

NON-CANDIDATE REQUEST FOR POLITICAL BROADCAST INFORMATION OR TIME

This form must be completed for all requests for broadcast time made by anyone seeking to broadcast a message that refers (a) to a legally qualified candidate, (b) to any election for federal office, or (c) to "a national legislative issue of public importance" or a "political matter of national importance" (i.e. an issue advertisement). This form must be retained in the station's public inspection file for a period of two years.

Date of Request: 5/8/19 Time of Request:

Candidate Named in Spot:

Party:

Candidate for: (Office) (Location)

Issued Referred to: Union for Volkswagon Chattanooga

Name of Organization: United Auto Workers

Name of Contact Person: Gary Jones

Address: 8000 E Jefferson Ave, Detroit MI 48214

Telephone:

Chief Executive Officers, Board of Directors, or Members of the Executive Committee of the Organization (attach a list, if necessary): See attached

Agency for Organization (if any):

Name of Person Requesting Information/Time:

Information Requested:

- Rates for
Availabilities for
Other:

Disposition of Request: [X] Accepted [ ] Rejected [ ] Accepted or Rejected in part (attach explanation)

Rate Charged for Spot: see attached

Class of Time Purchased: see attached

Air Date and Time (attach a schedule of the advertising or program time provided, if necessary):

Date Public File Report Prepared: , 200 .

Other Information:

Inquiry Received By:

## AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

<b>Station and Location:</b> WUSY-FM Chattanooga	<b>Date:</b> 5/17/19
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I, Change Media Group  
do hereby request station time concerning the following issue:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

This broadcast time will be used by: United Auto Workers (UAW)

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT  
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."  
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

**Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"**

Yes  No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

[Empty box for candidate and issue information]

I represent that the payment for the above described broadcast time has been furnished by (name and address):

[Empty box for payment provider name and address]

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

[Empty box for listing executives or board members]

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT  
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL  
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished  
by (name and address):

UAW International Union  
8000 E. Jefferson Ave  
Detroit, MI 48214

and you are authorized to announce the time as paid for by such person or entity  
(hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of  
directors below (or attach separately):

Ray Curry - Treasurer

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT  
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL  
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished by (name and address):

United Auto Workers  
8000 E. Jefferson Ave  
Detroit, MI 48214

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

President: Gary Jones  
Secretary-Treasurer: Ray Curry  
VP: Cindy Estrada  
VP: Terry Dittes  
VP: Rory Gamble

**TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS**

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least \_\_\_\_\_ before the time of the scheduled broadcasts.

**TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)**

05/17/2019      Janet Katowitz      202-675-6936  
Date                      Signature                      Contact Phone Number

**TO BE SIGNED BY STATION REPRESENTATIVE**

Accepted                       Accepted in Part                       Rejected

\_\_\_\_\_  
Signature                      Printed Name                      Title

### AGREED UPON SCHEDULE

**For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance**

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

**Attach proposed schedule with charges (if available):**

### AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

**Note: Because the FCC requires that the political file contain the actual time the rate for spots "communicating a political matter of national importance" air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.**

## ATTACHMENT A

### ENTERCOM Tennessee, LLC RADIO STATIONS DISCLOSURE STATEMENT FOR POLITICAL ADVERTISERS

#### FOR [WUSY-FM, WRXR-FM, WKXJ-FM, WLND-FM and Real 96.1] 2019

The following sets forth the policies and practices of WUSY-FM, WRXR-FM, WKXJ-FM, WLND-FM and Real 96.1 (the "Station") regarding the sale of advertising to uses by legally qualified political candidates or their authorized representatives ("Candidate(s)") pursuant to the rules and regulations of the FCC ("Advertising" or "Advertisements").

