

CONTRACT



WTOL-TV Toledo
730 North Summit
Toledo, OH 43604
(419) 248-1111

And:

Waterfront Strategies
1010 Wisconsin Avenue
Washington, DC 20007

<u>Contract / Revision</u> 1535784 /		<u>Alt Order #</u> 08268784
<u>Product</u> SENATE MAJORITY PAC		
<u>Contract Dates</u> 06/21/16 - 06/28/16		<u>Estimate #</u> 4912
<u>Advertiser</u> ISS/Senate Majority PAC		<u>Original Date / Revision</u> 06/13/16 / 06/14/16
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WTOL	<u>Account Executive</u> Dorie Penafiel	<u>Sales Office</u> HRP-Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agy Code</u>	<u>Advertiser Code</u> 163	<u>Product 1/2</u> 173
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WTOL	06/21/16	06/27/16	11pm News M-F	1057-1135pm		:30				NM	4	\$4,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/21/16	06/27/16	MTWTF--	4			\$1,100.00					
N 2	WTOL	06/21/16	06/27/16	STEPHEN COLBERT	1135p-1237a		:30				NM	3	\$540.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/21/16	06/27/16	MTWTF--	3			\$180.00					
N 3	WTOL	06/21/16	06/27/16	NEWS 11 @ NOON	1158am-1230pm		:30				NM	2	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/21/16	06/27/16	MTWTF--	2			\$500.00					
N 4	WTOL	06/21/16	06/27/16	News 11 @ 5 PM	NEWS 5-6pm		:30				NM	3	\$2,550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/21/16	06/27/16	MTWTF--	3			\$850.00					
N 5	WTOL	06/21/16	06/27/16	News 11 @ 6 PM	557-630p		:30				NM	3	\$3,900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/21/16	06/27/16	MTWTF--	3			\$1,300.00					
N 6	WTOL	06/21/16	06/27/16	YOUR MORNING 6:00 AM	558-7am		:30				NM	2	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/21/16	06/27/16	MTWTF--	2			\$600.00					
N 7	WTOL	06/21/16	06/27/16	7-730pm M-F	M-F 658-730pm		:30				NM	2	\$7,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/21/16	06/27/16	MTWTF--	2			\$3,500.00					
N 8	WTOL	06/21/16	06/27/16	CBS This Morning	7-9am		:30				NM	4	\$1,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/21/16	06/27/16	MTWTF--	4			\$400.00					
N 9	WTOL	06/21/16	06/27/16	730-8pm M-F	M-F 730-8pm		:30				NM	2	\$7,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/21/16	06/27/16	MTWTF--	2			\$3,500.00					
N 10	WTOL	06/21/16	06/27/16	News 11 @ 9AM Your Day	858-10am		:30				NM	3	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		06/21/16	06/27/16	MTWTF--	3			\$250.00					

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



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N 11	WTOL	06/21/16	06/23/16	NEWS 11 REPLAY	News 11 Replay		:30				NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	06/20/16	06/26/16	-TWT---	1			\$15.00					
N 12	WTOL	06/26/16	06/26/16	FIX IT & FINISH IT	RI 1205-1235a SUI		:30				NM	1	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	06/20/16	06/26/16	-----S	1			\$20.00					
Totals								0.00				30	\$29,975.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
05/30/16 - 06/26/16	23	\$22,645.00	(\$3,396.75)	\$19,248.25
06/27/16 - 06/27/16	7	\$7,330.00	(\$1,099.50)	\$6,230.50
Totals	30	\$29,975.00	(\$4,496.25)	\$25,478.75

Signature: _____ **Date:** _____

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