HOMESLICE MEDIA GROUP ANNUAL EEO PUBLIC FILE REPORT

The purpose of this Annual EEO Public File Report is to comply with Section 73.2080(c)(6) of the Commission's EEO Rules.

This report has been prepared on behalf of the stations' employment unit (the "Station Employment Unit") which is comprised of the following broadcast stations:

KKLS(AM), Rapid City, SD (FIN 61320) KBHB(AM), Sturgis, SD (FIN 9673) KKMK(FM), Rapid City, SD (FIN 61325) KOUT(FM), Rapid City, SD (FIN 14642) KRCS(FM), Sturgis, SD (FIN 9668) KFXS(FM), Rapid City, SD (FIN 66821)

The information contained in this Report covers the Period from December 2, 2022 to December 1, 2023 (the "Applicable Period"). The FCC's EEO Rule requires that this report contain the following information:

- 1. A list of all full-time vacancies filled and data reflecting the total number of persons interviewed for full-time vacancies during the Applicable Period;
- 2. The recruitment source that referred the hiree for each full-time vacancy during the Applicable Period and the total number of interviewees referred by each recruitment source utilized in connection with such vacancies;
- 3. A list and brief description of the initiatives undertaken pursuant to Section 73.2080(c)(2) of the FCC rules.

Sections 1, 2 and 3 which follow provide the required information.

Section 1

Annual EEO Public File Report

Period Covered: December 2, 2022 to December 1, 2023

Stations Comprising Employment Unit: KKLS (AM), KBHB (AM), KKMK (FM), KOUT (FM), KRCS (FM), KFXS

(FM)

Section 1: Vacancy Information

Account Executive/Sales	<u>referral</u>	9

Section 2

Annual EEO Public File Report

Period Covered: December 2, 2022 to December 1, 2023

Stations Comprising Employment Unit: KKLS (AM), KBHB (AM), KKMK (FM), KOUT (FM), KRCS (FM), KFXS (FM)

Section 2: Recruitment Source Information

HomeSlice Website	1	Account Executive/Sales
Indeed	5	Account Executive/Sales
Referral	3	Account Executive/Sales

The organizations listed below have requested notification of all job openings. Each of the organizations has been notified of existing job openings as they have been added to the list. In addition, each station broadcasts announcements four times a week inviting additional organizations to contact the station to be added to the list.

Academy (The) 12901 Hwy 34 Sturgis, SD 57785	BH Regional Help Wanted Blackhillshelpwanted.com	Black Hills State University Unit #9502 1200 University Street Spearfish, SD 57799
Career Learning Center 730 E. Watertown Street Rapid City, SD 57701	SD Broadcaster's Association Marla Willard PO Box 1037 Pierre, SD 57501	SD Department of Labor 111 New York Street Rapid City, SD 57701
SD State University PO Box 511 Brookings, SD 57007	University of South Dakota Career Development Center 414 Clark Vermillion, SD 57069	Indeed

Section 3

Annual EEO Public File Report

Period Covered: December 2, 2022 to December 1, 2023

Stations Comprising Employment Unit: KKLS (AM), KBHB (AM), KKMK (FM), KOUT (FM), KRCS (FM), KFXS (FM)

Section 3: Supplemental (Non-Vacancy Specific) Recruitment Activities Undertaken

HomeSlice Media Group, LLC licensee of the above-referenced stations, has and will continue to be an Equal Employment Opportunity Employer. As required by Section 73.2080 of the Commission's Rules, the stations have participated in several different recruitment activities to ensure broad outreach, including the following:

- 1. Black Hills Regional Job Fair (73.2080(c)(2)(i)) On March 1, 2023 the region's largest job fair was held at The Monument in Rapid City, South Dakota. The committee is made up of area educational institutions, veteran's advocacy groups, local businesses and groups benefiting 25 reservations in 6 states. The Stations are one of two main sponsors and all meetings are held at the HomeSlice Media Group office. At the event, we set up our event tents, provided live broadcasts, manned a booth and spoke to interested parties about careers in radio. The Stations were represented by MaryAnne Whittle, VP of Operations; Taryn Edlund, Comptroller; Todd Holen, Sales Manager; Kelsey Kinney, Director of Media Strategy; and Chris Jaquess, Chief Engineer. Amy Rose, KKMK/KOUT morning personality did live broadcasts from the event. Applications and resumes were accepted at the job fair.
- 2. Establishment of an Internship Program (73.2080(c)(2)(v)) This internship program is designed to educate students about careers in radio broadcasting. The Stations offer paid and unpaid internships for credits to enrolled students. Any student is eligible to apply for the internships. The internships are available for the Spring, Summer and Fall semesters. Each candidate is interviewed by Station Management. The number of interns selected depends upon the number of applicants and the projected colleges and universities to locate eligible and interested students. Some of the duties an intern may perform include, but are not limited to the following: music research, on-air board operation, clerical work, phone answering, accompanying announcers on remote broadcasts, assisting with promotion duties, commercial writing, production of commercials, music scheduling, call screening and scheduling of guests. We did not have any interships this year.
- 3. Participation in a Job Shadow Program (73.2080(c)(v)(ii)) to promote learning experiences that are put in real life applications and relevancy into learning and to help educate possible future employees and consumers. There were two job shadows this year Nevaeh Peters shadowed Summer Sones on the radio from 1pm to 3pm on May 22, 2023 and Christian Ainslie shadowed Scout Wheeler from August 4 to August 11, 2023.
- 4. Provide Education About Broadcasting (72-2080(c)(2)(v)) On January 26, 2023, Brad Jurgensen spoke to Elevate Rapid City about the marketing landscape. On January 30, 2023, Brad Jurgensen spoke to attendees at the Black Hills Stock Show about marketing. On April 21, 2023, Chris Hornick visited with Southwest Middle School students about digital video. On October 14, 2023, Brad Jurgensen spoke to the Artemis House regarding marketing.

5. Supervisor/Manager Human Relations Department Training (73-2080(c)(2)(xiv)) – We have Department Head Meeting weekly to discuss operations. On August 18, 2023, MaryAnne Whittle attended a Relationship Sales class. On October 25, 2023, Todd Holen and Brad Jurgensen also attended the Relationship Sales class along with all of the account executives on staff. On August 29 and 30, 2023, Brad Jurgensen, MaryAnne Whittle and Todd Holen attended the SD Broadcasters Association Leadership Conference and Training in Sioux Falls, SD.

Community Involvement:

HomeSlice Media has owners and employees representing the station by serving on local committees and boards. Those groups include:

- 1. Black Hills Community Economic Development Board Dean Kinney
- 2. Key City Giving Gals Toni Kinney
- 3. Sturgis Camaro Rally Board Mark Bruch
- 4. Downtown Sturgis Foundation Board Mark Bruch
- 5. Meade County Rural Ambulance Board Mark Bruch
- 6. Sturgis Volunteer Fire Department Board Mark Bruch
- 7. Vale Volunteer Fire Department Mark Bruch
- 8. Sturgis Collaborative Committee Mark Bruch
- 9. Sturgis Volunteer Fire Department Mike Bruch
- 10. Vale Volunteer Fire Department Mike Bruch
- 11. South Dakota Legislative Oversight Committee Brad Jurgensen
- 12. Elevate Rapid City Board Brad Jurgensen
- 13. South Dakota Broadcasters Association Board Brad Jurgensen
- 14. Rapid City Public School Foundation Brad Jurgensen
- 15. Black Hills Advertising Federation Brad Jurgensen
- 16. Downtown Rapid City Board Brad Jurgensen
- 17. Walk for Warmth/Rapid City Committee MaryAnne Whittle
- 18. Black Hills Regional Job Fair Board MaryAnne Whittle
- 19. United Way Board Taryn Edlund
- 20. Police Athletic League Board Taryn Edlund



INTERVIEW LIST for AE/Sales

な/32/3032

Filled:			8/23/2023	
Last Name	First Name	Recruitment Source	Interview Process	
Hofmann	Therly	ex-employee	lin person	8/16/2023
Posey	Carli	Website	no show	8/15/2023
Kuhl	Bobbie	Referral from Summer	in person	8/11/2023
Orth	Karly	Referral from Murdoc	in person	5/16/2023
Pryor	Laurin	Indeed	in person	5/10/2023
Peterson	Amber	Indeed	in person	4/20/2023
Blenner	Cole	Indeed	in person	4/13/2023
Buchanan	Michelle	Indeed	in person	4/12/2023
Conger	Zahary	Indeed	in person	4/11/2023
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1612 Junction Ave • Suite 4 • Sturgis, SD 57785 • 605.347.5336

333 West Blvd. • Suite 200 • Rapid City, SD 57701 • 605.343.6161

www.TheHomeSliceGroup.com

March 10, 2023

The Academy Becky Geffre 12901 Hwy 34 Sturgis, SD 57785

Dear Becky,

HomeSlice Media Group currently has a full time opening for an Account Executive and/or a Sales Coordinator. Will you please share this opening with interested parties?

HomeSlice Media Group is looking for the right people to be a part of our team in the Black Hills. Interested candidates should go to www.thehomeslicegroup.com or come to the office at 333 West Boulevard, Suite 200, Rapid City, SD 57701 to apply.

Thank you!

Regards,

MaryAnne Whittle VP of Operations

HomeSlice Media Group

rutine Whitle

















Sales Account Executive HomeSlice Media Group Rapid City, SD

Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales target, effectively uses sales software. Brings creative ideas to a marketing strategy and can competently speak about a wide range of advertising mediums.

Responsibilities

- · Identifies and solicits new business; builds and maintains a full pipeline of sales prospects inside of sales software.
- Services and grows relationships in existing base of clients.
- · Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities.
- · Delivers effective sales presentations.
- · Steers clients based on geography, demo, platform and station information.
- · Maintain client communication and ensure client satisfaction.
- Monitors competition to continually find new account leads.
- Negotiates rates based on budgets.
- · Works collaboratively with internal partners to drive revenue.
- · Ensures prompt payments.
- · Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- · Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Generates revenue and meets/exceeds established sales targets.
- · Candidate must drive their own vehicle with a valid driver's license and statemandated auto insurance

Qualifications

- Proficient in Microsoft Office suite and social networking platforms
- Adept at prospecting and using effective consultative selling principles and practices
- · Strong client service relationship-building skills
- · Ability to plan and organize, set priorities and multitask in a fast-paced environment
- Negotiation and closing proficiency
- · Persuasive communication skills: verbal, written and presentation
- Independent; self-motivated; competitive; assertive
- Strong problem-solving and analytical skills
- Understanding of market dynamics including demographics
- · Stress tolerance especially with tight deadlines and financial pressures
- Flexibility and creativity
- Strong interpersonal skills
- · High school diploma required

To Apply go online to <u>www.thehomeslicegroup.com</u> or apply in person at 333 West Boulevard, Suite 200, Rapid City, SD 57701.