1. **Applicability:** The Station complies with the law in selling time to Candidates. Accordingly, we provide reasonable access to Station facilities for all legally qualified federal candidates. However, we reserve the right to determine the non-federal candidates to whom we will sell time. Once time is sold to a federal or non-federal candidate, equal opportunity rights are afforded to all legally qualified opponents of that Candidate. These policies apply only to legally qualified Candidates for public office for the races that Station is accepting advertising from, as set forth in Section 2 below. These policies are not applicable to political action committees or to non-candidate, or "issue" advertising.
2. **Applicable Races:** For the 2019 season, the Station will be providing reasonable access for the following races:
  - All federal races; and
  - All state and local races
3. **Access:**
  - a) [For Federal elections: The Stations will provide reasonable access to all federal Candidates prior to a primary and/or general election. While federal Candidates may request specific programming, the Stations reserve the right to determine the amount of time and program availability to particular Candidates.]
  - b) It is the general policy of Entercom Tennessee, LLC to attempt to keep its listeners informed of opposing Candidates' viewpoints in state and local elections. However, Entercom Tennessee, LLC reserves discretion to determine the amount of Advertising that it will sell to state and local Candidates. Some of the factors we consider in making these decisions include the number and importance of state and local races, the constraints imposed by Station's obligation to afford reasonable access to federal Candidates, the availability of inventory, and potential programming disruption. Station may choose not to sell time at all for certain state and local races, or to limit the sale of time to state and local races, or to limit the sale of time to state and local Candidates to certain programs or dayparts.
  - c) Advertisements may be purchased individually or in designated rotations among several designated days or time periods.
  - d) No Advertising in news programming will be sold to Candidates.
4. **Identification:** All Advertisements must comply with the sponsorship identification requirements of FCC Rule 73.1212. Should a Candidate Advertisement not contain the proper sponsorship identification, the Station reserves the right to add the appropriate material within the body of the Advertisement, even if it covers advertising content.
5. **Orders:** Orders for Advertising time must provide or adhere to the following:
  - a) Completed and signed agreement form for political broadcasts (NAB form PB 16);

- b) When the order is made by a corporation, committee, association or other unincorporated group, a list of the entity's chief executive committee or board of directors;
- c) Where doubt exists, satisfactory proof that the Candidate is "legally qualified," as that term is defined by the Federal Communications Commission;
- d) Where doubt exists, satisfactory proof that the purchaser is authorized to buy time for the Candidate;
- e) Advance orders for Advertising will be subject to reconfirmation thirty days preceding the start of the schedule;
- f) All Advertising orders are subject to the Stations' normal credit policies.
- g) Compact Discs ("CDs"), or MP3's along with written traffic instructions for their use, should be submitted to the Stations as soon as possible to ensure proper airing. All instructions for airing of commercials should be in writing. Changes to these instructions should be in writing to the Stations (by letter, FAX or email) prior to the changes being made. Commercials should be received in sufficient time to permit confirmation of compliance with sponsorship identification requirements and with broadcast technical standards.
- h) **Deadlines for all commercial material, time orders and contract changes are as follows:**

12:00pm Friday for Sunday air date;  
 2:00pm Friday for Monday air date;  
 2:00pm Monday for Tuesday air date;  
 2:00pm Tuesday for Wednesday air date;  
 2:00pm Wednesday for Thursday air date;  
 1:00pm Thursday for Friday air date; and  
 2:00pm Thursday for Saturday air date.

[NOTE: These deadlines must match station's commercial practices]

Failure to fulfill all requirements in advance of the above-listed deadlines may result in preemption of some or all Advertisements. The Station cannot guarantee make-goods for schedules which do not air due to a delay in receipt of tapes/orders. Confirmation of broadcast or changes to Advertising schedules as ordered will be sent to the Candidate as soon as commercially possible, but will be available upon request at any time.

**6. Production:** Entercom on-air and/or voice talent may not be utilized for production of political Advertisements or Programs.

