

Sales Order

Stations: KFBG-FM, XHRM-FM, XHTZ-FM, XTRA-FM
 Contract Name: ALL SCBA LACOE Campaign-01
 Contract#: 81925
 Start Date: 7/31/23 End Date: 10/29/23
 Revenue Type: Local Direct Type: Cash
 Advertiser: SCBA
 Address: 5670 Wilshire Blvd.
Suite 300
 City: Los Angeles State: CA Zip: 90036
 Product Name: PEP
 Estimate #: LACOE Campaign for Head Start
 Competitive Code: PSA

Buyer: _____
 Tax Schedule: _____ (None)
 Agency Commission %: 0
 Billing Cycle: Standard
 Salesperson: 520HOUSE Comm %: 10
 Makegood Policy: Approval Required

KFBG-FM

| No | DATES | | Alt wks | TIMES | | LEN | DISTRIBUTION | | | | | | | RATE | TOTALS | | PTY | | |
|------------------|---------|----------|------------|---------|----------|-----|--------------|---|---|---|---|----|----|------|--------|------|-----------------|-------|------|
| | START | END | | START | END | | M | T | W | T | F | SA | SU | | Per Wk | D/W | | SPOTS | \$\$ |
| 1 | 7/30/23 | 7/30/23 | | 6:00 AM | 12:00 AM | 30 | | | | | | | 1 | 1 | D | 0.00 | 0 | 0.00 | 8 |
| === CANCELED === | | | | | | | | | | | | | | | | | | | |
| 2 | 7/31/23 | 10/29/23 | | 6:00 AM | 12:00 AM | 30 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 7 | D | 0.00 | 91 | 0.00 | 8 |
| -1 | 8/18/23 | 8/18/23 | | 6:00 AM | 12:00 AM | 30 | | | | | | | 1 | 1 | W | 0.00 | 1 | 0.00 | 8 |
| | | | | | | | | | | | | | | | | | MG from line: 2 | | |

TOTAL GROSS \$0.00, NET \$0.00

XHRM-FM

| No | DATES | | Alt wks | TIMES | | LEN | DISTRIBUTION | | | | | | | RATE | TOTALS | | PTY | | |
|------------------|---------|----------|------------|---------|----------|-----|--------------|---|---|---|---|----|----|------|--------|------|-----|-------|------|
| | START | END | | START | END | | M | T | W | T | F | SA | SU | | Per Wk | D/W | | SPOTS | \$\$ |
| 1 | 7/30/23 | 7/30/23 | | 6:00 AM | 12:00 AM | 30 | | | | | | | 1 | 1 | D | 0.00 | 0 | 0.00 | 8 |
| === CANCELED === | | | | | | | | | | | | | | | | | | | |
| 2 | 7/31/23 | 10/29/23 | | 6:00 AM | 12:00 AM | 30 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 7 | D | 0.00 | 91 | 0.00 | 8 |

TOTAL GROSS \$0.00, NET \$0.00

XHTZ-FM

| No | DATES | | Alt wks | TIMES | | LEN | DISTRIBUTION | | | | | | | RATE | TOTALS | | PTY | | |
|------------------|---------|----------|------------|---------|----------|-----|--------------|---|---|---|---|----|----|------|--------|------|-----|-------|------|
| | START | END | | START | END | | M | T | W | T | F | SA | SU | | Per Wk | D/W | | SPOTS | \$\$ |
| 1 | 7/30/23 | 7/30/23 | | 6:00 AM | 12:00 AM | 30 | | | | | | | 1 | 1 | D | 0.00 | 0 | 0.00 | 8 |
| === CANCELED === | | | | | | | | | | | | | | | | | | | |
| 2 | 7/31/23 | 10/29/23 | | 6:00 AM | 12:00 AM | 30 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 7 | D | 0.00 | 91 | 0.00 | 8 |

TOTAL GROSS \$0.00, NET \$0.00

XTRA-FM

| No | DATES | | Alt wks | TIMES | | LEN | DISTRIBUTION | | | | | | | | RATE | TOTALS | | PTY | |
|------------------|---------|----------|------------|---------|----------|-----|--------------|---|---|---|---|----|----|--------|------|--------|-------|------|------|
| | START | END | | START | END | | M | T | W | T | F | SA | SU | Per Wk | | D/W | SPOTS | | \$\$ |
| 1 | 7/30/23 | 7/30/23 | | 6:00 AM | 12:00 AM | 30 | | | | | | | 1 | 1 | D | 0.00 | 0 | 0.00 | 8 |
| === CANCELED === | | | | | | | | | | | | | | | | | | | |
| 2 | 7/31/23 | 10/29/23 | | 6:00 AM | 12:00 AM | 30 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 7 | D | 0.00 | 91 | 0.00 | 8 |

TOTAL GROSS \$0.00, NET \$0.00

Billing Projections: By Month

| | Jul 23 | Aug 23 | Sep 23 | Oct 23 |
|----|--------|--------|--------|--------|
| CA | 0.00 | 0.00 | 0.00 | 0.00 |
| ST | 0.00 | 0.00 | 0.00 | 0.00 |

Print Spot Prices

Notes to Traffic: 7/27: Revised start and end date - ds

7/27: New order - ds

| | |
|-------------------|------|
| TOTAL SPOTS | 364 |
| GROSS TOTAL \$ | 0.00 |
| ADJUSTED SPOTS | 364 |
| ADJUSTED TOTAL \$ | 0.00 |

APPROVE DECLINE

- 520mkall, 07/28/23 @5:01PM
- Sales Manager B
- Traffic Manager
- Credit Manager