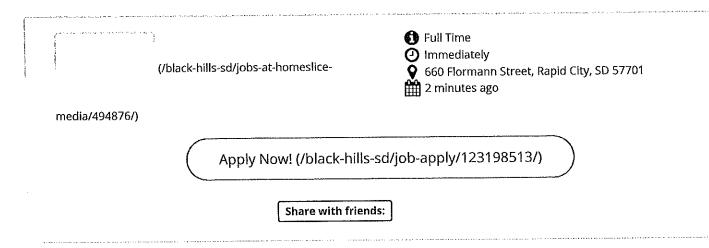
HomeSlice Media Group is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Sales Coordinator Position HomeSlice Media Group Rapid City, SD

Are you organized and entrepreneurial but aren't quite interested in a commission-based position?

The HomeSlice Group is looking for Sales Coordinators. What does that mean? We're looking for the right fit who can help several divisions of the company work cohesively together for our clients. This position is great for a somebody who can see both the creative side of the job as well as the ROI and revenue. The perfect candidate will never be bored and is excited by our pace - working with our advertising agency, digital agency, content creation cast and broadcast company. One day the right candidate will be helping identify revenue strategies and targets, and the next day the same candidate will be working on great creative, using data driven decisions to increase success, and really find where your passions and skills are a good fit inside our unique organization.

The position offers a competitive salary, as well as a comprehensive benefit package including group health and dental insurance, paid time off and 401(k) with a match. HomeSlice Media Group is an equal opportunity employer. Additional information and an online application is available at www.thehomeslicegroup.com.



Earn More Money!

Account Executive/Sales

HomeSlice Media Group is adding to its growing team. We are looking for our next rock star Account Executive/Media Specialist who can help clients with their digital and radio advertising. You will be selling innovative products while launching creative campaigns. We are looking for sales people who can develop and maintain relationships with clients/business owners and to help them with their advertising by presenting information on various programs we offer. Agricultural knowledge preferred but not necessary.

The position offers a competitive salary, as well as a comprehensive benefit package including group health and dental insurance, paid time off and 401(k) with a match.

HomeSlice Media Group is an equal opportunity employer. Additional information and an online application is available at www.thehomeslicegroup.com (http://www.thehomeslicegroup.com).

Job Type: Full-time

Apply Now! (/black-hills-sd/job-apply/123198513/)

Visit http://www.thehomeslicegroup.com ☑ (http://www.thehomeslicegroup.com) to learn more about **HomeSlice Media**.

See all current jobs at HomeSlice Media (/black-hills-sd/jobs-at-homeslice-media/494876/)

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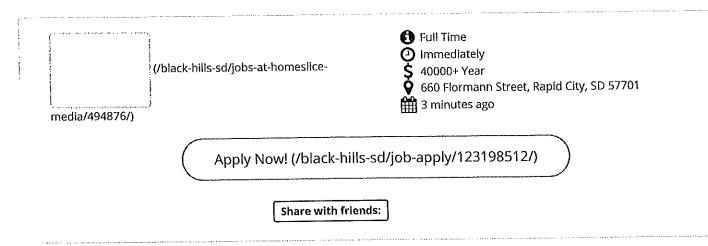
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Be part of a growing team!

Sales Coordinator

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Apply Now! (/black-hills-sd/job-apply/123198512/)

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See all current jobs at HomeSlice Media (/black-hills-sd/jobs-at-homeslice-media/494876/)

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www.TheHomeSliceGroup.com

March 10, 2023

BH State University Unit #9502 1200 University Street Spearfish, SD 57799

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Sales Coordinator Position HomeSlice Media Group Rapid City, SD

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March 10, 2023

Career Learning Center Job Postings 730 E. Watertown Street Rapid City, SD 57701

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MaryAnne Whittle VP of Operations HomeSlice Media Group

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Sales Coordinator Position
HomeSlice Media Group
Rapid City, SD

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www.TheHomeSliceGroup.com

March 10, 2023

SD Broadcaster's Association Marla Willard PO Box 1037 Pierre, SD 57501

Dear Marla,

HomeSlice Media Group currently has a full time opening for an Account Executive and/or a Sales Coordinator position. Will you please share this opening with interested parties?

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Regards,

MaryAnne Whittle VP of Operations

HomeSlice Media Group

















Sales Account Executive HomeSlice Media Group Rapid City, SD

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To Apply go online to <u>www.thehomeslicegroup.com</u> or apply in person at 333 West Boulevard, Suite 200, Rapid City, SD 57701.

HomeSlice Media Group is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Sales Coordinator Position HomeSlice Media Group Rapid City, SD

Are you organized and entrepreneurial but aren't quite interested in a commission-based position?

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1612 Junction Ave • Suite 4 • Sturgis, SD 57785 • 605.347.5336

333 West Blvd. • Suite 200 • Rapid City, SD 57701 • 605.343.6161

www.TheHomeSliceGroup.com

March 10, 2023

SD Department of Labor Job Postings 2330 N Maple Ave #1 Rapid City, SD 57701

To Whom it May Concern,

HomeSlice Media Group currently has a full time opening an Account Executive and/or a Sales Coordinator position. Will you please share this opening with interested parties?

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Thank you!

Regards,

MaryAnne Whittle VP of Operations

HomeSlice Media Group

Marutine Whitee

















Sales Account Executive HomeSlice Media Group Rapid City, SD

Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales target, effectively uses sales software. Brings creative ideas to a marketing strategy and can competently speak about a wide range of advertising mediums.

Responsibilities

- Identifies and solicits new business; builds and maintains a full pipeline of sales prospects inside of sales software.
- Services and grows relationships in existing base of clients.
- Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities.
- Delivers effective sales presentations.
- · Steers clients based on geography, demo, platform and station information.
- · Maintain client communication and ensure client satisfaction.
- · Monitors competition to continually find new account leads.
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- · Works collaboratively with internal partners to drive revenue.
- Ensures prompt payments.
- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- · Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- · Generates revenue and meets/exceeds established sales targets.
- Candidate must drive their own vehicle with a valid driver's license and statemandated auto insurance

Qualifications

- Proficient in Microsoft Office suite and social networking platforms
- · Adept at prospecting and using effective consultative selling principles and practices
- Strong client service relationship-building skills
- · Ability to plan and organize, set priorities and multitask in a fast-paced environment
- Negotiation and closing proficiency
- · Persuasive communication skills: verbal, written and presentation
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333 West Blvd. • Suite 200 • Rapid City, SD 57701 • 605.343.6161

www.TheHomeSliceGroup.com

March 10, 2023

SD State University Job Postings PO Box 511 Brookings, SD 57007

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333 West Blvd. • Suite 200 • Rapid City, SD 57701 • 605.343.6161

www.TheHomeSliceGroup.com

March 10, 2023

University of South Dakota Vermillion Job Postings Career Development Center 414 Clark Vermillion, SD 57069

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Job description

HomeSlice Media Group is adding expanding the team! Are you ready?

We are looking to hire a new Account Executive / Integrated Marketing Specialist

Job Summary:

Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales targets, effectively uses sales software. Brings creative ideas to a marketing strategy and can competently speak about a wide range of advertising mediums. You're not just showing up in a lobby asking for sponsorships - you should love finding creative media solutions and have the ability to deliver to both this company and your clients.

Responsibilities

- Identifies and solicits new business; builds and maintains a full pipeline of sales prospects inside of sales software.
- Services and grows relationships in existing base of clients.
- Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities.
- Delivers effective sales presentations.
- Help clients based on geography, demo, creative, platform, and station information.
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Qualifications

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- Strong client service relationship-building skills
- Ability to plan and organize, set priorities, and multitask in a fast-paced environment
- Good communication skills: verbal, written, and presentation
- Independent; self-motivated; competitive; assertive
- Flexibility and creativity
- Strong interpersonal skills

Work Experience

3+ years in media/advertising sales is preferred, but not required

Education

High school diploma, college degree preferred but not required

Certifications

. None required

Location

Rapid City, SD 57701.

Position Type

Full Time

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Job Type: Full-time

Salary: \$40,000.00 to \$100,000.00 /year (based on market averages, compensation is DOE)

Benefit Conditions:

- Waiting period may apply
- Only full-time employees eligible

This Company Describes Its Culture as:

- Aggressive -- competitive and growth-oriented
- Outcome-oriented -- results-focused with strong performance culture

Paid Training:

Yes

Management:

- Team Lead
- Key Leader

Typical end time:

5PM

Typical start time:

MA8

Work Remotely

Job description

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Job Type: Full-time

Salary: \$16.00 - \$20.00 per hour

Benefits:

- 401(k)
- Dental insurance
- Health insurance
- Life insurance
- Paid time off

Schedule:

Monday to Friday

Supplemental pay types:

Commission pay

Ability to commute/relocate:

 Rapid City, SD 57702: Reliably commute or planning to relocate before starting work (Required)

License/Certification:

Driver's License (Required)

Work Location: In person

Free Post Sponsor job



Billing: Main: (605) 343-6161 Sturgis, SD 57785 KFXS-FM 1612 Junction Ave., #4

INVOICE

Advertiser	EEO Recruitment	
Product	Recruitment	
Estimate No	Estimate Number DO NOT MAIL	

Invoice #	105352-48
Invoice Date	12/31/22
Invoice Month	December 2022
Invoice Period	12/01/22 - 12/31/22

Property	KFXS-FM
Account Executive House KFXS	House KFXS
Sales Office	Radio Rapid City
Sales Region	Local

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Order Flight	Deal#	Alt Order#	Order#
01/01/19 - 12/31/22			105352

Attention: Accounts Payable DO NOT MAIL

EEO Recruitment

Billing Address:

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Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment to station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions, agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise specified.

