## Exhibit 1

# EEO PUBLIC FILE REPORT 

## FOR

STATION WBBJ-TV JACKSON, TN

This EEO Public File Report
Covers the period of
April 1, 2021 to March 31, 2022

## EEO PUBLIC FILE REPORT

This EEO Public File Report is filed in Station WBBJ-TV's public inspection file pursuant to Section 73.2080(c) (6) of the Federal Communications Commission's ("FCC") rules.

During the one-year period ending on March 31, 2022 the station filled the following full-time vacancies:

Assistant Business Manager
Account Executive (2)
IT Technician
Programming/Traffic Assistant
Multimedia Journalist (3) **
Photographer
Master Control Operator

The station interviewed a total of 43 people for all full-time vacancies during the period covered in this report, April 1, 2021 through March 31, 2022.
**For two of these vacancies which opened in April 2021, the same pool of candidates was used to fill the vacancies and the applicants were counted only once.

The following are the recruitment sources used during the period covered in this report and the cumulative number of interviewees referred by each:

## Recruitment Source

## Total Number of interviewees Referred

| TV Jobs.Com | $\mathbf{8}$ |
| :--- | :--- |
| WBBJ-TV Television Job Spot | 3 |
| WBBJ-TV Website | 9 |
| Employee Referral | 6 |
| INDEED.COM | 9 |
| WBBJ-TV Facebook | 1 |
| Tennessee Association of Broadcasters | 1 |
| WBBJ-TV Job Board | 2 |
| Handshake.Com | 3 |
| Client Referral | 1 |
|  |  |

## ATTACHMENT A

EEO INFORMATION FOR FULL-TIME VACANCIES
Page 1 of 2

| ption of Vacancy: | Account Executive | Recruitment Source that Referred the Hiree: <br> Total Number of Persons interviewed for the vacancy |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Date Vacancy Opened: <br> Date Vacancy filled: | $\begin{aligned} & 3 / 11 / 2021 \\ & 4 / 6 / 2021 \end{aligned}$ |  |  | Employee Referral | 4 |
| Name of <br> Recruitment Source <br> Source | Address | Contact Person | Telephone Number | Total Number of Interviewees <br> Referred by the source for the | Did the <br> Source <br> Request <br> Notification? |
| TV Jobs.Com | See HR for username \& password | Send all notices to their website. | tvjobs.com |  | No |
| Tennessee Association of Broadcasters | See HR for username \& password | Send all notices to their website. | tabtn.org |  | No |
| Jackson State Comm. College | 2046 N. Parkway <br> Jackson, TN 38301 | Frances Anthony 731-424-3520 Ext. 50434 | fanthony@jscc.edu |  | No |
| Middle TN State University | See HR for username \& password | Send all notices to their website. | https://mtsu-csm.symplicity.com/employer |  | No |
| Lane College | 545 Lane Avenue Jackson, TN 38301 | Virginia Crump <br> $731-410-6709$ | vcrump@lanecollege.edu |  | No |
| Freed Hardman University | See HR for username \& password | Send all notices to their website. | http://www.collegecentral.com/fhu |  | No |
| Ohio/ Illinois Center for <br> Broadcasting | 9000 Sweet Valley Drive Valley View, OH 44125 | $\begin{array}{\|l\|} \hline \text { Don Clark } \\ \text { 214-447-9117 } \\ \hline \end{array}$ | dclark@beonair.com |  | No |
| Tennessee Career Center Jackson | See HR for username \& password | Send all notices to their website. | www.jobs4tn.gov |  | No |
| University of TN Martin | 240 F Gooch Hall Martin, TN 38238 | Dr. Ann Duncan | 731-881-7202 |  | No |
| Union University | 1050 Union University Dr. Jackson, TN 38305 | Jackie Taylor 731-661-5421 | vocatiocenter@uu.edu |  | No |
| Media line | NO LOGIN NEEDED | Send all notices to their website. | medialine.com |  | No |
| The Star Center | 1119 Old Humboldt Road <br> Jackson, TN 38305 |  | ray.holder@star-center.org |  | No |
| Tennessee State University | 3500 John Merritt Blvd Nashville,TN 37209-1561 | Ray Holder <br> Tonya Fizer <br> 615-963-5981 | tfizer@tnstate.edu |  | No |

Page 2 of 2

| WBBJ-TV Job Board | 346 Muse St. Jackson, TN 38301 | Human Resources | 731-424-4515 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| WBBJ-TV Television Job Spot | 346 Muse St. Jackson, TN 38301 | Human Resources | 731-424-4515 |  | No |
| WBBJ-TV Website | 346 Muse St. <br> Jackson, TN 38301 | Webmaster | www.wbbjitv.com |  | No |
| Employee Referral | 346 Muse St. <br> Jackson, TN 38301 | Employee Referral |  |  | No |
| University of Memphis at Lambuth | 4H Wilder Student Union Jackson, TN 38301 | Send all notices to their website. | https://memphis-csm-symplicity.com/employers | 2 | No |
| Western Illinois University | 1 University Circle Macomb, IL 61455 | Career Center | 309-298-1414 |  | No |
| Southern Illinois University <br> Manship School of Mass | 1915 University Press Drive <br> Carbondale, IL 62901-6899 | $\begin{aligned} & \hline \text { Career Center } \\ & 618-453-2121 \end{aligned}$ | sronline@siu.edu |  | No |
| Manship School of Mass Communication | Baton Rouge, LA 70803 | $\begin{array}{\|l} \hline \text { Mary Ann Sternberg } \\ \text { 225-578-2336 } \\ \hline \end{array}$ | masscomm@lsu.edu |  | No |
| University of Mississippi <br> Missouri School of Journalism | See HR for username \& password | Send all notices to their website. | www.hireolemissrebs.com |  | No |
| Career Services | Columbia, MO $65211-1200$ | Barbara G. Willis | 573-882-0373 |  |  |
| Western Kentucky <br>  <br> Telecommunication | 107 Grehan Building <br> Lexington, KY 40506-0042 | Career Center | 859-257-2786 |  | No |
| Mississippi State University | P.O. Box 5268 <br> Mississippi State, MS 39762 | Career Placement | 662-325-3344 |  | No |
| Vanderbilt University | 2525 Westend Ave. Suite 500 <br> Nashville, TN 37203 <br> 327 Carroll Hall | Drew Webb | 615-343-7890 |  | No |
| University of North Carolina | 327 Carroll Hall <br> Chapel Hill, NC 27599 | Career Placement | 919-962-2211 |  |  |
| Arkansas State University | P.O. Box 2490 State University, AR 72467 | Send all notices to their email | carolyne@astate.edu |  | No No |
| Rust College | 150 Rust Ave <br> Holly Springs, MS 38635 | $\begin{aligned} & \text { Braque Talley } \\ & \text { 252-8000 ext. } 4059 \end{aligned}$ | btalley@rustcollege.edu |  | No |
| LeMoyne-Owen College | 807 Walker Ave. Memphis, TN 38126 | Michael Washington | 901-942-7360 |  | No |
| Fisk University | 18th Ave. North Nashville, TN 37208 | Peter Woolfook | 615-329-8711 |  | No |
| Trevecca University | 333 Murfreesboro Rd. <br> Nashville, TN 37210 <br> 1900 Belmont Blvd | Send all notices to their website. | www.myinterfase.com/trevecca/employer |  | No |
| Belmont University | 1900 Belmont Blvd. <br> Nashville, TN 37212 | Charlsie Matthews | cobacdc@belmont.edu |  | No |
| Advertising Client Referral | Bar \& Grill |  |  |  | No |
|  |  |  | picked up our advertising |  | No |

Page 1 of 2
Recruitment Source that Referred the Hiree:
Total Number of Persons
interviewed for the vacancy

Page 2 of 2

$\square$
Date Vacancy Opened:
Date Vacancy filled:
Page 2 of 2


| Name of Recruitment Source Source | Address | Contact Person | Telephone Number | Total Number of Interviewees <br> Referred by the source for the | Did the <br> Source <br> Request <br> Notification? |
| :---: | :---: | :---: | :---: | :---: | :---: |
| TV Jobs.Com | See HR for username \& password | Send all notices to their website. | tvjobs.com |  | No |
| Tennessee Association of Broadcasters | See HR for username \& password | Send all notices to their website. | tabtn.org |  | No |
| Jackson State Comm. College | 2046 N. Parkway <br> Jackson, TN 38301 | Frances Anthony 731-424-3520 Ext. 50434 | fanthony@jscc.edu |  | No |
| Middle TN State University | See HR for username \& password | Send all notices to their website. | https://mtsu-csm.symplicity.com/employer |  | No |
| Lane College | 545 Lane Avenue Jackson, TN 38301 | $\begin{array}{\|l\|} \hline \text { Virginia Crump } \\ 731-410-6709 \\ \hline \end{array}$ | vcrump@lanecollege.edu |  | No |
| Freed Hardman University <br> Ohio/ Illinois Center for | See HR for username \& password | Send all notices to their website. | http://www.collegecentral.com/fhu |  | No |
| Ohio/ Illinois Center for <br> Broadcasting | 9000 Sweet Valley Drive Valley View, OH 44125 | $\begin{array}{\|l\|} \hline \text { Don Clark } \\ 214-447-9117 \\ \hline \end{array}$ | dclark@beonair.com |  | No |
| Tennessee Career Center Jackson | See HR for username \& password | Send all notices to their website. | www.jobs4tn.gov |  | No |
| University of TN Martin | Martin, TN 38238 | Dr. Ann Duncan | 731-881-7202 |  | No |
| Union University | 1050 Union University Dr. Jackson, TN 38305 | Jackie Taylor 731-661-5421 | vocatiocenter@uu.edu 731-661-5421 |  | N |
| Media line | NO LOGIN NEEDED | Send all notices to their website. | medialine.com |  | No |
| The Star Center | 1119 Old Humboldt Road Jackson, TN 38305 | Ray Holder | ray.holder@star-center.org |  | No |
| Tennessee State University | 3500 John Merritt Blvd Nashville,TN 37209-1561 | Tonya Fizer 615-963-5981 | tfizer@tnstate.edu |  | No |

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Page 2 of 2


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| :--- | :--- | :--- | :--- | :--- |

Page 2 of 2

| WBBJ-TV Job Board | 346 Muse St. <br> Jackson, TN 38301 | Human Resources | 731-424-4515 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| WBBJ-TV Television Job Spot | 346 Muse St. <br> Jackson, TN 38301 | Human Resources | 731-424-4515 |  | No |
| WBBJ-TV Website | 346 Muse St. <br> Jackson, TN 38301 | Webmaster | www.wbbjtv.com |  | No |
| Employee Referral <br> University of Memphis at | 346 Muse St. <br> Jackson, TN 38301 | Employee Referral | mw.wbbit.com | 1 | No |
| University of Memphis at Lambuth | 4H Wilder Student Union Jackson, TN 38301 | Send all notices to their website. | https://memphis-csm-symplicity.com/employers |  | No |
| Western Illinois University | 1 University Circle Macomb, IL 61455 | Career Center | 309-298-1414 |  | No |
| Southern Illinois University | 1915 University Press Drive Carbondale, IL 62901-6899 | $\begin{array}{\|l\|} \hline \text { Career Center } \\ 618-453-2121 \\ \hline \end{array}$ | sronline@siu.edu |  | No |
| Manship School of Mass Communication | Baton Rouge, LA 70803 | $\begin{aligned} & \text { \|lary Ann Sternberg } \\ & \text { 225-578-2336 } \end{aligned}$ | masscomm@lsu.edu |  | No |
| University of Mississippi <br> Missouri School of Journalism | See HR for username \& password | Send all notices to their website. | www.hireolemissrebs.com |  | No |
| Missouri School of Journalism <br> Career Services <br> Western Kentucky | 76G Gannett Hall <br> Columbia, MO 65211-1200 | Barbara G. Willis | 573-882-0373 |  | No |
| School of Journalism \& Telecommunication | 107 Grehan Building <br> Lexington, KY 40506-0042 | Career Center | 859-257-2786 |  | No |
| Mississippi State University | P.O. Box 5268 Mississippi State, Ms 39762 | Career Placement | 662-325-3344 |  | No |
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| Arkansas State University | $\begin{aligned} & \text { P.O. Box 2490 } \\ & \text { State University, AR } 72467 \end{aligned}$ | Send all notices to their email | carolyne@astate.edu |  | No |
| Rust College | 150 Rust Ave <br> Holly Springs, MS 38635 | Braque Talley <br> $252-8000$ ext. 4059 662 | btalley@rustcollege.edu |  |  |
| LeMoyne-Owen College | 807 Walker Ave. Memphis, TN 38126 | Michael Washington | 901-942-7360 |  | No |
| Fisk University | 18th Ave. North Nashville, TN 37208 | Peter Woolfook | 615-329-8711 |  | No |
| Trevecca University | 333 Murfreesboro Rd. <br> Nashville, TN 37210 <br> 1900 Belmont Blvd | Send all notices to their website. | www.myinterfase.com/trevecca/employer |  | No |
| Belmont University | 1900 Belmont Blvd. <br> Nashville, TN 37212 | Charlsie Matthews | cobacdi@belmont.edu |  | N |
|  |  |  | handshake.com | 2 | No |

