



May 5, 2022

**Via Upload to the Station Online Public File**

EEO Staff  
Investigations and Hearings Division  
Enforcement Bureau  
Federal Communications Commission  
45 L Street, SE  
Washington, DC 20554

Re: **Cox Radio, LLC**  
WAPE-FM, Jacksonville, Florida (Facility ID. No. 70863)  
Response to FCC Audit of EEO Program

Ladies and Gentlemen:

This letter is written on behalf of Cox Radio, LLC (“CMG”), licensee of WAPE-FM, Jacksonville, Florida (Facility ID. No. 70863) (the “Station”) with reference to the Commission’s letter dated March 21, 2022. In that letter, the Commission notified CMG that the Station “has been randomly selected for an audit of its EEO program.” The Commission’s letter requests certain information from CMG regarding the Station’s compliance with the FCC’s EEO rules. That information is attached hereto.

Should you have any questions regarding this response, please contact the undersigned counsel at [cburrow@cooley.com](mailto:cburrow@cooley.com).

Sincerely yours,

A handwritten signature in blue ink that reads "Christina H. Burrow".

Christina H. Burrow

Enclosures



EEO Staff  
 Investigations and Hearings Division  
 Enforcement Bureau  
 Federal Communications Commission  
 45 L Street, SE  
 Washington, DC 20554

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 WAPE-FM, Jacksonville, Florida (Facility ID. No. 70863)  
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This letter is written on behalf of Cox Radio, LLC (“CMG”), licensee of WAPE-FM, Jacksonville, Florida (Facility ID. No. 70863) (the “Station”) with reference to the Commission’s letter dated March 21, 2022. In that letter, the Commission notified CMG that the Station “has been randomly selected for an audit of its EEO program.”

The Commission’s letter requests certain information from CMG regarding the Station’s compliance with the FCC’s EEO rules. That information is attached hereto. I am familiar with the Station and have reviewed the attached information and hereby confirm that the attached information fully and accurately supplies the audit data requested in the March 21, 2022 letter. Should you have any questions regarding this response, please contact our counsel, Christina Burrow, at [cburrow@cooley.com](mailto:cburrow@cooley.com).

I declare under penalty of perjury that the foregoing is true and correct.

Executed on May 3, 2022.

Rob Babin  
 Executive Vice President, Radio



**AUDIT DATA RESPONSE**

*(b)(i) Copies of the Unit's two most recent EEO public file reports, described in Section 73.2080(c)(6).*

WAPE-FM is part of an employment unit ("Unit") that is comprised of six radio stations which are commonly owned and controlled and which, together, form one Unit for FCC EEO purposes.

Attached are copies of the Unit's two most recent EEO Public File Reports. The licensee for these stations changed ownership pursuant to a long form transfer of control that was consummated on December 17, 2019. Accordingly, these reports begin with the new ownership and so begin on December 17, 2019.

**EEO Public File Report**  
**Cox Media Group - Jacksonville, FL**  
**WOKV, WAPE-FM, WOKV-FM, WJGL, WEZI, WXXJ**  
**Reporting Cycle: December 17, 2019 – September 30, 2020-Amended May 2022**

**Full Time Positions Filled**

Requisition	Date Opened	Start Date	Source of Hire	Interviewed	Hired
000351 (Director Sales)	1/13/2020	3/2/2020	CMG Career Site	5	1
000608 (Digital Campaign Specialist)	5/8/2020	6/14/2020	CMG Career Site	9	1
000674 (Engineer Sr)	6/8/2020	8/9/2020	CMG Career Site	4	1
000780 (Media Consultant )	7/16/2020	9/21/2020	CMG Career Site	8	1
1911664 (Media Consultant)	5/1/2020	5/26/2020	CMG Career Site	5	1
1915218 (Asst Director News)	2/27/2020	3/1/2020	Korn Ferry	1	1
1916639 (Director Digital Sales)	1/30/2020	2/10/2020	CMG Career Site	4	1

**EEO Public File Report**  
**Cox Media Group-Jacksonville, FL**  
**WOKV, WAPE-FM, WOKV-FM, WJGL, WEZI, WXXJ**  
**Reporting Period: December 19, 2019-September 30, 2020-Amended May 2022**

Recruitment Sources Used for All Openings

No.	Recruitment Source	Contact	Entitled to Notification
1.	Directly sourced by CMG Recruiter	CMG Recruiter	N
2.	Indeed	<a href="http://www.indeed.com">www.indeed.com</a>	N
3.	LinkedIn	<a href="http://www.linkedin.com">www.linkedin.com</a>	N
4.	Broadbean job distribution	CMG Recruiter	N
5.	America's Job Exchange (now Circa)	<a href="http://www.circaworks.com">www.circaworks.com</a>	N
6.	ZipRecruiter	<a href="http://www.ziprecruiter.com">www.ziprecruiter.com</a>	N
7.	Directly sourced by Korn Ferry Recruiter	Korn Ferry Recruiter	N
8.	CMG.com	CMG Career Site	N
9.	Referral	NA	N
10.	Internal applicant	NA	N

**Cox Media Group Jacksonville Radio**  
**WAPE-FM, WJGL-FM, WXXJ-FM, WOKV-FM, WEZI-FM, WOKV-AM**  
**December 17, 2019 through September 30, 2020**  
**Long-Term Recruitment Initiatives**

No.	Date	Initiative	Description	Scope of Involvement	Personnel Involved
1	Ongoing	College Intern Program	CMG Jacksonville has an ongoing relationship with colleges in our local community to offer Internship opportunities and possible employment to qualified students	Hosted 3 interns during the reporting period from local colleges for broadcasting experience and/or credit hours	Julie Bergman/Leean Brothers
2	Ongoing	Ongoing Digital Sales and Content Training	Several curriculum training programs offered to the Sales Team to help develop skills to succeed.	Independent developmental training offered to all new Sales/Content employees. Weekly group Digital/Social Media Training led by CMG Corporate Digital Content Director offered to content employees to enhance their skillset and apprise them of the ever changing social/digital landscape.	CMG Content and Sales Employees
3	Ongoing	Internal CMG Jacksonville Radio Career Shadow Program	CMG Jacksonville offers a career "shadow" program that offers our employees the ability to cross departments to job shadow with a fellow employee for an understanding of their day to day responsibilities. This allows employees considering a possible change in career direction the possibility to understand the scope of that job.	Allows employees to "shadow" to gain an understanding of that Job Title and the job knowledge that is associated with it for a possible change of career direction when there are job openings.	All Stations/All Departments
4	Ongoing	On-Air Recruitment	Ongoing recruitment commercial detailing open positions in the cluster and how to apply.	Cluster-wide sales recruitment to inform our local community of open sales jobs currently available to be filled.	On-air Campaign Across All of Our Brands
5	Ongoing	Virtual Job Fairs	Recruitment	Cluster to participate in an ongoing virtual Job Fairs during the reporting period and hosted by Bethune Cookman University in an effort to recruit diverse candidates for open roles.	Clarence Natto, Jimmy Farrell
6	Jan 8 2020	Sales Pitch Competition	The University of North Florida's Osprey Sales Club is designed for students who want to start a professional selling career in broadcast field.	Our GSM's participated as judges in their sales pitch competition and also had an opportunity to speak directly with student participants about careers in media sales.	Bob DeBlois/Randy Cable
7	Feb 14 2020	Guest Professor Program - University of North Florida	CMG Jacksonville employees participated in UNF's guest professor program to speak directly to students about careers in media.	CMG Employees engage college students in the classroom at the University of North Florida to speak about careers in media.	Nick Figuredo, Todd Shannon, Rich Jones
8	Feb 20 2020	Guest Professor Program - Bethune-Cookman University	CMG Jacksonville employees participated in Bethune Cookman University's guest professor program to speak directly to students about careers in media.	CMG Employees engage college students in the classroom at Bethune Cookman to speak about careers in media.	Clarence Natto
8	March - June 2020	Open For Business Campaign	(COVID-19) Community Service Local Business Campaign	Program established in support of local businesses where we used our brands to inform listeners of selected businesses open during COVID-19.	On-air Campaign Across All of Our Brands
9	April 1 - April 26 2020	Healthcare Heros	(COVID-19) Community Service Local Business Campaign	Local Community requesting specific Healthcare Heros to be announced. Includes Nurses, Doctors and other Healthcare Professionals.	On-air Campaign Across All of Our Brands
10	April 19 - July 3 2020	Build Jax	(COVID-19) Community Service Local Business Campaign - continue highlighting Specific Local Businesses	The program continues supporting & highlighting Specific Local Businesses who where open for business	On-air Campaign Across All of Our Brands
11	Sept 2 - Dec 19 2020	Shop the 904	(COVID-19) Community Service Local Business Campaign - Highlighting Specific Businesses that are Open	Program established in support of local businesses where we used our brands to inform listeners of selected businesses open during COVID-19.	On-air Campaign Across All of Our Brands

**EEO Public File Report**  
**Cox Media Group**  
**Jacksonville Radio**  
**EEO Public File Report Part 1**  
**Reporting Cycle: 10/01/2020 – 09/30/2021 – Amended May 2022**  
**Full-Time Positions Filled**

Requisition	Date Opened	Start Date	Recruitment Source	Interviewed	Hired
<b>001521 (Media Sales Consultant)</b>	<b>4/6/2021</b>	<b>5/21/2021</b>	Cox Media Group	3	1
<b>001197 (Producer/On-Air Talent)</b>	<b>1/8/2021</b>	<b>6/1/2021</b>	Indeed	3	1
<b>001500 (Promotions &amp; Activations Lead)</b>	<b>4/5/2021</b>	<b>5/16/2021</b>	Cox Media Group	5	1
<b>000575 (Director of Operations)</b>	<b>3/24/2020</b>	<b>8/16/2020</b>	Cox Media Group	4	1
<b>000998 (Media Sales Consultant)</b>	<b>10/20/2020</b>	<b>1/4/2021</b>	Indeed	3	1



EEO Public File Report  
 Cox Media Group  
 Jacksonville Radio  
 EEO Public File Report Part 1  
 Reporting Cycle: 10/01/2020 – 09/30/2021 –Amended May 2022  
 Full-Time Positions Filled

Requisition	Date Opened	Start Date	Recruitment Source	Interviewed	Hired
001392 (Account Manager)	3/10/2021	4/26/2021	Cox Media Group	7	1
001460 (Account Manager)	3/31/2021	5/3/2021	Cox Media Group	6	1
000959 (Media Consultant)	9/29/2020	9/20/2021	Cox Media Group	1	1
001178 (Sales Associate)	1/4/2021	5/10/2021	Cox Media Group	6	1

**EEO Public File Report**  
**Cox Media Group**  
**Jacksonville Radio**  
**EEO Public File Report Part 2**  
**Reporting Cycle: 10/01/2020 – 09/30/2021 – Amended May 2022**

Recruitment Sources Used for All Openings		Contact	Entitled to Notification	# Interviews
No.	Recruitment Source			
1	Directly sourced by CMG Recruiter	CMG Recruiter	N	
2	Indeed Internet - www.indeed.com	Internet Posting	N	5
3	LinkedIn Internet - www.linkedin.com	Internet Posting	N	4
4	Broadbean job distribution	CMG Recruiter	N	
5	Circa	State Job Boards/Diversity job boards Internet Posting	N	
6	ZipRecruiter Internet - www.ziprecruiter.com	Internet Posting	N	
7	CMG.com careers	CMG career site (internal/external)	N	28
8	Referral	NA	N	1

Longer - Term Recruiting Initiatives  
 EEO Public File Report  
 Cox Media Group  
 EEO Public File Report Part 3  
 Jacksonville Radio

Reporting Cycle: 10/01/2020 - 09/30/2021

No.	Date	Initiative	Description	Scope of Involvement	Personnel Involved
1	Ongoing	Ongoing Digital Sales and Content Training	Several curriculum training programs offered to the Sales Team to help develop skills to succeed.	Independent developmental training offered to all new Sales/Content employees. Weekly group Digital/Social Media Training led by CMG Corporate Digital Content Director offered to content employees to enhance their skillset and apprise them of the ever changing social/digital landscape.	During this reporting period, 35 employees participated in this initiative. All CMG Jacksonville Radio Employees/CMG Content and Sales Employees can attend.
2	Ongoing	On-Air Recruitment	Ongoing recruitment commercial detailing open positions in the cluster and how to apply.	Cluster-wide sales recruitment to inform our local community of open sales jobs currently available to be filled.	On-air Campaign Across All of Our Brands
3	Ongoing	EDGE-ucate	Online Learning and Development Training Programs	Varies from 15 minute coursework to several hours. Development plans available for Managers and their staffs. This is tied to our required Thrive Goals.	During this reporting period, 60 employees participated in this initiative. All CMG Jacksonville Radio Employees can attend.
4	Ongoing	THRIVE	A new online tool that tracks your efforts and drives career growth through measurable performance. Includes Peer-to-Peer & Manager Feedback.	All CMG Employees use this to track goals with their Managers every year.	During this reporting period, 80 employees participated in this initiative. All CMG Jacksonville Radio Employees can attend.
5	Feb 8 2021	Creating An Inclusive Workplace	A virtual workshop for all CMG employees highlighting DE&I initiatives and practices utilized across all of CMG properties.	How to Foster an accountable, inclusive + equitable environment that drives performance, values	During this reporting period, 45 employees participated in this initiative. All CMG Jacksonville Radio Employees can attend.
6	Feb 26 2021	Virtual Guest Speaking Event	Virtual Guest Speaking Event for Bethune Cookman Focus on Content & Marketing	CMG Employees engage college students in the virtual classroom at the Bethune Cookman University to speak about careers in media.	Clarence Natto
7	10-Mar-21	Virtual Northeast Regional Hiring Event	CareerSource NEFL is partnering with Florida State College at Jacksonville, St. Johns River State College and First Coast Technical College to bring NEFL it's very first Regional Virtual Hiring Fair.	Employers meet qualified candidates from	Melody Hutchison, Clarence Natto and Rich Jones
8	April 21 2021	Virtual One on One with Rich Jones with Edward Waters University	A group of 10 students who were studying various forms of media and communications. I shared some of the recruitment talents that we have at CMG. A member of the talent recruitment team was also in attendance with the company was also in attendance.	Students are introduced to CMG Jacksonville radio and walked through the recruitment process.	Rich Jones
9	April 23 2021	Virtual Guest Speaking Event for Bethune Cookman/Virtual Guest Speaking Event for Bethune Cookman Focus on Sales	Virtual Guest Speaking Event for Bethune Cookman/Virtual Guest Speaking Event for Bethune Cookman Focus on Sales	CMG Employees engage college students in the virtual classroom at the Bethune Cookman University to speak about careers in media.	Jimmy Farrell/Mark Chaplin/Clarence Natto
10	July 1, 2021 to Sept 30, 2021	Community Spotlight	(COVID-19) Community Service Local Business Campaign	Highlighting local companies who are actively involved in helping our local community	On-air Campaign Across All of Our Brands
11	October 1 to Dec 31, 2020	Shop the 904 Campaign	(COVID-19) Community Service Local Business Campaign	Spots aimed at requesting our local community to buy from local businesses.	On-air Campaign Across All of Our Brands
12	August 10 & August 16, 2021	Required Political Training for Political Races in 2022	Essential Political training for upcoming political races and the critical 2022 political season, to ensure that everyone is prepared to have a profitable, successful and compliant path.	Any CMG employee that touches political documents etc.	Alycia Long, VP & Associate General Counsel and other members of the Legal Department plus anyone in the company who touches Political.

Longer - Term Recruiting Initiatives  
EEO Public File Report

Cox Media Group

EEO Public File Report Part 3

Jacksonville Radio

Reporting Cycle: 10/01/2020 - 09/30/2021

No.	Date	Initiative	Description	Scope of Involvement	Personnel Involved
13	Sept. 14 2021	University of North Florida Sales Club Meeting	Students asked questions on what it takes to be a good sales person and steps they can take to develop their talents. CMG helped in the development of future generations of young sales people.	Two Sales Managers were panelists and mentors for the UNF Sales Club.	Melody Hutchison and Bob DeBlais from Sales attended.
14	Sept. 20 2021	LINKS Mentorship Program	CMG Links Co-Mentorship Program is designed for everyone at CMG Jacksonville Radio to participate. This three-month program pairs a mentor and mentee during a kickoff event that will be held virtually.	Any CMG Jacksonville radio employees can participate.	During this reporting period, 37 employees participated in this initiative. DE & I members and anyone in CMG Radio Jacksonville can participate.
16	Sept. 20 2021	Mentorship Program	CMG Links Co-Mentorship Program is designed for everyone at CMG Jacksonville Radio to participate. This three-month program pairs a mentor and mentee during a kickoff event that will be held virtually.	Any CMG Jacksonville radio employees can participate.	DE & I members and anyone in CMG Radio Jacksonville can participate.

*(b)(ii) For each station in the Unit that maintains a website, the website address. If the Unit's most recent EEO Public File Report is not posted on each website as required by section 73.2080(c)(6), identify that website and explain why the report is not so posted. If the Unit does not maintain a website, but its corporate site contains a link to a site pertaining to the Unit, identify the corporate website address where the Unit's most recent EEO Public File Report is linked pursuant to section 73.2080(c)(6).*

<b>Call Sign</b>	<b>Facility ID No.</b>	<b>Website Address</b>
WAPE-FM	70863	<a href="http://www.wape.com">www.wape.com</a>
WJGL(FM)	53590	<a href="http://www.969theeagle.com">www.969theeagle.com</a>
WXXJ(FM)	28894	<a href="http://www.x1065.com">www.x1065.com</a>
WOKV(AM)	53601	<a href="http://www.wokv.com">www.wokv.com</a>
WOKV-FM	72081	<a href="http://www.wokv.com">www.wokv.com</a>
WEZI(FM)	53602	<a href="http://www.easy1029.com">www.easy1029.com</a>

*(b)(iii) For each of the Unit's full-time positions filled during the period covered by the EEO Public File Reports noted above, or since acquisition of the Unit (if during that period), the date of hire as required by section 73.2080(c)(5)(vi) as well as dated copies of all advertisements, bulletins, letters, faxes, e-mails or other communications announcing the position, as described in section 73.2080(c)(5)(iii). However, to reduce the burden of responding to this audit, if a job notice was sent to multiple sources, the Unit may include in its response: (1) documentation showing one such notice was sent, (2) a list of the additional sources to which the notice was distributed, and (3) a statement confirming notices to all additional sources used to announce the vacancy were retained, as required by section 73.2080(c)(5)(iii). Include, however, copies of all job announcements sent to any organization (identified separately from other recruitment sources) that has notified the Unit that it wants to be notified of the Unit's job openings, as described in section 73.2080(c)(1)(ii).*

See Attached.

For the date of hire for each of the Unit's full-time positions filled, see the EEO Public File Reports attached at (b)(i) above.

# 351 – Director Sales

Referencing requisition [000351 - Director Sales](#)

Edit job posting Director Sales 000351 

Career Site & Manual Options [Posting History](#)

Postings history

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site	Records
02/20/2020 10:16:11	01/13/2020	05/11/2020	akemmerling	Suspension	80		
02/20/2020 10:16:14	01/13/2020	02/20/2020	akemmerling	Suspension	80		
01/13/2020 16:09:20	01/13/2020	05/11/2020	akemmerling	Send to publish	80	Cox Media Group	
01/15/2020 14:20:28	01/13/2020	05/11/2020	sa	Modification/Rerun	80	Cox Media Group	
02/07/2020 03:15:44	01/13/2020	05/11/2020	sa	Modification/Rerun	80	Cox Media Group	
01/13/2020 16:09:20	01/13/2020	05/11/2020	akemmerling	Send to publish	80	cmg-employeenetwork	
01/15/2020 14:20:28	01/13/2020	05/11/2020	sa	Modification/Rerun	80	cmg-employeenetwork	
02/07/2020 03:15:44	01/13/2020	05/11/2020	sa	Modification/Rerun	80	cmg-employeenetwork	

Director Sales (351/80)

[Delete](#)

Director Sales January 13, 2020 4:11 PM [Resend \(with changes\)](#) N. America > USA > Florida > Duval County > Jacksonville

Board Name	Clicks	Activity	Status	Activity
SivasBean Test (Old)	0	Posted: January 13, 2020 4:11 PM Removed: January 20, 2020 4:11 PM	✓ Expired	
Glassdoor.com	0	Posted: January 13, 2020 4:11 PM Removed: February 12, 2020 4:11 PM	✓ Expired	
MyJobHaber	0	Posted: January 13, 2020 4:11 PM Removed: February 12, 2020 4:11 PM	✓ Expired	
ZorRecruzer	0	Posted: January 13, 2020 4:11 PM Removed: February 12, 2020 4:11 PM	✓ Expired	



## JOB DISTRIBUTION SUMMARY REPORT

Report Summary For: **Cox Media Group**

Start Date: **12-19-2019** End Date: **09-30-2021**

### Distribution to Diversity Sites

Information in this section lists which Diversity sites that Broadbean has sent for each job requisition for the period of 05-01-2016 to 07-01-2020. The breakdown of Diversity Listings Expressions of Interest (EOI) can be found at the job level

**Broadbean posts all jobs in this report to the following Standard Diversity Network:**

<http://www.diversityworkers.com>  
<http://www.africanamericanjobsite.com>  
<http://www.asianamericanjobsite.com>  
<http://www.hispanicjobsite.com>  
<http://www.jobs4women.net>  
<http://www.retiredstars.com>  
<http://www.seniorjobsnetwork.com>  
<http://www.veteranjobsite.com>  
<http://www.armedservicesjobs.com>  
<http://www.disabilityjobsite.com>





# 608 – Digital Campaign Specialist

Referencing requisition **000608 - Digital Campaign Specialist**

Edit job posting Digital Campaign Specialist 000608  

Career Site & Manual Options **Posting History**

Postings history

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
06/08/2020 07:09:30	05/08/2020	09/04/2020	akemmerling	Suspension	257	
06/08/2020 07:09:32	05/08/2020	06/08/2020	akemmerling	Suspension	257	
05/08/2020 18:04:22	05/08/2020	09/04/2020	akemmerling	Send to publish	257	Cox Media Group
05/08/2020 18:08:04	05/08/2020	09/04/2020	akemmerling	Modification/Rerun	257	Cox Media Group
05/08/2020 18:09:16	05/08/2020	09/04/2020	akemmerling	Modification/Rerun	257	Cox Media Group
05/08/2020 18:04:22	05/08/2020	09/04/2020	akemmerling	Send to publish	257	cmg-employeenetwork
05/08/2020 18:09:04	05/08/2020	09/04/2020	akemmerling	Modification/Rerun	257	cmg-employeenetwork
05/08/2020 18:09:16	05/08/2020	09/04/2020	akemmerling	Modification/Rerun	257	cmg-employeenetwork

## Digital Campaign Specialist (608/257)

[Delete](#)

Digital Campaign Specialist May 8, 2020 6:10 PM **N. America > USA > Florida > Duval County > Jacksonville**  
[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
Glassdoor.com	0	Posted: May 8, 2020 6:10 PM Removed: June 7, 2020 6:10 PM	✓ Expired	
MyJobHelper	0	Posted: May 8, 2020 6:10 PM Removed: June 7, 2020 6:10 PM	✓ Expired	
ZipRecruiter	0	Posted: May 8, 2020 6:10 PM Removed: June 7, 2020 6:10 PM	✓ Expired	

## Cox Media Group

### Job Report

Job Summary	
Job Title	Digital Campaign Specialist
Company Name	Cox Media Group
Company Job ID	J3N27H6HPZS9HF2LDD
Location	Jacksonville, FL
AJE Ref. Number	587243765
Post Date	May 8, 2020
End Date	June 8, 2020
Job URL	<a href="http://employer.circaworks.com/job-detail/Digital-Campaign-Specialist-Jacksonville-FL-587243765">http://employer.circaworks.com/job-detail/Digital-Campaign-Specialist-Jacksonville-FL-587243765</a>

Postings on the America's Job Exchange (AJE) Network		
Website Displayed on	Post Date	URL
America's Job Exchange (AJE)	May 8, 2020	<a href="http://employer.circaworks.com/job-detail/Digital-Campaign-Specialist-Jacksonville-FL-587243765">http://employer.circaworks.com/job-detail/Digital-Campaign-Specialist-Jacksonville-FL-587243765</a>
AJE Veterans Exchange	May 8, 2020	<a href="http://www.veteransjobexchange.com/job-detail/Digital-Campaign-Specialist-Jacksonville-FL-587243765">http://www.veteransjobexchange.com/job-detail/Digital-Campaign-Specialist-Jacksonville-FL-587243765</a>
AJE Disability Exchange	May 8, 2020	<a href="http://www.disabilityjobexchange.com/job-detail/Digital-Campaign-Specialist-Jacksonville-FL-587243765">http://www.disabilityjobexchange.com/job-detail/Digital-Campaign-Specialist-Jacksonville-FL-587243765</a>



## JOB DISTRIBUTION SUMMARY REPORT

Report Summary For: **Cox Media Group**

Start Date: **12-19-2019** End Date: **09-30-2021**

### Distribution to Diversity Sites

Information in this section lists which Diversity sites that Broadbean has sent for each job requisition for the period of 05-01-2016 to 07-01-2020. The breakdown of Diversity Listings Expressions of Interest (EOI) can be found at the job level.