Two week advance cancellation notice is required unless otherwise specified.



Billing: Main: (605) 343-6161 1612 Junction Ave., #4 Sturgis, SD 57785 KFXS-FM

INVOICE

	Invoice #	105352-48
	Invoice Date	12/31/22
	Invoice Month	December 2022
	Invoice Period	12/01/22 - 12/31/22
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Property	KFXS-FM
Account Executive House KFXS	House KFXS
Sales Office	Radio Rapid City
Sales Region	Local

Order Flight	Deal#	Alt Order#	Order#
01/01/19 - 12/31/22			105352

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EEO Recruitment Attention: Accounts Payable DO NOT MAIL

Billing Address:

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EEO Recruitment

\$0.00

834

Net Total \$0.00

Payment Terms 30 Days

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Nondiscrimination Policy: The HomeSlice Media Group, LLC, and its stations do not discriminate in the sale of advertising time and will accept no advertising which is placed with an intent to or has the effect of discriminating on the basis of race or ethnicity.

powered by WideOrbit



Billing: Main: (605) 343-6161 Sturgis, SD 57785 1612 Junction Ave., #4 KFXS-FM

INVOICE

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Estimate Number	Product	Advertiser
DO NOT MAIL	Recruitment	EEO Recruitment

Invoice #	131180-1
Invoice Date	01/31/23
Invoice Month	January 2023
Invoice Period	01/01/23 - 01/31/23
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Property	KFXS-FM
Account Executive House KFXS	House KFXS
Sales Office	Radio Rapid City
Sales Region	Local

Order Flight	Deal#	Alt Order #	Order#
01/01/23 - 12/31/23			131180

Special Handling Do Not Mail	Billing Type Cash	Billing Calendar Calendar	
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EEO Recruitment Attention: Accounts Payable

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Product 1/2	Advertiser Code	Agency Code	

Advertiser Ref	Agency Ref	

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Channel Description

Time

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Date

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\$0.00 \$0.00		\$0.00	9 60	en on	\$0.00	\$0.00		60.00	#0 00	\$0.00	\$0.00	\$0.00	7000		\$0.00	\$0.00		\$0.00	\$0.00		4 6	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	2000	
95 65 65	Can	~	954	953	952	951		:	950	949) 44°	0/8	947		940	0 4	045	944	943			942	941	940	0 00	030	COP	832	

Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

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Two week advance cancellation notice is required unless otherwise specified.

Nondiscrimination Policy: The HomeSlice Media Group, LLC, and its stations do not discriminate in the sale of advertising time and will accept no advertising which is placed with an intent to or has the effect of discriminating on the basis of race or ethnicity.



KFXS-FM Remit Address:

Billing: Sturgis, SD 57785 Main: (605) 343-6161 1612 Junction Ave., #4

INVOICE

		
Estimate Number DO NOT MAIL	Product	Advertiser
DO NOT MAIL	Recruitment	EEO Recruitment

Invoice#	131180-1
Invoice Date	01/31/23
Invoice Month	January 2023
Invoice Period	01/01/23 - 01/31/23

Ргорегtу	KFXS-FM
Account Executive House KFXS	House KFXS
Sales Office	Radio Rapid City
Sales Region	Local

Order Flight	Deal #	Alt Order#	Order#
01/01/23 - 12/31/23			131180

EEO Recruitment
Attention: Accounts Payable
DO NOT MAIL

× × ×

Billing Address:

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Product 1/2	Advertiser Code	Agency Code	

Advertiser Ref	Agency Ref	

Advertiser Ref	Agency Ref

Aired Spots

19

Time

Day

Date

Length | Air Time

Ad-ID

Rate

Reconciliation

Ref#

Line

Channel Description

\$0.00

Net Total

Payment Terms 30 Days

Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

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Sturgis, SD 57785 Billing: Main: (605) 343-6161 KFXS-FM 1612 Junction Ave., #4

INVOICE

Estima	Product	Advertiser
Estimate Number	Ť	ser
DO NOT MAIL	Recruitment	EEO Recruitment

Invoice #	131180-2
Invoice Date	02/28/23
Invoice Month	February 2023
Invoice Period	02/01/23 - 02/28/23

 Property	KFXS-FM
Account Executive House KFXS	House KFXS
 Sales Office	Radio Rapid City
Sales Region	Local

\ 	De	Alt	Oro	
Order Flight	Deal#	Alt Order#	Order#	
01/01/23 - 12/31/23			131180	

Billing Calendar	Calendar
Billing Type	Cash
Special Handling	Do Not Mail

EEO Recruitment
Attention: Accounts Payable
DO NOT MAIL
X, X

Billing Address:

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	Product 1/2	Advertiser Code	Agency Code

Advertiser Ref	Agency Ref	

M 02/27/23 :30 12:45 PM EEO Recruitment KFXS Tu 02/28/23 :30 6:11 PM EEO Recruitment	02/27/23 to 03/05/23 4x 1111	KFXS Su 02/25/23 :30 /.22 MM EEO NECTATIONICA	MV CC: 200 CO: 1200 C	S 02/25/23 :30 11:30 PM	T., 02/21/23		02/20/23 to 02/26/23 4x 1111	KFXS Su 02/19/23 :30 12:46 PM EEO RECFUTTMENT	Sa UZ/18/23 :30 [1.14 rivi	10 02/14/20 00 02/17/20 DI	T. 0014 (102 300 8-31 AM FEO	M 02/13/23	02/13/23 to 02/19/23 4x 1111	OU 0212120 .00 0:201111	00/11/20 30 6-23 AM	Sa 02/11/23 :30 11:55 PM	T _{II} 02/07/23	M 02/06/23 :30 1:45 PM	02/06/23 to 02/12/23 4x 1111	KFXS Su 02/05/23 :30 3.49 FM EEO RECLUITUIRILL	OM 02/04/00 00 0.45 DM	03/04/03		4x 1111
\$0.00 \$0.00	3000	•	\$0.00	\$0.00	\$0.00	\$0.00		6 0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00	90		\$0 00	&C.CC	9000	7000
972	971		970	969	900	200	730	6	966	965	954	9 9 9	262		962	- 40 -	200	0.80	050		958	90	077	057

Net Total

\$0.00

Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

Aired Spots

6

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Sturgis, SD 57785 Billing: Main: (605) 343-6161 1612 Junction Ave., #4 KFXS-FM

Billing Address:

EEO Recruitment Attention: Accounts Payable DO NOT MAIL X, X X

INVOICE

Estimate Number DO NOT MAIL	Product	Advertiser
DO NOT MAIL	Recruitment	EEO Recruitment

Invoice #	131180-2
Invoice Date	02/28/23
Invoice Month	February 2023
Invoice Period	02/01/23 - 02/28/23

Property	KTXO-TW
Account Executive House KFXS	House KFXS
Sales Office	Radio Rapid City
Sales Region	Local
Billing Calendar	Calendar

 Order#	131180
 Alt Order#	
 Deal #	
 Order Flight	01/01/23 - 12/31/23

		Special Handling Do Not Mail	Billing Type Cash	Billing Calendar Calendar	
Advertiser Ref	Agency Ref	Product 1/2	Advertiser Code	Agency Code	

Payment Terms 30 Days

Effective January 1, 2023; 3% surcharge (not reflected herein) if paying by credit card.

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Billing: Main: (605) 343-6161 Sturgis, SD 57785 KFXS-FM 1612 Junction Ave., #4 Remit Address:

INVOICE

_		
Estimate Number DO NOT MAIL	Product	Advertiser
DO NOT MAIL	Recruitment	EEO Recruitment

Invoice #	131180-3
Invoice Date	03/31/23
Invoice Month	March 2023
Invoice Period	03/01/23 - 03/31/23

Property	KFXS-FM
Account Executive House KFXS	House KFXS
Sales Office	Radio Rapid City
Sales Region	Local

Order Flight	Deal#	Alt Order#	Order#
01/01/23 - 12/31/23			131180

Calendar Cash Do Not Mail	Special Handling	Billing Type	Billing Calendar	
	Do Not Mail		Calendar	

Product 1/2	Advertiser Code	Agency Code

Advertiser Ref	Agency Ref	

Line

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EEO Recruitment Attention: Accounts Payable DO NOT MAIL

Billing Address:

										- 1	`"
KFXS KFXS	KFXS KFXS	KFXS KFXS	KFXS	X X X	KEYA	AFXS S	KFXS KFXS	KFXS	KFXS	KFXS	Channel
										M-Su 5a-12m	Description
										M-Su 5a-12m	Time
Τω	Su Tu 03/27/23	Sa Sa	Su 03/20/23	S _a	03/13/23 M	Su	? 글 폴	Su 03/06/23	02/27/23 Sa		Day
03/27/23 03/28/23	Su 03/26/23 Tu 03/28/23 03/27/23 to 04/02/23	03/20/23 03/21/23 03/25/23	Su 03/19/23 03/20/23 to 03/26/23	03/14/23 03/18/23	03/13/23 to 03/19/23 M 03/13/23	03/12/23	03/06/23	Su 03/05/23 03/06/23 to 03/12/23	02/27/23 to 03/05/23 Sa 03/04/23		Date
:30	36 36 *	8888	:30 4x	:: :30 :30	:30 4x	:30 :00		:30 4x	:30 4x		Length
5:46 PM 5:31 PM	5:46 PM 6:31 AM 1111	11:31 AM 12:11 PM	7:45 AM 1111	10:46 PM 8:18 PM	8:46 PM	9:23 PM	1:11 PM 2:45 PM	2:22 PM 1111	9:23 PM		Length Air Time
EEO Recruitment EEO Recruitment	EEO Recruitment	EEO Recruitment	EEO Recruitment	EEO Recruitment	EEO Recruitment	EEO Recruitment	EEO Recruitment	EEO Recruitment	EEO Recruitment		Ad-ID
\$0.00 \$0.00	\$0.00 MG for 1.985 03/25	\$0.00 \$0.00 \$ 0.00 See MG 1.1147 \$0.00	\$0,00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00		Rate Reconciliation
987 988		0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	206	0 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	979	978	976 977	075	973 974		Ref#

Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

Aired Spots

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Billing: 1612 Junction Ave., #4 Sturgis, SD 57785 Main: (605) 343-6161 KFXS-FM