**7. Availabilities:**

- a) Candidates may purchase time on the basis of any class set forth on the attached sheets, subject to availabilities. The base availabilities are thirty-second and/or sixty-second Advertisements. Requests for program time, including thirty-minute and sixty-minute lengths, will be considered on an individual basis. Rates for multi-station packages or narrowed or other dayparts or rotations that Station makes available to its commercial advertisers are available upon request.
- b) Unless a contrary result is dictated by statutory requirements, Advertising orders made after 12:00 noon on the Thursday preceding Election Day may not be filled due to lack of availability.
- c) **Advertisements will air not later than 12:00 noon on Election Day.**

**8. Rates:**

- a) Quoted rates from availability requests are for thirty second and sixty second Advertisements.
- b) Each separate class during the forty-five preceding a primary or sixty day period preceding a general election ("the L.U.C. period"), respectively, is offered to accepted Candidates (see paragraph 14) at the lowest unit charge. The lowest clearing rate of the particular class of time ordered by a Candidate for the time period when the Advertisement is broadcast. The Stations will provide a good faith assessment of the lowest unit charge for each class of time upon request. Outside the L.U.C. period, Candidates will be offered rates comparable to those offered to the Stations' commercial Advertisers. **Candidates voice is required to be in commercial or tags to be entitled to L.U.C. and compliance with BCRA for federal candidates.**
- c) In addition to the rates described in this statement, the Station carries advertising spots in connection with network or syndicated operations and/or programming, and also sells spot time in combination with other stations in this market. Information concerning these network or syndicated rates is available from the network or syndicator, information concerning the rates and availabilities for local combination buys will be provided upon request.
- d) **Rates reflected on the Political Rate Card are gross rates. During the Political Window, all Candidates are entitled to an allowance of an agency commission regardless of whether or not they are represented by an agency.**

**9. Rebates:** In the event Advertising time (either commercial or political) is sold for a particular class of time or time period and is broadcast during the applicable week during an L.U.C. period at a rate lower than the rate paid by a Candidate for that same week, the Candidate will be afforded the benefit of the lower rate either by way of a rebate or as a credit against future purchases, at the option of the Candidate.

**10. Make Goods:** The Station will use its best efforts to provide make good Advertisements prior to the election for Candidate Advertisements that are preempted due to technical problems, coverage of significant issues of public importance, or because of the nature of the time purchased. Although the Station's policy is to offer all Candidates make goods prior to the election, it cannot guarantee to any Advertiser (either commercial or political) that the make goods can be provided in the time period or rotation originally ordered. If inventory constraints preclude such identical scheduling, the Stations will offer make goods of equivalent value. If these make goods are not acceptable to the Candidate, the Station will provide a credit or refund for the value of the preempted Advertisements, at the option of the Candidate.

**11. Packages:** Combinations of classes of time are available. The Stations will allocate the rates for each Advertisement in such packages according to each particular class of time. During the L.U.C. period, such rates will reflect the lowest unit charge for each class of time purchased.

**12. Value added features:** Value added features such as direct mail/radio combinations and non-cash promotional incentives (a bonus to an Advertiser if certain prospective advertising levels are reached) which are offered to commercial Advertisers are also available to Candidates. Information concerning these materials will be provided upon request. However, as permitted by the FCC, non-cash incentives of de minimis value or which would imply a relationship between the Station and a Candidate, which may be available in some package plans, are not available to Candidates.

**13. Placing Orders:** The following persons are available to assist Candidates with their radio Advertising needs:

- For advertising on any of these stations please contact: **Nichole Hartman 423-826-1530**
- If primary contact is unavailable please contact: Lindsey Mize at (423)826-1552, or Tiffaney Irving at (423)826-1535.

