:51:30p	2	30		Sheriff Jim Hammond	\$18.18
MON	10/15/18	03:51:15p	2	30		Sheriff Jim Hammond	\$18.18
TUE	10/16/18	06:07:40a	2	30		Sheriff Jim Hammond	\$18.18
TUE	10/16/18	07:07:10a	2	30		Sheriff Jim Hammond	\$18.18
TUE	10/16/18	08:51:30a	2	30		Sheriff Jim Hammond	\$18.18
TUE	10/16/18	09:21:00a	2	30		Sheriff Jim Hammond	\$18.18
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TUE	10/16/18	12:22:15p	2	30		Sheriff Jim Hammond	\$18.18
TUE	10/16/18	02:21:00p	2	30		Sheriff Jim Hammond	\$18.18
TUE	10/16/18	03:51:30p	2	30		Sheriff Jim Hammond	\$18.18
TUE	10/16/18	05:38:15p	2	30		Sheriff Jim Hammond	\$18.18
TUE	10/16/18	06:36:15p	2	30		Sheriff Jim Hammond	\$18.18
WED	10/17/18	07:53:30a	2	30		Sheriff Jim Hammond	\$18.18
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FRI	10/19/18	06:07:25a	2	30		Sheriff Jim Hammond	\$18.18
FRI	10/19/18	09:22:30a	2	30		Sheriff Jim Hammond	\$18.18
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FRI	10/19/18	06:09:15p	2	30		Sheriff Jim Hammond	\$18.18
SUN	10/21/18	06:50:30a	3	30		Hamilton County Mayor Jim Copp	\$18.18
SUN	10/21/18	09:21:30a	3	30		Hamilton County Mayor Jim Copp	\$18.18
SUN	10/21/18	10:21:30a	3	30		Hamilton County Mayor Jim Copp	\$18.18
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THU	10/25/18	11:52:30a	3	30		Hamilton County Mayor Jim Copp	\$18.18
THU	10/25/18	12:38:30p	3	30		Hamilton County Mayor Jim Copp	\$18.18
THU	10/25/18	01:38:15p	3	30		Hamilton County Mayor Jim Copp	\$18.18
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THU	10/25/18	06:52:30p	3	30		Hamilton County Mayor Jim Copp	\$18.18
FRI	10/26/18	10:52:30a	3	30		Hamilton County Mayor Jim Copp	\$18.18
FRI	10/26/18	11:22:30a	3	30		Hamilton County Mayor Jim Copp	\$18.18
FRI	10/26/18	12:22:00p	3	30		Hamilton County Mayor Jim Copp	\$18.18
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FRI	10/26/18	05:07:16p	3	30		Hamilton County Mayor Jim Copp	\$18.18
SUN	10/28/18	06:51:00a	4	30		Lt. Governor Randy McNally	\$18.18
SUN	10/28/18	09:21:45a	4	30	October 2018 Political	Governor Haslam FINAL	\$18.18
SUN	10/28/18	10:22:00a	4	30		Lt. Governor Randy McNally	\$18.18
SUN	10/28/18	11:21:30a	4	30	October 2018 Political	Governor Haslam FINAL	\$18.18
SUN	10/28/18	12:21:30p	4	30		Lt. Governor Randy McNally	\$18.18
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MON	10/29/18	05:37:45p	4	30	October 2018 Political	Governor Haslam FINAL	\$18.18
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TUE	10/30/18	07:53:30a	4	30	October 2018 Political	Governor Haslam FINAL	\$18.18
TUE	10/30/18	11:21:00a	4	30		Lt. Governor Randy McNally	\$18.18
TUE	10/30/18	12:36:30p	4	30	October 2018 Political	Governor Haslam FINAL	\$18.18
TUE	10/30/18	01:51:00p	4	30		Lt. Governor Randy McNally	\$18.18
TUE	10/30/18	02:21:00p	4	30	October 2018 Political	Governor Haslam FINAL	\$18.18
TUE	10/30/18	02:50:15p	4	30		Lt. Governor Randy McNally	\$18.18
TUE	10/30/18	04:06:01p	4	30	October 2018 Political	Governor Haslam FINAL	\$18.18
TUE	10/30/18	04:22:00p	4	30		Lt. Governor Randy McNally	\$18.18
TUE	10/30/18	06:51:15p	4	30	October 2018 Political	Governor Haslam FINAL	\$18.18