Billing Address:

DO NOT MAIL Attention: Accounts Payable EEO Recruitment × × ×

INVOICE

Estimate Number DO NOT MAIL

	Invoice #	131180-3
	Invoice Date	03/31/23
	Invoice Month	March 2023
	Invoice Period	03/01/23 - 03/31/23
l		

Page 2 of 2

Order Flight	Deal#	Alt Order #	Order#	
01/01/23 - 12/31/23			131180	

		٦.
Billing Calendar	Calendar	T
Billing Type	Cash	1
Special Handling	Do Not Mail	$\overline{}$

1			ш
	Product 1/2	Advertiser Code	Agency Code

Advertiser Ref	Agency Ref	

Payment Terms 30 Days

Net Total

\$0.00

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Billing: Main: (605) 343-6161 1612 Junction Ave., #4 Sturgis, SD 57785 KFXS-FM

INVOICE

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number DO NOT MAIL	DO NOT MAIL

 Invoice#	131180-4
Invoice Date	04/30/23
 Invoice Month	April 2023
 Invoice Period	04/01/23 - 04/30/23

Property	KFXS-FM
Account Executive House KFXS	House KFXS
Sales Office	Radio Rapid City
Sales Region	Local

Order Flight	Deal#	Alt Order#	Order#
01/01/23 - 12/31/23			131180

Special Handling	Billing Type	Billing Calendar	
Do Not Mail	Cash	Calendar	
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×,×

Rate

Reconciliation

Ref#

EEO Recruitment Attention: Accounts Payable DO NOT MAIL

Billing Address:

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	Product 1/2	Advertiser Code	Agency Code

Advertiser Ref	Agency Ref	

Aired Spots	KFXS	XTXO	XTXU			XEXXS	だれどの	スカンの	KHYO		KFXS	KRXS	KHXXX	XTXS		KFXS	KFXS	KFXS	KFXS		KFXS	XEXX	1	- 1	Line Channel Description
18		Sa 04/	T ₁ 04/	M 04/	04/24/23 to 04/30/23		Sa 04/	Tu 04/	M 04/	04/17/23 to 04/23/23	Su 04/	Sa 04/	Tu 04/	M 04/	04/10/23 to 04/16/23	Su 04/0			M 04/0	04/03/23 to 04/09/23	Su 04/0	Sa 04/0	03/27/23 to 04/02/23		Day Date
	-	04/29/23 :30			30/23				04/17/23 :30	23/23	04/16/23 :30					04/09/23 :30					04/02/23 :3	04/01/23 :30)2/23		
				30 2	4x 11.	30 7		_		4x 11.					× 11					× 1.1			4x 11-		Length Air Time
	9:51 PM	10:17 PM	2:11 PM	2:30 PM	1111	7:23 PM	9:47 PM	10:12 AM	8:46 AM	1111	9:45 AM	8:18 PM	7:46 PM	5:46 PM	1111	4:4/ TW	S NO TM	7.0	5:31 AM	1111	8:22 AM	9:23 PM	1111		Time
	EEO Recruitment	EEO Recruitment	EEO Recruitment	EEO Recruitment		EEO Recruitment	EEO Recruitment	EEO Recruitment	EEO Recruitment		EEO Recruitment	EEO Recruitment	EEO Recruitment	EEO Recruitment		EEO RECTUTEMENT	EEO RECIDIONENC	THE PROPERTY OF THE PARTY OF TH	EEO Recruitment		EEO Recruitment	EEO Recruitment			AQ-IU
	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	# 60.00 00.00	9 60.00	\$0.00 \$0.00		60.00	9000	90.00	\$0.00 \$0.00	60.00	\$0.00	\$0.00			Nate Neconciliation
	ano l	1005	1004	1003		2001	100	1000	1000	000		800	997	900	905		994	993	992	991		900	000		11001

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Billing: Sturgis, SD 57785 Main: (605) 343-6161 1612 Junction Ave., #4 KFXS-FM

Billing Address:

EEO Recruitment Attention: Accounts Payable DO NOT MAIL X, X X

INVOICE

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

Invoice #	131180-4
Invoice Date	04/30/23
Invoice Month	April 2023
Invoice Period	04/01/23 - 04/30/23

Local	Sales Region
Radio Rapid City	Sales Office
House KFXS	Account Executive House KFXS
KFXS-FM	Property

Order#	131180
Alt Order#	
Deal #	
Order Flight	01/01/23 - 12/31/23

Special Handling	Billing Type	_	
Do Not Mail	Cash	Calendar	

Product 1/2	Advertiser Code	Agency Code	

Advertiser Ref	Agency Ref

Net Total

\$0.00

Payment Terms 30 Days

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Main: (605) 343-6161 Sturgis, SD 57785 KFXS-FM Billing: 1612 Junction Ave., #4

Billing Address:

EEO Recruitment
Attention: Accounts Payable
DO NOT MAIL
X, X

Line

Channel Description

Time

Day

Date

Length Air Time

Ad-ID

Rate

Reconciliation

Ref#

KFXS

M-Su 5a-12m

XFXS XFXS XFXS

KFXS KFXS KFXS

KFXS KFXS

KFXS KFXS

KFXS KFXS

INVOICE

Estimate Number DO NOT MAIL	Product	Advertiser	
DO NOT MAIL	Recruitment	EEO Recruitment	

Invoice #	131180-5
Invoice Date	05/31/23
Invoice Month	May 2023
Invoice Period	05/01/23 - 05/31/23

Property	KFXS-FM
Account Executive House KFXS	House KFXS
Sales Office	Radio Rapid City
Sales Region	Local

Order#	131180
Alt Order#	
Deal #	
Order Flight	01/01/23 - 12/31/23

Billing Calendar	Calendar
Billing Type	Cash
Special Handling	Do Not Mail

Product 1/2	Advertiser Code	Agency Code

Advertiser Ref	Agency Ref	

Aired Spots																							M-Su 5a-12m
16	<i>M</i> 05/29/23 Tu 05/30/23	05/29/23 to 06/04/23	Su 05/28/23	Sa 05/27/23	Tu 05/23/23	M 05/22/23	05/22/23 to 05/28/23		Sa 05/20/23	Tu 05/16/23	M 05/15/23	05/15/23 to 05/21/23		Sa 05/13/23	Tu 05/09/23	M 05/08/23	05/08/23 to 05/14/23	Su 05/07/23	Sa 05/06/23	Tu 05/02/23	M 05/01/23	05/01/23 to 05/07/23	
	3 :00 3 :30	3 4x	3 :00	-	:30		3 4x	:30	-	•		4x	:30		:30	:30	4x	:30		:30	:30	4x	
	10:23 PM	1111		2:33 PM	10:47 PM	8:24 PM	1111	8:45 PM	11:14 PM	7:23 PM	1:30 PM	1111	2:24 PM	9:23 PM	9:46 AM	8:46 AM	1111	9:46 AM	8:18 PM	11:45 PM	8:45 PM	1111	
	EEO Recruitment			EEO Recruitment	EEO Recruitment	EEO Recruitment		EEO Recruitment	EEO Recruitment	EEO Recruitment	EEO Recruitment		EEO Recruitment	EEO Recruitment	EEO Recruitment	EEO Recruitment		EEO Recruitment	EEO Recruitment	EEO Recruitment	EEO Recruitment		
	\$0.00 \$0.00		See MG 1.1140		₩ 0.00	\$0.00		\$0.00	\$0.00 **********************************	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00 0	\$0.00 \$0.00	\$0.00 0.00		
	1024	1000	1000	1022	1021	1020	1010	ō	1010	1017	1016	1015	3	1014	1013	1013	1011	ā	1010	1000	1008	1007	

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Main: (605) 343-6161 Sturgis, SD 57785 Billing: 1612 Junction Ave., #4 KFXS-FM

Billing Address:

Attention: Accounts Payable DO NOT MAIL X, X X **EEO Recruitment**

INVOICE

Advertiser	ser	EEO Recruitment
Product		Recruitment
Estima	te Number	Estimate Number DO NOT MAIL

Invoice #	131180-5
Invoice Date	05/31/23
Invoice Month	May 2023
Invoice Period	05/01/23 - 05/31/23

Account Executive House KFXS Sales Office Radio Rapid City
Property KFXS-FM

Order#	131180
Alt Order#	
Deal #	
Order Flight	01/01/23 - 12/31/23

Special Handling Do Not Mail	Billing Type Cash	Billing Calendar Calendar	

Product 1/2	Advertiser Code	Agency Code	

Advertiser Ref	Agency Ref	

Net Total

\$0.00

Payment Terms 30 Days

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Billing: Main: (605) 343-6161 Sturgis, SD 57785 1612 Junction Ave., #4 KFXS-FM

INVOICE

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

Invoice #	131180-6
Invoice Date	06/30/23
Invoice Month	June 2023
Invoice Period	06/01/23 - 06/30/23

Sales Region Property Sales Office Account Executive House KFXS KFXS-FM င္ပ Radio Rapid City

Order Flight	Deal #	Alt Order#	Order#
01/01/23 - 12/31/23			131180

Billing Calendar	Calendar
Billing Type	Cash
Special Handling	Do Not Mail

Attention: Accounts Payable DO NOT MAIL

EEO Recruitment

×,×

Billing Address:

2	Advertiser Code	Agency Code

Advertiser Ref	Agency Ref	

KFXS		KFXS	KFXS	KFXS	KFXS		KFXS	KFXS	KFXS	KFXS		KFXS	KFXS	KFXS	KFXS		KFXS	KFXS	KFXS		KFXS		1 KFXS M-Su 5a-12m	Line Channel Description
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Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

Nowithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions, agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise specified.

Nondiscrimination Policy: The HomeSlice Media Group, LLC, and its stations do not discriminate in the sale of adventising time and will accept no adventising which is placed with an intent to or has the effect of discriminating on the basis of race or ethnicity.



