

REP: TEL# 703-528-9399

FAX# 703-516-9680

CREDIT ADVISORY: AGENCY CREDIT RISK !!!

ORDER WORKSHEET

HARRIS REPORT FROM STATION AUG2/18 12.34
 RECAP ** ESBT-TV ***

REP HEADLINE# 9176138 TRF# 990924
 \$\$\$ MOD# 1: APPROVED REV #0 \$\$\$

ADV # _____ ADV. NAME ISS/DSCC IE

REP.# _____ OFF.# _____ SALESMAN # _____

AGY # _____ AGY. NAME GREAT AMERICAN MEDIA

BUYER NAME THOMAS PINO

3050 K STREET NW - SUITE 100

SALES PRSN PH- IAN AMBRON

WASHINGTON, DC 20007

ORDER # _____ CONTRACT # 9176138

CLASS: NATL. LOCAL REGIONAL

PRDCT DSCC IE EST#6680 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES OCT30/18 NOV5/18 WK-1

CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE AUG2/18 12.34

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
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AGENCY ADVERTISER CODE = 49 AGENCY EST# = 6680
 AGENCY PRODUCT CODE = 53

1			700A-800A	30		\$165.00	10/30	11/5	5		TU-F,M	5
PROGRAM : WSBT22 NEWS ON FOX MICHIANA												
CON COM1: WSBT22 NEWS ON FOX MICHIANA												
2			500P-600P	30		\$150.00	10/30	11/5	5		TU-F,M	5
PROGRAM : LAST MAN STANDING / LAST MAN STAND												
CON COM1: LAST MAN STANDING / LAST MAN STAND												
3			600P-700P	30		\$180.00	10/30	11/5	5		TU-F,M	5
PROGRAM : MIKE & MOLLY / MIKE & MOLLY												
CON COM1: MIKE & MOLLY / MIKE & MOLLY												

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LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
4			1000P-1100P	30		\$450.00	10/30	11/5	4		TU-F,M	4
PROGRAM : WSBT22 NEWS ON FOX MICHIANA												
CON COM1: WSBT22 NEWS ON FOX MICHIANA												
5			1000P-1030P	30		\$375.00	11/3	11/3	1		SAT	1
PROGRAM : WSBT22 NEWS ON FOX MICHIANA												
CON COM1: WSBT22 NEWS ON FOX MICHIANA												
6			800A-900A	30		\$165.00	10/30	11/5	5		TU-F,M	5
PROGRAM : WSBT22 NEWS ON FOX MICHIANA												
CON COM1: WSBT22 NEWS ON FOX MICHIANA												
7			900A-1000A	30		\$150.00	11/4	11/4	1		SUN	1
PROGRAM : FOX NEWS SUNDAY												
CON COM1: FOX NEWS SUNDAY												
8			1200N-100P	30		\$75.00	10/30	11/5	2		TU-F,M	2
PROGRAM : JUSTICE: JUDGE MABLEAN / THE VERDI												
CON COM1: JUSTICE: JUDGE MABLEAN / THE VERDI												
9			100P-200P	30		\$75.00	10/30	11/5	2		TU-F,M	2
PROGRAM : COUPLES COURT / COUPLES COURT												
CON COM1: COUPLES COURT / COUPLES COURT												
10			200P-300P	30		\$75.00	10/30	11/5	2		TU-F,M	2
PROGRAM : PATERNITY COURT / PATERNITY COURT												
CON COM1: PATERNITY COURT / PATERNITY COURT												
11			300P-400P	30		\$75.00	10/30	11/5	2		TU-F,M	2
PROGRAM : FUNNY YOU SHOULD ASK / JEOPARDY												
CON COM1: FUNNY YOU SHOULD ASK / JEOPARDY												
12			1200N-1230P	30		\$75.00	11/3	11/3	0		SAT	0
PROGRAM : INDEPTH WITH GRAHM BENSINGER												
CON COM1: INDEPTH WITH GRAHM BENSINGER												

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REP HEADLINE# 9176138 TRF# 990924
\$\$\$ MOD# 1: APPROVED REV #0 \$\$\$

:LINE#	:REP	:CD	: TIME PERIOD	: LGTH	: SEC	: RATE	: START	: END	:SPTS	: WEEK	: DAYS	:TOTL:
:	:LINE#	:	:	:	:	:	: DATE	: DATE	: /WK	: INVT	:	:SPTS:

14			930A-1000A	30		\$75.00	10/30	11/5	2		TU-F,M	2
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PROGRAM : RIGHT THIS MINUTE

ORD COM1: PLS SEE LN 12-13 FOR NA DT SPORTS. PLS SEE LN 4 FOR 1X AIRING

ORD COM2: LATE DT SPORTS

THIS IS A MAKE-GOOD FOR NOV3 ON LINE-12 FOR 1 SPOT/WK

THIS IS A MAKE-GOOD FOR NOV3 ON LINE-13 FOR 1 SPOT/WK

THIS IS A MAKE-GOOD FOR NOV1 ON LINE-4 FOR 1 SPOT/WK

15			1130P-1230A	30		\$450.00	11/1	11/1	1		THU	1
----	--	--	-------------	----	--	----------	------	------	---	--	-----	---

PROGRAM : LATE NEWS AIRING LATE

ORD COM1: PLS SEE LN 12-13 FOR NA DT SPORTS. PLS SEE LN 4 FOR 1X AIRING

ORD COM2: LATE DT SPORTS

PART OF A MAKEGOOD MADE UP OF LINES 14-15

13			200P-300P	30		\$75.00	11/3	11/3	0		SAT	0
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PROGRAM : BONES

