

ORDER

Orders
Order / Rev: 304359
Alt Order #: 33413404
Product Desc: ALC - LA
Estimate: 7242
Flight Dates: 11/08/19 - 11/16/19
Original Date / Rev: 11/07/19 / 11/07/19
Order Type: GENERAL

KMEZ-FM
Primary AE: Katz Philadelphia
Sales Office: K-7.5
Sales Region: N-Katz75

Agency Name: Sage Media
Buying Contact:
Billing Contact:
 1322 G Street SE
 Washington, DC 20003

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser Name: American Leadership Committee
Demographic: A35+
Product Codes: Issues/Propositions
Revenue Code 1: AGY-AVAIL
Revenue Code 2: POL-ISS
Revenue Code 3: POL-STATE

New Business Thru:
Advertiser External ID:
Agency External ID:
Unit Code: General

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
10/28/19	11/16/19	84	\$4,490.00	\$3,816.50

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
November 2019	84	\$4,490.00	\$3,816.50	0.00
Totals	84	\$4,490.00	\$3,816.50	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Katz Philadelphia	K-7.5	N-Katz75	Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	KMEZ	11/08/19	11/15/19	M-F AM Drive	CM	6:00 AM-10:00 AM	33333--	1:00	15	\$70.00	P-30	0.00	NM	18	\$1,260.00
				M-F											
				AM -											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/08/19	11/14/19	33333--		15				\$70.00		0.00			
		Week: 11/15/19	11/21/19	----3--		3				\$70.00		0.00			
N 2	KMEZ	11/08/19	11/15/19	M-F Midday	CM	10:00 AM-3:00 PM	33333--	1:00	15	\$70.00	P-30	0.00	NM	18	\$1,260.00
				M-F											
				MD -											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/08/19	11/14/19	33333--		15				\$70.00		0.00			
		Week: 11/15/19	11/21/19	----3--		3				\$70.00		0.00			
N 3	KMEZ	11/08/19	11/15/19	M-F PM Drive	CM	3:00 PM-7:00 PM	33333--	1:00	15	\$70.00	P-30	0.00	NM	18	\$1,260.00
				M-F											
				PM -											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/08/19	11/14/19	33333--		15				\$70.00		0.00			
		Week: 11/15/19	11/21/19	----3--		3				\$70.00		0.00			
N 4	KMEZ	11/08/19	11/15/19	M-F Evening	CM	7:00 PM-12:00 XM	22222--	1:00	10	\$20.00	P-30	0.00	NM	12	\$240.00
				M-F											
				EV -											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/08/19	11/14/19	22222--		10				\$20.00		0.00			

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Advertiser: American Leadership Committee
 Product Desc: ALC - LA
 Estimate: 7242
 KMEZ-FM

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 5	KMEZ	11/08/19	11/16/19	Sa-Su AM Sa-Su	CM	6:00 AM-10:00 AM	-----2-	1:00	2	\$20.00	P-30	0.00	NM	4	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		11/15/19	11/21/19	----2--		2				\$20.00		0.00			
WK -															
Week:		11/08/19	11/14/19	-----2-		2				\$20.00		0.00			
Week:		11/15/19	11/21/19	-----2-		2				\$20.00		0.00			
N 6	KMEZ	11/08/19	11/16/19	Sa-Su Midday Sa-Su	CM	10:00 AM-3:00 PM	-----2-	1:00	2	\$30.00	P-30	0.00	NM	4	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		11/08/19	11/14/19	-----2-		2				\$30.00		0.00			
Week:		11/15/19	11/21/19	-----2-		2				\$30.00		0.00			
WK -															
Week:		11/08/19	11/14/19	-----2-		2				\$30.00		0.00			
Week:		11/15/19	11/21/19	-----2-		2				\$30.00		0.00			
N 7	KMEZ	11/08/19	11/14/19	Sa-Su PM Sa-Su	CM	3:00 PM-7:00 PM	-----2-	1:00	2	\$30.00	P-30	0.00	NM	2	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		11/08/19	11/14/19	-----2-		2				\$30.00		0.00			
WK -															
Week:		11/08/19	11/14/19	-----2-		2				\$30.00		0.00			
N 8	KMEZ	11/08/19	11/14/19	Sa-Su AM Sa-Su	CM	6:00 AM-10:00 AM	-----3	1:00	3	\$20.00	P-30	0.00	NM	3	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		11/08/19	11/14/19	-----3		3				\$20.00		0.00			
WK -															
Week:		11/08/19	11/14/19	-----3		3				\$20.00		0.00			
N 9	KMEZ	11/08/19	11/14/19	Sa-Su Midday Sa-Su	CM	10:00 AM-3:00 PM	-----3	1:00	3	\$30.00	P-30	0.00	NM	3	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		11/08/19	11/14/19	-----3		3				\$30.00		0.00			
WK -															
Week:		11/08/19	11/14/19	-----3		3				\$30.00		0.00			
N 10	KMEZ	11/08/19	11/14/19	Sa-Su PM Sa-Su	CM	3:00 PM-7:00 PM	-----2	1:00	2	\$30.00	P-30	0.00	NM	2	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		11/08/19	11/14/19	-----2		2				\$30.00		0.00			
WK -															
Week:		11/08/19	11/14/19	-----2		2				\$30.00		0.00			
Totals													84	\$4,490.00	

