

BCRA POLITICAL RECORD

Date 6/7/2022

This Political Record is required by the Bipartisan Campaign Reform Act of 2002 (BCRA) to be completed every time a request is made to purchase broadcast time that (1) is made by or on behalf of a legally qualified candidate for public office, or (2) communicates a message relating to any political matter of national importance, including a legally qualified candidate, any election to federal office, or a national legislative issue of public importance. The Political Record is not required for requests to purchase internet advertising. Once completed, the Political Record must be placed in the station's online public inspection file and must be retained for two years.

This Record is for a candidate request The request is pending
 an election message request * accepted #
 an issue request * rejected

Candidate Named in Message: Keoni Souza

Office Being Sought: Trustee at Large, Office of Hawaiian Affairs

Election or Issue Referred to: Primary Election

Sponsor (or authorized candidate committee): Friends of Keoni Souza

Treasurer of authorized candidate committee: Brittany Souza

Person Ordering Advertising: Alan Yamamoto

* An "election message request" is a request made by anyone to broadcast a message that refers either to a legally qualified candidate or to any election to federal office.

An "issue request" is a message related to a national legislative issue of public importance or a political matter of national importance.

If the request is accepted, attach the sales order showing the rate charged, the date(s) and time(s) the message is aired, and the class of time purchased. For an issue request, also attach the name, address, and phone number of a contact person, and a list of the chief executive officers or members of the executive committee or of the board of directors of the sponsor.

Broadcast Contract

FRIENDS OF KEONI SOUZA
 PO Box 875
 Honolulu, HI 96808

Start Date 06/15/22	Contract# 38338	Mod# 0
End Date 06/30/22	Date Entered 06/13/22	Date Last Modified 06/14/22
Advertiser FRIENDS OF KEONI SOU		Station Market KQNG-FM,KSHK-FM
Product KEONI SOUZA OHA		SalesRep/Office Salli Anne Matsuura

Standard Billing Cycle Estimate#

KQNG-FM

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	WE 06/15/22 FR 06/17/22	06:00A-10:00A	30	--	--	X	X	X	--	--	5	\$45.00
2	WE 06/15/22 FR 06/17/22	10:00A-03:00P	30	--	--	X	X	X	--	--	5	\$40.00
3	WE 06/15/22 FR 06/17/22	03:00P-07:00P	30	--	--	X	X	X	--	--	5	\$45.00
4	TU 06/21/22 TH 06/23/22	06:00A-10:00A	30	--	X	X	X	--	--	--	5	\$45.00
5	TU 06/21/22 TH 06/23/22	10:00A-03:00P	30	--	X	X	X	--	--	--	5	\$40.00
6	TU 06/21/22 TH 06/23/22	03:00P-07:00P	30	--	X	X	X	--	--	--	5	\$45.00
7	TU 06/28/22 TH 06/30/22	06:00A-10:00A	30	--	X	X	X	--	--	--	5	\$45.00
8	TU 06/28/22 TH 06/30/22	10:00A-03:00P	30	--	X	X	X	--	--	--	5	\$40.00
9	TU 06/28/22 TH 06/30/22	03:00P-07:00P	30	--	X	X	X	--	--	--	5	\$45.00

KSHK-FM

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	WE 06/15/22 FR 06/17/22	06:00A-10:00A	30	--	--	X	X	X	--	--	4	\$35.00
2	WE 06/15/22 FR 06/17/22	10:00A-03:00P	30	--	--	X	X	X	--	--	4	\$25.00
3	WE 06/15/22 FR 06/17/22	03:00P-07:00P	30	--	--	X	X	X	--	--	4	\$25.00
4	TU 06/21/22 TH 06/23/22	06:00A-10:00A	30	--	X	X	X	--	--	--	4	\$35.00
5	TU 06/21/22 TH 06/23/22	10:00A-03:00P	30	--	X	X	X	--	--	--	4	\$25.00

Pacific Media Group and Radio Stations KQNG, KSRF, KSHK, KUAL does not discriminate in the sale of advertising time on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

