

## INVOICE



**Entercom Communications Corp.**  
**1015 Half Street SE**  
**Suite 200**  
**Washington, DC 20003**  
**Main: (570) 846-2324**  
**Billing: (570) 846-2324**

Billing Address:

**FP1 Strategies**  
**Attn: Accounts Payable**  
**3001 Washington Blvd 7th Floor**  
**Arlington, VA 22201**

Send Payment To:

**Entercom Communications Corp.**  
**PO Box 74090**  
**Cleveland, OH 44194**

Property	WJFK-FM		
Invoice #	1415048-1	Order #	1415048
Invoice Date	10/27/19	Alt Order #	
Invoice Month	October 2019	Deal #	
Invoice Period	09/30/19 - 10/27/19	Flight Dates	10/21/19 - 10/28/19
Advertiser	Gearey Higgins for Senate		
Product	Gearey Higgins Radio 10.24-10.28		
Estimate #	//104		
Account Executive	Michelle Mantey		
Sales Office	Washington DC Local		
Sales Region	Local		
Agency Code			
Advertiser Code			
Billing Calendar	Broadcast		
Billing Type	Cash		
Special Handling			
Agency Ref	174846		
Advertiser Ref	193935		
Product 1			
Product 2			

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
1	10/21/19	10/28/19	M-F 6a-10a	6a-10a	MTWTF--	1:00	2	\$387.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/21/19 10/27/19 ---TF-- 4 \$387.00									
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
1	WJFK	Th	10/24/19	8:42 AM	M-F 6a-10a	6a-10a	1:00	HI GGINS_TOLLS_RADIO MI X_WF	\$387.00 NM
6	WJFK	Th	10/24/19	9:43 AM	M-F 6a-10a	6a-10a	1:00	HI GGINS_TOLLS_RADIO MI X_WF	\$387.00 NM
5	WJFK	F	10/25/19	7:23 AM	M-F 6a-10a	6a-10a	1:00	HI GGINS_TOLLS_RADIO MI X_WF	\$387.00 NM
2	WJFK	F	10/25/19	8:21 AM	M-F 6a-10a	6a-10a	1:00	HI GGINS_TOLLS_RADIO MI X_WF	\$387.00 NM
2	10/21/19	10/28/19	M-F 10a-3p	10a-3p	MTWTF--	1:00	2	\$187.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/21/19 10/27/19 ---TF-- 2 \$187.00									
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
1	WJFK	Th	10/24/19	11:49 AM	M-F 10a-3p	10a-3p	1:00	HI GGINS_TOLLS_RADIO MI X_WF	\$187.00 NM
2	WJFK	F	10/25/19	12:47 PM	M-F 10a-3p	10a-3p	1:00	HI GGINS_TOLLS_RADIO MI X_WF	\$187.00 NM
3	10/21/19	10/28/19	M-F 3p-7p	3p-7p	MTWTF--	1:00	2	\$281.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/21/19 10/27/19 ---T--- 1 \$281.00									
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
1	WJFK	Th	10/24/19	6:31 PM	M-F 3p-7p	3p-7p	1:00	HI GGINS_TOLLS_RADIO MI X_WF	\$281.00 NM
4	10/21/19	10/28/19	Sa-Su 6a-10a	6a-10a	-----S-	1:00	1	\$85.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/21/19 10/27/19 -----S- 1 \$85.00									
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
1	WJFK	Sa	10/26/19	8:58 AM	Sa-Su 6a-10a	6a-10a	1:00	HI GGINS_TOLLS_RADIO MI X_WF	\$85.00 NM
5	10/21/19	10/28/19	Sa-Su 10a-3p	10a-3p	-----S-	1:00	1	\$143.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/21/19 10/27/19 -----S- 1 \$143.00									
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type

We warrant that the actual broadcast information shown on this invoice was taken from the program log. Times are approximate within 15 minutes. Agency and Advertiser agree and acknowledge that Station's Advertising Terms and Conditions govern this contract and are available at [www.entercom.com](http://www.entercom.com).