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Page 2 of 2


| Name of Recruitment Source Source | Address | Contact Person | Telephone Number | Total Number of Interviewees Referred by the source for the | Did the Source Request Notification? |
| :---: | :---: | :---: | :---: | :---: | :---: |
| TV Jobs.Com | See HR for username \& password | Send all notices to their website. | tvjobs.com | 2 | No |
| Tennessee Association of Broadcasters | See HR for username \& password | Send all notices to their website. | tabtn.org |  | No |
| Jackson State Comm. College | 2046 N. Parkway <br> Jackson, TN 38301 | Frances Anthony 731-424-3520 Ext. $50434$ | fanthony@jscc.edu |  | No |
| Middle TN State University | See HR for username \& password | Send all notices to their website. | https://mtsu-csm.symplicity.com/employer |  | No |
| Lane College | 545 Lane Avenue Jackson, TN 38301 | Virginia Crump 731-410-6709 | vcrump@lanecollege.edu |  | No |
| Freed Hardman University <br> Ohio/ Illinois Center for | See HR for username \& password | Send all notices to their website. | http://www.collegecentral.com/fhu |  | No |
| Broadcasting | 9000 Sweet Valley Drive <br> Valley View, OH 44125 | Don Clark 214-447-9117 | dclark@beonair.com |  | No |
| Tennessee Career Center Jackson | See HR for username \& password | Send all notices to their website. | www.jobs4tn.gov |  | No No |
| University of TN Martin | 240 F Gooch Hall Martin, TN 38238 | Dr. Ann Duncan | 731-881-7202 |  | No No |
| Union University | 1050 Union University Dr. Jackson, TN 38305 | Jackie Taylor 731-661-5421 | vocatiocenter@uu.edu 731-661-5421 |  | No |
| Media line | NO LOGIN NEEDED | Send all notices to their website. | medialine.com |  | No |
| The Star Center | 1119 Old Humboldt Road Jackson, TN 38305 | Ray Holder | ray.holder@star-center.org |  | No |
| Tennessee State University | 3500 John Merritt Blvd Nashville,TN 37209-1561 | Tonya Fizer 615-963-5981 | tfizer@tnstate.edu |  | No |

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Programming/Traffic Assistant
Page 1 of 2

| Name of <br> Recruitment Source <br> Source | Address | Contact Person | Telephone Number | Total Number of Interviewees <br> Referred by the source for the | Did the <br> Source <br> Request <br> Notification? |
| :---: | :---: | :---: | :---: | :---: | :---: |
| TV Jobs.Com | See HR for username \& password | Send all notices to their website. | tvjobs.com |  | No |
| Tennessee Association of Broadcasters | See HR for username \& password | Send all notices to their website. | tabtn.org | 1 | No |
| Jackson State Comm. College | 2046 N. Parkway <br> Jackson, TN 38301 | Frances Anthony 731-424-3520 Ext. 50434 | fanthony@jscc.edu |  | No |
| Middle TN State University | See HR for username \& password | Send all notices to their website. | https://mtsu-csm.symplicity.com/emplover |  | No |
| Lane College | 545 Lane Avenue <br> Jackson, TN 38301 | $\begin{aligned} & \text { Virginia Crump } \\ & 731-410-6709 \\ & \hline \end{aligned}$ | vcrump@lanecollege.edu |  | No |
| Freed Hardman University | See HR for username \& password | Send all notices to their website. | http://www.collegecentral.com/fhu |  | No |
| Ohio/ Illinois Center for <br> Broadcasting | 9000 Sweet Valley Drive Valley View, OH 44125 | $\begin{aligned} & \text { Don Clark } \\ & 214-447-9117 \end{aligned}$ | dclark@beonair.com |  | No |
| Tennessee Career Center Jackson | See HR for username \& password | Send all notices to their website. | www.jobs4tn.gov |  | No |
| University of TN Martin | 240 F Gooch Hall Martin, TN 38238 | Dr. Ann Duncan | 731-881-7202 |  | No |
| Union University | 1050 Union University Dr. Jackson, TN 38305 | Jackie Taylor 731-661-5421 | $\begin{aligned} & \text { vocatiocenter@uu.edu } \\ & 731-661-5421 \end{aligned}$ |  | No |
| Media line | NO LOGIN NEEDED | Send all notices to their website. | medialine.com |  | No |
| The Star Center | 1119 Old Humboldt Road Jackson, TN 38305 | Ray Holder | ray.holder@star-center.org |  | No |
| Tennessee State University | 3500 John Merritt Blvd Nashville,TN 37209-1561 | Tonya Fizer 615-963-5981 | tfizer@tnstate.edu |  | No |

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ATTACHMENT B MENU OPTION ACTIVITIES

## MENU OPTION ACTIVITIES

Station WBBJ-TV has engaged in the following outreach activities during the year covered by this report:

| Type of Activity | Brief Description |
| :--- | :--- |
| Virtual Job Fair | The Tennessee Association of Broadcasters held a virtual Job Fair April 26, 2021 <br> through April 30, 2021. WBBJ-TV aired PSA's on our station to promote the <br> event and drive visitors to the site. The station receives applications and comments <br> from visitors via email. We post any openings that we have at the station on their <br> website. |
| Virtual Job Fair | The Tennessee Association of Broadcasters held a virtual Job Fair August 2, 2021 <br> through August 6, 2021. WBBJ-TV aired PSA's on our station to promote the <br> event and drive visitors to the site. WBBJ-TV had three openings in that time <br> period where we posted openings on the Tennessee Association of Broadcasters <br> website. |
| Virtual Job Fair | The Tennessee Association of Broadcasters held a virtual Job Fair March 21, 2022 <br> through March 25, 2022. WBBJ-TV aired PSA's on our station to promote this <br> event and drive visitors to the site. WBBJ-TV had two openings that were posted <br> on the Tennessee Association of Broadcasters website. |


| On the Job Training | WBBJ-TV uses mentoring program to train new employees. We pair a new <br> employee with a seasoned one in their area for two weeks of training upon joining <br> our team. New reporters will spend time with the photographer/editor to learn <br> about the equipment and technical side of their job. Then they train with a seasoned <br> anchor to learn the reporting side of their position. Part-time technicians also go <br> through training on different jobs to be able to do expanded roles within their work <br> week. We also consistently share video and articles from the TAB, RTNDA and <br> Poynter with ideals, tips and examples of how to improve their skill-sets. With <br> mentoring and training we are able to promote qualified employees from within the <br> station to higher levels of positions. |
| :--- | :--- |


| 3/7/22-3/28/22 Sales Personnel <br> training seminars via zoom. | Account Executives and Sales Manager participated in a series of webinars and <br> training programs focused on sales and marketing tools that were available with <br> individual affiliates to educate and improve their skill-set so that they may achieve <br> individual goals and have the knowledge so that they can achieve upper levels <br> positions. Sales Staff and Sales Manager participated on zoom calls on $3 / 7 / 2022$ <br> with a representative with MeTv on 3/14/22 zoom call with ABC representative, <br> $3 / 21 / 22$ representative with Second Street contest platform and on $3 / 28 / 22$ zoom <br> call with a CBS representative. |
| :--- | :--- |

## Exhibit 2

# EEO PUBLIC FILE REPORT 

## FOR

STATION WBBJ-TV JACKSON, TN

This EEO Public File Report
Covers the period of
April 1, 2022 to March 31, 2023

This EEO Public File Report is filed in Station WBBJ-TV's public inspection file pursuant to Section 73.2080 (c) (6) of the Federal Communications Commission's ("FCC") rules.

During the one-year period ending on March 31, 2023 the station filled the following full-time vacancies:

## Account Executive

Anchor-Producer
IT Technician
Multimedia Journalist (4)
Producer
Master Control Operator
Director-Videographer
The station interviewed a total of 51 people for all full-time vacancies during the period covered in this report, April 1, 2022 through March 31, 2023.
**For four of these vacancies which opened the same pool of candidates was used to fill the vacancies and the applicants were counted only once.

The following are the recruitment sources used during the period covered in this report and the cumulative number of interviewees referred by each:

Recruitment Source
Total Number of interviewees Referred

| TV Jobs.Com | 8 |
| :--- | :--- |
| WBBJ-TV Television Job Spot | 3 |
| WBBJ-TV Website | 11 |
| Employee Referral | 6 |
| INDEED.COM | 3 |
| Career Expo- Job Fair | 1 |
| Tennessee Association of Broadcasters | 2 |
| WBBJ-TV Job Board | 1 |
| I Hire Broadcasting | 12 |
| Lane College | 1 |
| Freed Hardeman University | 1 |
| Union University | 1 |
| Linked In | 1 |


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| ON |  | SLSカ－ヤで－เعL | sosanosoy uewnh | LOE8E NL＇uOSYગET ＇7S asnW 97ع |  |
| ON |  | SLSカ－ヤZガレEL | ses．nnosay uemnt | LOE8E NI＇uOSYOET IS OSnW $9 \downarrow \varepsilon$ | preog qor $\wedge 1-$ rgam |


| ON |  |  |  | 19SL－60ZLE NI＇이！ 1 YSEN <br>  | Kıssan！un әets arssaumal |
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| ON |  |  | 1－pIOH Kıy | GOE8E $N \perp$＇uosyoer peoy $\ddagger$ ploqumH pIO 6 LLL | 1－7ue9 Jets ati |
| ON |  |  |  |  | วu！ 7 e！pew |
| ON | $\downarrow$ |  | してゅら－199－しをL <br>  | 50ع8\＆$N \perp$＇uosyper ＂ag Kusaen！un uolun osol | Kı！ṡən！un uo！un |
| ON |  | ZOZL－188－LEL | uesuna uuv ${ }^{\text {a }}$ | 8عZ8\＆$N \perp$＇u！ <br>  |  |
| ON |  | तоб＇utbsqo！＇MM |  |  |  |
| ON |  |  |  |  <br>  |  |
| ON | $\downarrow$ | पपఫ／woد＇｜en\} |  |  |  |
| ON | $\downarrow$ |  | 60 29 －0レか－LEL dunıว е！еu！ 6 ג！ | LOE8E N1＇иозяэет әпиал $\forall$ aue 9 Sts |  |
| ON |  |  |  |  | Kı！sıan！un əjels $\mathrm{N} \perp$ əIpplw |
| ON |  |  | ＇7X 0ZS Kuoułuv so sojued | LOE8E N 1 ＇uosyวer кемулед＇N 9ャ0z |  |
| ON | $\downarrow$ | $6.0 .4297 \times 7$ |  |  |  |
| ON | $\downarrow$ | mos＇sqo［＾］ |  |  | moう＇sqor 11 |
| ¿UO！！e？！iton <br> tsanbey evinos aчł p！o |  ач7 イq раләәач <br> sәәмә！м리u｜ <br>  | Jaquin ${ }^{\text {auoydelal }}$ | uossed ${ }^{\text {ºxjuog }}$ | ssaupp |  |