Sturgis, SD 57785 Main: (605) 343-6161 KFXS-FM Billing: 1612 Junction Ave., #4

INVOICE

Estimate Number	Product	Advertiser
DO NOT MAIL	Recruitment	EEO Recruitment

Invoice #	131180-6
Invoice Date	06/30/23
Invoice Month	June 2023
Invoice Period	06/01/23 - 06/30/23

Property	KFXS-FM
Account Executive House KFXS	House KFXS
Office	Radio Rapid City
Sales Region	Local

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Order Filgnt		Deal #	Alt Order#	Order#
01/01/23 - 12/31/23	04 04 00 40 04 00			131180

Billing Calendar	Calendar
Billing Type	Cash
Special Handling	Do Not Mail

EEO Recruitment Attention: Accounts Payable DO NOT MAIL

× × ×

Billing Address:

Product 1/2	dvertiser	Agency Code

Advertiser Ref	Agency Ref	

Advertiser Ref	Agency Net

Aired Spots

⋧

Time

Day

Date

Length | Air Time

Ad-ID

Rate

Reconciliation

Ref#

Line

Channel Description

Net Total

\$0.00

Payment Terms 30 Days

Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

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Two week advance cancellation notice is required unless otherwise specified. Nondiscrimination Policy: The HomeSlice Media Group, LLC, and its stations do not discriminate in the sale of advertising time and will accept no advertising which is placed with an intent to or has the effect of discriminating on the basis of race or ethnicity.



Billing Address:

×,× DO NOT MAIL

Attention: Accounts Payable

EEO Recruitment

Billing: Sturgis, SD 57785 KFXS-FM Main: (605) 343-6161 1612 Junction Ave., #4

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

Invoice #	131180-7
Invoice Date	07/31/23
Invoice Month	July 2023
Invoice Period	07/01/23 - 07/31/23

Property	KFXS-FM
Account Executive House KFXS	House KFXS
Sales Office	Radio Rapid City
Sales Region	Local

Order#	131180
Alt Order#	
Deal#	
Order Flight	01/01/23 - 12/31/23

Calendar Cash Do Not Mail	Special Handling	Billing Type	Billing Calendar
	Do Not Mail	Cash	Calendar

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	Product 1/2	Advertiser Code	Agency Code

Advertiser Ref	Agency Ref	

Line

Channel Description

Day

Date

Length | Air Time

Ad-ID

Rate

Reconciliation

Ref#

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Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

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Two week advance cancellation notice is required unless otherwise specified.

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Billing: Main: (605) 343-6161 Sturgis, SD 57785 1612 Junction Ave., #4 KFXS-FM

INVOICE

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

Invoice #	131180-7
Invoice Date	07/31/23
Invoice Month	July 2023
Invoice Period	07/01/23 - 07/31/23

Property	KFXS-FM
Account Executive House KFXS	House KFXS
Sales Office	Radio Rapid City
Sales Region	Local

Billing Calendar C	Calendar
Billing Type C	Cash
Special Handling D	Do Not Mail

Attention: Accounts Payable DO NOT MAIL

EEO Recruitment

Billing Address:

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Product 1/2	Advertiser Code	Agency Code	

Advertiser Ref	Agency Ref	

Advertiser Ref	Agency Ref	

Day Date

Length | Air Time

Ad-ID

Rate

Ref#

Aired Spots Time

19

Line Channel Description

\$0.00

Payment Terms 30 Days

Net Total

Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

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Billing: Main: (605) 343-6161 Sturgis, SD 57785 KFXS-FM 1612 Junction Ave., #4

INVOICE

Estimate Number DO NOT MAIL	Product Recruitment	Advertiser EEO Recruitment
		tment

Invoice #	131180-8
Invoice Date	08/31/23
Invoice Month	August 2023
Invoice Period	08/01/23 - 08/31/23

Property	KFXS-FM
Account Executive House KFXS	House KFXS
Sales Office	Radio Rapid City
Sales Region	Local

 Order#	131180
Alt Order#	
Deal #	
Order Flight	01/01/23 - 12/31/23

× × × DO NOT MAIL

Attention: Accounts Payable

EEO Recruitment

Billing Address:

Product 1/2	Advertiser Code	Agency Code

Advertiser Ref	Agency Ref	

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Billing: Main: (605) 343-6161 Sturgis, SD 57785 1612 Junction Ave., #4 KFXS-FM Remit Address:

Billing Address:

DO NOT MAIL Attention: Accounts Payable EEO Recruitment

INVOICE

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

<u> </u>	Invoice #	131180-8
	Invoice Date	08/31/23
4	Invoice Month	August 2023
	Invoice Period	08/01/23 - 08/31/23

Property	KFXS-FM
Account Executive House KFXS	House KFXS
Sales Office	Radio Rapid City
Sales Region	Local

Order#	131180
Alt Order#	
Deal#	
Order Flight	01/01/23 - 12/31/23

Do Not Mail	Special Handling
Cash	Billing Type
Calendar	Billing Calendar

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	Product 1/2	Advertiser Code	Agency Code

Advertiser Ref	Agency Ref	

Payment Terms 30 Days

Net Total

\$0.00

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Billing: Main: (605) 343-6161 Sturgis, SD 57785 KFXS-FM 1612 Junction Ave., #4

INVOICE

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

Invoice #	131180-9
Invoice Date	09/30/23
Invoice Month	September 2023
Invoice Period	09/01/23 - 09/30/23

Local	Sales Region
Radio Rapid City	Sales Office
House KFXS	Account Executive House KFXS
KFXS-FM	Property

 Order #
 Craer #
 Alt Order#
Deal#
Order Flight

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Billing Calendar	Calendar	_
Billing Type	Cash	7
Special Handling	Do Not Mail	- n

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DO NOT MAIL

EEO Recruitment

Billing Address:

Attention: Accounts Payable

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Product 1/2	Advertiser Code	Agency Code

Advertiser Ref	Agency Ref	

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Aired Spots																					M-Su 5a-12m	Time
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Billing: Sturgis, SD 57785 Main: (605) 343-6161 1612 Junction Ave., #4 KFXS-FM Remit Address:

Billing Address:

EEO Recruitment Attention: Accounts Payable ×,× DO NOT MAIL

INVOICE

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number DO NOT MAIL	

 Invoice #	131180-9
Invoice Date	09/30/23
Invoice Month	September 2023
Invoice Period	09/01/23 - 09/30/23

Property KFXS-FM Account Executive House KFXS Sales Office Radio Rapid City	Local	Sales Region
Property KFXS-FM Account Executive House KFXS	Radio Rapid City	Sales Office
	e House KFXS	Account Executive
	KFXS-FM	Property

Order Flight	Deal#	Alt Order#	Order#	
01/01/23 - 12/31/23			131180	

		•
7	Calendar	_
Billing Type	Cash	_
Special Handling	Do Not Mail	

Product 1/2	Code	Agency Code	

Advertiser Ref	Agency Ref	

Net Total

\$0.00

Payment Terms 30 Days

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1612 Junction Ave., #4 Sturgis, SD 57785 Billing: Main: (605) 343-6161 KFXS-FM

INVOICE

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number DO NOT MAIL	DO NOT MAIL

Invoice #	131180-10
Invoice Date	10/31/23
Invoice Month	October 2023
Invoice Period	10/01/23 - 10/31/23

Property	KFXS-FM
Account Executive House KFXS	House KFXS
Sales Office	Radio Rapid City
Sales Region	Local

Order#	131180
Alt Order#	
Deal#	
Order Flight	01/01/23 - 12/31/23

Billing Calendar Ca	Calendar
Billing Type Cash	ash
Special Handling Do	Do Not Mail

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Reconciliation

Ref#

Attention: Accounts Payable

EEO Recruitment

Billing Address:

Product 1/2	Advertiser Code	Agency Code

Advertiser Ref	Agency Ref	

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Billing: Main: (605) 343-6161 Sturgis, SD 57785 1612 Junction Ave., #4 KFXS-FM

INVOICE

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

Invoice #	131180-10
Invoice Date	10/31/23
Invoice Month	October 2023
Invoice Period	10/01/23 - 10/31/23

Sales Region Sales Office Account Executive | House KFXS Property Local Radio Rapid City KFXS-FM

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	Order#	131180
	Alt Order#	
	Deal#	
	Order Flight	01/01/23 - 12/31/23

g	Billing Type Cash	ng Calendar	
Do Not Mail	sh	Calendar	
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Attention: Accounts Payable DO NOT MAIL

EEO Recruitment

Billing Address:

Product 1/2	Advertiser Code	Agency Code

Advertiser Ref	Agency Ref	

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Ref#

Aired Spots

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Time

Day

Date

Line | Channel | Description

Net Total

\$0.00

Payment Terms 30 Days

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Billing: Sturgis, SD 57785 Main: (605) 343-6161 1612 Junction Ave., #4 KFXS-FM

NVOICE

Estimate Number Product Advertiser DO NOT MAIL EEO Recruitment Recruitment

	Invoice #	131180-11
	Invoice Date	11/30/23
	Invoice Month	November 2023
	Invoice Period	11/01/23 - 11/30/23
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Sales Region Sales Office Account Executive | House KFXS Property Local Radio Rapid City KFXS-FM

Order Flight	Deal #	Alt Order#	Order#
01/01/23 - 12/31/23			131180

Special Handling Billing Type Billing Calendar Do Not Mail Cash Calendar

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DO NOT MAIL

Attention: Accounts Payable

EEO Recruitment

Billing Address:

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	Product 1/2	Advertiser Code	Agency Code

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Aired Spots																					M-Su 5a-12m	Time	
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Net Total

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Billing: 1612 Junction Ave., #4 Sturgis, SD 57785 KFXS-FM Main: (605) 343-6161

Billing Address:

×,× EEO Recruitment
Attention: Accounts Payable
DO NOT MAIL

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

Invoice#	131180-11
 Invoice Date	11/30/23
 Invoice Month	November 2023
 Invoice Period	11/01/23 - 11/30/23

Sales Region Local	Sales Office Radio Rapid City	Account Executive House KFXS	Property KFXS-FM	

Order#	131180
Alt Order#	
Deal #	
Order Flight	01/01/23 - 12/31/23

Special Handling	Billing Type	=	
Do Not Mail	Cash	Calendar	
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Product 1/2	Advertiser Code	Agency Code

Advertiser Ref	Agency Ref	

Payment Terms 30 Days

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THE 25TH ANNUAL BLACK HILLS REGIONAL JOB FAIR WEDNESDAY, MARCH 1ST, 2023 11AM-5PM AT THE MONUMENT



Find great work opportunities from all different sectors and meet with veteran service organizations.