**Broadbean posts all jobs in this report to the following Standard Diversity Network:**

<http://www.diversityworkers.com>  
<http://www.africanamericanjobsite.com>  
<http://www.asianamericanjobsite.com>  
<http://www.hispanicjobsite.com>  
<http://www.jobs4women.net>  
<http://www.retiredstars.com>  
<http://www.seniorjobsnetwork.com>  
<http://www.veteranjobsite.com>  
<http://www.armedservicesjobs.com>  
<http://www.disabilityjobsite.com>



# Digital Campaign Specialist Jacksonville

Jacksonville, Florida, United States Audra Kemmerling • Created 5/7/2020

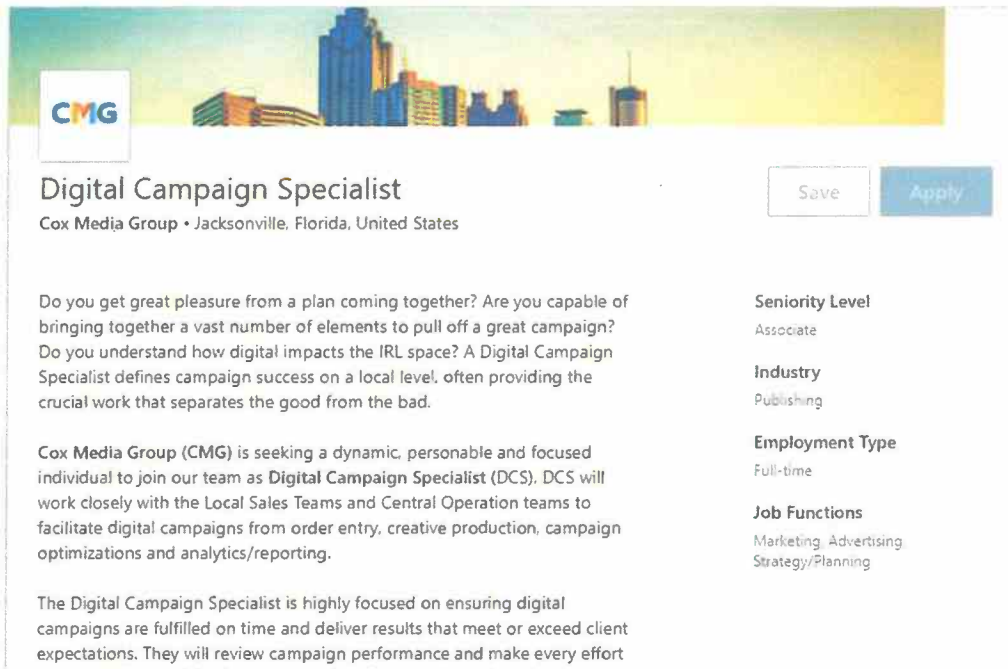
Talent pool Pipeline **Job post** Project settings

## Digital Campaign Specialist • Closed

Cox Media Group • Jacksonville, Florida, United States • Posted 5/8/2020 Closed 5/18/2020

Job poster: Audra Kemmerling • Job post type: Manual

This is a preview of how a job seeker will see your job post. [View job on LinkedIn.com](#)



The image shows a preview of a LinkedIn job post. At the top, there is a banner image of a city skyline with the CMG logo on the left. Below the banner, the job title "Digital Campaign Specialist" is displayed in a large font, followed by the company name "Cox Media Group • Jacksonville, Florida, United States". To the right of the title are "Save" and "Apply" buttons. The main body of the post contains a paragraph of introductory text, a paragraph describing the company's search for a Digital Campaign Specialist (DCS), and a paragraph detailing the role's responsibilities. On the right side, there are three sections: "Seniority Level" (Associate), "Industry" (Publishing), and "Employment Type" (Full-time). Below these are "Job Functions" listed as Marketing, Advertising, and Strategy/Planning.

**CMG**

### Digital Campaign Specialist

Cox Media Group • Jacksonville, Florida, United States

Do you get great pleasure from a plan coming together? Are you capable of bringing together a vast number of elements to pull off a great campaign? Do you understand how digital impacts the IRL space? A Digital Campaign Specialist defines campaign success on a local level, often providing the crucial work that separates the good from the bad.

Cox Media Group (CMG) is seeking a dynamic, personable and focused individual to join our team as **Digital Campaign Specialist (DCS)**. DCS will work closely with the Local Sales Teams and Central Operation teams to facilitate digital campaigns from order entry, creative production, campaign optimizations and analytics/reporting.

The Digital Campaign Specialist is highly focused on ensuring digital campaigns are fulfilled on time and deliver results that meet or exceed client expectations. They will review campaign performance and make every effort

**Seniority Level**  
Associate



**Industry**  
Publishing

**Employment Type**  
Full-time

**Job Functions**  
Marketing, Advertising, Strategy/Planning

# 608 – Digital Campaign Specialist

## Referencing requisition 000608 - Digital Campaign Specialist

Edit job posting Digital Campaign Specialist 000608  

Career Site & Manual Options Posting History

### Postings history

Date modified 	Career Site Go Live Date 	Career Site Expiration Date 	User 	Action 
06/08/2020 07:08:30	05/08/2020	09/04/2020	akemmerling	Suspension
06/08/2020 07:08:32	05/08/2020	06/08/2020	akemmerling	Suspension
05/08/2020 18:04:22	05/08/2020	09/04/2020	akemmerling	Send to public
05/08/2020 18:08:04	05/08/2020	09/04/2020	akemmerling	Modification/
05/08/2020 18:09:16	05/08/2020	09/04/2020	akemmerling	Modification/
05/08/2020 18:04:22	05/08/2020	09/04/2020	akemmerling	Send to public
05/08/2020 18:08:04	05/08/2020	09/04/2020	akemmerling	Modification/
05/08/2020 18:09:16	05/08/2020	09/04/2020	akemmerling	Modification/

## Cox Media Group Job Report

Job Summary	
Job Title	Engineer Sr
Company Name	Cox Media Group
Company Job ID	J3S0S26YB4TRCLL3DD
Location	Jacksonville, FL
AJE Ref. Number	587377809
Post Date	June 8, 2020
End Date	June 29, 2020
Job URL	<a href="http://employer.circaworks.com/job-detail/Engineer-Sr-Jacksonville-FL-587377809">http://employer.circaworks.com/job-detail/Engineer-Sr-Jacksonville-FL-587377809</a>

Postings on the America's Job Exchange (AJE) Network		
Website Displayed on	Post Date	URL
America's Job Exchange (AJE)	Jun 8, 2020	<a href="http://employer.circaworks.com/job-detail/Engineer-Sr-Jacksonville-FL-587377809">http://employer.circaworks.com/job-detail/Engineer-Sr-Jacksonville-FL-587377809</a>
AJE Veterans Exchange	Jun 8, 2020	<a href="http://www.veteransjobexchange.com/job-detail/Engineer-Sr-Jacksonville-FL-587377809">http://www.veteransjobexchange.com/job-detail/Engineer-Sr-Jacksonville-FL-587377809</a>
AJE Disability Exchange	Jun 8, 2020	<a href="http://www.disabilityjobexchange.com/job-detail/Engineer-Sr-Jacksonville-FL-587377809">http://www.disabilityjobexchange.com/job-detail/Engineer-Sr-Jacksonville-FL-587377809</a>



## JOB DISTRIBUTION SUMMARY REPORT

Report Summary For: **Cox Media Group**

Start Date: **12-19-2019** End Date: **09-30-2021**

### Distribution to Diversity Sites

Information in this section lists which Diversity sites that Broadbean has sent for each job requisition for the period of 05-01-2016 to 07-01-2020. The breakdown of Diversity Listings Expressions of Interest (EOI) can be found at the job level

**Broadbean posts all jobs in this report to the following Standard Diversity Network:**

- <http://www.diversityworkers.com>
- <http://www.africanamericanjobsite.com>
- <http://www.asianamericanjobsite.com>
- <http://www.hispanicjobsite.com>
- <http://www.jobs4women.net>
- <http://www.retiredstars.com>
- <http://www.seniorjobsnetwork.com>
- <http://www.veteranjobsite.com>
- <http://www.armedservicesjobs.com>
- <http://www.disabilityjobsite.com>



# Sr. Broadcast Engineer Jacksonville

WSB-TV (Jacksonville, Florida, United States) • Audra Kemmerling • Created 5/22/2020

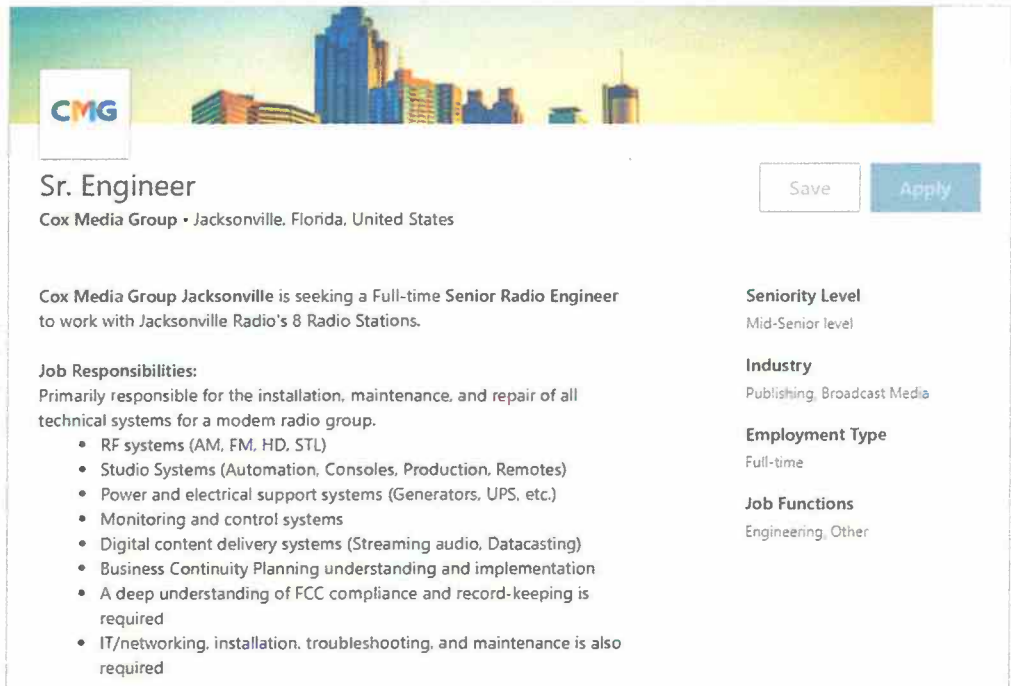
Talent pool Pipeline Job post Project settings

## Sr. Engineer • Closed

Cox Media Group • Jacksonville, Florida, United States • Posted 6/8/2020 Closed 6/30/2020

Job poster: Audra Kemmerling • Job post type: Manual

This is a preview of how a job seeker will see your job post. [View job on LinkedIn.com](#)



The image shows a preview of a LinkedIn job post for a Sr. Engineer at Cox Media Group. The post features a header with the CMG logo and a city skyline. The job title is 'Sr. Engineer' and the location is 'Cox Media Group • Jacksonville, Florida, United States'. The description states that Cox Media Group Jacksonville is seeking a Full-time Senior Radio Engineer to work with Jacksonville Radio's 8 Radio Stations. The job responsibilities include installing, maintaining, and repairing technical systems for a modern radio group, with a list of specific tasks such as RF systems, studio systems, power and electrical support, monitoring and control systems, digital content delivery, and business continuity planning. The post also includes metadata such as Seniority Level (Mid-Senior level), Industry (Publishing, Broadcast Media), Employment Type (Full-time), and Job Functions (Engineering, Other). There are 'Save' and 'Apply' buttons in the top right corner.

**Sr. Engineer**  
Cox Media Group • Jacksonville, Florida, United States

Cox Media Group Jacksonville is seeking a Full-time Senior Radio Engineer to work with Jacksonville Radio's 8 Radio Stations.

**Job Responsibilities:**  
Primarily responsible for the installation, maintenance, and repair of all technical systems for a modern radio group.

- RF systems (AM, FM, HD, STL)
- Studio Systems (Automation, Consoles, Production, Remotes)
- Power and electrical support systems (Generators, UPS, etc.)
- Monitoring and control systems
- Digital content delivery systems (Streaming audio, Datacasting)
- Business Continuity Planning understanding and implementation
- A deep understanding of FCC compliance and record-keeping is required
- IT/networking, installation, troubleshooting, and maintenance is also required

**Seniority Level**  
Mid-Senior level

**Industry**  
Publishing, Broadcast Media

**Employment Type**  
Full-time

**Job Functions**  
Engineering, Other



# 674 – Engineer Sr

Referencing requisition [000674 - Engineer Sr](#)

Edit job posting Engineer Sr 000674  

Career Site & Manual Options [Posting History](#)

Postings history

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
07/24/2020 08:02:50	06/08/2020	10/05/2020	akemmerling	Suspension	281	
07/24/2020 08:02:51	06/08/2020	07/24/2020	akemmerling	Suspension	281	
06/08/2020 14:40:24	06/08/2020	10/05/2020	akemmerling	Send to publish	281	Cox Media Group
06/08/2020 14:40:24	06/08/2020	10/05/2020	akemmerling	Send to publish	281	cmg-employeenetwork

## Engineer Sr (674/281)

[Delete](#)

Engineer Sr June 8, 2020 2:41 PM [Resend \(with changes\)](#) N. America > USA > Florida > Duval County > Jacksonville

Board Name	Clicks	Activity	Status	Activity
Glassdoor.com	0	Posted: June 8, 2020 2:41 PM Removed: July 8, 2020 2:41 PM	✓ Expired	
MyJobHelper	0	Posted: June 8, 2020 2:41 PM Removed: July 8, 2020 2:41 PM	✓ Expired	
ZipRecruiter	0	Posted: June 8, 2020 2:41 PM Removed: July 8, 2020 2:41 PM	✓ Expired	

## Cox Media Group

### Job Report

Job Summary	
Job Title	Media Consultant (Outside Sales)
Company Name	Cox Media Group
Company Job ID	J3P20177DJ8TK0KS75
Location	Jacksonville, FL
AJE Ref. Number	588160355
Post Date	July 16, 2020
End Date	September 11, 2020
Job URL	<a href="http://employer.circaworks.com/job-detail/Media-Consultant-Outside-Sales-Jacksonville-FL-588160355">http://employer.circaworks.com/job-detail/Media-Consultant-Outside-Sales-Jacksonville-FL-588160355</a>

Postings on the America's Job Exchange (AJE) Network		
Website Displayed on	Post Date	URL
America's Job Exchange (AJE)	Jul 16, 2020	<a href="http://employer.circaworks.com/job-detail/Media-Consultant-Outside-Sales-Jacksonville-FL-588160355">http://employer.circaworks.com/job-detail/Media-Consultant-Outside-Sales-Jacksonville-FL-588160355</a>
AJE Veterans Exchange	Jul 16, 2020	<a href="http://www.veteransjobexchange.com/job-detail/Media-Consultant-Outside-Sales-Jacksonville-FL-588160355">http://www.veteransjobexchange.com/job-detail/Media-Consultant-Outside-Sales-Jacksonville-FL-588160355</a>
AJE Disability Exchange	Jul 16, 2020	<a href="http://www.disabilityjobexchange.com/job-detail/Media-Consultant-Outside-Sales-Jacksonville-FL-588160355">http://www.disabilityjobexchange.com/job-detail/Media-Consultant-Outside-Sales-Jacksonville-FL-588160355</a>



## JOB DISTRIBUTION SUMMARY REPORT

Report Summary For: **Cox Media Group**

Start Date: **12-19-2019** End Date: **09-30-2021**

### Distribution to Diversity Sites

Information in this section lists which Diversity sites that Broadbean has sent for each job requisition for the period of 05-01-2016 to 07-01-2020. The breakdown of Diversity Listings Expressions of Interest (EOI) can be found at the job level

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<http://www.diversityworkers.com>  
<http://www.africanamericanjobsite.com>  
<http://www.asianamericanjobsite.com>  
<http://www.hispanicjobsite.com>  
<http://www.jobs4women.net>  
<http://www.retiredstars.com>  
<http://www.seniorjobsnetwork.com>  
<http://www.veteranjobsite.com>  
<http://www.armedservicesjobs.com>  
<http://www.disabilityjobsite.com>



# 708 – Media Consultant

Referencing requisition **000780 - Media Consultant**

Edit Job posting Media Consultant 000780 

Career Site & Manual Options **Posting History**

Postings history

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site	Records
09/11/2020 09:49:05	07/16/2020	11/12/2020	akemmerling	Suspension	342		
09/11/2020 09:49:07	07/16/2020	09/11/2020	akemmerling	Suspension	342		
07/16/2020 14:39:24	07/16/2020	11/12/2020	akemmerling	Send to publish	342	Cox Media Group	
07/30/2020 09:45:31	07/16/2020	11/12/2020	akemmerling	Modification/Rerun	342	Cox Media Group	
07/16/2020 14:39:24	07/16/2020	11/12/2020	akemmerling	Send to publish	342	cmg-employeenetwork	
07/30/2020 09:45:31	07/16/2020	11/12/2020	akemmerling	Modification/Rerun	342	cmg-employeenetwork	

## Media Consultant (Outside Sales) (780/342)

[Delete](#)

Media Consultant (Outside Sales) July 16, 2020 2:39 PM [Resend \(with changes\)](#) N. America > USA > Florida > Duval County > Jacksonville

Board Name	Clicks	Activity	Status	Activity
Glassdoor.com	0	Posted: July 16, 2020 2:39 PM Removed: August 15, 2020 2:39 PM	✓ Expired	
MyJobHelper	0	Posted: July 16, 2020 2:39 PM Removed: August 15, 2020 2:39 PM	✓ Expired	
ZeRecruiter	0	Posted: July 16, 2020 2:39 PM Removed: August 15, 2020 2:39 PM	✓ Expired	

# 1911664 – Media Consultant

Referencing requisition **1911664 - Media Consultant**

Edit job posting Media Consultant 1911664/2

Career Site & Manual Options Posting History

Postings history

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
03/24/2020 17:11:10	03/17/2020	07/14/2020	akemmerling	Suspension	233	
03/24/2020 17:11:21	03/17/2020	03/24/2020	akemmerling	Suspension	233	
03/17/2020 13:10:12	03/17/2020	07/14/2020	akemmerling	Send to publish	233	Cox Media Group
03/17/2020 13:10:12	03/17/2020	07/14/2020	akemmerling	Send to publish	233	cmg-employeenetwork

## Media Consultant (196/233)

[Delete](#)

Media Consultant March 17, 2020 1:10 PM [Resend \(with changes\)](#)  
 N. America > USA > Florida > Duval County > Jacksonville

Board Name	Clicks	Activity	Status	Activity
Glassdoor.com	0	Posted: March 17, 2020 1:10 PM Removed: March 24, 2020 5:11 PM	Deleted	
MyJobSaber	0	Posted: March 17, 2020 1:10 PM Removed: March 24, 2020 5:11 PM	Deleted	
ZipRecruiter	0	Posted: March 17, 2020 1:10 PM Removed: March 24, 2020 5:11 PM	Deleted	



## JOB DISTRIBUTION SUMMARY REPORT

Report Summary For: **Cox Media Group**

Start Date: **12-19-2019** End Date: **09-30-2021**

## Distribution to Diversity Sites

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- <http://www.asianamericanjobsite.com>
- <http://www.hispanicjobsite.com>
- <http://www.jobs4women.net>
- <http://www.retiredstars.com>
- <http://www.seniorjobsnetwork.com>
- <http://www.veteranjobsite.com>
- <http://www.armedservicesjobs.com>
- <http://www.disabilityjobsite.com>



# 1915218 – Asst Director News

Referencing requisition [1915218 - Asst Director News](#)