# INVOICE

Send Payment To:



**Entercom Communications Corp.**  
**PO Box 74090**  
**Cleveland, OH 44194**

Invoice #	1415048-1	Invoice Month	October 2019
Invoice Date	10/27/19	Invoice Period	09/30/19 - 10/27/19
Advertiser	Gearey Higgins for Senate		
Product	Gearey Higgins Radio 10.24-10.28		
Estimate #	//104		

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																		
5	10/21/19	10/28/19	Sa-Su 10a-3p	10a-3p	-----S-	1:00	1	\$143.00	NM																																		
<table><tr><td>Spots: #</td><td>Ch</td><td>Day</td><td>Air Date</td><td>Air Time</td><td>Description</td><td>Start/End Time</td><td>Length</td><td>Ad-ID</td><td>Rate</td><td>Type</td></tr><tr><td>1</td><td>WJFKF</td><td>Sa</td><td>10/26/19</td><td>1:21 PM</td><td>Sa-Su 10a-3p</td><td>10a-3p</td><td>1:00</td><td>HIGGINS_TOLLS_RADIO MI X_WF</td><td>\$143.00</td><td>NM</td></tr></table>										Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate	Type	1	WJFKF	Sa	10/26/19	1:21 PM	Sa-Su 10a-3p	10a-3p	1:00	HIGGINS_TOLLS_RADIO MI X_WF	\$143.00	NM												
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate	Type																																	
1	WJFKF	Sa	10/26/19	1:21 PM	Sa-Su 10a-3p	10a-3p	1:00	HIGGINS_TOLLS_RADIO MI X_WF	\$143.00	NM																																	
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Weeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate																																						
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Weeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate																																						
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8	10/21/19	10/28/19	Sa-Su 3p-7p	3p-7p	-----S	1:00	1	\$143.00	NM																																		
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Weeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate																																						
	10/21/19	10/27/19	-----S	1	\$143.00																																						
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate	Type																																	
1	WJFKF	Su	10/27/19	4:48 PM	Sa-Su 3p-7p	3p-7p	1:00	HIGGINS_TOLLS_RADIO MI X_WF	\$143.00	NM																																	
9	10/21/19	10/28/19	Sa-Su 7p-12a	7p-12a	-----S	1:00	1	\$143.00	NM																																		
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Weeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate																																						
	10/21/19	10/27/19	-----S	1	\$143.00																																						
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate	Type																																	
1	WJFKF	Su	10/27/19	7:16 PM	Sa-Su 7p-12a	7p-12a	1:00	HIGGINS_TOLLS_RADIO MI X_WF	\$143.00	NM																																	
Total Spots							13																																				

## Due upon receipt

<u>Gross Total</u>	<b>\$2,945.00</b>
<u>Agency Commission</u>	<b>\$441.75</b>
<u>Net Amount Due</u>	<b>\$2,503.25</b>
<u>Invoice Balance as of 11/08/19 2:39:57 PM ET</u>	<b>\$2,503.25</b>

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## INVOICE



**Entercom Communications Corp.**  
**1015 Half Street SE**  
**Suite 200**  
**Washington, DC 20003**  
**Main: (570) 846-2324**  
**Billing: (570) 846-2324**

Billing Address:

**Media Ad Ventures**  
**Attention: Brad Mont**  
**8136 Old Keene Mill Rd Ste A-300**  
**Springfield, VA 22152**

Send Payment To:

**Entercom Communications Corp.**  
**PO Box 74090**  
**Cleveland, OH 44194**

Property	WJFK-FM		
Invoice #	1421156-1	Order #	1421156
Invoice Date	10/31/19	Alt Order #	
Invoice Month	October 2019	Deal #	
Invoice Period	10/01/19 - 10/31/19	Flight Dates	10/31/19 - 11/04/19
Advertiser	Friends of Paul Milde		
Product	Political		
Estimate #	1208		
	Account Executive	Courtney O'Shea	
	Sales Office	Washington DC Local	
	Sales Region	Local	
	Agency Code		
	Advertiser Code		
	Billing Calendar	Calendar	
	Billing Type	Cash	
	Special Handling		
	Agency Ref	4032742	
	Advertiser Ref	194116	
	Product 1		
	Product 2		

