

# CONTRACT



**KXRM**  
**560 Wooten Road**  
**Colorado Springs, CO 80915**  
**(719) 596-2100**

<u>Contract / Revision</u> 799169 /		<u>Alt Order #</u> 08138245
<u>Product</u> <b>SANDERS 2016 94 30S</b>		
<u>Contract Dates</u> <b>02/10/16 - 02/21/16</b>		<u>Estimate #</u> <b>94</b>
<u>Advertiser</u> <b>POL/B Sanders Pres US (D)</b>		<u>Original Date / Revision</u> 02/10/16 / 02/10/16
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> <b>KXRM</b>	<u>Account Executive</u> Telerep Washington	<u>Sales Office</u> Telerep/Washin
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>IDB#</u>	<u>Advertiser Code</u> 3	<u>Product Code</u> 3
<u>Agency Ref</u>		<u>Advertiser Ref</u>

And:

**Old Town Media**  
**PO Box 31150**  
**Alexandria, VA 22310**  
**USA**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	KXRM	02/15/16	02/15/16	BBT	M-F 6p-630p		:30				NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		02/15/16	02/21/16	1-----	1			\$160.00					
N 2	KXRM	02/16/16	02/16/16	BBT	M-F 6p-630p		:30				NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		02/15/16	02/21/16	-1-----	1			\$160.00					
N 3	KXRM	02/11/16	02/11/16	BBT	M-F 6p-630p		:30				NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		02/08/16	02/14/16	---1---	1			\$160.00					
N 4	KXRM	02/12/16	02/12/16	BBT	M-F 6p-630p		:30				NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		02/08/16	02/14/16	----1--	1			\$160.00					
N 5	KXRM	02/17/16	02/17/16	BBT	M-F 6p-630p		:30				NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		02/15/16	02/21/16	--1----	1			\$160.00					
N 6	KXRM	02/18/16	02/18/16	BBT	M-F 6p-630p		:30				NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		02/15/16	02/21/16	---1---	1			\$160.00					
N 7	KXRM	02/19/16	02/19/16	BBT	M-F 6p-630p		:30				NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		02/15/16	02/21/16	----1--	1			\$160.00					
N 8	KXRM	02/15/16	02/15/16	M-F News @ 9	M-F 9p-10p		:30				NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		02/15/16	02/21/16	1-----	1			\$160.00					
N 9	KXRM	02/16/16	02/16/16	M-F News @ 9	M-F 9p-10p		:30				NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		02/15/16	02/21/16	-1-----	1			\$160.00					
N 10	KXRM	02/11/16	02/11/16	M-F News @ 9	M-F 9p-10p		:30				NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		02/08/16	02/14/16	---1---	1			\$160.00					
N 11	KXRM	02/12/16	02/12/16	M-F News @ 9	M-F 9p-10p		:30				NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		02/08/16	02/14/16	----1--	1			\$160.00					
N 12	KXRM	02/17/16	02/17/16	M-F News @ 9	M-F 9p-10p		:30				NM	1	\$160.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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<u>Contract / Revision</u>	<u>Alt Order #</u>
799169 /	08138245

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
02/10/16 - 02/21/16	SANDERS 2016 94 30S	94

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/B Sanders Pres US (	02/10/16 / 02/10/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	--1----				1	\$160.00				
N 13	KXRM	02/18/16	02/18/16	M-F News @ 9	M-F 9p-10p		:30				NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	---1---				1	\$160.00				
N 14	KXRM	02/19/16	02/19/16	M-F News @ 9	M-F 9p-10p		:30				NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	----1--				1	\$160.00				
N 15	KXRM	02/15/16	02/15/16	M-F Early News 630p	M-F 630p-7p		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	1-----				1	\$90.00				
N 16	KXRM	02/16/16	02/16/16	M-F Early News 630p	M-F 630p-7p		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	-1-----				1	\$90.00				
N 17	KXRM	02/11/16	02/11/16	M-F Early News 630p	M-F 630p-7p		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	---1---				1	\$90.00				
N 18	KXRM	02/12/16	02/12/16	M-F Early News 630p	M-F 630p-7p		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	----1--				1	\$90.00				
N 19	KXRM	02/17/16	02/17/16	M-F Early News 630p	M-F 630p-7p		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	--1----				1	\$90.00				
N 20	KXRM	02/18/16	02/18/16	M-F Early News 630p	M-F 630p-7p		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	---1---				1	\$90.00				
N 21	KXRM	02/19/16	02/19/16	M-F Early News 630p	M-F 630p-7p		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	----1--				1	\$90.00				
N 22	KXRM	02/15/16	02/15/16	LN M-F 10p-1030p	M-F 10p-1030p		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	1-----				1	\$75.00				
N 23	KXRM	02/16/16	02/16/16	LN M-F 10p-1030p	M-F 10p-1030p		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	-1-----				1	\$75.00				
N 24	KXRM	02/11/16	02/11/16	LN M-F 10p-1030p	M-F 10p-1030p		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	---1---				1	\$75.00				
N 25	KXRM	02/12/16	02/12/16	LN M-F 10p-1030p	M-F 10p-1030p		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	----1--				1	\$75.00				
N 26	KXRM	02/17/16	02/17/16	LN M-F 10p-1030p	M-F 10p-1030p		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	--1----				1	\$75.00				
N 27	KXRM	02/18/16	02/18/16	LN M-F 10p-1030p	M-F 10p-1030p		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	---1---				1	\$75.00				
N 28	KXRM	02/19/16	02/19/16	LN M-F 10p-1030p	M-F 10p-1030p		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	----1--				1	\$75.00				
N 29	KXRM	02/15/16	02/15/16	M-F 6a-7a News	M-F 6a-7a News		:30				NM	2	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