Accepted for Station

Accepted for advertiser OR agency(and MBS, if any) as agent for the advertiser

Name _____ Title _____
 See reverse for accepted terms and conditions, if any

Name _____ Title _____
 Page 1

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Product KEONI SOUZA OHA		SalesRep/Office Salli Anne Matsuura

Standard Billing Cycle Estimate#

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
6	TU 06/21/22 TH 06/23/22	03:00P-07:00P	30	--	X	X	X	--	--	--	4	\$25.00
7	TU 06/28/22 TH 06/30/22	06:00A-10:00A	30	--	X	X	X	--	--	--	4	\$35.00
8	TU 06/28/22 TH 06/30/22	10:00A-03:00P	30	--	X	X	X	--	--	--	4	\$25.00
9	TU 06/28/22 TH 06/30/22	03:00P-07:00P	30	--	X	X	X	--	--	--	4	\$25.00

-----Tax Detail-----

Hawaii State GET \$ 118.95

Tax Total: \$ 118.95

* Tax calculations are an estimate based on the order as contracted. Actual taxes due will appear on the invoice

-----Additional Comments-----	Total Spots	Spots Total\$	Agency Commission	Net	Gross
	81	2,970.00	\$445.50	\$ 2,643.45	\$ 2,970.00

Billing Projections: By Month

	Jun 22	Jul 22
CA	2,970.00	
ST	1,980.00	990.00

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 Name Title
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Sales Order

Stations: KQNG-FM, KSHK-FM Buyer: _____
 Contract Name: KEONI SOUZA FOR OHA JUNE 22 Tax Schedule: _____ Hawaii State GET
 Contract#: 30330 (none) Agency Commission %: 15
 Start Date: 6/15/22 End Date: 6/30/22 Billing Cycle: Standard
 Revenue Type: POLITICAL - DIRECT Type: Cash Salesperson: 501208snaka Comm %: 20
 Advertiser: FRIENDS OF KEONI SOUZA Makegood Policy: MAKEGOOD WITHIN CONTRACT
 Address: PO Box 875 DATES _____
 City: Honolulu State: HI Zip: 96808
 Product Name: KEONI SOUZA OHA
 Competitive Code: Political/State

KQNG-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	6/15/22	6/17/22		6:00 AM	10:00 AM	30			X	X	X				5	W	45.00	5	225.00	3
2	6/15/22	6/17/22		10:00 AM	3:00 PM	30			X	X	X				5	W	40.00	5	200.00	3
3	6/15/22	6/17/22		3:00 PM	7:00 PM	30			X	X	X				5	W	45.00	5	225.00	3
4	6/21/22	6/23/22		6:00 AM	10:00 AM	30		X	X	X					5	W	45.00	5	225.00	3
5	6/21/22	6/23/22		10:00 AM	3:00 PM	30		X	X	X					5	W	40.00	5	200.00	3
6	6/21/22	6/23/22		3:00 PM	7:00 PM	30		X	X	X					5	W	45.00	5	225.00	3
7	6/28/22	6/30/22		6:00 AM	10:00 AM	30		X	X	X					5	W	45.00	5	225.00	3
8	6/28/22	6/30/22		10:00 AM	3:00 PM	30		X	X	X					5	W	40.00	5	200.00	3
9	6/28/22	6/30/22		3:00 PM	7:00 PM	30		X	X	X					5	W	45.00	5	225.00	3

TOTAL GROSS \$1,950.00, NET \$1,657.50

KSHK-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	6/15/22	6/17/22		6:00 AM	10:00 AM	30			X	X	X				4	W	35.00	4	140.00	3
2	6/15/22	6/17/22		10:00 AM	3:00 PM	30			X	X	X				4	W	25.00	4	100.00	3
3	6/15/22	6/17/22		3:00 PM	7:00 PM	30			X	X	X				4	W	25.00	4	100.00	3
4	6/21/22	6/23/22		6:00 AM	10:00 AM	30		X	X	X					4	W	35.00	4	140.00	3
5	6/21/22	6/23/22		10:00 AM	3:00 PM	30		X	X	X					4	W	25.00	4	100.00	3
6	6/21/22	6/23/22		3:00 PM	7:00 PM	30		X	X	X					4	W	25.00	4	100.00	3
7	6/28/22	6/30/22		6:00 AM	10:00 AM	30		X	X	X					4	W	35.00	4	140.00	3
8	6/28/22	6/30/22		10:00 AM	3:00 PM	30		X	X	X					4	W	25.00	4	100.00	3
9	6/28/22	6/30/22		3:00 PM	7:00 PM	30		X	X	X					4	W	25.00	4	100.00	3