Edit Job posting Asst Director News 1915218



Career Site & Manual Options Posting History

Postings history

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
02/27/2020 12:24:33	12/23/2019	04/20/2020	charp	Suspension	22	
12/23/2019 11:12:53	12/23/2019	04/20/2020	charp	Send to publish	22	Cox Media Group
02/06/2020 16:53:54	12/23/2019	04/20/2020	sa	Modification/Rerun	22	Cox Media Group
02/07/2020 03:16:31	12/23/2019	04/20/2020	sa	Modification/Rerun	22	Cox Media Group
12/23/2019 11:12:53	12/23/2019	04/20/2020	charp	Send to publish	22	cmg-employeenetwork
02/06/2020 16:53:54	12/23/2019	04/20/2020	sa	Modification/Rerun	22	cmg-employeenetwork
02/07/2020 03:16:31	12/23/2019	04/20/2020	sa	Modification/Rerun	22	cmg-employeenetwork

Asst Director News (187/22)

[Delete](#)

Asst Director News December 23, 2019 11:15 AM N. America > USA > Florida > Duval County > Jacksonville

[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
America's Job Exchange	0	Posted: December 23, 2019 11:15 AM Removed: January 22, 2020 11:15 AM	Expired	
Broadbeam Test (Out)	0	Posted: December 23, 2019 11:15 AM Removed: December 30, 2019 11:15 AM	Expired	
Glassdoor.com	0	Posted: December 23, 2019 11:15 AM Removed: January 22, 2020 11:15 AM	Expired	
MyJobHelper	0	Posted: December 23, 2019 11:15 AM Removed: January 22, 2020 11:15 AM	Expired	
DeRecruiter	0	Posted: December 23, 2019 11:15 AM Removed: January 22, 2020 11:15 AM	Expired	



## JOB DISTRIBUTION SUMMARY REPORT

Report Summary For: **Cox Media Group**

Start Date: **12-19-2019** End Date: **09-30-2021**

### Distribution to Diversity Sites

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- <http://www.asianamericanjobsite.com>
- <http://www.hispanicjobsite.com>
- <http://www.jobs4women.net>
- <http://www.retiredstars.com>
- <http://www.seniorjobsnetwork.com>
- <http://www.veteranjobsite.com>
- <http://www.armedservicesjobs.com>
- <http://www.disabilityjobsite.com>



# 1916639 – Director Digital Sales

Referencing requisition [1916639 - Director Digital Sales](#)

Edit job posting Director Digital Sales 1916639  

Career Site & Manual Options [Posting History](#)

Postings history

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
01/30/2020 18:17:52	01/14/2020	05/12/2020	akemmerling	Suspension	86	
01/30/2020 18:18:05	01/14/2020	01/30/2020	akemmerling	Suspension	86	
01/14/2020 13:28:28	01/14/2020	05/12/2020	akemmerling	Send to publish	86	Cox Media Group
01/14/2020 13:28:28	01/14/2020	05/12/2020	akemmerling	Send to publish	86	cmg-employeenetwork

Director Digital Sales (201/86)

[Delete](#)

Director Digital Sales January 14, 2020 1:29 PM [Resend \(with changes\)](#) N. America > USA > Florida > Duval County > Jacksonville

Board Name	Clicks	Activity	Status	Activity
Broadbeam Test (Old)	0	Posted: January 14, 2020 1:29 PM Removed: January 21, 2020 1:29 PM	✓ Expired	
Classdoor.com	0	Posted: January 14, 2020 1:29 PM Removed: January 30, 2020 6:17 PM	✓ Deleted	
MyJobHelper	0	Posted: January 14, 2020 1:29 PM Removed: January 30, 2020 6:16 PM	✓ Deleted	
ZipRecruiter	0	Posted: January 14, 2020 1:29 PM Removed: January 30, 2020 6:18 PM	✓ Deleted	





## JOB DISTRIBUTION SUMMARY REPORT

Report Summary For: **Cox Media Group**

Start Date: **12-19-2019** End Date: **09-30-2021**

### Distribution to Diversity Sites

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- <http://www.asianamericanjobsite.com>
- <http://www.hispanicjobsite.com>
- <http://www.jobs4women.net>
- <http://www.retiredstars.com>
- <http://www.seniorjobsnetwork.com>
- <http://www.veteranjobsite.com>
- <http://www.armedservicesjobs.com>
- <http://www.disabilityjobsite.com>



# Media Sales Consultant

Cox Media Group • Audra Kemmerling • Created 4/15/2021

Talent pool Pipeline Job post Project settings

## Media Sales Consultant • Closed

Cox Media Group, LLC. • Jacksonville, Florida, United States • Posted 4/15/2021 Closed 5/15/2021

Employer Job ID: c888f0d90f71ece946d9cdf3c7245fc8  • Job poster: Audra Kemmerling • Job post type: ATS

This is a preview of how a job seeker will see your job post. [View job on LinkedIn.com](#) 



## Media Sales Consultant

Cox Media Group, LLC. • Jacksonville, Florida, United States

Save

Apply

### Job Summary

Do you have a drive to win in an Sales environment?  
Do you have a passion for helping local business grow through effective advertising?  
Then this is the job for you! Cox Media Group Jacksonville Radio is looking to add a Media Sales Consultant to their team.  
At Cox Media Group (CMG), our Media Consultants (MCs) prospect for new business, build innovative cross platform advertising solutions, execute effective marketing campaigns, and establish strong relationships and business partnerships in the community. All this, in one of the most enjoyable media environments around. Our MCs report directly to the Integrated Sales Manager (ISM) for guidance, support, professional development and accountability.

### Seniority Level

Associate

### Industry

Marketing and Advertising, Online Media, Broadcast Media

### Employment Type

Full-time

### Job Functions

Marketing, Sales



For Job Seekers ▾

For Employers ▾

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## Media Sales Consultant

Jacksonville, FL

Share [in](#) [t](#) [f](#)

Posted 11 months ago

Position No Longer Available

 [Email Job](#)

### Job Description

#### Job Summary

Do you have a drive to win in an Sales environment?  
Do you have a passion for helping local business grow through effective advertising?

Then this is the job for you! Cox Media Group Jacksonville Radio is looking to add a Media Sales Consultant to their team.

At Cox Media Group (CMG), our Media Consultants (MCs) prospect for new business, build innovative cross platform advertising solutions, execute effective marketing campaigns, and establish strong relationships and business partnerships in the community. All this, in one of the most enjoyable media environments around.

Our MCs report directly to the Integrated Sales Manager (ISM) for guidance, support, professional development and accountability. Our MCs collaborate with our Sales Support Teams to leverage data that identifies consumer insights, sales strategy and execution plans for cross platform (audio and digital) campaigns. With an internal advertising fulfillment team our MCs have a firsthand look at their campaigns and can optimize in real time. At CMG we provide the tools and support for the mutual success of our sales staff and clients alike.

#### KEY RESPONSIBILITIES

- \* Identify and connect with qualified prospects to maintain a full pipeline.
- \* Lead with insights and engage prospects in business conversations.
- \* Uncover desired business results for each prospect / client.
- \* Present best solutions based on desired business results.
- \* Discuss expectations, measurement with prospects and clients ensure the proposed solution will deliver ROI.
- \* Create proposals to be presented to Sales leaders as well as existing and potential clients.
- \* Consult clients on all CMG solutions, offerings and demonstrate a deep understanding of product capabilities measurement, attribution and KPIs.
- \* Accountable for learning and selling fully integrated advertising solutions utilizing our full suite of audio and digital products.

# 1521 -- Media Sales Consultant

Referencing requisition [001521 - Media Sales Consultant](#)

Edit job posting Media Sales Consultant 001521  

Career Site & Manual Options Posting History

## Postings history

5 Records

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
05/11/2021 22:01:49	04/06/2021	05/11/2021	Automated Luceo Process	Suspension	689	
04/06/2021 08:38:07	04/06/2021	08/03/2021	akemmerling	Send to publish	689	Cox Media Group
05/11/2021 10:59:07	04/06/2021	05/11/2021	akemmerling	Modification/Rerun	689	Cox Media Group
04/06/2021 08:38:07	04/06/2021	08/03/2021	akemmerling	Send to publish	689	cmg-employeenetwork
05/11/2021 10:59:07	04/06/2021	05/11/2021	akemmerling	Modification/Rerun	689	cmg-employeenetwork

## Media Sales Consultant (1521/689)

[Delete](#)

Media Sales Consultant April 6, 2021 7:38 AM [Resend \(with changes\)](#) N. America > USA > Florida > Duval County > Jacksonville

Board Name	Clicks	Activity	Status	Activity
Glassdoor.com	0	Posted: April 6, 2021 7:38 AM Removed: May 6, 2021 7:38 AM	✓ Expired	
MyJobHelper	0	Posted: April 6, 2021 7:38 AM Removed: May 6, 2021 7:38 AM	✓ Expired	
ZetRequirer	0	Posted: April 6, 2021 7:47 AM Removed: May 6, 2021 7:47 AM	✓ Expired	

Media Sales Consultant

J3M6M768HTZNM1JFRXC

posted by: Evans-Johns, Karen on 4/6/2021 and last changed 5/12/2021

rating: Regular

loc: Jacksonville, FL

apply web address: <https://cmq.jobs.net/en-US/job/media-sales-co>

questionnaire(s): none

Job Title	Internal Reference	Current Job Location	Community Organization Recipient Type	Date Emailed	Community Organization Recipient
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	Diversity Organizations	4/8/2021	<a href="#">Jacksonville Tamizh Mandram</a>
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	Diversity Organizations	4/6/2021	<a href="#">Jobs for America's Graduates - Florida</a>
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	HBCUs	4/8/2021	<a href="#">Edward Waters College DUPLICATE</a>
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	People with Disabilities	4/20/2021	<a href="#">Agency for Persons with Disabilities - Gainesville</a>
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	People with Disabilities	4/13/2021	<a href="#">Division of Vocational Rehabilitation - Duval County 08H</a>
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	People with Disabilities	4/7/2021	<a href="#">Division of Vocational Rehabilitation - Jacksonville Unit 08B</a>
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	People with Disabilities	4/13/2021	<a href="#">Division of Vocational Rehabilitation - Jacksonville Unit 08G</a>
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	People with Disabilities	4/7/2021	<a href="#">Division of Vocational Rehabilitation - Jacksonville Units 08D and 08F</a>
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	State Workforce Agencies	4/13/2021	<a href="#">The Arc of Jacksonville</a>
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	Universities and Colleges	4/11/2021	<a href="#">CareerSource Northeast Florida</a>
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	Veterans	4/8/2021	<a href="#">Florida State College at Jacksonville - Career Development Center</a>
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	Veterans	4/13/2021	<a href="#">Baker County Veterans Services</a>
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	Veterans	4/7/2021	<a href="#">CareerSource - Northeast Florida</a>
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	Veterans	4/7/2021	<a href="#">CareerSource NEFL Baker County Career Center</a>
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	Veterans	4/8/2021	<a href="#">Disabled American Veterans - Florida Chapter 1</a>
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	Veterans	4/9/2021	<a href="#">Duval County Veterans Services</a>
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	Veterans	4/13/2021	<a href="#">Jacksonville Vet Center</a>
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	Veterans	4/13/2021	<a href="#">Jacksonville Vet Center</a>
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	Veterans	4/8/2021	<a href="#">Nassau County Veterans Services</a>
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	Veterans	4/11/2021	<a href="#">USO - Jacksonville Pathfinder Transition Center</a>
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	Veterans	4/11/2021	<a href="#">USO - Jacksonville Pathfinder Transition Center</a>
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	Veterans	4/11/2021	<a href="#">USO - Jacksonville Pathfinder Transition Center</a>
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	Veterans	5/2/2021	<a href="#">Wounded Warrior Project</a>
<a href="#">Media Sales Consultant</a>	J3M6M768HTZNM1JFRXC	Jacksonville, FL	Women	4/6/2021	<a href="#">Essence of a Lady, Inc.</a>

Agent Type	Agent Name (click to edit)	Job Title	Internal Reference	Current Job Location	Current Job Status	Community Org Recipient Type
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3M6M766HTZNM1JFRXC	Jacksonville, FL	inactive	Diversity Orgar
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3M6M766HTZNM1JFRXC	Jacksonville, FL	inactive	Diversity Orgar
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3M6M766HTZNM1JFRXC	Jacksonville, FL	inactive	HBCUs
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3M6M766HTZNM1JFRXC	Jacksonville, FL	inactive	People with Dis
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3M6M766HTZNM1JFRXC	Jacksonville, FL	inactive	People with Dis
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3M6M766HTZNM1JFRXC	Jacksonville, FL	inactive	People with Dis
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3M6M766HTZNM1JFRXC	Jacksonville, FL	inactive	People with Dis
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3M6M766HTZNM1JFRXC	Jacksonville, FL	inactive	People with Dis
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3M6M766HTZNM1JFRXC	Jacksonville, FL	inactive	State Workforc
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3M6M766HTZNM1JFRXC	Jacksonville, FL	inactive	Universities anc
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3M6M766HTZNM1JFRXC	Jacksonville, FL	inactive	Veterans
VetConnect	n/a	<a href="#">Media Sales Consultant</a>	J3M6M766HTZNM1JFRXC	Jacksonville, FL	inactive	Veterans

Agent Type	Agent Name (click to edit)	Job Title	Internal Reference	Current Job Location	Current Job Status	Community Or Recipient Type
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3M6M766HTZNM1JFRXC	Jacksonville, FL	inactive	Veterans
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3M6M766HTZNM1JFRXC	Jacksonville, FL	inactive	Veterans

## Producer/On-Air Talent

Cox Media Group • Jessica Granberry • Created 4/15/2021

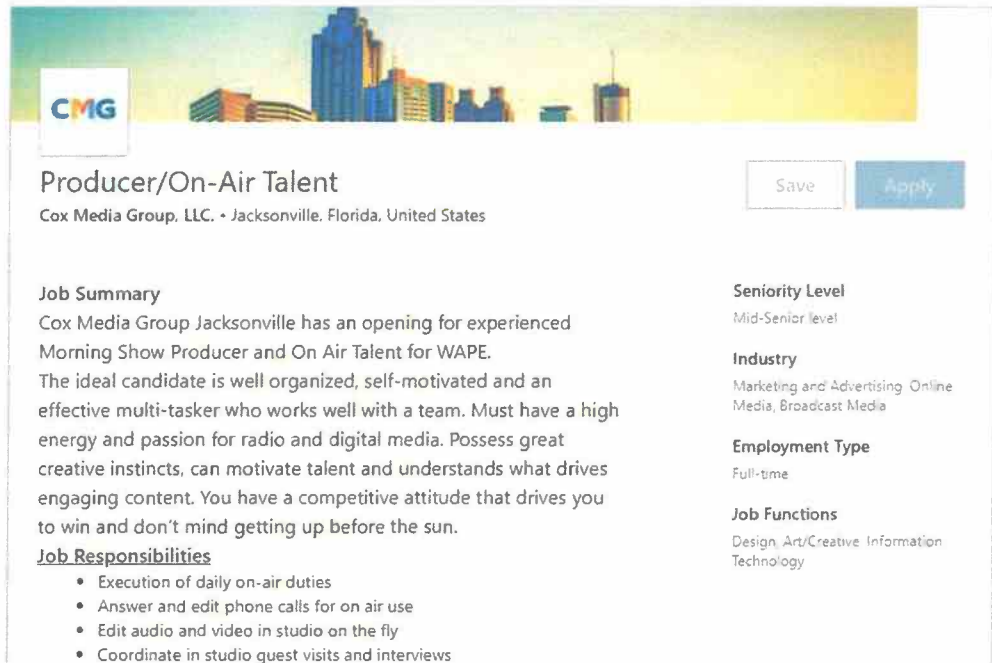
Talent pool Pipeline Job post Project settings


### Producer/On-Air Talent • Closed

Cox Media Group, LLC. • Jacksonville, Florida, United States • Posted 4/15/2021 Closed 5/13/2021

Employer Job ID: 00375aa54489a913c35a8b5cff303f35 © • Job poster: Jessica Granberry • Job post type: ATS

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**CMG** 

### Producer/On-Air Talent

Cox Media Group, LLC. • Jacksonville, Florida, United States

**Job Summary**  
Cox Media Group Jacksonville has an opening for experienced Morning Show Producer and On Air Talent for WAPE. The ideal candidate is well organized, self-motivated and an effective multi-tasker who works well with a team. Must have a high energy and passion for radio and digital media. Possess great creative instincts, can motivate talent and understands what drives engaging content. You have a competitive attitude that drives you to win and don't mind getting up before the sun.

**Job Responsibilities**

- Execution of daily on-air duties
- Answer and edit phone calls for on air use
- Edit audio and video in studio on the fly
- Coordinate in studio guest visits and interviews

**Seniority Level**  
Mid-Senior level

**Industry**  
Marketing and Advertising, Online Media, Broadcast Media

**Employment Type**  
Full-time

**Job Functions**  
Design, Art/Creative, Information Technology



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## Producer/On-Air Talent

Jacksonville, FL

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Position No Longer Available

 [Email Job](#)

### Job Description

#### Job Summary

Cox Media Group Jacksonville has an opening for experienced Morning Show Producer and On Air Talent for WAPE.

The ideal candidate is well organized, self-motivated and an effective multi-tasker who works well with a team. Must have a high energy and passion for radio and digital media. Possess great creative instincts, can motivate talent and understands what drives engaging content. You have a competitive attitude that drives you to win and don't mind getting up before the sun.

#### Job Responsibilities :

- Execution of daily on-air duties
- Answer and edit phone calls for on air use
- Edit audio and video in studio on the fly
- Coordinate in studio guest visits and interviews
- Operating the control room board
- Commercial production assignments
- Personal appearances at station/community events
- Sales appearances/remotes
- Daily social media engagement on Facebook, Twitter, YouTube, Instagram, Snapchat, etc.
- Monitoring commercial logs
- Ensuring promotions and contests are executed flawlessly



# 1197 – Producer/On-Air Talent

Referencing requisition [001197 - Producer/On-Air Talent](#)

Edit job posting [Producer/On-Air Talent 001197](#)



Career Site & Manual Options [Posting History](#)

## Postings history

6 Records

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
01/22/2021 20:05:27	01/08/2021	01/22/2021	Automated Luceo Process	Suspension	565	
01/22/2021 20:05:40	01/08/2021	01/22/2021	Automated Luceo Process	Suspension	565	
01/08/2021 14:33:47	01/08/2021	05/07/2021	akemmerling	Send to publish	565	Cox Media Group
01/22/2021 16:34:08	01/08/2021	01/22/2021	akemmerling	Modification/Rerun	565	Cox Media Group
01/08/2021 14:33:47	01/08/2021	05/07/2021	akemmerling	Send to publish	565	cmg-employeenetwork
01/22/2021 16:34:08	01/08/2021	01/22/2021	akemmerling	Modification/Rerun	565	cmg-employeenetwork

## Producer/On-Air Talent (1197/565)

[Delete](#)

**Producer/On-Air Talent January 8, 2021 2:34 PM** **N. America > USA > Florida > Duval County > Jacksonville**  
[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
CareerBuilder (North America)	0	Posted: January 8, 2021 2:34 PM Removed: January 22, 2021 8:05 PM	✓ Deleted	
Glassdoor.com	0	Posted: January 8, 2021 2:34 PM Removed: January 22, 2021 8:05 PM	✓ Deleted	
MyJobHunter	0	Posted: January 8, 2021 2:34 PM Removed: January 22, 2021 8:05 PM	✓ Deleted	
ZipRecruiter	0	Posted: January 8, 2021 2:34 PM Removed: January 22, 2021 8:05 PM	✓ Deleted	

**Producer/On-Air Talent**

J3V6JD6F1Z9DSW7Y22H

posted by: Evans-Johns, Karen on 1/8/2021 and last changed 1/22/2021

rating: Regular

loc: Jacksonville, FL

apply web address: <https://cmq.jobs.net/en-US/job/producer-on-air>

questionnaire(s): none

Job Title	Internal Reference	Current Job Location	Community Organization Recipient Type	Date Emailed	Community Organization Recipient
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	Diversity Organizations	<a href="#">1/10/2021</a>	<a href="#">Goodwill Industries of North Florida</a>
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	Diversity Organizations	<a href="#">1/14/2021</a>	<a href="#">Jacksonville Tamizh Mandram</a>
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	Diversity Organizations	<a href="#">1/9/2021</a>	<a href="#">Jobs for America's Graduates - Florida</a>
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	HBCUs	<a href="#">1/14/2021</a>	<a href="#">Edward Waters College DUPLICATE</a>
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	People with Disabilities	<a href="#">1/19/2021</a>	<a href="#">Agency for Persons with Disabilities - Gainesville</a>
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	People with Disabilities	<a href="#">1/12/2021</a>	<a href="#">Division of Vocational Rehabilitation - Duval County 08H</a>
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	People with Disabilities	<a href="#">1/13/2021</a>	<a href="#">Division of Vocational Rehabilitation - Jacksonville Unit 08B</a>
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	People with Disabilities	<a href="#">1/12/2021</a>	<a href="#">Division of Vocational Rehabilitation - Jacksonville Unit 08G</a>
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	People with Disabilities	<a href="#">1/13/2021</a>	<a href="#">Division of Vocational Rehabilitation - Jacksonville Units 08D and 08F</a>
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	People with Disabilities	<a href="#">1/12/2021</a>	<a href="#">The Arc of Jacksonville</a>
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	State Workforce Agencies	<a href="#">1/10/2021</a>	<a href="#">CareerSource Northeast Florida</a>
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	Universities and Colleges	<a href="#">1/14/2021</a>	<a href="#">Florida State College at Jacksonville - Career Development Center</a>
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	Veterans	<a href="#">1/12/2021</a>	<a href="#">Baker County Veterans Services</a>
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	Veterans	<a href="#">1/9/2021</a>	<a href="#">CareerSource NEFL Baker County Career Center</a>
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	Veterans	<a href="#">1/14/2021</a>	<a href="#">Disabled American Veterans - Florida Chapter 1</a>
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	Veterans	<a href="#">1/15/2021</a>	<a href="#">Duval County Veterans Services</a>
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	Veterans	<a href="#">1/10/2021</a>	<a href="#">Incsys - Power4Vets</a>
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	Veterans	<a href="#">1/12/2021</a>	<a href="#">Jacksonville Vet Center</a>
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	Veterans	<a href="#">1/12/2021</a>	<a href="#">Jacksonville Vet Center</a>
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	Veterans	<a href="#">1/14/2021</a>	<a href="#">Nassau County Veterans Services</a>
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	Veterans	<a href="#">1/10/2021</a>	<a href="#">USO - Jacksonville Pathfinder Transition Center</a>
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	Veterans	<a href="#">1/10/2021</a>	<a href="#">USO - Jacksonville Pathfinder Transition Center</a>
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	Veterans	<a href="#">1/10/2021</a>	<a href="#">USO - Jacksonville Pathfinder Transition Center</a>
<a href="#">Producer/On-Air Talent</a>	J3V6JD6F1Z9DSW7Y22H	Jacksonville, FL	Women	<a href="#">1/9/2021</a>	<a href="#">Essence of a Lady, Inc.</a>