ZZOZ／9／9 ：рә！！Коиеэел әңеа
：pəuәdo Кэиеэе＾әұеа
Description of Vacancy：

| WBBJ－TV Job Board | 346 Muse St． Jackson，TN 38301 | Human Resources | 731－424－4515 |  | No |
| :---: | :---: | :---: | :---: | :---: | :---: |
| WBBJ－TV Television Job Spot | 346 Muse St． <br> Jackson，TN 38301 | Human Resources | 731－424－4515 |  | No |
| WBBJ－TV Website | 346 Muse St． Jackson，TN 38301 | Webmaster | www．wbbjtv．com | 1 | No |
| Employee Referral | $\begin{aligned} & 346 \text { Muse St. } \\ & \text { Jackson, TN } 38301 \end{aligned}$ |  |  |  | No |
| University of Memphis at Lambuth | 4H Wilder Student Union Jackson，TN 38301 |  | https：／／memphis－csm－symplicity．com／emplovers |  | No |
| Western Illinois University | 1 University Circle Macomb，IL 61455 | Career Center | 309－298－1414 |  | No |
| Southern Illinois University | 1915 University Press Drive Carbondale，IL．62901－6899 | Career Center 618－453－2121 | sronline＠siu．edu |  | No |
| Manship School of Mass Communication | Baton Rouge，LA 70803 | $\begin{aligned} & \text { Mary Ann Sternberg } \\ & \text { 225-578-2336 } \end{aligned}$ | masscomm＠lsu．edu |  | No |
| University of Mississippi |  |  | www．hireolemissrebs．com |  | No |
| Missouri School of Journalism Career Services | 76G Gannett Hall Columbia，MO $65211-1200$ | Barbara G．Willis | 573－882－0373 |  | No |
| Western Kentucky School of Journalism \＆ Telecommunication | 107 Grehan Building Lexington，KY 40506－0042 | Career Center | 859－257－2786 |  | No |
| Mississippi State University | P．O．Box 5268 Mississippi State，MS 39762 | Career Placement | 662－325－3344 |  | No |
| Vanderbilt University | 2525 Westend Ave．Suite 500 Nashville，TN 37203 | Drew Webb | 615－343－7890 |  | No |
| University of North Carolina | 327 Carroll Hall <br> Chapel Hill，NC 27599 | Career Placement | 919－962－2211 |  | No |
| Arkansas State University | P．O．Box 2490 <br> State University，AR 72467 |  | carolyne＠astate．edu |  | No |
| Rust College | 150 Rust Ave <br> Holly Springs，MS 38635 | $\begin{array}{\|l\|} \text { Braque Talley } \\ 252-8000 \text { ext. } 4059 \end{array}$ | btalley＠rustcollege．edu |  | No |
| LeMoyne－Owen College | 807 Walker Ave． Memphis，TN 38126 | Michael Washington | 901－942－7360 |  | No |
| Fisk University | 18th Ave．North Nashville，TN 37208 | Peter Woolfook | 615－329－8711 |  | No |
| Trevecca University | 333 Murfreesboro Rd． Nashville，TN 37210 |  | www．myinterfase．com／trevecca／employer |  | No |
| Belmont University | 1900 Belmont Blvd． Nashville，TN 37212 | Charlsie Mathews | cobacdc＠belmont．edu |  | No |
| INDEED |  |  | indeed．com |  | No |
| LINKEDIN．COM |  |  | linkedin．com | 1 | No |
| I HIRE BROADCASTING |  |  | ihirebroadcasting．com | 1 | No |


| ON |  |  |  |  |  |
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| ON |  |  | deploh Key | SOE8E NL 'uosyoer peoy iploquin pIO 6LLI |  |
| ON |  | щоэ'əu!\|е!pem |  |  | әu! 7 e!paw |
| ON |  |  | LZャS-L99-LEL лоркед ә!мэег |  | Kı!sdas!un uoiun |
| ON |  | ZOZL-188-1.L | uesung uuv ${ }^{\text {a }}$ | 8عZ8ะ NI 'и! <br> Ileम yooos $\lrcorner$ 0ヵZ | u!pew N $\perp$ to Kı!s.an!un |
| ON |  |  |  |  |  |
| ON |  |  | $\begin{array}{r} \text { LLL6-Lbt-tLZ } \\ \text { भגe\|כ uoa } \\ \hline \end{array}$ | sZltt HO ‘ма! ^ Кӛе^ <br>  |  |
| ON |  |  |  |  | ки!sıaл!ип иешрлен рәалы |
| ON |  |  | $\begin{array}{r} 60<9-016-1 \varepsilon \angle \\ \text { dunıכ e!u!bi! } \end{array}$ | LOE8E $N \perp$ 'uosyjer ənuenv oue Sts | อ6ө¢0\% әue7 |
| ON |  |  |  |  |  |
| ON |  | npə'oss!(0)रuoutuet |  | LOE8E NI 'UOSYJET кемулед ${ }^{\mathrm{N}} \mathbf{9 7 0 Z}$ |  |
| ON |  | 6.0 upqe7 |  |  | suəjseopeorg <br>  |
| ON | $\varepsilon$ | mos'sqo[^] |  |  | moj'sqor 11 |
| ¿uolueon! <br> tsenbay <br> eכ.nos <br> 247 p!d |  | Jequin ${ }^{\text {euoydejol }}$ | uosiad ұэełuos | ssoupp ${ }^{\text {d }}$ | әэınos evinos łuaun!unioay to amen |

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:pauado Коиеэел әңед
Description of Vacancy:


| ON |  |  | sмәчдеш ә！sцечว | ZLZLE NL＇əII！＾Ysen －p시 łuouleg 006L |  |
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| ON |  |  |  | OLZLE NL ‘＇Ol！nusen <br>  | Kı！san！uп ejoenenı |
| ON |  | レレL8－6Zを－G19 |  |  <br>  | Kı！s．an！un ys！］ |
| ON |  | 09\＆L－てヤ6－106 |  | 9ZL8E NI＇s！чduaw ＇an $\forall$ daxieM 208 |  |
| ON |  |  | Z996SOt＇IXe 0008－zsZ <br> Kə |  |  |
| ON |  |  |  |  | Kı！sıon！un әleis sesueyay |
| ON |  | レレてZ－296－6レ6 |  | 66SLZ JN＇II！İ İdey <br> ॥ен ॥онеう LZ\＆ |  |
| ON |  | 068L－EヤE－SL9 |  |  | К！！sjon！un \＃！qıapue＾ |
| ON |  | ヤ७ع¢－SZを－Z99 | ұuemeseid deareg | 29L6\＆SW＇əlets ！dd！ss！ss！W 89Zs xog 0 ＇d | Kı！sıən！un әłełs ！dd！ss！ss！nu |
| ON |  | 98LZ－LSZ－6S8 |  |  |  8 us！jeunor 10 j0040s куэпұау иләұsәм |
| ON |  | عLE0－Z88－¢LS | S！II！M $\bigcirc$ erequeg | 00ZL－LLZS9 OW＇e！qunjos <br> ॥ен нәииеэ 992 |  |
| ON |  |  |  |  | ！dd！ssiss！W $\ddagger 0$ K！！sıan！un |
| ON |  | npe nsj＠umoossem |  | ع080L $\forall 7$＇o6noy uojeg | uo！pejunumo？ ssew fo jooyos d！ysuew |
| ON |  | npo＇n！s（0）วu！ |  |  | Kı！s」aл！un s！ou！！l｜uגaynnos |
| ON |  | ヤレヤレ－86て－60を |  | SSt19 71＇quosew <br>  | Kı！sıan！un s！ou！ill uetsom |
| ON |  |  |  | $\begin{array}{r} \text { LoEse NI 'uosyore } \\ \text { uo!un łuapmis dopIM Ht } \end{array}$ |  |
| ON | $z$ |  |  | LOE8E NI＇uosyoer IS כsnw $9 \dagger \varepsilon$ |  |
| ON | 2 |  | 10ısemqə ${ }^{\text {a }}$ | $\begin{array}{r} \text { LOE8E NI 'uosyoer } \\ 7 S \text { əsnw 97\& } \end{array}$ |  |
| ON |  | SLSt－カてt－LEL | sesanosey ueunh | LOE8E N $\perp$＇uosyorf $7 S$ osnw $9 \dagger \varepsilon$ | lods qor uols！nepp $1 \wedge 1$－rgam |
| ON |  | SLSt－ヤてt－LEL | sasinosay ueunh | LOE8E NI＇uosyoer 7S asnW 9ャ\＆ | preog qor AL－rgam |


| ON |  |  | $\begin{array}{r} \text { L86S- } 996-519 \\ \text { lez!f ekuoı } \end{array}$ | L9SL－60ZLE N」＇əl！＾4SeN <br>  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ON |  |  | دәpIOH Key | SOE8\＆$N \perp$＇uosyjer peoy $\ddagger$ ploquinH pIO 6LLL |  |
| ON |  | سоэ＇əu！ |  |  | ขu！7 e！ |
| ON |  |  | レてもS－L99－เعL лоןКед ә！уэег | SOE8E NI＇uOsyJer dationun uoiun OSOL | Kı！s，${ }^{\text {anjun uolun }}$ |
| ON |  | ZOZL－188－LEL | uesung uuv ${ }^{\text {a }}$ | 8عZ8\＆$N \perp$＇и！มеш Іен чフOOS $\ddagger 0 巾 z$ | U！pew NL fo Kıisıan！un |
| ON |  | NOb＇uıtsqol＇MMM |  |  |  |
| ON |  |  | $\begin{array}{r} \angle L L 6-\angle t t-t L z \\ y+e \mid o \text { uod } \end{array}$ |  әл！дの Кәןाеへ ¡әәмS 0006 |  |
| ON |  |  |  |  | к！！sıəм！ип иешрлен рәәл」 |
| ON |  |  |  | LOE8E $N \perp$＇uosyjer әпиəлト әue7 StS | 26al｜O5 aue7 |
| ON |  |  |  |  | Kı！s．an！un elels NL eןpp！w |
| ON |  | npe：oss（o）kuoytuet |  | LOESE NI＇UOSYJET кемуле ${ }^{\prime} \mathrm{N} 9$ 970Z |  |
| ON |  | 6.0 utqe7 |  |  | s．əəseopeodg <br>  |
| ON |  | mos＇sqo［＾］ |  |  | moう＇sqor 11 |
| ¿UO！！em！ <br> tsenbey <br> eomnos <br> әчъ p！d |  әчł Кq раләләу sәәмә！мәји fo 」ə | səqunN əuoudejə1 |  | ssaupp ${ }^{\text {a }}$ | 20．nos <br>  <br> to əumen |