For more information download the Career Fair Plus app or follow us on Facebook.



In collaboration with the South Dakota Association of College Career Centers (SDACCC) and the Black Hills Military Advisory Coalition (MAC)

Persons with disabilities needing accommodations, please contact Chandra at 605-718-2419 by Feb. 22nd, 2023

PLATINUM SPONSORS







BH Regional Job Fair Booth Staffing March 1, 2023 11am-5pm

10:30 (set up) to 12:30 PM	1	MaryAnne Whittle
	2	
12:30 PM to 2 PM	1	Taryn Edlund
	2	Todd Holen
2 PM to 4 PM	1	Kelsey Kinney
	2	MaryAnne
4 PM to 5:30 PM (tear down)	1	Chris J.
	2	MaryAnne Whittle



Sturgis, SD 57785 Main: (605) 343-6161 Billing: 1612 Junction Ave., #4 KFXS-FM

INVOICE - CO-OP: EMPLOYER BOOTH

Estin	Product	Advertiser
Estimate Number		
PUBLIC FILE	2023 Job Fair - employers	BH Job Fair

	'	Invoice #	131401-1
		Invoice Date	01/31/23
		Invoice Month	January 2023
		Invoice Period	12/19/22 - 01/31/23
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Dropperty	KEKO-EM
Property	NTAO-TW
Account Executive House KFXS	House KFXS
Office	Radio Rapid City
Sales Region	Local

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Order Flight	Deal#	Alt Order #	Order#
12/19/22 - 01/31/23			131401

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Product 1/2	Advertiser Code	Agency Code

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Reconciliation	Advertiser Ref	Agency Ker
3		

Ref#

Line | Channel | Description

Time

Day

Date

Length | Air Time

Ad-ID

6:00 AM-10:00 PM

Rapid City, SD 57709-2098

PO Box 2098

Attention: Accounts Payable

BH Job Fair

Billing Address:

KFXS

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KFXS	KFXS	KFXS		KFXS																					
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6/22 :30	12/26/22 :30	6/22 :30		5/22 :30	5/22 :30	5/22 :30	4/22 :30	4/22 :30	4/22 :30				2/22 :30								0/22 :30		9/22 :30		
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Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

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Sturgis, SD 57785 Main: (605) 343-6161 Billing: 1612 Junction Ave., #4 KFXS-FM

INVOICE - CO-OP: EMPLOYER BOOTH

er.	BH Job Fair
Product 2	2023 Job Fair - employers
Estimate Number F	PUBLIC FILE

	Invoice #	131401-1
	Invoice Date	01/31/23
	Invoice Month	January 2023
	Invoice Period	12/19/22 - 01/31/23
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Property	KFXS-FM
Account Executive House KFXS	House KFXS
Sales Office	Radio Rapid City
Sales Region	Local

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Order Flight	Deal#	Alt Order#	Order#	
12/19/22 - 01/31/23			131401	

dling	Billing Type Cash, co-op	Billing Calendar Calendar	
			1

Rapid City, SD 57709-2098

PO Box 2098

Attention: Accounts Payable

BH Job Fair

Billing Address:

Product 1/2	Advertiser Code	Agency Code

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Effective January 1, 2023: 3% surcharge (not reflected herein) if	01/04/23	01/04/23	01/03/23	01/03/23	01/03/23	01/02/23	01/02/23	01/02/23	01/02/23 to 01/08/23	01/01/23	01/01/23	01/01/23	12/31/22	12/31/22	12/31/22	12/30/22	12/30/22	12/30/22	12/29/22	12/29/22	12/29/22	12/28/22	12/28/22	12/28/22	12/27/22	12/27/22	12/27/22		Date
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nt reflected herein)	2:11 PM	12:11 PM	7:45 PM	4:46 PM	12:11 PM	10:24 PM	5:47 PM	1:45 PM	3333333	5:45 PM	12:45 PM	9:45 AM	11:54 PM	10:17 PM	3:46 PM	6:31 PM	1:46 PM	10:46 AM	4:46 PM	11:46 AM	7:46 AM	8:45 PM	4:47 PM	9:11 AM	1:45 PM	8:46 AM	6:30 AM		Length Air Time
if paying by credit card.			EMPLOYER BOOTH	EMPLOYER BOOTH	EMPLOYER BOOTH	EMPLOYER BOOTH		EMPLOYER BOOTH		EMPLOYER BOOTH	EMPLOYER BOOTH	EMPLOYER BOOTH	EMPLOYER BOOTH						EMPLOYER BOOTH	EMPLOYER BOOTH		EMPLOYER BOOTH	EMPLOYER BOOTH						Ad-ID
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Sturgis, SD 57785 Main: (605) 343-6161 KFXS-FM Billing: 1612 Junction Ave., #4 Remit Address:

INVOICE - CO-OP: EMPLOYER BOOTH

Advertiser	BH Job Fair
Product	2023 Job Fair - employers
Estimate Number	PUBLIC FILE

Invoice Month January 20 Invoice Period 12/19/22 -	Invoice #	131401-1 01/31/23
	Invoice Date	01/31/23
	Invoice Month	January 2023
	Invoice Period	12/19/22 - 01/31/23

Property	KFXS-FM
Account Executive House KFXS	House KFXS
Sales Office	Radio Rapid City
Sales Region	Local

Order Flight	Deal #	Alt Order #	Order#
12/19/22 - 01/31/23			131401

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Misocale Code Obcode Francis	Miscellangous Special Handling	Cash, co-op	Calendar	
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Attention: Accounts Payable PO Box 2098

Rapid City, SD 57709-2098

BH Job Fair

Billing Address:

	Advertiser Code	Agency Code	

S	Agency Ref	

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Sturgis, SD 57785 Main: (605) 343-6161 Billing: 1612 Junction Ave., #4 KFXS-FM

INVOICE - CO-OP: EMPLOYER BOOTH

Estimate Number		Advertiser	
PUBLIC FILE	2023 Job Fair - employers	BH Job Fair	

	Invoice #	131401-1
	Invoice Date	01/31/23
	Invoice Month	January 2023
	Invoice Period	12/19/22 - 01/31/23
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Property	KFXS-FM
Account Executive House KFXS	House KFXS
Sales Office	Radio Rapid City
Sales Region	Local

Order Flight	Deal #	Alt Order#	Order#	
12/19/22 - 01/31/23			131401	

Billing Calendar Calendar Billing Type Cash, co-op Special Handling Miscellaneous Special Handling		
	Billing Calendar	Calendar
	Billing Type	
		Miscellaneous Special Handling

Rapid City, SD 57709-2098

PO Box 2098

Attention: Accounts Payable

BH Job Fair

Billing Address:

Product 1/2	Advertiser Code	Agency Code

Advertiser Ref	Agency Ref	

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Billing: Sturgis, SD 57785 Main: (605) 343-6161 1612 Junction Ave., #4 KFXS-FM

INVOICE - CO-OP: EMPLOYER BOOTH

rtiser	BH Job Fair
Product	2023 Job Fair - employers
Estimate Number PUBLIC FILE	PUBLIC FILE

Invoice #	131401-1
Invoice Date	01/31/23
Invoice Month	January 2023
Invoice Period	12/19/22 - 01/31/23

Property !	KFXS-FM
Account Executive House KFXS	House KFXS
	Radio Rapid City
Sales Region l	Local

Order Flight	Deal#	Alt Order #	Order#
12/19/22 - 01/31/23			131401

Calendar Cash, co-op Miscellaneous Special Handling	Special Handling	Billing Type	Billing Calendar Ca	
	Miscellaneous Special Handling	Sh	iendar	

Rapid City, SD 57709-2098

PO Box 2098

Attention: Accounts Payable

BH Job Fair

Billing Address:

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Product 1/2	Code	Agency Code

Advertiser Ref	Agency Ref	

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Sturgis, SD 57785 Main: (605) 343-6161 Billing: 1612 Junction Ave., #4 KFXS-FM

INVOICE - CO-OP: EMPLOYER BOOTH

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	Estimate Number	Product	Advertiser
	PUBLIC FILE	2023 Job Fair - employers	BH Job Fair

Invoice #	131401-1
Invoice Date	01/31/23
Invoice Month	January 2023
Invoice Period	12/19/22 - 01/31/23

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Property	KFXS-FM
Account Executive House KFXS	House KFXS
Sales Office	Radio Rapid City
Sales Region	Local

Order Flight	Deal#	Alt Order#	Order#	
12/19/22 - 01/31/23			131401	

	r Calendar Cash, co-op Miscellaneous Special Handling	Billing Calendar Billing Type Special Handling
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Rapid City, SD 57709-2098

PO Box 2098

Attention: Accounts Payable

BH Job Fair

Billing Address:

Product 1/2	de	Agency Code

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	1 KFXS M-Su KFXS KFXS KFXS KFXS KFXS	Line Channel Description
Aired Spots	6:00 AM-10:00 PM	Time
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	01/30/23 01/30/23 01/30/23 01/31/23 01/31/23 01/31/23	Date
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	7:31 AM 12:30 PM 5:45 PM 9:11 AM 4:45 PM 9:45 PM	Air Time
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	\$0.00 \$0.00 \$0.00	Rate
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Payment Terms 30 Days

Net Total

\$0.00

Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

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Billing: Sturgis, SD 57785 Main: (605) 343-6161 1612 Junction Ave., #4 KFXS-FM

INVOICE - CO-OP: EMPLOYER BOOTH

Advertiser	BH Job Fair
Product	2023 Job Fair - employers
Estimate Number	PUBLIC FILE

Invoice #	131401-1
Invoice Date	01/31/23
Invoice Month	January 2023
Invoice Period	12/19/22 - 01/31/23

Property	KFXS-FM
Account Executive House KFXS	House KFXS
Sales Office	Radio Rapid City
Sales Region	Local

_				
	Order Flight	Deal #	Alt Order #	Order#
	12/19/22 - 01/31/23			131401

		1
Billing Calendar	Calendar	Ι.
Billing Type	Cash, co-op	1
Special Handling	Miscellaneous Special Handling	

Product 1/2	Advertiser Code	Agency Code

Advertiser Ref	Agency Ref	

Ad-ID: **EMPLOYER BOOTH**

Rapid City, SD 57709-2098

PO Box 2098

Attention: Accounts Payable

BH Job Fair

Billing Address:

If you're looking for seasonal or full-time help, you need a booth at the Black Hills Regional Job Fair! The Black Hills Regional Job Fair and the Black Hills Veterans Job Fair have joined forces to help you find the employees you need! Your business can reach a large number of potential employees to include our military community! Check out the website...SD Job Fairs dot com. The Black Hills Regional Job Fair, Wednesday, March 1st at The Monument. Early bird registration ends January 31st!

