

## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

**To Avail Themselves of The Lowest Unit Charge During a Political Window, Federal Candidates Must Sign The Certification On Page 3**

|                              |              |
|------------------------------|--------------|
| <b>Station and Location:</b> | <b>Date:</b> |
|------------------------------|--------------|

I, Carl Perry,  
 being/on behalf of: Carl Perry for State House, a legally  
 qualified candidate of the Republican political  
 party for the office of: SD House of Representative  
 in the general  
 election to be held on: November 3, 2020

do hereby request station time as follows:

| Broadcast Length | Time of Day, Rotation or Package | Days | Class | Times per Week | Number of Weeks |
|------------------|----------------------------------|------|-------|----------------|-----------------|
| See Attached     |                                  |      |       |                |                 |

**Total Charges:** See Attached



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FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

**To Avail Themselves of The Lowest Unit Charge During a Political Window, Federal Candidates Must Sign The Certification On Page 3**

|                              |              |
|------------------------------|--------------|
| <b>Station and Location:</b> | <b>Date:</b> |
|------------------------------|--------------|

I, Drew Dennert,  
 being/on behalf of: Dennert for House, a legally  
 qualified candidate of the Republican political  
 party for the office of: SD House  
 in the ~~State of~~ General  
 election to be held on: Nov / 3rd / 2020

do hereby request station time as follows:

| Broadcast Length    | Time of Day, Rotation or Package | Days | Class | Times per Week | Number of Weeks |
|---------------------|----------------------------------|------|-------|----------------|-----------------|
| <u>See Attached</u> |                                  |      |       |                |                 |

**Total Charges:** See Attached



# Sales Order

Stations: **KBFO-FM, KGIM-KSDNHD3, KGIM-FM, KNBZ-FM, KSDN-HD2, KSDN-AM, KSDN-FM**  
 Contract Name: **2020 GENERAL ELECTION -01**  
 Contract#: **83851234**  
 Start Date: **9/21/20** End Date: **11/03/20**  
 Revenue Type: **Local Political** Type: **Cash**  
 Advertiser: **CARL PERRY DREW DENNERT**  
 Address: **2722 RAILROAD CIRCLE**  
 City: **ABERDEEN** State: **SD** Zip: **57401**  
 Product Name: **2020 GENERAL ELECTION**  
 Comp. Code: **Political**  
 Sec. Comp.: **Local Candidate**

Buyer: \_\_\_\_\_  
 Tax Schedule: \_\_\_\_\_ (None)  
 Agency Commission %: **0**  
 Billing Cycle: **Calendar**  
 Salesperson: **501961kmorr** Comm %: **0**  
 Makegood Policy: **Within Contract Dates**

### KBFO-FM

| No | DATES    |          | Alt<br>wks | TIMES   |         | LEN | DISTRIBUTION |   |   |   |   |    |    | RATE | TOTALS |     | PTY    |       |
|----|----------|----------|------------|---------|---------|-----|--------------|---|---|---|---|----|----|------|--------|-----|--------|-------|
|    | START    | END      |            | START   | END     |     | M            | T | W | T | F | SA | SU |      | Per Wk | D/W |        | SPOTS |
| 1  | 9/21/20  | 9/22/20  |            | 6:00 AM | 7:00 PM | 30  | 5            |   |   |   |   |    | 5  | D    | 13.15  | 5   | 65.75  | 2     |
| 2  | 10/31/20 | 11/02/20 |            | 6:00 AM | 7:00 PM | 30  | 5            |   |   |   |   | 5  | 10 | D    | 13.15  | 10  | 131.50 | 2     |
| 3  | 11/03/20 | 11/03/20 |            | 6:00 AM | 6:00 PM | 30  |              | 5 |   |   |   |    | 5  | D    | 13.15  | 5   | 65.75  | 2     |