**14. Classifications:** The Station offers advertisers the following general classes of time:

- a) ROS (Run-Of-Schedule Spots).** ROS spots are scheduled after all other spots have been scheduled to run during the rotation identified. ROS spots are not guaranteed to run in any particular daypart. We offer ROS spots in a variety of rotations. They are scheduled by computer, based on the Station's avails. They are the first paid spots to be preempted and the probability of clearance varies constantly based on supply and demand. During lowest unit charge periods, Candidates will be provided with lowest rates for ROS spots for the rotation in which the Candidates express interest and the Station will not preempt such spots except (i) in the event of unforeseen program changes, (ii) due to technical difficulties, (iii) in the event that the Stations sells non-preemptible time, to fulfill a non-pre-emptable advertisement in a sold-out situation, and/or (iv) in the event that the Stations sells preemptible time in specific dayparts/programs (as opposed to ROS), to fulfill a such a pre-emptable advertisement obligation in a sold-out situation. At other times, Candidates may purchase ROS spots at rates comparable to those received by commercial advertisers and will receive treatment comparable to such advertisers with respect to preemption. The Station's attempts to provide make-goods for ROS spots, but due to inventory constraints, cannot guarantee that such spots can be made good.
- b) Non-Preemptable Spots Aired During Specific Rotations/Programs:** These spots will run in accordance with the terms of the contract./order accepted by Station, except in the event of unforeseen program changes or technical difficulties. The Station sells non-preemptible spots for a variety of dayparts, programs and rotations, including, without limitation, those set forth in the Political Rate Card attached hereto. Non-preemptable rates for these dayparts and for particular programs are subject to change on a weekly basis, based upon supply and demand. During lowest unit charge periods, Candidates will be provided with the lowest rates for non-preemptable spots for the specific dayparts, programs and rotations in which Candidates express interest. At other times, Candidates will be provided with rates comparable to those received by commercial advertisers for non-preemptable spots for rotations, programs and dayparts in which Candidate expresses interest.
- c) Preemptable Spots Aired During Specific Programs/Dayparts:** These spots are not guaranteed to run, and may be preempted without notice. These spots are sold to commercial advertisers with the understanding that they will run, unless the station sells out its inventory in a particular program or daypart. Accordingly, the probability of clearance varies constantly based on supply and demand. Generally, whether a commercial advertiser preemptable spot will be preempted depends on the price of a spot, length of a flight, and make-up of the schedule purchased. The Station sells immediately preemptable spots for a variety of dayparts and programs listed in the Political Rate Card attached. During lowest unit charge periods, Candidates will be provided with lowest rates for ROS spots for the rotation in which the Candidates express interest and the Station will not preempt such spots except (i) in the event of unforeseen program changes, (ii) due to technical difficulties, and (iii) in the event that the Stations sells non-preemptible time, to fulfill a non-preemptable advertisement in a sold-out situation. At other times, Candidates may purchase preemptable daypart/program spots at rates comparable to those received by commercial advertisers and will receive treatment comparable to such advertisers with respect to preemption. The Station's attempts to provide make-goods for these preempted spots, but due to inventory constraints, cannot guarantee that such spots can be made good.

Because rates and clearance probabilities for these spots change frequently, candidates should contact us to receive the current rates when placing a buy.

The Political Rate Card list only represents typical dayparts/classes that may be available on the Station but are not the only available dayparts/classes available. Candidates are encouraged to discuss their particular requirements with the Station's political account representative. The Stations will negotiate rotations other than those listed based on the request of the Candidate.

**Estimated Lowest Unit Rates**  
**For All stations**

for period from 09/07/18-11/06/18

**PRE-EMPTABLE TIME (BY DAYPART/PROGRAM)**

M-F, 5/6a-10a	See Attached			
M-F, 10a-2/3p	See Attached			
M-F, 2/3p-7/8p	See Attached			
M-F, 7/8p-12m/1a	See Attached			
Sat/Sun, 5-6a-7/8p	See Attached			

**NON- PREMPTIBLE TIME (BY DAYPART/PROGRAM)**

	:60 Second Non-Preemptable	60 Second Non-Preemptable
M-F, 6a-10a	See Attached	
M-F, 10a-3p	See Attached	
M-F, 3p-8p	See Attached	
M-F, 8p-12m	See Attached	
Sat/Sun, 5a-7p	See Attached	

