



HRP Washington

H-WAS

NAT

Primary AE:	HRP Washington
Sales Office:	H-WAS
Sales Region:	NAT

Billing Type:	Cash
Billing Calendar:	Broadcast
Billing Cycle:	EOM/EOC
Agency Commission:	15%

New Business Thru:	
Advertiser External ID:	
Agency External ID:	
Unit Code:	General
Order Separation:	00:15:00

**Totals**

Month	# Spots	Gross Amount	Net Amount	Rating
October 2018	33	\$2,001.00	\$1,700.85	0.00
<b>Totals</b>	<b>33</b>	<b>\$2,001.00</b>	<b>\$1,700.85</b>	<b>0.00</b>

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
HRP Washington			Start Of Order - End Of Order	100%

Competitive Share	Share	Total
CABLE	0%	\$0.00
UNKWN	0%	\$0.00
WDBJ	25%	\$2,001.00
WFXR	25%	\$2,001.00
WJPR	0%	\$0.00
WSET	25%	\$2,001.00

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	WSLS	10/16/18	10/16/18	7-9a Today Show M-F 7-9a Today Show M-F	CM	7-9a	-1-----	:30	1	\$240.00	P-2	0.00	NM	1	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/15/18	10/21/18	-1-----		1				\$240.00		0.00			
N 2	WSLS	10/13/18	10/13/18	8-10a Today Show Sat 8-10a Today Show Sat	CM	8-10a	-----1-	:30	1	\$40.00	P-2	0.00	NM	1	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/08/18	10/14/18	-----1-		1				\$40.00		0.00			
N 3	WSLS	10/14/18	10/14/18	8-9a Today Show 8-9a Today Show Sun	CM	8-9a	-----1	:30	1	\$125.00	P-2	0.00	NM	1	\$125.00

Order / Rev: 9280855  
 Alt Order #: 09280855  
 Flight Dates: 10/09/18 - 10/19/18

Advertiser: POL/J Lewis/D/Con/VA  
 Product Desc: LEWIS FOR CONGRESS  
 Estimate: 6160  
 WSL

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/18	10/14/18	-----1					1	\$125.00		0.00			
N 4	WSLS	10/11/18	10/11/18	9-10a Megyn Kelly 9-10a Megyn Kelly	CM	9-10a	---1---	:30	1	\$90.00	P-2	0.00	NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/18	10/14/18	---1---					1	\$90.00		0.00			
N 5	WSLS	10/12/18	10/12/18	10-11a Kathy Lee & Hoda 10-11a Kathy Lee and Hoda	CM	10-11a	----1--	:30	1	\$35.00	P-2	0.00	NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/18	10/14/18	----1--					1	\$35.00		0.00			
N 6	WSLS	10/15/18	10/15/18	12-12:30p Local News 12-1230p Local News M-F	CM	12-1230p	1-----	:30	1	\$15.00	P-2	0.00	NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/15/18	10/21/18	1-----					1	\$15.00		0.00			
N 7	WSLS	10/10/18	10/10/18	12-12:30p Local News 12-1230p Local News M-F	CM	12-1230p	--1----	:30	1	\$15.00	P-2	0.00	NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/18	10/14/18	--1----					1	\$15.00		0.00			
N 8	WSLS	10/11/18	10/11/18	12-12:30p Local News 12-1230p Local News M-F	CM	12-1230p	---1---	:30	1	\$15.00	P-2	0.00	NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/18	10/14/18	---1---					1	\$15.00		0.00			
N 9	WSLS	10/16/18	10/16/18	2-3p Millionaire 2-3p Millionaire	CM	2-3p	-1-----	:30	1	\$7.00	P-2	0.00	NM	1	\$7.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/15/18	10/21/18	-1-----					1	\$7.00		0.00			
N 10	WSLS	10/10/18	10/10/18	5-530p Local News M-F 5-530p Local News M-F	CM	5-530p	--1----	:30	1	\$55.00	P-2	0.00	NM	1	\$55.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/18	10/14/18	--1----					1	\$55.00		0.00			
N 11	WSLS	10/12/18	10/12/18	5-530p Local News M-F 5-530p Local News M-F	CM	5-530p	----1--	:30	1	\$55.00	P-2	0.00	NM	1	\$55.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/18	10/14/18	----1--					1	\$55.00		0.00			
N 12	WSLS	10/11/18	10/11/18	530-6p Local News M-F 530p-6p Local News M-F	CM	530-6p	---1---	:30	1	\$70.00	P-2	0.00	NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/18	10/14/18	---1---					1	\$70.00		0.00			
N 13	WSLS	10/16/18	10/16/18	530-6p Local News M-F 530p-6p Local News M-F	CM	530-6p	-1-----	:30	1	\$70.00	P-2	0.00	NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/15/18	10/21/18	-1-----					1	\$70.00		0.00			
N 14	WSLS	10/12/18	10/12/18	6-630p Local News M-F 6-630p Local News M-F	CM	6-630p	----1--	:30	1	\$115.00	P-2	0.00	NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/18	10/14/18	----1--					1	\$115.00		0.00			
N 15	WSLS	10/11/18	10/11/18	7-730p Local News 7-730p Local News M-F	CM	7-730p	---1---	:30	1	\$70.00	P-2	0.00	NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/18	10/14/18	---1---					1	\$70.00		0.00			
N 16	WSLS	10/16/18	10/16/18	7-730p Local News 7-730p Local News M-F	CM	7-730p	-1-----	:30	1	\$70.00	P-2	0.00	NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/15/18	10/21/18	-1-----					1	\$70.00		0.00			
N 17	WSLS	10/15/18	10/15/18	11-1135p Late News M-F 11-1135p Late News M-F	CM	11-1135p	1-----	:30	1	\$125.00	P-2	0.00	NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/15/18	10/21/18	1-----					1	\$125.00		0.00			
N 18	WSLS	10/10/18	10/10/18		CM	11-1135p		:30	1	\$125.00	P-2	0.00	NM	1	\$125.00