Agent Type	Agent Name (click to edit)	Job Title	Internal Reference	Current Job Location	Current Job Status	Community Organ Recipient Type
Outreach	n/a	<a href="#">Producer/On-Air Talent</a>	JSTIH276Q7GFH2SFGJX	Jacksonville, FL	Inactive	Diversity Organ
Outreach	n/a	<a href="#">Producer/On-Air Talent</a>	JSTIH276Q7GFH2SFGJX	Jacksonville, FL	Inactive	Diversity Organ
Outreach	n/a	<a href="#">Producer/On-Air Talent</a>	JSTIH276Q7GFH2SFGJX	Jacksonville, FL	Inactive	HBCUS
Outreach	n/a	<a href="#">Producer/On-Air Talent</a>	JSTIH276Q7GFH2SFGJX	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Producer/On-Air Talent</a>	JSTIH276Q7GFH2SFGJX	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Producer/On-Air Talent</a>	JSTIH276Q7GFH2SFGJX	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Producer/On-Air Talent</a>	JSTIH276Q7GFH2SFGJX	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Producer/On-Air Talent</a>	JSTIH276Q7GFH2SFGJX	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Producer/On-Air Talent</a>	JSTIH276Q7GFH2SFGJX	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Producer/On-Air Talent</a>	JSTIH276Q7GFH2SFGJX	Jacksonville, FL	Inactive	State Workforc
Outreach	n/a	<a href="#">Producer/On-Air Talent</a>	JSTIH276Q7GFH2SFGJX	Jacksonville, FL	Inactive	Universities and
Outreach	n/a	<a href="#">Producer/On-Air Talent</a>	JSTIH276Q7GFH2SFGJX	Jacksonville, FL	Inactive	Veterans
VetConnect	n/a	<a href="#">Producer/On-Air Talent</a>	JSTIH276Q7GFH2SFGJX	Jacksonville, FL	Inactive	Veterans

Agent Type	Agent Name (click to edit)	Job Title	Internal Reference	Current Job Location	Current Job Status	Community Or Recipient Type
Outreach	n/a	<a href="#">Producer/On-Air Talent</a>	JSTIH276Q7GFH2SFGJX	Jacksonville, FL	Inactive	Veterans
Outreach	n/a	<a href="#">Producer/On-Air Talent</a>	JSTIH276Q7GFH2SFGJX	Jacksonville, FL	Inactive	Veterans
Outreach	n/a	<a href="#">Producer/On-Air Talent</a>	JSTIH276Q7GFH2SFGJX	Jacksonville, FL	Inactive	Veterans

## Promotions & Activations Lead

Cox Media Group • Surena Mitchell • Created 4/5/2021



Talent pool Pipeline Job post Project settings

### Promotions & Activations Lead ● Closed

Cox Media Group, LLC. • Jacksonville, Florida, United States • Posted 4/5/2021 Closed 5/17/2021

Employer Job ID: 76aed6b27a3fb63ff5be037cae37373a  • Job poster: Surena Mitchell • Job post type: ATS

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## Promotions & Activations Lead

Cox Media Group, LLC. • Jacksonville, Florida, United States

**Job Summary**  
The Promotions & Activation Lead for CMG Jacksonville Radio reports directly to the Promotions and Activations Manager and closely partners with sales and content teams to assist with the implementation of client promotions, and events that drive revenue and/or listenership. Responsible for assisting with hiring and managing the performance of part-time Activation Specialists. Exceptional communication, planning, leadership, analytical and digital skills are a requirement. Oversight of events and promotions will require working nights and weekends regularly.

**Key Responsibilities**

- Coordinate all station events including scheduling Activation Specialists, booking on-air talent, securing giveaway merchandise.

**Seniority Level**  
Associate

**Industry**  
Marketing and Advertising, Online Media, Broadcast Media

**Employment Type**  
Full-time

**Job Functions**  
Marketing, Sales



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## Promotions & Activations Lead

Jacksonville, FL

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### Job Description

#### Job Summary

The Promotions & Activation Lead for CMG Jacksonville Radio reports directly to the Promotions and Activations Manager and closely partners with sales and content teams to assist with the implementation of client promotions, and events that drive revenue and/or listenership. Responsible for assisting with hiring and managing the performance of part-time Activation Specialists.

Exceptional communication, planning, leadership, analytical and digital skills are a requirement. Oversight of events and promotions will require working nights and weekends regularly.

#### KEY RESPONSIBILITIES

- Coordinate all station events including scheduling Activation Specialists, booking on-air talent, securing giveaway merchandise, setting up signage/tents, conducting site scouting/visits with engineers, deploying vans, acquiring on-air messaging and content, handling any necessary equipment and providing post-event recaps as needed.
- Attend events and live broadcasts as needed during the week and weekends to supervise and assist the Activation Specialists as requested by the Promotions and Activations Manager.
- Assist in building proposals, recaps and other necessary collateral for purposes of aiding sales team in monetization of station events and programs.
- Coordinate all on-air promotions for programming and sales: concert tickets, morning show giveaways, etc.
- Coordinate the fulfillment of all prizes for on-air, on-site and digital contests.
- Keep station vehicles stocked, cleaned and maintained, ensuring all equipment is always in working condition.
- Prepare promotional giveaways and other necessary elements for live broadcasts, contests and other like events.
- Partner with CMG Legal and other internal resources to generate contest rules as needed.
- Recruit and manage a team of part-time Activation Specialists

# 1500 – Promotions & Activations Lead

Referencing requisition [001500 - Promotions & Activations Lead](#)

Edit job posting Promotions & Activations Lead 001500  

Career Site & Manual Options [Posting History](#)

Postings history

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
05/16/2021 22:41:21	04/05/2021	08/02/2021	smitchell	Suspension	687	
04/05/2021 14:10:52	04/05/2021	08/02/2021	smitchell	Send to publish	687	Cox Media Group
04/05/2021 14:12:21	04/05/2021	08/02/2021	smitchell	Modification/Rerun	687	Cox Media Group
04/05/2021 14:10:52	04/05/2021	08/02/2021	smitchell	Send to publish	687	cmg-employeenetwork
04/05/2021 14:12:21	04/05/2021	08/02/2021	smitchell	Modification/Rerun	687	cmg-employeenetwork

## Promotions & Activations Lead (1500/687)

[Delete](#)

[Promotions & Activations Lead April 5, 2021 1:11 PM](#) [N. America > USA > Florida > Duval County > Jacksonville](#)  
[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
Glassdoor.com	0	Posted: April 5, 2021 1:11 PM Removed: May 5, 2021 1:11 PM	✓ Expired	
ZipRecruiter	0	Posted: April 5, 2021 1:12 PM Removed: May 5, 2021 1:11 PM	✓ Expired	

Promotions & Activations Lead

J3V1KD77BT9K01V5XKF

posted by: Evans-Johns, Karen on 4/5/2021 and last changed 5/16/2021

rating: Regular

loc: Jacksonville, FL

apply web address: <https://cmq.jobs.net/en-US/job/promotions-act...>

questionnaire(s): none

Job Title	Internal Reference	Current Job Location	Community Organization Recipient Type	Date Emailed	Community Organization Recipient
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Diversity Organizations	4/8/2021	<a href="#">Jacksonville Tamizh Mandram</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Diversity Organizations	4/6/2021	<a href="#">Jobs for America's Graduates - Florida</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	HBCUs	4/8/2021	<a href="#">Edward Waters College DUPLICATE</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	People with Disabilities	4/27/2021	<a href="#">Agency for Persons with Disabilities - Gainesville</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	People with Disabilities	4/6/2021	<a href="#">Division of Vocational Rehabilitation - Duval County O8H</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	People with Disabilities	4/7/2021	<a href="#">Division of Vocational Rehabilitation - Jacksonville Unit O8B</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	People with Disabilities	4/6/2021	<a href="#">Division of Vocational Rehabilitation - Jacksonville Unit O8G</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	People with Disabilities	4/7/2021	<a href="#">Division of Vocational Rehabilitation - Jacksonville Units O8D and O8F</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	People with Disabilities	4/6/2021	<a href="#">The Arc of Jacksonville</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Professional/Technical	4/6/2021	<a href="#">Asian American Journalists Association - Florida</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	State Workforce Agencies	4/11/2021	<a href="#">CareerSource Northeast Florida</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	State Workforce Agencies	4/6/2021	<a href="#">CareerSource Suncoast</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Universities and Colleges	4/8/2021	<a href="#">Florida State College at Jacksonville - Career Development Center</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Veterans	4/6/2021	<a href="#">Baker County Veterans Services</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Veterans	4/6/2021	<a href="#">CareerSource - Northeast Florida</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Veterans	4/6/2021	<a href="#">CareerSource NEFL Baker County Career Center</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Veterans	4/8/2021	<a href="#">Disabled American Veterans - Florida Chapter 1</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Veterans	4/9/2021	<a href="#">Duval County Veterans Services</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Veterans	5/6/2021	<a href="#">ESGR - Employer Support of the Guard and Reserve - St. Augustine</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Veterans	4/6/2021	<a href="#">Jacksonville Vet Center</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Veterans	4/6/2021	<a href="#">Jacksonville Vet Center</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Veterans	4/8/2021	<a href="#">Nassau County Veterans Services</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Veterans	4/11/2021	<a href="#">USO - Jacksonville Pathfinder Transition Center</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Veterans	4/11/2021	<a href="#">USO - Jacksonville Pathfinder Transition Center</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Veterans	4/11/2021	<a href="#">USO - Jacksonville Pathfinder Transition Center</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Veterans	4/18/2021	<a href="#">Wounded Warrior Project</a>
<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Women	4/6/2021	<a href="#">Essence of a Lady, Inc.</a>



Agent Type	Agent Name (click to edit)	Job Title	Internal Reference	Current Job Location	Current Job Status	Community Org Recipient Type
Outreach	n/a	<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Inactive	Diversity Orgar
Outreach	n/a	<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Inactive	Diversity Orgar
Outreach	n/a	<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Inactive	HBCUs
Outreach	n/a	<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Inactive	Professional/Te
Outreach	n/a	<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Inactive	State Workforc
Outreach	n/a	<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Inactive	State Workforc
Outreach	n/a	<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Inactive	Universities and

Agent Type	Agent Name (click to edit)	Job Title	Internal Reference	Current Job Location	Current Job Status	Community Org Recipient Type
Outreach	n/a	<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Inactive	Veterans
Outreach	n/a	<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Inactive	Veterans
Outreach	n/a	<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Inactive	Veterans
Outreach	n/a	<a href="#">Promotions &amp; Activations Lead</a>	J3V1KD77BT9K01V5XKF	Jacksonville, FL	Inactive	Veterans



# 575 – Director of Operations

Referencing requisition 000575 - Director of Operations

Edit job posting Director of Operations 000575  

Career Site & Manual Options Posting History

Postings history

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
03/25/2020 12:31:47	03/25/2020	10/10/2020	charp	Creation Date	243	
12/04/2020 10:03:52	03/25/2020	10/10/2020	Automated Luceo Process	Suspension	243	
03/25/2020 12:29:00	03/25/2020	10/10/2020	charp	Send to publish	243	Cox Media Group
03/25/2020 12:31:47	03/25/2020	10/10/2020	charp	Modification/Rerun	243	Cox Media Group
03/25/2020 12:29:00	03/25/2020	10/10/2020	charp	Send to publish	243	cmg-employeenetwork
03/25/2020 12:31:47	03/25/2020	10/10/2020	charp	Modification/Rerun	243	cmg-employeenetwork
03/25/2020 12:31:47	03/25/2020	10/10/2020	charp	Creation Date	243	
03/25/2020 12:31:47	03/25/2020	10/10/2020	charp	Creation Date	243	
03/25/2020 12:31:47	03/25/2020	10/10/2020	charp	Creation Date	243	

## Director of Operations (575/243)

[Delete](#)

**Director of Operations March 25, 2020 12:30 PM**  
[Resend \(with changes\)](#)

**N. America > USA > Florida > Duval County > Jacksonville**

Board Name	Clicks	Activity	Status	Activity
Glassdoor.com	0	Posted: March 25, 2020 12:31 PM Removed: April 24, 2020 12:31 PM	✓ Expired	
MyJobHelper	0	Posted: March 25, 2020 12:31 PM Removed: April 24, 2020 12:31 PM	✓ Expired	
ZipRecruiter	0	Posted: March 25, 2020 12:31 PM Removed: April 24, 2020 12:31 PM	✓ Expired	



## JOB DISTRIBUTION SUMMARY REPORT

Report Summary For: **Cox Media Group**

Start Date: **12-19-2019** End Date: **09-30-2021**

### Distribution to Diversity Sites

Information in this section lists which Diversity sites that Broadbean has sent for each job requisition for the period of 05-01-2016 to 07-01-2020. The breakdown of Diversity Listings Expressions of Interest (EOI) can be found at the job level

**Broadbean posts all jobs in this report to the following Standard Diversity Network:**

<http://www.diversityworkers.com>  
<http://www.africanamericanjobsite.com>  
<http://www.asianamericanjobsite.com>  
<http://www.hispanicjobsite.com>  
<http://www.jobs4women.net>  
<http://www.retiredstars.com>  
<http://www.seniorjobsnetwork.com>  
<http://www.veteranjobsite.com>  
<http://www.armedservicesjobs.com>  
<http://www.disabilityjobsite.com>



# 998 -- Media Sales Consultant

Referencing requisition **000998 - Media Sales Consultant**

Edit job posting Media Sales Consultant 000998  

Career Site & Manual Options Posting History

Postings history

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
12/16/2020 19:42:51	10/20/2020	12/16/2020	Automated Luceo Process	Suspension	455	
12/16/2020 19:42:52	10/20/2020	12/16/2020	Automated Luceo Process	Suspension	455	
10/20/2020 12:58:51	10/20/2020	02/16/2021	akemmerling	Send to publish	455	Cox Media Group
10/26/2020 17:35:19	10/20/2020	02/16/2021	akemmerling	Modification/Rerun	455	Cox Media Group
12/16/2020 06:47:22	10/20/2020	12/16/2020	akemmerling	Modification/Rerun	455	Cox Media Group
10/20/2020 12:58:51	10/20/2020	02/16/2021	akemmerling	Send to publish	455	cmg-employeenetwork
10/26/2020 17:35:19	10/20/2020	02/16/2021	akemmerling	Modification/Rerun	455	cmg-employeenetwork
12/16/2020 06:47:22	10/20/2020	12/16/2020	akemmerling	Modification/Rerun	455	cmg-employeenetwork

8 Records

## Media Sales Consultant (998/455)

[Delete](#)

**Media Sales Consultant October 20, 2020 12:59 PM**

**N. America > USA > Florida > Duval County > Jacksonville**

[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
CareerBuilder (North America)	0	Posted: October 20, 2020 1:00 PM Removed: November 19, 2020 11:59 PM	✓ Expired	
Glassdoor.com	0	Posted: October 20, 2020 1:00 PM Removed: November 19, 2020 12:00 PM	✓ Expired	
MyJobHelper	0	Posted: October 20, 2020 1:00 PM Removed: November 19, 2020 12:00 PM	✓ Expired	
ZipRecruiter	0	Posted: October 20, 2020 1:00 PM Removed: November 19, 2020 12:00 PM	✓ Expired	



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For Employers ▾

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## Media Sales Consultant

Jacksonville, FL

Share   

Posted 16 months ago

Position No Longer Available

 [Email Job](#)

### Job Description

#### Job Summary

Do you have a drive to win in an Sales environment?

Do you have a passion for helping local business grow through effective advertising?

Then this is the job for you! Cox Media Group Jacksonville Radio is looking to add a Media Sales Consultant to their team.

At Cox Media Group (CMG), our Media Consultants (MCs) prospect for new business, build innovative cross platform advertising solutions, execute effective marketing campaigns, and establish strong relationships and business partnerships in the community. All this, in one of the most enjoyable media environments around.

Our MCs report directly to the Integrated Sales Manager (ISM) for guidance, support, professional development and accountability. Our MCs collaborate with our Sales Support Teams to leverage data that identifies consumer insights, sales strategy and execution plans for cross platform (audio and digital) campaigns. With an internal advertising fulfillment team our MCs have a firsthand look at their campaigns and can optimize in real time. At CMG we provide the tools and support for the mutual success of our sales staff and clients alike.

#### KEY RESPONSIBILITIES

- Identify and connect with qualified prospects to maintain a full pipeline.
- Lead with insights and engage prospects in business conversations.

Media Sales Consultant

J3R2M674ZF9M7YZWR7

posted by: Evans-Johns, Karen on 11/11/2020 and last changed 12/17/2020

rating: Regular

loc: Jacksonville, FL

apply web address: <https://cmq.jobs.net/en-US/job/media-sales-co>

questionnaire(s): none

Job Title	Internal Reference	Current Job Location	Community Organization Recipient	Date Emailed	Community Organization Recipient
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	Diversity Organizations	11/15/2020	<a href="#">Goodwill Industries of North Florida</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	Diversity Organizations	11/12/2020	<a href="#">Jacksonville Tamizh Mandram</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	Diversity Organizations	11/12/2020	<a href="#">Jobs for America's Graduates - Florida</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	HBCUs	11/19/2020	<a href="#">Edward Waters College DUPLICATE</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	People with Disabilities	12/1/2020	<a href="#">Agency for Persons with Disabilities - Gainesville</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	People with Disabilities	11/17/2020	<a href="#">Division of Vocational Rehabilitation - Duval County 08H</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	People with Disabilities	11/18/2020	<a href="#">Division of Vocational Rehabilitation - Jacksonville Unit 08B</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	People with Disabilities	11/17/2020	<a href="#">Division of Vocational Rehabilitation - Jacksonville Unit 08G</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	People with Disabilities	11/18/2020	<a href="#">Division of Vocational Rehabilitation - Jacksonville Units 08D and 08F</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	People with Disabilities	11/17/2020	<a href="#">The Arc of Jacksonville</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	State Workforce Agencies	11/15/2020	<a href="#">CareerSource Northeast Florida</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	Universities and Colleges	11/12/2020	<a href="#">Florida State College at Jacksonville - Career Development Center</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	Veterans	11/17/2020	<a href="#">Baker County Veterans Services</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	Veterans	11/12/2020	<a href="#">CareerSource NEFL Baker County Career Center</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	Veterans	11/12/2020	<a href="#">Disabled American Veterans - Florida Chapter 1</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	Veterans	11/17/2020	<a href="#">Disabled American Veterans - Orange Park #38</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	Veterans	11/13/2020	<a href="#">Duval County Veterans Services</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	Veterans	11/26/2020	<a href="#">ESGR - Employer Support of the Guard and Reserve - St. Augustine</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	Veterans	11/17/2020	<a href="#">Jacksonville Vet Center</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	Veterans	11/17/2020	<a href="#">Jacksonville Vet Center</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	Veterans	11/17/2020	<a href="#">Nassau County Veterans Services</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	Veterans	11/15/2020	<a href="#">USO - Jacksonville Pathfinder Transition Center</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	Veterans	11/15/2020	<a href="#">USO - Jacksonville Pathfinder Transition Center</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	Veterans	11/15/2020	<a href="#">USO - Jacksonville Pathfinder Transition Center</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	Veterans	11/15/2020	<a href="#">USO - Jacksonville Pathfinder Transition Center</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	Veterans	11/22/2020	<a href="#">Wounded Warrior Project</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	Women	12/15/2020	<a href="#">Dress for Success Palm Beaches</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	Women	12/8/2020	<a href="#">Dress for Success SW Florida</a>
<a href="#">Media Sales Consultant</a>	J3R2M674ZF9M7YZWR7	Jacksonville, FL	Women	11/12/2020	<a href="#">Essence of a Lady, Inc.</a>

Agent Type	Agent Name (click to edit)	Job Title	Internal Reference	Current Job Location	Current Job Status	Community Org Recipient Type
Outreach	n/a	<a href="#">Media Sales Consultant</a>	JSR2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	Diversity Orgar
Outreach	n/a	<a href="#">Media Sales Consultant</a>	JSR2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	Diversity Orgar
Outreach	n/a	<a href="#">Media Sales Consultant</a>	JSR2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	Diversity Orgar
Outreach	n/a	<a href="#">Media Sales Consultant</a>	JSR2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	HBCUs
Outreach	n/a	<a href="#">Media Sales Consultant</a>	JSR2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Media Sales Consultant</a>	JSR2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Media Sales Consultant</a>	JSR2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Media Sales Consultant</a>	JSR2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Media Sales Consultant</a>	JSR2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Media Sales Consultant</a>	JSR2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	State Workforc
Outreach	n/a	<a href="#">Media Sales Consultant</a>	JSR2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	Universities and
Outreach	n/a	<a href="#">Media Sales Consultant</a>	JSR2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	Veterans

Agent Type	Agent Name (click to edit)	Job Title	Internal Reference	Current Job Location	Current Job Status	Community Org Recipient Type
Outreach	n/a	<a href="#">Media Sales Consultant</a>	JSR2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	Veterans
Outreach	n/a	<a href="#">Media Sales Consultant</a>	JSR2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	Veterans
Outreach	n/a	<a href="#">Media Sales Consultant</a>	JSR2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	Veterans
Outreach	n/a	<a href="#">Media Sales Consultant</a>	JSR2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	Veterans
Outreach	n/a	<a href="#">Media Sales Consultant</a>	JSR2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	Veterans

Agent Type	Agent Name (click to edit)	Job Title	Internal Reference	Current Job Location	Current Job Status	Community Org Recipient Type
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3R2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	Diversity Orgar
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3R2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	Diversity Orgar
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3R2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	Diversity Orgar
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3R2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	HSCUs
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3R2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3R2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3R2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3R2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3R2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3R2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	State Workforc
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3R2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	Universities and
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3R2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	Veterans

Agent Type	Agent Name (click to edit)	Job Title	Internal Reference	Current Job Location	Current Job Status	Community Org Recipient Type
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3R2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	Veterans
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3R2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	Veterans
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3R2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	Veterans
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3R2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	Veterans
Outreach	n/a	<a href="#">Media Sales Consultant</a>	J3R2M674ZF79M7YZWR7	Jacksonville, FL	Inactive	Veterans

# Account Manager


Cox Media Group • Chris Harp • Created 3/10/2021


Talent pool Pipeline Job post Project settings


## Account Manager ● Closed

Cox Media Group, LLC. • Jacksonville, Florida, United States • Posted 3/10/2021 Closed 4/9/2021

Employer Job ID: 48ec5d1d1812c01f0e4449ed2d483a08  • Job poster: Audra Kemmerling • Job post type: ATS

This is a preview of how a job seeker will see your job post. [View job on LinkedIn.com](#) 





### Account Manager

Cox Media Group, LLC. • Jacksonville, Florida, United States

**Job Summary**

Do you have an interest in sales?  
 Do you have experience supporting teams in an office setting?  
 Do you enjoy being creative?  
 Does helping local business reach their marketing goals sound interesting to you?  
 Then this is the job for you! Cox Media Group is looking to add an Account Manager to its team in Jacksonville.