TOTAL GROSS \$263.00, NET \$263.00

### KGIM-KSDNHD3

| No | DATES    |          | Alt<br>wks | TIMES   |         | LEN | DISTRIBUTION |   |   |   |   |    |    | RATE | TOTALS |     | PTY    |       |
|----|----------|----------|------------|---------|---------|-----|--------------|---|---|---|---|----|----|------|--------|-----|--------|-------|
|    | START    | END      |            | START   | END     |     | M            | T | W | T | F | SA | SU |      | Per Wk | D/W |        | SPOTS |
| 1  | 9/21/20  | 9/22/20  |            | 6:00 AM | 7:00 PM | 30  | 5            |   |   |   |   |    | 5  | D    | 10.20  | 5   | 51.00  | 2     |
| 2  | 10/31/20 | 11/02/20 |            | 6:00 AM | 7:00 PM | 30  | 5            | 5 |   |   |   | 5  | 15 | D    | 10.20  | 10  | 102.00 | 2     |
| 3  | 10/17/20 | 10/17/20 |            | 6:00 AM | 7:00 AM | 30  |              |   |   |   |   | 5  | 5  | D    | 11.25  | 5   | 56.25  | 2     |
| 4  | 11/03/20 | 11/03/20 |            | 6:00 AM | 6:00 PM | 30  |              | 5 |   |   |   |    | 5  | D    | 10.20  | 5   | 51.00  | 2     |

TOTAL GROSS \$260.25, NET \$260.25

### KGIM-FM

| No | DATES    |          | Alt<br>wks | TIMES   |         | LEN | DISTRIBUTION |   |   |   |   |    |    | RATE | TOTALS |     | PTY    |       |
|----|----------|----------|------------|---------|---------|-----|--------------|---|---|---|---|----|----|------|--------|-----|--------|-------|
|    | START    | END      |            | START   | END     |     | M            | T | W | T | F | SA | SU |      | Per Wk | D/W |        | SPOTS |
| 1  | 9/21/20  | 9/22/20  |            | 6:00 AM | 7:00 PM | 30  | 5            |   |   |   |   |    | 5  | D    | 13.15  | 5   | 65.75  | 2     |
| 2  | 10/31/20 | 11/02/20 |            | 6:00 AM | 7:00 PM | 30  | 5            |   |   |   |   | 5  | 10 | D    | 13.15  | 10  | 131.50 | 2     |
| 3  | 10/17/20 | 10/17/20 |            | 6:00 AM | 7:00 AM | 30  |              |   |   |   |   | 5  | 5  | D    | 13.15  | 5   | 65.75  | 2     |
| 4  | 11/03/20 | 11/03/20 |            | 6:00 AM | 6:00 PM | 30  |              | 5 |   |   |   |    | 5  | D    | 13.15  | 5   | 65.75  | 2     |

TOTAL GROSS \$328.75, NET \$328.75

**KNBZ-FM**

| No | DATES    |          | Alt<br>wks | TIMES   |         | LEN | DISTRIBUTION |   |   |   |   |    |    | RATE | TOTALS |     | PTY    |       |
|----|----------|----------|------------|---------|---------|-----|--------------|---|---|---|---|----|----|------|--------|-----|--------|-------|
|    | START    | END      |            | START   | END     |     | M            | T | W | T | F | SA | SU |      | Per Wk | D/W |        | SPOTS |
| 1  | 9/21/20  | 9/22/20  |            | 6:00 AM | 7:00 PM | 30  |              | 5 |   |   |   |    | 5  | D    | 11.70  | 5   | 58.50  | 2     |
| 2  | 10/31/20 | 11/02/20 |            | 6:00 AM | 7:00 PM | 30  | 5            |   |   |   | 5 |    | 10 | D    | 11.70  | 10  | 117.00 | 2     |
| 3  | 11/03/20 | 11/03/20 |            | 6:00 AM | 6:00 PM | 30  |              | 5 |   |   |   |    | 5  | D    | 11.70  | 5   | 58.50  | 2     |

TOTAL GROSS \$234.00, NET \$234.00

**KSDN-HD2**

| No | DATES    |          | Alt<br>wks | TIMES   |         | LEN | DISTRIBUTION |   |   |   |   |    |    | RATE | TOTALS |     | PTY   |       |
|----|----------|----------|------------|---------|---------|-----|--------------|---|---|---|---|----|----|------|--------|-----|-------|-------|
|    | START    | END      |            | START   | END     |     | M            | T | W | T | F | SA | SU |      | Per Wk | D/W |       | SPOTS |
| 1  | 9/21/20  | 9/22/20  |            | 6:00 AM | 7:00 PM | 30  |              | 5 |   |   |   |    | 5  | D    | 9.50   | 5   | 47.50 | 2     |
| 2  | 10/31/20 | 11/02/20 |            | 6:00 AM | 7:00 PM | 30  | 5            | 5 |   |   | 5 |    | 15 | D    | 9.50   | 10  | 95.00 | 2     |
| 3  | 10/17/20 | 10/17/20 |            | 6:00 AM | 7:00 AM | 30  |              |   |   |   | 5 |    | 5  | D    | 9.50   | 5   | 47.50 | 2     |
| 4  | 11/03/20 | 11/03/20 |            | 6:00 AM | 6:00 PM | 30  |              | 5 |   |   |   |    | 5  | D    | 9.50   | 5   | 47.50 | 2     |