Order / Rev: 9280855  
 Alt Order #: 09280855  
 Flight Dates: 10/09/18 - 10/19/18

Advertiser: POL/J Lewis/D/Con/VA  
 Product Desc: LEWIS FOR CONGRESS  
 Estimate: 6160  
 WSL

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
11-1135p Late News M-F															
11-1135p Late News M-F															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/08/18	10/14/18	--1----					1	\$125.00		0.00			
N 19	WSLS	10/12/18	10/12/18	2-3P Millionaire	CM	2-3p	----1--	:30	1	\$7.00	P-2	0.00	NM	1	\$7.00
2-3p Millionaire															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/08/18	10/14/18	----1--					1	\$7.00		0.00			
N 20	WSLS	10/15/18	10/15/18	2-3P Millionaire	CM	2-3p	1-----	:30	1	\$7.00	P-2	0.00	NM	1	\$7.00
2-3p Millionaire															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/15/18	10/21/18	1-----					1	\$7.00		0.00			
N 21	WSLS	10/12/18	10/12/18	12-12:30p Local News	CM	12-1230p	----1--	:30	1	\$15.00	P-2	0.00	NM	1	\$15.00
12-1230p Local News M-F															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/08/18	10/14/18	----1--					1	\$15.00		0.00			
N 22	WSLS	10/15/18	10/15/18	6-630p Local News M-F	CM	6-630p	1-----	:30	1	\$115.00	P-2	0.00	NM	1	\$115.00
6-630p Local News M-F															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/15/18	10/21/18	1-----					1	\$115.00		0.00			
N 23	WSLS	10/19/18	10/19/18	12-12:30p Local News	CM	12-1230p	----F--	:30	1	\$15.00	P-2	0.00	NM	1	\$15.00
12-1230p Local News M-F															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/15/18	10/21/18	----F--					1	\$15.00		0.00			
N 24	WSLS	10/19/18	10/19/18	2-3P Millionaire	CM	2-3p	----F--	:30	1	\$10.00	P-2	0.00	NM	1	\$10.00
2-3p Millionaire															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/15/18	10/21/18	----F--					1	\$10.00		0.00			
N 25	WSLS	10/19/18	10/19/18	5-530p Local News M-F	CM	5-530p	----F--	:30	1	\$55.00	P-2	0.00	NM	1	\$55.00
5-530p Local News M-F															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/15/18	10/21/18	----F--					1	\$55.00		0.00			
N 26	WSLS	10/19/18	10/19/18	6-630p Local News M-F	CM	6-630p	----F--	:30	1	\$115.00	P-2	0.00	NM	1	\$115.00
6-630p Local News M-F															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/15/18	10/21/18	----F--					1	\$115.00		0.00			
N 27	WSLS	10/18/18	10/18/18	12-12:30p Local News	CM	12-1230p	---T---	:30	1	\$15.00	P-2	0.00	NM	1	\$15.00
12-1230p Local News M-F															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/15/18	10/21/18	---T---					1	\$15.00		0.00			
N 28	WSLS	10/18/18	10/18/18	530-6p Local News M-F	CM	530-6p	---T---	:30	1	\$70.00	P-2	0.00	NM	1	\$70.00
530p-6p Local News M-F															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/15/18	10/21/18	---T---					1	\$70.00		0.00			
N 29	WSLS	10/18/18	10/18/18	9-10a Megyn Kelly	CM	9-10a	---T---	:30	1	\$90.00	P-1	0.00	NM	1	\$90.00
9-10a Megyn Kelly															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/15/18	10/21/18	---T---					1	\$90.00		0.00			
N 30	WSLS	10/16/18	10/16/18	12-12:30p Local News	CM	12-1230p	-T-----	:30	1	\$15.00	P-2	0.00	NM	1	\$15.00
12-1230p Local News M-F															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/15/18	10/21/18	-T-----					1	\$15.00		0.00			
N 31	WSLS	10/17/18	10/17/18	12-12:30p Local News	CM	12-1230p	--W----	:30	1	\$15.00	P-2	0.00	NM	1	\$15.00
12-1230p Local News M-F															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/15/18	10/21/18	--W----					1	\$15.00		0.00			
N 32	WSLS	10/17/18	10/17/18	5-530p Local News M-F	CM	5-530p	--W----	:30	1	\$55.00	P-2	0.00	NM	1	\$55.00
5-530p Local News M-F															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			

Order / Rev: 9280855  
Alt Order #: 09280855  
Flight Dates: 10/09/18 - 10/19/18

Advertiser: POL/J Lewis/D/Con/VA  
Product Desc: LEWIS FOR CONGRESS  
Estimate: 6160  
**WSLS**

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/15/18	10/21/18	--W----		1				\$55.00		0.00			
N33	WSLS	10/17/18	10/17/18	7-730p Local News	CM	7-730p	--W----	:30	1	\$65.00	P-2	0.00	NM	1	\$65.00
		7-730p Local News M-F													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/15/18	10/21/18	--W----		1				\$65.00		0.00			
													Totals	33	\$2,001.00