**POSITION PROFILE**

Our Cox Media Group (CMG)Team in Jacksonville is looking for an Account Manager (AM). Our AMs get to provide administrative support to the entire sales department. For example, our AMs work on special projects, set

**Seniority Level**  
Entry level

**Industry**  
Marketing and Advertising, Online Media, Broadcast Media

**Employment Type**  
Full-time

**Job Functions**  
Sales, Business Development





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## Account Manager

Jacksonville, FL

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Posted 12 months ago

Position No Longer Available

 [Email Job](#)

### Job Description

#### Job Summary

Do you have an interest in sales?

Do you have experience supporting teams in an office setting?

Do you enjoy being creative?

Does helping local business reach their marketing goals sound interesting to you?

Then this is the job for you! Cox Media Group is looking to add an Account Manager to its team in Jacksonville.

#### POSITION PROFILE

Our Cox Media Group (CMG) Team in Jacksonville is looking for an Account Manager (AM). Our AMs get to provide administrative support to the entire sales department. For example, our AMs work on special projects, set appointments, write correspondence, create presentations, compile data and research, and work directly with our clients and sales staff. Some of which could be of a sensitive or confidential nature.

Our ideal candidate will have worked in a support position in a sales environment, having an aptitude towards working with the digital sales process and open to learning new software programs.

As this position is in sales, the ideal candidate must enjoy working in a team-oriented environment and playing an integral role in achieving the goals of the department. This role may qualify for future promotion to a senior professional assistant or media consultant.

# 1392 – Account Manager

Referencing requisition [001392 - Account Manager](#)

Edit job posting Account Manager 001392  

Career Site & Manual Options Posting History

Postings history

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
04/08/2021 22:01:18	03/10/2021	04/08/2021	Automated Luceo Process	Suspension	652	
03/10/2021 13:50:42	03/10/2021	07/07/2021	akemmerling	Send to publish	652	Cox Media Group
03/19/2021 13:53:54	03/10/2021	07/07/2021	akemmerling	Modification/Rerun	652	Cox Media Group
04/01/2021 18:16:34	03/10/2021	07/07/2021	akemmerling	Modification/Rerun	652	Cox Media Group
04/08/2021 08:14:41	03/10/2021	04/08/2021	akemmerling	Modification/Rerun	652	Cox Media Group
04/08/2021 08:14:48	03/10/2021	04/08/2021	akemmerling	Modification/Rerun	652	Cox Media Group
03/10/2021 13:50:42	03/10/2021	07/07/2021	akemmerling	Send to publish	652	cmg-employeenetwork
03/19/2021 13:53:54	03/10/2021	07/07/2021	akemmerling	Modification/Rerun	652	cmg-employeenetwork
04/01/2021 18:16:34	03/10/2021	07/07/2021	akemmerling	Modification/Rerun	652	cmg-employeenetwork
04/08/2021 08:14:41	03/10/2021	04/08/2021	akemmerling	Modification/Rerun	652	cmg-employeenetwork
04/08/2021 08:14:48	03/10/2021	04/08/2021	akemmerling	Modification/Rerun	652	cmg-employeenetwork

11 Records

## Account Manager (1392/652)

[Delete](#)

**Account Manager April 1, 2021 5:17 PM**  
[Resend \(with changes\)](#)

N. America > USA > Florida > Duval County > Jacksonville

Board Name	Clicks	Activity	Status	Activity
CareerBuilder (North America)	0	Posted: April 1, 2021 5:17 PM Removed:	✗ Failed	
Glassdoor.com	0	Posted: April 1, 2021 5:17 PM Removed: April 8, 2021 9:01 PM	✓ Deleted	
MyJobHelper	0	Posted: April 1, 2021 5:17 PM Removed: April 8, 2021 9:01 PM	✓ Deleted	
ZipRecruiter	0	Posted: April 1, 2021 5:17 PM Removed: April 8, 2021 9:01 PM	✓ Deleted	

**Account Manager**

J3N30N6THB3B0VJBVYY

posted by: Evans-Johns, Karen on 3/10/2021 and last changed 4/9/2021  
rating: Regular  
loc: Jacksonville, FL  
apply web address: <https://cmg.jobs.net/en-US/job/account-manager>  
questionnaire(s): none

<u>Job Title</u>	<u>Internal Reference</u>	<u>Current Job Location</u>	<u>Community Organization Recipient</u>	<u>Date Emailed</u>	<u>Community Organization Recipient</u>
<a href="#">Account Manager</a>	J3N30N6THB3B0VJBVYY	Jacksonville, FL	Diversity Organizations	<a href="#">3/11/2021</a>	<a href="#">Jacksonville Tamizh Mandram</a>
<a href="#">Account Manager</a>	J3N30N6THB3B0VJBVYY	Jacksonville, FL	Diversity Organizations	<a href="#">3/11/2021</a>	<a href="#">Jobs for America's Graduates - Florida</a>
<a href="#">Account Manager</a>	J3N30N6THB3B0VJBVYY	Jacksonville, FL	HBCUs	<a href="#">3/11/2021</a>	<a href="#">Edward Waters College DUPLICATE</a>
<a href="#">Account Manager</a>	J3N30N6THB3B0VJBVYY	Jacksonville, FL	People with Disabilities	<a href="#">4/6/2021</a>	<a href="#">Agency for Persons with Disabilities - Gainesville</a>
<a href="#">Account Manager</a>	J3N30N6THB3B0VJBVYY	Jacksonville, FL	People with Disabilities	<a href="#">3/16/2021</a>	<a href="#">Division of Vocational Rehabilitation - Duval County 08H</a>
<a href="#">Account Manager</a>	J3N30N6THB3B0VJBVYY	Jacksonville, FL	People with Disabilities	<a href="#">3/17/2021</a>	<a href="#">Division of Vocational Rehabilitation - Jacksonville Unit 08B</a>
<a href="#">Account Manager</a>	J3N30N6THB3B0VJBVYY	Jacksonville, FL	People with Disabilities	<a href="#">3/16/2021</a>	<a href="#">Division of Vocational Rehabilitation - Jacksonville Unit 08G</a>
<a href="#">Account Manager</a>	J3N30N6THB3B0VJBVYY	Jacksonville, FL	People with Disabilities	<a href="#">3/17/2021</a>	<a href="#">Division of Vocational Rehabilitation - Jacksonville Units 08D and 08F</a>
<a href="#">Account Manager</a>	J3N30N6THB3B0VJBVYY	Jacksonville, FL	People with Disabilities	<a href="#">3/16/2021</a>	<a href="#">The Arc of Jacksonville</a>
<a href="#">Account Manager</a>	J3N30N6THB3B0VJBVYY	Jacksonville, FL	State Workforce Agencies	<a href="#">3/14/2021</a>	<a href="#">CareerSource Northeast Florida</a>
<a href="#">Account Manager</a>	J3N30N6THB3B0VJBVYY	Jacksonville, FL	Universities and Colleges	<a href="#">3/11/2021</a>	<a href="#">Florida State College at Jacksonville - Career Development Center</a>
<a href="#">Account Manager</a>	J3N30N6THB3B0VJBVYY	Jacksonville, FL	Veterans	<a href="#">3/16/2021</a>	<a href="#">Baker County Veterans Services</a>
<a href="#">Account Manager</a>	J3N30N6THB3B0VJBVYY	Jacksonville, FL	Veterans	<a href="#">3/11/2021</a>	<a href="#">CareerSource NEFL Baker County Career Center</a>
<a href="#">Account Manager</a>	J3N30N6THB3B0VJBVYY	Jacksonville, FL	Veterans	<a href="#">3/11/2021</a>	<a href="#">Disabled American Veterans - Florida Chapter 1</a>
<a href="#">Account Manager</a>	J3N30N6THB3B0VJBVYY	Jacksonville, FL	Veterans	<a href="#">3/12/2021</a>	<a href="#">Duval County Veterans Services</a>
<a href="#">Account Manager</a>	J3N30N6THB3B0VJBVYY	Jacksonville, FL	Veterans	<a href="#">3/28/2021</a>	<a href="#">ESGR - Employer Support of the Guard and Reserve - St. Augustine</a>
<a href="#">Account Manager</a>	J3N30N6THB3B0VJBVYY	Jacksonville, FL	Veterans	<a href="#">3/16/2021</a>	<a href="#">Jacksonville Vet Center</a>
<a href="#">Account Manager</a>	J3N30N6THB3B0VJBVYY	Jacksonville, FL	Veterans	<a href="#">3/16/2021</a>	<a href="#">Jacksonville Vet Center</a>
<a href="#">Account Manager</a>	J3N30N6THB3B0VJBVYY	Jacksonville, FL	Veterans	<a href="#">3/11/2021</a>	<a href="#">Nassau County Veterans Services</a>
<a href="#">Account Manager</a>	J3N30N6THB3B0VJBVYY	Jacksonville, FL	Veterans	<a href="#">3/14/2021</a>	<a href="#">USO - Jacksonville Pathfinder Transition Center</a>
<a href="#">Account Manager</a>	J3N30N6THB3B0VJBVYY	Jacksonville, FL	Veterans	<a href="#">3/14/2021</a>	<a href="#">USO - Jacksonville Pathfinder Transition Center</a>
<a href="#">Account Manager</a>	J3N30N6THB3B0VJBVYY	Jacksonville, FL	Veterans	<a href="#">3/14/2021</a>	<a href="#">USO - Jacksonville Pathfinder Transition Center</a>
<a href="#">Account Manager</a>	J3N30N6THB3B0VJBVYY	Jacksonville, FL	Women	<a href="#">3/11/2021</a>	<a href="#">Essence of a Lady, Inc.</a>

Agent Type	Agent Name (click to edit)	Job Title	Internal Reference	Current Job Location	Current Job Status	Community Org Recipient Type
Outreach	n/a	<a href="#">Account Manager</a>	J5N30N6THB3B0VJBVYY	Jacksonville, FL	Inactive	Diversity Orgar
Outreach	n/a	<a href="#">Account Manager</a>	J5N30N6THB3B0VJBVYY	Jacksonville, FL	Inactive	Diversity Orgar
Outreach	n/a	<a href="#">Account Manager</a>	J5N30N6THB3B0VJBVYY	Jacksonville, FL	Inactive	HBCUS
Outreach	n/a	<a href="#">Account Manager</a>	J5N30N6THB3B0VJBVYY	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Account Manager</a>	J5N30N6THB3B0VJBVYY	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Account Manager</a>	J5N30N6THB3B0VJBVYY	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Account Manager</a>	J5N30N6THB3B0VJBVYY	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Account Manager</a>	J5N30N6THB3B0VJBVYY	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Account Manager</a>	J5N30N6THB3B0VJBVYY	Jacksonville, FL	Inactive	People with Dis
Outreach	n/a	<a href="#">Account Manager</a>	J5N30N6THB3B0VJBVYY	Jacksonville, FL	Inactive	State Workforc
Outreach	n/a	<a href="#">Account Manager</a>	J5N30N6THB3B0VJBVYY	Jacksonville, FL	Inactive	Universities and
Outreach	n/a	<a href="#">Account Manager</a>	J5N30N6THB3B0VJBVYY	Jacksonville, FL	Inactive	Veterans
VatConnect	n/a	<a href="#">Account Manager</a>	J5N30N6THB3B0VJBVYY	Jacksonville, FL	Inactive	Veterans

Agent Type	Agent Name (click to edit)	Job Title	Internal Reference	Current Job Location	Current Job Status	Community Org Recipient Type
Outreach	n/a	<a href="#">Account Manager</a>	J5N30N6THB3B0VJBVYY	Jacksonville, FL	Inactive	Veterans
Outreach	n/a	<a href="#">Account Manager</a>	J5N30N6THB3B0VJBVYY	Jacksonville, FL	Inactive	Veterans

# Account Manager


Cox Media Group • Audra Kemmerling • Created 3/31/2021

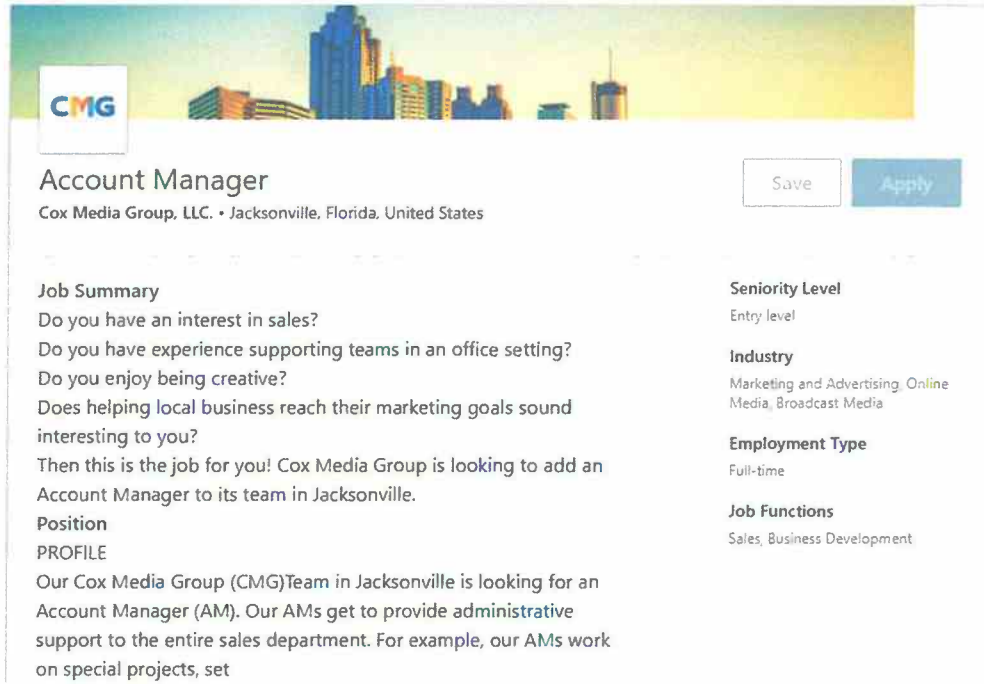
Talent pool Pipeline **Job post** Project settings

## Account Manager ● Closed

Cox Media Group, LLC. • Jacksonville, Florida, United States • Posted 3/31/2021 Closed 5/12/2021

Employer Job ID: 4f32790f0e49133b7ffc1c6bb71d2c  • Job poster: Audra Kemmerling • Job post type: ATS

This is a preview of how a job seeker will see your job post. [View job on LinkedIn.com](#) 



**CMG**

### Account Manager

Cox Media Group, LLC. • Jacksonville, Florida, United States

**Job Summary**  
 Do you have an interest in sales?  
 Do you have experience supporting teams in an office setting?  
 Do you enjoy being creative?  
 Does helping local business reach their marketing goals sound interesting to you?  
 Then this is the job for you! Cox Media Group is looking to add an Account Manager to its team in Jacksonville.

**Position**  
**PROFILE**  
 Our Cox Media Group (CMG) Team in Jacksonville is looking for an Account Manager (AM). Our AMs get to provide administrative support to the entire sales department. For example, our AMs work on special projects, set

**Seniority Level**  
 Entry level

**Industry**  
 Marketing and Advertising, Online Media, Broadcast Media

**Employment Type**  
 Full-time

**Job Functions**  
 Sales, Business Development

Save Apply



For Job Seekers ▾

For Employers ▾

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## Account Manager

Jacksonville, FL

Share   

Posted 11 months ago

Position No Longer Available

 [Email Job](#)

### Job Description

#### Job Summary

Do you have an interest in sales?

Do you have experience supporting teams in an office setting?

Do you enjoy being creative?

Does helping local business reach their marketing goals sound interesting to you?

Then this is the job for you! Cox Media Group is looking to add an Account Manager to its team in Jacksonville.

#### POSITION PROFILE

Our Cox Media Group (CMG) Team in Jacksonville is looking for an Account Manager (AM). Our AMs get to provide administrative support to the entire sales department. For example, our AMs work on special projects, set appointments, write correspondence, create presentations, compile data and research, and work directly with our clients and sales staff. Some of which could be of a sensitive or confidential nature.

Our ideal candidate will have worked in a support position in a sales environment, having an aptitude towards working with the digital sales process and open to learning new software programs.

As this position is in sales, the ideal candidate must enjoy working in a team-oriented environment and playing an integral role in achieving the goals of the department. This role may qualify for future promotion to a senior professional assistant or media consultant.

# 1460 – Account Manager

Referencing requisition **001460 - Account Manager**

Edit job posting Account Manager 001460



Career Site & Manual Options Posting History

## Postings history

7 Records

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
05/11/2021 22:01:44	03/31/2021	05/11/2021	Automated Luceo Process	Suspension	676	
03/31/2021 08:30:28	03/31/2021	07/28/2021	akemmerling	Send to publish	676	Cox Media Group
04/01/2021 18:13:24	03/31/2021	07/28/2021	akemmerling	Modification/Rerun	676	Cox Media Group
05/11/2021 10:55:24	03/31/2021	05/11/2021	akemmerling	Modification/Rerun	676	Cox Media Group
03/31/2021 08:30:28	03/31/2021	07/28/2021	akemmerling	Send to publish	676	cmg-employeenetwork
04/01/2021 18:13:24	03/31/2021	07/28/2021	akemmerling	Modification/Rerun	676	cmg-employeenetwork
05/11/2021 10:55:24	03/31/2021	05/11/2021	akemmerling	Modification/Rerun	676	cmg-employeenetwork

## Account Manager (1460/676)

[Delete](#)

Account Manager March 31, 2021 7:31 AM [Resend \(with changes\)](#) N. America > USA > Florida > Duval County > Jacksonville

Board Name	Clicks	Activity	Status	Activity
CareerBuilder (North America)	0	Posted: March 31, 2021 7:31 AM Removed:	✗ Failed	
Glassdoor.com	0	Posted: March 31, 2021 7:31 AM Removed: April 30, 2021 7:31 AM	✓ Expired	
MyJobHaber	0	Posted: March 31, 2021 7:31 AM Removed: April 30, 2021 7:31 AM	✓ Expired	
ZipRecruiter	0	Posted: April 1, 2021 5:15 PM Removed: April 30, 2021 7:31 AM	✓ Expired	

Inactive  
Direct Hire  
Mirrored

Account Manager  
posted by: Evans-Johns, Karen on 3/31/2021 and last changed 5/12/2021  
rating: Regular  
loc: Jacksonville, FL  
apply web address: [https://cmq.jobs.net/en-US/job/account-manage\\_](https://cmq.jobs.net/en-US/job/account-manage_)  
questionnaire(s): none

J3Q3VL6TP77Y4FGTNIP

<u>Job Title</u>	<u>Internal Reference</u>	<u>Current Job Location</u>	<u>Community Organization Recipient</u>	<u>Date Emailed</u>	<u>Community Organization Recipient</u>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	Diversity Organizations	<a href="#">4/1/2021</a>	<a href="#">Jacksonville Tamizh Mandram</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	Diversity Organizations	<a href="#">4/1/2021</a>	<a href="#">Jobs for America's Graduates - Florida</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	HBCUs	<a href="#">4/8/2021</a>	<a href="#">Edward Waters College DUPLICATE</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	People with Disabilities	<a href="#">4/27/2021</a>	<a href="#">Agency for Persons with Disabilities - Gainesville</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	People with Disabilities	<a href="#">4/6/2021</a>	<a href="#">Division of Vocational Rehabilitation - Duval County 08H</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	People with Disabilities	<a href="#">3/31/2021</a>	<a href="#">Division of Vocational Rehabilitation - Jacksonville Unit 08B</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	People with Disabilities	<a href="#">4/6/2021</a>	<a href="#">Division of Vocational Rehabilitation - Jacksonville Unit 08G</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	People with Disabilities	<a href="#">3/31/2021</a>	<a href="#">Division of Vocational Rehabilitation - Jacksonville Units 08D and 08F</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	People with Disabilities	<a href="#">4/6/2021</a>	<a href="#">The Arc of Jacksonville</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	State Workforce Agencies	<a href="#">4/4/2021</a>	<a href="#">CareerSource Northeast Florida</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	Universities and Colleges	<a href="#">4/1/2021</a>	<a href="#">Florida State College at Jacksonville - Career Development Center</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	Veterans	<a href="#">4/6/2021</a>	<a href="#">Baker County Veterans Services</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	Veterans	<a href="#">4/1/2021</a>	<a href="#">CareerSource - Northeast Florida</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	Veterans	<a href="#">4/1/2021</a>	<a href="#">CareerSource NEFL Baker County Career Center</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	Veterans	<a href="#">4/1/2021</a>	<a href="#">Disabled American Veterans - Florida Chapter 1</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	Veterans	<a href="#">4/2/2021</a>	<a href="#">Duval County Veterans Services</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	Veterans	<a href="#">5/6/2021</a>	<a href="#">Employer Partnership of the Armed Forces - Orlando</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	Veterans	<a href="#">3/31/2021</a>	<a href="#">ESGR - Employer Support of the Guard and Reserve - St. Augustine</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	Veterans	<a href="#">4/6/2021</a>	<a href="#">Jacksonville Vet Center</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	Veterans	<a href="#">4/6/2021</a>	<a href="#">Jacksonville Vet Center</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	Veterans	<a href="#">4/1/2021</a>	<a href="#">Nassau County Veterans Services</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	Veterans	<a href="#">4/4/2021</a>	<a href="#">USO - Jacksonville Pathfinder Transition Center</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	Veterans	<a href="#">4/4/2021</a>	<a href="#">USO - Jacksonville Pathfinder Transition Center</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	Veterans	<a href="#">4/4/2021</a>	<a href="#">USO - Jacksonville Pathfinder Transition Center</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	Veterans	<a href="#">4/18/2021</a>	<a href="#">Wounded Warrior Project</a>
<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTN1P	Jacksonville, FL	Women	<a href="#">4/1/2021</a>	<a href="#">Essence of a Lady, Inc.</a>