Nov 07, 19
 CONT# 33413404 Mod# Ver# 1 (Last =)
 REP Cumulus Media National Sales
 TO KMEZ-FM (New Orleans, LA)
 FM TERRANCE HOUSTON
 OFF PHILADELPHIA
 AGY MCKENNA PIHLAJA C/O SAGE MEDIA PLANNING
 ADDR 1322 G STREET, SE
 WASHINGTON, DC 20003

DDS CONT# 0
 C/P/E: 117242
 SALESPERSON FAX#
 PH #

BYR MEDIA PLACEMENT
 ADV AMERICAN LEADERSHIP COMMITTEE
 PDT ALC - LA
 FLT Nov 08, 19 - Nov 16, 19

*** REP ORDER COMMENT ***

** 11/7/2019 10:14:00 AM: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR
 CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH
 ANGELA.HOMAN@KATZMEDIA.COM OR CALL 215-557-4230. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		FLIGHT 1							
	1.1	....F..	6A - 10A	60	11/08/2019 - 11/08/2019	1D	3	\$70.00	3
	1.2	....F..	10A - 3P	60	11/08/2019 - 11/08/2019	1D	3	\$70.00	3
	1.3	....F..	3P - 7P	60	11/08/2019 - 11/08/2019	1D	3	\$70.00	3
	1.4	....F..	7P - 12A	60	11/08/2019 - 11/08/2019	1D	2	\$20.00	2
					** FLIGHT TOTALS **		11	\$670.00	
		FLIGHT 2							
	2.1	.....S.	6A - 10A	60	11/09/2019 - 11/09/2019	1D	2	\$20.00	2
	2.2	.....S.	10A - 3P	60	11/09/2019 - 11/09/2019	1D	2	\$30.00	2
	2.3	.....S.	3P - 7P	60	11/09/2019 - 11/09/2019	1D	2	\$30.00	2
					** FLIGHT TOTALS **		6	\$160.00	
		FLIGHT 3							
	3.1	.....S	6A - 10A	60	11/10/2019 - 11/10/2019	1D	3	\$20.00	3
	3.2	.....S	10A - 3P	60	11/10/2019 - 11/10/2019	1D	3	\$30.00	3
	3.3	.....S	3P - 7P	60	11/10/2019 - 11/10/2019	1D	2	\$30.00	2
					** FLIGHT TOTALS **		8	\$210.00	
		FLIGHT 4							
	4.1	M.....	6A - 10A	60	11/11/2019 - 11/11/2019	1D	3	\$70.00	3
	4.2	M.....	10A - 3P	60	11/11/2019 - 11/11/2019	1D	3	\$70.00	3
	4.3	M.....	3P - 7P	60	11/11/2019 - 11/11/2019	1D	3	\$70.00	3
	4.4	M.....	7P - 12A	60	11/11/2019 - 11/11/2019	1D	2	\$20.00	2