：рәиц коиеэел әџда
：pəuədо Кэиеэе＾әұед

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NもIDINIHOヨ1 ॥I
interviewed for the vacancy
Recruitment Source that Referred the Hiree：

| Career Expo－at |
| :--- |
| Civic Center |


| ON | $\downarrow$ |  |  | loese N1＇uosyjer өnuen＊pueju6！н чłnos 00t <br>  | d！e」 qor－OdXヨ 8ヨヨy＊つ |
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| ON |  | прә＇ұuouloq（0）opoeqos | smaцमеW ө！sןuецว | ZLZLE NI＇əI！！4sen palg juouləg 0061 | Kıisıən！un ךuomeg |
| ON |  |  |  | 0lZLE N\＆＇ə！！nusen ＇py oloqseeдınw $\varepsilon \varepsilon \varepsilon$ | Kı！sion！un eojeneıı |
| ON |  | レ．L8－6ZE－GL9 | Y00\％100M 」eled |  ЧमON＇əヘヲ पІ81 | K！！sıəヘ！̣ด |
| ON |  | 09\＆L－てヤ6－レ06 | uol6u！पseM leeys！w | 9ZL8E NL＇s！̣uduaw <br>  |  |
| ON |  |  | $690 \mathrm{t}^{\prime} 7 \times \theta \text { 0008-zsz }$ <br> Kanp anhoia | Sc98\＆SW＇s6u！ads K｜｜OH | 9691103 7 sny |
| ON |  |  |  |  | Kı！S．enıun әıeıS sesueyav |
| ON |  | レ．てて－296－6レ6 | łuəuroeid joases |  |  |
| ON |  | 068L－をヤ¢－Gレ9 | qqeM Mes口 |  | Kısıon！un \＃！qropuen |
| ON |  | ヤヤ¢を－Sてを－て99 | ұuәurseld doarej |  | Kı！sıən！un әleıS ！dd！ss！ss！${ }^{\text {a }}$ |
| ON |  | 98LZ－LSZ－698 |  |  Gu！ping ueчəл LOL |  <br>  <br>  |
| ON |  | عLE0－ट88－¢LS | S！I！M＇9 esequeg | 00ZL－ILZS9 OW＇e！quinjoう ｜lен Houues 992 | soo！nias səajej us！jeuinor to jooyos unoss！w |
| ON |  |  |  |  | ！dd！ss！ss！w to Kı！sıen！un |
| ON |  | npə ${ }^{\text {aspoumoossem }}$ |  | ع080L $\forall 7$＇obnoy uopeg | uonje！unumos ssew fo joouss dịsuew |
| ON |  | npornis（0） Ouluors $^{\text {a }}$ |  |  | Kıisian！un s！ou！li ujeyınos |
| ON |  | ヤレヤレ－86て－60¢ | 」elueว 」easej | SStا9 7i＇quosew ojol！ki！sıan！un 1 |  |
| ON |  |  |  | Loese $N \perp$＇uosyoer uolun łuopnłS dep！！ Ht | 4łnque 7 <br> үе s！udurew to Kısıan！un |
| ON |  |  |  | LOE8E N1＇uosyoer 7S osnW 9ヤ\＆ | ｜enejey eaरojdug］ |
| ON |  |  | dәseuq\％M | LOE8\＆N1＇uosyoer 7S osnw 97\＆ | еп！sqəM $\wedge \perp$－「gam |
| ON | $\tau$ | SLSヤ－ヤで－LEL | seornosey ueunh | LOE8\＆$N \perp$＇uosyoer 7S esnw 97\＆ |  |
| ON |  | SISガヤで－レEL | sea．nosay ueunh | loc8e NI＇uosyoer 7S osnw 9ャ\＆ | preog qor $\wedge \perp$－rggM |

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| ON |  |  | $\begin{array}{r} \text { 186S- } 896-\mathrm{s} 19 \\ \text { daz!」 eरuoı } \end{array}$ | L9Sl－60ZLE NL＇비！＾YSEN palg Huגew uyor 00SE |  |
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| ON |  |  | 1өpIOH Key | SOE8E $N \perp$＇uOsyJer peoy zploquinH pIO 6LLL | ләұueg rels oul |
| ON |  | мол＊әu！e！pem |  |  | ou！7 e！pew |
| ON |  |  | レZちS－L99－レEL лоןKeュ ә！мэег |  | Kıs．an！un uolun |
| ON |  | Z0ZL－L88－LEL | uesung uuv ${ }^{\text {d }}$ |  | u！pew NL to Kısıen！un |
| ON |  | $\overline{\text { nob．ułtsqol＇mmM }}$ |  |  |  |
| ON |  |  |  |  <br>  |  |
| ON |  |  |  |  |  |
| ON |  |  | 6029－0しゃ－しEL dund כ e！u！ $6!\Lambda$ | LOE8E NI＇uOSySET anuenv วue 7 SbS |  |
| ON |  |  |  |  | Kı！sıan！un əlels NI PIpplw |
| ON |  |  |  Kuoułu＊serued」 | LOE8E NI＇uOSyJer кемулед＇N 970z |  |
| ON | $\downarrow$ | 6.0 .4792 |  |  | sıəן Seopeorg <br>  |
| ON |  | mos＇sqo！nt |  |  | mos＇sqor 11 |
| ¿UO！！e？！！on <br> jsenbay <br> әoxnos <br> әчҰ p！o | eपł 10 ə әo．nos әчъ Кq рәләəәу <br> sәәмә！мәәии <br>  | Jequnn euoudejel | uosiad ұjequos | ssoupp ${ }^{\text {d }}$ | arınos <br> evinos łueun！nıoəy <br> jo әuen |


| zzoz／દZ／S | －｜！ |
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| zzozlıL／Z | ：pouedo Кэuese＾ә甲еа |
| yOLV4ヨdO רOY\＆NOכ צヨlsbw |  |


| ON | $\downarrow$ | 山оэ＇pəəpu！ |  |  | agヨanl |
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| ON |  |  |  | ZLZLE NL＇OlI！ ＇p심 јuoulog 006ト | кı！ssan！un дuoumag |
| ON |  |  |  | OLZLE N1＇O！！！ムSeN <br>  | Kısıaл！un eээəләл1 |
| ON |  | レレL8－6Zを－Sレ9 | Y00¢100M 1eped | 80ZLE NL＇ə！！＾Ysen पHON＇OAV 4781． |  |
| ON |  | 09عL－てヤ6－L06 | uołбu！ | 9ZL8E NL＇s！uduzw <br>  |  |
| ON |  |  |  |  on $\forall$ Isny $0 S \downarrow$ |  |
| ON |  |  |  |  | Kı！sıən！un әңeis sesueyut |
| ON |  | レレてZ－296－6し6 |  | 66SLZ ON＇II！${ }^{\text {Iadey }}$ ॥ен IlOMeJ LZE |  |
| ON |  | 068L－\＆ヤ¢－S19 |  |  |  |
| ON |  | ヤ七\＆\＆－SZ\＆－て99 | ұuәurserid dearej | Z9L6\＆SW＇əlels ！dd！ss！ss！W 8975 xog 0＇d | Kı！sıəィ！un әłets ！dd！ss！ss！w |
| ON |  | 98LZ－LSZ－6S8 | лełues deasej |  | иo！peगunumosejol 8 ms！jeunor to jooч：S куэпұиәу uләзsә， |
| ON |  | عLE0－Z88－£LG | s！II！M＇o erequeg | 00ZL－LLZS9 OW＇e！qumpo Heн Houues 992 |  |
| ON |  |  |  |  | ！dd！ss！ss！W fo Kı！sıən！un |
| ON |  | npe nsi＠）umoossem | $9 \varepsilon \varepsilon z-8 \angle S-\mathrm{Szz}$ 6ıəquats uuv Kuew | ع080L $\forall 7$＇a6noy uoleg | uolyes！unmwos ssew fo jooyos d！ysuew |
| ON |  | npern！s（0）${ }^{\text {au！}}$ |  |  | Kı！sıan！un siou！lil uxayinos |
| ON |  | ヤレヤレ－86て－60¢ |  | SStا9 7l＇quosew әวఎ！ว Kı！s」aл！uп 1 | Kı！sıon！un S！ou！il metsom |
| ON |  |  |  |  |  |
| ON |  |  |  | LOE8E NL＇uOSYOET IS OSnW 9†E |  |
| ON |  |  | 1eıseuq\％${ }^{\text {a }}$ | LOE8E NI＇uosyjer IS asnW 9巾 $\varepsilon$ | әı！sqəM へ1－「日gM |
| ON | $\downarrow$ | SLSt゙ヤです－LEL | sajanosay ueunh | LOEse NL＇uosyper IS OsnW 9ヵ\＆ |  |
| ON | $\downarrow$ | SLSt－bてt－LEL | sejanosey ueunh | LOE8E NI＇uosyoer IS OSnW 9†\＆ | preog qor AL－ragm |

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| ON |  | nperetefsuto) ${ }^{\text {azam }}$ |  | L9Sl-60ZLE NL‘ə\|!^4SeN <br>  |  |
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| ON |  |  | deploh Key | S0E8E N $\perp$ 'uosyoer peoy $\ddagger$ ploquin H PIO 6.LL | depuej dels evi |
| ON |  | щоэ"əu! |  |  | au! 7 e!paw |
| ON |  |  | $\text { LZt }-199-1 \varepsilon L$ $\text { лоןKe } \perp \text { өрэег }$ |  | Kı!sıan!un uoiun |
| ON |  | ZOZL-L88-LEL | uesung uuv 'دa | 8عZ8ะ $N \perp$ 'u!деш IIR प yooos $\ddagger 0 \triangleright Z$ | u!new NL fo K!!sıen!un |
| ON |  | поб'ułtSqo!'MMM |  |  |  |
| ON |  |  | $\begin{array}{r} \angle 2 L 6-\angle t b-t l z \\ y+e j o ~ u o g \end{array}$ |  әлй Кәן |  |
| ON |  |  |  |  | K!!sıan!un uempreh poors |
| ON |  |  |  |  |  |
| ON |  |  |  |  | Kı!ssen!un әrels NL |
| ON |  | npoross!®)Kиочдuet |  | LOE8E NI 'uOSyOET кемулед 'N 970z |  |
| ON |  | 610 utat |  |  |  |
| ON | † | mos'sqo! ${ }^{\text {a }}$ |  |  | mojesqor 1. |
| ¿uo!jeэ!uN <br> jsenbey <br> eomos <br> ә૫ł p!d |  әчъ Кq раләәәу <br> sәәмә!мәђи „0 」еquinn lełol |  |  | ssoupp $\forall$ | әэınos <br> 20.nos juampinioey jo amen |

рә!!! коиеэел әғеа
:pəuәdо Кэиеэел әұед
ZZ0Z/L/8
ZZOZ/t/9


| ON | い | แоכ＇6u！！sespeorqə！！प！ |  |  | ЭNİSVJavoyg zuit I |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ON |  |  |  |  | NIOEXNI7 |
| ON |  | $\overline{\text { uoo＇peopu！}}$ |  |  | 9ヨᄏaNi |
| ON |  |  | smeчдеw ө！speчว | ZLZLE ND＇əI！nчsen <br>  | Kı！ssan！un ұuomiog |
| ON |  |  |  | OLZLE NL＇ell！nusen ＇py ofoqsəounnw $\varepsilon \varepsilon \varepsilon$ | Kıs．as！un ejoana＿！ |
| ON |  | レレL8－6Z\＆－SL9 | Y00y100M 1010． | $80 Z \angle \varepsilon N \perp$＇əl！nцsen <br>  | Kı！ |
| ON |  | 09\＆く－てヤ6－し06 | uоıбu！ | 9Z18\＆N $\perp$＇s！ 4 dwow <br>  |  |
| ON |  |  |  | SE98\＆SW＇s6uluds Kiloh anvisny ost | e6eploj psny |
| ON |  |  |  |  |  |
| ON |  | レレてZ－Z96－6レ6 |  |  |  |
| ON |  | 068L－をヤ¢－S 19 |  |  | К！𠃊лıл！̣ип म！qләриел |
| ON |  | ヤヤ\＆\＆－sZ\＆－Z99 |  | Z9L6E SW＇elets ！dd！ss！ss！W 89Zs xog $O^{\prime d}$ | Kıs．ea！un 2lels ！dd！ss！ss！ |
| ON |  | 98LZ－LSて－6S8 |  |  |  8 us！！euñor jo 10040 S <br>  |
| ON |  | عLE0－Z88－ELS | S！II！M 9 esequeg |  |  |
| ON |  |  |  |  | ！dd！ss！ss！W fo K！rsion！un |
| ON |  | nporns｜øumoכssem |  | 8080L $\forall 7$＇e6noy uojeg | uo！jeग！unumos ssew fo ןoочэs d！ysuew |
| ON |  | npern！s（0）ou！luods |  |  | Kı！Sıə＾！un s！ou！lil ujayınos |
| ON |  | ヤレヤレ－86て－60¢ |  | sSカl9 7＇quooew <br>  | K！！sıan！un s！ou！lı uxatsom |
| ON |  |  <br>  |  |  |  |
| ON | Z |  |  | LOE8E NI＇uOSYOET 1S asnW 97\＆ |  |
| ON | S |  | 」әısemqә ${ }^{\text {a }}$ | LOE8E NL＇uosyગer ＇IS asnW 9b\＆ | 2！ |
| $\mathrm{ON}^{\mathrm{O}}$ |  | SLSt－ヤで－レEL | ses．nosay uemith | $\begin{array}{r} \text { LOE8E NI 'uosyore } \\ 7 S \text { OsnW } 9 \downarrow \varepsilon \end{array}$ | lods qor uols！nәə $\perp$＾1－rgam |
| ON |  | SLSt－ヤで－レEL | sejnnosey uemith | LOE8E $N \perp$＇uosyors IS asnW 9ヵ\＆ | paeog qor M1－ragm |