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
1	10/31/19	11/04/19	M-F 6a-10a	6a-10a	M- -TF- -	1:00	1	\$387.00	NM
<div>Weeks:    <u>Start Date</u>   <u>End Date</u>    <u>MTWTFSS</u>            <u>Spots/Week</u>            <u>Rate</u>                  10/28/19   11/03/19    - - - TF - -                      4                      \$387.00</div>									
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate   Type
3	WJFKF	Th	10/31/19	6:58 AM	M-F 6a-10a	6a-10a	1:00	FIXING PROBLEMS/ MILDE CO	\$387.00   NM
1	WJFKF	Th	10/31/19	8:20 AM	M-F 6a-10a	6a-10a	1:00	FIXING PROBLEMS/ MILDE CO	\$387.00   NM
Total Spots							2		

## Due upon receipt

<u>Gross Total</u>	<b>\$774.00</b>
<u>Agency Commission</u>	<b>\$116.10</b>
<u>Net Amount Due</u>	<b>\$657.90</b>
<u>Invoice Balance as of 11/08/19 2:39:58 PM ET</u>	<b>\$0.00</b>

## INVOICE



**Entercom Communications Corp.**  
**1015 Half Street SE**  
**Suite 200**  
**Washington, DC 20003**  
**Main: (570) 846-2324**  
**Billing: (570) 846-2324**

Billing Address:

**Main Street Media Group**  
**Attn: Accounts Payable**  
**PO Box 25093**  
**Alexandria, VA 22313**

Send Payment To:

**Entercom Communications Corp.**  
**PO Box 74090**  
**Cleveland, OH 44194**

Property	WJFK-FM		
Invoice #	1376006-1	Order #	1376006
Invoice Date	10/27/19	Alt Order #	
Invoice Month	October 2019	Deal #	
Invoice Period	09/30/19 - 10/27/19	Flight Dates	10/01/19 - 10/28/19
Advertiser	American Petroleum Institute		
Product	DC		
Estimate #	4915		
Account Executive	Michelle Mantey		
Sales Office	Washington DC Local		
Sales Region	Local		
Agency Code	MAINST		
Advertiser Code			
Billing Calendar	Broadcast		
Billing Type	Cash		
Special Handling			
Agency Ref	4031464		
Advertiser Ref	1003167		
Product 1			
Product 2			

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
1	10/01/19	10/28/19	M-F 6a-10a	6a-10a	22222--	1:00	10	\$500.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 09/30/19 10/06/19 - 2222-- 8 \$500.00									
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
35	WJFKF	Tu	10/01/19	6:58 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
34	WJFKF	Tu	10/01/19	8:40 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
37	WJFKF	W	10/02/19	6:55 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
36	WJFKF	W	10/02/19	7:58 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
38	WJFKF	Th	10/03/19	7:22 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
39	WJFKF	Th	10/03/19	9:24 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
41	WJFKF	F	10/04/19	6:18 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
40	WJFKF	F	10/04/19	9:56 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/07/19 10/13/19 22222-- 10 \$500.00									
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
2	WJFKF	M	10/07/19	7:22 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
3	WJFKF	M	10/07/19	8:20 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
5	WJFKF	Tu	10/08/19	8:40 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
4	WJFKF	Tu	10/08/19	9:43 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
7	WJFKF	W	10/09/19	6:19 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
6	WJFKF	W	10/09/19	9:22 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
9	WJFKF	Th	10/10/19	7:21 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
8	WJFKF	Th	10/10/19	9:56 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
11	WJFKF	F	10/11/19	6:21 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
10	WJFKF	F	10/11/19	6:57 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/14/19 10/20/19 22222-- 10 \$500.00									
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
12	WJFKF	M	10/14/19	8:20 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
13	WJFKF	M	10/14/19	9:56 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
15	WJFKF	Tu	10/15/19	7:43 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
14	WJFKF	Tu	10/15/19	9:39 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
17	WJFKF	W	10/16/19	6:43 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM

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Send Payment To:



**Entercom Communications Corp.**  
**PO Box 74090**  
**Cleveland, OH 44194**

Invoice #	1376006-1	Invoice Month	October 2019
Invoice Date	10/27/19	Invoice Period	09/30/19 - 10/27/19
Advertiser	American Petroleum Institute		
Product	DC		
Estimate #	4915		

