



**WHO**  
 1801 Grand Ave  
 Des Moines, IA 50309  
 (515) 242-3500

# CONTRACT

<u>Contract / Revision</u> 728174 /		<u>Alt Order #</u> 09208628
<u>Product</u> KR FOR IA COMM		
<u>Contract Dates</u> 10/29/18 - 11/04/18		<u>Estimate #</u> 2628
<u>Advertiser</u> Reynolds, K/R/Governor		<u>Original Date / Revision</u> 09/04/18 / 09/04/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WHO	<u>Account Executive</u> Tim Scanlan	<u>Sales Office</u> NSO Los Angele
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agy Code</u> 15473	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u> TARG/		<u>Advertiser Ref</u>

And:

**Target Enterprises, LLC**  
 15260 Ventura Blvd  
 Suite 1240  
 Sherman Oaks, CA 91403

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	13	10/29/18	11/02/18	Today In Iowa	5:00 AM-5:30 AM		:30				NM	5	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				5	\$100.00				
N 2	13	10/29/18	11/02/18	Today In Iowa	5:30 AM-6:00 AM		:30				NM	5	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				5	\$150.00				
N 3	13	10/29/18	11/02/18	Today In Iowa	6:00 AM-7:00 AM		:30				NM	5	\$2,750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				5	\$550.00				
N 4	13	10/29/18	11/02/18	Today	7:00 AM-9:00 AM		:30				NM	10	\$3,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				10	\$325.00				
N 5	13	10/29/18	11/02/18	M-F 9a-10a	9:00 AM-10:00 AM		:30				NM	5	\$625.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				5	\$125.00				
N 6	13	10/29/18	11/02/18	M-F 10a-11a	10:00 AM-11:00 AM		:30				NM	5	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				5	\$50.00				
N 7	13	10/29/18	11/02/18	M-F 11a-12p	11:00 AM-12:00 PM		:30				NM	5	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				5	\$50.00				
N 8	13	10/29/18	11/02/18	Channel 13 News @ Noon	12:00 PM-1:00 PM		:30				NM	5	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				5	\$110.00				
N 9	13	10/29/18	11/02/18	M-F 1p-2p	1:00 PM-2:00 PM		:30				NM	5	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				5	\$50.00				
N 10	13	10/29/18	11/02/18	M-F 3p-330p	3:00 PM-3:30 PM		:30				NM	5	\$625.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				5	\$125.00				
N 11	13	10/29/18	11/02/18	M-F 330p-4p	3:30 PM-4:00 PM		:30				NM	5	\$625.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				5	\$125.00				
N 12	13	10/29/18	11/02/18	Channel 13 News @ 4p	4:00 PM-5:00 PM		:30				NM	10	\$1,250.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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<u>Contract / Revision</u>	<u>Alt Order #</u>
728174 /	09208628

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
10/29/18 - 11/04/18	KR FOR IA COMM	2628

<u>Advertiser</u>	<u>Original Date / Revision</u>
Reynolds, K/R/Governor	09/04/18 / 09/04/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				10	\$125.00				
N 13	13	10/29/18	11/02/18	Channel 13 News @ 5p	5:00 PM-5:30 PM		:30				NM	5	\$1,625.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				5	\$325.00				
N 14	13	10/29/18	11/02/18	Channel 13 News @ 6p	6:00 PM-6:30 PM		:30				NM	5	\$2,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				5	\$450.00				
N 15	13	10/29/18	11/02/18	M-F 630p-7p	6:30 PM-7:00 PM		:30				NM	5	\$2,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				5	\$500.00				
N 16	13	10/29/18	10/29/18	Monday Prime 2 HR	7:00 PM-9:00 PM		:30				NM	2	\$3,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	2-----				2	\$1,800.00				
N 17	13	10/29/18	10/29/18	Monday Prime Hour 3	9:00 PM-10:00 PM		:30				NM	1	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	1-----				1	\$650.00				
N 18	13	10/30/18	10/30/18	Tuesday Prime Hour 1	7:00 PM-8:00 PM		:30				NM	1	\$1,750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-1-----				1	\$1,750.00				
N 19	13	10/30/18	10/30/18	Tuesday Prime Hour 2	8:00 PM-9:00 PM		:30				NM	1	\$2,050.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-1-----				1	\$2,050.00				
N 20	13	10/30/18	10/30/18	Tuesday Prime Hour 3	9:00 PM-10:00 PM		:30				NM	1	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-1-----				1	\$650.00				
N 21	13	10/31/18	10/31/18	Wednesday Prime Hour 1	7:00 PM-8:00 PM		:30				NM	1	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	--1----				1	\$700.00				
N 22	13	10/31/18	10/31/18	Wednesday Prime Hour 3	9:00 PM-10:00 PM		:30				NM	1	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	--1----				1	\$650.00				
N 23	13	11/01/18	11/01/18	Thursday Prime Hour 3	9:00 PM-10:00 PM		:30				NM	1	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	---1---				1	\$650.00				
N 24	13	11/02/18	11/02/18	Friday Prime Hour 3	9:00 PM-10:00 PM		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	----1--				1	\$250.00				
N 25	13	10/29/18	11/02/18	Channel 13 News @ 10p	10:00 PM-10:35 PM		:30				NM	5	\$3,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				5	\$650.00				
N 26	13	10/29/18	11/02/18	M-F 1035p-1135p	10:35 PM-11:35 PM		:30				NM	5	\$1,125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				5	\$225.00				
N 27	13	11/03/18	11/03/18	Sa 8a-10a	8:00 AM-10:00 AM		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----2-				2	\$150.00				
N 28	13	11/03/18	11/03/18	Channel 13 News @ 6p	6:00 PM-6:30 PM		:30				NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1-				1	\$225.00				
N 29	13	11/03/18	11/03/18	Sa 630p-7p	6:30 PM-7:00 PM		:30				NM	1	\$225.00