| ON |  |  | $\begin{gathered} 186 \mathrm{~S}-\varepsilon 96-\mathrm{SL9} \\ \text { dez! } \mathrm{f} \text { eKuod } \end{gathered}$ | L9Sl－60ZLE NL＇ell！＾Ysen <br>  | Kı！sıon！un әłels әossəuиə1 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ON |  |  | лөр／OH Key |  | seluej 1els out |
| ON |  |  |  |  | өu！ 7 e！pew |
| ON |  |  | レZちS－L99－เとく лоןкед ө！мэег |  | Kı！ssanıun uoụ |
| ON |  | ZOZL－L88－LEL | uesung uuv ${ }^{\text {d }}$ d | 8EZ8E $N \perp$＇u！Mew <br>  | u！new NL jo K！！sıan！un |
| ON |  | 入об＇utbsqol．MMM |  |  |  |
| ON |  | Шоว | $\begin{array}{r} \hline \text { LIG-Ltt-tLZ } \\ \text { y } 18.0 \text { uod } \\ \hline \end{array}$ |  әлй Кәןеへ јәәмS 0006 |  |
| ON |  |  |  |  | K！！sıan！uп иешрлен рәәл |
| ON |  |  | 6029－0レも－しEL dunnว e！u！ 6 |  |  |
| ON |  |  |  |  |  |
| ON |  |  |  |  |  |
| ON |  | 6．0．ułqe7 |  |  |  <br>  |
| ON | $\dagger$ | mos＇sqo［＾］ |  |  | moう＇sqor 11 |
| ¿uoneomion <br> Isanbay <br> ejanos <br> әчұ p！d | aut 10f zo．anos ецъ Кq ранәјәу <br> sәәмә！лләұи fo sequinn $\mid$｜ełol | sequnn ${ }^{\text {auoudejol }}$ | uosıed ねセŋuOつ | sseupp $\forall$ | aวanos <br> ex．nos ұuәup！nıวəy <br> to amen |

：рәю！Коиеэел әјеа
：pəuәdо Кэиеэе＾әңед
：Кэиеэе＾ๆо uond！ıгsəg

| ON | い | $\overline{\text { uos bu！}}$ Sespeorqen！ $4!$ |  |  | 9NILS＊Javoyg gyli l |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ON |  |  |  |  | NIGヨYNI7 |
| ON |  | $\overline{\text { uоо＇рәәри！}}$ |  |  | QヨヨaNI |
| ON |  | กрәगuowiəq＠opoeqoo |  | ZLZLE NL＇OII！＾YSEN －p＾1日 ұuoujeg 0061 | Kı！s＿an！uп ұuourag |
| ON |  |  |  | OLZLE NI＇өl！！ムYsen ＇py oıoqsəəдиnW $\varepsilon \varepsilon \varepsilon$ | Kısıan！un eojenaュ |
| ON |  | レLL8－6Z\＆－G19 | yooymom dejed | 80ZLE NI＇ㅂ！！＾4SEN पमON ©А | K！！sıan！un Ys！ |
| ON |  | 09\＆L－てヤ6－106 | UO\бU！！ | 9ZL8E NI＇s！4duew ＇əл $\forall$ dәу｜еM 208 | әбอ॥Оว иәмо－әиКоพә7 |
| ON |  |  |  |  |  |
| ON |  |  |  |  | Kıisson！un efeis sesueyrv |
| ON |  | レレてZ－296－6レ6 |  | 66SLZ JN＇II！II IdeyJ <br> ॥ен ॥одеう Lzع |  |
| ON |  | 068L－દヤ¢－S．9 | qqәм мәла |  | кı！sıөл！ип н！qıөриел |
| ON |  | ヤャ¢¢－¢Z\＆－て99 | गuәmaseld ләәле弓 | Z9L6\＆SW＇əłe］s ！dd！ss！ss！W 89ZG xog＇0＇d | Kı！sıan！un әұeas ！dd！ss！ss！w |
| ON |  | 98LZ－LSZ－698 | ләృиел ләәлеう |  |  8 us！jeunor to ןooys <br>  |
| ON |  | عLE0－Z88－¢LS | SIIIM＂5 exequeg |  |  |
| ON |  |  |  |  | ！dd！ss！ss！W ¢о К！！sıəм！un |
| ON |  | nperns＠（0） | $9 \varepsilon \varepsilon Z-8 \angle \mathrm{~s}-\mathrm{sZz}$ Bıəquiets uuv Kıew | ع080L $\forall 7$＇əbnoy uołeg | uо！ңeэ！unmwos ssew to ןoyशs d！usuew |
| ON |  | npe n！s®ou！ |  | 6689－10629 기 ‘әןриоолеэ an！ | Kı！sıan！un s！ou！l｜uneyınos |
| ON |  | ヤレヤレ－86て－60\＆ |  | SStl9 7I＇quosew <br>  | Kı！sıon！un s！ou！！il unejsom |
| ON |  |  |  | LOE8E $N \perp$＇uosyJer uoun zuepnłS sop！！M Ht |  |
| ON | $\tau$ |  |  | LOE8E N1＇uOsyวer <br>  | ［елдәјəy |
| ON | S |  | Jeıseuq\％${ }^{\text {a }}$ | LOE8E NI＇uOSyOER IS asnW 9ャ\＆ |  |
| ON |  | SLSも－ヤでーレとん | sojmosey ueunh | LOE8E NI＇uOsyoer 7S osnW 9ャع | lods qor uols！nejo 1 ＾1－rgam |
| ON |  | SLSカ－ヤで－LEL | sejanosoy uewnh | LOE8E NI＇uOSyJer IS OSnW 9ャع | preog qor＾1－ragm |


| ON |  |  |  |  | Kıisıan！un eqeis eossauuel |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ON |  |  | ләрІОН Key | SOE8E NI＇uosyJer peoy tploquinH PIO 6LLI | celuej Jels ayl |
| ON |  | щол－əu！ |  |  | ขu！7 e！pew |
| ON |  |  | レZゅS－เ99－レEL <br>  |  | Kıssan！un uolun |
| ON |  | ZOZL－188－1EL | uesung uu＊＇Ja | 8عZ8\＆$N \perp$＇u！ ॥ен чフ00 $\ddagger 0$ ฤZ | U！ |
| ON |  |  |  |  |  |
| ON |  | шол | $\begin{array}{r} \hline 2 H 6-\angle t b-t l z \\ y+10 \text { uog } \end{array}$ |  әл！ |  |
| ON |  |  |  | promssed 8 aurusesn $10+8 \mathrm{CH}^{\text {eos }}$ | Кпияәл！ |
| ON |  |  | $\begin{array}{r} \text { 6029-0Lt-LEL } \\ \text { dum } 0 \text { e!u!bi! } \end{array}$ | LOE8E NI＇uosyJer onuent oue7 StS |  |
| ON |  |  |  |  |  |
| ON |  |  |  |  | aбollos＂umos ereis uosyort |
| ON |  | 6．0＇u79e7 |  |  |  |
| ON | $\dagger$ | m03＇sq0！＾t |  |  | moう＇sqor 11 |
| ¿uonem！ <br> Isenbey <br> eomnos <br> ayl p！ | ayl 10 여 $\operatorname{eannos}$ ачł кq раләәау <br> sәәмө！мәәи！ fo деquinn lejol | ıəqunN əuoudəəə1 |  | sseapp ${ }^{\text {d }}$ |  |

：рәІ！！Кэиеэе＾әдед
：pəuədо Кэиеэел әјед
Description of Vacancy：


| ON | い | $\overline{\text { uor－bu！！seopeorqex！प！}}$ |  |  | ⿹NIIS＊Ja＊oys ヨalit I |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ON |  |  |  |  | NIOEYNI7 |
| ON |  | шол＇pəəpu！ |  |  | aġani |
| ON |  |  | sмәчдеш ә！sнечЈ | ZLZLE NI＇비！＾YSeN <br>  | Kısıan！un zuomiog |
| ON |  |  |  | OLZLE NI＇OI！！＾பSEN <br>  |  |
| ON |  | レレL8－6Zを－S19 |  | 80ZLE NI＇əl｜！ム4sen цमON＇əA 478 L | K！！s＿an！un \％s！ |
| ON |  | 09\＆L－てヤ6－L06 |  |  |  |
| ON |  |  |  |  | 26ə¢03 isny |
| ON |  |  |  |  |  |
| ON |  | いレてZ－296－6レ6 |  |  |  |
| ON |  | 068L－\＆ヤ¢－S19 | 9qəM Mexa |  |  |
| ON |  | ヤセ\＆と－GZ\＆－て99 | ұuemeseid dearg | 29L6\＆SW＇əpels ！dd！ss！ss！W 897s xog 0 ＇d | Kı！sıən！un әłels ！dd！ss！ss！w |
| ON |  | 98LZ－LSZ－6S8 |  |  |  <br>  <br>  |
| ON |  | عLE0－z88－ELS | S！II！M＇s erequeg | 00ZL－LLZS9 OW＇e！qumjog <br> ॥ен нәиues 992 |  |
| ON |  |  |  |  | ！dd！ss！ss！W to Kı！sıan！un |
| ON |  | npens｜（0）umosssem |  | ع080L $\forall 7$＇e6noy uozeg | uо！peo！unumos ssew to ןooчэs d！ysuew |
| ON |  | npern！S（0）əu！uods |  |  | Kı！s．aл！un siou！ |
| ON |  | ヤレヤレ－86て－60を |  | SStl9 기＇quosew <br>  | Kı！sıan！un s！ou！！l｜uetsem |
| ON |  |  |  |  |  |
| ON | 2 |  |  | LOE8E $N \perp$＇uosyorr IS əsnw 9†E |  |
| ON | G |  | delsemq9M | LOE8E $N \perp$＇uosyoer IS osnw 9p\＆ |  |
| ON |  | SLSカ－カでーレとL | sejanosey ueunh | loese NL＇uosyjer IS osnw 9ط\＆ | łods qor uols！nelo 1 ML－ragm |
| ON |  | SLSt－bてt－LEL | seosnosay ueunh | LOE8E $N \perp$＇uosyoer iS esnw $9 \downarrow \varepsilon$ | p．seog qor＾ı－rgam |


| ON |  | npə＂əıe！sutolaz！ |  | 19Gl－60ZLE NL＇Өा！＾4SeN pAlg Huaw uyor 00S | Kı！ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ON |  |  | 1әpIOH Key | SOE8E $N \perp$＇uosyJer peoy łploquin PIO 6LI |  |
| ON |  | mos＇ou！ |  |  | vu！ 7 e！paw |
| ON |  |  | レてゅS－L99－レEL лоןкед ө！уэег |  | Kı！sJon！un uolun |
| ON |  | Z0ZL－L88－LEL | uesund uuv＇ad | 8\＆z8ع $N \perp$＇u！new <br>  | u！pew Nı ¢0 Kıis．an！un |
| ON |  | nobultsqol＇Mum |  |  |  |
| ON |  |  |  |  әлцд Көן｜еへ əәәмS 0006 |  |
| ON |  |  |  |  | Kı！sdan！un uempren paest |
| ON |  |  | 6029－0レか－レEL dunıว е！е！！ | $\begin{aligned} & \text { LOE8E NI 'uosyoer } \\ & \text { anuəィy əueך } \mathrm{sts} \end{aligned}$ |  |
| ON |  |  |  |  | Kı！s．an！un alels NL Opplw |
| ON |  | npe＇00s！（0）${ }^{\text {a }}$ |  |  |  |
| ON |  | 6．0．47qe7 |  |  | s．àseopeorg <br>  |
| ON |  | mos sqo！ 1 |  |  | mos＇sqor $\wedge 1$ |
|  | 2чł $10 \downarrow$ อכ」nos әцъ Кq рәцәృәу <br> sәәмә！̣ләјu ๖๐ sequinn lełol | dequnn |  | sseapp ${ }^{\text {d }}$ | อэ．nos <br>  to auren |