Nov 07, 19

CONT# 33413404 Mod# Ver# 1 (Last =)
 REP Cumulus Media National Sales

DDS CONT# 0
 C/P/E: / / 7242

				** FLIGHT TOTALS **			11	\$670.00	
		FLIGHT 5							
5.1	.T....	6A - 10A	60	11/12/2019 - 11/12/2019	1D	3	\$70.00	3	
5.2	.T....	10A - 3P	60	11/12/2019 - 11/12/2019	1D	3	\$70.00	3	
5.3	.T....	3P - 7P	60	11/12/2019 - 11/12/2019	1D	3	\$70.00	3	
5.4	.T....	7P - 12A	60	11/12/2019 - 11/12/2019	1D	2	\$20.00	2	
				** FLIGHT TOTALS **			11	\$670.00	
		FLIGHT 6							
6.1	..W...	6A - 10A	60	11/13/2019 - 11/13/2019	1D	3	\$70.00	3	
6.2	..W...	10A - 3P	60	11/13/2019 - 11/13/2019	1D	3	\$70.00	3	
6.3	..W...	3P - 7P	60	11/13/2019 - 11/13/2019	1D	3	\$70.00	3	
6.4	..W...	7P - 12A	60	11/13/2019 - 11/13/2019	1D	2	\$20.00	2	
				** FLIGHT TOTALS **			11	\$670.00	
		FLIGHT 7							
7.1	...T...	6A - 10A	60	11/14/2019 - 11/14/2019	1D	3	\$70.00	3	
7.2	...T...	10A - 3P	60	11/14/2019 - 11/14/2019	1D	3	\$70.00	3	
7.3	...T...	3P - 7P	60	11/14/2019 - 11/14/2019	1D	3	\$70.00	3	
7.4	...T...	7P - 12A	60	11/14/2019 - 11/14/2019	1D	2	\$20.00	2	
				** FLIGHT TOTALS **			11	\$670.00	
		FLIGHT 8							
8.1	....F..	6A - 10A	60	11/15/2019 - 11/15/2019	1D	3	\$70.00	3
8.2	....F..	10A - 3P	60	11/15/2019 - 11/15/2019	1D	3	\$70.00	3
8.3	....F..	3P - 7P	60	11/15/2019 - 11/15/2019	1D	3	\$70.00	3
8.4	....F..	7P - 12A	60	11/15/2019 - 11/15/2019	1D	2	\$20.00	2
				** FLIGHT TOTALS **			11	\$670.00	
		FLIGHT 9							
9.1	.....S.	6A - 10A	60	11/16/2019 - 11/16/2019	1D	2	\$20.00	2
9.2	.....S.	10A - 3P	60	11/16/2019 - 11/16/2019	1D	2	\$30.00	2
				** FLIGHT TOTALS **			4	\$100.00	

Nov 07, 19
 CONT# 33413404 Mod# Ver# 1 (Last =)
 REP Cumulus Media National Sales

DDS CONT# 0
 C/P/E: 1 / 7242

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	Nov 19						
SPOTS	84						
CASH	4490.00						
TRADE	0.00						
NSL	0.00						
TOTAL	4490.00						

							TOTAL
SPOTS							84
CASH							4,490.00
TRADE							0.00
NSL							0.00
TOTAL							4,490.00

**** Competitive Comments ****

SVC: FA99 MSA CustRadio
 Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:	Date:
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I, McKenna Media

do hereby request station time concerning the following issue:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

This broadcast time will be used by: American Leadership Committee - LA

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"

Yes No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

I represent that the payment for the above described broadcast time has been furnished by (name and address):

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished
by (name and address):

American Leadership Committee-LA
1225 Eye St NW Suite 1250
Washington, DC 20005

and you are authorized to announce the time as paid for by such person or entity
(hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of
directors below (or attach separately):

Treasurer - Eleanor Collinson

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

11/7/2019

Date

Bobby Mushroe

Signature

Digitally signed by Bobby Mushroe
Date 2019.11.07 08:23:10 -0500

202-675-6936

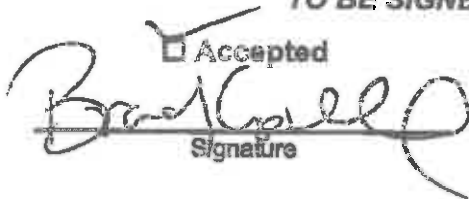
Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

Accepted

Accepted in Part

Rejected


Signature

Brandy Campbell
Printed Name

Sales Assistant
Title

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual time the rate for spots "communicating a political matter of national importance" air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.