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<u>Advertiser</u> Reynolds, K/R/Governor	<u>Original Date / Revision</u> 09/04/18 / 09/04/18
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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1-				1	\$225.00				
N 30	13	11/03/18	11/03/18	Sa 10p-1030p	10:00 PM-10:35 PM		:30				NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1-				1	\$550.00				
N 31	13	11/03/18	11/03/18	Sa 1030p-12a	10:35 PM-12:05 XM		:30				NM	1	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1-				1	\$450.00				
N 32	13	11/04/18	11/04/18	Su 7a-8a	7:00 AM-8:00 AM		:30				NM	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1				1	\$110.00				
N 33	13	11/04/18	11/04/18	Su 8a-10a	8:00 AM-10:00 AM		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1				1	\$150.00				
N 34	13	11/04/18	11/04/18	Channel 13 News @ 5p	5:00 PM-5:30 PM		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1				1	\$200.00				
N 35	13	11/04/18	11/04/18	Late Run News	10:40 PM-11:10 PM		:30				NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1				1	\$550.00				
N 36	13	11/04/18	11/04/18	NFL Reg Ssn Pre Gm	6:00 PM-7:20 PM		:30				NM	1	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1				1	\$450.00				
N 37	13	11/04/18	11/04/18	NFL Reg Ssn Gm	7:20 PM-10:30 PM		:30				NM	2	\$2,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----2				2	\$1,250.00				
<b>Totals</b>								0.00				118	\$39,085.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/29/18 - 11/04/18	118	\$39,085.00	(\$5,862.75)	\$33,222.25
<b>Totals</b>	118	\$39,085.00	(\$5,862.75)	\$33,222.25

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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Target Enterprises  
 15260 Ventura Boulevard, Suite 1240  
 Sherman Oaks, CA 91403  
 (818) 905-0005

## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISING

FEDERAL CANDIDATE       STATE/LOCAL CANDIDATE

Station and Location:	Date:
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I, Target Enterprises

being/on behalf of: Kim Reynolds

a legally qualified candidate of the Republican

political party for the office of: Governor

in the General

election to be held on: November 6th, 2018

do hereby request station time as follows: **SEE ATTACHED SCHEDULES**

I represent that the payment for the above described broadcast time has been furnished by:

Kim Reynolds for Governor

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Dr. Christina Taylor

Julie Iadanza

**Signature of Candidate or Authorized Representative** **Date**

*To be Signed by Station Representative*

Accepted       Accepted in Part       Rejected

**Signature** **Date**

**Printed Name** **Title**



Target Enterprises  
15260 Ventura Boulevard, Suite 1240  
Sherman Oaks, CA 91403  
(818) 905-0005

## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISING

I, Kim Reynolds for Governor

(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement: (check applicable box)

DOES

DOES NOT

refer to an opposing candidate. I further certify that for the programming that does refer to an opposing candidate: (check applicable box)

The radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and the candidate has approved the broadcast.

The television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.

Signature of candidate or Authorized Representative

D. Todd Harris  
Printed Name

4/10/18  
Date