рәㅆ коиеэел өңед
：pauədо Кэиеэе＾әұеа

ZZOZ／t／9
1s！ןeunnor e！pow ！！inw

Recruitment Source that Referred the Hiree：


| ON | い | $\overline{\text { uoorbu！seopeonqol！u！}}$ |  |  | ONILSWJa＊OצG ヨyIH I |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ON |  | щоว＇u！pәyu！ |  |  | NIGヨYNI7 |
| ON |  | шол рәәри！ |  |  | 9ヨヨaNI |
| ON |  |  | smaчमеw ө！sjeyう | ZIZLE N1＇əI！＾MSEN －p＾1g ұuоujeg 006L | Kı！sıəı！un ıuoulpg |
| ON |  |  |  | OLZLE NI＇＇Pl！AUSEN <br>  | Kı！sıən！un eojenenı |
| ON |  | レレL8－6てE－S19 | YOOHOOM 1ejed | 80ZLE NL＇əI！＾पsen <br>  | K！！sıan！un ys！ |
| ON |  | 09عL－てヤ6－L06 | U016U！पSEM İEYग！W | 9ZL8E N1＇s！पduew ＇ən $\forall$ dey｜eM $\angle 08$ |  |
| ON |  |  |  | Sc98£ SW＇s6u！uds $\mathrm{K} \\| \mathrm{OH}$ a＾V ISny OSl | a6enoj 7 sny |
| ON |  |  |  |  | Kı！s．eлıun әұeıs sesueydv |
| ON |  | レレてて－て96－6レ6 | jueureseld deosej | 66SLZ $5 N$＇IIIH ןədeuう ॥ен ॥0леう LZ\＆ | eu！posej पमon to Kı！sıəı！un |
| ON |  | 068L－¢ヤ¢－GI9 | qqeM Me．a | EOZLE $N \perp$＇OlI！＾पSEN 005 əu！ns＇OAV puəjsem SZsZ |  |
| ON |  | ヤヤ¢E－GZ\＆－て99 | ¡uemeseld doosej | Z9L6E SW＇əృełS ！dd！ss！ss！W $897,5 \times 09{ }^{\circ} 0^{\circ} \mathrm{d}$ | Kı！sıən！un eqeıs ！ddıss！ss！${ }^{\text {a }}$ |
| ON |  | 98LZ－LSZ－6S8 |  |  Gu！p！ing ueyors LOL |  8 us！jeuinor 10 ן004os Куэпұиәу идәјsəm |
| ON |  | عLE0－て88－¢LS | S！I！M＇9 e．equeg | 00ZL－LLZS9 OW ‘e！qumpo IIEH Houues 994 | sej！nes leasej us！jeunnor fo jooyos ！unoss！w |
| ON |  | $\overline{\text { uoJ＇sqoIss！uejorl！u＇MMM }}$ |  |  |  |
| ON |  | npens｜o）umoossem | $9 \varepsilon \varepsilon z-8 \angle S-G Z Z$ 6ıaquıəłS Uu甘 Kıew | ع080L $\forall 7$＇e6noy uopeg | uопеэ！unumos ssew yo ןooyss d！ysuew |
| ON |  | nparn！s（0）eu！uoss |  |  | Kı！sıan！un s！ou！il useupnos |
| ON |  | ヤレヤレ－86て－60を |  | SStl9 기 ‘quoэew <br>  | Kı！S」өл！un s！ou！l｜useısem |
| ON |  |  |  | LOE8E NL＇uosyjer uo！un łuәpnıs səpI！M Ht | ب3nque7 <br> ¡e s！udurw to Kısıan！un |
| ON | $Z$ |  |  | LOE8E NL＇uOSyJer 7S esnW 9t\＆ |  |
| ON | S | MOO＇ 1 ！${ }^{\text {a }}$（MMMM | ләıseuqəM | lOE8E N．L＇uOsyJer 7S asnW 9ャを | en！sqom $\wedge 1-r 88 M$ |
| ON |  | SLSヤ－ヤCt－LEL | sejanosey ueunh | $\begin{array}{r} \text { LOE8E NI 'uosyoer } \\ 7 \mathrm{~S} \text { esnW } 9 \downarrow \varepsilon \end{array}$ | jods qor uo！s！＾өן $\perp$ ¢1－rggM |
| ON |  | SLSヤ－ヤで－LEL | soo．nosay ueunh | LOE8E NL＇uOSyOET ＂IS OsnW 9t\＆ | pieog qor $\wedge 1-$ rgam |

[^0]| ON |  |  |  |  pNa Huaw uyor 00se |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ON |  |  |  | G0E8E NI＇uosyoer peoy iploquin PIO 6LL | лepuaj 1els ayt |
| ON |  | шоэ＇әu！ן！pem |  |  | 2u！ ¢！pew |
| ON |  |  | してゅS－L99－しをL ло｜кеュ әруэer | G0E8\＆NI＇uosyoer <br> datisran！un uolun osol | Kı！s＿es！un uọun |
| ON |  | ZOZL－188－1EL | uesund uuv ${ }^{\text {a }}$ |  | u！new N1 to Kı！sıas！un |
| ON |  |  |  |  | иоsyэer <br> деұиеう дәәле әesseuual |
| ON |  | Шоכ＇ग！euozq®）्रлерр | $\begin{array}{r} \hline 2116-\angle t b-t L z \\ \text { y } 1 \text { elo uod } \end{array}$ |  <br>  |  |
| ON |  |  |  |  |  |
| ON |  |  | 6029－0レヤ－レEL dunno R！u！ 6 ！$\wedge$ |  |  |
| ON |  |  |  |  | Kısıen！u |
| ON |  |  |  |  | －6ө｜loj wmos erels uosyors |
| ON |  | 6．10＇479 7 |  |  |  |
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## ATTACHMENT B

## MENU OPTION ACTIVITIES

## MENU OPTION ACTIVITIES

Station WBBJ-TV has engaged in the following outreach activities during the year covered by this report:

| Type of Activity | Brief Description |
| :--- | :--- |
| Spring Career Expo | WBBJ-TV and Thomas Media a local radio station sponsored a Career Expo on <br> May 18, 2022 at the Civic Center in Jackson, TN. Randy McCaskill, (Chief <br> Engineer), Stan Sanders (News Director) Jeff Pruitt (Master Control Supervisor) <br> and Tristan Stoop (Web Services) attended the Expo. They talked to potential <br> employees and passed out job applications. One employee was eventually hired <br> from this event. WBBJ-TV ran on air commercials to promote this event. |
| Job Fair | WBBJ-TV attended a Job Fair hosted by The Jackson Housing Authority on <br> September 20, 2022. Erika Winston, the Assistant Business Manger attended the <br> event. Erika talked to potential candidates for employment and passed out job <br> applications at the event. |
| Virtual Job Fair | (ther |


| On the Job Training | WBBJ-TV uses mentoring program to train new employees. We pair a new <br> employee with a seasoned one in their area for two weeks of training upon joining <br> our team. New reporters will spend time with the photographer/editor to learn <br> about the equipment and technical side of their job. Then they train with a seasoned <br> anchor to learn the reporting side of their position. Part-time technicians also go <br> through training on different jobs to be able to do expanded roles within their work <br> week. We also consistently share video and articles from the TAB, RTNDA and <br> Poynter with ideas, tips and examples of how to improve their skill-sets. With <br> mentoring and training we are able to promote qualified employees from within the <br> station to higher levels of positions. |
| :--- | :--- |
| Virtual Job Fair | The Tennessee Association of Broadcasters held a virtual Job Fair March 27, 2023 <br> through March 31, 2023. WBBJ-TV aired PSA's on our station to promote this <br> event and drive visitors to the site. WBBJ-TV also posted employment <br> opportunities to the Tennessee Association of Broadcasters website. |

## Exhibit 3

## ASSISTANT BUSINESS MANAGER

WBBJ-TV is accepting resumes for a Full-time Assistant Business Manager.
Applicants must be proficient in computer usage, have experience with using
Microsoft Excel, able to set priorities and meet deadlines. The successful
candidate must have previous accounting/bookkeeping experience and/or
applicable college education. Job duties include but not limited to:
Accounts Payable, Accounts Receivable, depositing checks, credit card
processing, monthly and interim billing and posting payments in our traffic
system.
If you think you qualify for this position, please send a resume to:
Business Manager
WBBJ-TV
346 Muse St.
Jackson, TN 38301
Or email thjones@wbbjtv.com
No phone calls
WBBJ-TV is an equal opportunity employer

## VACANCY NOTIFICATIONS --Form BP-05

## Job Title of Vacancy:

 ASSISTANT BUSINESS MANAGER10/1/2021
11/10/2021
Notifications of vacancy information for the above job title were given using the following advertisements, bulletins, letters, faxes, e-mails, or other communications. Dated copies of these notifications are attached to this form.

| Notification to | Date of <br> Notification | Type of Notification |  |
| :--- | :--- | :--- | :--- |
| WBBJ-TV Television Commercials | $10 / 03 / 2021$ | Commercial |  |
| Lane College | $10 / 01 / 2021$ | Email |  |
| Union University | $10 / 01 / 2021$ | Email |  |
| The Star Center | $10 / 01 / 2021$ | Email |  |
| Tennessee State University | $10 / 01 / 2021$ | Email |  |
| Union University | $10 / 01 / 2021$ | Email |  |
| Rust College | $10 / 01 / 2021$ | Email |  |
| Belmont University | $10 / 01 / 2021$ | Email |  |
| Arkansas State | $10 / 01 / 2021$ | Email |  |
| WBBJ-TV WEBSITE | $10 / 01 / 2021$ | WEBSITE |  |
| WBBJ-TV Bullentin Board | $10 / 01 / 2021$ | LETTER |  |
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INTERVIEWEE INFORMATION - Form BP-04
Job Title of Vacancy: Assistant Business Manager

| Interview \# | Interviewee's Name | Referral Source | Interview \# | Interviewee's Name |
| :---: | :---: | :---: | :---: | :---: |
| 1 |  | WBBJ-TV Website |  |  |
| 2 |  | WBBJ-TV Television CM |  |  |
| 3 |  | WBBJ-TV Website |  |  |
| 4 |  | WBBJ-TV Television CM |  |  |
| 5 |  | WBBJ-TV Website |  |  |
| 6 |  | WBBJ-TV Website |  |  |
| 7 |  | WBBJ-Television CM |  |  |
| 8 |  |  |  |  |
| 9 |  |  |  |  |
| 10 |  |  |  |  |
| 11 |  |  |  |  |

***** Use additional pages as needed. Do Not Put in Public File. *****

Jones, Thelma [thjones@bahakelcomm.com](mailto:thjones@bahakelcomm.com)

## Position Approved

1 message
vocatiocenter@uu.edu [vocatiocenter@uu.edu](mailto:vocatiocenter@uu.edu)
Mon, Oct 4, 2021 at 9:28 AM
To: thjones@wbbjtv.com

Dear Thelma J. Jones:
The following position has been approved:

## Assistant Business Manager

If students are interested in applying for this position, they will submit their applications to you directly, unless you selected to have applications accumulated on-line in your UUConnect account.

If you have any questions about your job posting, please feel free to contact the Vocatio Center at vocatiocenter@uu.edu or 731.661.5421.

Thank you for your interest in recruiting our students!
The Vocatio Center Team
vocatio $V_{F}^{/ A} C$ center
Fabraber as ymplicity

Jones, Thelma [thjones@bahakelcomm.com](mailto:thjones@bahakelcomm.com)

## Careerpage.org: Thank you for your job submission! 1 message

WordPress [wordpress@careerpage.org](mailto:wordpress@careerpage.org)
Fri, Oct 1, 2021 at 5:47 PM
To: thjones@wbbjtv.com
Thank you for using the NASBA Careerpage to post the following job:
Assistant Business Manager
WBBJ-TV is accepting applications for a Full-time Assistant Business Manager.
Job duties include but not limited to: Accounts Payable, Accounts Receivables, depositing checks, credit card processing, monthly and interim billing and posting payments in our traffic system. Hours are 830am- 5:30 pm M-F.