Agent Type	Agent Name (click to edit)	Job Title	Internal Reference	Current Job Location	Current Job Status	Community Org/ Recipient Type
Outreach	n/a	<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTNIP	Jacksonville, FL	inactive	Diversity Organiz
Outreach	n/a	<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTNIP	Jacksonville, FL	inactive	Diversity Organiz
Outreach	n/a	<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTNIP	Jacksonville, FL	inactive	HBCUS
Outreach	n/a	<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTNIP	Jacksonville, FL	inactive	People with Disa
Outreach	n/a	<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTNIP	Jacksonville, FL	inactive	People with Disa
Outreach	n/a	<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTNIP	Jacksonville, FL	inactive	People with Disa
Outreach	n/a	<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTNIP	Jacksonville, FL	inactive	People with Disa
Outreach	n/a	<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTNIP	Jacksonville, FL	inactive	People with Disa
Outreach	n/a	<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTNIP	Jacksonville, FL	inactive	People with Disa
Outreach	n/a	<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTNIP	Jacksonville, FL	inactive	State Workforce
Outreach	n/a	<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTNIP	Jacksonville, FL	inactive	Universities and
Outreach	n/a	<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTNIP	Jacksonville, FL	inactive	Veterans
VetConnect	n/a	<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTNIP	Jacksonville, FL	inactive	Veterans

Agent Type	Agent Name (click to edit)	Job Title	Internal Reference	Current Job Location	Current Job Status	Community Org/ Recipient Type
Outreach	n/a	<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTNIP	Jacksonville, FL	inactive	Veterans
Outreach	n/a	<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTNIP	Jacksonville, FL	inactive	Veterans
Outreach	n/a	<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTNIP	Jacksonville, FL	inactive	Veterans
Outreach	n/a	<a href="#">Account Manager</a>	J3Q3VL6TP77Y4FGTNIP	Jacksonville, FL	inactive	Veterans

## Cox Media Group

### Job Report

Job Summary	
Job Title	Media Consultant
Company Name	Cox Media Group
Company Job ID	J3R3ZD6VJXY1D236JW
Location	Jacksonville, FL
AJE Ref. Number	590369543
Post Date	September 29, 2020
End Date	October 8, 2020
Job URL	<a href="http://employer.circaworks.com/job-detail/Media-Consultant-Jacksonville-FL-590369543">http://employer.circaworks.com/job-detail/Media-Consultant-Jacksonville-FL-590369543</a>

Postings on the America's Job Exchange (AJE) Network		
Website Displayed on	Post Date	URI
America's Job Exchange (AJE)	Sep 29, 2020	<a href="http://employer.circaworks.com/job-detail/Media-Consultant-Jacksonville-FL-590369543">http://employer.circaworks.com/job-detail/Media-Consultant-Jacksonville-FL-590369543</a>
AJE Veterans Exchange	Sep 29, 2020	<a href="http://www.veteransjobexchange.com/job-detail/Media-Consultant-Jacksonville-FL-590369543">http://www.veteransjobexchange.com/job-detail/Media-Consultant-Jacksonville-FL-590369543</a>
AJE Disability Exchange	Sep 29, 2020	<a href="http://www.disabilityjobexchange.com/job-detail/Media-Consultant-Jacksonville-FL-590369543">http://www.disabilityjobexchange.com/job-detail/Media-Consultant-Jacksonville-FL-590369543</a>



## JOB DISTRIBUTION SUMMARY REPORT

Report Summary For: **Cox Media Group**

Start Date: **12-19-2019** End Date: **09-30-2021**

### Distribution to Diversity Sites

Information in this section lists which Diversity sites that Broadbean has sent for each job requisition for the period of 05-01-2018 to 07-01-2020. The breakdown of Diversity Listings Expressions of Interest (EOI) can be found at the job level

**Broadbean posts all jobs in this report to the following Standard Diversity Network:**

<http://www.diversityworkers.com>  
<http://www.africanamericanjobsite.com>  
<http://www.asianamericanjobsite.com>  
<http://www.hispanicjobsite.com>  
<http://www.jobs4women.net>  
<http://www.retiredstars.com>  
<http://www.seniorjobsnetwork.com>  
<http://www.veteranjobsite.com>  
<http://www.armedservicesjobs.com>  
<http://www.disabilityjobsite.com>



# 959 – Media Consultant

Referencing requisition **000959 - Media Consultant**

Edit job posting Media Consultant 000959  

Career Site & Manual Options Posting History

Postings history

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
10/07/2020 22:54:18	09/29/2020	10/07/2020	Automated Luceo Process	Suspension	406	
10/07/2020 22:54:33	09/29/2020	10/07/2020	Automated Luceo Process	Suspension	406	
09/29/2020 08:10:51	09/29/2020	01/26/2021	akemmerling	Send to publish	406	Cox Media Group
10/05/2020 11:13:55	09/29/2020	10/08/2020	akemmerling	Modification/Rerun	406	Cox Media Group
10/07/2020 08:52:40	09/29/2020	10/07/2020	akemmerling	Modification/Rerun	406	Cox Media Group
09/29/2020 08:10:51	09/29/2020	01/26/2021	akemmerling	Send to publish	406	cmg-employeenetwork
10/05/2020 11:13:55	09/29/2020	10/08/2020	akemmerling	Modification/Rerun	406	cmg-employeenetwork
10/07/2020 08:52:40	09/29/2020	10/07/2020	akemmerling	Modification/Rerun	406	cmg-employeenetwork

8 Records

## Media Consultant (959/406)

[Delete](#)

**Media Consultant September 29, 2020 8:11 AM** **N. America > USA > Florida > Duval County > Jacksonville**  
[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
CareerBuilder (North America)	0	Posted: September 29, 2020 8:11 AM Removed: October 7, 2020 10:54 PM	✓ Deleted	
Glassdoor.com	0	Posted: September 29, 2020 8:11 AM Removed: October 7, 2020 10:54 PM	✓ Deleted	
MyJobHelper	0	Posted: September 29, 2020 8:11 AM Removed: October 7, 2020 10:54 PM	✓ Deleted	
ZipRecruiter	0	Posted: September 29, 2020 8:11 AM Removed: October 7, 2020 10:54 PM	✓ Deleted	

## Sales Associate


Cox Media Group • Jessica Granberry • Created 2/10/2021



Talent pool Pipeline **Job post** Project settings

### Sales Associate ● Closed

Cox Media Group, LLC. • Jacksonville, Florida, United States • Posted 2/10/2021 Closed 4/4/2021

Employer Job ID: 8ebd9550b3361f2d475e1417a93fb2df  • Job poster: Audra Kemmerling • Job post type: ATS

This is a preview of how a job seeker will see your job post. [View job on LinkedIn.com](#) 



## Sales Associate

Cox Media Group, LLC. • Jacksonville, Florida, United States

**Job Summary**  
*Do you have the drive to win?  
Are you interested in a career in Sales?  
Do you have a passion for helping local businesses grow through effective advertising?  
Then this is the job for you! Cox Media Group Jacksonville Radio is looking to add a Media Sales Associate to their team.*

**POSITION PROFILE**  
Media Sales Associates (MSAs) get to generate media revenues in their assigned market. Meeting or exceeding predetermined goals to be successful. This role is an entry-level contributor with the ability to grow and develop into our Media Consultant role and beyond.

**Seniority Level**  
Entry level

**Industry**  
Marketing and Advertising, Online Media, Broadcast Media

**Employment Type**  
Full-time

**Job Functions**  
Sales, Business Development



For Job Seekers ▾

For Employers ▾

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## Sales Associate

Jacksonville, FL

Share   

Posted 12 months ago

Position No Longer Available

 [Email Job](#)

### Job Description

#### Job Summary

*Do you have the drive to win?*

*Are you interested in a career in Sales?*

*Do you have a passion for helping local businesses grow through effective advertising?*

*Then this is the job for you! Cox Media Group Jacksonville Radio is looking to add a Media Sales Associate to their team.*

#### POSITION PROFILE

Media Sales Associates (MSAs) get to generate media revenues in their assigned market. Meeting or exceeding predetermined goals to be successful. This role is an entry-level contributor with the ability to grow and develop into our Media Consultant role and beyond.

MSAs create revenue by working collaboratively with Sales Managers and assigned Media Consultants (MCs). Together they are making sales presentations and selling directly to critical primary and secondary accounts as assigned. MSAs develop mutually beneficial relationships with various local businesses, agencies, or individuals who desire to reach their target audience through multiple advertising channels and services.

# 1178 – Sales Associate

Referencing requisition [001178 - Sales Associate](#)

Edit Job posting Sales Associate 001178 

Career Site & Manual Options Posting History

Postings history

Date modified	Career Site Go Live Date	Career Site Expiration Date	User	Action	Posting ID	Site
04/23/2021 12:27:47	01/04/2021	05/03/2021	akemmerling	Suspension	557	
01/04/2021 16:55:40	01/04/2021	05/03/2021	akemmerling	Send to publish	557	Cox Media Group
03/19/2021 13:40:44	01/04/2021	05/03/2021	akemmerling	Modification/Rerun	557	Cox Media Group
01/04/2021 16:55:40	01/04/2021	05/03/2021	akemmerling	Send to publish	557	cmg-employeenetwork
03/19/2021 13:40:44	01/04/2021	05/03/2021	akemmerling	Modification/Rerun	557	cmg-employeenetwork

## Sales Associate (1178/557)

[Delete](#)

Sales Associate January 4, 2021 4:57 PM N. America > USA > Florida > Duval County > Jacksonville  
[Resend \(with changes\)](#)

Board Name	Clicks	Activity	Status	Activity
CareerBuilder (North America)	0	Posted: January 4, 2021 4:57 PM Removed: February 3, 2021 11:59 PM	✓ Expired	
Glassdoor.com	0	Posted: January 4, 2021 4:57 PM Removed: February 3, 2021 4:57 PM	✓ Expired	
MyJobHelper	0	Posted: January 4, 2021 4:57 PM Removed: February 3, 2021 4:57 PM	✓ Expired	
DeRecruiter	0	Posted: January 4, 2021 4:57 PM Removed: February 3, 2021 4:57 PM	✓ Expired	

Sales Associate

J3Q1J069NXF7Y0C9892

posted by: Evans-Johns, Karen on 1/4/2021 and last changed 4/23/2021

rating: Regular

loc: Jacksonville, FL

apply web address: <https://cmg.jobs.net/en-US/job/sales-associat...>

questionnaire(s): none

Job Title	Internal Reference	Current Job Location	Community Organization Recipient	Date Emailed	Community Organization Recipient
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Diversity Organizations	1/10/2021	<a href="#">Goodwill Industries of North Florida</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Diversity Organizations	1/7/2021	<a href="#">Jacksonville Tamizh Mandram</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Diversity Organizations	1/5/2021	<a href="#">Jobs for America's Graduates - Florida</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	HBCUs	1/7/2021	<a href="#">Edward Waters College DUPLICATE</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	People with Disabilities	2/2/2021	<a href="#">Agency for Persons with Disabilities - Gainesville</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	People with Disabilities	1/5/2021	<a href="#">Division of Vocational Rehabilitation - Duval County 08H</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	People with Disabilities	1/6/2021	<a href="#">Division of Vocational Rehabilitation - Jacksonville Unit 08B</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	People with Disabilities	1/5/2021	<a href="#">Division of Vocational Rehabilitation - Jacksonville Unit 08G</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	People with Disabilities	1/6/2021	<a href="#">Division of Vocational Rehabilitation - Jacksonville Units 08D and 08F</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	People with Disabilities	3/20/2021	<a href="#">Division of Vocational Rehabilitation-Pinellas County 14B and 14C</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	People with Disabilities	4/2/2021	<a href="#">The Able Trust</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	People with Disabilities	1/5/2021	<a href="#">The Arc of Jacksonville</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	State Workforce Agencies	2/16/2021	<a href="#">Agency for Workforce Innovation</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	State Workforce Agencies	1/10/2021	<a href="#">CareerSource Northeast Florida</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	State Workforce Agencies	3/9/2021	<a href="#">CareerSource Suncoast</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Universities and Colleges	1/5/2021	<a href="#">Florida Memorial University</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Universities and Colleges	1/7/2021	<a href="#">Florida State College at Jacksonville - Career Development Center</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Universities and Colleges	1/7/2021	<a href="#">Lake-Sumter State College</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Universities and Colleges	1/5/2021	<a href="#">University of South Carolina - Beaufort</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Veterans	1/5/2021	<a href="#">Baker County Veterans Services</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Veterans	1/5/2021	<a href="#">CareerSource NEFL Baker County Career Center</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Veterans	1/7/2021	<a href="#">Disabled American Veterans - Florida Chapter 1</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Veterans	1/8/2021	<a href="#">Duval County Veterans Services</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Veterans	2/25/2021	<a href="#">Employer Partnership of the Armed Forces - Orlando</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Veterans	1/16/2021	<a href="#">ESGR - Employer Support of the Guard and Reserve - St. Augustine</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Veterans	1/5/2021	<a href="#">Jacksonville Vet Center</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Veterans	1/5/2021	<a href="#">Jacksonville Vet Center</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Veterans	1/7/2021	<a href="#">Nassau County Veterans Services</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Veterans	4/13/2021	<a href="#">National Veterans Homeless Support, Inc.</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Veterans	1/10/2021	<a href="#">USO - Jacksonville Pathfinder Transition Center</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Veterans	1/10/2021	<a href="#">USO - Jacksonville Pathfinder Transition Center</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Veterans	1/10/2021	<a href="#">USO - Jacksonville Pathfinder Transition Center</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Veterans	1/24/2021	<a href="#">Wounded Warrior Project</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Women	4/23/2021	<a href="#">Dress for Success Tampa Bay</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Women	1/5/2021	<a href="#">Essence of a Lady, Inc.</a>
<a href="#">Sales Associate</a>	J3Q1J069NXF7Y0C9892	Jacksonville, FL	Women	2/9/2021	<a href="#">WTS - South Florida Chapter</a>



Agent Type	Agent Name (click to edit)	Job Title	Internal Reference	Current Job Location	Current Job Status	Community Orgs Recipient Type
Outreach	n/a	<a href="#">Sales Associate</a>	JSQ1J069NXF7YOC9892	Jacksonville, FL	inactive	Diversity Orga
Outreach	n/a	<a href="#">Sales Associate</a>	JSQ1J069NXF7YOC9892	Jacksonville, FL	inactive	Diversity Orga
Outreach	n/a	<a href="#">Sales Associate</a>	JSQ1J069NXF7YOC9892	Jacksonville, FL	inactive	Diversity Orga
Outreach	n/a	<a href="#">Sales Associate</a>	JSQ1J069NXF7YOC9892	Jacksonville, FL	inactive	HBCUs
Outreach	n/a	<a href="#">Sales Associate</a>	JSQ1J069NXF7YOC9892	Jacksonville, FL	inactive	People with Di
Outreach	n/a	<a href="#">Sales Associate</a>	JSQ1J069NXF7YOC9892	Jacksonville, FL	inactive	People with Di
Outreach	n/a	<a href="#">Sales Associate</a>	JSQ1J069NXF7YOC9892	Jacksonville, FL	inactive	People with Di
Outreach	n/a	<a href="#">Sales Associate</a>	JSQ1J069NXF7YOC9892	Jacksonville, FL	inactive	People with Di
Outreach	n/a	<a href="#">Sales Associate</a>	JSQ1J069NXF7YOC9892	Jacksonville, FL	inactive	People with Di
Outreach	n/a	<a href="#">Sales Associate</a>	JSQ1J069NXF7YOC9892	Jacksonville, FL	inactive	People with Di
Outreach	n/a	<a href="#">Sales Associate</a>	JSQ1J069NXF7YOC9892	Jacksonville, FL	inactive	People with Di
Outreach	n/a	<a href="#">Sales Associate</a>	JSQ1J069NXF7YOC9892	Jacksonville, FL	inactive	State Workfor

Agent Type	Agent Name (click to edit)	Job Title	Internal Reference	Current Job Location	Current Job Status	Community Orgs Recipient Type
VetConnect	n/a	<a href="#">Sales Associate</a>	JSQ1J069NXF7YOC9892	Jacksonville, FL	inactive	Veterans
Outreach	n/a	<a href="#">Sales Associate</a>	JSQ1J069NXF7YOC9892	Jacksonville, FL	inactive	Veterans
Outreach	n/a	<a href="#">Sales Associate</a>	JSQ1J069NXF7YOC9892	Jacksonville, FL	inactive	Veterans
Outreach	n/a	<a href="#">Sales Associate</a>	JSQ1J069NXF7YOC9892	Jacksonville, FL	inactive	Veterans
Outreach	n/a	<a href="#">Sales Associate</a>	JSQ1J069NXF7YOC9892	Jacksonville, FL	inactive	Veterans
Outreach	n/a	<a href="#">Sales Associate</a>	JSQ1J069NXF7YOC9892	Jacksonville, FL	inactive	Veterans
Outreach	n/a	<a href="#">Sales Associate</a>	JSQ1J069NXF7YOC9892	Jacksonville, FL	inactive	Veterans
Outreach	n/a	<a href="#">Sales Associate</a>	JSQ1J069NXF7YOC9892	Jacksonville, FL	inactive	Veterans
Outreach	n/a	<a href="#">Sales Associate</a>	JSQ1J069NXF7YOC9892	Jacksonville, FL	inactive	Veterans
Outreach	n/a	<a href="#">Sales Associate</a>	JSQ1J069NXF7YOC9892	Jacksonville, FL	inactive	Veterans

*(b)(iv) As required by section 73.2080(c)(5)(v), the total number of interviewees for each vacancy and the referral source for each interviewee for all the Unit's full-time vacancies filled during the period covered by the above-noted EEO Public File Reports.*

For the 2019-2020 EEO Report, see below:

**December 17, 2019 – September 30, 2020**

<b><u>Job Title</u></b>	<b><u>Recruitment Source (Interviewees)</u></b>
General Sales Manager	CMG Career Site (2) Referral (2) Internal (1)
Digital Campaign Specialist	CMG Career Site (1) Referral (3) Internal (2) Indeed (3)
Engineer Sr	CMG Career Site (3) Referral (1)
Media Consultant	CMG Career Site (4) Referral (1) Indeed (1) LinkedIn (1) ZipRecruiter (1)
Media Consultant	CMG Career Site (1) Referral (3) Indeed (1)
Assistant News Director	Korn Ferry (1)
Director Digital Sales	CMG Career Site (2) Referral (1) LinkedIn (1)

**October 1, 2020 – September 30, 2021**

<b><u>Job Title</u></b>	<b><u>Recruitment Source (Interviewees)</u></b>
Media Sales Consultant	CMG Career Site (3)
Producer/On-Air Talent	CMG Career Site (2) Indeed (1)
Promotions & Activations Lead	CMG Career Site (5)
Director of Operations	CMG Career Site (4)
Media Sales Consultant	Indeed (3)
Account Manager	CMG Career Site (4) Referral (1) Indeed (1) LinkedIn (1)
Account Manager	CMG Career Site (6)
Media Consultant	CMG Career Site (1)
Sales Associate	CMG Career Site (3) LinkedIn (3)

*(b)(v) Dated documentation of the Unit's recruitment initiatives described in section 73.2080(c)(2) during the period covered by the above-noted EEO Public File Reports, such as participation in job fairs, events with educational institutions, and mentoring or training programs for staff. Specify the Unit personnel involved in each recruitment initiative. In addition, provide the Unit's total number of full-time employees and state whether the population of the market in which any of the Unit's stations operates is 250,000 or more. Based upon these two factors and as required by sections 73.2080(c)(2) and (e)(3) of the Commission's rules, state whether the Unit is required to perform two or four points worth of initiative activities within a two-year period (measured from the date the stations in the Unit file their renewal applications and the second, fourth, sixth and eighth anniversaries of that date). If the Unit performed more than the required number of initiative activities, it may provide documentation for only the required amount in its response, i.e., two or four points worth. If any documentation provided appears inadequate, e.g., it is not dated or does not clearly prove the Unit's participation, the Commission may ask for additional verification.*

See attached.

The Unit currently has 47 full-time employees and operates in a market with a population size of more than 250,000. Accordingly, the Unit is required to perform four initiatives within a two-year period. Attached is documentation for our initiatives.

December 17, 2019 – September 30, 2020

College Intern Program

←

**Promotions Intern**  
Req ID: 000360  
Creation Date: 01/14/2020  
Form Modified: 02/05/2020  
Disposition stage: Filled  
Remaining openings: 0/0

**Requisition Details**    Attachments    History    Screening Question Templates    Basic Qualifications

---

**Recruiting Information**

Req ID	Recruiter
000360	

**Organization Details**

Company	Department	Cost Number
Country	State	City
United States	Florida	Jacksonville

**Position Details (Do Not Change: ADP Job Code, Pay Rate Type, FLSA)**

Position	ADP Job Code	FLSA
----------	--------------	------

Responsibilities:

The requirements of the promotions department, include, but are not limited to:

- Liaise between the station, it's listeners, and clients
- Assist in the setup, execution, and break down of promotional events, such as sales remotes, in-studio performances, concerts, festival
- Organize and repack promotional materials & equipment for all promotional events
- Operate, organize, and maintain station equipment, including vehicles and sound equipment
- Help manage, organize, create and construct contest pages with completed rules & regulations
- Help to complete contest & promotional calls
- Contribute and help create station event and contest on-air advertisements
- Maintain promotional events schedule
- Other in-office help for the promotional department and cluster stations

**Qualifications**

- Professional demeanor with customer focus, a proven team player who can handle pressure situations



### Employment Profile ? 📅 ↗



**[REDACTED]**

N3099 - Intern  
RDJ109 - Jacksonville Radio-Marketing (Department)

Tax ID (SSN)

**[REDACTED]**

Position ID

**[REDACTED]**

Hire Date

01/27/2020

Show as of

04/24/2022

#### Position ?

Intern

Reports To  
Bergman, Julie

Position Start Date  
01/27/2020

Manager ? Position  
No

#### Status ?

**[REDACTED]**

Hire Date  
January 27, 2020

Hire Reason  
Existing Position



### Employment Profile ? 📅 ↗



**[REDACTED]**

N3099 - Intern  
RDJ109 - Jacksonville Radio-Marketing (Department)

Tax ID (SSN)

**[REDACTED]**

Position ID

**[REDACTED]**

Hire Date

01/27/2020

Show as of

04/24/2022

#### Position ?

Intern

Reports To  
Bergman, Julie

Position Start Date  
01/27/2020

Manager ? Position  
No

#### Status ?

**[REDACTED]**

Hire Date  
January 27, 2020

Hire Reason  
New Position

**Description:**

Cox Media Group Jacksonville has an opening for a proactive, energetic, and outgoing individual for our Promotions Department Internship. The Promotions Department is responsible for all contests, on-air promotions, concert activations and events for the Jacksonville Radio cluster. Therefore, this individual must represent themselves and our brands in a professional manner, preferably with practice in professional and customer service situations. This individual must be able to work well with others, take and execute direction and have a willingness to learn.