**PREMPTIBLE TIME (ROS RATES)**

	:60 Second ROS	60 Second ROS
M-F,	See Attached	
M-F	See Attached	
M-F	See Attached	
M-F, 8p-12m	See Attached	
Sat/Sun, 5a-7p	See Attached	

Please note the following:

- For dayparts or rotations not shown or for more information about Station, please contact Nichole Hartman.
- All of the above are subject to the terms and conditions set forth in the Station's applicable Political Disclosure Statement

May 16, 19  
 CONT# 32878556 Mod# Ver# 1 (Last = )  
 REP Entercom Radio Sales  
 TO WUSY-FM (Chattanooga, TN)  
 FM TERRANCE HOUSTON  
 OFF PHILADELPHIA  
 AGY CHANGE MEDIA GROUP  
 ADDR 1322 G ST., SE  
 WASHINGTON, DC 20003

DDS CONT# 0  
 C/P/E: 117016

SALESPERSON FAX#

PH #

BYR MEDIA PLACEMENT  
 ADV UNITED AUTO WORKERS (ISSUE)  
 PDT Issue  
 FLT May 14, 19 - May 28, 19

\* REP ORDER COMMENT \*

\*\* 5/10/2019 2:31:00 PM: ISSUE/POLITICAL: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS  
 A 24-HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM IN THE SYSTEM.  
 THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		<b>FLIGHT 1</b>							
	1.1	TuWThF,M	4A - 6A	60	5/14/2019 - 5/27/2019	2W	5	\$35.00	10
	1.2	TuWThF,M	6A - 10A	60	5/14/2019 - 5/27/2019	2W	3	\$173.00	6
	1.3	TuWThF,M	3P - 7P	60	5/14/2019 - 5/27/2019	2W	4	\$170.00	8
	1.4	TuWThF,M	7P - 12A	60	5/14/2019 - 5/27/2019	2W	5	\$44.00	10
	1.5	.....S.	6A - 7P	60	5/18/2019 - 5/25/2019	2W	2	\$111.00	4
	1.6	.....S	6A - 7P	60	5/19/2019 - 5/26/2019	2W	2	\$75.00	4
					** WEEKLY FLIGHT TOTALS **		21	\$3,932.00	

	May 19	Jun 19				
SPOTS	42	0				
CASH	3932.00	0.00				
TRADE	0.00	0.00				
NSL	0.00	0.00				
TOTAL	3932.00	0.00				

						TOTAL
SPOTS						42
CASH						3,932.00
TRADE						0.00
NSL						0.00
TOTAL						3,932.00

May 16, 19  
CONT# 32878556 Mod# Ver# 1 (Last = )  
REP Entercom Radio Sales

DDS CONT# 0  
C/P/E: / / 7016

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**\*\* Competitive Comments \*\***

SVC: FA99 MSA CustRadio  
Demo Adults 18+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

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May 21, 19  
 CONT# 32905266 Mod# Ver# 1 (Last =)  
 REP Entercom Radio Sales  
 TO WUSY-FM (Chattanooga, TN)  
 FM TERRANCE HOUSTON  
 OFF PHILADELPHIA  
 AGY CHANGE MEDIA GROUP  
 ADDR 1322 G ST., SE  
 WASHINGTON, DC 20003