Applicants must be proficient in computer usage, have experience using Microsoft Excel, able to set priorities and meet deadlines. The successful candidate must have previous accounting/bookkeeping experience and/or applicable college education.

Your job has been successfully posted.
Your Careerpage.org-Team
Suzan Strong
Web Services
National Alliance of State Broadcasters Associations
CareerPage.org | BroadcastersVirtualJobFair.com

Jones, Thelma [thjones@bahakelcomm.com](mailto:thjones@bahakelcomm.com)

## Assistant Business Manager Job Opening- Please Post

1 message

Jones, Thelma [thjones@wbbjtv.com](mailto:thjones@wbbjtv.com)
Fri, Oct 1, 2021 at 5:25 PM
To: vcrump@lanecollege.edu, vocatiocenter@uu.edu, ray.holder@star-center.org, tfizer@tnstate.edu, carolyne@astate.edu, btalley@rustcollege.edu, BU BizCareers [cobacdc@belmont.edu](mailto:cobacdc@belmont.edu)

```
Thelma Jones
Business Manager
WBBJ-TV
346 Muse Street
Jackson, TN 38301
Office ::
731-424-4515
Fax::
731-423-8016
Email :: thjones@wbbjtv.com
"PAY NOW"
https://simplepay.basyspro.net/start.aspx?aid=4660\&Skey=zc \(1445 n y t d f g\)
Assistant Business Manager posting 09.29.21.doc
23K
```

WBBJ/CBS-TV

346 Muse St
Jackson, TN 38301
Main: (731)424-4515
Billing:

Billing Address:

WBBJ-TV<br>Attention: Accounts Payable<br>346 Muse Street<br>Jackson, TN 38301

Send Payment To:

## WBBJ/CBS-TV

INVOICE

WBBJ/CBS-TV<br>346 Muse St<br>Jackson, TN 3830<br>Billing:

346 Muse St
Jackson, TN 38301


Send Payment To:
WBBJ/CBS-TV
346 Muse St
Jackson, TN 38301

| Invoice \#: | 362241-1 | Invoice Month | October 2021 |
| :---: | :---: | :---: | :---: |
| Invoice Date | 10/31/21 | Invoice Period | 09/27/21-10/20/21 |
| Adveitiser. | WBBJJTV |  |  |
| Product, | Job Spot FT Asst. BZ Mgr |  |  |
| Estimate \# |  |  |  |



## Send Payment To: <br> WBBJ/CBS-TV <br> 346 Muse St <br> Jackson, TN 38301

INVOICE



# Send Payment To: <br> WBBJ/CBS-TV <br> 346 Muse St <br> Jackson, TN 38301 

| Invoice \#, \%. | $362241-1$ | Invoice. Month | October 2021 |
| :--- | :--- | :--- | :--- |
| Invoice Date. | $10 / 31 / 21$ | Invoice Period | O9/27/21-10/20/21 |
| Advertis.er. | WBBJ-TV |  |  |
| Product | Job Spot FT Asst. BZ Mgr |  |  |
| Estimate \# |  |  |  |



Billing Address:
WBBJ-TV
Attention: Accounts Payable
346 Muse Street
Jackson, TN 38301

Send Payment To:
WBBJ
346 Muse St Jackson, TN 38301

| Property | WBBJ |  |  |
| :---: | :---: | :---: | :---: |
| Invoice \# \# , | 362240-1 | Order \# | 362240 |
| Invoice Date ${ }^{\text {a }}$ | 10/31/21 | Alt Order \# |  |
| Invoice Month | October 2021 | Deal \# - |  |
| Involce Reriod | 09/27/21-10/20/21 | Flight Dates | 10/03/21-10/31/21 |
| Advertiser \% | WBBJ-TV |  |  |
| Product ${ }^{\text {a }}$. | Job Spot FT Asst. BZ Mgr |  |  |
| Estimate \# \% |  |  |  |
|  | Account Executive | Mark Brooks |  |
|  | Sales Office. . | WBBJ Local |  |
|  | Sales Region . ${ }^{\text {a }}$ | Local |  |
|  | Agency Code , |  |  |
|  | Advertiser Code. |  |  |
|  | Billing Calendar | Broadcast |  |
|  | Billing Type:, | Cash |  |
|  | Special Handling | Do Not Mail |  |
|  | Agency Ref $\geqslant$. |  |  |
|  | Advertiser Ref. |  |  |
|  | Product 1 \% , |  |  |
|  | Product 2 , |  |  |



Send Payment To:
WBBJ
346 Muse St Jackson, TN 38301

| Invoice \# | $362240-1$ | Invoice Month | October 2021 |  |
| :--- | :--- | :--- | :--- | :---: |
| Invoice Date | $10 / 31 / 21$ | Invoice Period | $09 / 27 / 21-10 / 20 / 21$ |  |
| Advertiser | WBBJ-TV |  |  |  |
| Product : | Job Spot FT Asst. BZ Mgr |  |  |  |
| Estimate \# |  |  |  |  |



[^1]

| Invoice \# . | $362240-1$ | Invoice Month | October 2021 |  |
| :--- | :--- | :--- | :--- | :---: |
| Invoice Date | $10 / 31 / 21$ | Invoice Period | 09/27/21-10/20/21 |  |
| Advertiser | WBBJ-TV |  |  |  |
| Product r. | Job Spot FT Asst. BZ Mgr |  |  |  |
| Estimate \# |  |  |  |  |



## Total Spots $\quad 107$

Net Total
$\$ 0.00$

## Exhibit 4

Thursday, March 11, 2021

## Avertising Account Executive

WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before March 31, 2021.

WBBJ is an equal opportunity employer. WBBJ encourages members of minority groups and women to apply for this position. WBBJ seeks your help in referring qualified applicants to us. If you know of any organization(s) which may be of assistance in our EEO efforts, please advise.

WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.

Job Title of Vacancy: Advertising Account Executive
Date Vacancy Opened: 03/11/21
Date Vacancy Filled:
Notifications of vacancy information for the above job title were given using the following advertisements, bulletins, letters, faxes, e-mails, or other communications. Dated copies of these notifications are attached to this form.

| Type of Notification | Date of <br> Notification | Type of Notification | Date of <br> Notification |
| :--- | :--- | :--- | :--- |
| Letter - Miss. State Univ. | $03 / 11 / 21$ | Letter - LeMoyne-Owen <br> College | $03 / 11 / 21$ |
| Letter - Jackson State Univ. | $03 / 11 / 21$ | Letter - Fisk University | $03 / 11 / 21$ |
| Letter - Univ. TN / Martin | $03 / 11 / 21$ | Letter - Freed Hardeman <br> University | $03 / 11 / 21$ |
| Letter - The Star Center | $3 / 11 / 21$ | Letter - Arkansas State <br> University | $3 / 11 / 21$ |
| Letter - TN State Univ. | $03 / 11 / 21$ | Letter - Lane College | $03 / 11 / 21$ |
| Letter - Western Ill. Univ. | $03 / 11 / 21$ | Letter - Union Univ. | $03 / 11 / 21$ |
| Letter - Southern Ill. Univ. | $03 / 11 / 21$ | Letter - Vanderbilt Univ. | $03 / 11 / 21$ |
| Letter - Missouri School of <br> Journalism Career Services | $03 / 11 / 21$ | Letter - Belmont Univ. | $03 / 11 / 21$ |
| Letter - School of <br> Journalism \& Telecommun. | $03 / 11 / 21$ | Letter - Univ. of Memphis <br> at Lambuth | $03 / 11 / 21$ |
| Letter - Univ. of N. Carolina | $03 / 11 / 21$ | Letter - Mississippi State | $03 / 11 / 21$ |
| University | Letter - Middle TN State | $3 / 11 / 21$ |  |
| Letter - Manship School of <br> Mass Communication | $03 / 11 / 21$ | University | Letter - Trevecca College |
| Letter - Ohio / Illinois <br> Center for Broadcasting | $3 / 11 / 21 / 21$ |  |  |
|  |  |  |  |

INTERVIEWEE INFORMATION - Form BP-04

| Interview \# | Interviewee's Name | Referral Source | Interview \# | Interviewee's Name | Referral Source |
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***** Use additional pages as needed. Do Not Put in Public File. *****


Thursday, March 11, 2021
To: Western Illinois University
1 University Circle
Macomb, IL 61455
Attention: Career Center
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 31, 2021.

WBBJ is an equal opportunity employer. WBBJ encourages members of minority groups and women to apply for this position. WBBJ seeks your help in referring qualified applicants to us. If you know of any organization(s) which may be of assistance in our EEO efforts, please advise.

WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or

## knewcom@wbbjtv.com

Thank you for your attention.


Thursday, March 11, 2021

## To: Southern Illinois University 1915 University Press Drive Carbondale, IL 62901-6899 Attention: Career Center

From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 31, 2021.

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WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.


Thursday, March 11, 2021
To: Mississippi State University
P. O. Box 5268

Mississippi State, MS 39762
Attention: Career Placement
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 31, 2021

WBBJ is an equal opportunity employer. WBBJ encourages members of minority groups and women to apply for this position. WBBJ seeks your help in referring qualified applicants to us. If you know of any organization(s) which may be of assistance in our EEO efforts, please advise.

WBBJ TV ABC/CBS 7
clo Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.

Thursday, March 11, 2021

## To: Jackson State Community College

2046 N. Parkway
Jackson, TN 38301
Attention: Frances Anthony
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 31, 2021.

WBBJ is an equal opportunity employer. WBBJ encourages members of minority groups and women to apply for this position. WBBJ seeks your help in referring qualified applicants to us. If you know of any organization(s) which may be of assistance in our EEO efforts, please advise.

WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.


Thursday, March 11, 2021

To: University of TN Martin<br>240 F Gooch Hall<br>Martin, TN 38238<br>Attention: Dr. Ann Duncan

From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 31, 2021.

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WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjitv.com
Thank you for your attention.


Thursday, March 11, 2021

To: The Star Center<br>1119 Old Humboldt Road<br>Jackson, TN 38305<br>Attention: Ray Holder

From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 3, 2021.

WBBJ is an equal opportunity employer. WBBJ encourages members of minority groups and women to apply for this position. WBBJ seeks your help in referring qualified applicants to us. If you know of any organization(s) which may be of assistance in our EEO efforts, please advise.

WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.


Thursday, March 11, 2021

## To: Tennessee State University 3500 John Merritt Blvd. Nashville, TN 37209-1561 <br> Attention: Tonya Fizer

From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 3, 2021.

WBBJ is an equal opportunity employer. WBBJ encourages members of minority groups and women to apply for this position. WBBJ seeks your help in referring qualified applicants to us. If you know of any organization(s) which may be of assistance in our EEO efforts, please advise.

WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.


Thursday, March 11, 2021
To: Missouri School of Journalism Career Services 76G Gannett Hall
Columbia, MO 65211-1200
Attention: Barbara G. Willis
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 31, 2021.

WBBJ is an equal opportunity employer. WBBJ encourages members of minority groups and women to apply for this position. WBBJ seeks your help in referring qualified applicants to us. If you know of any organization(s) which may be of assistance in our EEO efforts, please advise.

WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.


Thursday, March 11, 2021
To: School of Journalism \& Telecommunication
107 Grehan Building
Lexington, KY 40506-0402
Attention: Career Center
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee

## Re: Position Available: Advertising Account Executive

WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 31, 2021.

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## WBBJ TV ABC/CBS 7

c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.


Thursday, March 11, 2021
To: University of North Carolina
327 Carroll Hall
Chapel Hill, NC 27599
Attention: Career Placement
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee

## Re: Position Available: Advertising Account Executive

WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 31, 2021.

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WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301

## Or

knewcom@wbbjtv.com
Thank you for your attention.