**Responsibilities:**

The requirements of the promotions department, include, but are not limited to:

- Liaise between the station, it's listeners, and clients
- Assist in the setup, execution, and break down of promotional events, such as sales remotes, in-studio performances, concerts, festivals, and parades
- Organize and repack promotional materials & equipment for all promotional events
- Operate, organize, and maintain station equipment, including vehicles and sound equipment
- Help to complete contest & promotional calls
- Maintain promotional events schedule
- Other in-office help for the promotional department and cluster stations

**Qualifications:**

- Professional demeanor with customer focus, a proven team player who can handle pressure situations
- Have excellent written and verbal communication skills
- Must be energetic, outgoing, proactive, and passionate about music.
- Must be able to handle multitasking, working with the public and handling station equipment properly.
- Must be able to lift a minimum of 40lbs.
- Enrollment in a higher learning institute concentrating on degrees in marketing/communications, video/audio editing, hospitality/tourism, or related fields. High School diplomas will be considered.
- Video/Photography shooting and editing skills not required but are a plus.
- Blogging/Social Media/Graphic Design skills not required but are a plus.

**Closing:**

To search and apply for this internship, or any other internship with Cox Media Group Jacksonville Radio in which you may be interested, please go to <https://jobs.coxmediagroup.com>. Please note that you may be required to create a job search account with us if you don't have one already. Thank you for your interest in Cox Media Group.

Cox Media Group is an integrated broadcasting, publishing, direct marketing and digital media company that includes the national advertising rep firms of CoxReps. Additionally, CMG owns Cox Target Media, which operates Valpak, one of North America's leading direct marketing companies, and Savings.com, a leading online source for savings.

The company's operations currently include 14 broadcast television stations and one local cable channel, more than 60 radio stations, six daily newspapers and more than a dozen non-daily publications, and more than 100 digital services. CMG currently operates in more than 30 media markets and reaches approximately 52 million Americans weekly, including more than 31 million TV viewers, more than 3.5 million print and online newspaper readers, and 14 million radio listeners.

**Cox Media Group is an Equal Opportunity Employer; Minorities/Women/Veterans/Disabled.**

For more information about Cox Media Group, please check us out online at <http://www.coxmediagroup.com>

Product used for virtual job fairs.

- includes virtual hiring room
- Clarence Natto, Jimmy Farrell

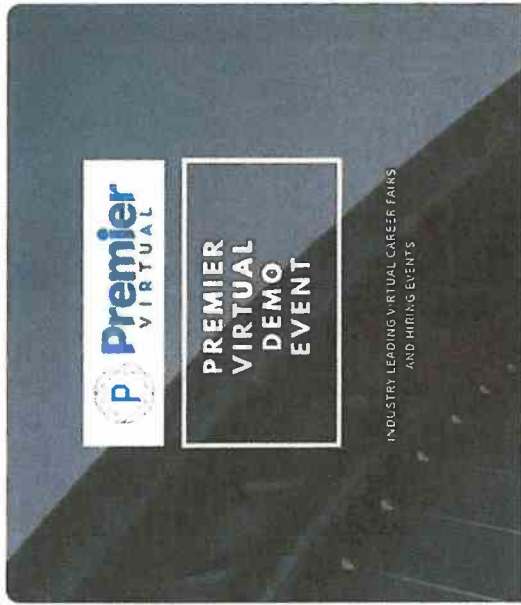
- Bob DeBlois, Randy Cable
- Nick Figueredo, Todd Shennor, Rich Jones

**Premier  
Virtual**

**Company  
Walkthrough**







This event is not a live event. If you are inquiring about a demo of our product please visit <https://www.premiervirtual.com/contact-us.php> Call us at 561.717.9717

REGISTER

LOGIN

**Register**

[training@training.com](mailto:training@training.com)

CANCEL NEXT

## Register

**Company name**

Company name is required

Contact phone

Contact first name

Contact last name

Password

Confirm password

By clicking "Create account", I accept the [Terms of Service](#).

**CANCEL   CREATE ACCOUNT**

## Register

Please select sub events you would like to register to:



Location



Industry



Degree Program



Sponsorship Page



Speakers



DASHBOARD

- Dashboard
- FAQ/Training
- Profile
- Recruiters
- Job Vacancies
- My Events
- Jobseekers
- Logout



FAQ/Training



PROFILE



RECRUITERS



JOB VACANCIES



MY EVENTS



JOBSEEKERS

## This is your company Dashboard:

Upload your company logo (.png or .jpeg)  
FAQ/Best Practices has training videos and all  
the info to set up your hiring room.

**PROFILE**

**Organization Information:**

**Organization Name:**

**Contact First Name:**

**Contact Last Name:**

**Contact Email:**

**Contact Phone:**

**Website URL:**

---


**Account:**

**Username:**

**Password:**

[Change Password](#)

[SAVE](#)



**Organization Overview**

**Custom Links:**

**Social Media Links:**

**Facebook:**


**Instagram:**

**LinkedIn:**

**Twitter:**

**Youtube:**

[SAVE](#)



**Click on Profile Tab and go to edit:**

Your company info will be there from registration. This is for main recruiter

Each recruiter will see this but logged in as themselves.

Username is your email.

- Organization Overview**
- Brief company bio
  - Custom links
  - Website or other links you want to showcase
- Insert Social media**
- Click Save**

**Organization information:**

Organization Name: Premier Virtual  
Contact Name: Steven  
Contact Email: [steve@steve.com](mailto:steve@steve.com)  
Contact Phone: 561-717-9777  
Website URL: <https://www.premiervirtual.com/>

**Account**

Username: [steve@steve.com](mailto:steve@steve.com)

**Organization overview**

Premier Virtual is a multi-functional software-as-a-service (SaaS) platform designed to bridge the gap between technology and human interaction.



**Click on booth preview:**

The information you put in your profile will be there.  
Job vacancies will be entered on another page.

This is what a  
candidate view  
looks like.



First name:

Steve

Last name:

Email:

test.recruiter@tst.com

Change password

Messages:

Hi, this is Steve, thank you for visiting our website, do you have any questions for me?

Are you available for a video chat?

Add

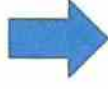
Save Recruiter



RECRUITERS

Photo	Name	Email	Action
	Steve	test.recruiter@tst.com	

ADD RECRUITER



## Recruiter Tab – Adding recruiters:

Each recruiter will have their own login to your virtual room.

They can create customized pre-defined messages to send to candidates when chatting

Add multiple recruiters to your hiring room.





### Job Vacancies Tab – Add your jobs :

Add all your open positions to your hiring room.

Title, Location and # of vacancies

Target where you want your booth to show

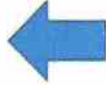
There is no limit to jobs  
but candidates see top 4  
without having to scroll



Premier Virtual Main Event

Virtual

Enter Booth



Premier Virtual - Demo Event

Virtual

Enter Booth

My Events Tab :

Click on Enter Booth.

You only need one profile and you can have all events in there.

# Premier Virtual - Steven

### Visitor

Search

**Resume**

### Message

Jason PV\_Sales\_Support

Select predefined messa

Show only my chats

Glen PVAdmin 11/06/2020 01:29 PM

Adam PV\_Admin 11/03/2020 11:53 AM

Joshua Candidate1 11/02/2020 03:49 PM

Enter Webinar

BACK TO DASHBOARD

Open

## Submitted Resumes

Search:

Name	Position Applied	Resume
James (Aka Jamie the job seeker) PV_Admin	Job Title Here	
Jordan Premier Virtual Account Manager	Job Title Here	



### This is your virtual hiring room.

1. See real time resume submissions
2. As a candidate enters your room, you see them in visitor tab
3. Click on candidate name to start a chat (highlights blue when new chat)
4. Send predefined messages or type messages
5. Click on blue video icon to start a video chat

Premier Virtual - Steven

X  
stage.premiervirtual.com wants to

Visitor

Message

Jason PV\_Sales\_Support

efined messe



# JOBSEEKER

Submitted Resumes

Visitors

Request export

Filter By Event: ALL

Search:

Check All	Date	Name	Phone	Email	Job Title	Action
	8-12-2020	James (Aka Jamie the job seeker) PV_Admin	781-589-8201	jamiempremiervirtu...	Test Job	  
	8-12-2020	James (Aka Jamie the job seeker) PV_Admin	781-589-8201	jamiempremiervirtu...	Test Job	  
	8-14-2020	Steve PV Admin	404-323-2403	steve@premiervirt...	Test Job	  
	8-14-2020	Steve PV Admin	404-323-2403	steve@premiervirt...	Test Job	  
	8-14-2020	Steve PV Admin	404-323-2403	steve@premiervirt...	Test Job	  

Here you can view all the submitted resumes and candidates that visited your virtual hiring room.

This can all be downloaded by requesting report. You will be emailed the resumes and a spreadsheet of their info.

The action tabs gives you the ability to:

- Download listed resumes
- Leave notes about candidates
- See candidate status in your hiring room

# This is what your booth will look like from a candidate view....



BACK TO LOBBY

1. These are the custom links you added in profile

CHAT NOW!

1. Organization bio to see what your Org does.

2. This is where they view job vacancies and submit their resumes

Candidates can start chat or you can start chat with them.

You Can Do It!



hi



From the Team here at Premier Virtual, we wish you the best of luck at the career fair...

Can I help you?



**Werkema, Leslie (CMG-Jacksonville)**

---

**From:** Jones, Rich (CMG-Jacksonville)  
**Sent:** Thursday, April 28, 2022 11:52 AM  
**To:** Werkema, Leslie (CMG-Jacksonville)  
**Subject:** Feb 14 2020 event at UNF  
**Attachments:** 1672\_001.pdf

Les,

As discussed, I was part of a UNF orientation on 2/14/2020 at Spinnaker (Ra Ops Manager Todd Shannon and then WOKV PD Nick Figueredo. It was a 90 students about professional radio and opportunities they may pursue. We a sign this form. Of note, one student who emerged from this discussion has : Sheifalika Bhatnagar - who is now full-time as an afternoon traffic anchor.



6/12/2020, 11:00 PM

RE: EEO Long Term Recruitment Initiatives - Werkema, Leslie

Reply all   Delete   Junk   Block sender   ...

## RE: EEO Long Term Recruitment Initiatives

Flag for follow up. Start by 7/21/2020. Due by 7/21/2020.

You replied on Fri 6/12/2020 2:13 PM

Natto, Clarence (CMG-Jacksonville)

Fri 6/12/2020 1:41 PM

To: Werkema, Leslie (CMG-Jacksonville)

Hi Leslie-

On behalf of the cluster I've participated in the following:

- 10/2/19      Jacksonville University Career Fair      9:30am – 1:30pm
- 10/9/19      Edward Waters College Career Fair      10am – 1pm
- 2/2/20      Bethune Cookman University - I participated as a guest pr  
Communications 12:30pm – 3:30pm

**From:** Werkema, Leslie (CMG-Jacksonville) <Leslie.Werkema@cmg.com>

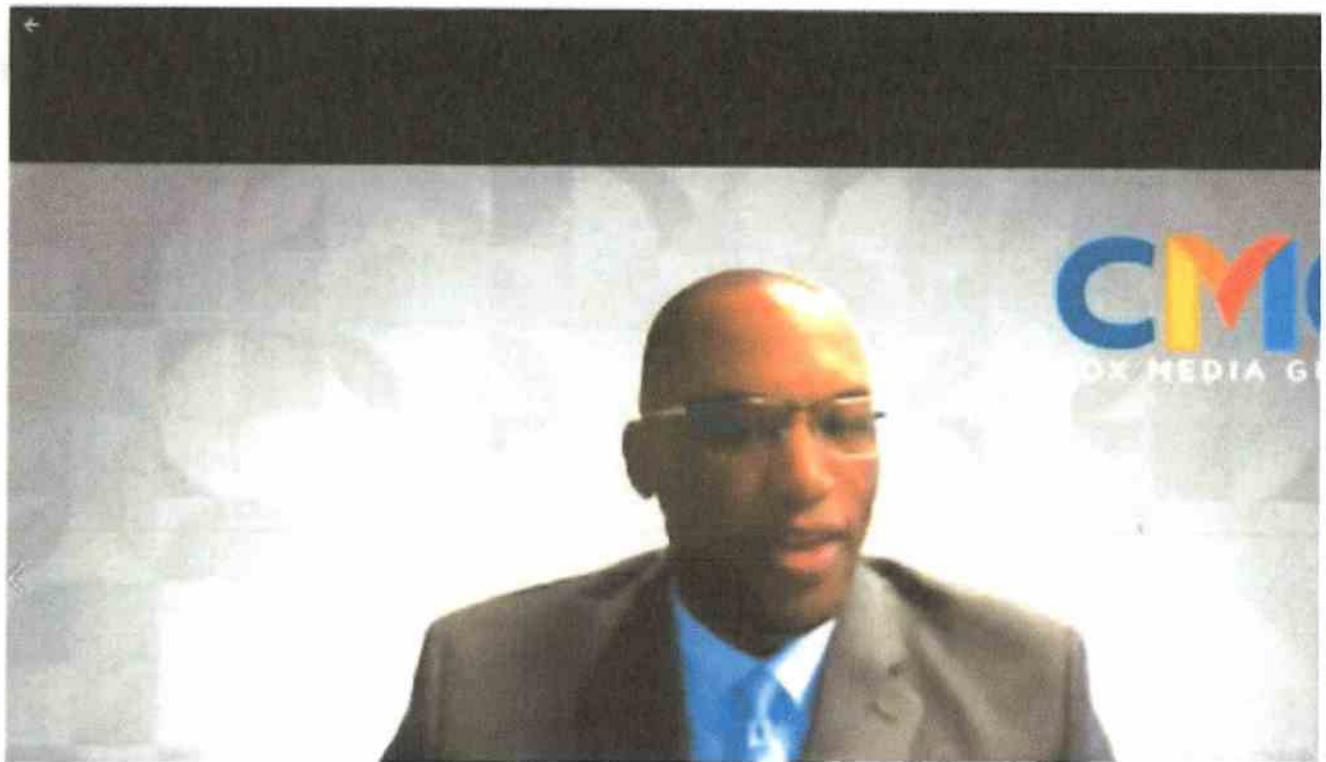
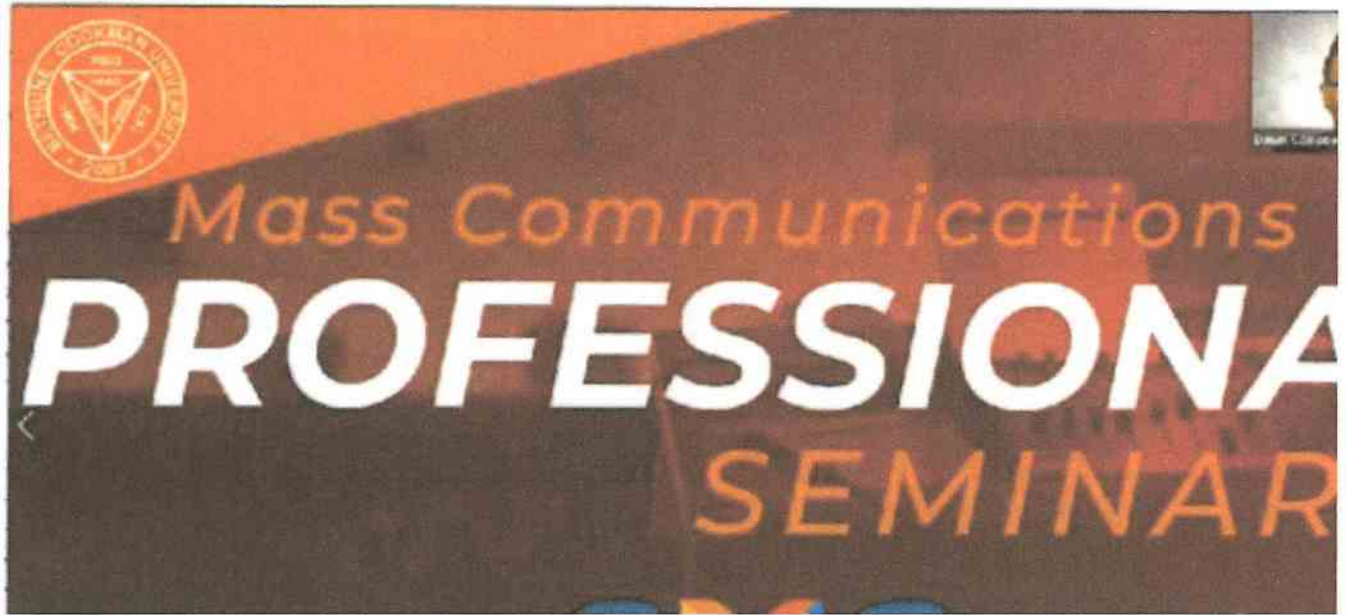
**Sent:** Friday, June 12, 2020 8:45 AM

**To:** ICMG JAC - Depthhead (CMG-Jacksonville) <CMGJAC-Depthhead@cmg.com>

**Subject:** EEO Long Term Recruitment Initiatives

Good Morning Ya'll:

I have been identified as the person who will now compile the Long Term Recruiter Annual Report for CMG Radio Jacksonville. The data I will need to collect is from O



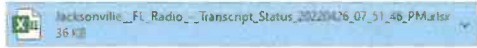
Clarence Natto, Guest Professor

# Edge-ucate Employee Training Program

RE: EDGEucate Assistance Needed for FCC EEO Audit

Feng, Janet (CMG-Atlanta)  
 To: Mills, Jessica (CMG-Long Island)  
 Cc: Doyle, Sadie (CMG-Atlanta)

You replied to this message on 4/27/2022 7:15 PM.



Hi Jessica,

Attached, please find a learning transcript of all of our current active employees who accessed EDGEucate during the timeframe listed below. It's hard to truly identify who just "browsed" vs. truly utilizing the platform. Completed stages of learning. Tab 2 lists the 13 individuals along with their job title.

Hope this is what you're looking for!

Thanks,  
 Janet

**CMG** Janet Feng  
 Learning & Development Advisor, People Solutions  
 E: janet.feng@cmg.com

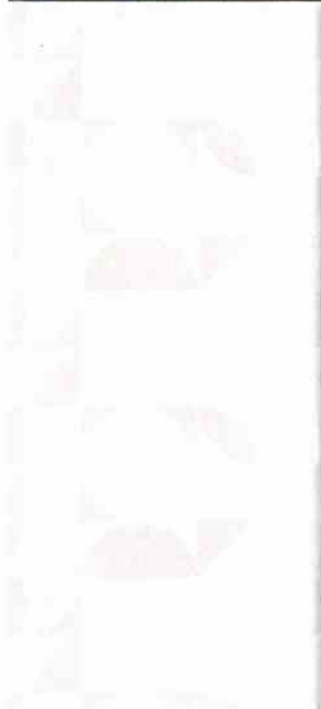
AutoSave Off Jacksonville\_FL\_Radio\_-\_Transcript\_Status\_

File Home Insert Page Layout Formulas Data Review View

Cut Copy Paste Format Painter Clipboard Font

16

A	B	C	D
Name	Title		
Alvarado, Julio	Engineer - Sr		
Benson, Ricky	Dir, Engineering		
Bergman, Julie	Mgr, Promotions & Activations		
DeBlois, Robert	Mgr, Integrated Sales		
Erzall, James	Dir, Sales		



 [Learner Home](#)

 [Browse Training Cat](#)

## WELCOME

Stay on the edge of your learning journey with EDGEucate, our inclusive, continuous learning environment powered by Cornerstone. Dive into essential courses specific to your current job, required compliance-related learning, health and wellness modules and so much more. Course by course, you'll get the building blocks you need to improve content mastery on a wide variety of topics in a safe, secure and fun learning environment while creating a competitive edge. So, don't wait—go to your Learner Homepage and start your EDGEucation today!



### Featured Learning



## Welcome to Thrive

ARE YOU  
READY TO... **thrive**  
AT CMG?

CONNECT. MOTIVATE. GROW.

Welcome to **THRIVE**, an online tool that **modernizes, simplifies, and connects** all elements of talent, performance, and rewards at CMG. What does that mean for you? Well, we've replaced our conventional, paper-driven processes with a sleek, easy-to-use digital tool that will help you navigate the various touchpoints and milestones of your career journey here at CMG. All of your performance and career feedback information is now centralized on **THRIVE** – you have it all at your fingertips!

### LET'S START THRIVING

You can start by accessing **THRIVE** [here](#) and creating your **Employee Profile** to showcase your experience and discuss your career journey with your manager.

### UNDERSTANDING OBJECTIVES AND KEY RESULTS (OKRs)

THRIVE's simple, flexible, and integrated functionality will help you easily track and measure performance through clear and measurable objective setting, continuous feedback and development conversations. Part of those conversations will include using common performance terms that will help align our efforts and create a consistent employee experience.

Performance + Rewards Terms: *What Changed Last Year*

CMG Priorities

CMG Objectives



As a company, we will have clear and measurable **OKRs** tied to the **CMG Objectives**. Employees will set Individual Objectives + Key Results throughout the year. To clarify the meaning of each of these and how components work together at CMG, below is a simple table with definitions and connection points.

What are OKRs?	What are Objectives?	What are Key Results?
"OKR" stands for <b>O</b> bjectives and <b>K</b> ey <b>R</b> esults.	An <b>Objective</b> describes <b>what is to be achieved</b> .	<b>Key Results</b> are <b>how</b> we will reach our objectives.
<b>OKRs</b> is our CMG collaborative goal-setting framework to set reasonably <b>challenging goals</b> with <b>measurable results</b> .	Objectives are <b>short, bold, memorable + Inspiring</b> statements.	Key Results <b>benchmark and monitor</b> how we get to the Objective.
<b>OKRs help evaluate and achieve</b> what matters for CMG + <b>align</b> all of us around a common goal.	Objectives typically have <b>3 to 5 supporting Key Results</b> below it.	Key Results are <b>specific, time-bound, measurable and verifiable</b> .

Essentially **OKRs focus our efforts** around our objectives, and help us succeed together **as ONE CMG!** If you need more information to better understand OKRs, check out this step-by-step video series, "Getting Started with OKRs".

## A POWERFUL CAREER ADVANTAGE

You can **THRIVE** at CMG in every sense of the word and here is how this tool will help:

- You can create a comprehensive **Employee Profile** – complete with career highlights, accomplishments, and professional aspirations – that serves as an internal resume and showcases your talent to leaders throughout the company
- You can set clear and measurable **Individual Objectives** that focus your efforts and drive your performance throughout the year

## BUILDING YOUR EMPLOYEE PROFILE

**All Employees:**

- On the **THRIVE** homepage, click **Finish Your Profile** under the **To-Do** section
- Fill out your **Employee Profile** – be sure to include your current and past work experience, career goals, education, certifications, and board or volunteer activities – it should only take 15-20 minutes
- Schedule time to meet with your manager to review your **Employee Profile** and begin a productive career and development dialogue

### **Need Help?**

If you need assistance, reach out to your HR Business Partner with any other questions or concerns. For any issues or support technical troubleshooting, please email [TalentAtCMG@cmg.com](mailto:TalentAtCMG@cmg.com).