This announcement was broadcast as entered in the property's program log. This announcement was aired at the following rates:

\$0.00 each for

132 announcements, for a total of

\$0.00

Title of property official Notarize date	Name of property official Notarize by	Signature of property official Commission expiration	Notarize above
President/CEO	Dean Kinney	132 announcements and a total of \$0.00	For a total of 132

Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

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Billing: 1612 Junction Ave., #4 Sturgis, SD 57785 Main: (605) 343-6161 KFXS-FM

INVOICE - CO-OP: CANDIDATE

Advertiser	BH Job Fair
Product	2023 Job Fair - candidates
Estimate Number	PUBLIC FILE

Invoice #	132046-1
Invoice Date	02/28/23
Invoice Month	February 2023
Invoice Period	01/30/23 - 02/28/23

Property	KFXS-FM
Account Executive House KFXS	House KFXS
Sales Office	Radio Rapid City
Sales Region	Local

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	Order #	-
	Alt Order #	
	Deal#	
	Order Flight	02/01/23 - 02/28/23
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Ţ	Miscellaneous Special Handling	Special Handling
≯	Cash, co-op	Billing Type
چ	Calendar	Billing Calendar
1		

Product 1/2	 Agency Code Advertiser Code
Product 1/2	 Advertiser Code
	 Product 1/2

Advertiser Ref	Agency Ref	

Line

Channel Description

Time

Day

Date

Length | Air Time

Ad-ID

Rate

Reconciliation

Ref #

Rapid City, SD 57709-2098

PO Box 2098

BH Job Fair Attention: Accounts Payable

Billing Address:

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Sturgis, SD 57785 Billing: 1612 Junction Ave., #4 Main: (605) 343-6161 KFXS-FM

INVOICE - CO-OP: CANDIDATE

Advertiser BH Job Fair Product 2023 Job Fair - candidates Estimate Number PUBLIC FILE

Invoice #	132046-1
Invoice Date	02/28/23
Invoice Month	February 2023
Invoice Period	01/30/23 - 02/28/23

Property	KFXS-FM
Account Executive House KFXS	House KFXS
Sales Office	Radio Rapid City
Sales Region	Local

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Order Flight	Deal#	Alt Order#	Order#	
02/01/23 - 02/28/23			132046	

ar	Calendar
Billing Type	Cash, co-op
Special Handling	Miscellaneous Special Handling

BH Job Fair Attention: Accounts Payable PO Box 2098

Billing Address:

Rapid City, SD 57709-2098

Product 1/2	Advertiser Code	Agency Code	

Advertiser Ref	Agency Ref	

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Billing: 1612 Junction Ave., #4 Sturgis, SD 57785 Main: (605) 343-6161 KFXS-FM

INVOICE - CO-OP: CANDIDATE

Advertiser Estimate Number Product PUBLIC FILE BH Job Fair 2023 Job Fair - candidates

Invoice #	132046-1
Invoice Date	02/28/23
Invoice Month	February 2023
Invoice Period	01/30/23 - 02/28/23

Sales Region Sales Office Account Executive Property House KFXS Radio Rapid City Local KFXS-FM

Order Flight	Deal#	Alt Order#	Order#	
02/01/23 - 02/28/23			132046	

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Rapid City, SD 57709-2098

PO Box 2098

Attention: Accounts Payable

BH Job Fair

Billing Address:

1		
	Product 1/2	Agency Code

Advertiser Ref	Agency Ref	

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Billing Address:

Rapid City, SD 57709-2098

PO Box 2098

Attention: Accounts Payable

BH Job Fair

Main: (605) 343-6161 Sturgis, SD 57785 Billing: 1612 Junction Ave., #4 KFXS-FM

INVOICE - CO-OP: CANDIDATE

Advertiser	BH Job Fair
Product	2023 Job Fair - candidates
Estimate Number	PUBLIC FILE

	•		1
Invoice Period	Invoice Month	Invoice Date	Invoice#
01/30/23 - 02/28/23	February 2023	02/28/23	132046-1

Property	KFXS-FM
Account Executive House KFXS	House KFXS
Sales Office R	Radio Rapid City
Sales Region	Local

Order#	132046
Alt Order#	
Deal#	
Order Flight	02/01/23 - 02/28/23

		1
Billing Calendar	Calendar	
Billing Type	Cash, co-op	Γ.
Special Handling	Miscellaneous Special Handling	

Product 1/2	ertis	Agency Code

Advertiser Ref	Agency Ref	

KFXS	KFXS	KFXS	KFXS	KFXS	KFXS		KFXS	KFXS	1 KFXS M-Su	Line Channel Description
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:30	30	:30	:30	:30	30	6x	:30	:30		Length
9:45 PM	10:11 AM	7:31 AM	9:23 PM	8:23 PM	9:11 AM	33	5:23 PM	2:45 PM		Air Time
CANDIDATE	CANDIDATE	CANDIDATE	CANDIDATE	CANDIDATE	CANDIDATE		CANDIDATE	CANDIDATE		Ad-ID
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1194	1192	1193	1191	1189	1190		100	1100	200	Ref#

Aired Spots

20

Net Total

\$0.00

Payment Terms 30 Days

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Sturgis, SD 57785 Billing: Main: (605) 343-6161 1612 Junction Ave., #4 KFXS-FM

INVOICE - CO-OP: CANDIDATE

Advertiser	BH Job Fair
Product	2023 Job Fair - candidates
Estimate Number PUBLIC FILE	PUBLIC FILE

 Invoice #	132046-1
 Invoice Date	02/28/23
 Invoice Month	February 2023
 Invoice Period	01/30/23 - 02/28/23

Property	KFXS-FM
Account Executive House KFXS	House KFXS
Sales Office	Radio Rapid City
Sales Region	Local

Order Flight	Deal #	Alt Order#	Order#	
02/01/23 - 02/28/23			132046	

Billing Calendar	Calendar
Billing Type	Cash, co-op
Special Handling	Miscellaneous Special Handling

Product 1/2	Advertiser Code	Agency Code	

		L	
Advertiser Ref	Agency Ref		

Ad-ID: CANDIDATE

Rapid City, SD 57709-2098

PO Box 2098

Attention: Accounts Payable

BH Job Fair

Billing Address:

The Black Hills Regional Job Fair is your opportunity to connect with employers looking to hire top quality candidates like you! Employers who are looking for part time, full time, temporary and permanent positions... for Veteran's to teenagers and everyone in between! You will have the opportunity to meet potential employers and win door prizes! Come and join us Wednesday, March 1st from 11 to 5 in the Rushmore Hall at the Monument for the 25th Annual Black Hills Regional Job Fair!

This announcement was broadcast as entered in the property's program log. This announcement was aired at the following rates:

toristo above		\$0.00 each for For a total of
Commission expiration	Signature of property official	84 announcements, for a total of \$0.00 84 announcements and a total of \$0.00
Notarize by	Dean Kinney Name of property official	•
Notarize date	President/CEO Title of property official	

Notarize above

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Billing: Sturgis, SD 57785 Main: (605) 343-6161 KFXS-FM 1612 Junction Ave., #4

INVOICE

Estimate Number	Product	Advertiser
	5 Live remote	BH Job Fair

 Invoice #	131949-1
Invoice Date	03/01/23
Invoice Month	March 2023
Invoice Period	02/20/23 - 03/01/23

	1 1 1 1 1 1 1 1
Local	Sales Region
Radio Rapid City	Sales Office
House KFXS	Account Executive House KFXS
KFXS-FM	Property

Order Flight	Deal#	Alt Order#	Order#
02/23/23 - 03/01/23			131949

Pro		Special Handling
Αď	Cash	Billing Type
Age	Calendar	Billing Calendar
1		

Rapid City, SD 57709-2098

PO Box 2098

Attention: Jeff Wangen

BH Job Fair

Billing Address:

Product 1/2	Advertiser Code	ncy (

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W	1:45 PM	1:30 PM	1:10 PM	12:45 PM	12:30 PM	12:10 PM	6		2:47 PM	1:46 PM	11:46 AM	6:46 AM	22	1:47 PM	10:47 AM	3:46 PM	8:46 AM	4:48 PM	6:4/ AM	2:4/ PM	12:47 PM	2222		Length Air Time
	LIVE	TIVE	KFXS LIVE REMOTE	HATT	LIVE	KFXS LIVE REMOTE			PROMO/5 LIVE	PROMO/5 LIVE	PROMO/5 LIVE	PROMO/5 LIVE		PROMO/5 LIVE	PROMO/S LIVE	PROMO/5 LIVE			Ad-ID					
\$998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00 0.00	\$0.00 00	9000	\$0.00	\$0.00 0	* C.C.C	# C.CC	#C.CC	9 6.00	#0.00 00	* C.CC			Rate Reconciliation
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Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

Nowithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions, agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

Two week advance cancellation notice is required unless otherwise specified.

Nondiscrimination Policy: The HomeSlice Media Group, LLC, and its stations do not discriminate in the sale of advertising time and will accept no advertising which is placed with an intent to or has the effect of discriminating on the basis of race or ethnicity.