CON COM1: BONES

NOV/18 \$6,825.00

CONTRACT TOTAL \$6,825.00
TOTAL SPOTS 37

MARKET TOTALS \$97,500 ESBT 7% WBND 11% WNDU 15% WSJV 0% WHME 1% WCWW 6% WSBT 60%

SHARES ESTIMATED

SVC- NSI

DEMOS- RA35+*

CONTRACT



ESBT
1301 East Douglas Rd
Mishawaka, IN 46545-1732
(574) 233-3141

Great American Media
3050 K St NW Ste 100
Washington, DC 20007

And:

<u>Product</u> 49/53/6680 - DSCC IE		<u>Contract / Revision</u> 990924 /	<u>Alt Order #</u> 09176138
<u>Contract Dates</u> 10/30/18 - 11/05/18		<u>Estimate #</u> 6680	
<u>Advertiser</u> Democratic Senate Campaign Committee		<u>Original Date / Revision</u> 07/24/18 / 08/02/18	
<u>Billing Cycle</u> WEEKLY	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash	
<u>Property</u> ESBT	<u>Account Executive</u> Philadelphia HRP/PH	<u>Sales Office</u> HRP Philadelphia	
<u>Special Handling</u>			
<u>Demographic</u> Adults 35+			
<u>Agg Code</u> 9913721	<u>Advertiser Code</u> 49	<u>Product 1/2</u> 53	
<u>Agency Ref</u> 5130	<u>Advertiser Ref</u> 63026		

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	ESBT	10/30/18	11/05/18	WSBT News on Fox 7-8a	7:00 AM-8:00 AM		:30				NM	5	\$825.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/30/18	11/05/18	MTWTF--				5	\$165.00				
N 2	ESBT	10/30/18	11/05/18	LAST MAN STANDING	5:00 PM-6:00 PM		:30				NM		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/30/18	11/05/18	MTWTF--				5	\$150.00				
N 3	ESBT	10/30/18	11/05/18	MIKE & MOLLY	6:00 PM-7:00 PM		:30				NM		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/30/18	11/05/18	MTWTF--				5	\$180.00				
N 4	ESBT	10/30/18	11/05/18	WSBT 10pm News on Fox	M:10:00 PM-11:00 PM		:30				NM		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/30/18	11/05/18	MTW-F--				4	\$450.00				
N 5	ESBT	11/03/18	11/03/18	Sa 10p WSBT 22 Nws on Fo	10:00 PM-10:30 PM		:30				NM	1	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/30/18	11/05/18	-----1-				1	\$375.00				
N 6	ESBT	10/30/18	11/05/18	WSBT News on Fox 8-9a	8:00 AM-9:00 AM		:30				NM		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/30/18	11/05/18	MTWTF--				5	\$165.00				
N 7	ESBT	11/04/18	11/04/18	Fox News Sunday	9:00 AM-10:00 AM		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/30/18	11/05/18	-----1				1	\$150.00				
N 8	ESBT	10/30/18	11/05/18	MABLEAN / VERDICT	12:00 PM-1:00 PM		:30				NM		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/30/18	11/05/18	MTWTF--				2	\$75.00				
N 9	ESBT	10/30/18	11/05/18	COUPLES COURT	1:00 PM-2:00 PM		:30				NM		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/30/18	11/05/18	MTWTF--				2	\$75.00				
N 10	ESBT	10/30/18	11/05/18	PATERNITY COURT	2:00 PM-3:00 PM		:30				NM		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/30/18	11/05/18	MTWTF--				2	\$75.00				
N 11	ESBT	10/30/18	11/05/18	FUNNY / JEOPARDY	3:00 PM-4:00 PM		:30				NM		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/30/18	11/05/18	MTWTF--				2	\$75.00				

(* Line Transactions: N = New, E = Edited, D = Deleted)

Net 30-Payment is due within 30 days from invoice date. Station owned or provided services by the Sinclair Broadcast Group.

Warranty-We warrant the above broadcasts were made according to the official station log. Please note that we do not notarize invoices since the purpose of placing a notary seal on a document is to guaranty the authenticity of an individual's signature and not to certify the accuracy of commercial aired.



ESBT
1301 East Douglas Rd
Mishawaka, IN 46545-1732
(574) 233-3141

<u>Contract / Revision</u> 990924 /		<u>Alt Order #</u> 09176138
<u>Contract Dates</u> 10/30/18 - 11/05/18	<u>Product</u> 49/53/6680 - DSCC IE	<u>Estimate #</u> 6680
<u>Advertiser</u> Democratic Senate Camp	<u>Original Date / Revision</u> 07/24/18 / 08/02/18	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount		
<hr/>															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>				<u>Rate</u>						
D 12	ESBT	11/03/18	11/03/18	Paid Sat 12p	12:00 PM-12:30 PM		:30				NM	0	\$0.00		
D 13	ESBT	11/03/18	11/03/18	BONES	2:00 PM-3:00 PM		:30				NM	0	\$0.00		
N 14	ESBT	10/30/18	11/05/18	RIGHT THIS MINUTE	930a-10a		:30				NM	2	\$150.00		
Week:		10/30/18	11/05/18	MTWTF--				2	\$75.00						
<hr/>															
N 15	ESBT	11/01/18	11/01/18	Late Run Late News	11:30 PM-12:30 XM		:30				NM	1	\$450.00		
Week:		10/30/18	11/05/18	---T---				1	\$450.00						
<hr/>															
Totals												0.00		37	\$6,825.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/29/18 - 11/04/18	29	\$5,490.00	(\$823.50)	\$4,666.50
11/05/18 - 11/11/18	8	\$1,335.00	(\$200.25)	\$1,134.75
Totals	37	\$6,825.00	(\$1,023.75)	\$5,801.25

Signature: _____

Date: _____

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at ...<http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

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