Your career journey is off to a great start...stay tuned for next steps and opportunities to **THRIVE** at CMG!

**FEBRUARY 26, 2021**

**VIRTUAL PROFESSOR WORKSHOP WITH BETHUNE-COO**

**WORKSHOP TIME 11:15AM – 12:30PM**

**Open: John Keyes**

**“GOOD MORNING. MY NAME IS JOHN KEYES. I AM THE REGIONAL I PROGRAMMING FOR COX MEDIA GROUP AND AN ALUMNUS OF BE UNIVERSITY. I AM ALWAYS HONORED TO BE A PART OF SOMETHING MISSION OF OUR FOUNDER DR. BETHUNE. TODAY IS ABOUT HELPING DEPART TO SERVE.”**

**[John will toss to Dr. Hiram Powell to speak on behalf of Bethune-C**

**Dr. Hiram Powell [upon completion of his comments, Dr. Powell will**

**Dr. Hilton [will toss to John Keyes, John will introduce our host for t**

**OUR FUNCTIONAL HOST THIS MORNING IS DANIE B – ORIGINALLY F SHE IS THE 6AM – 10AM MORNING SHOW HOST ON POWER 95.3 SHE ASSISTS WITH PROGRAMMING AND MUSIC FOR THE STATION AND SHE STARTED AS A NEWS INTERN AND HER FIRST JOB WAS AS**

**Host: Danie B [Danie will introduce the speakers for the morning an Clarence Natto].**

**RADIO CONTENT-**

- Why social media is such an important touchpoint for media brand:
  - **1. Clarence Natto, Director of Branding & Programming Pe**





Mass Communications

# PROFESSIONAL

## SEMINAR



COX MEDIA GROUP

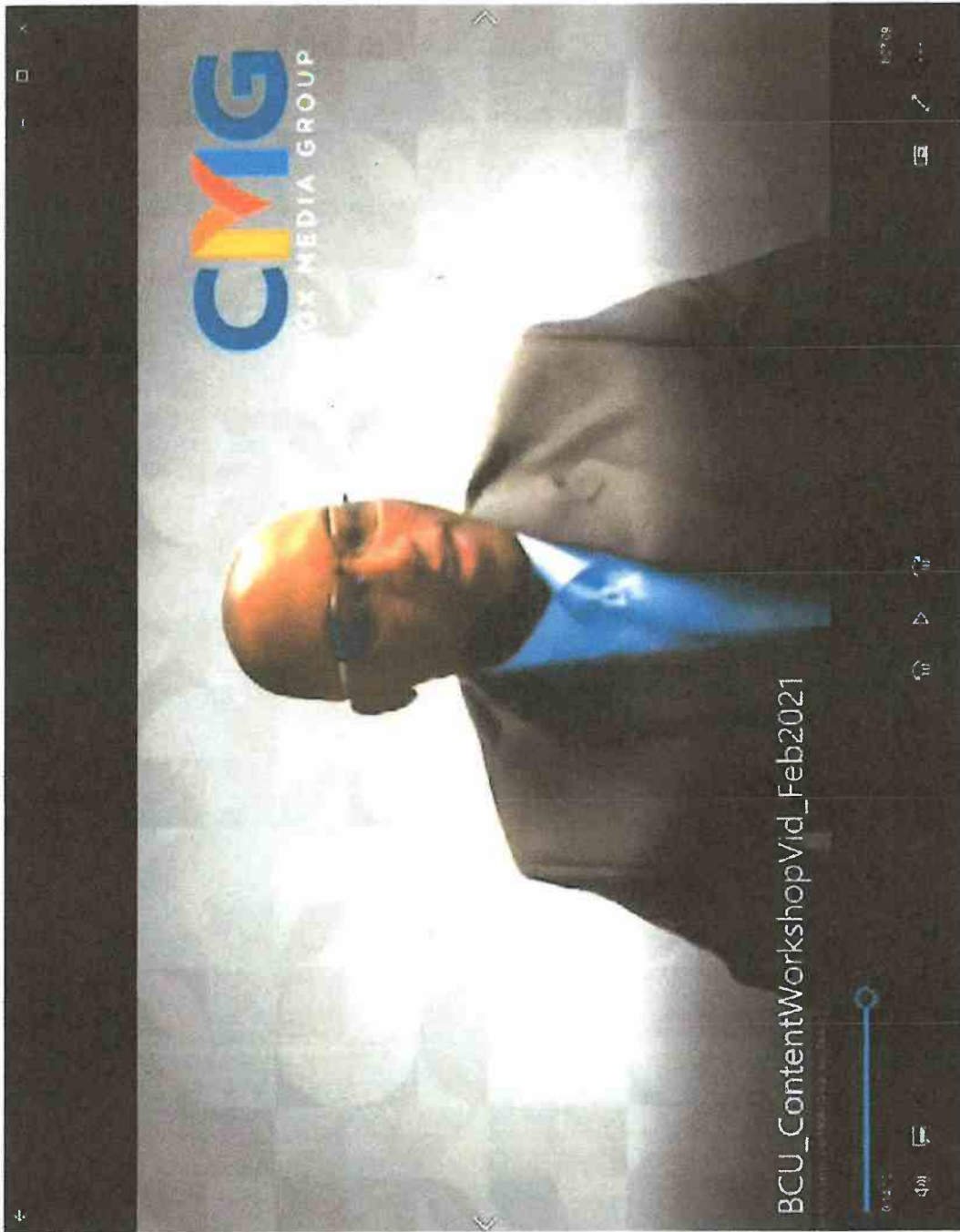


Note:

Clarence  
Natto attended  
Feb 26, 2021

Clarence Natto  
speaking at  
the event.

Feb 26, 2021



## CMG Local Solutions Digital Training

**Virtual Schools** – CMG Virtual Schools began in May 2020 shortly after the start of the pandemic as a way of covering a variety of digital topics using Microsoft Teams and hosting a large group of media consultants and sales leadership from our markets throughout the country. Many of these trainings include us hosting our digital partners like Gamut, Google, Amazon and others. Here is a list of Virtual Trainings we've had since its inception:

### 2020

April 28:	Digital Attribution & Research
May 5:	Get Noticed! Be Found! Convert! – Deep dive into digital campaign KPIs
May 19:	Digital Creative – Hosted by Jennifer Dragon and PCS Team
June 9:	Paid Search on Google – Hosted by Google
June 23:	Paid Social – Hosted by our Social Fulfillment Team
July 14:	Programmatic Basics – Hosted by our Programmatic Team
July 28:	Search Engine Optimization – Launch of our SEO 2.0 product
August 11:	Mobile Precise – Hosted by our partner, Groundtruth
August 25:	News You Can Use – Providing a look at the latest from industry reports
September 15:	Proximity Targeting – With our partner El Toro
October 6:	Owned & Operated Digital Training – Presenting our O&O digital assets
October 20:	CMG Product Roadmap – A brief look at all of our digital products & partners
November 3:	Digital Video – A look at all of our video solutions including OTT
November 17:	Native 101 – Learning the basics of native advertising
December 8:	The OGs of Healthcare – A deep dive into our healthcare digital strategy

### 2021

January 19:	Borrell Conference Recap – Provided a summary and recap of Borrell Data
February 9:	Amazon Launch – With our partners at Amazon (Display & STV)
February 23:	Case Study Countdown – Presenting the best of the best from 2020
March 9:	Why CMG for CRO – A deep dive into Conversion Rate Optimization
March 23:	CMG Connected Video – Launch of our new video offerings
April 13:	O&O Oh Yes – Part Two of Owned & Operated Assets Training
April 27:	Digital Audio – An overview of our Audio Solutions
May 4:	Digital Marketing Services: SEO Overview
May 11:	Digital Marketing Services: SEO Prospecting
May 18:	Digital Marketing Services: Conversion Rate Optimization
June 1:	Amazon STV Part I – With our partner from Amazon
June 22:	Amazon STV Part II – With our partner from Amazon
July 20:	Healthcare Best Practices from CMG Health Marketing
July 27:	Video Production Services
August 3:	Breaking Down Facebook and Their Ad Review Process & Policies
August 31:	Digital O&O Sales Training
September 7:	Selling OTT
October 5:	Paid Search Training
October 19:	Amazon STV – With our partners from Amazon

October 26: Targeting Spanish Language OTT  
November 2: Recruitment Sales Play – With our partners at CSS  
November 16: Email Marketing – What’s Old is New Again  
November 30: Video Production Insights – With our partners at Spectrio  
December 14: OTT with Gamut

## **2022**

January 18: Digital Out of Home  
February 1: OTT Sales Playbook – With our partners at Gamut  
February 15: Amazon 2022 Partnership Overview  
March 8: Multi-Channel Email Marketing Overview  
March 15: More on Ad Video Production – Part II with Spectrio  
March 29: OTT: Competitive Positioning  
April 19: Winning with Amazon Display

Attending: Melody Hutchison,  
Clarence Natto & Rich Jones

March 2021

# Northeast Florida Regional Hiring Event

VIRTUAL HIRING EVENT

Wednesday, March 31

10am to 1pm

## Connect with Companies who are Hiring!

CareerSource NEFL is partnering with Florida State College at Jacksonville, St. Johns River State College and First Coast Technical College to bring NEFL its very first Regional Virtual Hiring Fair.

Over 100 companies participating including:

- Amazon
- Ascension St. Vincent's
- Baptist Health
- Chappell Schools



**REGISTER**

This is a free o

**Wednesday,**

Location: Online

Employers mee  
throughout the

Job Seekers co  
who are Hiring.

Organizations a



[« All Events](#)

This event has passed.

## Northeast Florida Regional Hiring Event

March 31, 2021 @ 10:00 am - 1:00 pm

Northeast Florida Regional Virtual Hiring Event

### Northeast Florida Regional Virtual Hiring Fair

## **Werkema, Leslie (CMG-Jacksonville)**

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**From:** Hutchison, Melody (CMG-Jacksonville)  
**Sent:** Wednesday, September 1, 2021 6:43 PM  
**To:** Werkema, Leslie (CMG-Jacksonville)  
**Cc:** Natto, Clarence (CMG-Jacksonville)  
**Subject:** FW: FSCJ meeting follow-up

**Follow Up Flag:** Follow up  
**Flag Status:** Completed

Here is confirmation of an Employer Session meeting we conducted; this was a separate meeting where we reviewed CMG info for all students that attended. I'm trying to

**From:** Mack, Erica L. <erica.mack@fscj.edu>  
**Sent:** Wednesday, February 17, 2021 10:58 AM  
**To:** Hutchison, Melody (CMG-Jacksonville) <Melody.Hutchison@cmg.com>  
**Cc:** Wurth, Gregory S. <gregory.wurth@fscj.edu>  
**Subject:** [EXTERNAL] RE: FSCJ meeting follow-up

No problem! I just setup the virtual Employer Session. You should receive an email. Let me know if you received it. I will work with our Marketing team to promote the In you have any information that you would like to be included in the marketing, please let me know (benefits of working with Cox Media or types of jobs).

I'm glad that you signed up on the Survey for the Career Fair. At the beginning of the survey, there were instructions regarding the registration process.

Warm Regards,

Cc: Wurth, Gregory S. <[gregory.wurth@fscj.edu](mailto:gregory.wurth@fscj.edu)>  
Subject: RE: FSCJ meeting follow-up

Somehow I missed your email last week! Just registered for the jc  
11am-12noon would work great!

From: Mack, Erica L. <[erica.mack@fscj.edu](mailto:erica.mack@fscj.edu)>  
Sent: Wednesday, February 17, 2021 10:00 AM  
To: Hutchison, Melody (CMG-Jacksonville) <[Melody.Hutchison@cmg.com](mailto:Melody.Hutchison@cmg.com)>  
Cc: Wurth, Gregory S. <[gregory.wurth@fscj.edu](mailto:gregory.wurth@fscj.edu)>  
Subject: [EXTERNAL] RE: FSCJ meeting follow-up

Good morning Melody,

It's good to hear from you. Did you receive my previous message from Thursday? I requested information. Please let me know if the times mentioned work for you and the sessions. The Regional Hiring Event is virtual. The flyer for the event is availab

If you have any additional questions, please don't hesitate to ask.

Warm Regards,

Erica Mack, M.Ed.  
Associate Director of Career Development  
Florida State College at Jacksonville  
Urban Resource Center  
601 West State Street  
Jacksonville, FL 32202  
(904)632-5018  
[erica.mack@fscj.edu](mailto:erica.mack@fscj.edu)

**FSCJ** Florida State College  
at Jacksonville



**From:** Hutchison, Melody (CMG-Jacksonville)  
**Sent:** Wednesday, February 10, 2021 2:56 PM  
**To:** Mack, Erica L. <[erica.mack@fscj.edu](mailto:erica.mack@fscj.edu)>  
**Cc:** Wurth, Gregory S. <[gregory.wurth@fscj.edu](mailto:gregory.wurth@fscj.edu)>  
**Subject:** RE: FSCJ meeting follow-up

Hi Erica,

The 23<sup>rd</sup> and 25<sup>th</sup> are both fine for me. Just let me know what day will this be a virtual meeting or in-person? Any approximately how should I allocate?

Do you have more details on the Career Fair, maybe a flyer for companies attending? Is there a cost of companies to attend? Is it in person interested in attending this as well!

Melody

**From:** Mack, Erica L. <[erica.mack@fscj.edu](mailto:erica.mack@fscj.edu)>  
**Sent:** Wednesday, February 10, 2021 2:36 PM  
**To:** Hutchison, Melody (CMG-Jacksonville) <[Melody.Hutchison@cmg.com](mailto:Melody.Hutchison@cmg.com)>  
**Cc:** Wurth, Gregory S. <[gregory.wurth@fscj.edu](mailto:gregory.wurth@fscj.edu)>  
**Subject:** [EXTERNAL] RE: FSCJ meeting follow-up

Hi Melody,

Thanks for the email. The week of March 22<sup>nd</sup> could work. We have some programs suggest maybe sometime on a Tuesday, Wednesday, or Thursday. Would March 2 consider doing multiple dates and times during the week in order to accommodate

**From:** Hutchison, Melody (CMG-Jacksonville) <[Melody.Hutchison@cmg.com](mailto:Melody.Hutchison@cmg.com)>  
**Sent:** Tuesday, February 9, 2021 10:30 AM  
**To:** Mack, Erica L. <[erica.mack@fscj.edu](mailto:erica.mack@fscj.edu)>  
**Cc:** Wurth, Gregory S. <[gregory.wurth@fscj.edu](mailto:gregory.wurth@fscj.edu)>  
**Subject:** RE: FSCJ meeting follow-up

Hi Erica,

Could we put something on the calendar for the week of 3/22? A week/times that seem to work best for your students? As of now minus a few regular meetings I need to try and work around.

Also, will you let me know what I should provide you with in order to get it? Perhaps a one-sheet/flyer you can email out?

Thank you so much! Looking forward to it!

Melody

**From:** Hutchison, Melody (CMG-Jacksonville)  
**Sent:** Thursday, February 4, 2021 8:23 AM  
**To:** Mack, Erica L. <[erica.mack@fscj.edu](mailto:erica.mack@fscj.edu)>  
**Cc:** Wurth, Gregory S. <[gregory.wurth@fscj.edu](mailto:gregory.wurth@fscj.edu)>

Cc: Wurth, Gregory S. <[gregory.wurth@fscj.edu](mailto:gregory.wurth@fscj.edu)>  
Subject: [EXTERNAL] FSCJ meeting follow-up

Good afternoon Melody,

I'm glad that we had an opportunity to connect today. Here is the link to register for the system: <https://fscj-csm.symplicity.com/employers/index.php>. I have included the

In terms of potential Employer Information Session dates, please let me know if you have any times. Please note that the college is closed during Spring Break, which is from March 13 to March 17.

If you have any questions, please don't hesitate to ask.

Warm Regards,

Erica Mack, M.Ed.  
Associate Director of Career Development  
Florida State College at Jacksonville  
Urban Resource Center  
601 West State Street  
Jacksonville, FL 32202  
(904) 622-5010

## **Werkema, Leslie (CMG-Jacksonville)**

---

**From:** Jones, Rich (CMG-Jacksonville)  
**Sent:** Monday, September 6, 2021 3:52 PM  
**To:** Werkema, Leslie (CMG-Jacksonville)  
**Subject:** Re: For EEO report

**Follow Up Flag:** Follow up  
**Flag Status:** Completed

It was April 21 at 11 AM. It was a group of approximately 10 students who were st communications. I shared some of the recruitment talents that we have at CMG. A team who is no longer with the company was also in attendance.

Rich Jones  
News Director, Morning Host

Edward Waters - Outreach  
April 21, 2021  
Rich Jones  
Virtual one on one



***(b)(vi) Any pending or resolved complaints involving the Unit filed during the Unit's current license term(s) before any body having competent jurisdiction under federal, state, territorial or local law, alleging unlawful discrimination in the employment practices of the Unit on the basis of race, color, religion, national origin, or sex. For each such complaint, provide: (1) a brief description of the allegations and issues involved; (2) the names of the complainant and other persons involved; (3) the date the complaint was filed; (4) the court or agency before which it is pending or by which it was resolved; (5) the file or case number; and (6) the disposition and date thereof or current status. Note that the Unit must report all complaints, regardless of their status or disposition.***

On June 10, 2020, Tasheka Young filed a Charge of Discrimination against Cox Radio, Inc, with the Equal Employment Opportunity Commission ("EEOC") (Charge No. 510-2020-04803). In her charge, Ms. Young alleges sex discrimination and pregnancy status discrimination. On February 9, 2021, the EEOC issued a Notice of Right to Sue. On May 10, 2021, Ms. Young filed a lawsuit in the United States District Court Middle District of Florida - Jacksonville Division, case number 3:21-cv-00497, alleging claims of sex discrimination and pregnancy status discrimination under Title VII of the Civil Rights Act of 1964, 42 U.S.C. § 2000e, et seq/. Cox Radio disputes Ms. Young's claims. The parties resolved this matter on July 19, 2021 and we consider this matter closed.

*b)(vii) In accordance with section 73.2080(b), during the Unit's current license term(s) (or since acquisition of the Unit (if during that period)), a description of the responsibilities of each level of Unit management responsible for implementing Unit EEO policies and how the Unit has informed employees and job applicants of its EEO policies and program.*

Ownership of CMG Jacksonville changed on December 17, 2019. Since that time, CMG Jacksonville has confirmed that the FCC's EEO requirements are an important aspect of our hiring process. CMG Jacksonville's hiring managers are fully aware of the FCC's and of CMG's EEO policies. They are reminded of those policies throughout the year by CMG literature on the company intranet portal, during Human Resources Business virtual Microsoft Teams meetings, and via training guided by CMG's Legal department.

CMG Jacksonville's VP/GM reinforces all policies by discussing them with our hiring managers in his Department Head meetings and enforcing our policies as needed with the support of our Human Resources Business Partner. CMG Jacksonville's hiring managers are trained using a variety of programs that cover the proper way to recruit and hire candidates into our organization.

All candidates offered employment are provided with CMG's policies, including the EEO policy, at the time of employment acceptance via our onboarding systems. Our onboarding system is hosted by our CMG HR Recruiting teams. All candidates who are onboarding must attest and acknowledge to these policies to include our Code of Ethics, which presents the way we operate our business. The local HR liaison and direct manager then follows up with the newly onboarded hire within the first few days of starting employment to discuss the policies and allow opportunities for questions.

*(b)(viii) In accordance with section 73.2080(c)(3), during the Unit's current license term(s)(or since acquisition of the Unit (if during that period)), a description of the Unit's effortsto analyze its EEO recruitment program to ensure that it is effective and to address any problems found as a result of such analysis.*

CMG and CMG Jacksonville place a priority on fostering a diverse, equitable and inclusive environment when it comes to identifying and growing talent. Because of this belief, we regularly look for innovative ways to recruit and retain our employees. The following lists ways we actively recruit for top talent.

#### **EEO Recruitment Outreach Notification**

Prior to the ownership change on December 17, 2019, we relied on the Human Resources team from our Cox Enterprises parent company to handle EEO recruitment and outreach notification. Since the ownership change, CMG has developed its own HR team that oversees FCC EEO compliance for all CMG stations. Here in Jacksonville, we rely on the CMG Recruitment team that has created and routinely manages our EEO Recruitment Sources and sends out notifications. The Recruitment team partners with a variety of online job boards and recruiting sites to post our openings online.

#### **Job/Career Fairs**

In the past, CMG Jacksonville has always tried to participate in university, minority and community organization job/career fairs. At these events, we personally recruit for current local open positions as well as look for potential candidates for possible future vacancies. It was challenging to participate in these events during the pandemic, but we are hopeful we will have the ability to participate more in the near future.

During the past two years, CMG Jacksonville has always participated in Virtual Classroom presentations to students at Bethune-Cookman University, and hopes to continue this practice going forward.

#### **Internal Postings**

Recruitment from within by promoting or allowing existing employees to further advance in other areas is highly recommended. Our employees know to visit our "CMG Hub" Careers link or visit [CMG.jobs.net](http://CMG.jobs.net), and we also send emails to staff alerting them of specific job openings. Employee development conversations and career planning takes place during regular on-going performance management meetings with managers throughout the year.



*(b)(ix) As required by section 73.2080(c)(4), during the Unit's current license term(s) (or since acquisition of the Unit (if during that period)), a description of the Unit's efforts to analyze periodically its measures taken to examine pay, benefits, seniority practices, promotions, and selection techniques and tests to ensure that they provide equal opportunity and do not have a discriminatory effect. If the Unit has one or more union agreements, describe how the Unit cooperates with each union to ensure EEO policies are followed for the Unit's union-member employees and job applicants.*

CMG Corporate Human Resource offices have a compensation department designed to examine and review compensation across all divisions in and outside the markets. This department determines an appropriate salary range. Our market then takes the determined guidance and reviews internally for equitable treatment.

Our market participates in an annual performance management process and proposed merit increase that is submitted by the direct manager according to the performance progress of each employee. The VP/GM, Manager of Business Operations and the HR Business Partner all review the submitted proposed performance merit increase to ensure equitable and fair treatment.

Internal existing employees (candidates) seeking advancement or promotion to a new job submit their interest through CMG.Jobs.net like any other outside candidate. Internal applicants are reviewed and interviewed. The strongest candidate with the best skill sets for the job opening is promoted.

Internal existing candidates that do not receive the promotion are then met with individually and discuss with the hiring manager as to why they did not receive the promotion. A development plan is then created to help the employee work towards filling the gap to achieve the skill sets needed for future advancement of their interest.

We do not have any union agreements.