Sturgis, SD 57785 Main: (605) 343-6161 Billing: 1612 Junction Ave., #4 KFXS-FM

INVOICE

Advertiser	BH Job Fair
Product	5 Live remote
Estimate Number	

Invoice #	131949-1
Invoice Date	03/01/23
Invoice Month	March 2023
Invoice Period	02/20/23 - 03/01/23

Property	KFXS-FM
Account Executive House KFXS	House KFXS
Sales Office	Radio Rapid City
Sales Region	Local

Order Flight	Deal #	Alt Order#	Order#	
02/23/23 - 03/01/23			131949	

	Special Handling
Cash	
Calendar	ng Calendar

BH Job Fair Attention: Jeff Wangen PO Box 2098

Billing Address:

Rapid City, SD 57709-2098

Product 1/2	Advertiser Code	Agency Code

Advertiser Ref	Agency Ref	

Day
Date
Length
Air Time
Ad-ID
Rate
Reconciliation
Ref#

Aired Spots

19

Time

Line | Channel | Description

\$998.00

Net Total

Payment Terms 30 Days

Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

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Job Shadow Program

Person requesting:	Summer Soms
School/Organization	:
City, State:	4215 partrush rd STTO1 Rapid City SD
Email/phone:	<u>Nevaehpeters 04@gnail.com (308)430-596</u>
Student's name:	Nevgeh Peters
Date of visit:	06/09/23
Person(s) shadowed	: Summer Sones
Time of visit:	lpm-3pm 5-22-23
Student Comments:	



















Job Shadow Program

Person requesting: _	Dan Ainsle
School/Organization:	
City, State:	;-
Email/phone: _	daniel ainslieurcgov.org
Student's name:	Christian Ainslie
Date of visit: _	August 4 - August 11,2023
Person(s) shadowed:_	Scout Wheeler
Time of visit:	varied times through the week
Student Comments: _	<i>i</i> ,
-	



















Person requesting:	Shiloh. Francis	
Organization:	Elevate	
City, State:	Rapid City, SD	
Contact information:	Shiloh Francis	
Email/phone:	Shiloh. Francis eclerate rapid city. con 605	718 8465
Date/time of Event:	January 26, 2023	
Person speaking:	January 26, 2023 Brad Jurgensen	
Notes on topic:		,

















Person requesting:	Kon Jeffries
Organization:	Stock Show
City, State:	Rapid City, SD
Contact information:	Ron Jeffries
Email/phone:	rone blackhills stock show, com
Date/time of Event:	January 30,2023
Person speaking:	Brad Jurgensen
Notes on topic:	
	·

















Person requesting:

Genna Messer

Organization:

Southwest Middle School

City, State:

Rapid City, SD

Contact information:

Gena.Messer@k12.sd.us

Email/phone:

605-394-6792

Date/time of Event:

4/21/23 9:59am-11:15am

Person speaking:

Chris Hornick

Notes on topic:

Storytelling with digital video

















Person requesting:	Menae Servaty
Organization:	Artemis House
City, State:	Spearfish, SD
Contact information:	Renae Servaty
Email/phone:	Renace artemishouse.org 605 642 782
Date/time of Event:	October 14, 2023
Person speaking:	Brad Jurgensen
Notes on topic:	







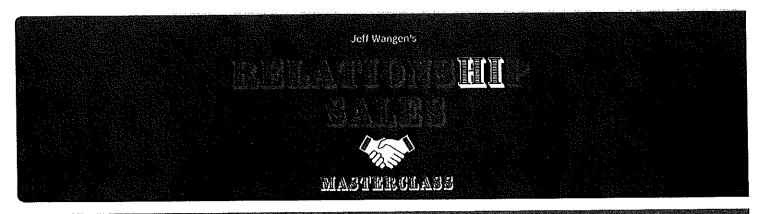












MasterClass Registration

Relationship Sales MasterClass Details:

- WHEN: WEDNESDAY, 8/16/23.
- WHO & WHAT: Relationship Sales MasterClass with Jeff Wangen as the main presenter and Nick Saller as a presenter of secret bonus modules during breaks and lunch.
- WHERE: The class will take place at: SD Department of Labor 2330 N Maple Ave #1, Rapid
 City, SD 57701
- WHY: BECAUSE EVERYONE IS IN SALES WHETHER THEY REALIZE IT OR NOT.
- TIME: We will **start promptly at 9:00 AM** (Attendees are strongly encouraged to arrive by 8:45 AM). It is slated to end by 3:00 PM (depending on how long we stay in the role playing *Sales Lab* toward the end of the day) and we'll be staying around answering questions afterward until 3:30-4 PM.
- FOOD: Light breakfast, lunch, and refreshments will be provided.
- BONUS: 5 sales tips for registering.
- Included with the class is one sales coaching with Jeff where you bring the sales challenge(s) and he helps you develop productive solutions. You must initiate the request to engage this feature by contacting Jeff.
- Our class has been incredibly well-received. Just the same, we stand by it with a 100% Satisfaction or Your Money Back Guarantee. We only ask one question: How could we have served you better?

3

Attended by: MaryAnne Whittle 8/16/23 October 25, 2023

Jeff Wangen's

RELATIONSHIP SALES



MASTERCLASS INVOICE

Number 242

Date 10/17/2023

			Status	
Relationship Sales	Email:	clientservice@relationship-sales.com		
Contact	Phone	605-646-2443		

Name	The HomeSlice Group Attn: MaryAnne Whittle
Email	Brad Heid, brad.heid@thehomeslicegroup.com Shelley Hughes, shelley.hughes@thehomeslicegroup.com Milchell Stafford, mitchell.stafford@thehomeslicegroup.com Brenan Desch, brenan. desch@thehomeslicegroup.com Therly Hofmann, therly.hofmann@thehomeslicegroup.com Tyler Kaitfors, tyler.kaitfors@thehomeslicegroup.com, Jordan Pulscher, jordan.pulscher@thehomeslicegroup.com, Brad Jurgensen@thehomeslicegroup.com, Tanya.wilson@thehomeslicegroup.com, com
Phone	605-391-9862
Number of Tickets	10
Date Paid	
Payment Method	Check, certified check, money order, or cash. Please make payment out to: Relationship Sales, LLC. To secure your seats & so we can make sure to order food for your team, please kindly pay no later than Monday, 10/23/23. You can mail or drop off payment to Jeff's office at: 3675 Sturgis Rd, Rapid City, SD 57702, Jeff or I can stop by your office to collect payment, or I'm happy to meet you wherever is convenient. Thank you. Best, Nick
Amount Due (Tax Included)	\$1,688.58
Comments	Thank you for reserving your seats at the Relationship Sales MasterClass. We look forward to you joining us. If you need support before or after the class, please email nsaller.ip@gmail.com or call Nick@ 605-646-2443.
Our	We strongly believe in the quality and utility of the Relationship Sales MasterClass. It

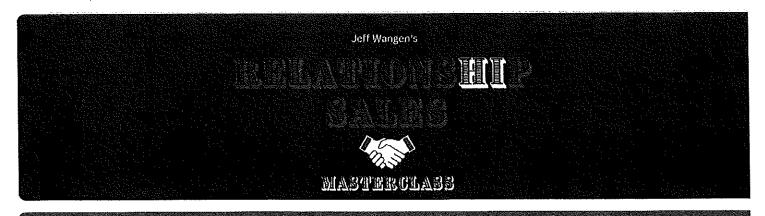
Our Guarantee to You



Smare with Your Friends

We strongly believe in the quality and utility of the Relationship Sales MasterClass. It has already improved the lives of many and we are committed to helping as many professionals grow in this area as possible. Your satisfaction is important to us. With your paid admission comes our 100% Money Back, 2 Questions Asked Satisfaction Guarantee. If you are unhappy or unsatisfied with the instruction or the quality of the content that you receive at the Relationship Sales MasterClass, then please let us know and we will refund your money. We'll only as you two simple questions: 1. Did you regularly try to implement the skills from the class? 2. How could we have better met your expectations?

Just the same, if you are thrilled with Relationship Sales, please consider any, or all of the following: 1. Tell a friend or friends about it. They can scan the QR code to the left to learn more or visit our Facebook page, 2. Consider liking, subscribing or commenting on our Relationship Sales Facebook page, 3. Write a testimonial on our Facebook page or feel free to give it to either Jeff or Nick so that others can know how Relationship Sales has impacted you. Thank you for joining us, supporting small business, and your consideration to share your experienes with others. Please keep an eye out for upcoming additional Relationship Sales content. Now go out and build some Relationships!



MasterClass Registration

Relationship Sales MasterClass Details:

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 Satisfaction or Your Money Back Guarantee. We only ask one question: How could we have served you better?

Attended by Brad Jurgensen Todd Holen Brad Heid Shelley Hughes Therly Hofmann Brenan Desch

Mitchell Stafford
Tyler Kaitfors
Jordan Pulscher
Tanya Wilson
10/25/23

2023 SDBA Leadership Conference Schedule of Events

Hilton Garden Inn Downtown 201 E 8th Street Sioux Falls, SD 57103

Tuesday, August 29 , 2073

Tuesday, August 29 1000		
8am - 11:30am	Board of Directors Meeting Hegg & Lloyd Meeting Room	
9am - 1pm	Registration Lobby	
11:30am - 1pm	Welcome Luncheon Official Welcome Chris Gross, SDBA Chairman REVIR C/D	
1pm - 2:45pm	Leadership Session REVIR A	
	"Valued and ValuableEvery Leader's New Goals"	
	Derron Steenbergen Swagger Institute	
1pm - 2pm	Digital Content Sessions REVIR B	
	"Connecting the Dots: How Social Media, Blogging, and Podcasting Fit Into Your Sta- tion's Digital Strategy"	
	Seth Resler, Jacobs Media	
2pm - 2:45pm	"Lead Generation for Radio Salespeople"	
	Seth Resler, Jacobs Media	
2:45pm - 3pm	Refreshment Break	

Tuesday (continued), August 29

3pm - 5pm Sales Session **REVIRA** "Simple Customized Proposals that are Guaranteed to Grow Your Revenue" Derron Steenbergen Swagger Institute 3pm - 5pm Leadership Session **REVIR B** "You Aren't in the Media **Business Anymore**" Paul Jacobs, Jacobs Media 6pm - 7pm Reception Hallway Outside REVIR C/D 7pm - 9pm Dinner and SDBA Awards **REVIR B-D**

Presentation of SDBA Awards

Gary Owens Commercial Production Awards
SDBA Sports Broadcaster of the Year
SDBA Community Enhancement Award
Distinguished Service Award
SD Broadcaster of the Year
Tom Brokaw Award

Wednesday, August 30

7:30am - 9am	Networking Breakfast SDBA Business Meeting NAB Update Jack Smedile REVIR C/D
9am - 12pm	Leadership Session REVIR B
	"Winning Well: Practical Human-Centered Leadership that Gets Results"
	David Dye, Let's Grow Leaders
12pm	Adjourn