TOTAL GROSS \$237.50, NET \$237.50

**KSDN-AM**

| No | DATES    |          | Alt<br>wks | TIMES   |         | LEN | DISTRIBUTION |   |   |   |   |    |    | RATE | TOTALS |     | PTY    |       |
|----|----------|----------|------------|---------|---------|-----|--------------|---|---|---|---|----|----|------|--------|-----|--------|-------|
|    | START    | END      |            | START   | END     |     | M            | T | W | T | F | SA | SU |      | Per Wk | D/W |        | SPOTS |
| 1  | 9/21/20  | 9/22/20  |            | 6:00 AM | 7:00 PM | 30  |              | 5 |   |   |   |    | 5  | D    | 11.25  | 5   | 56.25  | 2     |
| 2  | 10/31/20 | 11/02/20 |            | 6:00 AM | 7:00 PM | 30  | 5            | 5 |   |   | 5 |    | 15 | D    | 11.25  | 10  | 112.50 | 2     |
| 3  | 10/17/20 | 10/17/20 |            | 6:00 AM | 7:00 AM | 30  |              |   |   |   | 5 |    | 5  | D    | 11.25  | 5   | 56.25  | 2     |
| 4  | 11/03/20 | 11/03/20 |            | 6:00 AM | 6:00 PM | 30  |              | 5 |   |   |   |    | 5  | D    | 11.25  | 5   | 56.25  | 2     |

TOTAL GROSS \$281.25, NET \$281.25

**KSDN-FM**

| No | DATES    |          | Alt<br>wks | TIMES   |         | LEN | DISTRIBUTION |   |   |   |   |    |    | RATE | TOTALS |     | PTY    |       |
|----|----------|----------|------------|---------|---------|-----|--------------|---|---|---|---|----|----|------|--------|-----|--------|-------|
|    | START    | END      |            | START   | END     |     | M            | T | W | T | F | SA | SU |      | Per Wk | D/W |        | SPOTS |
| 1  | 9/21/20  | 9/22/20  |            | 6:00 AM | 7:00 PM | 30  |              | 5 |   |   |   |    | 5  | D    | 11.25  | 5   | 56.25  | 2     |
| 2  | 10/31/20 | 11/02/20 |            | 6:00 AM | 7:00 PM | 30  | 5            |   |   |   | 5 |    | 10 | D    | 11.25  | 10  | 112.50 | 2     |
| 3  | 10/17/20 | 10/17/20 |            | 6:00 AM | 7:00 AM | 30  |              |   |   |   | 5 |    | 5  | D    | 11.25  | 5   | 56.25  | 2     |
| 4  | 11/03/20 | 11/03/20 |            | 6:00 AM | 6:00 PM | 30  |              | 5 |   |   |   |    | 5  | D    | 11.25  | 5   | 56.25  | 2     |

TOTAL GROSS \$281.25, NET \$281.25

Billing Projections: By Month

|    | Sep 20 | Oct 20 | Nov 20   |
|----|--------|--------|----------|
| CA | 401.00 | 683.00 | 802.00   |
| ST | 401.00 | 282.00 | 1,203.00 |

Print Spot Prices

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|-------------------------|----------|
| TOTAL SPOTS .....       | 165      |
| GROSS TOTAL \$ .....    | 1,886.00 |
| ADJUSTED SPOTS .....    | 165      |
| ADJUSTED TOTAL \$ ..... | 1,886.00 |

APPROVE    DECLINE

- |                       |                       |                     |
|-----------------------|-----------------------|---------------------|
| <input type="radio"/> | <input type="radio"/> | General Manager     |
| <input type="radio"/> | <input type="radio"/> | Sales Manager       |
| <input type="radio"/> | <input type="radio"/> | Office Manager      |
| <input type="radio"/> | <input type="radio"/> | Local Sales Manager |