Thursday, March 11, 2021
To: Manship School of Mass Communication
Baton Rouge, LA 70803
Attention: Mary Ann Sternberg
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 31, 2021.

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WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.


Thursday, March 11, 2021
To: Ohio /lllinois Center for Broadcasting
9000 Sweet Valley Drive
Valley View, OH 44125
Attention: Don Clark
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 31, 2021.

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WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.

Thursday, March 11, 2021
To: LeMoyne-Owen College
807 Walker Avenue
Memphis, TN 38126
Attention: Michael Washington
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 31, 2021.

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WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.


Thursday, March 11, 201
To: Fisk University
$18^{\text {th }}$ Avenue North
Nashville, TN 37208
Attention: Peter Woolfook
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 31, 2021.

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WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.


Thursday, March 11, 2021
To: Freed Hardeman University 158 Main Street
Henderson, TN 38340
Attention: Rhonda Jones
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 31, 2021.

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WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.


Thursday, March 11, 2021
To: Neal Vickers
Arkansas State University
P.O. Box 2490

State University, AR 72467
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
$\mathrm{Re}: \quad$ Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 31, 2021.

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WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.


Thursday, March 11, 2021

## To: Lane College

545 Lane Avenue
Jackson, TN 38301
Attention: Virginia Crump
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee

## Re: Position Available: Advertising Account Executive

WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 31, 2021.

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```
WBBJ TV ABC/CBS }
c/o Kirk Newcom
346 Muse Street
Jackson, TN }3830
```

Or

## knewcom@wbbjtv.com

## Thank you for your attention.



Thursday, March 11, 2021

To: Union University<br>1050 Union University Drive<br>Jackson, TN 38305

Attention: Jackie Taylor

From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee

## Re: Position Available: Advertising Account Executive

WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 31, 2021.

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WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.


Thursday, March 11, 2021
To: Vanderbilt University
2525 Westend Ave., Suite 500
Nashville, TN 37203
Attention: Talent Central
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 31, 2021.

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WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.


Thursday, March 11, 2021
$\begin{array}{ll}\text { To: } & \text { Belmont University } \\ & 1900 \text { Belmont Blvd. } \\ & \text { Nashville, TN } 37212 \\ & \text { Attention: Charlsie Matthews }\end{array}$
From: Kirk Newcom, Sales Manager WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 31, 2021.

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WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.


Thursday, March 11, 2021

## To: University of Memphis at Lambuth <br> 4H Wilder Student Union <br> Jackson, TN 38301

From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 31, 2021.

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## WBBJ TV ABC/CBS 7

c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.


Thursday, March 11, 2021
To: Mississippi State University
P. O. Box 5268

Mississippi State, MS 39762
Attention: Career Placement
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 31, ,2021.

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## WBBJ TV ABC/CBS 7

c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.


Thursday, March 11, 2021

## To: Middle TN State University

From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 31, 2021.

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WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.


Thursday, March 11, 2021
To: Trevecca University
333 Murfressboro Road
Nashville, TN 37210
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 31, 2021.

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## WBBJ TV ABC/CBS 7

c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.

## Exhibit 5

## Sales Account Executve - WBBJ TV

October 4, 2021 by WBBJ Staff (https://www.wbbjtv.com/author/amberhaynes/).

## Sales Account Executive

WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 18, 2021.

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## WBBJ TV ABC/CBS 7

c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301

Or
knewcom@wbbjtv.com (mailto:knewcom@wbbjtv.com).
10.04 .21

Categories: Job Spot (https://www.wbbjtv.com/category/job-spot/).

## VACANCY NOTIFICATIONS - Form BP-05

Job Title of Vacancy: Advertising Account Executive
Date Vacancy Opened: 10.04.21
Date Vacancy Filled:

Notifications of vacancy information for the above job title were given using the following advertisements, bulletins, letters, faxes, e-mails, or other communications. Dated copies of these notifications are attached to this form.

| Type of Notification | Date of Notification | Type of Notification | Date of Notification |
| :---: | :---: | :---: | :---: |
| Letter - Arkansas State University | 10/4/21 | Letter - Southern Illinois University | 10/4/21 |
| Letter - Belmont University | 10/4/21 | Letter - The Star Center | 10/4/21 |
| Letter - Fisk University | 10/4/21 | Letter - Tennessee State University | 10/4/21 |
| Letter - Freed Hardeman University | 10/4/21 | Letter - Treveca University | 10/4/21 |
| Letter - Jackson State Community College | 10/4/21 | Letter - Union University | 10/4/21 |
| Letter - Lane College | 10/4/21 | Letter - University of Memphis at Lambuth | 10/4/21 |
| Letter - LeMoyne-Owen College | 10/4/21 | Letter - University of North Carolina | 10/4/21 |
| Letter - Manship School of Mass Communication | 10/4/21 | Letter - University of TN Martin | 10/4/21 |
| Letter - Middle TN State University | 10/4/21 | Letter - Vanderbilt University | 10/4/21 |
| Letter - Mississippi State University | 10/4/21 | Letter - Western Illinois University | 10/4/21 |
| Letter - Missouri School of Journalism Career Svcs. | 10/4/21 | Letter - Ohio/Illinois Center for Broadcasting | 10/4/21 |
| Letter - Rust College | 10/4/21 | Letter - School of Journalism \& Telecommunications | 10/4/21 |
| Internal Bulletin Board | 10/4/21 | Internal Web Site | 10/4/21 |

INTERVIEWEE INFORMATION - Form BP-04

***** Use additional pages as needed. Do Not Put in Public File. *****

## Sales Account Executve - WBBJ TV

October 4, 2021 by WBBJ Staff (https://www.wbbjtv.com/author/amberhaynes/).

## Sales Account Executive

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## LBJ TV ABC/CBS 7

coo Kirk Newcom
346 Muse Street
Jackson, TN 38301

Or
knewcom@wbbjtv.com(mailto:knewcom@wbbjtv.com)

Monday, October 04, 2021

## To: Neal Vickers

Arkansas State University
P.O. Box 2490

State University, AR 72467
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee

## Re: Position Available: Advertising Account Executive

WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 18, 2021.

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WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.


Monday, October 04, 2021
To: Belmont University 1900 Belmont Blvd.
Nashville, TN 37212
Attention: Charlsie Matthews
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 18, 2021.

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WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.

Monday, October 04, 2021
To: Fisk University
$18^{\text {th }}$ Avenue North
Nashville, TN 37208
Attention: Peter Woolfook
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 18, 2021.

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WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.

Monday, October 04, 2021
To: Freed Hardeman University 158 Main Street
Henderson, TN 38340
Attention: Rhonda Jones
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 18, 2021.

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WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjitv.com
Thank you for your attention.


Monday, October 04, 2021
To: Jackson State Community College
2046 N. Parkway
Jackson, TN 38301
Attention: Frances Anthony
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 18, 2021.

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WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.

Monday, October 04, 2021
To: Lane College
545 Lane Avenue
Jackson, TN 38301
Attention: Virginia Crump
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 18, 2021.

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c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.


Monday, October 04, 2021

## To: LeMoyne-Owen College 807 Walker Avenue <br> Memphis, TN 38126 <br> Attention: Michael Washington

From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 18, 2021

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WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.

Monday, October 04, 2021
To: Manship School of Mass Communication
Baton Rouge, LA 70803
Attention: Mary Ann Sternberg
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 182021.

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c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.


Monday, October 04, 2021
To: Middle TN State University 1301 East Main Street
Murfreesboro, TN 37132
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 18, 2021.

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c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.

Monday, October 04, 2021

## To: Mississippi State University <br> P. O. Box 5268 <br> Mississippi State, MS 39762 <br> Attention: Career Placement

From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 18, 2021.

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## WBBJ TV ABC/CBS 7

c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.

Monday, October 04, 2021

## To: Missouri School of Journalism Career Services <br> 76G Gannett Hall

Columbia, MO 65211-1200
Attention: Barbara G. Willis
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 18, 2021.

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c/o Kirk Newcom
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Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.

Monday, October 04, 2021

To: Rust College<br>150 Rust Avenue<br>Holly Springs, MS 38635<br>Attention: Mr. Braque Tally<br>From: Kirk Newcom, Sales Manager<br>WBBJ T ABC/CBS 7<br>Jackson, Tennessee

Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 18, 2021.

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WBBJ TV ABC/CBS 7
clo Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.

## 6bc (0) <br> EYEWITNESS NEWS

Monday, October 18, 2021

To: School of Journalism \& Telecommunication 107 Grehan Building<br>Lexington, KY 40506-0402<br>Attention: Career Center

From: Kirk Newcom, Sales Manager<br>WBBJ T ABC/CBS 7<br>Jackson, Tennessee

Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Wednesday, March 31, 2021.

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WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.

Monday, October 04, 2021
To: Southern Illinois University
1915 University Press Drive
Carbondale, IL 62901-6899
Attention: Career Center
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 18, 2021.

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WBBJ TV ABC/CBS 7
c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.

Monday, October 04, 2021
To: The Star Center
1119 Old Humboldt Road
Jackson, TN 38305
Attention: Ray Holder
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 18, 2021.

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c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.

Monday, October 04, 2021
To: Tennessee State University 3500 John Merritt Blvd. Nashville, TN 37209-1561
Attention: Tonya Fizer
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 18, 2021.

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WBBJ TV ABC/CBS 7 c/o Kirk Newcom 346 Muse Street Jackson, TN 38301

Or
knewcom@wbbjtv.com
Thank you for your attention.

Monday, October 04, 2021
To: Trevecca University 333 Mufressboro Road Nashville, TN 37210

From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 18, 2021.

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c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.

Monday, October 04, 2021
To: Union University
1050 Union University Drive
Jackson, TN 38305
Attention: Jackie Taylor

From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 18, 2021.

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c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.

Monday, October 04, 2021
To: University of Memphis at Lambuth 4H Wilder Student Union Jackson, TN 38301

From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 18, 2021.

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## WBBJ TV ABC/CBS 7

c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.

Monday, October 04, 2021

To: University of North Carolina<br>327 Carroll Hall<br>Chapel Hill, NC 27599<br>Attention: Career Placement

From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 18, 2021.

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346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.

Monday, October 04, 2021

To: University of TN Martin<br>240 F Gooch Hall<br>Martin, TN 38238<br>Attention: Dr. Ann Duncan

From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 18, 2021.

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c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.

Monday, October 04, 2021

To: Vanderbilt University<br>2525 Westend Ave., Suite 500<br>Nashville, TN 37203<br>Attention: Talent Central<br>From: Kirk Newcom, Sales Manager<br>WBBJ T ABC/CBS 7<br>Jackson, Tennessee

Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 18, 2021.

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## WBBJ TV ABC/CBS 7

c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or

## knewcom@wbbjtv.com

## Thank you for your attention.

Monday, October 04, 2021
To: Western Illinois University
1 University Circle
Macomb, IL 61455
Attention: Career Center
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive. Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 18, 2021.

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c/o Kirk Newcom
346 Muse Street
Jackson, TN 38301
Or
knewcom@wbbjtv.com
Thank you for your attention.

Monday, October 04, 2021
To: Ohio /llinois Center for Broadcasting 9000 Sweet Valley Drive
Valley View, OH 44125
Attention: Don Clark
From: Kirk Newcom, Sales Manager
WBBJ T ABC/CBS 7
Jackson, Tennessee
Re: Position Available: Advertising Account Executive
WBBJ TV, Jackson Tennessee is seeking an Advertising Account Executive.
Candidate must posses excellent presentation skills and the ability to effectively prospect and sell new business for the television station. Candidate must be detailed oriented, creative, persistent, motivated and energetic as well as a team player with a positive attitude. Knowledge of internet and integrated marketing will be a plus. This is a commissioned sales position. Previous media sales experience is not mandatory. Interested, qualified candidates should submit their resume to the address below on or before Monday, October 18, 2021.

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346 Muse Street
Jackson, TN 38301
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Thank you for your attention.


[^0]:    乙 10 乙 $96 e_{c}$

[^1]:    We warrant that the actual broadcast information shown on this invoice was taken from the program log.