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Invoice #: **IN-1181020335**
Invoice Date: 10/31/2018
Contract #: 15457
Page: 5
Net Amount Due: \$3,345.12

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WED	10/31/18	06:07:40a	4	30		Lt. Governor Randy McNally	\$18.18
WED	10/31/18	07:53:30a	4	30	October 2018 Political	Governor Haslam FINAL	\$18.18
WED	10/31/18	08:07:40a	4	30		Lt. Governor Randy McNally	\$18.18
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WED	10/31/18	10:51:45a	4	30		Lt. Governor Randy McNally	\$18.18
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WED	10/31/18	04:36:00p	4	30		Lt. Governor Randy McNally	\$18.18
WED	10/31/18	05:52:00p	4	30	October 2018 Political	Governor Haslam FINAL	\$18.18

Remit To:
Partners for Christian Media
PO Box 24297
Chattanooga, TN 37422

Invoice Totals
Total Spots: 184
Gross Amount: \$3,345.12
Agency Commission: \$0.00
Net Amount Due: \$3,345.12

The payment is due and payable within 15 days of the date of the invoice. Thank You For Your Support! All commercials reflected on this invoice were simulcast on WBDX-FM and WJLJ-FM.
This station does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race, gender or ethnicity.

Advertiser hereby certifies that it is not buying broadcasting air time under this advertising sales contract for discriminatory purpose, including but not limited to decisions not to place advertising on particular station on the base of race, gender, national origin, or ancestry.

For questions regarding this invoice, please contact Fatima at 423-424-1298.

INVOICE



Invoice #: IN-1181120384
Invoice Date: 11/19/2018
Contract #: 15457
Page: 1
Net Amount Due: \$909.00

Agency: FRIENDS OF BO WATSON STATE SENATE
 PO Box 2059
 Hisxon, TN 37343

Station(s): WBDX-WJLJ-FM

Advertiser: Bo Watson for TN State Senate

Product: October 2018 Political

Estimate #:

Agency Client Code:

Buyer Name: Sam Jordan

Salesperson(s): Rep Political

Terms: Net 30

Day	Date	Time	Ln	Length	Product	ISCI	Rate
THU	11/01/18	06:38:15a	4	30		Lt. Governor Randy McNally	\$18.18
THU	11/01/18	09:22:30a	4	30	October 2018 Political	Governor Haslam FINAL	\$18.18
THU	11/01/18	10:51:15a	4	30		Lt. Governor Randy McNally	\$18.18
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FRI	11/02/18	10:38:15a	4	30		Lt. Governor Randy McNally	\$18.18
FRI	11/02/18	10:52:00a	4	30	October 2018 Political	Governor Haslam FINAL	\$18.18
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SUN	11/04/18	06:50:00a	5	30		BO WATSON Jobs Educ Safety	\$18.18
SUN	11/04/18	09:21:00a	5	30		BO WATSON Jobs Educ Safety	\$18.18
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SUN	11/04/18	06:21:00p	5	30		BO WATSON Jobs Educ Safety	\$18.18
SUN	11/04/18	06:51:00p	5	30		BO WATSON Jobs Educ Safety	\$18.18
MON	11/05/18	10:37:30a	5	30		BO WATSON Jobs Educ Safety	\$18.18
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TUE	11/06/18	05:51:45p	5	30		BO WATSON Jobs Educ Safety	\$18.18

Remit To:
 Partners for Christian Media
 PO Box 24297
 Chattanooga, TN 37422

Invoice Totals
 Total Spots: 50
 Gross Amount: \$909.00
 Agency Commission: \$0.00
 Net Amount Due: \$909.00

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