

Sales Order

Station: **KXRO-AM** Agency: **NORTHWEST PASSAGE CONSULTING**
 Contract Name: **Erin Jones Superintendent** Address: **105 SOUTH MAIN, SUITE 332**
 Contract#: **(none)** City: **SEATTLE** State: **WA**
 Start Date: **10/22/16** End Date: **11/07/16** Zip: **98104**
 Revenue Type: **Political Agency** Type: **Cash** Phone: **(206) 778-3421**
 Advertiser: **ERIN JONES-SUP PUBLIC INSTRUCT** Buyer:
 Address: Tax Schedule: **(None)**
 City: State: Zip: Agency Commission %: **15**
 Phone: **(206) 282-1805** Billing Cycle: **Standard**
 Product Name: **POLITICAL** Salesperson: **1509dros** Comm %: **0**
 Competitive Code: **POLITICAL** Makegood Policy: **Within Contract Dates**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	10/24/16	11/07/16		6:00 AM	10:00 AM	60	3	3	3	3	3			15	D	12.94	33	427.02	3	
2	10/24/16	11/07/16		3:00 PM	7:00 PM	60	3	3	3	3	3			15	D	12.35	33	407.55	3	
3	10/22/16	11/06/16		10:00 AM	7:00 PM	60							2	2	4	D	10.50	12	126.00	3

Billing Projections: By Month

	Oct 16	Nov 16
CA	539.22	421.35
ST	463.35	497.22

Print Spot Prices

TOTAL SPOTS 78
 GROSS TOTAL \$ 960.57
 ADJUSTED SPOTS 78
 ADJUSTED TOTAL \$ 960.57

NET TOTAL \$816.48

APPROVE DECLINE

- General Manager
- Administrator
- Sales Manager
- National Sales Manager



INVOICE



Invoice #: IN-RO-116103834
Invoice Date: 10/30/2016
Contract #: 41335762
Page: 1
Net Amount Due: \$393.84

Agency: NORTHWEST PASSAGE CONSULTING
 105 SOUTH MAIN, SUITE 332
 SEATTLE, WA 98104

Station(s): KXRO-AM

Advertiser: ERIN JONES-SUP PUBLIC INSTRUCT
Product: POLITICAL
Estimate #:
Agency Client Code:
Buyer Name:

Salesperson(s): Donna Rosi
Terms: NET 30

Day	Date	Time	Ln	Length	Product	ISCI	Rate
SAT	10/22/16	10:30a	3	60	POLITICAL		\$10.50
SAT	10/22/16	01:28p	3	60	POLITICAL		\$10.50
SUN	10/23/16	11:24a	3	60	POLITICAL		\$10.50
SUN	10/23/16	04:32p	3	60	POLITICAL		\$10.50
MON	10/24/16	06:53a	1	60	POLITICAL		\$12.94
MON	10/24/16	08:18a	1	60	POLITICAL		\$12.94
MON	10/24/16	08:53a	1	60	POLITICAL		\$12.94
MON	10/24/16	03:50p	2	60	POLITICAL		\$12.35
MON	10/24/16	04:52p	2	60	POLITICAL		\$12.35
MON	10/24/16	05:58p	2	60	POLITICAL		\$12.35
TUE	10/25/16	07:30a	1	60	POLITICAL		\$12.94
TUE	10/25/16	07:57a	1	60	POLITICAL		\$12.94
TUE	10/25/16	08:57a	1	60	POLITICAL		\$12.94
TUE	10/25/16	04:58p	2	60	POLITICAL		\$12.35
TUE	10/25/16	05:58p	2	60	POLITICAL		\$12.35
TUE	10/25/16	06:44p	2	60	POLITICAL		\$12.35
WED	10/26/16	06:28a	1	60	POLITICAL		\$12.94
WED	10/26/16	07:30a	1	60	POLITICAL		\$12.94
WED	10/26/16	08:24a	1	60	POLITICAL		\$12.94
WED	10/26/16	03:17p	2	60	POLITICAL		\$12.35
WED	10/26/16	04:19p	2	60	POLITICAL		\$12.35
WED	10/26/16	05:22p	2	60	POLITICAL		\$12.35
THU	10/27/16	06:28a	1	60	POLITICAL		\$12.94
THU	10/27/16	07:19a	1	60	POLITICAL		\$12.94
THU	10/27/16	08:24a	1	60	POLITICAL		\$12.94
THU	10/27/16	04:21p	2	60	POLITICAL		\$12.35
THU	10/27/16	05:58p	2	60	POLITICAL		\$12.35
THU	10/27/16	06:36p	2	60	POLITICAL		\$12.35
FRI	10/28/16	06:18a	1	60	POLITICAL		\$12.94
FRI	10/28/16	08:57a	1	60	POLITICAL		\$12.94
FRI	10/28/16	09:50a	1	60	POLITICAL		\$12.94
FRI	10/28/16	03:32p	2	60	POLITICAL		\$12.35
FRI	10/28/16	05:22p	2	60	POLITICAL		\$12.35