DDS CONT# 0  
 C/P/E: 117027

SALESPERSON FAX#  
 PH #

BYR MEDIA PLACEMENT  
 ADV UNITED AUTO WORKERS (ISSUE)  
 PDT Issue  
 FLT May 28, 19 - Jun 04, 19

\* REP ORDER COMMENT \*

\*\* 5/21/2019 11:50:00 AM: ISSUE/POLITICAL: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24-HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM IN THE SYSTEM. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		<b>FLIGHT 1</b>							
	1.1	TuWThF,M	4A - 6A	60	5/28/2019 - 6/3/2019	1W	5	\$35.00	5
	1.2	TuWThF,M	6A - 10A	60	5/28/2019 - 6/3/2019	1W	3	\$173.00	3
	1.3	TuWThF,M	3P - 7P	60	5/28/2019 - 6/3/2019	1W	4	\$170.00	4
	1.4	TuWThF,M	7P - 12A	60	5/28/2019 - 6/3/2019	1W	5	\$44.00	5
	1.5	.....S.	6A - 7P	60	6/1/2019 - 6/1/2019	1W	2	\$111.00	2
	1.6	.....S	6A - 7P	60	6/2/2019 - 6/2/2019	1W	2	\$75.00	2
					<b>** WEEKLY FLIGHT TOTALS **</b>		21	\$1,966.00	

	Jun 19					
SPOTS	21					
CASH	1966.00					
TRADE	0.00					
NSL	0.00					
TOTAL	1966.00					

						TOTAL
SPOTS						21
CASH						1,966.00
TRADE						0.00
NSL						0.00
TOTAL						1,966.00

May 21, 19  
CONT# 32905266 Mod# Ver# 1 (Last =)  
REP Entercom Radio Sales

DDS CONT# 0  
C/P/E: 117027

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**\*\* Competitive Comments \*\***

SVC: FA99 MSA CustRadio  
Demo Adults 18+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

Rates as of: 5/16/2019 3:19:41 PM  
 Expire Date: 5/23/2019  
 Start Date: 5/16/2019  
 End Date: 6/9/2019  
 Days: Mon,Tues,Wed,Thurs,Fri,Sat,Sun  
 Flight Weeks: 2019-05-13,2019-05-20,2019-05-27,2019-06-03

Market	Station	Daypart	WD/WE	:60	:30	:15	Combined
Chattanooga	WUSY-FM	AM	WD	\$130	\$104	\$65	
Chattanooga	WUSY-FM	MD	WD	\$93	\$88	\$65	
Chattanooga	WUSY-FM	PM	WD	\$145	\$123	\$72	
Chattanooga	WUSY-FM	PR-ROT	WD	\$127	\$108	\$67	
Chattanooga	WUSY-FM	AM	Saturday	\$57	\$55	\$34	
Chattanooga	WUSY-FM	MD	Saturday	\$86	\$69	\$52	
Chattanooga	WUSY-FM	PM	Saturday	\$71	\$64	\$50	
Chattanooga	WUSY-FM	AM	Sunday	\$45	\$43	\$27	
Chattanooga	WUSY-FM	MD	Sunday	\$67	\$54	\$40	
Chattanooga	WUSY-FM	PM	Sunday	\$49	\$44	\$34	



**Entercom Communications Corp.**  
 7413 Old Lee Highway  
 Chattanooga, TN 37421  
 (570) 846-2324

# CONTRACT

<u>Contract / Revision</u> 1292921 /		<u>Alt Order #</u> 32905266
<u>Advertiser</u> United Auto Workers		<u>Original Date / Revision</u> 05/21/19 / 06/03/19
<u>Contract Dates</u> 05/28/19 - 06/03/19	<u>Estimate #</u> 7027	
<u>Product</u> Issue		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WUSY-FM	<u>Account Executive</u> Katz Philadelphia	<u>Sales Office</u> Katz Philadelphia
<u>Special Handling</u>		
<u>Demographic</u> Adults 18+		
	<u>Order Type</u> GENERAL	
<u>Agency Code</u> 9913602	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u> 172327	<u>Advertiser Ref</u> 189904	

And:

Change Media Group  
 1322 G Street SE  
 Washington, DC 20003

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WUSY	05/28/19	06/03/19	4:00 AM-6:00 AM	4:00 AM-6:00 AM		1:00			NM	4	\$140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		05/28/19	06/03/19	MTWTF--				5	\$35.00			
N 2	WUSY	05/28/19	06/03/19	M-F 6a-10a	6:00 AM-10:00 AM		1:00			NM	2	\$346.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		05/28/19	06/03/19	MTWTF--				3	\$173.00			
N 3	WUSY	05/28/19	06/03/19	M-F 3p-7p	3:00 PM-7:00 PM		1:00			NM	4	\$680.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		05/28/19	06/03/19	MTWTF--				4	\$170.00			
N 4	WUSY	05/28/19	06/03/19	M-F 7p-12x	7:00 PM-12:00 XM		1:00			NM	4	\$176.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		05/28/19	06/03/19	MTWTF--				5	\$44.00			
N 5	WUSY	06/01/19	06/03/19	6:00 AM-7:00 PM	6:00 AM-7:00 PM		1:00			NM	2	\$222.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/01/19	06/07/19	-----S-				2	\$111.00			
N 6	WUSY	06/02/19	06/03/19	6:00 AM-7:00 PM	6:00 AM-7:00 PM		1:00			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/02/19	06/08/19	-----S				2	\$75.00			
<b>Totals</b>											18	\$1,714.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
05/27/19 -06/03/19	18	\$1,714.00	(\$257.10)	\$1,456.90
<b>Totals</b>	18	\$1,714.00	(\$257.10)	\$1,456.90

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Agency and Advertiser agree and acknowledge that Station's Advertising Terms and Conditions govern this contract. Station's Advertising Terms and Conditions are available at www.entercom.com.

# INVOICE



**Entercom Communications Corp.**  
 7413 Old Lee Highway  
 Chattanooga, TN 37421  
 Main: (570) 846-2324  
 Billing: (570) 846-2324

Property	WUSY-FM		
Invoice #	1292921-1	Order #	1292921
Invoice Date	06/09/19	Alt Order #	32905266
Invoice Month	June 2019	Deal #	
Invoice Period	05/27/19 - 06/03/19	Flight Dates	05/28/19 - 06/03/19
Advertiser	United Auto Workers		
Product	Issue		
Estimate #	7027		
Account Executive	Katz Philadelphia		
Sales Office	Katz Philadelphia		
Sales Region	National		
Agency Code	9913602		
Advertiser Code			
Billing Calendar	Broadcast		
Billing Type	Cash		
Special Handling			
Agency Ref	172327		
Advertiser Ref	189904		
Product 1			
Product 2			

Billing Address:

**Change Media Group**  
 Attn: Accounts Payable  
 1322 G Street SE  
 Washington, DC 20003

Send Payment To:

**Entercom Communications Corp.**  
 PO Box 74093  
 Cleveland, OH 44194

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																											
1	05/28/19	06/03/19	4:00 AM-6:00 AM	4:00 AM-6:00 AM	MTWTF--	1:00	5	\$35.00	NM																																																																											
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We warrant that the actual broadcast information shown on this invoice was taken from the program log. Times are approximate within 15 minutes. Agency and Advertiser agree and acknowledge that Station's Advertising Terms and Conditions govern this contract and are available at www.entercom.com.

# INVOICE



Send Payment To:  
**Entercom Communications Corp.**  
 PO Box 74093  
 Cleveland, OH 44194

Invoice #	1292921-1	Invoice Month	June 2019
Invoice Date	06/09/19	Invoice Period	05/27/19 - 06/03/19
Advertiser	United Auto Workers		
Product	Issue		
Estimate #	7027		

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/Week	Rate	Type																																													
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6	06/02/19	06/03/19	6:00 AM-7:00 PM	6:00 AM-7:00 PM	-----S	1:00	2	\$75.00	NM																																													
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**Total Spots 18**

**Due upon receipt**

<u>Gross Total</u>	\$1,714.00
<u>Agency Commission</u>	\$257.10
<u>Net Amount Due</u>	\$1,456.90
<u>Invoice Balance as of 11/18/19 10:57:07 AM ET</u>	\$0.00

We warrant that the actual broadcast information shown on this invoice was taken from the program log. Times are approximate within 15 minutes. Agency and Advertiser agree and acknowledge that Station's Advertising Terms and Conditions govern this contract and are available at www.entercom.com.