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
1	10/01/19	10/28/19	M-F 6a-10a	6a-10a	22222--	1:00	10	\$500.00	NM
<div>Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type</div>									
16	WJFKF	W	10/16/19	9:55 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
19	WJFKF	Th	10/17/19	6:19 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
18	WJFKF	Th	10/17/19	9:24 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
20	WJFKF	F	10/18/19	6:18 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
21	WJFKF	F	10/18/19	9:22 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>		<u>Spots/Week</u>	<u>Rate</u>			
	10/21/19	10/27/19	22222--		10	\$500.00			
<div>Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type</div>									
23	WJFKF	M	10/21/19	7:23 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
22	WJFKF	M	10/21/19	9:42 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
24	WJFKF	Tu	10/22/19	9:22 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
25	WJFKF	Tu	10/22/19	9:58 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
27	WJFKF	W	10/23/19	7:18 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
26	WJFKF	W	10/23/19	9:21 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
29	WJFKF	Th	10/24/19	7:38 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
28	WJFKF	Th	10/24/19	9:56 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
31	WJFKF	F	10/25/19	6:19 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
30	WJFKF	F	10/25/19	9:56 AM	M-F 6a-10a	6a-10a	1:00	NOI SE	\$500.00 NM
Total Spots							38		

**Due upon receipt**

<u>Gross Total</u>	<b>\$19,000.00</b>
<u>Agency Commission</u>	<b>\$2,850.00</b>
<u>Net Amount Due</u>	<b>\$16,150.00</b>
<u>Invoice Balance as of 11/08/19 2:40:00 PM ET</u>	<b>\$0.00</b>

We warrant that the actual broadcast information shown on this invoice was taken from the program log. Times are approximate within 15 minutes. Agency and Advertiser agree and acknowledge that Station's Advertising Terms and Conditions govern this contract and are available at [www.entercom.com](http://www.entercom.com).

# INVOICE



**Entercom Communications Corp.**  
**1015 Half Street SE**  
**Suite 200**  
**Washington, DC 20003**  
**Main: (570) 846-2324**  
**Billing: (570) 846-2324**

Billing Address:

**Main Street Media Group**  
**Attn: Accounts Payable**  
**PO Box 25093**  
**Alexandria, VA 22313**

Send Payment To:

**Entercom Communications Corp.**  
**PO Box 74090**  
**Cleveland, OH 44194**

Property	WJFK-FM		
Invoice #	1375963-2	Order #	1375963
Invoice Date	10/06/19	Alt Order #	
Invoice Month	October 2019	Deal #	
Invoice Period	09/30/19 - 09/30/19	Flight Dates	09/07/19 - 09/30/19
Advertiser	American Petroleum Institute		
Product	DC		
Estimate #	4912		
Account Executive	Michelle Mantey		
Sales Office	Washington DC Local		
Sales Region	Local		
Agency Code	MAINST		
Advertiser Code			
Billing Calendar	Broadcast		
Billing Type	Cash		
Special Handling			
Agency Ref	4031464		
Advertiser Ref	1003167		
Product 1			
Product 2			

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
1	09/18/19	09/30/19	M-F 6a-10a	6a-10a	22222--	1:00	10	\$525.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 09/23/19 09/29/19 54444-- 21 \$525.00									
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
51	WJFKF	M	09/30/19	6:59 AM	M-F 6a-10a	6a-10a	1:00	API DC RA60 NOISE 9. 6-9. 3	\$525.00 NM
MG for 1.45 09/27									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 09/30/19 10/06/19 4----- 4 \$525.00									
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
32	WJFKF	M	09/30/19	6:20 AM	M-F 6a-10a	6a-10a	1:00	API DC RA60 NOISE 9. 6-9. 3	\$525.00 NM
33	WJFKF	M	09/30/19	7:43 AM	M-F 6a-10a	6a-10a	1:00	API DC RA60 NOISE 9. 6-9. 3	\$525.00 NM
50	WJFKF	M	09/30/19	9:25 AM	M-F 6a-10a	6a-10a	1:00	API DC RA60 NOISE 9. 6-9. 3	\$525.00 NM
47	WJFKF	M	09/30/19	9:56 AM	M-F 6a-10a	6a-10a	1:00	API DC RA60 NOISE 9. 6-9. 3	\$525.00 NM

Total Spots **5**

## Due upon receipt

<u>Gross Total</u>	<b>\$2,625.00</b>
<u>Agency Commission</u>	<b>\$393.75</b>
<u>Net Amount Due</u>	<b>\$2,231.25</b>
<u>Invoice Balance as of 11/08/19 2:40:01 PM ET</u>	<b>\$0.00</b>