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<u>Advertiser</u>	<u>Original Date / Revision</u>
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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	2-----				2	\$60.00				
N 30	KXRM	02/16/16	02/16/16	M-F 6a-7a News	M-F 6a-7a News		:30				NM	2	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	-2-----				2	\$60.00				
N 31	KXRM	02/11/16	02/11/16	M-F 6a-7a News	M-F 6a-7a News		:30				NM	2	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	---2---				2	\$60.00				
N 32	KXRM	02/12/16	02/12/16	M-F 6a-7a News	M-F 6a-7a News		:30				NM	2	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	----2--				2	\$60.00				
N 33	KXRM	02/17/16	02/17/16	M-F 6a-7a News	M-F 6a-7a News		:30				NM	2	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	--2----				2	\$60.00				
N 34	KXRM	02/18/16	02/18/16	M-F 6a-7a News	M-F 6a-7a News		:30				NM	2	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	---2---				2	\$60.00				
N 35	KXRM	02/19/16	02/19/16	M-F 6a-7a News	M-F 6a-7a News		:30				NM	2	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	----2--				2	\$60.00				
N 36	KXRM	02/15/16	02/15/16	M-F 7a-9a News	M-F 7a-9a News		:30				NM	2	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	2-----				2	\$45.00				
N 37	KXRM	02/16/16	02/16/16	M-F 7a-9a News	M-F 7a-9a News		:30				NM	2	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	-2-----				2	\$45.00				
N 38	KXRM	02/11/16	02/11/16	M-F 7a-9a News	M-F 7a-9a News		:30				NM	2	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	---2---				2	\$45.00				
N 39	KXRM	02/12/16	02/12/16	M-F 7a-9a News	M-F 7a-9a News		:30				NM	2	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	----2--				2	\$45.00				
N 40	KXRM	02/17/16	02/17/16	M-F 7a-9a News	M-F 7a-9a News		:30				NM	2	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	--2----				2	\$45.00				
N 41	KXRM	02/18/16	02/18/16	M-F 7a-9a News	M-F 7a-9a News		:30				NM	2	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	---2---				2	\$45.00				
N 42	KXRM	02/19/16	02/19/16	M-F 7a-9a News	M-F 7a-9a News		:30				NM	2	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	----2--				2	\$45.00				
N 43	KXRM	02/15/16	02/15/16	M-F 4p-5p	M-F 4p-5p		:30				NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	1-----				1	\$35.00				
N 44	KXRM	02/16/16	02/16/16	M-F 4p-5p	M-F 4p-5p		:30				NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	-1-----				1	\$35.00				
N 45	KXRM	02/11/16	02/11/16	M-F 4p-5p	M-F 4p-5p		:30				NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	---1---				1	\$35.00				
N 46	KXRM	02/12/16	02/12/16	M-F 4p-5p	M-F 4p-5p		:30				NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	----1--				1	\$35.00				
N 47	KXRM	02/17/16	02/17/16	M-F 4p-5p	M-F 4p-5p		:30				NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	--1----				1	\$35.00				
N 48	KXRM	02/18/16	02/18/16	M-F 4p-5p	M-F 4p-5p		:30				NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	---1---				1	\$35.00				
N 49	KXRM	02/19/16	02/19/16	M-F 4p-5p	M-F 4p-5p		:30				NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	----1--				1	\$35.00				
N 50	KXRM	02/15/16	02/15/16	M-F Daytime Rotator	M-F 9a-5p		:30				NM	4	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	4-----				4	\$30.00				
N 51	KXRM	02/16/16	02/16/16	M-F Daytime Rotator	M-F 9a-5p		:30				NM	4	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	-4-----				4	\$30.00				
N 52	KXRM	02/11/16	02/11/16	M-F Daytime Rotator	M-F 9a-5p		:30				NM	3	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	---3---				3	\$30.00				
N 53	KXRM	02/12/16	02/12/16	M-F Daytime Rotator	M-F 9a-5p		:30				NM	3	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	----3--				3	\$30.00				
N 54	KXRM	02/17/16	02/17/16	M-F Daytime Rotator	M-F 9a-5p		:30				NM	3	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	--3----				3	\$30.00				
N 55	KXRM	02/18/16	02/18/16	M-F Daytime Rotator	M-F 9a-5p		:30				NM	3	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	---3---				3	\$30.00				
N 56	KXRM	02/19/16	02/19/16	M-F Daytime Rotator	M-F 9a-5p		:30				NM	3	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	----3--				3	\$30.00				
<b>Totals</b>												<b>86</b>	<b>\$5,800.00</b>

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
02/01/16 - 02/19/16	86	\$5,800.00	(\$870.00)	\$4,930.00
<b>Totals</b>	<b>86</b>	<b>\$5,800.00</b>	<b>(\$870.00)</b>	<b>\$4,930.00</b>

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.