TOTAL GROSS \$1,020.00, NET \$867.00

Billing Projections: By Month

	Jun 22	Jul 22
CA	2,970.00	0.00
ST	1,980.00	990.00

Print Spot Prices

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TOTAL SPOTS 81

GROSS TOTAL \$ 2,970.00

ADJUSTED SPOTS 81

ADJUSTED TOTAL \$ 2,970.00

APPROVE DECLINE

 General Manager

 Sales Manager

 Business Manager

 Traffic Manager

CANDIDATE ADVERTISEMENT AGREEMENT FORM

See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

I, Keoni Souza, hereby request station time as follows:

IDENTIFY CANDIDATE TYPE 

FEDERAL CANDIDATE

STATE OR LOCAL CANDIDATE

ALL QUESTIONS/BLOCKS MUST BE COMPLETED

Candidate name:

Keoni Souza

Authorized committee:

Friends of Keoni Souza

Agency requesting time (and contact information):

N/A

Candidate's political party:

N/A

Office sought (no acronyms or abbreviations):

Trustee at large, Office of Hawaiian Affairs

Date of election:

August 13, 2022

General

Primary

Treasurer of candidate's authorized committee:

Brittany Souza

The undersigned represents that:

(1) the payment for the broadcast time requested has been furnished by (check one box below):

the candidate listed above who is a legally qualified candidate, or

the authorized committee of the legally qualified candidate listed above;

(2) this station is authorized to announce the time as paid for by such person or entity; and

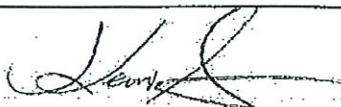
(3) this station has disclosed its political advertising policies, including applicable classes and rates, discount, promotion and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

Candidate/Committee/Agency

Station Representative

Signature:



Signature:

salli anne matsuura

Name: Keoni Souza

Name: Salli Anne Matsuura

Date of Request to Purchase Ad Time:

Date of Station Agreement to Sell Time: 6/7/2022

Federal Candidate Certification:

The undersigned hereby certifies that the broadcast matter to be aired pursuant to this disclosure either (1) does not refer to an opposing candidate or, if it does, (2) contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast and that the candidate and/or the candidate's authorized committee paid for the broadcast or if radio programming, contains a personal audio statement by the candidate that identifies the candidate, the office being sought and that the candidate has approved the broadcast.

Candidate/Authorized Committee/Agency

Signature:

Name:

Date:

TO BE COMPLETED BY STATION ONLY

Ad submitted to Station? Yes No

Date ad received: 6/7/2022

Federal candidate certification signed (above): Yes No N/A

Disposition:

- Accepted
- Accepted IN PART (e.g., ad copy not yet received to determine sponsor ID)*
- Rejected – provide reason:

*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any (e.g., insufficient sponsor ID tag):

Contract #: 38338

Station Call Letters:
Pacific Media Group Statewide

Date Received/Requested:
6/7/2022

Est. #: NA

Station Location:
Statewide Hawaii

Run Start and End Dates:
6/15/22 - 06/30/22

Upload order, this form and invoice (or traffic system print-out) or other documents reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.

Pacific Radio Group

311 Ano Street
Kahului, HI 96732
808-877-5586

6/14/2022 9:01:12 AM

Reference Number: [REDACTED]
Total: \$7,449.99
Transaction Type: Sale
Transaction Status: Pending Settlement
Card Brand: Visa
Card Number: [REDACTED]
Entry Method: Keyed
Approval Code: 040113
Approval Message: EXACT MATCH
AVS Result: Full Exact Match
CSC Result: Match
Customer Name: Mahina Christie Souza
Invoice: FRIENDS OF KEONI SOUZA