INVOICE



Invoice #: IN-RO-116103834
Invoice Date: 10/30/2016
Contract #: 41335762
Page: 2
Net Amount Due: \$393.84

Day	Date	Time	Ln	Length	Product	ISCI	Rate
FRI	10/28/16	06:26p	2	60	POLITICAL		\$12.35
SAT	10/29/16	11:58a	3	60	POLITICAL		\$10.50
SAT	10/29/16	12:58p	3	60	POLITICAL		\$10.50
SUN	10/30/16	03:30p	3	60	POLITICAL		\$10.50
SUN	10/30/16	05:32p	3	60	POLITICAL		\$10.50

Remit To:
ALPHA MEDIA - GRAYS HARBOR
1308 COOLIDGE ROAD
ABERDEEN, WA 98520
(360) 533-1320

Invoice Totals
Total Spots: 38
Gross Amount: \$463.35
Agency Commission: (\$69.51)
Net Amount Due: \$393.84

FCC Nondiscrimination Policy. Neither this agreement nor any party to this agreement discriminates in the sale of advertising time on the basis of race or ethnicity. Any provision in any agreement entered into with an advertiser whose intent is to discriminate in such manner shall be null and void. In compliance with FCC rules, broadcaster includes this nondiscrimination provision in all written advertising contracts.

INVOICE



Invoice #: IN-RO-116113884
 Invoice Date: 11/13/2016
 Contract #: 41335762
 Page: 1
 Net Amount Due: \$422.63

Agency: NORTHWEST PASSAGE CONSULTING
 105 SOUTH MAIN, SUITE 332
 SEATTLE, WA 98104

Station(s): KXRO-AM

Advertiser: ERIN JONES-SUP PUBLIC INSTRUCT
 Product: POLITICAL
 Estimate #:
 Agency Client Code:
 Buyer Name:

Salesperson(s): Donna Rosi
 Terms: NET 30

Day	Date	Time	Ln	Length	Product	ISCI	Rate
MON	10/31/16	07:18a	1	60	POLITICAL		\$12.94
MON	10/31/16	08:28a	1	60	POLITICAL		\$12.94
MON	10/31/16	09:28a	1	60	POLITICAL		\$12.94
MON	10/31/16	03:16p	2	60	POLITICAL		\$12.35
MON	10/31/16	04:22p	2	60	POLITICAL		\$12.35
MON	10/31/16	06:08p	2	60	POLITICAL		\$12.35
TUE	11/01/16	06:28a	1	60	POLITICAL		\$12.94
TUE	11/01/16	08:30a	1	60	POLITICAL		\$12.94
TUE	11/01/16	09:32a	1	60	POLITICAL		\$12.94
TUE	11/01/16	04:50p	2	60	POLITICAL		\$12.35
TUE	11/01/16	05:19p	2	60	POLITICAL		\$12.35
TUE	11/01/16	06:29p	2	60	POLITICAL		\$12.35
WED	11/02/16	06:29a	1	60	POLITICAL		\$12.94
WED	11/02/16	07:28a	1	60	POLITICAL		\$12.94
WED	11/02/16	09:32a	1	60	POLITICAL		\$12.94
WED	11/02/16	03:46p	2	60	POLITICAL		\$12.35
WED	11/02/16	04:22p	2	60	POLITICAL		\$12.35
WED	11/02/16	05:21p	2	60	POLITICAL		\$12.35
THU	11/03/16	06:18a	1	60	POLITICAL		\$12.94
THU	11/03/16	07:28a	1	60	POLITICAL		\$12.94
THU	11/03/16	08:17a	1	60	POLITICAL		\$12.94
THU	11/03/16	03:16p	2	60	POLITICAL		\$12.35
THU	11/03/16	05:24p	2	60	POLITICAL		\$12.35
THU	11/03/16	06:29p	2	60	POLITICAL		\$12.35
FRI	11/04/16	07:29a	1	60	POLITICAL		\$12.94
FRI	11/04/16	08:28a	1	60	POLITICAL		\$12.94
FRI	11/04/16	09:29a	1	60	POLITICAL		\$12.94
FRI	11/04/16	03:16p	2	60	POLITICAL		\$12.35
FRI	11/04/16	04:52p	2	60	POLITICAL		\$12.35
FRI	11/04/16	06:07p	2	60	POLITICAL		\$12.35
SAT	11/05/16	04:32p	3	60	POLITICAL		\$10.50
SAT	11/05/16	06:32p	3	60	POLITICAL		\$10.50
SUN	11/06/16	11:30a	3	60	POLITICAL		\$10.50

INVOICE



Invoice #: IN-RO-116113884
Invoice Date: 11/13/2016
Contract #: 41335762
Page: 2
Net Amount Due: \$422.63

Day	Date	Time	Ln	Length	Product	ISCI	Rate
SUN	11/06/16	06:32p	3	60	POLITICAL		\$10.50
MON	11/07/16	06:28a	1	60	POLITICAL		\$12.94
MON	11/07/16	07:28a	1	60	POLITICAL		\$12.94
MON	11/07/16	08:17a	1	60	POLITICAL		\$12.94
MON	11/07/16	03:14p	2	60	POLITICAL		\$12.35
MON	11/07/16	04:22p	2	60	POLITICAL		\$12.35
MON	11/07/16	06:27p	2	60	POLITICAL		\$12.35

Remit To:
ALPHA MEDIA - GRAYS HARBOR
1308 COOLIDGE ROAD
ABERDEEN, WA 98520
(360) 533-1320
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Invoice Totals
Total Spots: 40
Gross Amount: \$497.22
Agency Commission: (\$74.59)
Net Amount Due: \$422.63

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INVOICE



Invoice #: IN-RO-116113915
Invoice Date: 11/13/2016
Contract #: 0
Page: 1
Net Amount Due: \$0.01

Agency: NORTHWEST PASSAGE CONSULTING
105 SOUTH MAIN, SUITE 332
SEATTLE, WA 98104

Station(s): KXRO-AM

Advertiser: ERIN JONES-SUP PUBLIC INSTRUCT
Product:
Estimate #:
Agency Client Code:
Buyer Name:

Salesperson(s): Donna Rosi
Terms: NET 30

Day	Date	Time	Ln	Length	Product	ISCI	Rate
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Remit To:
ALPHA MEDIA - GRAYS HARBOR
1308 COOLIDGE ROAD
ABERDEEN, WA 98520
(360) 533-1320
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Invoice Totals
Gross Amount: \$0.01
Agency Commission: \$0.00
Net Amount Due: \$0.01

FCC Nondiscrimination Policy. Neither this agreement nor any party to this agreement discriminates in the sale of advertising time on the basis of race or ethnicity. Any provision in any agreement entered into with an advertiser whose intent is to discriminate in such manner shall be null and void. In compliance with FCC rules, broadcaster includes this nondiscrimination provision in all written advertising contracts.